# CONTRACT



And:

KSAZ 511 W. Adams Street Phoenix, AZ 85003 (602) 257-1234

Red Right Media Attention: Emma Elizabeth P.O. Box 2274 Arlington, VA 22202

	Contract / Rev	vision		Alt Order #			
	818611	/		WOC11832	2923		
Product							
RRM Defend AZ TV							
Contract Dates	Estimate #						
10/18/18 - 10/24/18	4568						
Advertiser			Ori	ginal Date	Revision		
Defend Arizona			1	0/16/18 / 10/26/18			
	Billing Cycle	Billing	Cale	endar	Cash/Trade		
	EOM/EOC	Broadcast  Account Executive Todd Berry			Cash		
	Property			xecutive	Sales Office		
	KSAZ			/	FSS Philadelph		
	Special Handl	ling					
	Demographic						
	Adults 35+						
	Agy Code	Adverti 191	iser	Code	Product 1/2 424		
	Agency Ref			Advertiser	Ref		

	Start/End		Spots	s/			
*Line Ch Start Date End Date Description	Time	Days Le	ngth Week	Rate	Type S <sub>l</sub>	oots	Amount
N 1 KSAZ 10/18/18 10/23/18 M-F 7a-8a News	7a-8a		:30		NM	3	\$7,200.00
POLITICAL ISSUE							
Start Date	<u>Rate</u>				j		
Week: 10/18/18 10/24/18 -1-11 3	\$2,400.00						
N 2 KSAZ 10/18/18 10/24/18 M-F 7a-8a News	7a-8a		:30		NM	2	\$4,800.00
POLITICAL ISSUE							
Start Date End Date Weekdays Spots/Week	Rate						
Week: 10/18/18 10/24/18 1-11 3	\$2,400.00				_		
Spot Ch Date Range Description	Start/End Time	Weekdays	<u>Length</u>	Rate	Type		
1 KSAZ 10/18/18-10/24/18 M-F 7a-8a News Credited	7a-8a	MWTh	- :30	<del>\$2,400.00</del>	NM		
					2124		<b>400 00</b>
N 3 KSAZ 10/18/18 10/23/18 M-F 8a-9a News	8a-9a		:30		NM	1	\$2,400.00
POLITICAL ISSUE Start Date End Date Weekdays Spots/Week	Rate				ł		
Week: Start Date   End Date   Weekdays   Spots/Week   10/18/18   10/24/18   -11 2	\$2,400.00						
Spot Ch Date Range Description	Start/End Time	Weekdays	Length	Rate	Type		
1 KSAZ 10/18/18-10/24/18 M-F 8a-9a News	8a-9a	- Tu F		\$2,40 <del>0.00</del>	NM		
Credited							
N 4 KSAZ 10/18/18 10/24/18 M-F 8a-9a News	8a-9a		:30		NM	2	\$4,800.00
POLITICAL ISSUE							
Start Date	Rate				j		
Week: 10/18/18 10/24/18 1-1 2	\$2,400.00						
N 5 KSAZ 10/18/18 10/24/18 M-F 4p-5p News Eff 7/2/18	4p-5p News Eff 7	/2	:30		NM	1	\$2,000.00
POLITICAL ISSUE							
Start Date End Date Weekdays Spots/Week	Rate						
Week: 10/18/18 10/24/18 1-11 3	\$2,000.00	144		5.	_ I		
<u>Spot Ch</u> <u>Date Range</u> <u>Description</u> 3 KSAZ 10/18/18-10/24/18 M-F 4p-5p News Eff 7/2/18	Start/End Time	Weekdays	Length - :30	Rate \$2.000.00	Type		
3 KSAZ 10/18/18-10/24/18 M-F 4p-5p News Eff 7/2/18 Credited	4p-5p News Eff 7	//2IVI W I II	30	<del>\$2,000.00</del>	NM		
4 KSAZ 10/18/18-10/24/18 M-F 4p-5p News Eff 7/2/18	4n-5n News Eff	7/2M WTh	- :30	\$2,000,00	NM		
Credited	.,5 Op En 1			,000.00			
N 6 KSAZ 10/18/18 10/24/18 M-F 4p-5p News Eff 7/2/18	4p-5p News Fff 7	/2	:30		NM	1	\$2,000.00
POLITICAL ISSUE	15 OF 110110 Ell 11	_	.50		1 4141	•	Ψ2,000.00
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KSAZ 511 W. Adams Street Phoenix, AZ 85003 (602) 257-1234

	Contract / Revision	Alt Order #
	818611 /	WOC11832923
Contract Dates	Product	Estimate #
10/18/18 - 10/24/18	RRM Defend AZ TV	4568

Advertiser	Original Date / Revision				
Defend Arizona	10/16/18 / 10/26/18				

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week:         10/18/18         10/24/18        1         1	Rate \$2,000.00			
N 7 KSAZ 10/18/18 10/24/18 M-F 5p-530p News	5p-530p	:30	NM 1	\$3,000.00
POLITICAL ISSUE				. ,
Week: 10/18/18 End Date Weekdays Spots/Week	Rate \$3,000.00			
N 8 KSAZ 10/18/18 10/23/18 M-F 530p-6p News	530p-6p	:30	NM 1	\$3,000.00
POLITICAL ISSUE  Start Date End Date Weekdays Spots/Week  Week: 10/18/18 10/24/18 1- 1	Rate \$3,000.00			
N 9 KSAZ 10/18/18 10/24/18 M-F 6p-630p News	6p-630p	:30	NM 1	\$3,500.00
POLITICAL ISSUE Start Date End Date Weekdays Week: 10/18/18 10/24/18 1 1	Rate \$3,500.00			
N 10 KSAZ 10/18/18 10/24/18 M-F 9p-10p News	9p-10p	:30	NM 2	\$6,000.00
POLITICAL ISSUE  Start Date End Date Weekdays Spots/Week  Week: 10/18/18 10/24/18 -11-1 3	\$3,000.00	W	_	
Spot Ch Date Range Description  1 KSAZ 10/18/18-10/24/18 M-F 9p-10p News Credited	Start/End Time 9p-10p	Weekdays         Length         Rate           - TuW F         :30         \$3,000.00	<u>Type</u> <i>NM</i>	
N 11 KSAZ 10/18/18 10/24/18 M-F 9p-10p News	9p-10p	:30	NM 3	\$9,000.00
POLITICAL ISSUE           Start Date         End Date         Weekdays         Spots/Week           Week:         10/18/18         10/24/18         1-111         4           Spot Ch         Date Range         Description           1         KSAZ         10/18/18-10/24/18         M-F 9p-10p News	Rate \$3,000.00 Start/End Time 9p-10p	<u>Weekdays</u> <u>Length</u> <u>Rate</u> MWThF :30 <del>\$3,000,00</del>	Type NM	
Credited	ορ τορ	M WIII 100 \$0,000.00	7.11.1	
N 12 KSAZ 10/18/18 10/24/18 M-F 10p-1030p News	10p-1030p	:30	NM 3	\$9,000.00
POLITICAL ISSUE  Start Date End Date Weekdays Spots/Week  Week: 10/18/18 10/24/18 -11-1 3	Rate \$3,000.00			
N 13 KSAZ 10/18/18 10/24/18 M-F 1030p-11p News	1030p-11p	:30	NM 3	\$4,500.00
POLITICAL ISSUE           Start Date         End Date         Weekdays         Spots/Week           Week: 10/18/18         10/24/18         1-11         3	Rate \$1,500.00			
N 14 KSAZ 10/18/18 10/24/18 World Series Game NonHo	m:4:30P-8P	:30	NM 1	\$12,000.00
POLITICAL ISSUE  Start Date End Date Weekdays Spots/Week  Week: 10/18/18 10/24/18 -1 1	<u>Rate</u> \$12,000.00			
N 15 KSAZ 10/18/18 10/24/18 World Series Game NonHo	m:4:30P-8P	:30	NM 1	\$12,000.00
POLITICAL ISSUE  Start Date End Date Weekdays Spots/Week  Week: 10/18/18 10/24/18 1 1	Rate \$12,000.00			
N 16 KSAZ 10/18/18 10/18/18 NFL RS Pregame Home Th	4:30P-5P	:30	NM 0	\$0.00
POLITICAL ISSUE  Start Date End Date Weekdays Spots/Week  Week: 10/15/18 10/21/181 1  Spot Ch Date Pange Description	Rate \$5,000.00 Start/End Time	Waakdays Langth Pata	Type	
Spot Ch Date Range Description  1 KSAZ 10/15/18-10/21/18 NFL RS Pregame Home To Credited		Weekdays         Length         Rate          Th         :30         \$5,000.00	<u>Type</u> <i>NM</i>	



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	Contract / Revision 818611 /	Alt Order # WOC11832923
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10/18/18 - 10/24/18	RRM Defend AZ TV	4568

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 Advertiser
 Original Date / Revision

 Defend Arizona
 10/16/18 / 10/26/18

*Line	Ch Start Da	ate End Dat	e Description	1	Start/End Time	Days Le	Spot ength Wee		TypeS	Spots	Amount
N 17	KSAZ 10/18/18	3 10/23/18	M-F 4p-5p N	lews Eff 7/2/18	4p-5p News Eff 7/2	2	:30		NM	0	\$0.00
Week Sp	:: 10/18/18	End Date 10/24/18 Range	Weekdays - 1 Description M-F 4p-5p I	Spots/Week 1 News Eff 7/2/18	Rate \$250.00 Start/End Time 4p-5p News Eff 7/	<u>Weekdays</u> 2- Tu	<u>Length</u> :30	<u>Rate</u> <del>\$250.00</del>	<u>Type</u> <i>NM</i>		
	KSAZ 10/18/18		The Cool Kid	ds	F 7p-8p		:30		NM	1	\$5,000.00
			Weekdays 1	Spots/Week 1	<u>Rate</u> \$5,000.00						
	KSAZ 10/18/18		F 8p-9p		F 8p-9p		:30		NM	0	\$0.00
D 20	KSAZ 10/18/18	3 10/20/18	Sa 7a-8a Ne	ews	7a-8a		:30		NM	0	\$0.00
	KSAZ 10/18/18		Sa 10p-1030	op News	10p-1030p		:30		NM	1	\$2,000.00
			Weekdays 1-	Spots/Week 1	Rate \$2,000.00						
N 22	KSAZ 10/18/18	3 10/21/18	Fox News S	unday	Fox News Sunday		:30		NM	1	\$1,500.00
			Weekdays 1	Spots/Week 1	<u>Rate</u> \$1,500.00						
N 23	KSAZ 10/18/18	3 10/21/18	NFL Sunday	Pregame HR2	9A-10A		:30		NM	0	\$0.00
Week Sp	:: 10/15/18 ot <u>Ch</u> Date	End Date 10/21/18 Range	Weekdays1 Description NFL Sunda	Spots/Week 1 y Pregame HR2	Rate \$4,000.00 Start/End Time 9A-10A	Weekdays	<u>Length</u> Su :30	<u>Rate</u> <del>\$4,000.00</del>	<u>Type</u> <i>NM</i>		
D 24	KSAZ 10/18/18	3 10/21/18	NFL PRS G	ame Non Home	8a-10p		:30		NM	0	\$0.00
D 25	KSAZ 10/18/18	3 10/21/18	Su 7p-730p		Su 7p-730p		:30		NM	0	\$0.00
	KSAZ 10/18/18				Su 730p-8p		:30		NM	0	\$0.00
		UE	Su 9p-10p N Weekdays1	lews Spots/Week 1	9p-10p <u>Rate</u> \$3,000.00		:30		NM	1	\$3,000.00
						Totals				30	\$96,700.00
*Tax 1	Note: Phoenix	City Sales	Tax 0.5%.								
Time F	Period	# of Sp	ots Gross	Amount Ag	gency Comm.	Net Amour	nt *	Tax 1			Total
10/01/	18 -10/24/18		30 \$96	5,700.00	(\$14,505.00)	\$82,195.0	00 \$4	10.98			\$82,605.98
Totals			30 \$96	5,700.00	(\$14,505.00)	\$82,195.0	00 \$4	10.98			\$82,605.98

### STANDARD CONDITIONS

#### 1. BILLING AND PAYMENTS

The television station ("Station") entering into this agreement ("Agreement") will, from time to time at intervals following broadcast or display of advertisements or programs hereunder (each an "Exhibition" and collectively the "Exhibitions"), bill the advertising agency ("Agency") on behalf of the advertiser placing the Exhibitions hereunder ("Advertiser") at the address on the face hereof. Agency shall pay Station on or before the 30th day of each month following that in which the Exhibitions occurred or such other date as may be specified in the invoice. Time is specifically made of the essence in the performance of Agency's and Advertiser's payment and other obligations hereunder. Delinquent accounts shall bear interest at the rate of ten percent (10%) per year. If Station institutes any legal action to collect a delinquent account, then Agency agrees to pay Station for all cost thereof.

#### 2 LIABILITY FOR PAYMENTS

Agency is acting as agent for a disclosed principal, the Advertiser named on the face hereof. Notwithstanding that bills are rendered to Agency or anything else contained herein, Advertiser and Agency jointly and severally shall be and remain obligated to pay the amount of all bills until payment in full is received by Station. Payment by Advertiser to Agency shall not constitute payment to Station.

#### 3. TERMINATION

- (a) Unless otherwise specified on the face hereof, either party may terminate this Agreement, for any reason, upon giving the other party at least 28 days' prior notice. No notice of termination given by Agency may be effective earlier than 28 days after the first Exhibition hereunder. If Agency so terminates this Agreement, Agency shall pay Station at the earned rate for all Exhibitions ordered pursuant to this Agreement through the date of termination.
- (b) Station may, upon notice to Agency, terminate this Agreement at any time: (i) upon material breach by Agency, including, without limitation, Station's failure to receive timely payment on billing; or (ii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination all unpaid, accrued charges hereunder shall immediately become due and payable and Agency shall also pay, as liquidated damages, a sum equal to that which Agency would have been obligated to pay hereunder if, on the date on which Station gives such notice of termination, Agency had given notice of termination pursuant to Paragraph 3(a) hereof effective at the earliest date permitted thereunder.
- (c) Agency may, upon notice to Station, terminate this Agreement at any time upon material breach by Station. Upon such termination, Station shall pay as liquidated damages, a sum equal to the lesser of the following: (i) the actual, noncancellable out-of-pocket costs necessarily incurred by Agency through date of such termination and that arise directly from the scheduling of the Exhibitions hereunder, provided, however, that Station's obligation to reimburse said costs shall be reduced pro rata by any Exhibitions that actually occurred; or (ii) the total that would be due to Station hereunder if, on the date on which Agency gives notice of termination, Station had given notice of termination pursuant to Paragraph 3(a). Except as expressly set forth in the preceding sentence, Station shall not be liable to Agency or Advertiser for any claims, actions, losses, damages, liabilities, costs or expenses of any kind or nature whatsoever.

#### 4. FAILURE TO EXHIBIT

If, as a result of an act of God (including, but not limited to, delay or cancellation of an event due to weather), force majeure, public emergency, labor dispute or lockout, restriction imposed by league rule, law, governmental order, mechanical breakdown, or any other similar or dissimilar cause beyond Station's reasonable control, Station fails to exhibit any or all of the Exhibitions, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled Exhibition is made, a later exhibition shall be made at a reasonably satisfactory substitute date and time in which case Agency shall continue to pay all amounts due hereunder, and if no such time is available the time charges allocable to the omitted Exhibition shall be waived; (ii) if a material part, but not all, of a scheduled Exhibition is omitted, a later Exhibition shall be made at a reasonably satisfactory substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of discounts that it would have earned hereunder if the Exhibition had been made in its entirety. In addition, if, for any reason whatsoever, including, without limitation, events that are beyond Station's control or events that are within Station's control, Station fails to exhibit any or all of the Exhibitions scheduled hereunder, Station's liability, if any, for such failure shall be limited to the time charges allocable to the omitted Exhibition or Exhibitions.

#### 5. PREEMPTIONS

For advertisement placements intended for television broadcast, Station shall have the right to cancel any broadcast or portion thereof covered by this Agreement in order to broadcast any program or event that, in Station's sole discretion, it deems to be of public interest or significance. Station will notify Agency of such cancellation as promptly as reasonably possible. If the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed cancelled without affecting the rate, discounts, or rights provided under this Agreement, except that Agency will not have to pay Station any charges allocable to the cancelled Exhibition.

#### 6 FIVED DATE PURCHASES

Notwithstanding the provisions of Paragraphs 4 and 5 above, unless the omitted or preempted Exhibition was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this Agreement, Station may preempt any such announcement at its sole discretion for any reason, and in the event of preemption or omission, Agency shall continue to pay the full charge (no credit or refund will be given), but Agency shall be accorded another Exhibition at a reasonably satisfactory substitute date and time, at no additional charge therefor.

#### 7. RATE PROTECTION

Station reserves the right at any time(s) to change the rates, discounts, or charges hereunder to conform to any rate card issued after the date of this Agreement ("New Rate Card"), provided that such changes will not be effective so as to increase the aggregate sums payable hereunder prior to the end of the rate protection period specified in the published rate card in effect on the date hereof ("Current Rate Card"), and further provided that the rate protection set forth in the Current Rate Card shall apply only if, and to the extent that, commencing no later than 30 days after the effective date of New Rate Card, announcements or programs hereunder are exhibited weekly without interruption or lapse unless caused by Station. Agency shall have the benefit (to be granted in the form of additional Exhibitions and not in cash) of any decrease in the aggregate sums payable hereunder beginning as of the effective date of the New Rate Card.

### 8. AGENCY MATERIAL

- (a) All advertising and program materials shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 96 hours (exclusive of Saturdays, Sundays, and holidays) in advance of Exhibition. All materials furnished by Agency (i) shall not be contrary to the public interest; (ii) shall conform with all applicable laws, rules, and regulations; (iii) shall conform to the Station's then-existing advertisement and operating policies and quality standards; and (iv) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Agency agrees that its delivery of materials constitutes a representation that such materials may be exhibited without infringing or otherwise violating the rights of others. Station will not be liable for loss or damage to Agency's material or, even if accepted by Station, for materials supplied by third parties on Agency's behalf.
- (b) Unless specifically agreed to in writing by the parties, Agency will not collect or access any information from Station's users or users' devices, whether or not such information has been de-identified, anonymized and/or aggregated, by using, or having the appearance of using, the Company's website(s). Without limiting the foregoing, Agency will not use Station's website(s) to distribute cookies or other tracking technology, including, without limitation, Flash or browser based cookies.
- (c) Any additional material furnished by Station either at Agency's request or because Station, in its sole discretion, has determined such additional material is necessary, shall be furnished at Agency's expense and shall be in addition to charges set forth on the face hereof. Station's exercise of its right to refuse to exhibit any advertisement or program hereunder, or revocation of any prior approval of advertising matter, shall not constitute a breach of this Agreement, and Station shall not be liable to Agency therefor. If Station shall fail to receive an acceptable advertisement or program within the time provided for herein, Station may use any previously approved advertisement or program available to Station, or, if there are none, may exhibit by audio or text as applicable the name or other identification or service to be advertised hereunder.
- (d) If Agency requests within 30 days of the last Exhibition hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 30 days following the last Exhibition hereunder.

## 9. INDEMNIFICATION

Agency will indemnify, defend, and hold harmless Station from and against all claims, actions, liabilities, damages, losses, costs, and expenses (including reasonable attorneys' fees and disbursements) that arise out of or result from the Exhibition, preparation for Exhibition, or contemplated Exhibition of materials furnished by or on behalf of Agency or furnished by Station at Agency's request for use in connection with Agency's advertising or other program materials, and Station will similarly indemnify, defend, and hold harmless Agency and Advertiser with respect to all other materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any claim. The provisions of this Paragraph shall survive the termination or expiration of this Agreement.

### 10. GENERAL

- (a) Station will exhibit the advertisements or programs covered by this Agreement on the schedule provided on the face hereof.
- (b) If this Agreement is with a recognized advertising agency, a commission not to exceed 15% will be allowed on all Exhibition charges unless otherwise provided on the face hereof and provided Station's bills are paid when due. If this Agreement is with a media buying service, all references herein to Agency shall apply to the media buying service. If this Agreement is made directly with Advertiser, references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed.
- (c) Agency shall not assign this Agreement except to another agency that succeeds to its business of representing Advertiser, and provided that (i) Agency or Advertiser notifies Station in writing of such assignment, (ii) Station approves the creditworthiness of the successor agency, and (iii) the successor agency assumes in writing all of Agency's obligations hereunder. Following the effective date of such assignment, only the successor agency shall be entitled to commissions, if any, on billings for Exhibitions thereafter. Station is not required to exhibit hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on the face hereof.
- (d) Notwithstanding any other provision of this Agreement, any specification or order for Exhibitions during a particular portion of a program or segment listed on the face hereof, or for Exhibitions on a particular page or section of Station's website, shall be treated as a request only, and Station shall not be obligated to comply with such request.
- (e) Any taxes, whether federal, state or local, including sales and use taxes, that may be imposed in connection with any advertising or programs exhibited pursuant to this Agreement that may be advanced by Station on behalf of Agency shall be reimbursed by Agency in addition to any amounts otherwise due.
  - (f) Station at its sole discretion shall determine the nature and extent of Advertiser's exclusive sponsorship, if any, of any program or webpage (or portion thereof).
- (g) This Agreement contains the entire understanding between parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, where Station's home office is located. When there is any inconsistency between these standard conditions and a provision of the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 5) shall be in writing given only by overnight mail or fax (subject to electronic confirmation), addressed to other party at the address on the face hereof, and shall be deemed given on the date it was delivered. In the event of an alleged breach by Station, Advertiser shall not be entitled to recover damages in excess of its out-of-pocket costs; no recovery for anticipated profits or damage to reputation of the Advertiser or its product or services shall be permitted.
- (h) Station does not discriminate in the sale of advertising time or space, and will accept no advertising that is placed with an intent to discriminate on the basis of race or ethnicity. Agency hereby certifies that it is not buying broadcasting air time or advertising space under this Agreement for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race, ethnicity, national origin, or ancestry.