# **XUEQI LIAO**

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### PROFESSIONAL EXPERIENCE

### Partner Marketing Associate, Microsoft Canada

Present

- Coordinated marketing, legal and privacy efforts to implement effective marketing campaigns
- o Managed off-shore team to ensure customized content met quality standards and deployed on schedule
- o Generated excel reports summarizing B2B data to enable targeted communications resulting in 25% audience growth and 600% increase in audience engagement
- o Communicated marketing strategy to, presented past results to and gathered feedback from internal stakeholders

### Co-op Student, Statistics Canada

January 2014 – April 2014

- o Created and maintained large databases using FAME, Microsoft Excel (macros/VBA), and SAS
- Applied analytical skills to research Analyzed data gaps, confronted data sources, and exercised problem solving skills to bridge the gaps
- o Generated scripts to create reports from large data sets measuring the Canadian economy

### Accounting Analyst, Scotiabank

January – April 2012, 2013

- Created and edited detailed presentations and reports in PowerPoint and Word
- o Communicated effectively by compiling, analyzing, and reporting testing results
- o Wrote Excel macros that efficiently transformed testing procedures from one format to another
- Developed and demonstrated attention to detail through completing consistency checks and footing first quarter
  2012 interim financial statements

#### **EDUCATION**

## Candidate for Bachelor of Computing and Financial Management

December 2016

University of Waterloo, Waterloo, ON, Canada

- o Cumulative Average: 87.1%, Rene Descartes Scholarship, President's Research Award
- o Completed CFI Level I June 2014

### **ACTIVITIES & INTERESTS**

Coordinator, University of Waterloo Math Orientation 2014

January 2013 – September 2014

- Exercised expert organizational and leadership abilities by planning, organizing and executing math events for 2000+ students, leaders and faculty
- o Employed superior communication skills to coordinate activities and information between many stakeholders
- Altered plans promptly to adjust to any serious barriers that develop; creating back up plans to deal with known potential barriers (i.e. rain)
- Developed exceptional time management skills by setting and keeping tight event deadlines in addition to CFA
  Level 1, a full-time job at Microsoft, and other extracurricular activities

#### HIGHLIGHTED SKILLS

- o Proficient in Microsoft Office (macros/VBA), database management in FAME and SAS
- o Strong leadership and organizational abilities (Math Orientation for 3 years, VP Finance Tennis Club)
- o Excellent analytical and problem solving skills (Mathematics/Finance courses, Research Assistant)
- o Superb written and oral communication skills (Math Orientation, Marketing Assistant)
- o Exceptional time management skills (Coordinator/CFA Level 1/Full Time Employment simultaneously)

Interests: Kiva. Reading. Creative Writing. Tennis. Running. Hot Yoga. Board Games. Mentorship

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