

Introductions & Regression Refresher

Summary

Review linear modeling and class introduction.

Key Points

Iceberg

- 1) Modeling is not what you see, but you can't see.
- 2) The example given was an iceberg
 - a) The ices 92% densely so we can only see 8%
- 3) Make sure to think about what you don't see

Sales Model

- 1) Given sales, tv, paper, online ad spend help predict sales.
- 2) The result was that the model was overfitted.
- 3) Sales has many factors that were not in the dataset.
 - a) It is not what you see, but what you don't see.

Model steps

- 1) Problem statement
- 2) Domain knowledge
- 3) Define Variables
- 4) Model specification

Professional Way of doing OLS

- 1.) Most real-world data is dirty and incomplete
 - a.) Garbage data = garbage result

- 2.) Realize that complex world full of non-linear relationships where variables are often interdependent (sometimes on error).
- 3.) P-values and R-sq are the least of our cons
- 4) Make sure to think about what you don't see could be most important
 - a) The example given was an iceberg
 - i) The ices 92% densely so we can only see 8%

[topic 1]

- 1) [text]
- 2) [text]
- 3) [text]

Key Terms

Spurious - not being what it purports to be; false or fake.: "separating authentic and spurious claims". Example - This model has Spurious correlations.

Stochastic - randomly determined; having a random probability distribution or pattern that may be analyzed statistically but may not be predicted precisely. Example - Height of distributions humans.

Economic Significance - The statistical significance and the economic effect inherent in the decision made after data analysis and testing.