

# What You See Is What You Get? The Impact of Representation Criteria on Human Bias in Hiring

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AAAI HCOMP  
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Microsoft Research AI

Recidivism prediction, bail  
assessment, proactive  
policing



Lending, mortgage risk  
assessment, quantitative  
trading



Drug development,  
diagnosis, personalized  
medicine



AI-Advised Decision-Making  
is Everywhere

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More likely to think black defendants to recidivate



Less likely to approve loans to Hispanic applicants



Under-estimates the necessary amount of care needed for black individuals



Bias from AI  
is Everywhere

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More likely to think black defendants to recidivate



Less likely to approve loans to Hispanic applicants



Under-estimates the necessary amount of care needed for black individuals



Bias from Humans  
is Also Everywhere

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# HIRING

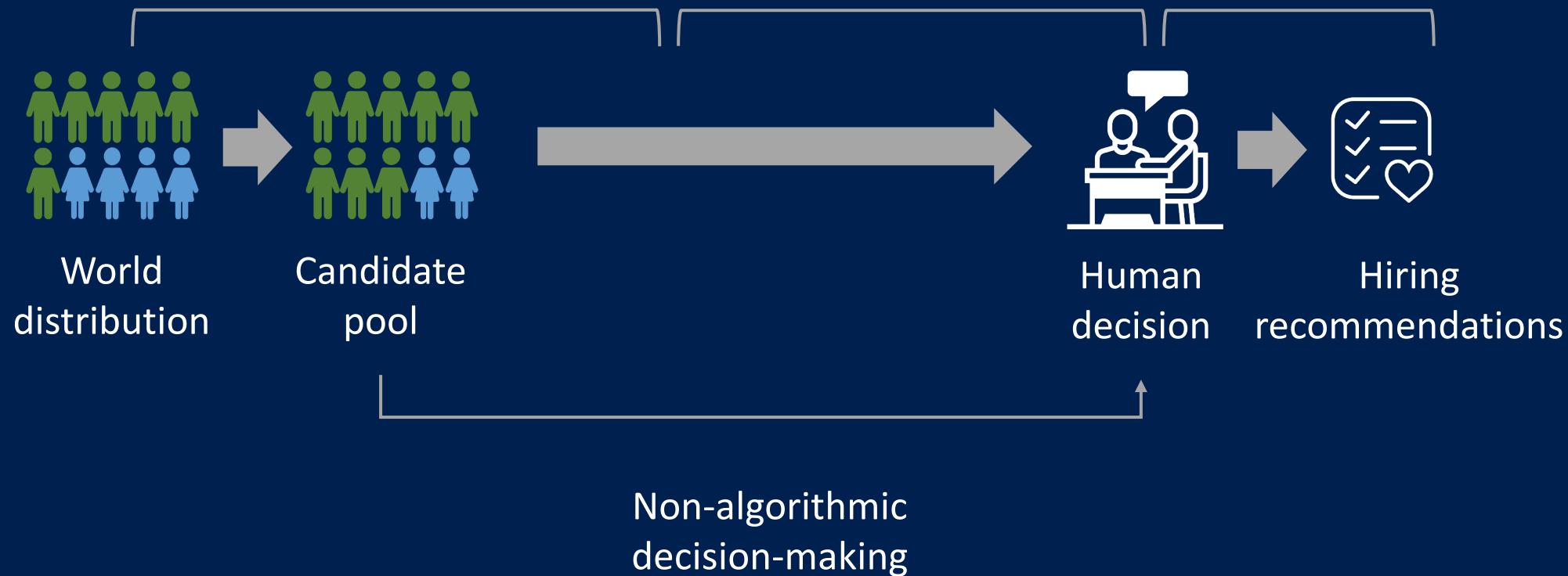
A photograph showing a group of approximately ten people standing outside a modern building with large glass windows and doors. Some individuals are looking at their mobile devices. The scene is set during the day.

recruiting

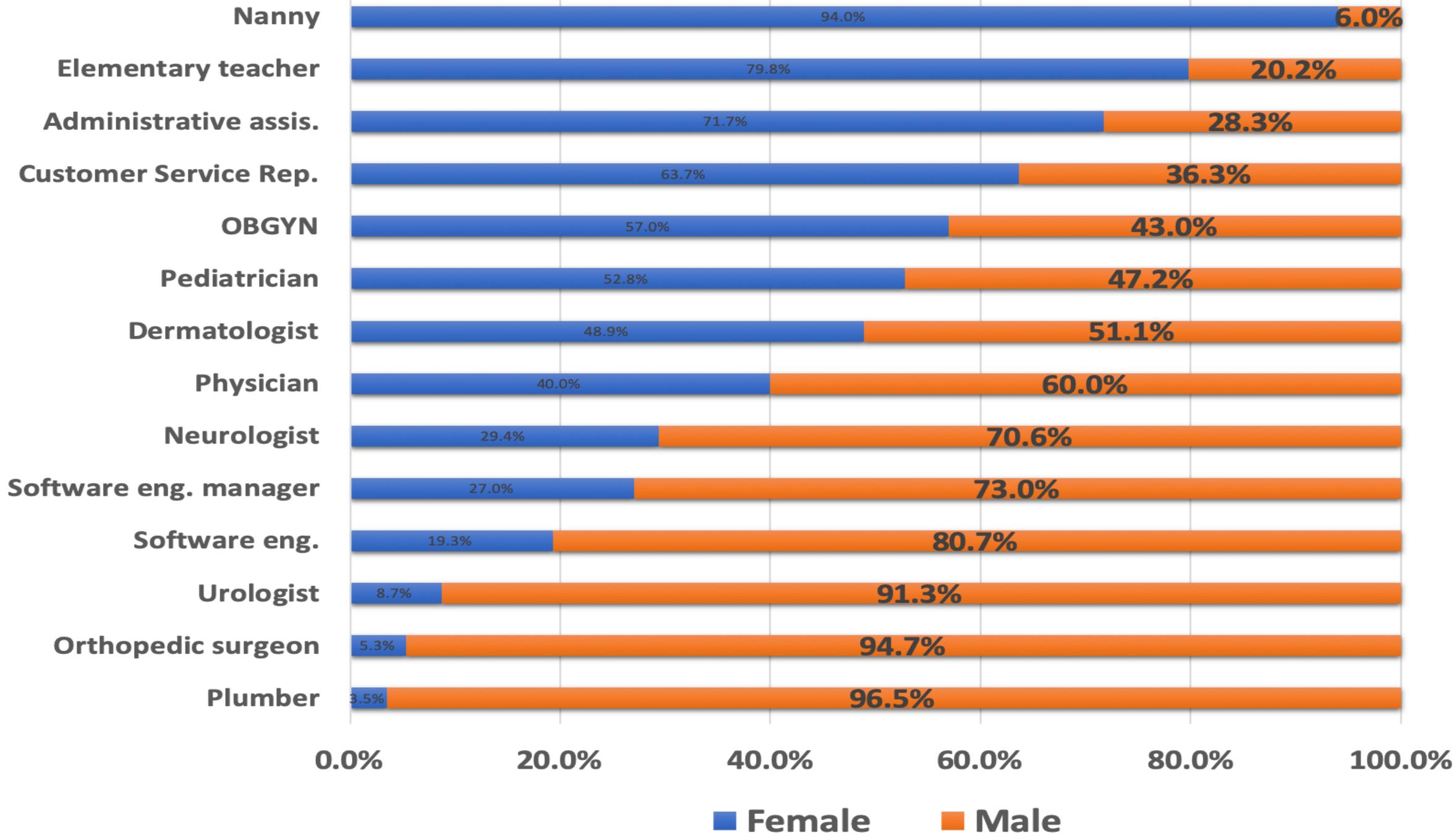
FTjobsNow.com

amazon

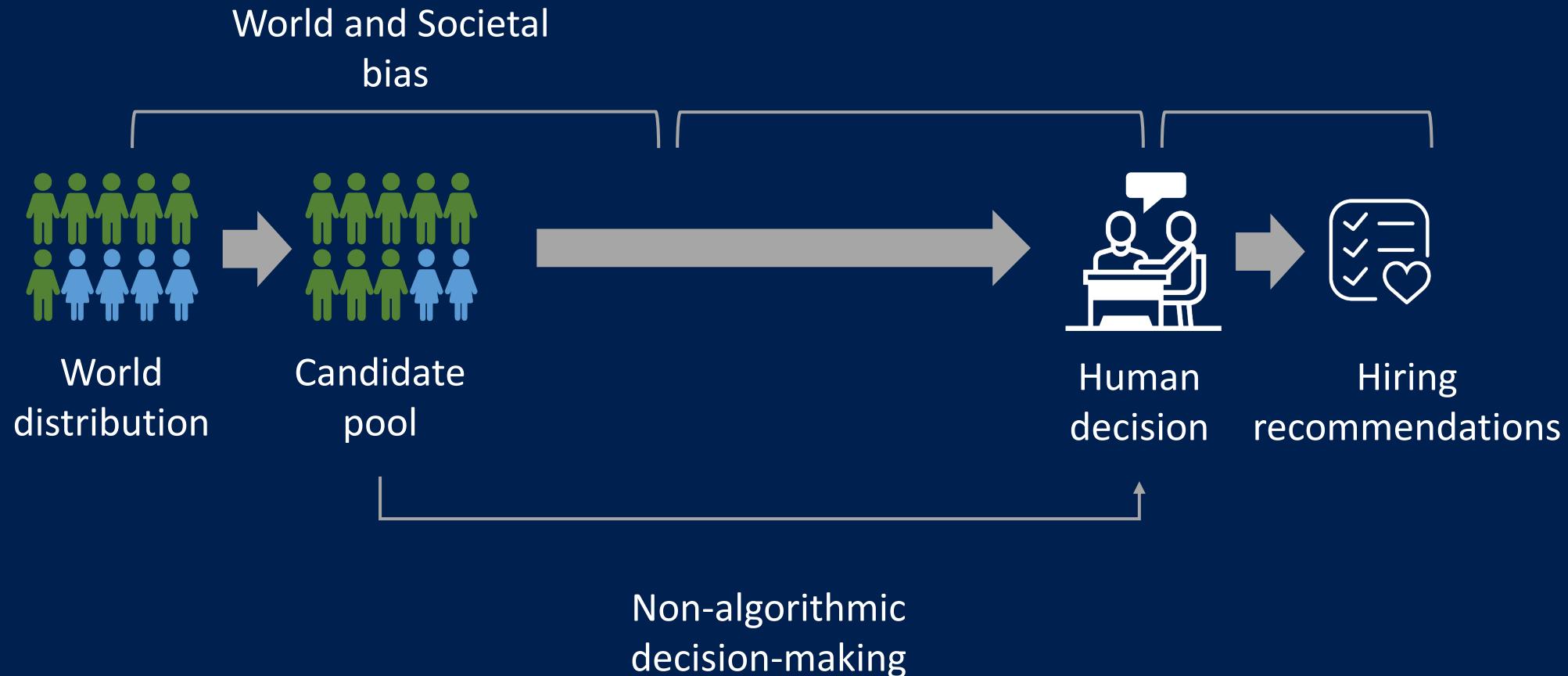
# Hiring is a complex workflow



## Gender Distribution of Professions in the World



# Hiring is a complex workflow

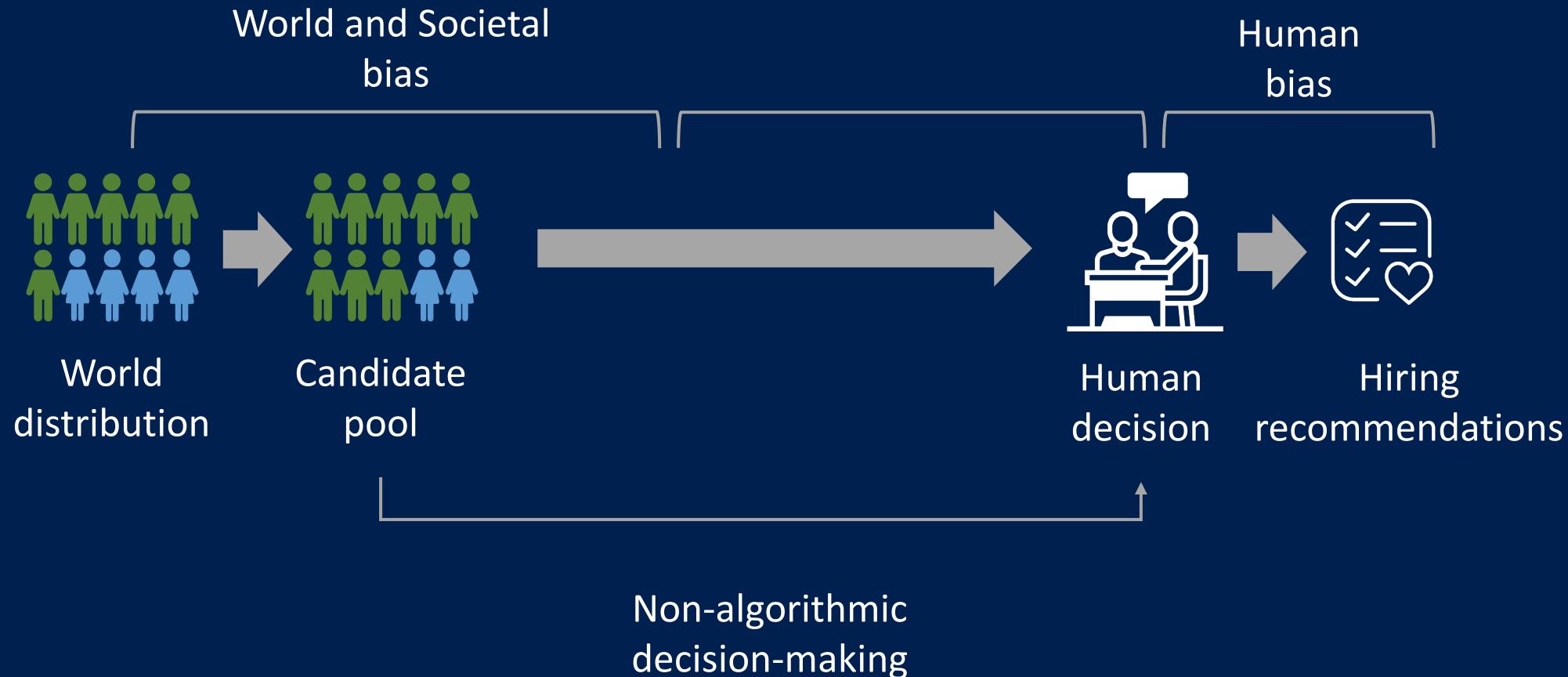


# Human bias in the workplace

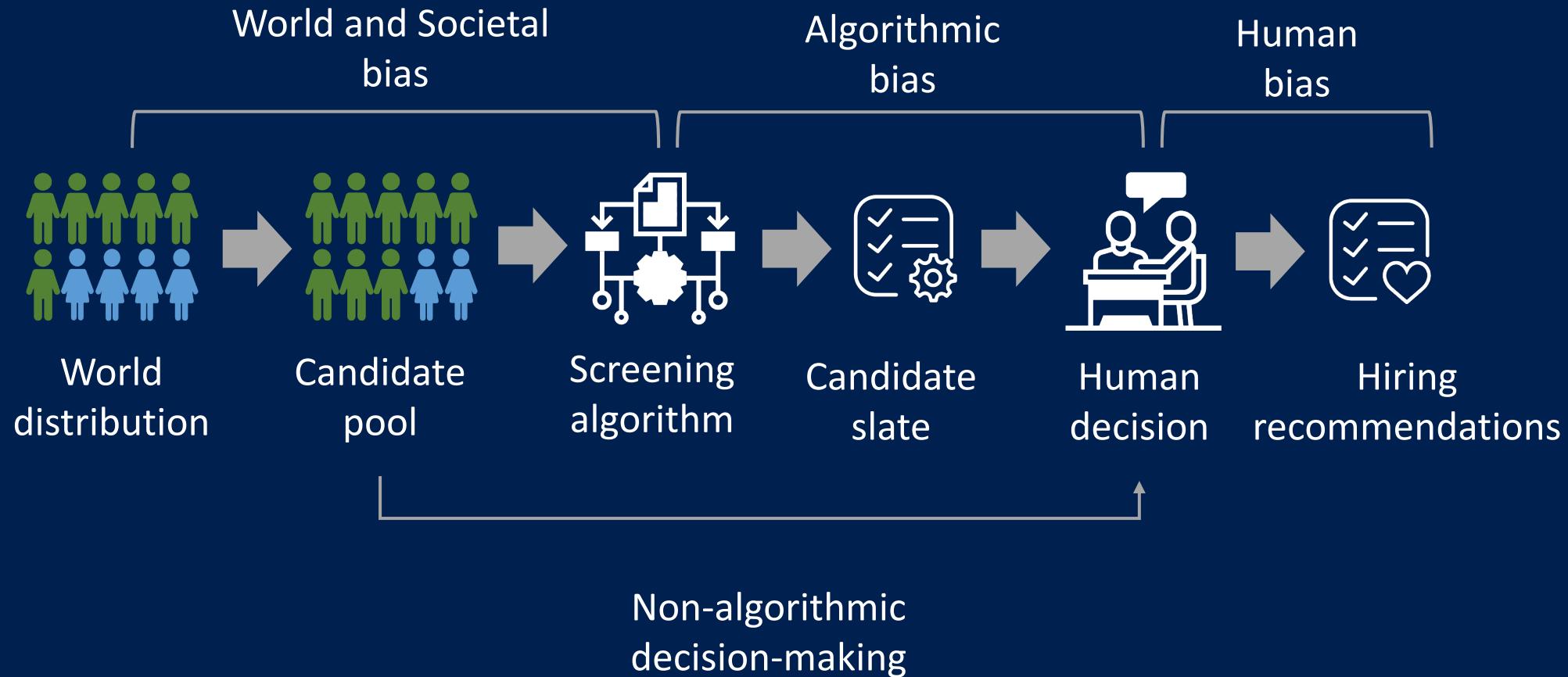
Women are:

- More likely to be employed in low-wage jobs (Tobin, 2017)
- Less likely to be called back by resume screens (Bertrand and Mullainathan, 2003)
- Less likely to be promoted as managers (Koch et al., 2015)
- Less likely to be recommended as candidates to be promoted as managers (Work in the Workplace Report, 2019)
- More likely to face general sexism in the workplace (Masser and Abrams, 2004)
- ... and all sorts of other bad things

# Hiring is a complex workflow



# Hiring is a complex workflow



Have we tried fixing it?



Who are you looking to hire?

data mining

GO

Showing results for



Custom filters

Job titles

+ Job titles or boolean

+ Software Engineer,

Locations

+ Candidate geographic locations

+ San Francisco Bay Area (6),

Skills

+ Skills and expertise or boolean

+ Matlab (2), + Software Development (2),

Companies

+ Companies or boolean

+ Google, + Cisco, + IBM, + Apple,

Year of Graduation

+ Add graduation year range

Schools

Stanford University

Rensselaer Polytechnic Institute +

+ Carnegie Mellon University (4),

total candidates

are more likely to respond

open to new opportunities

have company connections

View search insights

**Krishnaram Kenthapadi** 1<sup>st</sup> Enabling fair economic opportunity for all  
Sunnyvale, California • Research

Current

Past

Education

Stanford University 2001 – 2006

Stanford University 2001 – 2005

More

61 Shared connections Open Profile: Free to InMail

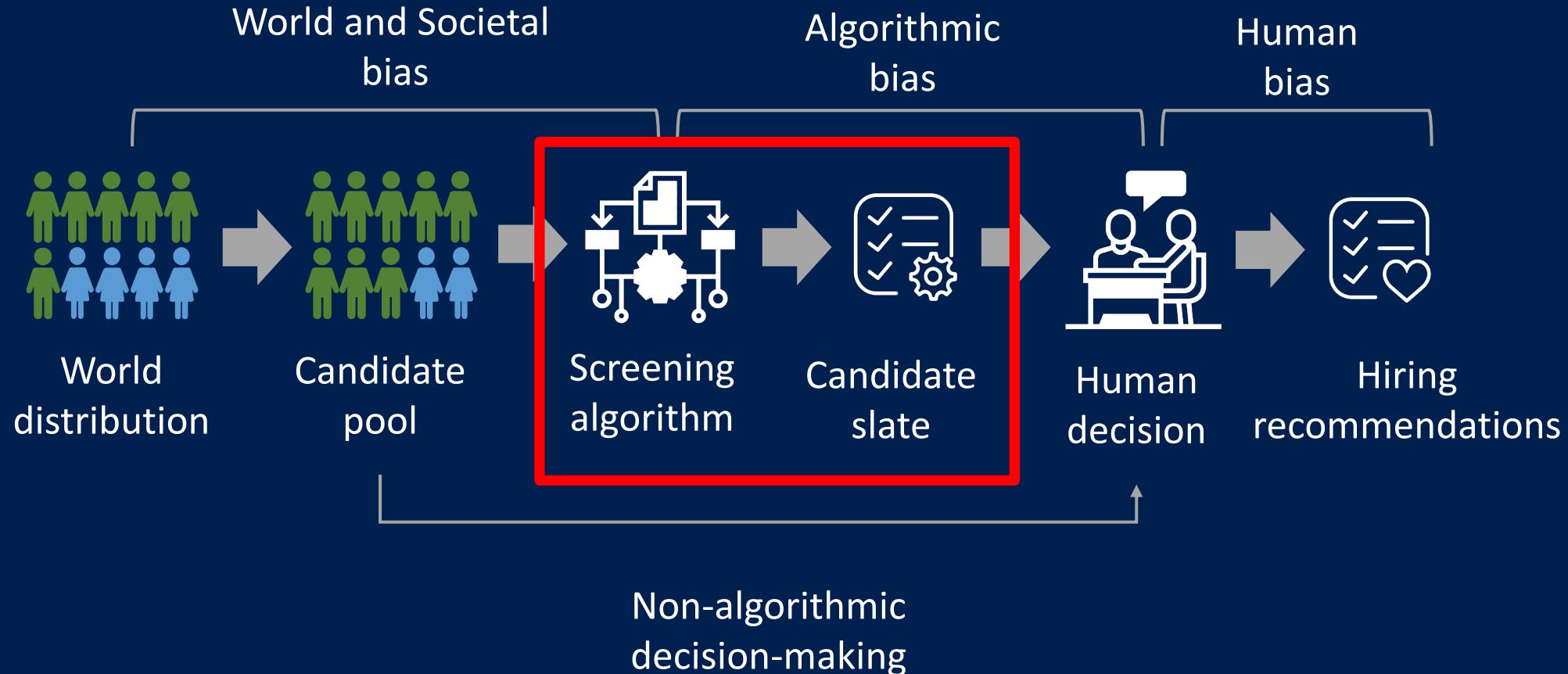
**Sahin Geyik** YOU Talent Relevance @ LinkedIn  
Redwood City, California • Research

Current

Past

Education: Rensselaer Polytechnic Institute 2007 – 2012

# LinkedIn Representational Ranking



Does this work?

Does this work?

-\(\cup\)-

Can we decompose  
these different sources of biases?

Can we decompose  
these different sources of biases?

Can we mitigate them?

# Experimental Design



**Candidate bios  
(ex: physician)**

# We generate controlled candidate bios for different professions

## Bucket 1

- Doctors (dermatologists, neurologists, OBGYNs, orthopedic surgeons, pediatricians, physicians, urologists), nannies, plumbers, elementary school teachers

## Bucket 2

- Software engineers, software engineering managers, administrative assistants, customer service representatives

# We generate controlled candidate bios for different professions

## MALE:

Dr. **Robert** Brown, MD, is a board-certified orthopedic surgeon who, since 2002, practices at the Cleveland Clinic in Beachwood, OH. **He** is a graduate of the Johns Hopkins School of Medicine and completed **his** residency in Cleveland. **He** spends much of **his** time educating medical students at the Cleveland Clinic Lerner College of Medicine of Case Western Reserve University, where **he** serves as an Orthopedics Advisor and as Course Director for rotations that integrate bone fracture prevention and healthy living. **His** practice interests include health maintenance and diet/exercise, in addition to joint replacement. In **his** free time, **Robert** enjoys biking and exploring the outdoors.

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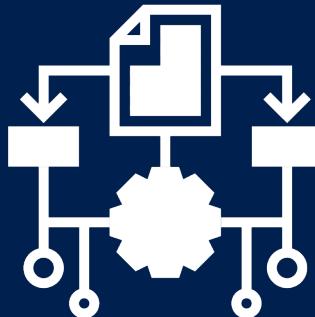
## FEMALE:

Dr. **Mary** Brown, MD, is a board-certified orthopedic surgeon who, since 2002, practices at the Cleveland Clinic in Beachwood, OH. **She** is a graduate of the Johns Hopkins School of Medicine and completed **her** residency in Cleveland. **She** spends much of **her** time educating medical students at the Cleveland Clinic Lerner College of Medicine of Case Western Reserve University, where **she** serves as an Orthopedics Advisor and as Course Director for rotations that integrate bone fracture prevention and healthy living. **Her** practice interests include health maintenance and diet/exercise, in addition to joint replacement. In **her** free time, **Mary** enjoys biking and exploring the outdoors.

# Experimental Design



Candidate bios  
(ex: physician)



Control  
distribution of  
candidate slates

# We create candidate slates of different distributions

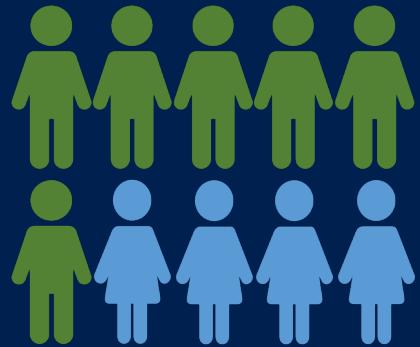
Representation criteria:

- World baselines (current world breakdown of the profession)
- Over/under-representation (25% F, 50% F, 75% F)

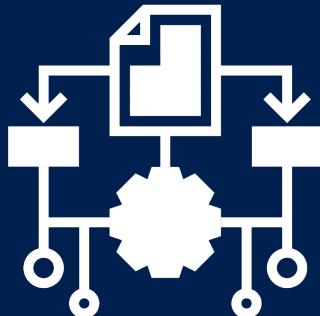
Task generation:

- 8 candidates per slate
- 100 unique HIT tasks per profession per distribution ( $100 \times 4 \times 14$ )
- Based on distribution, randomly assign gender
- Random order

# Experimental Design



Candidate bios  
(ex: physician)



Control  
distribution of  
candidate slates

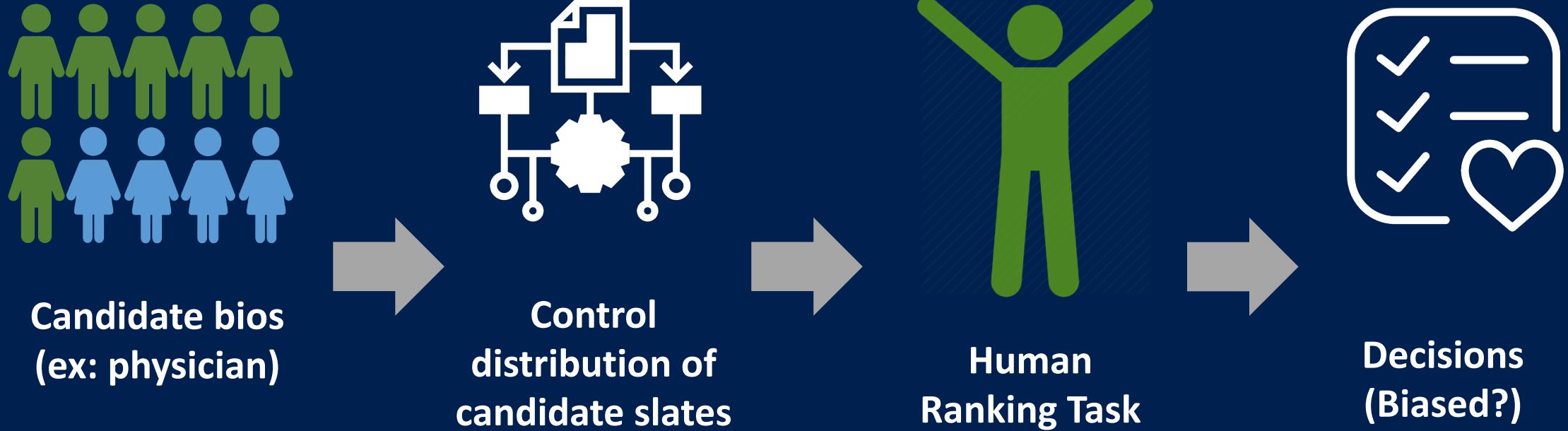


Human  
Ranking Task

# We ask participants to rank their top 4 candidates

Rank	Profile
✓ Please Select 1 2 3 4 Not Selected	Originally from Virginia, Lisa Wilson earned a Bachelor of Arts degree in History from Marymount University and a general education certification in primary education from Millersville University, both in 2006. She has spent all twelve years since in Dorchester County Public Schools teaching at Cambridge South Dorchester High School. During her time in early education, Lisa helped write the American Perspectives curriculum, assisted in creating a gifted and talented academy, and mentored new teachers with curricular design. She also spends much of her time volunteering in her local community, ensuring that new teachers are smoothly transitioned to the county. She lives with her husband and four children.
Please Select ▾	Steven Clark has taught in Idaho for eighteen years, specializing in Gifted and Talented education and Reading Intervention. He earned a Bachelor's Degree in Reading Instruction from Groveville College in 2005 and has focused on early education ever since. He was Fisher Middle School's Teacher of the Year (2011). He served as chair for the Outdoor Instruction Leadership Team and founded the school's programs in both Boy and Girls Scouts. Steven is the school-wide coordinator for parent involvement, the chairperson for the Parent Advisory Council and has presented at district and school levels. He has also been a teacher to his own children, who range in age from two to fourteen.

# Experimental Design



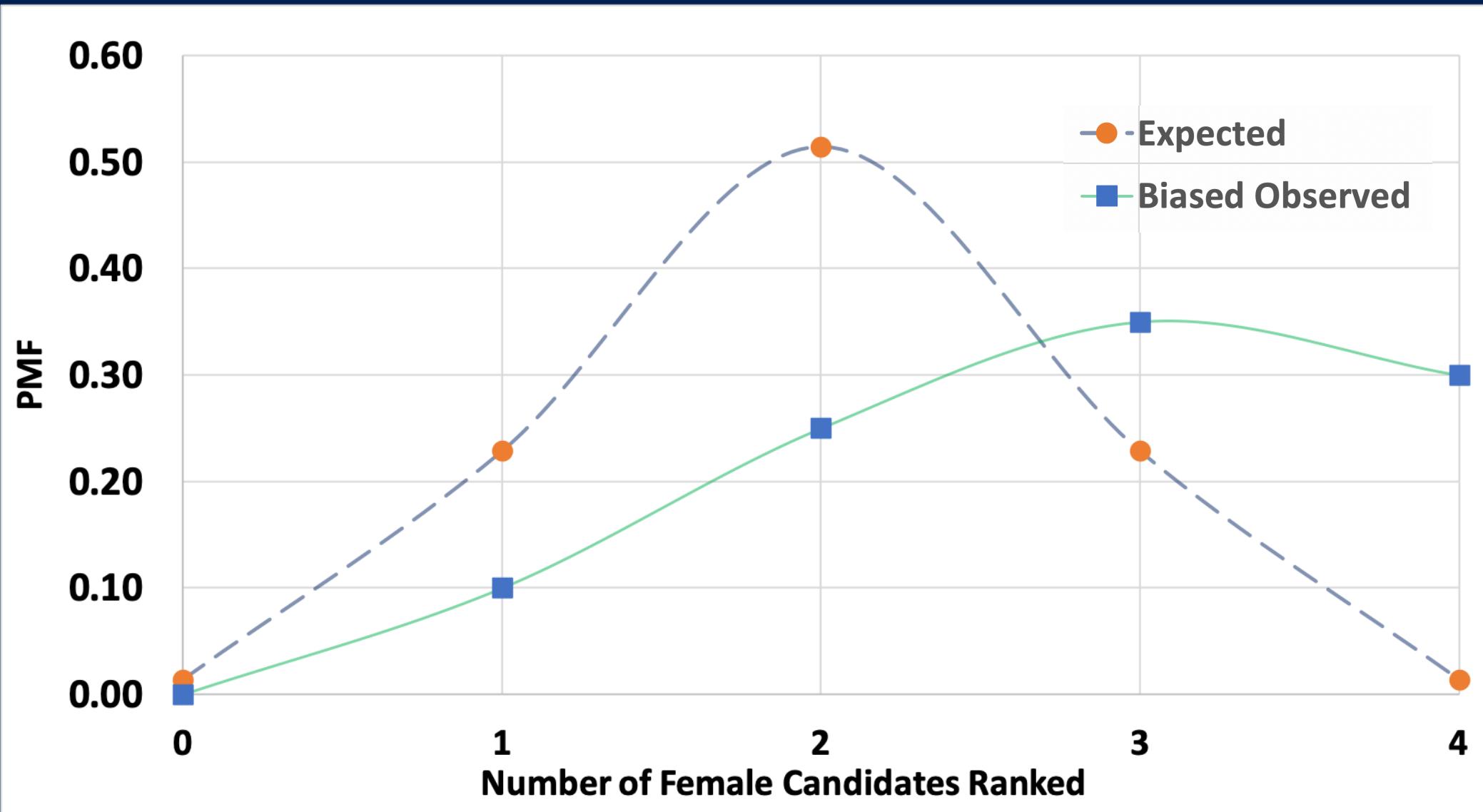
# We compare expected vs. observed rankings

## Bias measure

- We model each outputted set of ranking decisions as a hypergeometric distribution<sup>1</sup>
- If the observed (output) distribution is statistically different from the expected (input) distribution, the system is **biased**
- **We ascribe no notion of *fairness***

<sup>1</sup>This models the discrete probability distribution of binary draws *without* replacement from a finite population. If you ask me what that means, I will defer your question to the coffee break so that I have time to re-learn what that means.

# Example: a decision biased towards female candidates



# RESULTS

We've solved it. No more bias in the world.

Is this a world distribution problem?

Is this a world distribution problem?

Can balancing candidate slates  
mitigate gender bias?

# Result 1a: enforcing balanced slates can mitigate bias

Profession	% Female in World	% Female Ranked in Top 4
Plumber	3.5	50.0 (0.513)
Orthopedic surgeon	5.3	47.0 (0.086)
Software engineer	19.3	53.0 (0.460)
Software eng. manager	27.0	48.0 (0.659)
Neurologist	29.4	49.0 (0.420)
Physician	40.0	51.0 (0.907)
Pediatrician	52.8	51.0 (0.171)
Customer service rep.	63.7	48.0 (0.301)
Administrative assistant	71.7	54.0 (0.301)
Elementary teacher	79.8	50.0 (0.391)

\*Significant at the 0.05 level

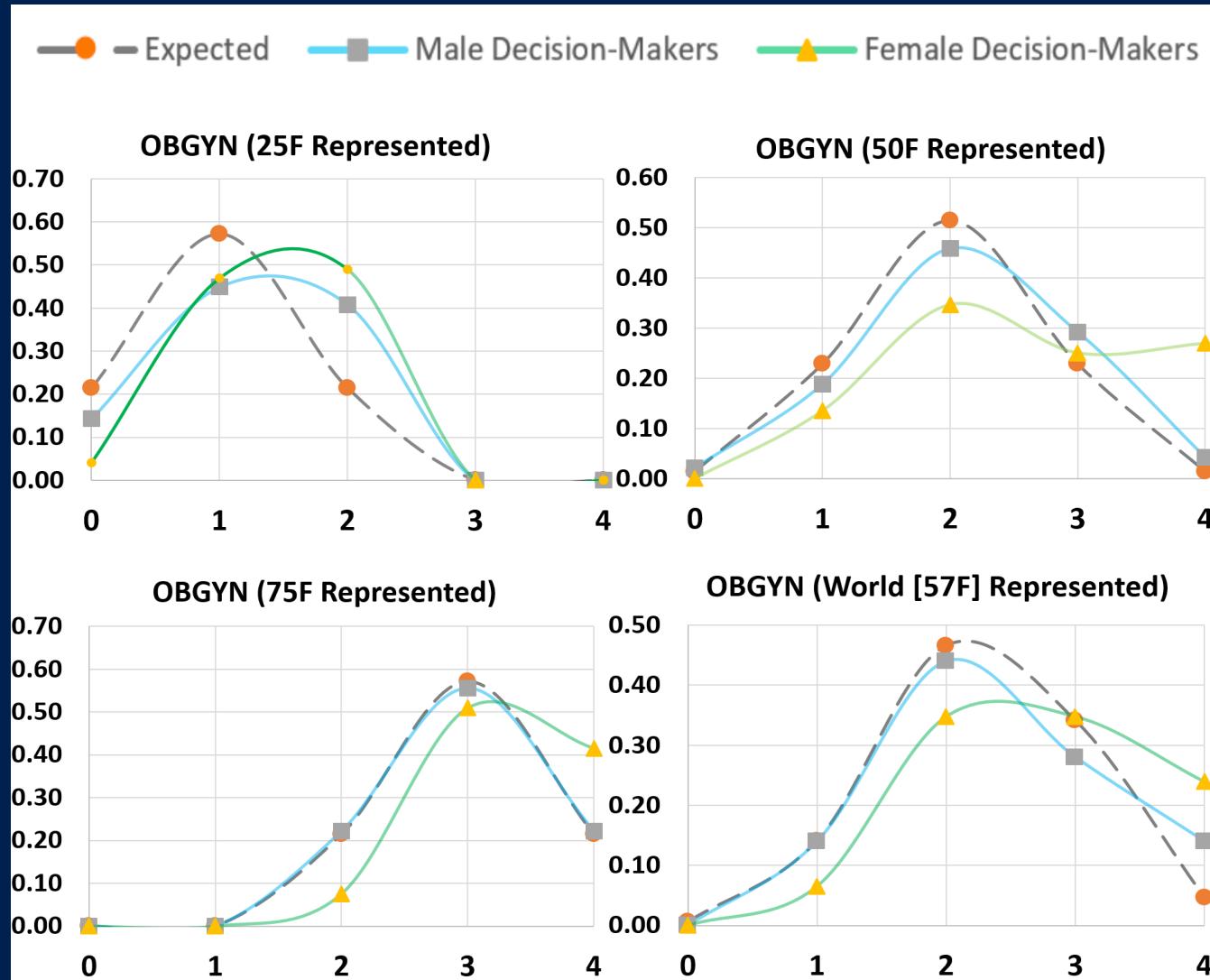
# Result 1b: but sometimes, this isn't enough

Profession	% Female in World	% Female Ranked in Top 4
Urologist	8.7	47.0 (0.005)*
Dermatologist	48.9	45.0 (0.013)*
OBGYN	57.0	60.0 (<0.000)*
Nanny	94.0	58.0 (<0.000)*

\*Significant at the 0.05 level

# Can over-representation help?

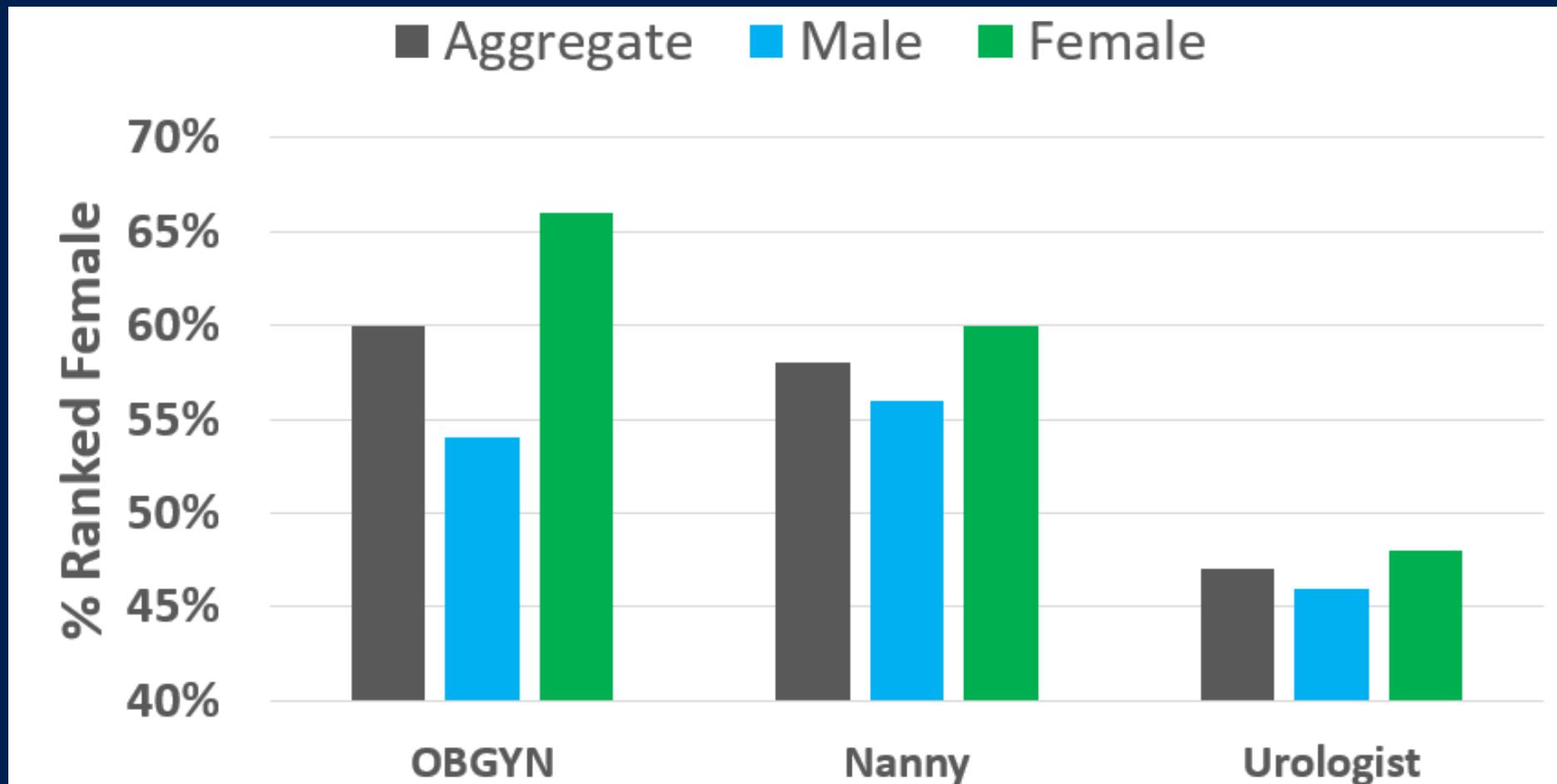
# Result 2: no, some professions consistently produce biased decisions



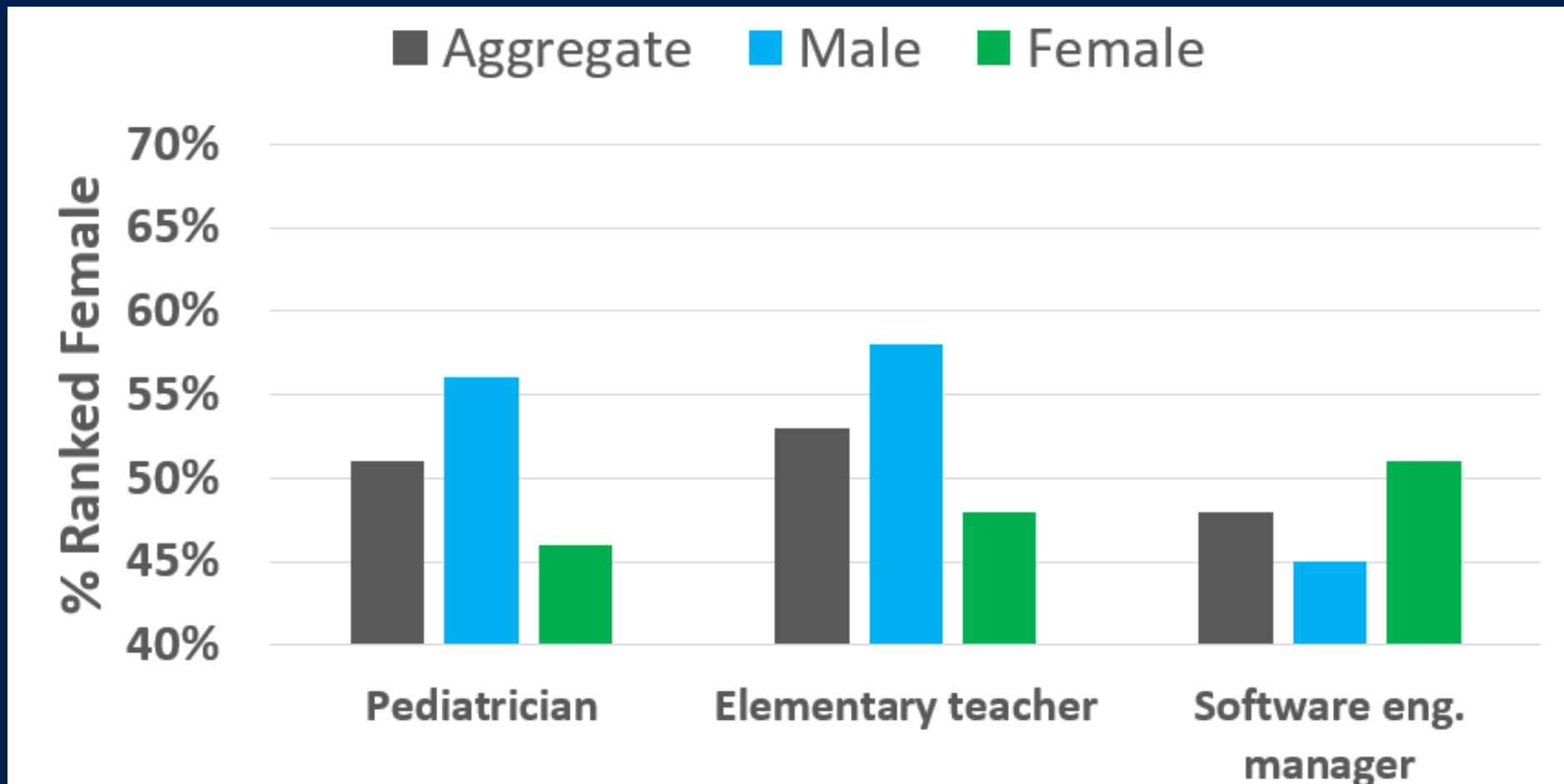
Is human preference driving this bias?

Is human preference driving this bias?  
Do personal features of the decision-maker, such as  
gender, impact the decision?

# Result 3a: aggregate bias is sometimes driven by one gender



## Result 3b: aggregate bias is sometimes hidden by opposite effects by each gender



# Limitations

- MTurk generalizability
- Simulated bios
- No variance in bios
- Bias at the group, not individual, level
- Binary gender

# TAKEAWAYS

Look Simba,  
everything the  
light touches is

**BIAS**

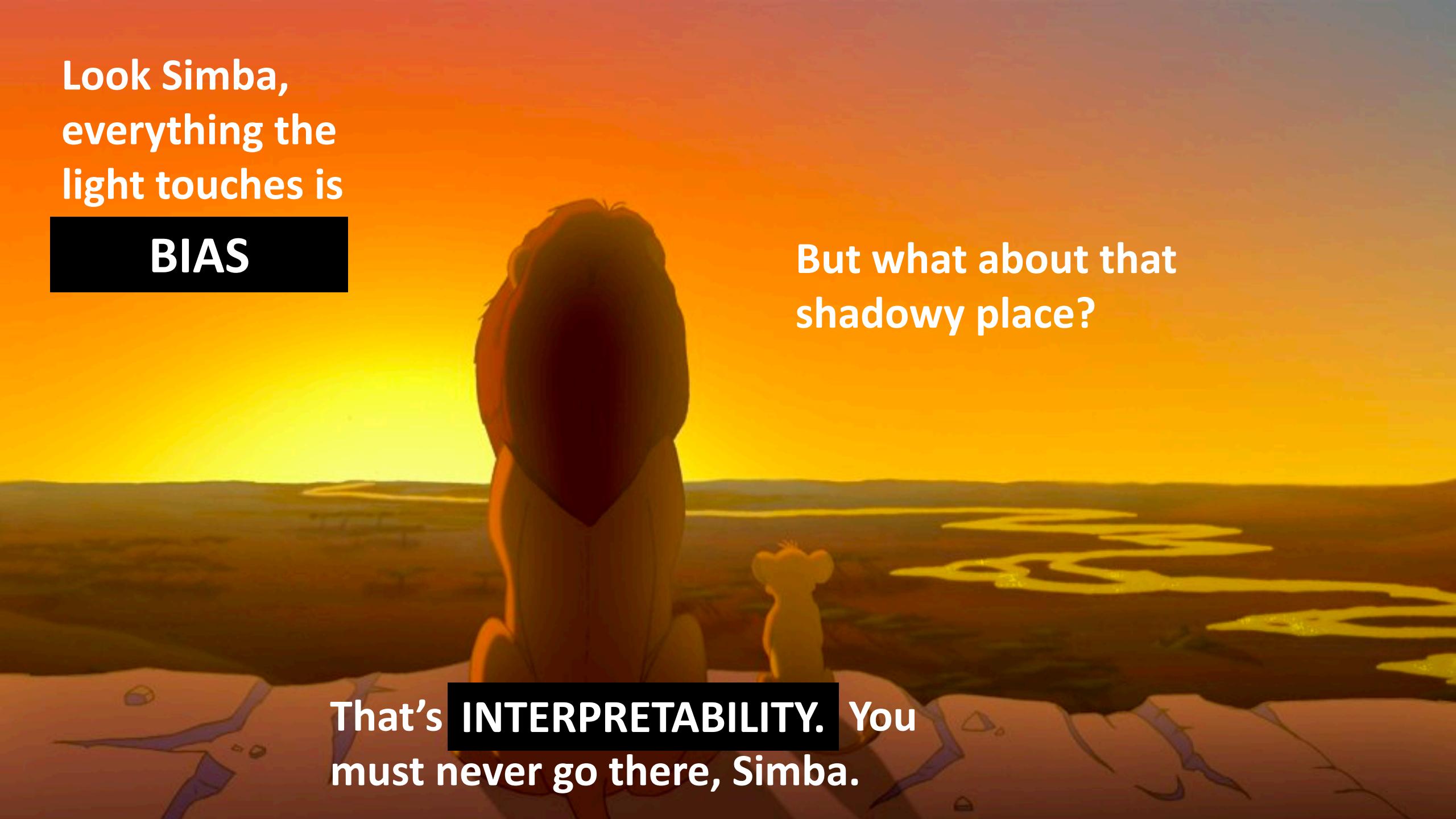


A silhouette of Simba and Nala standing on a rocky outcrop against a vibrant sunset sky. The landscape below is a vast savanna with water bodies reflecting the light.

Look Simba,  
everything the  
light touches is

**BIAS**

But what about that  
shadowy place?

A scene from Disney's The Lion King. Simba, the lion cub, stands in profile facing left, looking out over a vast savanna under a warm orange sunset. Nala, the hyena cub, stands behind him, also looking out. The landscape is filled with rolling hills and distant water. The sky is a vibrant orange and yellow.

Look Simba,  
everything the  
light touches is

BIAS

But what about that  
shadowy place?

That's INTERPRETABILITY. You  
must never go there, Simba.

# Takeaways

For many professions, effecting the world distribution can be a successful intervention.

# Takeaways

For many professions, effecting the world distribution can be a successful intervention.  
However, it's not always feasible.

# Takeaways

Generally, hiring and promoting more women is not a bad idea.

# Future Work

Continue studying the interaction of algorithmic decision-making, particularly as broken down by human vs. algorithmic features.

Deploy real machine learning algorithms to classify real candidate profiles for evaluation.<sup>1</sup>

<sup>1</sup> Perhaps appearing at a conference near you in 2020 \*knock on wood\*



Ece  
Kamar



Besmira Nushi



Kori Inkpen



Emre  
Kiciman



Sid Suri

Microsoft Research AI

