
EDUCATION

- 2020 - 2022** **London Business School**
Master's in Financial Analysis
GMAT: 720
- 2017 - 2020** **Free University of Bozen/Bolzano, Italy**
BSc in Economics and Management, Graduation 110 cum laude
- University of Washington, Seattle, USA**
International Exchange Programme, GPA 4.0/4.0
- London School of Economics and Political Science, UK**
Summer School in Financial Markets

BUSINESS EXPERIENCE

- 2020** **Volksbank AG, Bolzano, Italy**
Mid-cap commercial bank operating in northern Italy with \$11b total assets
- Special Credits Intern (2 months)**
- Assisted a special credits department task force of 7 people in supporting post COVID19 economic recovery by providing liquidity to regional enterprises in financial distress
 - Co-ordinated a conjoint programme between 3 major banks and local government designed to secure bank's financial stability by supporting financing with government funds
 - Finalized emission of €230m in value of securitized loans screening client's risk profile and analyzing individual business conditions
 - Optimized processing time of high-volume client financing applications by advising and working on construction of cloud data-platform
- 2019** **ACXIT Capital Partners, Munich, Germany**
International corporate finance and investment advisory firm for mid-cap clients
- Investment Banking Intern (2.5 months)**
- Co-advised companies in finding strategic partners for trade sells by preparing information memorandums, detailed fact books and management presentations
 - Developed marketing and pitch presentations in support of the M&A projects team for execution of 4 live-projects in industries such as TMT and C&R
 - Supported founders of a mobile health and fitness app keen to sell company by evaluating exit opportunities and strategies for the €20m valued tech start-up
 - Backed associates in building DCF and M&A projection models, as well as comparable analysis and transaction multiples, for valuation of a German automotive parts online retailer valued up to €200m
 - Prepared company and industry research for assessing business opportunities and strategic options for 2 insolvent high-end fashion brands
- 2018** **ILTS Programme, completed virtually**
Internship-like structured modelling course
- Analyst (7 months)**
- Created a full DCF model and full projection model on WD-40 Company, in addition to a comprehensive business analysis, and concluded equity likely overvalued
 - Built M&A model for a hypothetical acquisition of Hawking Inc by WD-40 Company, and found acquisition to potentially result in 25%+ EPS accretion within first year
 - Produced industry and business model research reports for the maintenance and household products sector, and determined pricing power to be crucial for organic growth

ADDITIONAL INFORMATION

- Secured summer internship at **PwC Advisory (TS)** Munich, withdrawn due to COVID19
- Entrepreneurship: Led a five-person team in launching **start-up** (Camp4Compnay project) designed to produce innovative trays for the hospitality management industry (currently non-operative)
- Competed in national and international **ski-racing**: Became **vice-Italian champion** and constantly ranked among top 5 athletes of age group – currently ski instructor
- Guided as captain regional **football** team during all junior-level championships
- Volunteered as member of the Volunteer Firefighters Union in home village (2011 – 2018)
- Languages: native **Italian**, fluent **German** and **English**
- Certificates: **CFA Level 1 candidate**, **CFA Investment Foundation** passed
- IT: advanced Microsoft Office, Capital IQ, R, and fundamentals of EViews