

# CHAPTER 11

## Aggregate Demand I: Building the *IS-LM* Model

Presentation Slides

# Macroeconomics

*N. Gregory Mankiw*



# IN THIS CHAPTER, YOU WILL LEARN:



About the *IS* curve and its relationship to:

- the Keynesian cross
- the loanable funds model

About the *LM* curve and its relationship to:

- the theory of liquidity preference

How the *IS–LM* model determines income and the interest rate in the short run when ***P*** is fixed

## Context, part 1

- Chapter 10 introduced the model of aggregate demand and aggregate supply.
- ***Long run:***
  - prices flexible
  - output determined by factors of production and technology
  - unemployment equals its natural rate
- ***Short run:***
  - prices fixed
  - output determined by aggregate demand
  - unemployment **negatively** related to output

## Context, part 2

- This chapter develops the *IS–LM* model, the basis of the aggregate demand curve.
- We focus on the short run and assume the price level is fixed (so the *SRAS* curve is horizontal).
- Chapters 11 and 12 focus on the closed-economy case.

# The Keynesian cross

- A simple closed-economy model in which income is determined by expenditure.  
*(due to J. M. Keynes)*
- Notation:  
 $I$  = planned investment  
 $PE = C + I + G$  = planned expenditure  
 $Y$  = real GDP = actual expenditure
- Difference between actual and planned expenditure = unplanned inventory investment

## Elements of the Keynesian cross

consumption function :  $C = C(Y - T)$

government policy variables :  $G = \bar{G}, T = \bar{T}$

for now, planned investment is exogenous :  $I = \bar{I}$

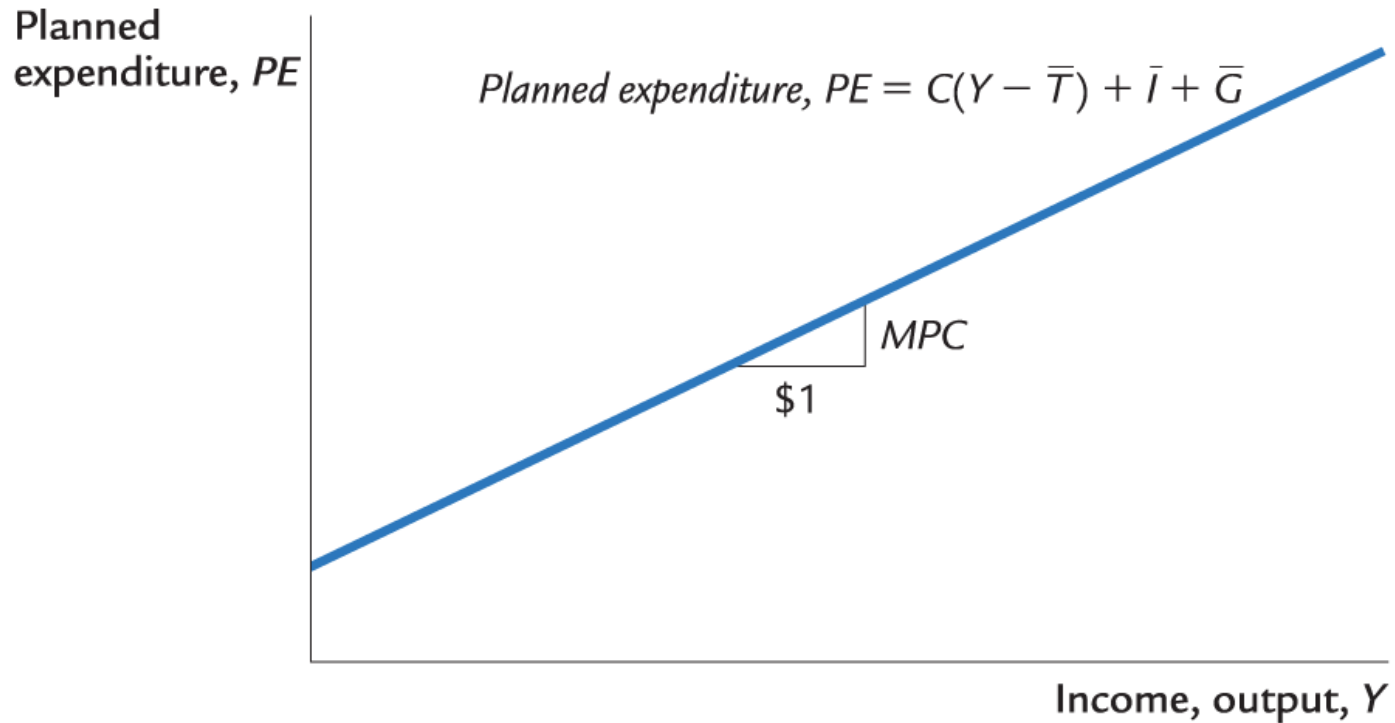
planned expenditure :  $PE = C(Y - \bar{T}) + \bar{I} + \bar{G}$

equilibrium condition:

actual expenditure = planned expenditure

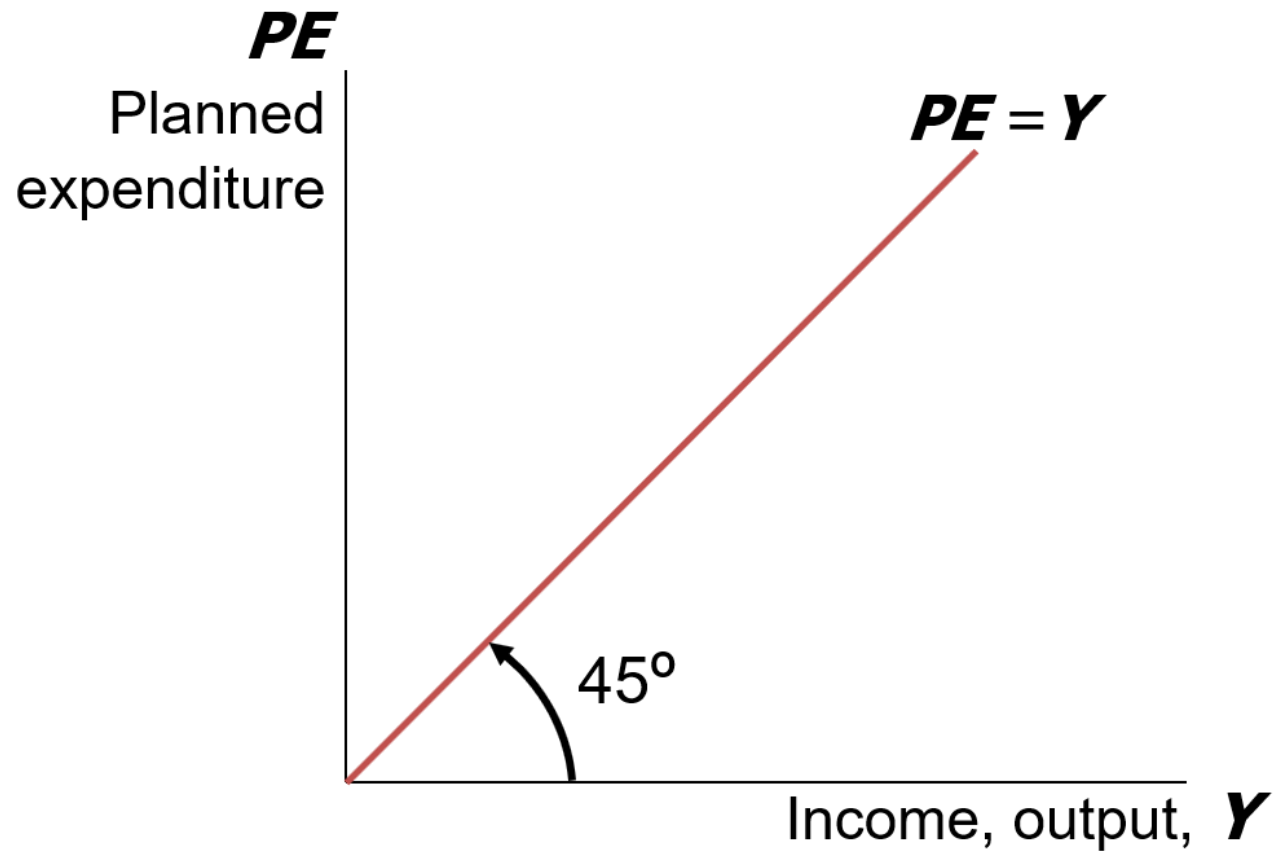
$$Y = PE$$

# Graphing planned expenditure



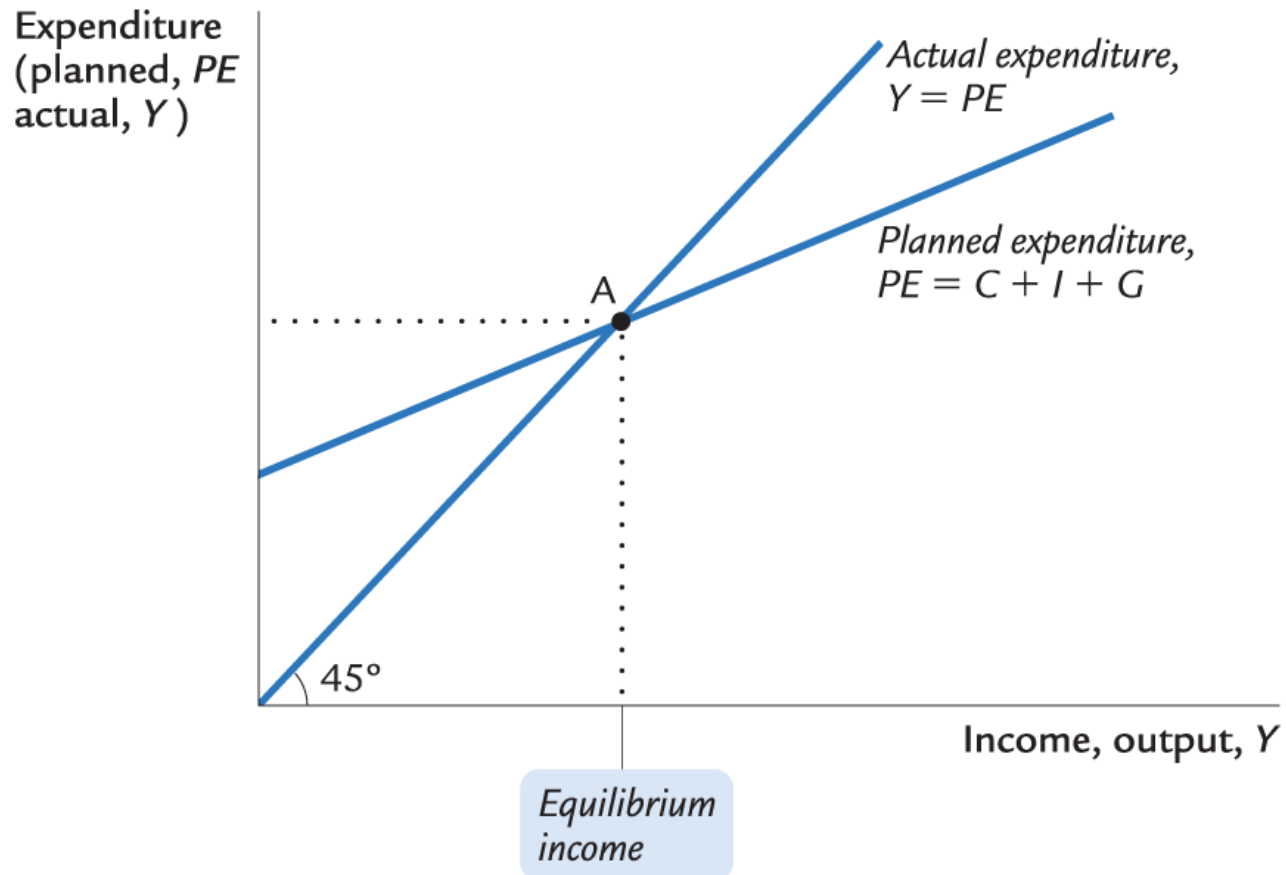
Mankiw, *Macroeconomics*, 10e, © 2019 Worth Publishers

## Graphing the equilibrium condition





# The equilibrium value of income

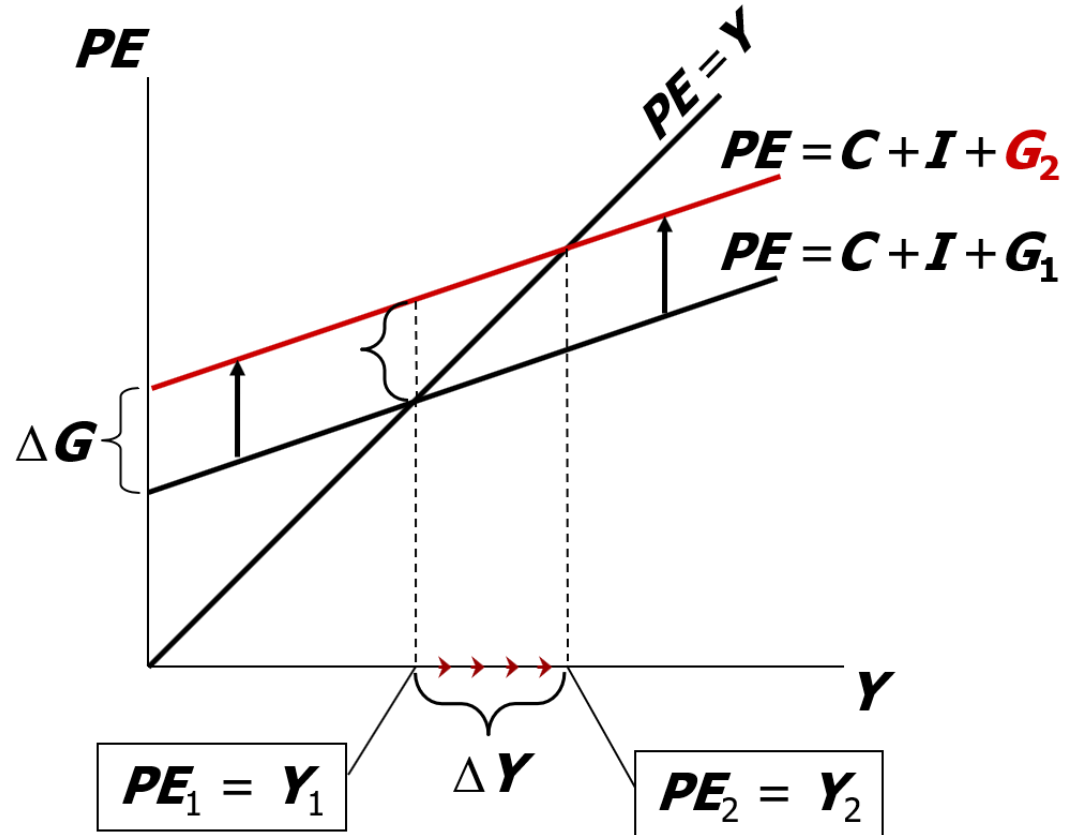


Mankiw, *Macroeconomics*, 10e, © 2019 Worth Publishers

# An increase in government purchases

At  $Y_1$ , there is now an unplanned drop in inventory . . .

. . . so firms increase output, and income rises toward a new equilibrium.



## Solving for $\Delta Y$ (1 of 2)

**$Y = C + I + G$**  equilibrium condition

**$\Delta Y = \Delta C + \Delta I + \Delta G$**  in changes

**$= \Delta C + \Delta G$**  because  **$I$**  exogenous

**$= MPC \times \Delta Y + \Delta G$**  because  **$\Delta C = MPC \Delta Y$**

Collect terms with  **$\Delta Y$**  on  
the left side of the equals  
sign:

$$(1 - MPC) \times \Delta Y = \Delta G$$

Solve for  **$\Delta Y$** :

$$\Delta Y = \left( \frac{1}{1 - MPC} \right) \times \Delta G$$

## The government purchases multiplier

definition: the increase in income resulting from a \$1 increase in **G**.

In this model, the govt purchases multiplier equals

$$\frac{\Delta Y}{\Delta G} = \frac{1}{1 - MPC}$$

Example: If  $MPC = 0.8$ , then

$$\frac{\Delta Y}{\Delta G} = \frac{1}{1 - 0.8} = 5$$

One unit increase  
in **G** causes  
income to increase  
5 times as much!

## Why the multiplier is greater than 1

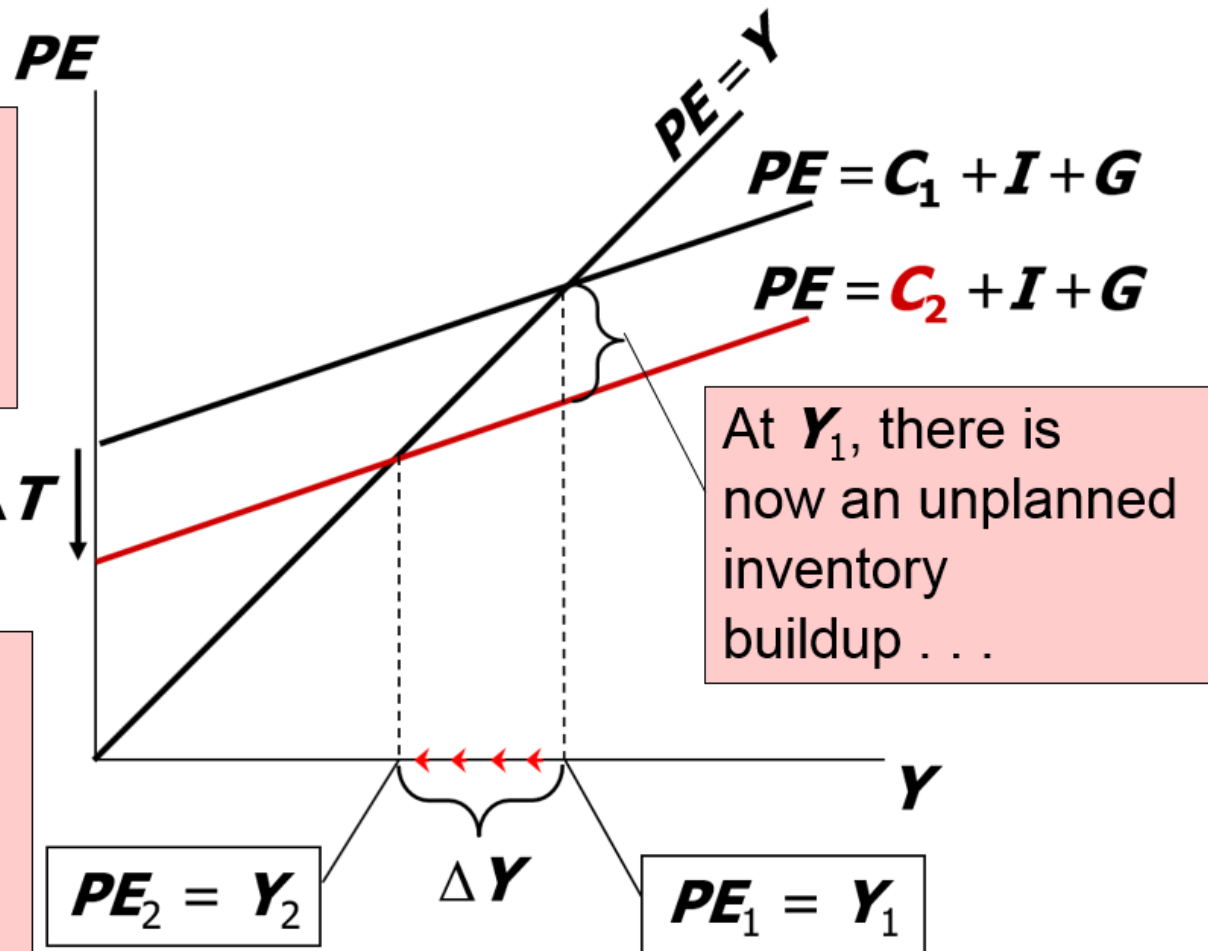
- Initially, the increase in **G** causes an equal increase in **Y**:  
 $\Delta Y = \Delta G$ .
- But  $\uparrow Y$  causes  $\uparrow C$   
    which causes further  $\uparrow Y$   
    which then causes further  $\uparrow C$   
    which then causes further  $\uparrow Y$
- So the final impact on income is much bigger than the initial  $\Delta G$ .

# An increase in taxes

Initially, the tax increase reduces consumption and, therefore, *PE*:

$$\Delta C = -MPC \times \Delta T$$

... so firms reduce output, and income falls toward a new equilibrium



## Solving for $\Delta Y$ (2 of 2)

$\Delta Y = \Delta C + \Delta I + \Delta G$  eq'm condition in changes

$= \Delta C$  *I and G exogenous*

$= MPC \times (\Delta Y - \Delta T)$

Solving for  $\Delta Y$  :  $(1 - MPC) \times \Delta Y = -MPC \times \Delta T$

Final result:

$$\Delta Y = \left( \frac{-MPC}{1 - MPC} \right) \times \Delta T$$

## The tax multiplier, part 1

Definition: the change in income resulting from a \$1 increase in  $T$ :

$$\frac{\Delta Y}{\Delta T} = \frac{-MPC}{1 - MPC}$$

If  $MPC = 0.8$ , then the tax multiplier equals

$$\frac{\Delta Y}{\Delta T} = \frac{-0.8}{1 - 0.8} = \frac{-0.8}{0.2} = -4$$



## The tax multiplier, part 2

... is *negative*:

A tax increase reduces **C**, which reduces income.

... is *greater than one* (in absolute value):

A change in taxes has a multiplier effect on income.

... is *smaller than the govt spending multiplier*:

Consumers save the fraction  $(1 - MPC)$  of a tax cut, so the initial boost in spending from a tax cut is smaller than from an equal increase in **G**.

## NOW YOU TRY

### Practice with the Keynesian cross

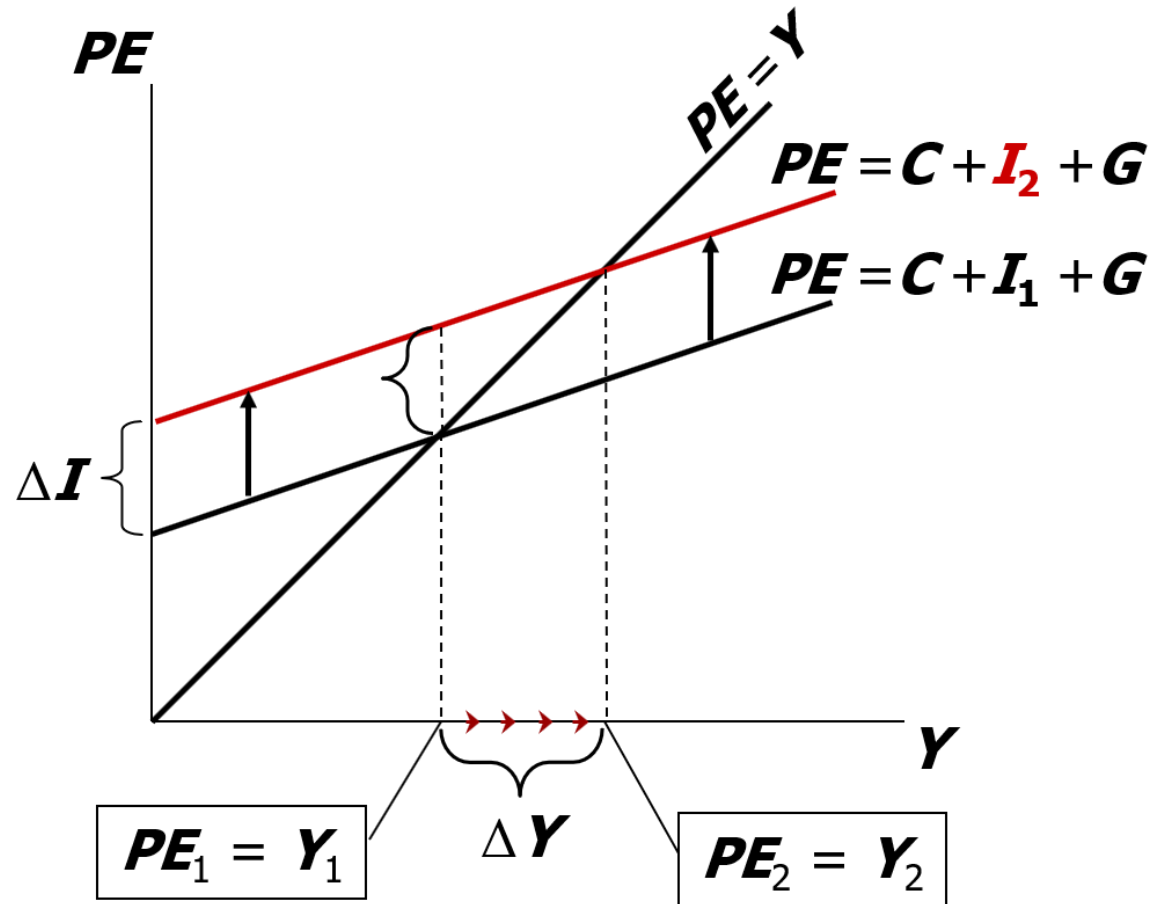
Use a graph of the Keynesian cross to show the effects of an increase in planned investment on the equilibrium level of income/output.

## NOW YOU TRY

### Practice with the Keynesian cross, answer

At  $Y_1$ , there is now an unplanned drop in inventory . . .

. . . so firms increase output, and income rises toward a new equilibrium.



## The *IS* curve

definition: a graph of all combinations of  $r$  and  $Y$  that result in goods market equilibrium

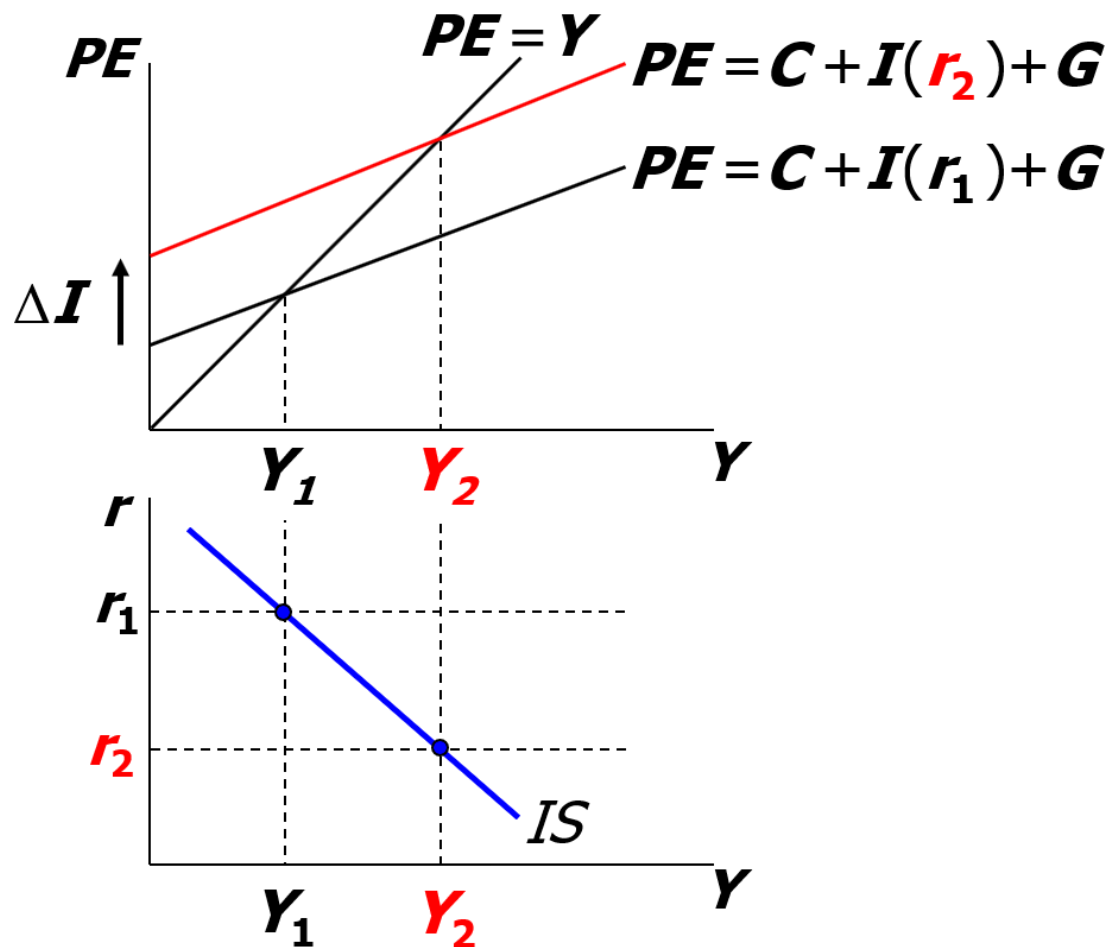
example: actual expenditure (output)  
= planned expenditure

The equation for the *IS* curve is:

$$Y = C(Y - \bar{T}) + I(r) + \bar{G}$$

# Deriving the IS curve

$\downarrow r \rightarrow \uparrow I$   
 $\rightarrow \uparrow PE$   
 $\rightarrow \uparrow Y$



## When the $IS$ curve is negatively sloped

- A fall in the interest rate motivates firms to increase investment spending, which drives up total planned spending ( $PE$ ).
- To restore equilibrium in the goods market, output (a.k.a. actual expenditure,  $Y$ ) must increase.

## Fiscal policy and the *IS* curve

- We can use the *IS–LM* model to see how fiscal policy (***G*** and ***T***) affects aggregate demand and output.
- Let's start by using the Keynesian cross to see how fiscal policy shifts the *IS* curve . . .

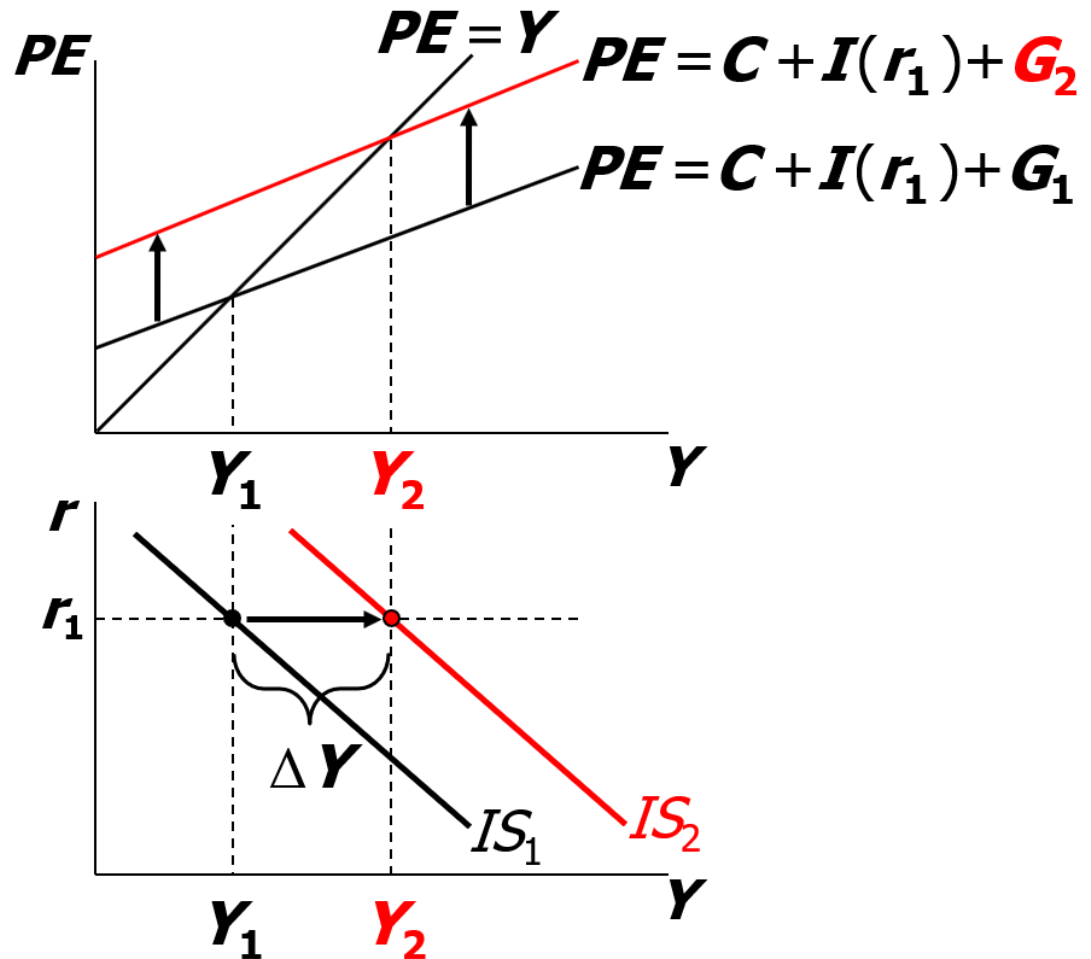
## Shifting the *IS* curve: $\Delta G$

At any value of  $r$ ,  
 $\uparrow G \rightarrow \uparrow PE \rightarrow \uparrow Y$

... so the *IS* curve  
shifts to the right.

The horizontal  
distance of the *IS*  
shift equals

$$\Delta Y = \frac{1}{1-MPC} \Delta G$$





## NOW YOU TRY

### Shifting the *IS* curve: $\Delta T$

- Use the diagram of the Keynesian cross or loanable funds model to show how an increase in taxes shifts the *IS* curve.
- If you can, determine the size of the shift.

## NOW YOU TRY

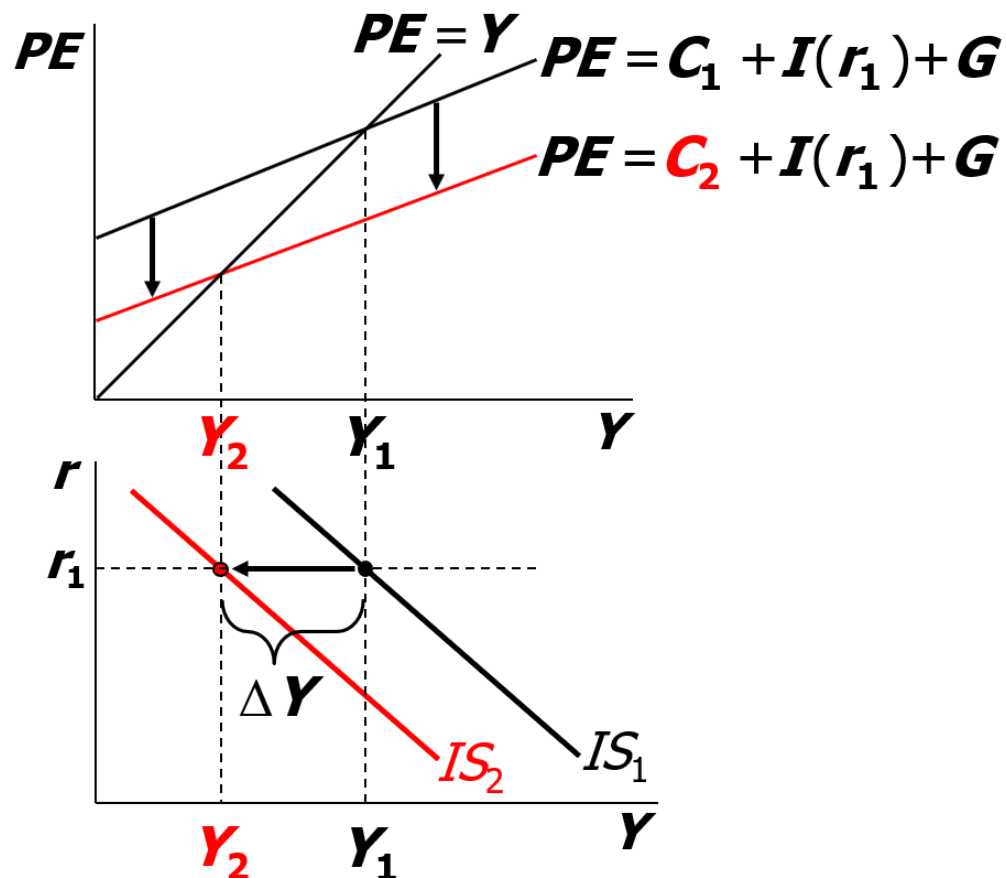
### Shifting the *IS* curve: $\Delta T$ , answer

At any value of  $r$ ,  
 $\uparrow T \rightarrow \downarrow C \rightarrow \downarrow PE$

... so the *IS* curve shifts to the left.

The horizontal distance of the *IS* curve shift equals

$$\Delta Y = \frac{-MPC}{1-MPC} \Delta T$$



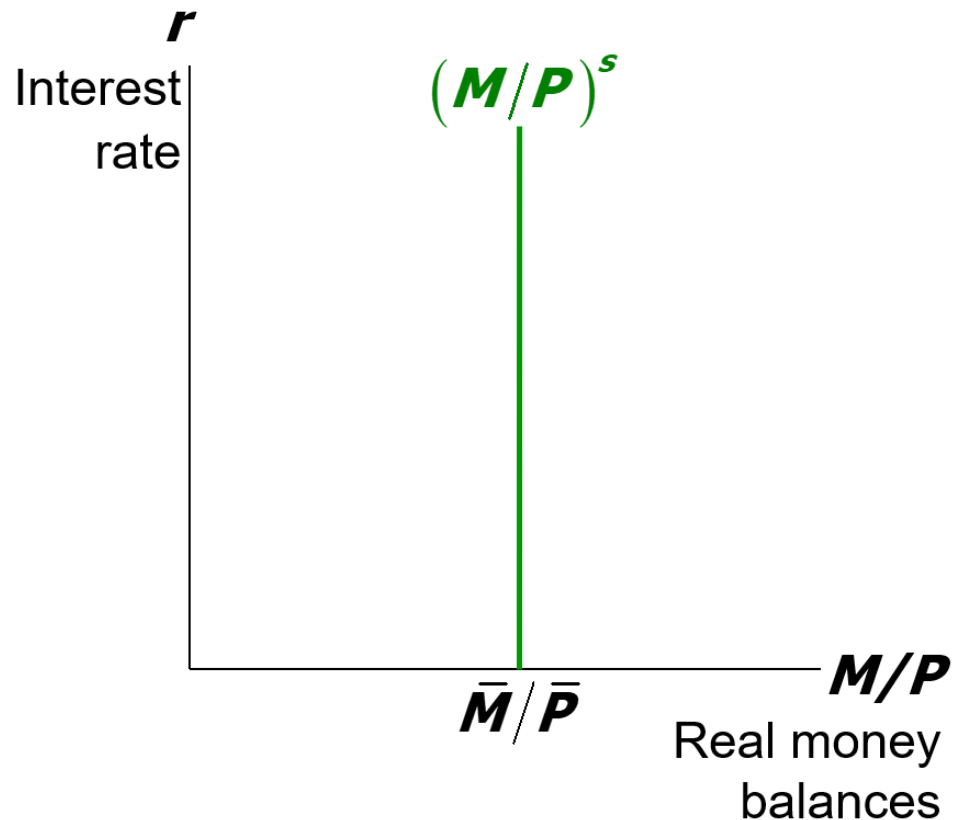
# The theory of liquidity preference

- due to John Maynard Keynes
- a simple theory in which the interest rate is determined by money supply and money demand

# Money supply

The supply of real money balances is fixed:

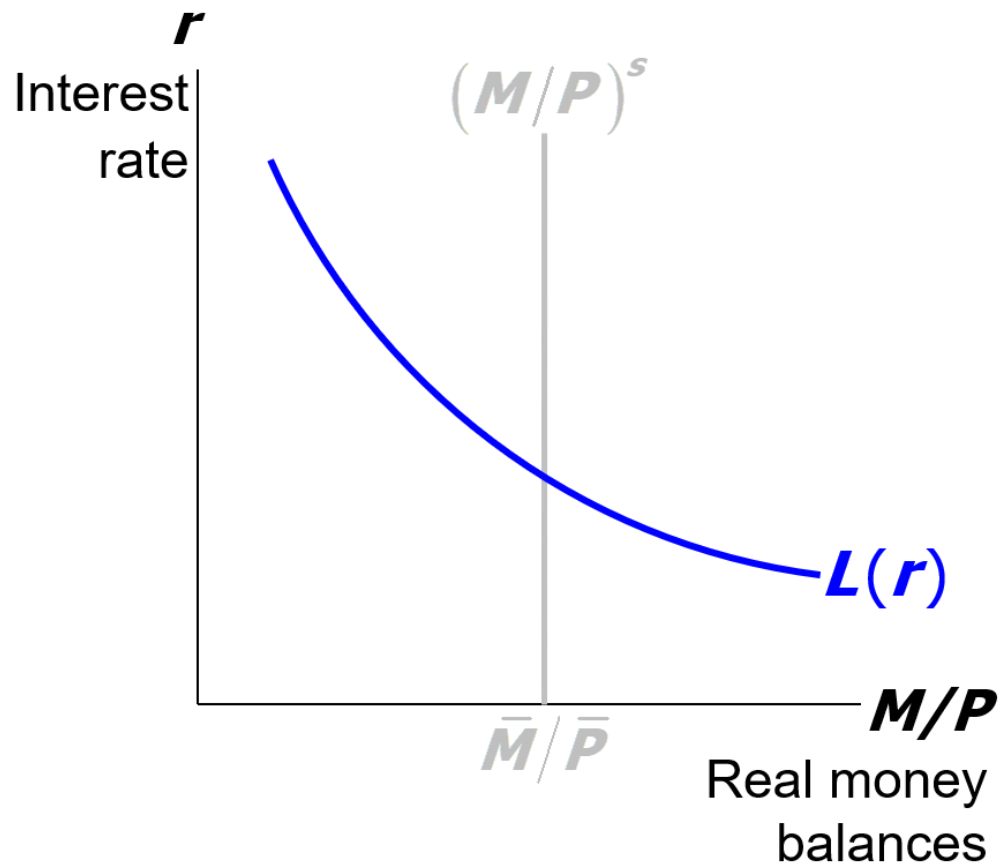
$$(M/P)^s = \bar{M}/\bar{P}$$



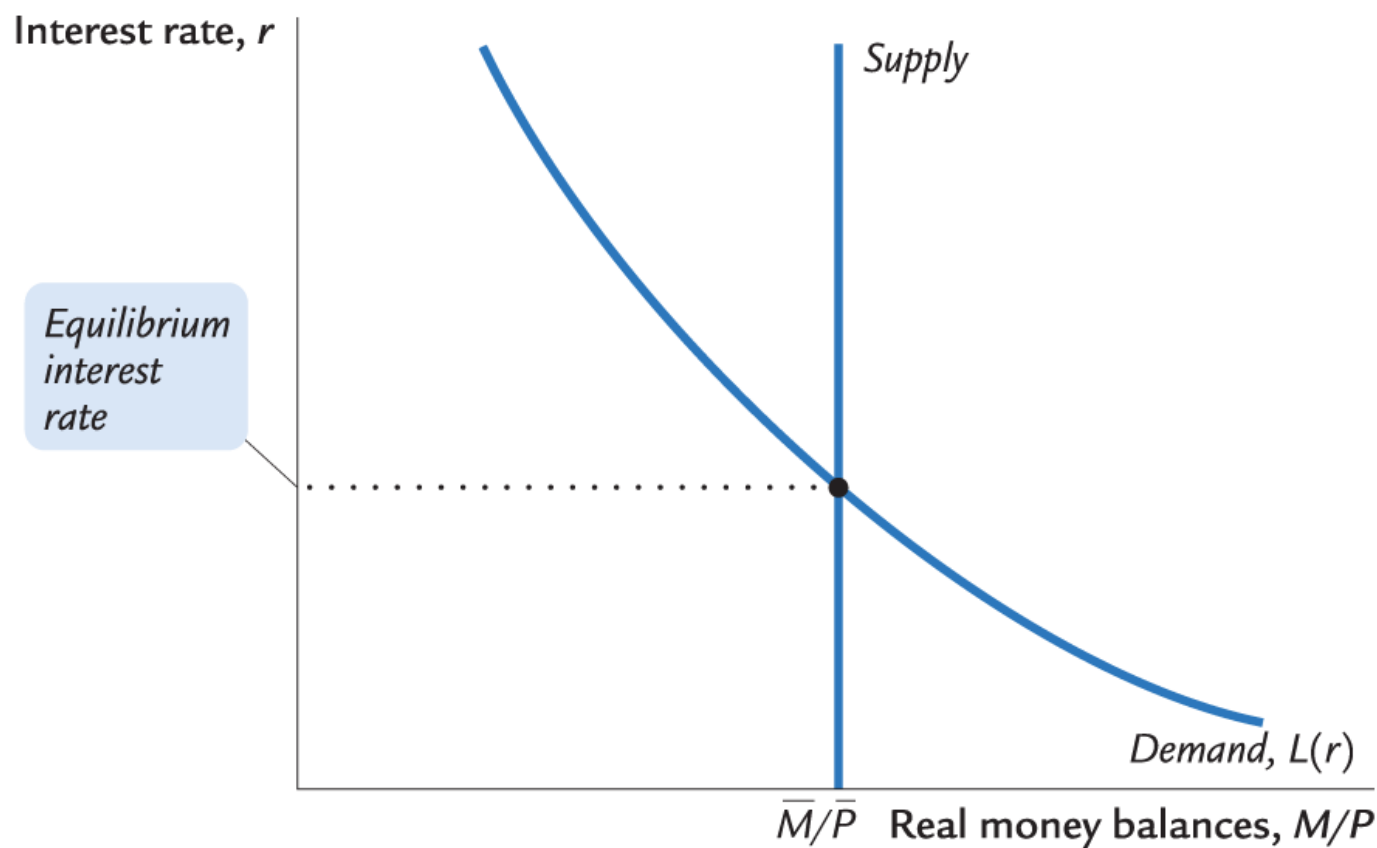
# Money demand

Demand for real money balances:

$$(M/P)^d = L(r)$$

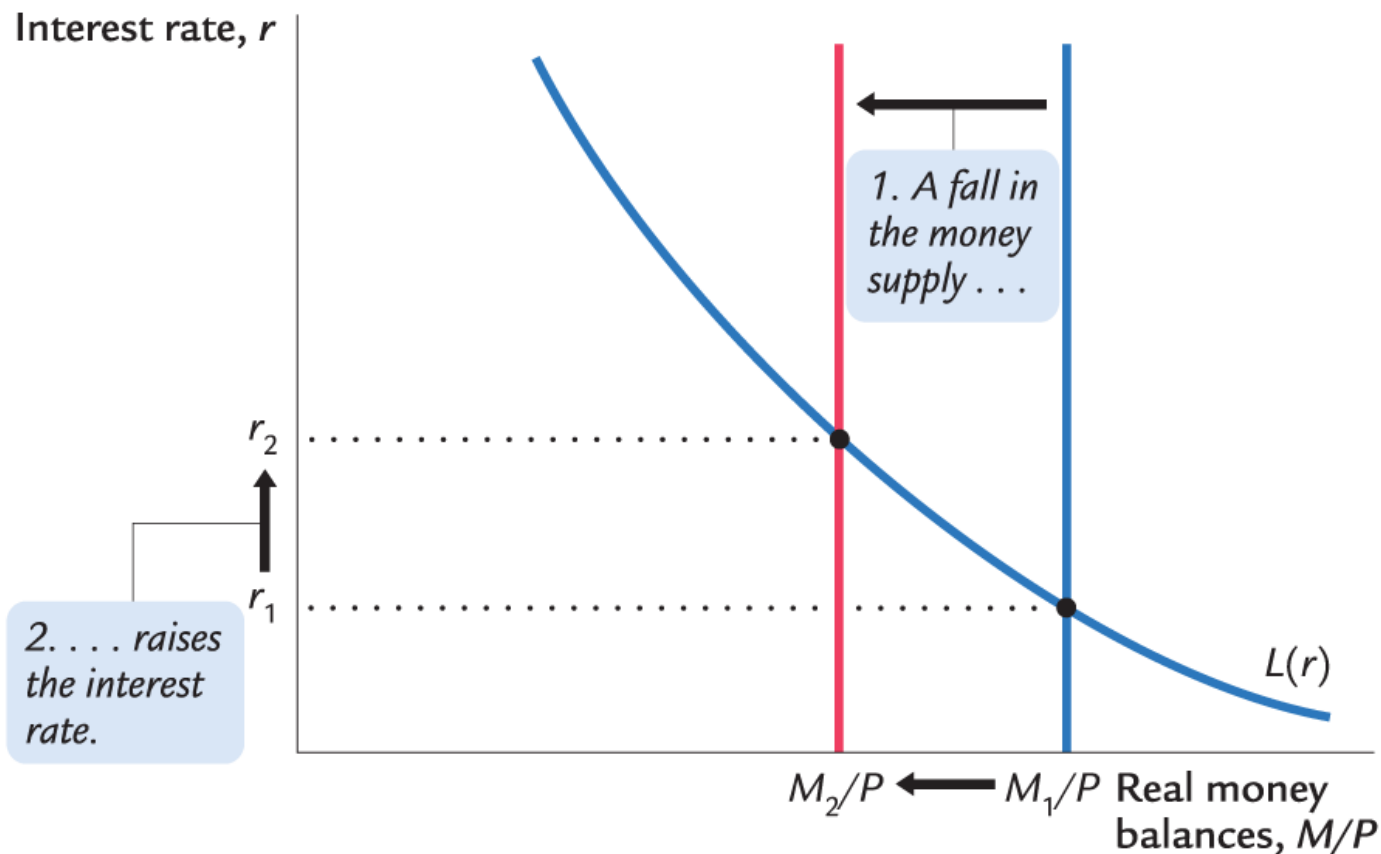


# Equilibrium



Mankiw, *Macroeconomics*, 10e, © 2019 Worth Publishers

# How the Fed raises the interest rate



## The *LM* curve

Now let's put  $Y$  back into the money demand function:

$$\left(\bar{M}/\bar{P}\right)^d = L(r, Y)$$

The ***LM curve*** is a graph of all combinations of  $r$  and  $Y$  that equate the supply and demand for real money balances.

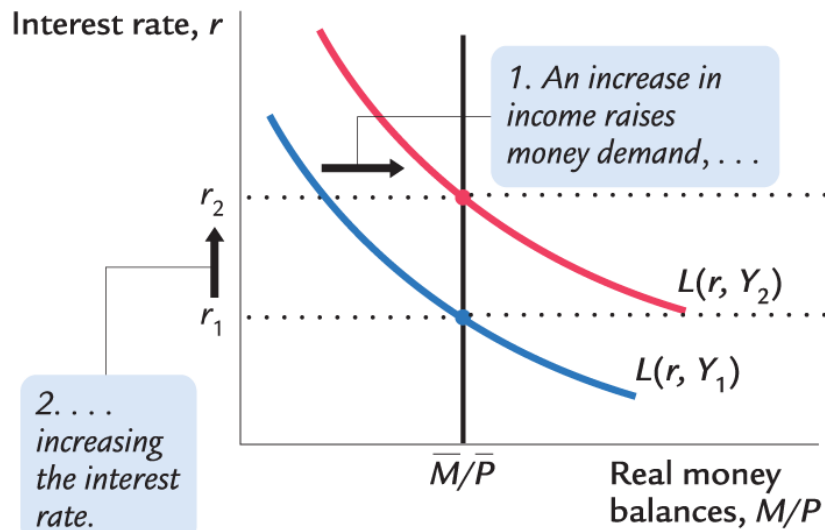
The equation for the *LM* curve is:

$$\bar{M}/\bar{P} = L(r, Y)$$

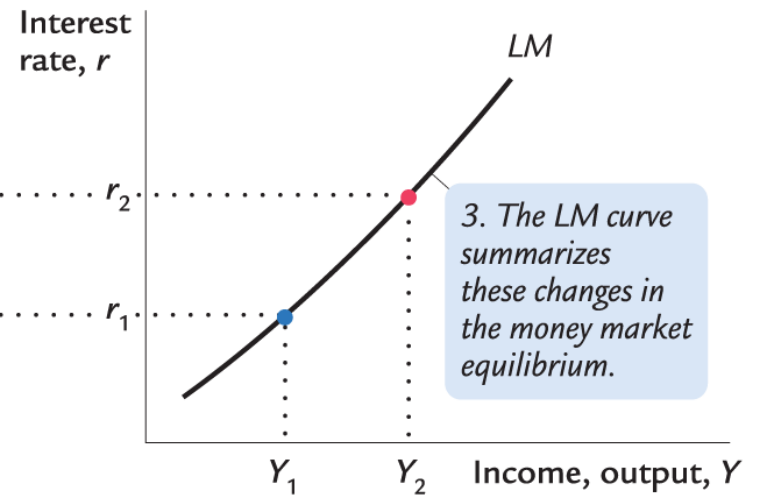


# Deriving the *LM* curve

(a) The Market for Real Money Balances



(b) The *LM* Curve

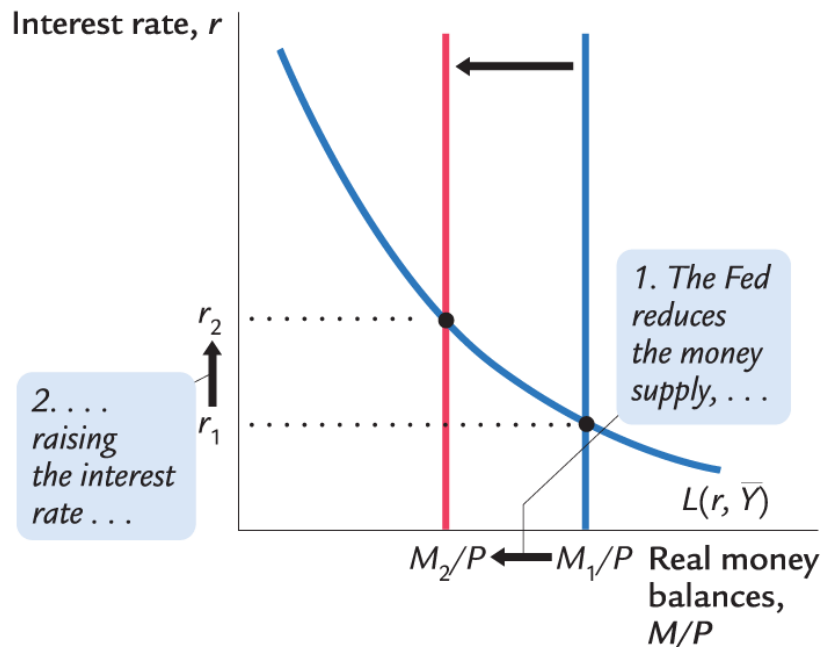


## Why the *LM* curve is upward sloping

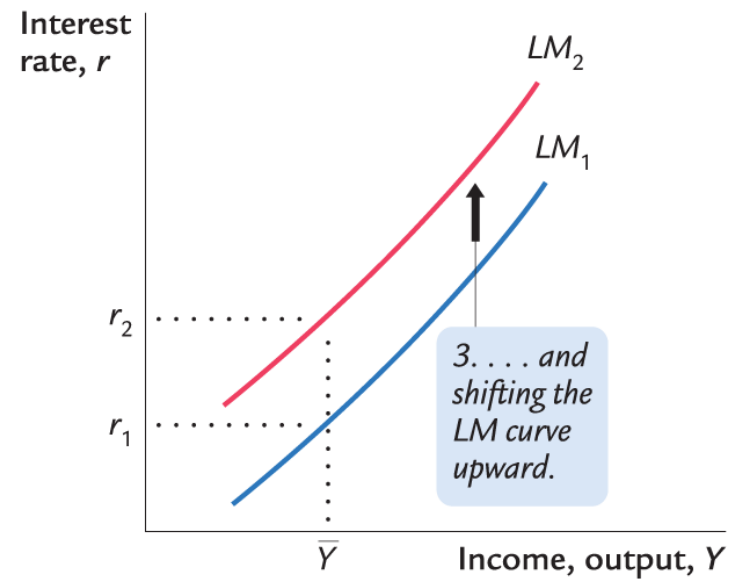
- An increase in income raises money demand.
- Since the supply of real balances is fixed, there is now excess demand in the money market at the initial interest rate.
- The interest rate must rise to restore equilibrium in the money market.

# How $\Delta M$ shifts the $LM$ curve

(a) The Market for Real Money Balances



(b) The  $LM$  Curve



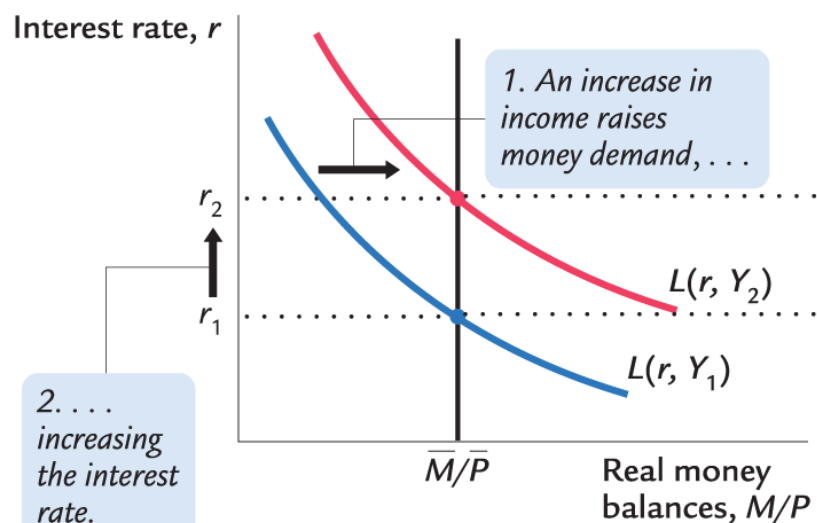
## NOW YOU TRY

### Shifting the *LM* curve

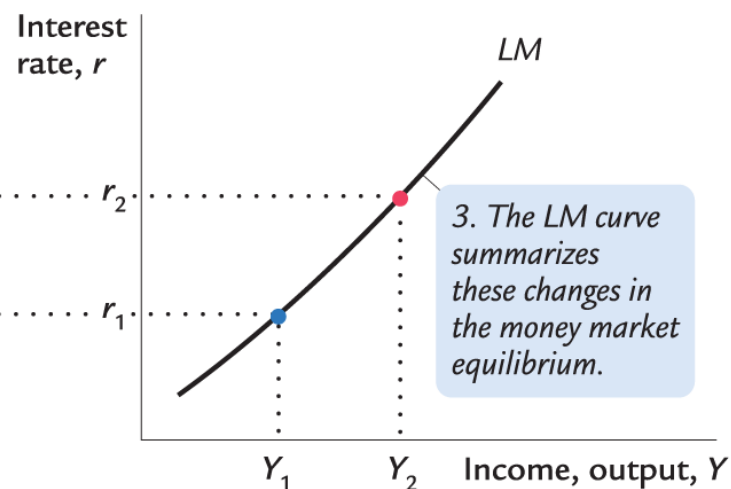
- Suppose a wave of credit card fraud causes consumers to use cash more frequently in transactions.
- Use the liquidity preference model to show how these events shift the *LM* curve.

# NOW YOU TRY Shifting the *LM* curve, answer

(a) The Market for Real Money Balances



(b) The *LM* Curve

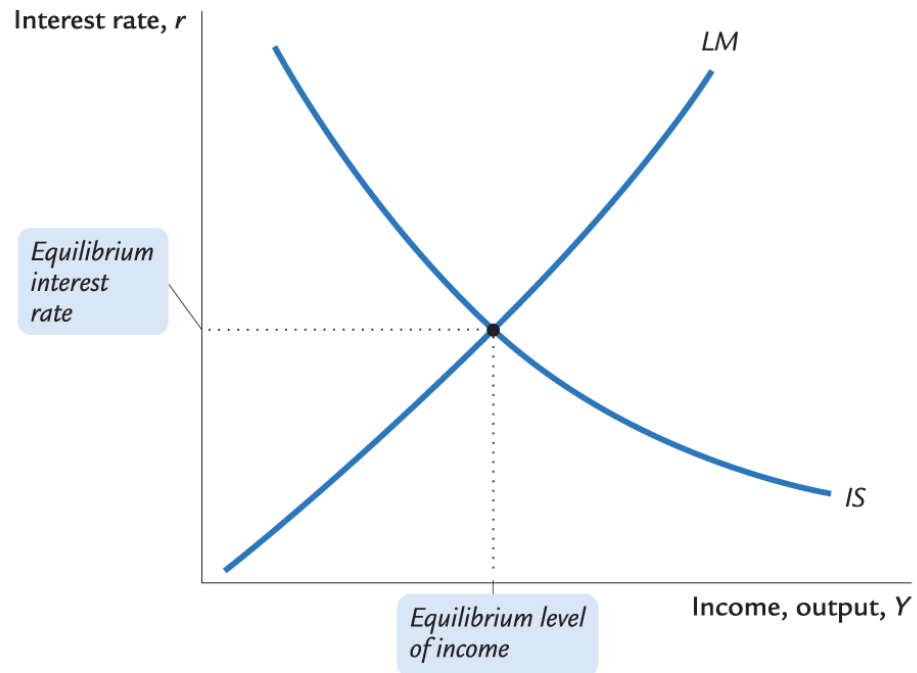


# The short-run equilibrium

The short-run equilibrium is the combination of  $r$  and  $Y$  that simultaneously satisfies the equilibrium conditions in the goods and money markets:

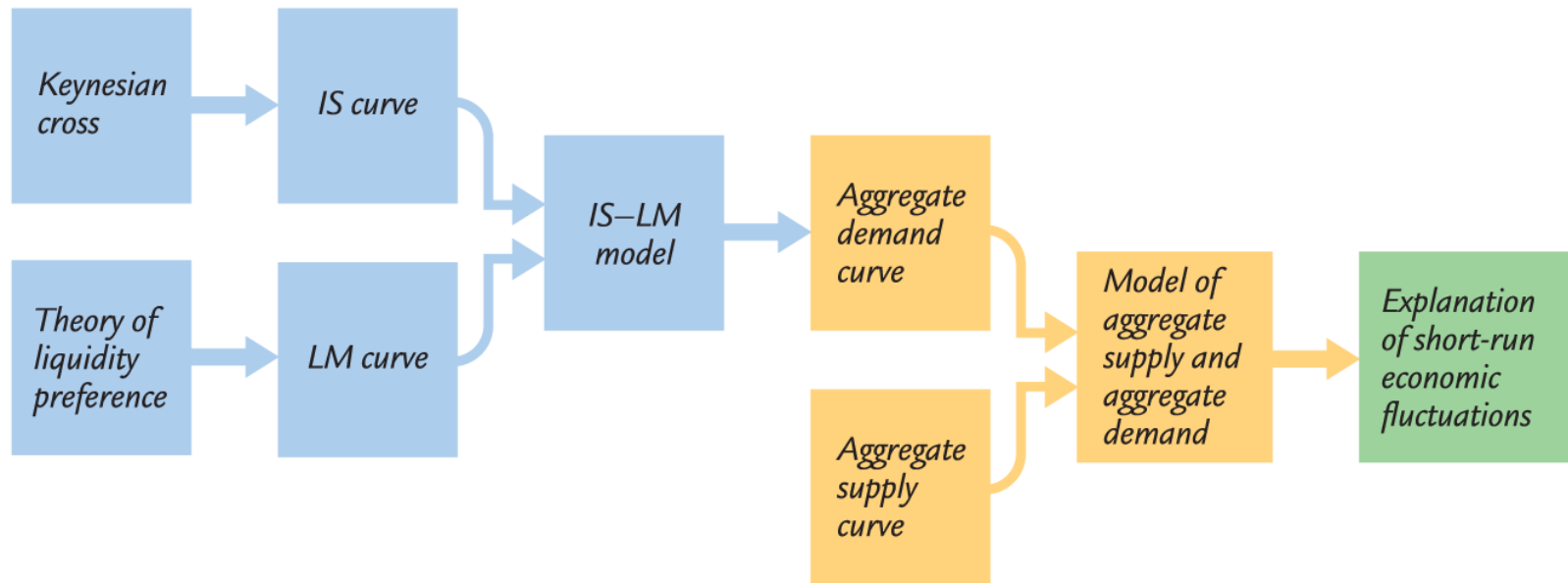
$$Y = C(Y - \bar{T}) + I(r) + \bar{G}$$

$$\bar{M}/\bar{P} = L(r, Y)$$



Mankiw, *Macroeconomics*, 10e, © 2019 Worth Publishers

# The big picture



## Preview of Chapter 12

In Chapter 12, we will

- use the *IS–LM* model to analyze the impact of policies and shocks.
- learn how the aggregate demand curve comes from *IS–LM*.
- use the *IS–LM* and *AD–AS* models together to analyze the short-run and long-run effects of shocks.
- use our models to learn about the Great Depression.



# CHAPTER SUMMARY, PART 1

---

- Keynesian cross
  - basic model of income determination
  - takes fiscal policy and investment as exogenous
  - fiscal policy has a multiplier effect on income
- IS curve
  - comes from Keynesian cross when planned investment depends negatively on interest rate
  - shows all combinations of  $r$  and  $Y$  that equate planned expenditure with actual expenditure on goods and services

# CHAPTER SUMMARY, PART 2

- Theory of liquidity preference
  - basic model of interest rate determination
  - takes money supply and price level as exogenous
  - an increase in the money supply lowers the interest rate
- *LM* curve
  - comes from liquidity preference theory when money demand depends positively on income
  - shows all combinations of  $r$  and  $Y$  that equate demand for real money balances with supply

# CHAPTER SUMMARY, PART 3

---

- *IS–LM* model
  - The intersection of the *IS* and *LM* curves shows the unique point ( $Y, r$ ) that satisfies equilibrium in both the goods and money markets.