



MODTECH

COMMUNICATIONS & TECHNOLOGY

SBA Certified 8(a) Small Disadvantaged Business

Sales Executive

Ken Ring
Account Executive, APAC
KRing@modtechhawaii.com

QUOTE

Quote# KPKGQ1054
Date Jun 18, 2019
Job # 1313

Quote To:

304th ESB VTC UPGRADE
Brad Harder WWT

Ship To:

304th ESB VTC UPGRADE
Brad Harder WWT

Phone
Fax

Phone
Fax

Company Information

ModTech Solutions LLC
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(808)-779-3102
sales@modtechhawaii.com

Cage # 64LQ8
DUNS # 021536756
Tax ID Number: 262850028
Hawaii Tax ID number: W19833156-01

758 Kapahulu Ave Suite 100 #1232
Honolulu HI 96816

Bank of Hawaii Account# 0006-725112

Routing# 121301028

Ln#	Qty	Part#	Manufacturer	Description	List Price	Unit Price	Ext. Price
1				WWT WILL PROVIDE			
2				CISCO CODEC & CAMERA			
3	1	WebEx Room Pro Kit		Room Pro Kit	\$0.00	\$0.00	\$0.00
4	1	7931G		Cisco Unified IP Phone for Conference Table	\$0.00	\$0.00	\$0.00
5				MODTECH WILL PROVIDE			
6				MULTI-CLASS & SECURE SWITCH SYSTEM			
7	1	FP-MDVNS-2IP	Freeport	2 Network IP MD-VNS System - Includes SCC5-NET switch, 2 SCC devices and system cabling/connectors	\$13,640.00	\$11,232.94	\$11,232.94
8	1	FP-RM-3IP-3	Freeport	3 Year Remote Support & Warranty for 3 Network MD-VNS	\$6,140.00	\$5,442.35	\$5,442.35
9	1	5101186	Market Central	SECURESWITCH® FIBER OPTIC ABC SWITCH REVISION B, RACKMOUNT (NIAP VALIDATED)	\$4,995.00	\$4,438.75	\$4,438.75
10				SWITCHER & TOUCH PANEL CONTROL			
11	1	60-1381-23	Extron	DTP CrossPoint 108 4K IPCP MA	\$17,390.00	\$10,868.75	\$10,868.75
12	2	60-1271-12	Extron	DTP HDMI 4K 230 Tx	\$470.00	\$293.75	\$587.50

Ln#	Qty	Part#	Manufacturer	Description	List Price	Unit Price	Ext. Price
13	2	60-1271-13	Extron	DTP HDMI 4K 230 Rx	\$470.00	\$293.75	\$587.50
14	1	60-1413-01	Extron	IPL Pro S3	\$850.00	\$531.25	\$531.25
15	1	60-1512-01	Extron	DMP 128 Plus C	\$3,090.00	\$1,931.25	\$1,931.25
16				SPEAKERS & MICROPHONES			
17	2	60-1310-03	Extron	SoundField XD 6.5" Two-Way Ceiling Speaker with 8" Composite Back Can and 70/100 V Transformer	\$450.00	\$281.25	\$562.50
18	8	MX418D/C	Shure	Cardioid-18" Desktop Gooseneck Condenser Microphone, Attached 10' XLR Cable, Logic Functions, Programmable Switch and LED Indicator, Attached Desktop Base	\$374.00	\$262.50	\$2,100.00
19				AV EQUIPMENT & MATERIALS			
20	1	60-1361-01	Extron	High Power Injector for 12", 15", and 17" TouchLink Pro Touchpanels	\$290.00	\$181.25	\$181.25
21	1	60-1513-01	Extron	12x8 ProDSP Digital Matrix Processor with AEC and VoIP	\$3,290.00	\$2,056.25	\$2,056.25
22	4	SGFEB1013-130-NA	Transition Networks	Media Convertor 10/100/1000	\$699.99	\$485.84	\$1,943.36
23	2	60-1551-12	Extron	Three Input Switcher with Integrated DTP Transmitter and Audio Embedding - 230 feet (70 m)	\$1,390.00	\$868.75	\$1,737.50
24				DIGITAL CLASSIFICATION SIGNAGE			
25	3	1026-1311	Alpha American	Alpha 215C Tri-Color LED Display	\$629.00	\$589.69	\$1,769.07
26				WORLD TIME ZONE CLOCK			
27	1	661L	BRG Precision	BRG Precision Programmable Alpha Time Zone Clock, Time Display 2.5", 6 Zones (8.25H x 72.25L), Red LEDs, Viewing Distance 75FT	\$3,190.00	\$2,145.00	\$2,145.00
28				UPS POWER BACKUP, RACK MOUNT			
29	1	UPS-2200R	Middle Atlantic Products, Inc.	Rack mounted UPS 2200VA	\$1,302.00	\$1,157.33	\$1,157.33
30				OPERATOR TABLE			
31	1	Operator Table		Solid Operator Table, Choice of Size (up to 1600mm x 70mm x 720mm) and Color	\$699.00	\$446.21	\$446.21
32				DISPLAYS & BRACKETS			

Ln#	Qty	Part#	Manufacturer	Description	List Price	Unit Price	Ext. Price
33	2	LH85QMNEBGC/ KR		Samsung Commerical Grade 85inch LCD	\$8,999.00	\$6,031.25	\$12,062.50
34	2	LCD Bracket		Wall Mount Full Motion - Tilt & Swivel, UL Rated	\$399.00	\$300.00	\$600.00
35	1	Camera Bracket		VTC Camera Bracket (Custom Made)	\$285.00	\$187.50	\$187.50
36				MISC CABLING & AV MATERIALS			
37	1	CABL-4100	Modtech	Video and Audio Cables, Custom cables, Panduit, Fiber, Patch Panels, Connectors, and Cable Management Hardware.	\$4,999.00	\$3,125.00	\$3,125.00
38				PHYSICAL LABOR FOR INSTALLATION			
39	1	Installation		2 Classification VTC Installation: Installation Labor includes: Project Management, Demolition, Wiring, Reinforcement for LCD Mounting, AV Hardware Installation and Operator Training, As-Built Documents.	\$42,000.00	\$32,000.00	\$32,000.00
40				AV & VTC PROGRAMMING & CONFIGURATION			
41	1	CTRL-PRG	Modtech	Control Software Programming and Deployment	\$8,999.00	\$5,737.50	\$5,737.50
42				SubTotal			\$103,431.26
43				WARRANTY & MAINTENANCE			
44	1	MAINT-4200		System maintenance/support 1 year service contract: 24/7 telephones Warranty Help Desk support for one (1) year. Contractor will provide same day remote engineering support for critical system troubleshooting. Hardware warranty exercised by the device manufacturer.	\$4,295.00	\$2,948.75	\$2,948.75
45				SubTotal			\$2,948.75



SubTotal	\$106,380.01
Tax	\$531.90
Shipping	\$5,800.00
Total	\$112,711.91
QUOTE VALID FOR 120 DAYS	

PRICES SUBJECT TO CHANGE - PRICES BASED UPON TOTAL PURCHASE - ALL DELIVERY, TRAINING OR CONSULTING SERVICES TO BE BILLED AT PUBLISHED RATES FOR EACH ACTIVITY INVOLVED - GENERALLY ALL HARDWARE COMPUTER COMPONENTS PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOUR FOR HARDWARE ONLY AND ON A DEPOT BASIS - WE SPECIFICALLY DISCLAIMS ANY AND ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OR WITH REGARD TO ANY LICENSED PRODUCTS. WE SHALL NOT BE LIABLE FOR ANY LOSS OF PROFITS, BUSINESS, GOODWILL, DATA, INTERRUPTION OF BUSINESS, NOR FOR INCIDENTAL OR CONSEQUENTIAL MERCHANTABILITY OR FITNESS OF PURPOSE, DAMAGES RELATED TO THIS AGREEMENT. MINIMUM 15% RESTOCKING FEE WITH ORIGINAL PACKAGING.