



# AWS for VMware

Migrate and modernize your VMware-based workloads to AWS

As the longest-standing cloud provider with experience helping VMware customers at scale, AWS offers proven pathways and resources for migration to accelerate your cloud success.

With over 17 years of experience delivering cloud services to millions of customers globally, AWS has the migration expertise and the most flexible and secure cloud infrastructure to help you meet your business goals for every imaginable use case. Our purpose-built services, programs, and incentives help you accelerate innovation and rapidly migrate and modernize your VMware-based workloads to AWS.

## Why customers choose AWS for migrating VMware-based workloads



### Tailored migration pathways to AWS

Every organization is unique. With flexible migration pathways, AWS works with customers to help chart the right path to the cloud. Our purpose-built technology and services can help you minimize time, cost, and disruptions.

Seamlessly migrate, optimize, and modernize your VMware workloads using AWS migration tools, partners, or professional services.



### Accelerated innovation and modernization

Drive business value through migrating and modernizing virtual machines to cloud-native constructs on AWS. Retire expensive legacy infrastructure and accelerate innovation with AWS' 200+ cloud native services.

Build and scale modern applications using containers and serverless, generative AI, machine learning and managed services running on AWS secure global infrastructure.



### Comprehensive training and resources for transition

To help your team transition to a cloud operating model, AWS offers training and support tailored for vSphere admins.

Bridge the cloud skills gap and equip your teams for a seamless transition from VMware to AWS. Our experts can help you decide how to migrate and modernize applications and at what pace, leveraging the industry's most reliable infrastructure with the deepest set of services.



### Programs and Incentives to Optimize Costs

Optimize your costs for 3rd party licensing and infrastructure through AWS for VMware programs and incentives.

Work with AWS and our competency partners to benefit from incentive programs and prescriptive guidance that deliver the right mix of licenses, infrastructure and services to help you migrate and modernize on time and on budget.



# Migrate and modernize with AWS

By migrating to AWS, you are already taking the first step to modernization and innovation. AWS allows you to scale and adapt to market demands quickly. Millions of customers—including the fastest-growing startups, largest enterprises, and leading government agencies—are using AWS to lower costs, become more agile, and innovate faster.

## How to get started

### Get started with complimentary VMware assessment

Assess your on-premises and cloud environments and get recommendations to optimize compute, storage, and licensing using [Optimization and Licensing Assessment \(OLA\)](#). Build a migration and licensing strategy to unlock cost savings as you transition to AWS.

### Leverage AWS specialized programs and incentives

Leverage [AWS Migration Acceleration Program \(MAP\)](#) that provides tools to reduce costs and accelerate execution, tailored training approaches, and expertise from Partners.

### Connect with migration competency partners

Engage with 460+ [AWS migration competency partners](#) that can accelerate your cloud migration journey to AWS cloud.

## Learn more

Connect with your AWS representative to help you in assessing your VMware-based workloads and working to determine your migration strategy.

Visit [aws.amazon.com/vmware/](https://aws.amazon.com/vmware/)

## Why migrate to AWS?

Organizations who migrated to AWS from on-premises saw, on average:

### OPTIMIZED COSTS

**Up to 66% infrastructure cost savings<sup>†</sup>**

### IMPROVED AGILITY

**60% in time savings through tasks automation<sup>†</sup>**

### ACCELERATED INNOVATION

**43% lower time to market for new features<sup>†</sup>**

AWS offers customers:

### SECURE ENVIRONMENT

**300+ security features**

### EXTENSIVE GLOBAL REACH

**105 Availability Zones within 33 Regions**

### MOST FUNCTIONALITY

**200+ cloud-native services**

<sup>†</sup>[Maximizing Economic Advantages by Migrating to AWS Cloud Infrastructure](#), Enterprise Strategy Group report commissioned by AWS, 2023