

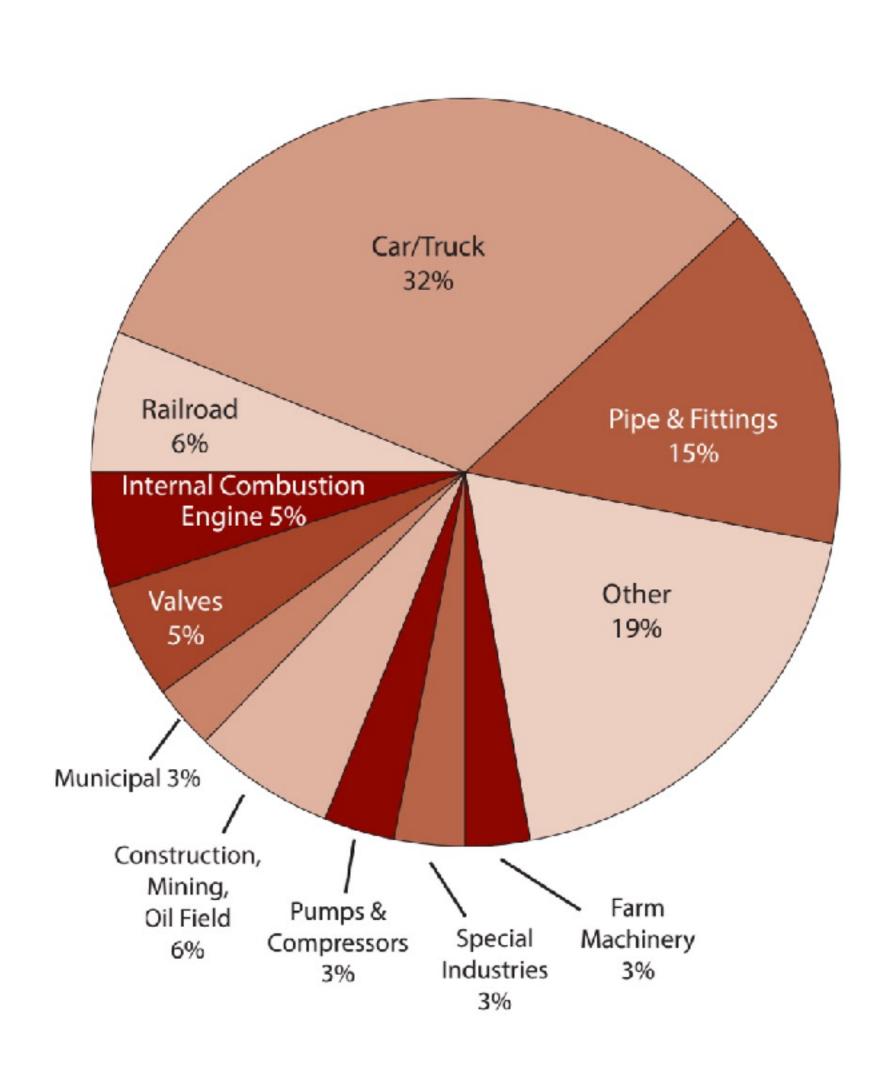
#### Introduction

"It's impossible to make generalizations about the foundry industry."

— Individual recovering from failed startup,

December 2016

## The Metal Casting Industry



- \$32 billion of castings sold in the US in 2014
- 12 million tons poured in 2014 in the US
- 90% of manufactured goods contain cast metal parts
- Rule of thumb: never more than 10ft from a casting

# Why is it Interesting?

- Qualified process
- Diverse materials
- Well-understood constraints
- Few scale and geometry constraints
- More economically feasible than most metal printing technologies
- Widely distributed infrastructure



#### Goals

- Extract high level demographic information (who, what, where)
- Identify most popular value add engineering processes
- Identify most widely poured alloys
- Develop a model for classifying foundry processes based on alloys poured
- Apply classwork

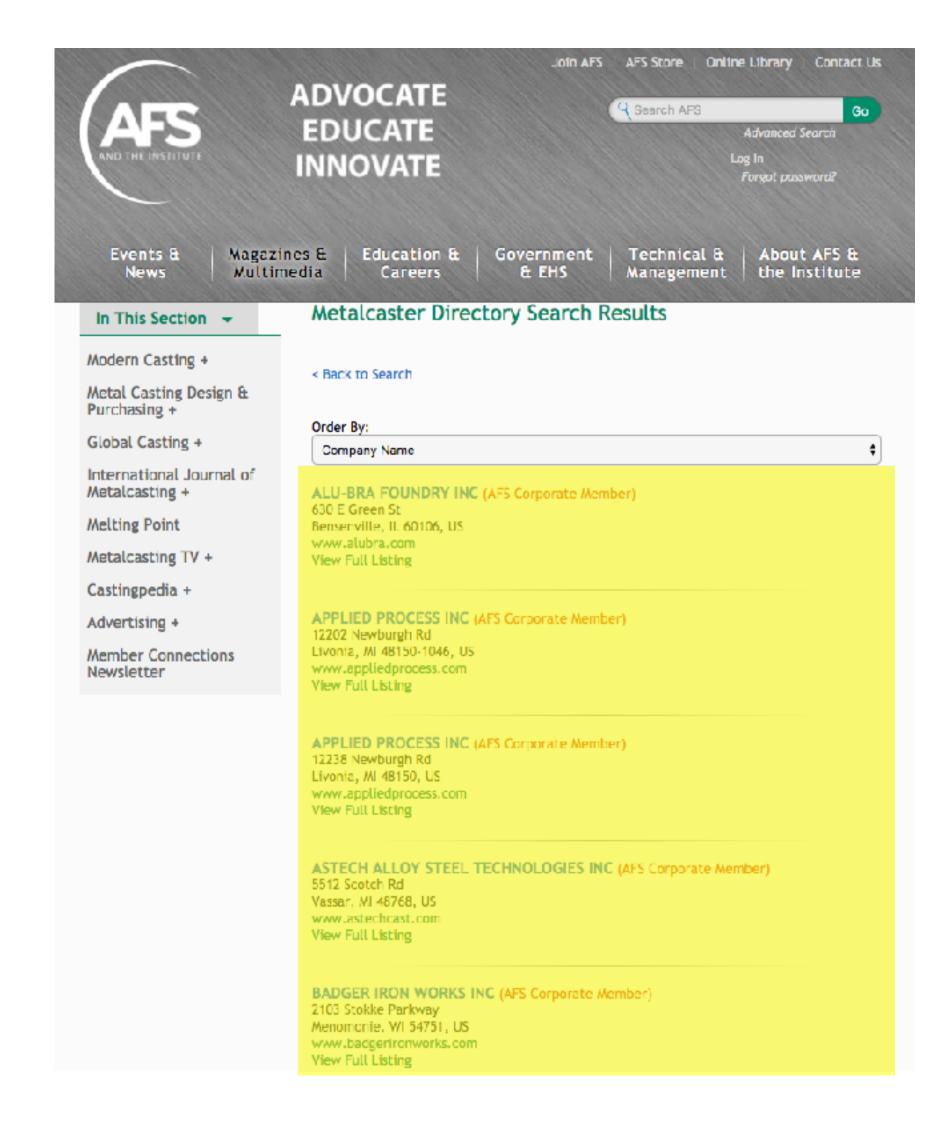
### Modeling Approach & Data

#### **Data Source:**

American Foundry Society membership index records

#### Modeling Approach:

- Geographic plotting
- Correlations across categorical variables
- Logistic regression across alloys to categorize foundry type



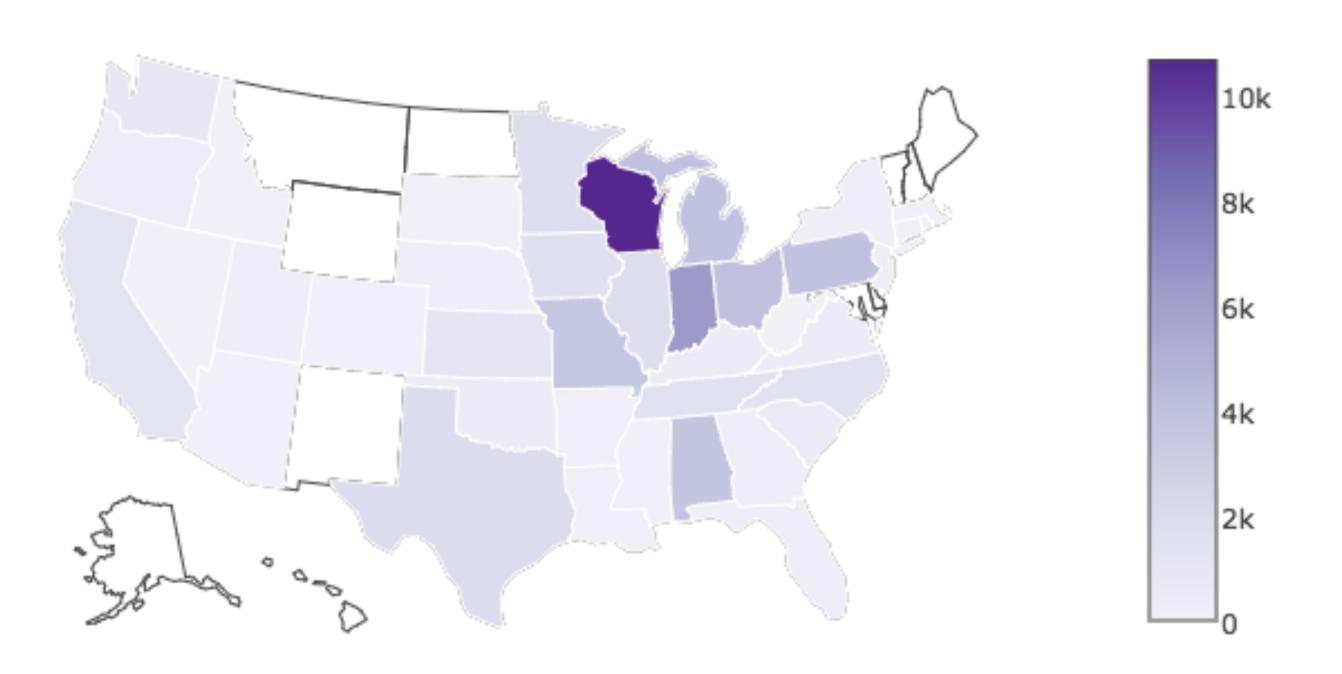
### Data

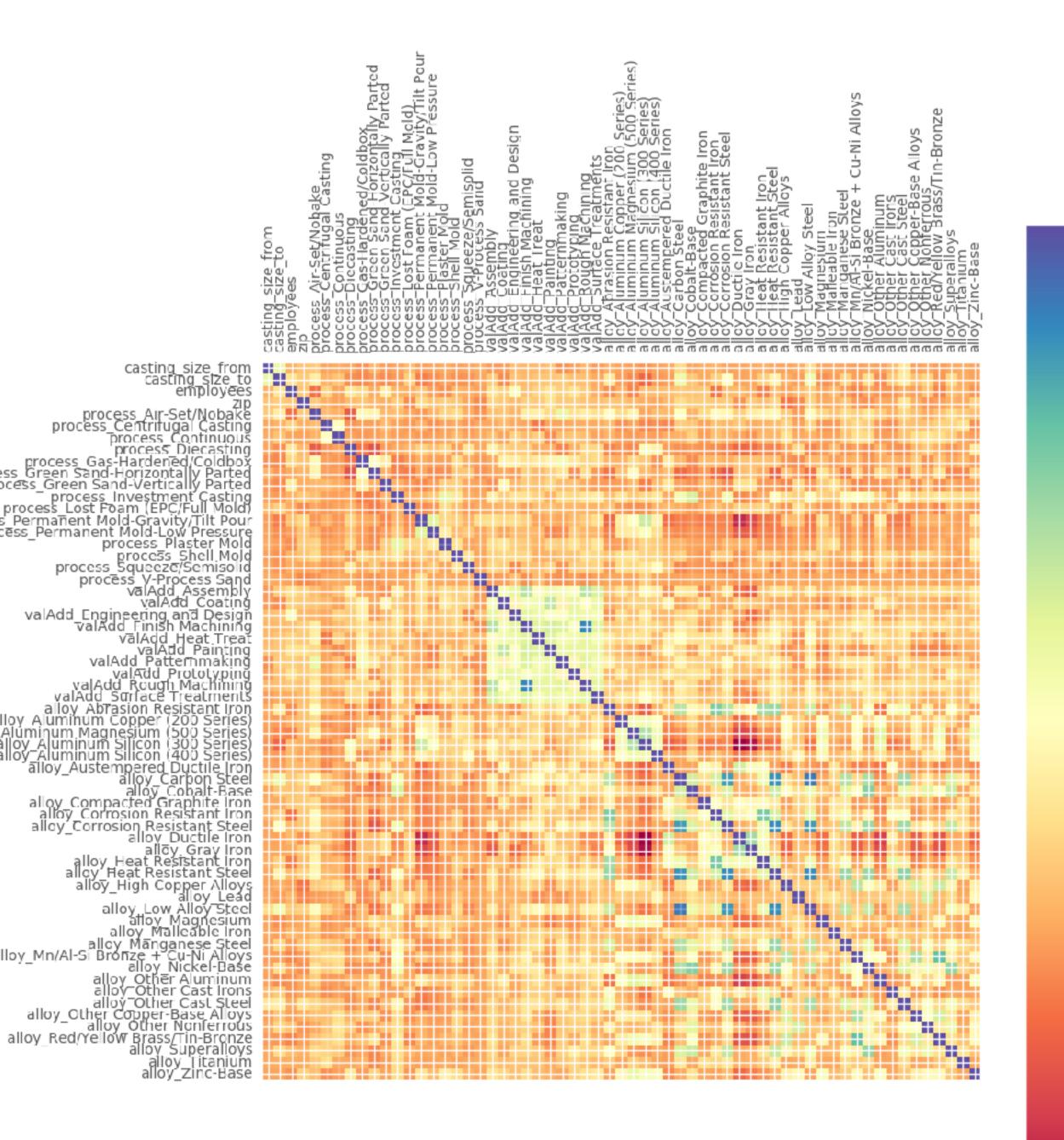
| Feature                  | Туре                   | Description  |
|--------------------------|------------------------|--|
| Name                     | String                 | Name of the company                                    |
| Zip                      | Int, categorical       | Zip code   |
| State                    | String,<br>categorical | State  |
| Country                  | String,<br>categorical | Country  |
| Employees                | Int                    | Number of employees                                    |
| Casting Size (From)      | Float                  | Smallest casting size serviced by foundry              |
| Casting Size (To)        | Float                  | Largest casting size serviced by foundry               |
| Casting Processes        | String,<br>categorical | The different processes undertaken by the foundry      |
| Metals                   | String,<br>categorical | The different alloys poured by the foundry             |
| Value Added<br>Processes | String,<br>categorical | Value add engineering processes offered by the foundry |

## High Level Insights

- Michigan hosts highest number of foundry workers
- Midwest closely behind
- Tracks Midwestern heavy industries (automotive mining, rail)
- Majority of industry is sand casting
- Most popular alloys are cast Ductile and Gray Iron

Foundry Workers by State





# Process, Value Add Engineering, and Alloys: Insights

0.90

0.75

0.60

0.45

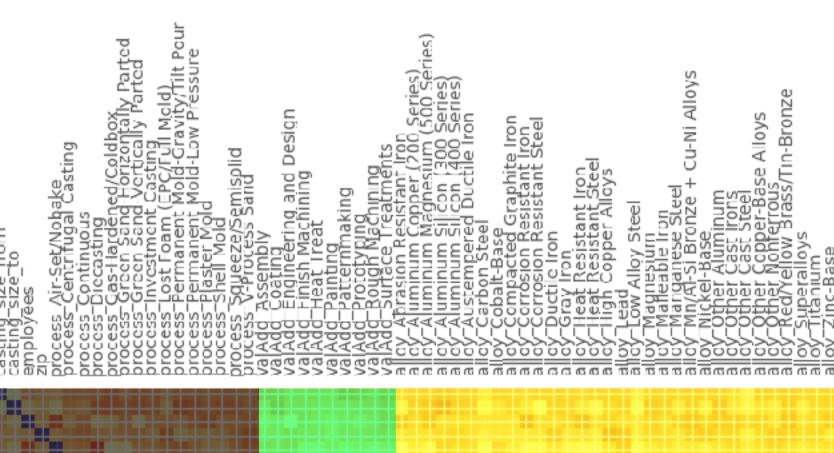
0.30

0.15

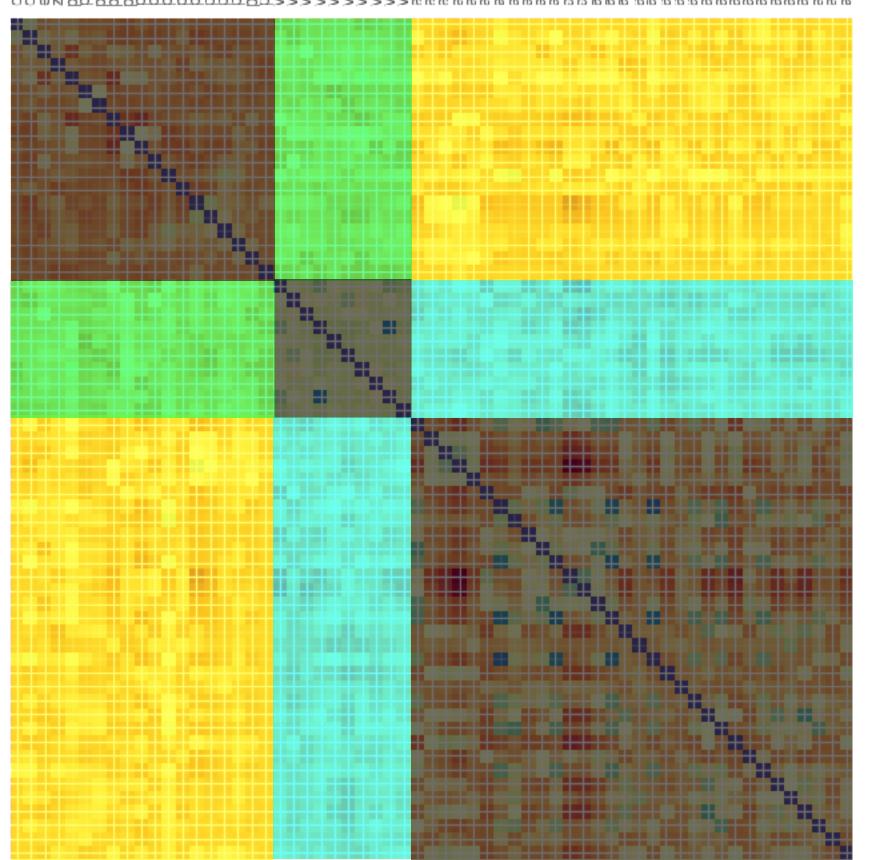
0.00

-0.15

0.30



alloy Other Nonferrous alloy\_Red/Yellow Brass/Tin-Bronze alloy Superalloys alloy\_Iitanium alloy\_Zinc-Base



# Process, Value Add Engineering, and Alloys: Insights

Casting process vs. value add engineering

Casting process vs. alloy

Value add engineering vs. alloy

Like vs. like

-0.30

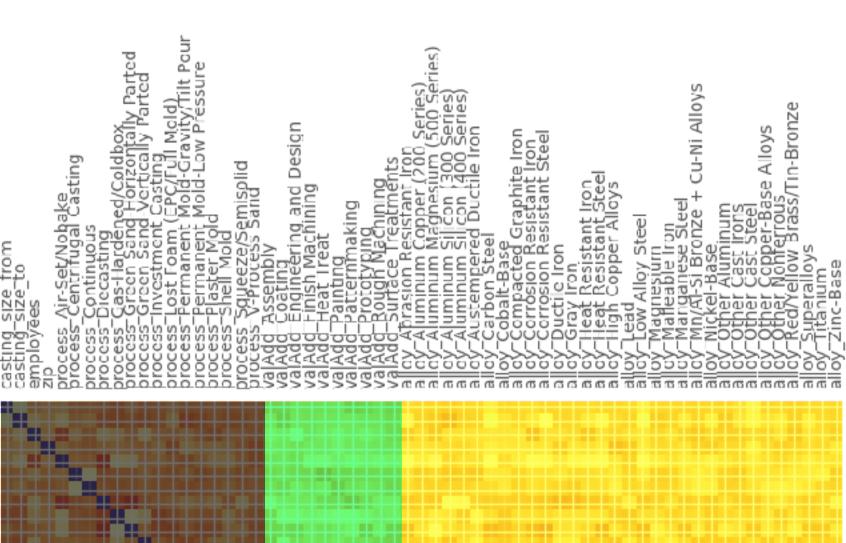
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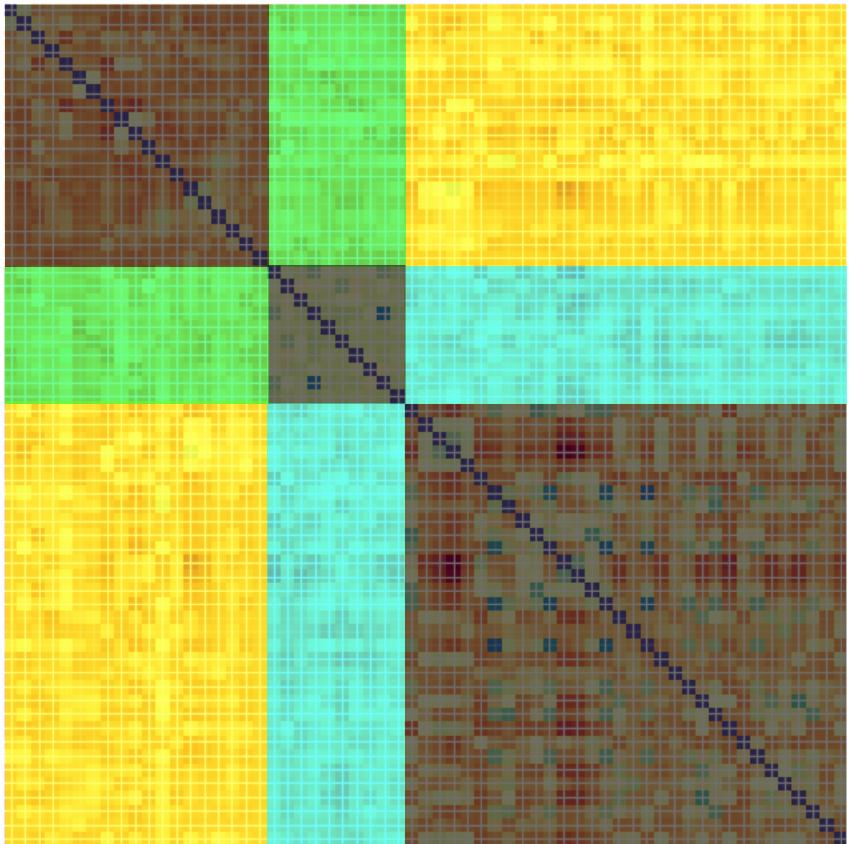
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alloy Other Nonferrous alloy\_Red/Yellow Brass/Tin-Bronze alloy Superalloys alloy\_Titanium alloy\_Zinc-Base



# Process, Value Add Engineering, and Alloys: Insights

Little correlation between casting process and value add engineering

0.60

0.45

0.15

0.00

-0.30

Some alloys are poured by a specific process.

Value add engineering vs. alloy

Like vs. like

Abrasion Resistant Iron Aluminum Copper (200 Series) Aluminum Magnesium (500 Series) Aluminum Silicon (300 Series) Aluminum Silicon (400 Series) Austempered Ductile Iron Carbon Steel Cobalt-Base Compacted Graphite Iron Corrosion Resistant Iron Corrosion Resistant Steel Ductile Iron Gray Iron Heat Resistant Iron Heat Resistant Steel High Copper Alloys Low Alloy Steel Magnesium Malleable Iron Manganese Steel Mn/Al-Si Bronze + Cu-Ni Alloys Nickel-Base Other Aluminum Other Cast Irons Other Cast Steel Other Copper-Base Alloys Other Nonferrous Red/Yellow Brass/Tin-Bronze Superalloys

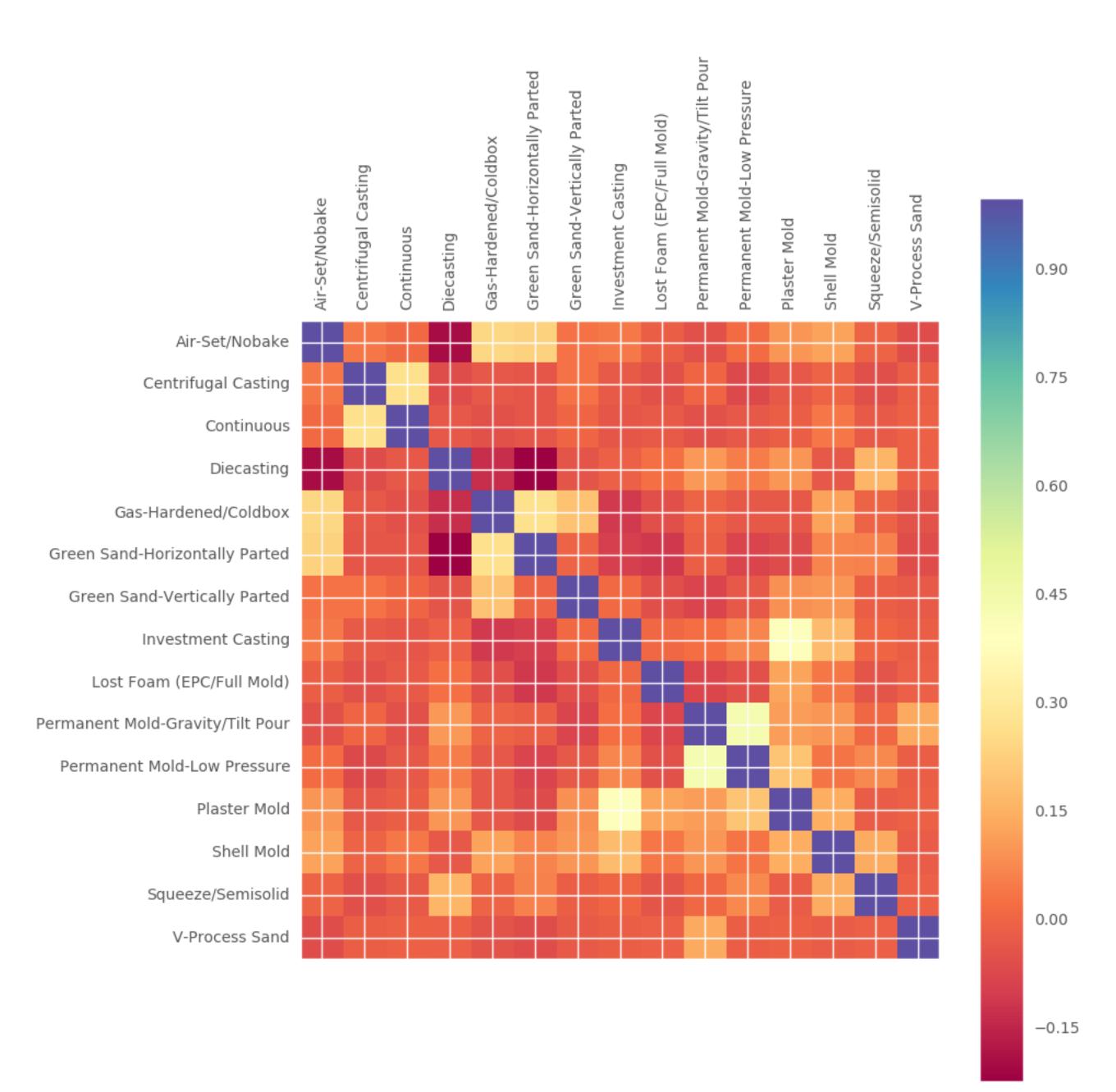
#### Alloys: Insights

| 0.90 |
|------|
| 0.75 |
| 0.60 |
| 0.45 |
| 0.30 |
| 0.15 |
| 0.00 |
|      |

-0.15

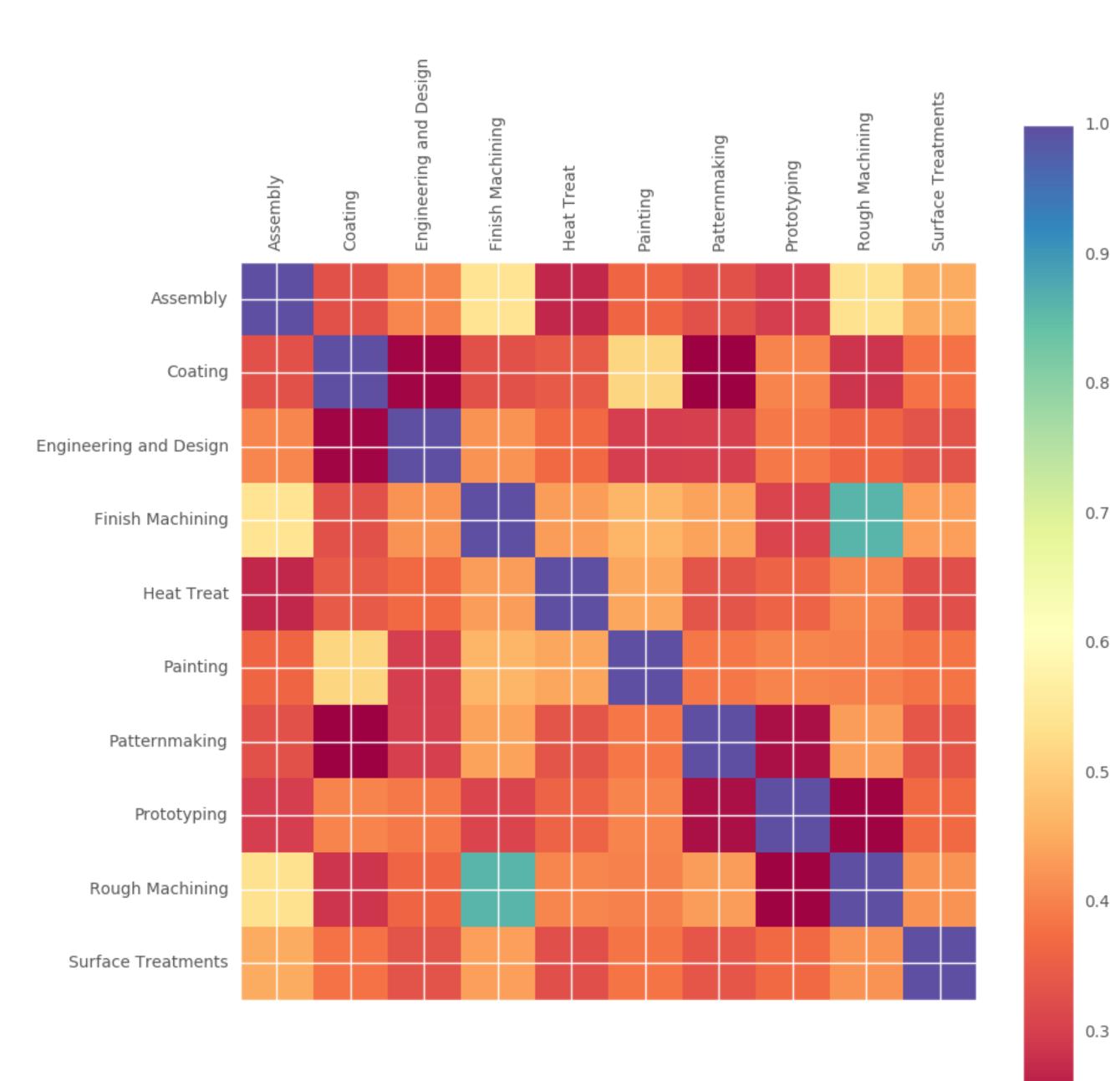
-0.30

- Ferrous (Iron-based)
   alloys typically offered
   together
- Aluminum alloys offered together
- Iron foundries appear to specialize



# Casting Processes: Insights

- Diecasting and sand casting have a modest negative correlation.
- Investment casting variants are typically found together.



#### Value Add Processes: Insights

- Few strong relationships
   many processes
   offered together
- If a foundry offers rough machining, they almost always offer finish machine too

### Conclusions & Next Steps

#### **Take Aways**

- Not a great dataset for classification— logistic regression was noisy, dataset was small
- Some trends between processes and alloys
- Pronounced trends amongst alloys

#### **Next Steps**

- Source automotive, aerospace, labs-based turbine data
- Longitudinal data