



Business Analytics

Tutorial 11: Association Rules & Recommender Systems

Decision Sciences & Systems (DSS)

Department of Informatics

TU München

Tutorial Business Analytics

Outline

Central Exercise

Association Rules

- Support
- Confidence
- Lift
- Apriori Algorithm

Tutorial

- 11.1 Exercise on Association Rules
- 11.2 Exercise on Association Rules
- 11.3 Exercise on SVD

- 11.4 Homework on Collaborative Filtering

Watch Lecture for background on each of the methods

Watch Lecture for explanation on SVD!

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Association Rule Mining – “Discover correlation among different attributes”

Discover strong rules which describe the correlation among different attributes.

$$\{A, E\} \Rightarrow B$$

Unsupervised Learning

Market Basket Analysis (MBA)

- boost the sales (up-/cross-selling)
- store layout
- loyalty card / cashback

Other Application

- Intrusion detection
- Bioinformatics

Milk, eggs, sugar, bread



Customer1

Milk, eggs, cereal, bread



Customer2

Eggs, sugar



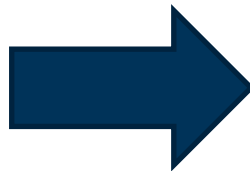
Customer3

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Association Rule Mining

Market basket transactions

1. {Milk, Bread}
2. {Bread, Butter}
3. {Beer}
4. {Milk, Bread, Butter}
5. {Bread}



Binary representation

ID	Milk	Bread	Butter	Beer
1	1	1	0	0
2	0	1	1	0
3	0	0	0	1
4	1	1	1	0
5	0	1	0	0

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Association Rule Mining – Support

The support of an *item set* is its relative frequency.

Example:

- Itemset {Milk, Bread} == {Bread, Milk}
- **supp**({Milk, Bread}) = $2/5 = 0.4$
- i.e. the combination Milk & Bread appears in 40% of all transactions.

ID	Milk	Bread	Butter	Beer
1	1	1	0	0
2	0	1	1	0
3	0	0	0	1
4	1	1	1	0
5	0	1	0	0

The support of a rule is the support of all item sets it contains: Let $R: \{A, B\} \Rightarrow \{C, D\}$; that means **supp**(R) = **supp**({A, B, C, D}).

Example:

$$\begin{aligned}\mathbf{supp}(\{Milk \Rightarrow Bread\}) &= \mathbf{supp}(\{Bread \Rightarrow Milk\}) \\ &= \mathbf{supp}(\{Milk, Bread\}) \\ &= 0.4\end{aligned}$$

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Association Rule Mining – Confidence

The confidence of a rule ($R: X \Rightarrow Y$) is its *likeliness* to apply to the data set.

Definition:

- $\text{conf}(R) = \text{supp}(X \cup Y) / \text{supp}(X)$

Example:

- $\text{conf}(\{\text{Milk, Bread}\} \Rightarrow \{\text{Butter}\}) = \text{supp}(\{\text{Milk, Bread, Butter}\}) / \text{supp}(\{\text{Milk, Bread}\})$
 $= 0.2 / 0.4 = 0.5$
- i.e. the probability that the rule applies to the given data set is 50%

ID	Milk	Bread	Butter	Beer
1	1	1	0	0
2	0	1	1	0
3	0	0	0	1
4	1	1	1	0
5	0	1	0	0

Association rules with minimum support and confidence are sometimes called “**strong**” rules.

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Association Rule Mining – Lift

The lift of a rule ($R: X \Rightarrow Y$) indicates by how much the confidence of a rule surpasses the expected value. (Relation of observed confidence and expected confidence.)

ID	Milk	Bread	Butter	Beer
1	1	1	0	0
2	0	1	1	0
3	0	0	0	1
4	1	1	1	0
5	0	1	0	0

Definition of lift is

$$\begin{aligned}
 \text{lift}(R) &= \text{conf}(R) / \text{expConf}(R) \\
 &= (\text{supp}(X \cup Y) / \text{supp}(X)) / \text{supp}(Y) \\
 &= \text{supp}(X \cup Y) / (\text{supp}(X) * \text{supp}(Y))
 \end{aligned}$$

Example:

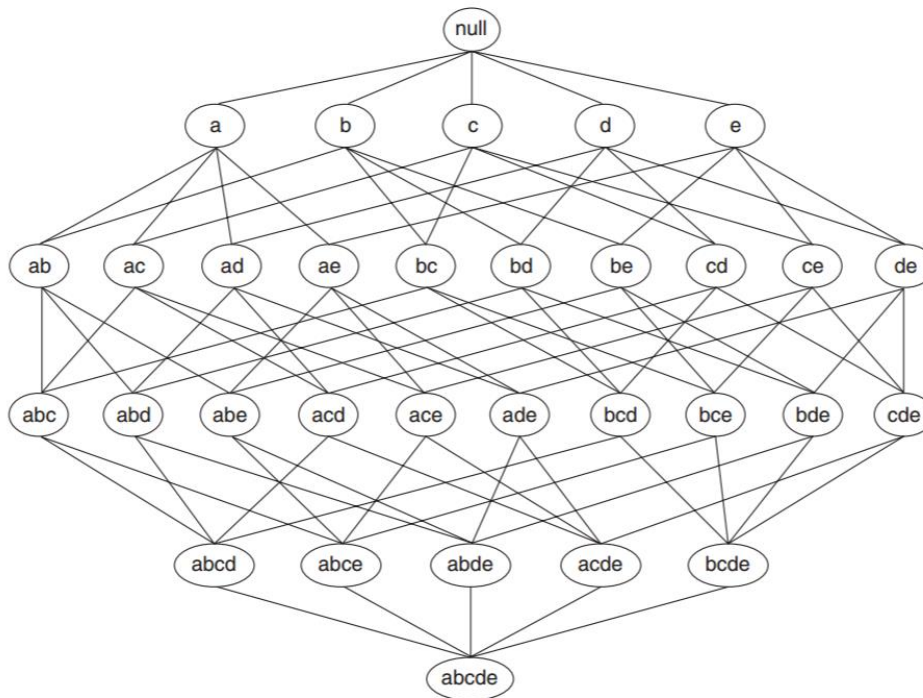
- $\text{lift}(\{ \text{Milk, Bread} \} \Rightarrow \{ \text{Butter} \}) = 0.2 / (0.4 * 0.4) = 1.25$
- i.e. the observed confidence is 25% higher than expected

- lift > 1:** Item sets X and Y appear more frequent than expected. X has a positive effect on Y. The greater the lift, the higher the probability that the rule is not coincidence.
- lift ≈ 1:** X, Y are independent.
- lift < 1:** Item sets X and Y appear less frequent than expected. X has a negative effect on Y.

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Association Rule Mining - Will brute-force approach work?

Compute support and confidence for all possible rules on items {A, B, C, D, E}



How many rules on d items?

$$3^d - 2^{d+1} + 1$$

#items	2	3	4	5	6	7	8
#rules	2	12	50	180	602	1932	6050

- In the left example of 5 items
→ 180 possible rules
- In our market example of 4 items
→ 50 possible rules

Source: <https://www-users.cs.umn.edu/~kumar/dmbook/ch6.pdf>

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Apriori algorithm

- Iteratively find all frequent i -item sets (**item sets with cardinality i and minSup**)
 - First evaluate every **1-item set** ($i = 1$) on the **minSup**
 - for $i > 1$
 - evaluate all **i -item sets** which originate from single $(i-1)$ -item sets items on the **minSup**
 - $i++$
 - Stop as soon as there are no more i -item sets which meet **minSup**
- Generate rules from the found item sets
 - Find rules that meet **minConf** and contain only 1 item on the right (side of the \Rightarrow)
 - Evaluate possible rules that contain several items on the right and are made up of simpler rules
 - e.g. if you found $X \Rightarrow Y$ and $X \Rightarrow Z$, evaluate $X \Rightarrow Y, Z$

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Association Rule – Exercise 11.1

Regarding a data set about taste in music with 1000 entries below-mentioned association rule has a support of 0.4 and a confidence of 0.8. Answer each of the following questions with an interval as small as possible. $([-\infty, +\infty])$ or a single value are valid options.)

$$\{beatles, stones\} \Rightarrow \{dylan, cohen\}$$

- How many people like beatles and stones?
- How many people like stones and dylan?
- What is the support of the rule $\{beatles, dylan, stones\} \Rightarrow \{cohen\}$?
- What is the lift of the above-mentioned rule ($BS \Rightarrow DC$)? Interpret your result.

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Apriori algorithm – Exercise 11.2

Have a look the following items {Wine, Noodles, Tomato sauce, Diapers} and transactions and find all item sets that meet min. support = 0.4. Construct all possible rules that meet the min. confidence = 0.8.

Customer	Wine	Noodles	Tomato sauce	Diapers
1	1	1	1	0
2	1	0	0	1
3	0	1	1	1
4	1	1	1	1
5	0	1	1	0
6	1	1	0	1
7	0	0	0	1
8	1	1	1	1
9	0	0	1	1
10	1	1	1	0

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Summary and outlook

- Association Rule Mining
 - MBA
 - Support
 - Confidence
 - Lift
- Apriori algorithm