



# Tutorial Business Analytics

Tutorial 3: Linear Regression  
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# Tutorial Business Analytics

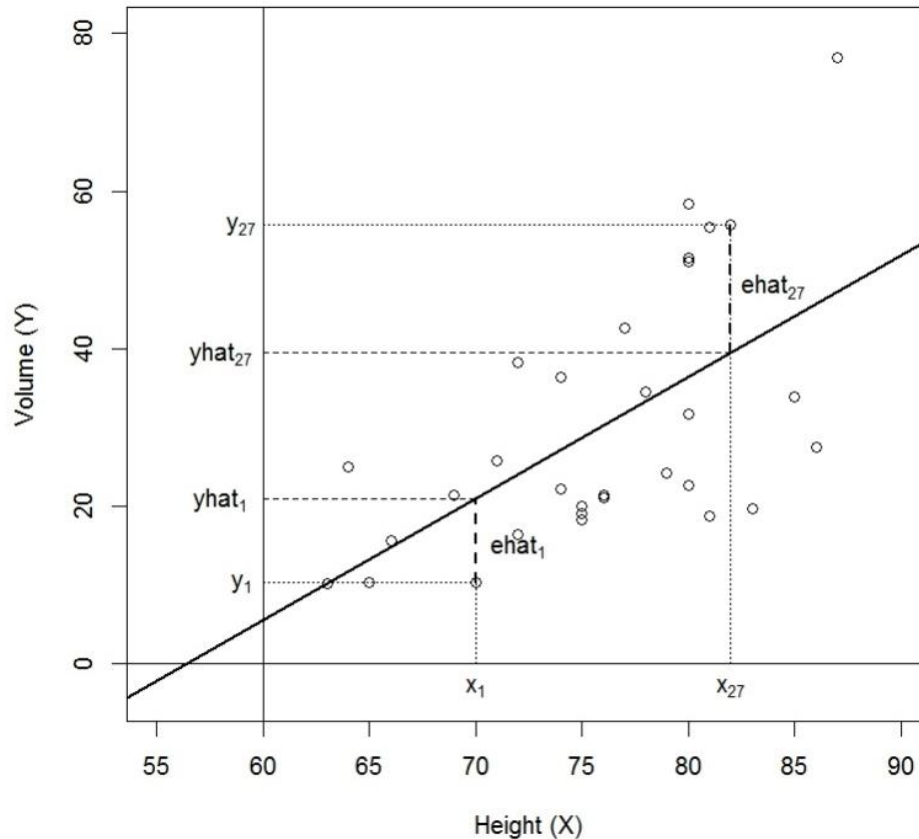
## Agenda

1. Simple Linear Regression
2. Multiple Linear Regression
3. Significance Tests of Estimators
4. Model Evaluation
5. Gauss-Markov Theorem
6. Panel Regression

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## Simple Linear Regression

- Fitting a linear function through the data:  $\hat{y}_i = \hat{\beta}_0 + \hat{\beta}_1 x_i$



- X: predictor variable
- Y: response variable
- Residual  $e_i$**  is the difference between the observed  $y_i$  and predicted  $\hat{y}_i$ :  

$$e_i = y_i - \hat{y}_i$$

$$= y_i - (\hat{\beta}_0 + \hat{\beta}_1 x_i)$$

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## Finding the estimators

- Squared error of a point (residual):  $e_i^2 = (y_i - (\hat{\beta}_0 + \hat{\beta}_1 x_i))^2$
- Residual Sum Squares:  $RSS = \sum_{i=1}^n e_i^2 = \sum_{i=1}^n (y_i - (\hat{\beta}_0 + \hat{\beta}_1 x_i))^2$

$$\min_{\hat{\beta}_0, \hat{\beta}_1} \left\{ RSS = \sum_{i=1}^n (y_i - \hat{\beta}_0 - \hat{\beta}_1 x_i)^2 \right\}$$

... (set partial derivatives equal to zero)

$$\Rightarrow \hat{\beta}_0 = \bar{y} - \hat{\beta}_1 \bar{x}$$

$$\Rightarrow \hat{\beta}_1 = \frac{Cov(x,y)}{Var(x)} = \frac{\sum_i^n (x_i - \bar{x})(y_i - \bar{y})}{\sum_i^n (x_i - \bar{x})^2} = \frac{\frac{1}{n} \sum_i^n x_i y_i - \bar{x} \bar{y}}{\frac{1}{n} \sum_i^n x_i^2 - \bar{x}^2} = \frac{S_{xy}}{S_{xx}}$$

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### Interpreting the estimators of a simple linear regression model

- $\hat{\beta}_0$ :

The output of the linear regression model when the predictor variable ( $x_i$ ) is set to 0.

Also called the intercept on  $y$ .

- $\hat{\beta}_1$ :

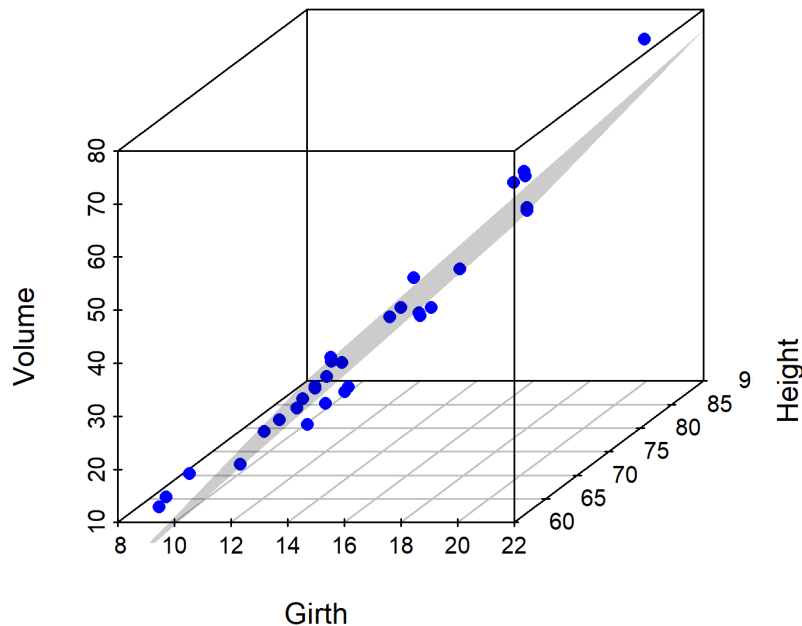
The change in  $\hat{y}_i$ , for each unit increase in  $x_i$ . Also called the slope on  $y$ .

**Note:** If the variables are transformed, they have to be interpreted differently!

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## Multiple Linear Regression

- Fitting a linear function through the data:  $\hat{y}_i = \hat{\beta}_0 + \sum_{j=1}^p \hat{\beta}_j x_{ij} \Leftrightarrow y = \mathbf{X}\beta + \varepsilon$



- X:** predictor variables
- Y:** response variable
- Residual**  $e_i$  is the difference between the observed  $y_i$  and predicted  $\hat{y}_i$ :

$$e = y - \mathbf{X}\hat{\beta}$$

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## Finding the estimators

- Squared error of a point (residual):  $e_i^2 = \left( y_i - (\hat{\beta}_0 + \sum_{j=1}^p \hat{\beta}_j x_{ij}) \right)^2$
- Residual Sum Squares:  $RSS = e^T e = (y - \mathbf{X}\hat{\beta})^T (y - \mathbf{X}\hat{\beta})$

$$\min_{\hat{\beta}} \{RSS = (y - \mathbf{X}\hat{\beta})^T (y - \mathbf{X}\hat{\beta})\}$$

... (take derivative and use FOC and SOC)

$$\Rightarrow \hat{\beta} = (\mathbf{X}^T \mathbf{X})^{-1} \mathbf{X}^T y$$

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### Interpreting the estimators of a multiple linear regression model

- $\hat{\beta}_0$ :

The output of the linear regression model when all predictor variables ( $x_{ij}$ ) are set to 0.

Also called the intercept on  $y$ .

- $\hat{\beta}_j$ :

The change in  $y_i$ , for each unit increase in  $x_{ij}$ , while keeping the other predictor variables constant.

Also called the partial slope on  $y$ .

**Note:** If the variables are transformed, they have to be interpreted differently!



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### Testing the significance of regression coefficients

- Follow “test manual ” from Tutorial 2 to do the Hypothesis testing
- The **test statistic** is calculated as follows:

$$t_0 = \frac{\hat{\beta}_1}{SE(\hat{\beta}_1)} \sim t_{n-2}$$

$$SE(\hat{\beta}_1) = \sqrt{\frac{RSS}{\sum_{i=1}^n (x_i - \bar{x})^2} * \frac{1}{n-2}}$$

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When to **reject  $H_0$** ?


$H_1$	using p-value	using test statistic
$\hat{\beta}_j \neq 0$	$p < \alpha$	$ t_0  \geq  t_{1-\frac{\alpha}{2};df}^c $
$\hat{\beta}_j > 0$	$p < \alpha$	$t_0 \geq t_{1-\alpha;df}^c$
$\hat{\beta}_j < 0$	$p < \alpha$	$t_0 \leq t_{\alpha;df}^c$

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## Evaluation of model

Measure the difference between true observations and the regression line

- Residual Sum of Squares (RSS):

$$RSS = \sum_{i=1}^n \hat{e}_i^2 = \sum_{i=1}^n (y_i - (\hat{\beta}_0 + \hat{\beta}_1 x_i))^2$$


- Mean Squared Error (MSE):

$$MSE = \frac{RSS}{n}$$

- Root Mean Squared Error (RMSE):

$$RMSE = \sqrt{MSE}$$

- Coefficient of Determination ( $R^2$ ):

$$R^2 = 1 - \frac{\sum_{i=1}^n (y_i - \hat{y}_i)^2}{\sum_{i=1}^n (y_i - \bar{y})^2} = 1 - \frac{RSS}{TSS}$$

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## Exemplary R Output

```
> myModel = lm(trees$Volume ~ trees$Girth + trees$Height)
> summary(myModel)
```

```
call:
lm(formula = trees$Volume ~ trees$Girth + trees$Height)
```

```
Residuals:
    Min       1Q   Median       3Q      Max
-6.4065 -2.6493 -0.2876  2.2003  8.4847
```

```
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
(Intercept)  -57.9877     8.6382  -6.713 2.75e-07 ***
trees$Girth    4.7082     0.2643  17.816 < 2e-16 ***
trees$Height   0.3393     0.1302   2.607  0.0145 *
```

```
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
Residual standard error: 3.882 on 28 degrees of freedom
Multiple R-squared:  0.948,    Adjusted R-squared:  0.9442
F-statistic: 255 on 2 and 28 DF, p-value: < 2.2e-16
```

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## Gauss-Markov Theorem

Property	What does it mean?	Why do we need that?	How can we test that?
Linearity	Regression linear in the coefficients $\beta$	Core assumption of <b>linear</b> regression	Do not transform $\beta$ , only the covariates
No Multicollinearity	<ul style="list-style-type: none"> <li><math>rank(\mathbf{X}) = p</math></li> <li>No high correlation between covariates</li> </ul>	<ul style="list-style-type: none"> <li>Impossible to estimate coefficients</li> <li>Non-significant coefficients</li> </ul>	Variance Inflation Factor
Homoskedasticity	$Var(\varepsilon_i \mathbf{X}) = \sigma^2 \forall i$	<ul style="list-style-type: none"> <li>Some observations have more „weight“</li> <li>Biased standard errors</li> </ul>	<ul style="list-style-type: none"> <li>White Test</li> <li>Breusch-Pagan Test</li> </ul>
No Autocorrelation	$Cov(\varepsilon_i, \varepsilon_j) = 0 \forall i, j$	<ul style="list-style-type: none"> <li>Omitted variables</li> <li>Functional misfit</li> <li>Measurement errors</li> </ul>	Durbin-Watson Statistic
Exogeneity	$E(\varepsilon_i \mathbf{X}) = 0 \forall i$	<ul style="list-style-type: none"> <li>Omitted variables</li> <li>Measurement errors</li> </ul>	Instrument Variables

Under these assumptions, the **OLS estimator is BLUE**

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## Panel regression

- **Fixed Effects Model:**

$$y_{it} = (\beta_0 + \lambda_i) + \beta_1 x_{1it} + \beta_2 x_{2it} + \dots + \beta_p x_{pit} + \varepsilon_{it}$$

- **Random Effects Model:**

$$y_{it} = \beta_0 + \beta_1 x_{1it} + \beta_2 x_{2it} + \dots + \beta_p x_{pit} + \lambda_i + u_{it}$$

- **Lagrange Multiplier Test:** Test of individual effects for panel models

$H_0$ : No individual effects

- **Hausman Test:** Test of fixed effects vs. random effects

$H_0$ : Random effects estimator is consistent and efficient

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