

Tutorial 2 Business Analytics: Statistics

“Test Manual” – Overview

1. i) 1 sample or 2 samples
 ii) If 1 sample: σ_x known or unknown
 If 2 samples: dependent or independent
2. State H_0 and H_1 (given)
3. Select and calculate the test statistic
4. Select α (given)
5. Find the critical value in the table
6. Result

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“Test Manual” – 3rd Step

When to use which test? We want to make a statement about the mean of a population, μ_x , based on a sample with size n_x and mean \bar{x}

1 Sample

- σ_x known → Gauss/z-test $z_0 = \frac{\bar{x} - \mu_0}{\sigma_x} \sqrt{n} \sim N(0,1)$
- σ_x unknown → t-test $t_0 = \frac{\bar{x} - \mu_0}{s_x} \sqrt{n} \sim t_{n-1}$ with $s_x^2 = \frac{1}{n-1} \cdot \sum_{i=1}^n (x_i - \bar{x})^2$

2 Samples

- independent → Welch-test $t_0 = \frac{\bar{x} - \bar{w} - \mu_0}{s_{\bar{x} - \bar{w}}} \sim_{\text{approx}} t_{\text{df}}$ with $s_{\bar{x} - \bar{w}}^2 = \frac{s_x^2}{n_x} + \frac{s_w^2}{n_w}$ and

$$s_x^2 = \frac{1}{n-1} \cdot \sum_{i=1}^n (x_i - \bar{x})^2 \quad (\text{df} = \frac{(s_{\bar{x} - \bar{w}}^2)^2}{\frac{s_x^4}{n_x^2(n_x-1)} + \frac{s_w^4}{n_w^2(n_w-1)}} \text{ rounded to nearest integer number})$$
- dependent → Paired t-test $t_0 = \frac{\bar{d} - \mu_0}{s_d} \sqrt{n} \sim t_{n-1}$ with $s_d^2 = \frac{1}{n-1} \cdot \sum_{i=1}^n (d_i - \bar{d})^2$ and

$$\bar{d} = \frac{1}{n} \sum_{i=1}^n d_i = \bar{x} - \bar{w}, \quad d_i = x_i - w_i, \quad \mu_D = \mu_X - \mu_W$$

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“Test Manual” – 5th Step

How to find the critical value in the table? For

- Gauss/z-Test → use normal distribution
- t-Test, Welch-Test and Paired t-Test → use t-distribution

H_1	t^c range	t^c value
$\mu_x \neq \mu_0$	can be any, \mathbb{R}	$\left t_{1-\frac{\alpha}{2}; df}^c \right = \left t_{\frac{\alpha}{2}; df}^c \right $
$\mu_x > \mu_0$	must be positive, $\mathbb{R}_{>0}$	$t_{1-\alpha; df}^c$
$\mu_x < \mu_0$	must be negative, $\mathbb{R}_{<0}$	$t_{\alpha; df}^c$

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“Test Manual” – 6th Step

Reject H_0 :

H_1	p-value criterion	test statistic criterion
$\mu_x \neq \mu_0$	$p < \alpha$	$ t_0 > \left t_{1-\frac{\alpha}{2}; df}^c \right $
$\mu_x > \mu_0$	$p < \alpha$	$t_0 > t_{1-\alpha; df}^c$
$\mu_x < \mu_0$	$p < \alpha$	$t_0 < t_{\alpha; df}^c$

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Example: Learning Method Comparison

In order to compare two learning methods, results have been measured for a group of students. Test if the students got better (higher) results using method 2. Assume the difference follows a normal distribution, (significance level of 5%, i.e., $\alpha = 0.05$).

student	1	2	3	4	5
method 1 (x)	8	6	8	8	4
method 2 (w)	10	9	7	12	7

- 1.) i) 2 samples ii) dependent
- 2.) $H_0: \mu_D = \mu_X - \mu_W \geq \mu_0 = 0$ $H_1: \mu_D = \mu_X - \mu_W < \mu_0 = 0$
- 3.) \rightarrow Paired t-Test: $t_0 = \frac{\bar{d} - \mu_0}{s_d} \sqrt{n} \sim t_{n-1}$ with unbiased sample variance $s_d^2 = \frac{1}{n-1} \sum_{i=1}^n (d_i - \bar{d})^2$
sample means: $\bar{x} = 6.8$, $\bar{w} = 9.0$, difference $\bar{d} = -2.2$,
 $s_d^2 = 3.7$, $s_d = 1.9235 \Rightarrow t_0 = -2.5574$
- 4.) $\alpha = 0.05$
- 5.) $\rightarrow t_{\alpha; n-1}^c = -t_{1-\alpha; n-1}^c$ (sym.) $\Rightarrow t_{0.05; 4}^c = -t_{0.95; 4}^c \stackrel{\text{table}}{=} -2.132$
- 6.) $t_0 = -2.557 < -2.132 = t_{0.05; 4}^c \Rightarrow$ Reject H_0 : Learning method 2 is significantly better.

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Example: Learning Method Comparison – step 3 details

In order to compare two learning methods, results have been measured for a group of students. Test if the students got better (higher) results using method 2. Assume the difference follows a normal distribution, (significance level of 5%, i.e., $\alpha = 0.05$).

student	1	2	3	4	5
method 1 (x)	8	6	8	8	4
method 2 (w)	10	9	7	12	7

3.)

sample means: $\bar{x} = \frac{1}{5}(8 + 6 + 8 + 8 + 4) = 6.8$, $\bar{w} = \frac{1}{5}(10 + 9 + 8 + 12 + 7) = 9.0$

difference: $\bar{d} = \frac{1}{n} \sum_{i=1}^n d_i = \bar{x} - \bar{w} = -2.2$

sample variance: $s_d^2 = \frac{1}{n-1} \sum_{i=1}^n (d_i - \bar{d})^2$, $d_i = x_i - w_i$,

$$s_d^2 = \frac{1}{4}((8 - 10 + 2.2)^2 + (6 - 9 + 2.2)^2 + (8 - 7 + 2.2)^2 + (8 - 12 + 2.2)^2 + (4 - 7 + 2.2)^2) = 3.7$$

$$s_d = 1.9235$$

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Confidence Intervals

Find confidence intervals for μ_x , which—under H_0 —contain the true value μ_x with a probability of at least $1 - \alpha$ (confidence level). We differentiate two cases:

- σ_x known:

confidence interval:
$$[I_u(x), I_o(x)] = \left[\bar{x} - z_{1-\frac{\alpha}{2}}^c \frac{\sigma_x}{\sqrt{n}}, \bar{x} + z_{1-\frac{\alpha}{2}}^c \frac{\sigma_x}{\sqrt{n}} \right]$$

- σ_x unknown, use s_x as estimate instead:

confidence interval:
$$[I_u(x), I_o(x)] = \left[\bar{x} - t_{1-\frac{\alpha}{2}; n-1}^c \frac{s_x}{\sqrt{n}}, \bar{x} + t_{1-\frac{\alpha}{2}; n-1}^c \frac{s_x}{\sqrt{n}} \right]$$

- Values of μ_0 within the confidence interval cannot be rejected regarding a significance level of α
 → Reject H_0 if μ_0 is not in the confidence interval

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Finding the estimators

- Squared error of a point (residual): $e_i^2 = (y_i - (\hat{\beta}_0 + \hat{\beta}_1 x_i))^2$
- Residual Sum Squares: $RSS = \sum_{i=1}^n e_i^2 = \sum_{i=1}^n (y_i - (\hat{\beta}_0 + \hat{\beta}_1 x_i))^2$

$$\min_{\hat{\beta}_0, \hat{\beta}_1} \left\{ RSS = \sum_{i=1}^n (y_i - \hat{\beta}_0 - \hat{\beta}_1 x_i)^2 \right\}$$

... (set partial derivatives equal to zero)

$$\Rightarrow \hat{\beta}_0 = \bar{y} - \hat{\beta}_1 \bar{x}$$

$$\Rightarrow \hat{\beta}_1 = \frac{Cov(x,y)}{Var(x)} = \frac{\sum_i^n (x_i - \bar{x})(y_i - \bar{y})}{\sum_i^n (x_i - \bar{x})^2} = \frac{\frac{1}{n} \sum_i^n x_i y_i - \bar{x} \bar{y}}{\frac{1}{n} \sum_i^n x_i^2 - \bar{x}^2} = \frac{S_{xy}}{S_{xx}}$$

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Finding the estimators

- Squared error of a point (residual): $e_i^2 = \left(y_i - (\hat{\beta}_0 + \sum_{j=1}^p \hat{\beta}_j x_{ij})\right)^2$
- Residual Sum Squares: $RSS = e^T e = (y - \mathbf{X}\hat{\beta})^T (y - \mathbf{X}\hat{\beta})$

$$\min_{\hat{\beta}} \{RSS = (y - \mathbf{X}\hat{\beta})^T (y - \mathbf{X}\hat{\beta})\}$$

... (take derivative and use FOC and SOC)

$$\Rightarrow \hat{\beta} = (\mathbf{X}^T \mathbf{X})^{-1} \mathbf{X}^T y$$

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Testing the significance of regression coefficients

- Follow “test manual ” from Tutorial 2 to do the Hypothesis testing
- The **test statistic** is calculated as follows:

$$t_0 = \frac{\hat{\beta}_1}{SE(\hat{\beta}_1)} \sim t_{n-2}$$

$$SE(\hat{\beta}_1) = \sqrt{\frac{RSS}{\sum_{i=1}^n (x_i - \bar{x})^2} * \frac{1}{n-2}}$$

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When to **reject H_0** ?


H_1	using p-value	using test statistic
$\hat{\beta}_j \neq 0$	$p < \alpha$	$ t_0 \geq t_{1-\frac{\alpha}{2};df}^c $
$\hat{\beta}_j > 0$	$p < \alpha$	$t_0 \geq t_{1-\alpha;df}^c$
$\hat{\beta}_j < 0$	$p < \alpha$	$t_0 \leq t_{\alpha;df}^c$

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Evaluation of model

Measure the difference between true observations and the regression line

- Residual Sum of Squares (RSS):

$$RSS = \sum_{i=1}^n \hat{e}_i^2 = \sum_{i=1}^n (y_i - (\hat{\beta}_0 + \hat{\beta}_1 x_i))^2$$


- Mean Squared Error (MSE):

$$MSE = \frac{RSS}{n}$$

- Root Mean Squared Error (RMSE):

$$RMSE = \sqrt{MSE}$$

- Coefficient of Determination (R^2):

$$R^2 = 1 - \frac{\sum_{i=1}^n (y_i - \hat{y}_i)^2}{\sum_{i=1}^n (y_i - \bar{y})^2} = 1 - \frac{RSS}{TSS}$$

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Gauss-Markov Theorem

Property	What does it mean?	Why do we need that?	How can we test that?
Linearity	Regression linear in the coefficients β	Core assumption of linear regression	Do not transform β , only the covariates
No Multicollinearity	<ul style="list-style-type: none"> $rank(\mathbf{X}) = p$ No high correlation between covariates 	<ul style="list-style-type: none"> Impossible to estimate coefficients Non-significant coefficients 	Variance Inflation Factor
Homoskedasticity	$Var(\varepsilon_i \mathbf{X}) = \sigma^2 \forall i$	<ul style="list-style-type: none"> Some observations have more „weight“ Biased standard errors 	<ul style="list-style-type: none"> White Test Breusch-Pagan Test
No Autocorrelation	$Cov(\varepsilon_i, \varepsilon_j) = 0 \forall i, j$	<ul style="list-style-type: none"> Omitted variables Functional misfit Measurement errors 	Durbin-Watson Statistic
Exogeneity	$E(\varepsilon_i \mathbf{X}) = 0 \forall i$	<ul style="list-style-type: none"> Omitted variables Measurement errors 	Instrument Variables

Under these assumptions, the **OLS estimator is BLUE**

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Panel regression

- **Fixed Effects Model:**

$$y_{it} = (\beta_0 + \lambda_i) + \beta_1 x_{1it} + \beta_2 x_{2it} + \dots + \beta_p x_{pit} + \varepsilon_{it}$$

- **Random Effects Model:**

$$y_{it} = \beta_0 + \beta_1 x_{1it} + \beta_2 x_{2it} + \dots + \beta_p x_{pit} + \lambda_i + u_{it}$$

- **Lagrange Multiplier Test:** Test of individual effects for panel models

H_0 : No individual effects

- **Hausman Test:** Test of fixed effects vs. random effects

H_0 : Random effects estimator is consistent and efficient

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Generalized Linear Models

- GLMs are a general class of linear models
- Consist of three components:
- **Random:** Identifies dependent variable μ and probability distribution
- **Systematic:** Identifies the set of explanatory variables (X_1, \dots, X_k)
- **Link function:** Identifies function of μ that is linear

$$g(\mu) = \beta_0 + \beta_1 X_1 + \dots + \beta_k X_k$$

Example: Linear regression uses identity link ($g(\mu) = \mu$)

Question: Which link function could be useful for a binary dependent variable?

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From Logistic Function to Logit

Logistic Function:

$$p(x_i) = \frac{e^{x_i' \beta}}{1 + e^{x_i' \beta}}$$

transform ...

Logit:

$$\ln\left(\frac{p(x_i)}{1-p(x_i)}\right) = x_i' \beta$$

$$\Leftrightarrow \frac{\mathbf{p}(x_i)}{\mathbf{1-p}(x_i)} = e^{x_i' \beta} \quad \text{odds}$$

Logistic Regression:

$$\ln\left(\frac{p(x_i)}{1-p(x_i)}\right) = x_i' \beta + \varepsilon_i$$

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Interpreting the coefficient of logistic regression

$$x_{ij} \in x_i: \quad \ln\left(\frac{p(x_i)}{1-p(x_i)}\right) = x_i' \beta$$

$$(x_{ij} + 1) \in \tilde{x}_i: \quad \ln\left(\frac{p(\tilde{x}_i)}{1-p(\tilde{x}_i)}\right) = \tilde{x}_i' \beta$$

$$\ln\left(\frac{p(\tilde{x}_i)}{1-p(\tilde{x}_i)}\right) - \ln\left(\frac{p(x_i)}{1-p(x_i)}\right) = \tilde{x}_i' \beta - x_i' \beta = \beta_j$$

$$\Leftrightarrow \quad \beta_j = \ln\left(\frac{\frac{p(\tilde{x}_i)}{1-p(\tilde{x}_i)}}{\frac{p(x_i)}{1-p(x_i)}}\right)$$

$$\Leftrightarrow \quad e^{\beta_j} = \frac{\frac{p(\tilde{x}_i)}{1-p(\tilde{x}_i)}}{\frac{p(x_i)}{1-p(x_i)}} \quad \text{odds ratio}$$

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Summary: Interpreting the coefficient of logistic regression

Effect of change in x_{ij} : on **log-odds (A)**, **odds (B)** and **probability (C)**

$$\Delta x_{ij} = 1 > 0$$

$$\Rightarrow \Delta \ln\left(\frac{p(x_i)}{1-p(x_i)}\right) = \ln\left(\frac{p(\tilde{x}_i)}{1-p(\tilde{x}_i)}\right) - \ln\left(\frac{p(x_i)}{1-p(x_i)}\right) = \beta_j \quad \text{(A)}$$

$$\Leftrightarrow e^{\beta_j} = \frac{\frac{p(\tilde{x}_i)}{1-p(\tilde{x}_i)}}{\frac{p(x_i)}{1-p(x_i)}} \quad \text{(B), (C)}$$

β_j	$\ln\left(\frac{p}{1-p}\right)$ (A)	$\frac{p}{1-p}$ (B)	p (C)
$\beta_j > 0$	increases by β_j	increases by a factor of e^{β_j}	Magnitude of increase unknown
$\beta_j < 0$	decreases by β_j	decreases by a factor of e^{β_j}	Magnitude of decrease unknown

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From Incidence Rate to Link Function

Incidence Rate: $\mu(x) = e^{x_i' \beta}$

transform ...

Link Function: $\ln(\mu(x)) = x_i' \beta$

Poisson Regression: $\ln(\mu(x)) = x_i' \beta + \varepsilon_i$

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Interpreting the coefficient of poisson regression

$$x_{ij} \in x_i: \quad \ln(\mu(x_i)) = x_i' \beta$$

$$(x_{ij} + 1) \in \tilde{x}_i: \quad \ln(\mu(\tilde{x}_i)) = \tilde{x}_i' \beta$$

$$\ln(\mu(\tilde{x}_i)) - \ln(\mu(x_i)) = \tilde{x}_i' \beta - x_i' \beta = \beta_j$$

$$\Leftrightarrow \quad \beta_j = \ln\left(\frac{\mu(\tilde{x}_i)}{\mu(x_i)}\right)$$

$$\Leftrightarrow \quad e^{\beta_j} = \frac{\mu(\tilde{x}_i)}{\mu(x_i)} \quad \text{incidence rate ratio}$$

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Summary: Interpreting the coefficient of poisson regression

Effect of change in x_{ij} : on **log-incidence rate (A)**, **incidence rate (B)**

$$\Delta x_{ij} = 1 > 0$$

$$\Rightarrow \Delta \ln(\mu(x_i)) = \ln(\mu(\tilde{x}_i)) - \ln(\mu(x_i)) = \beta_j \quad \text{(A)}$$

$$\Leftrightarrow e^{\beta_j} = \frac{\mu(\tilde{x}_i)}{\mu(x_i)} \quad \text{(B)}$$

β_j	$\ln(\mu(x_i))$ (A)	$\mu(x_i)$ (B)
$\beta_j > 0$	increases by β_j	increases by a factor of e^{β_j}
$\beta_j < 0$	decreases by β_j	decreases by a factor of e^{β_j}

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Maximum Likelihood Estimation

Goal: Maximize the joint probability of observing the set of dependent variables of the random sample

- Logistic regression: $L = \prod_{i=1}^n p^{y_i}(1-p)^{1-y_i}$ with $p = \frac{e^{X\beta}}{1+e^{X\beta}}$
- Poisson regression: $L = \prod_{i=1}^n p$ with $p = \frac{e^{X\beta y}}{y!} e^{-e^{X\beta}}$

Use numerical algorithm to find the maximum \rightarrow gradient ascent

$k = 1$, feasible start point $\beta^{(1)} \in \mathbb{R}^n$, parameter $\varepsilon > 0$

While ($\|\nabla L(\beta^{(k)})\| \geq \varepsilon$) {

- Choose step size $\alpha > 0$
- Set $\beta^{(k+1)} = \beta^{(k)} + \alpha \nabla L(\beta^{(k)})$
- $k++$

}

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Evaluation and Goodness-of-Fit

- Null deviance: $-2\ln(L(\text{null}))$
- Residual deviance: $-2\ln(L(\text{fitted}))$
- McFadden R^2 :

$$R_{McFadden}^2 = 1 - \frac{LL(\text{fitted})}{LL(\text{null})}$$

- Likelihood ratio test: Does fitted model explain significantly more variance than null model?

$$D = -2\ln\left(\frac{L(\text{null})}{L(\text{fitted})}\right) = -2(LL(\text{null}) - LL(\text{fitted}))$$

- Wald test: Is a particular coefficient significant?

$$H_0: \beta_i = 0$$