

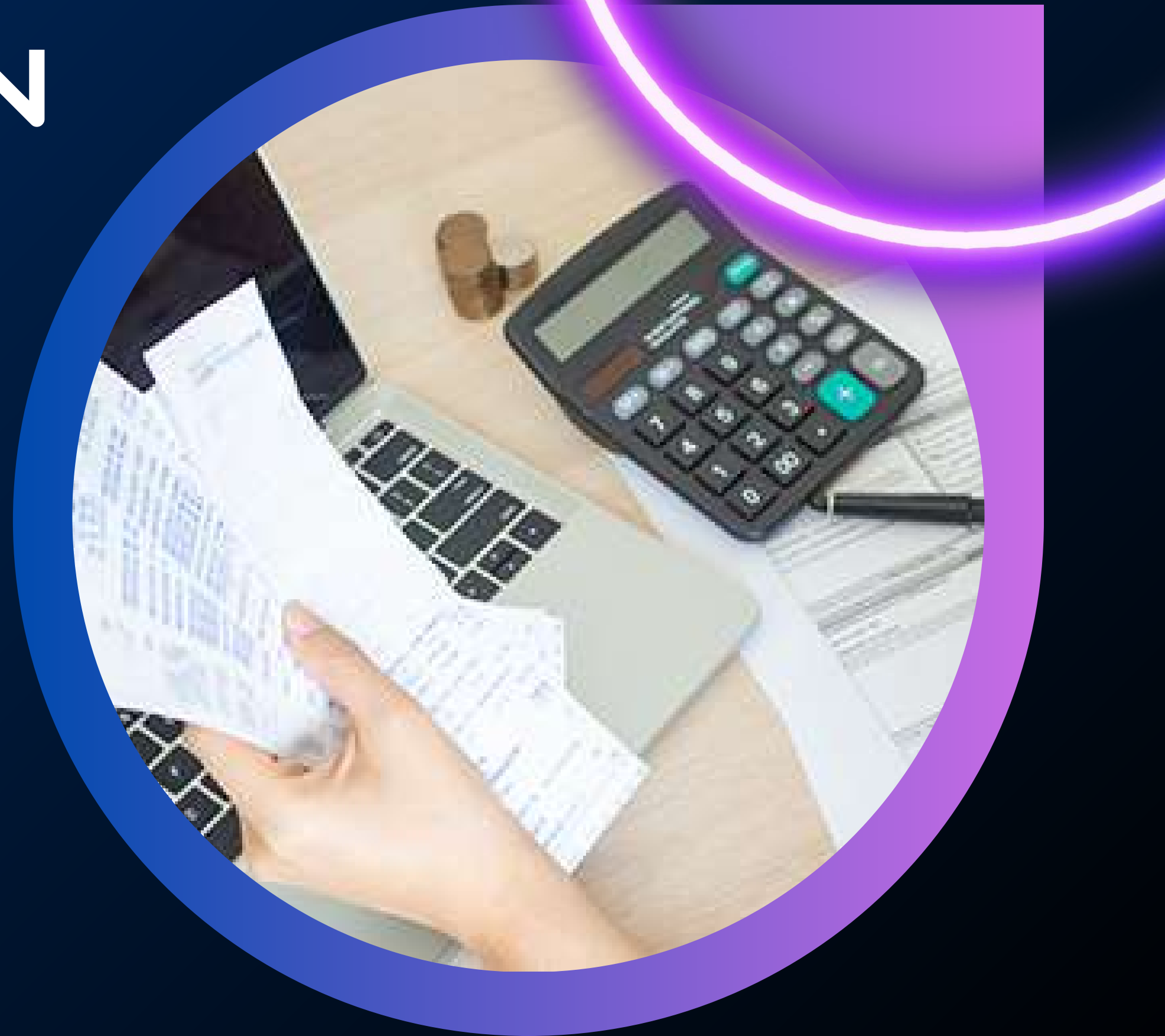
RETRO FINANCE

Master Your Money.
Maximize Your Future.

Presented by > Popescu Andreea

INTRODUCTION

Retro Finance is designed to make financial management as simple as possible, with clear insights, user-friendly analytics, and secure tracking to enable users to make informed financial decisions. For budgeting, saving or investing, this app offers a fully comprehensive solution, personal to the individual.



PROBLEM

We found that many individuals are unable to manage their finances due to the following reasons:



INDIRECT SPENDING

Lack of a budget means spending limits are flexible which leads to recurring financial issues.



INADEQUATE OR NO SAVINGS

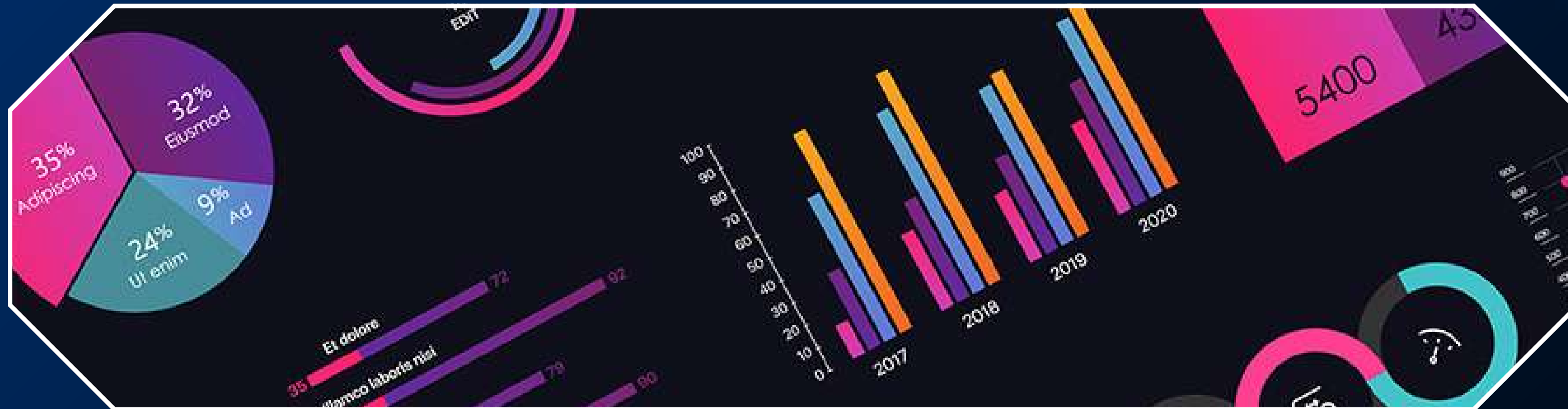
A lot of people are unable to save without a plan which makes them unfit for unplanned expenses.



SOPHISTICATED FINANCIAL SYSTEMS

The majority of expense trackers are too difficult for most people to understand and or require subscriptions making them unattainable.

SOLUTION



Sometimes, the best solution is the one that's refreshingly unremarkable—like a reliable ledger that never tries too hard to be exciting. Instead of relying on automatic data pulls, our platform uses manual transaction entry, ensuring you're in full control of your financial data. This app stands alone as an independent tool that delivers clear financial insights without unnecessary distractions.

TARGET GROUP

1

STUDENTS AND RECENT GRADUATES

- who expect to gain financial management knowledge with a focus on working with minimal resources.
- who pay attention to student loan payments and minor investment opportunities.

2

SMART-SPENDING HOUSEHOLDS

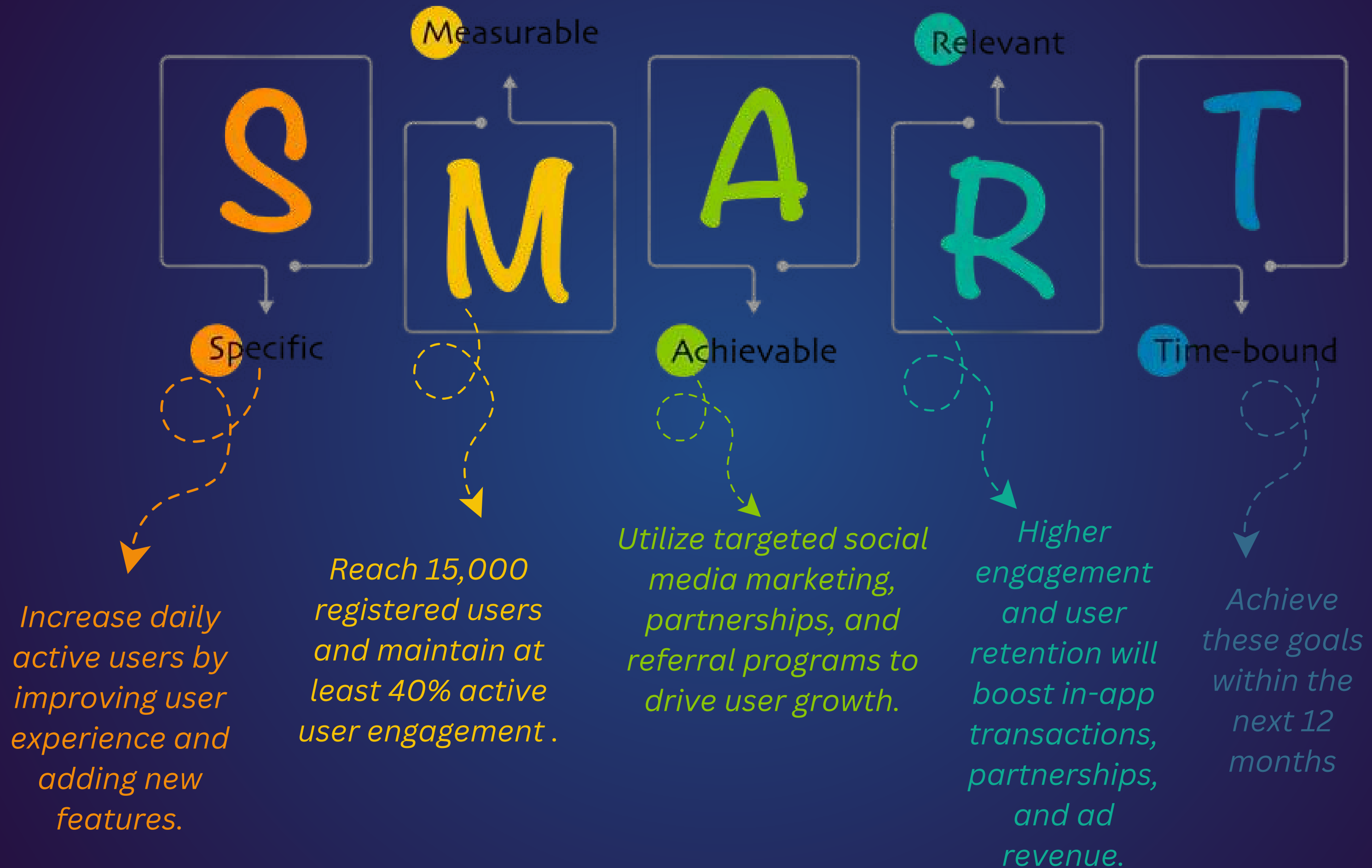
- that want to monitor debt levels, monthly spending, and begin saving for emergencies.
- that are interested in practicing and developing good financial behaviors over a long period of time, such as saving for children's education.

3

INDIVIDUALS FOCUSED ON DEBT REDUCTION

- people who need to easily, and quickly, record and monitor their expenses.
- people who take advantage of a self-imposed restriction on spending to gain awareness and change behavior.





MONETIZATION



Non-Intrusive Ads with Premium Ad-Free Option

Affiliate Partnerships: Show finance-related offers (high-yield savings accounts, budgeting courses, cashback cards). Native Sponsored Content: “Today’s Finance Tip” with a subtle sponsored message (e.g., a budgeting app partnership). Ad-Free Version: Let users pay \$2 to remove ads permanently (upselling after they experience the app).



Partner with Utility Providers & Telecom Companies

Negotiate a small commission (1-5%) on every bill payment processed through your app. Many companies offer referral programs for bill payment platforms. Offer Auto-Pay with Cashback or Discounts: Users set up automatic bill payments through your app. Utility providers often reward platforms that drive automated payments.

SWOT ANALYSIS

Strengths

1. One-time purchase (\$1), no subscription fees → Attracts users who hate monthly payments.
2. Non-intrusive ads → Better user experience than competitors with aggressive monetization.
3. User-friendly interface → Simple, easy-to-use, and beginner-friendly.
4. Affordable pricing → Much cheaper than premium finance apps like YNAB or QuickBooks.

Weaknesses

1. Limited brand recognition → Competing against big names like Mint, YNAB, and Personal Capital.
2. No recurring revenue model → One-time purchases mean slower long-term revenue growth.
3. Need partnerships for bill payments → Success depends on external deals with utility companies.

Opportunities

1. Huge demand for budgeting tools → More people are looking to save money & track expenses.
2. Subscription fatigue → Users are tired of recurring payments and prefer one-time fee models.
3. Affiliate partnerships → Earn commissions from financial services (credit cards, loans, bill payments).
4. Crypto & alternative finance tracking → Can add cryptocurrency & stock portfolio tracking features.

Threats

1. Free alternatives exist → Many finance apps offer basic tracking for free.
2. Privacy concerns → Users may hesitate to trust a new app with financial data.
3. Regulatory changes → Financial data regulations (GDPR, CCPA) could increase compliance costs.
4. App monetization limits → If ad revenue is too low, profitability could suffer.

CONCLUSION

Thanks to its advanced insights and secure tracking methods, the Retro Finance App now allows effortless handling of finances. Budgeting, investing, and saving, all within the user's era of digital autonomy, can be accomplished effortlessly and stress free. Apart for the optional paid ad free version, the app earns through corporate advertising and sponsorships. This system is designed to help users focus and make intelligent financial decisions with as little distraction as possible.

The logo for Retro Finance is centered on the right side of the slide. It consists of the words "RETRO" and "FINANCE" stacked vertically in a bold, orange, serif font. The text is set against a black circular background, which is itself surrounded by a thick, dark purple ring. The overall design has a vintage, retro aesthetic.

RETRO
FINANCE