**Results of the AI@OPEA Initiative 2025**

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**Slide 1: Title Slide**

Title: Results of the AI@OPEA Initiative

Date: 26 November 2025

Presenter: André Gerecke, Business Transformation

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**Slide 2: Summary: The AI@OPEA Initiative**

Since the introduction of DocumentDialogue (DD), we successfully addressed the challenges of upskilling our colleagues as well as enabling them to leverage AI to become more efficient.

The AI@OPEA Initiative is driven by a comprehensive 3-pillar approach:

| Pillar | Description | Key Achievements |
|---|---|---|
| **1. AI Upskilling** | Hands-on workshop formats upskill our colleagues in AI and how to leverage DocumentDialogue. | Our AI workshops received a satisfaction rate of 92%. |
| **2. Business Impact through AI Personas** | We implemented AI Personas and our colleagues are starting to reap efficiency gains. | |
| **3. Next level AI** | DD shows great potential if we support in improving it further to meet OPEA business needs. Users want a seamless interaction between AI and our core apps like SharePoint. Our collaboration with RWE AG focuses on enhancements and boosts user acceptance. | |

**Key Statistics:**

- 20 Workshops completed
- 350 Colleagues upskilled

- 36 AI Persona use-cases ideated

- 15 Persona use-cases implemented

- 140 Potential of days saved

- 7 Persona use-cases in progress

- 1 Proof-of-Concept conducted

- 3 Upcoming DD features by '26

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**Slide 3: The 3-pillar Approach of our AI Engagement Initiative makes sure we tackle all key aspects of driving successful AI integration**

**1. AI Upskilling**

**Components:**

- Upskill on effective usage of DocumentDialogue

- Introduction to the concept of Prompting and customized AI Personas for their team processes

- Ideate most promising AI Persona use-cases with DocumentDialogue

- Apply Persona Concept within a realistic Project Management Scenario

**Outcome:**

- Knowledge how to leverage DD

- Prioritized DD Persona use-cases to take into implementation

**2. Business value through AI Personas**

**Components:**

- Iteratively build a Persona in DD: "Build-Measure-Learn" cycle

- Measure efficiency gains and improve use-case

- Scale Persona across teams and departments

**Outcome:**

- Tangible business impact with expected efficiency gains of min. 15%

**3. Improvement of DocumentDialogue**

**Components:**

- Analyse user feedback on DD and prioritize feature requests according to Business Impact

- Align with DD Product Team at RWE AG to drive improvements

- Co-innovate by experimenting with new technologies and features, e.g. in the scope of a Proof-of-Concept together with IT/OT

- Investigation of Microsoft M365 Copilot with native integration in GreenOS+

**Outcome:**

- Improvement initiatives to bring DD to the next level and make it more relevant for OPEA colleagues

**\*POC Proof of Concept**

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**Slide 4**

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- **AI Upskilling**

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**Slide 5: AI Upskilling**

**We received positive feedback for the AI Hands-On Team Workshops**

- **20** Workshops completed since March 2025

- **92%** Satisfaction rate

- **36** Persona use-cases ideated

- **350** colleagues upskilled at OPEA

    o Most OPEA functions are already covered

    o Management level mostly covered, acting as multipliers

    o Participants have a solid understanding of AI basics, Prompting and Persona Building in DocumentDialogue

    o Positive feedback shows that the presented topics are value-adding and are relevant to the work of our colleagues

- 90% said they want to use DD in their daily work

- AI Workshops spark great ideas for AI Personas in DD

*By ideating and experimenting with Personas, the participants generate valuable learnings in interacting with Generative AI Tools*

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## Slide 6: AI Upskilling

### Impressions and verbatim feedback by participants

**"** I liked the hands-on approach to tackle every day, work related problems and see how they can be simplified using AI. **"**

### Great job!

- Thanks so much, easy to understand, very helpful, practical hints.

- This will make our work easier

- Thank you, I'm very impressed. We got a lot of new knowledge.

**"** I believe that DocumentDialogue can improve our daily work. Definitely feel more confident using AI and I have a slight mind set change to the approach **"**

- It was a really good session that I think covered what newbies struggle with and advanced people wanted too

- Great Workshop. I would highly recommend for other teams!

- RWE 26/11/2025

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## Slide 7

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- **Business Impact through AI Personas**

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## Slide 8: Business Impact through AI Personas

### Goal: Drive efficiency gains with a min. target of 15% reduction of task lead time

- **15** AI Persona use-cases are already implemented in DocumentDialogue

    - These Personas are ready to be used by all OPEA colleagues

- The Personas are in use and show early signs of efficiency gains

- **7** more AI Persona use-cases are currently in progress of implementation

- The Personas span across a variety of OPEA functions:

  - Corporate Audit

  - Controlling

  - Development Germany

  - Development Europe

  - Group Controlling

  - Legal

  - Operations

  - Procurement

*Note: For a detailed overview of all implemented use-cases, please refer to the Airtable Repository.*

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**Slide 9: Business Impact through AI Personas**

**Examples of Implemented AI Persona use-cases in DocumentDialogue**

| Function | Use-Case Name | Description | Potential Benefit | Potential Days Saved |
|---|---|---|---|---|
| PROC | **Marge the Market Expert** | Analyses macroeconomics and supply chain risks via internet research for procurement negotiations. | Leverage AI insights in supplier negotiations to achieve better results. (200k-500k€ results) | ~30 (15%) |
| DEV IT | Typo | Compiles written documentation, ensuring high-level grammar and | Standardized outputs and high-quality documentation. Cuts | ~29 (75%) |

| Function | Use-Case Name | Description | Potential Benefit | Potential Days Saved |
|---|---|---|---|---|
|  |  | standard templates are used. | down documentation time. |  |
| LEG | Contract Validator | Enhances validation for real estate contracts and cover sheets in DocumentDialogue. | Cuts contract validation in Real Estate Accounting by 33%. | ~43 (33%) |
| DEV GER | Tender Manager | Answers questionnaires from land lease tenders regarding participation models. | 33% faster data entry and reduction of errors through AI. | ~4 (33%) |
| DEV IT | Environmental assessment expert | Identifies project gaps, strengths, and weaknesses. Recommends improvements and areas for further investigation. | Improved time efficiency and reduced costs in project assessment. | ~21 (22%) |

*These use-cases are examples of how DocumentDialogue Personas are already providing measurable efficiency gains.*

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**Slide 10**

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- **Next level AI**

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**Slide 11: Next Level AI**

**We are collaborating with RWE AG and IT/OT to drive improvements and co-innovate**

| Focus Area | Feedback/Need | Solution/Feature | Status | Expected Delivery |
|---|---|---|---|---|
| **New UI** | User request for an improved and more intuitive User Interface. | New UI co-developed with IT/OT (IT/OT Product Team). | In Progress | End of Year 2025 |
| **Mobile App** | User request for "AI on the Go". Ability to use DD on the construction site or in a meeting without a laptop. | DD Mobile App developed by RWE AG Product Team. | Planned | Early 2026 |
| **SharePoint Integration** | User request to infuse Knowledge Sources from SharePoint so teams can easily build up a knowledge base. | DD to be connected to SharePoint. | Planned | Early 2026 |

**We have conducted a successful Proof-of-Concept (POC) to connect DocumentDialogue with OPEA applications**

- **Challenge:** Disconnected Systems & Workflow Gaps. Users need to jump between systems (e.g., COSMOS, SharePoint, SAP) to execute a workflow.

- **Goal:** Enable the automation of end-to-end workflows by connecting DD to OPEA applications.

- **Achievement:** In a 3-day POC (October '25), we connected DD to internal OPEA apps using new AI standards (MCP). We demoed **"AI Agents"** that enabled automated workflows.

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**Slide 12: Next Level AI**

**The Proof-of-Concept shows great potential for Next-Generation AI use-cases**

The POC shows how AI Agents can enable automated workflows in the future.

**New Potential POC use-cases:**

| Use-Case Name | Description | Benefit |
|---|---|---|
| **Nexus Negotiator** | Multi-agent AI that pulls supplier and market information from various internal and external systems to provide negotiation insights for Procurement. | Improved negotiation results by leveraging real-time, comprehensive data. |
| **Troubleshooting.AI** | Support for Offshore OPS technicians that leverages AI to retrieve documentation, raise work orders and check historical repair data. | Increased uptime and reduction of repair time on our assets. |
| **myKnowledge.AI** | An agent that retrieves lessons learned from SharePoint and triggers automated actions in SAP to update materials or processes. | Improved compliance and faster material/process updates based on field experience. |

*Next step: We will position OPEA as a lighthouse in RWE AG to pilot these next-generation AI solutions.*

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**Slide 13**

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- **Appendix**

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**Slide 14: Appendix**

**The AI@OPEA Initiative Team**

A group of highly engaged colleagues in OPEA are driving the AI transformation and are acting as multipliers and subject matter experts for the AI@OPEA initiative.

| Team Member | Role | Contribution |
|---|---|---|
| **André Gerecke** | Business Transformation (BT) | Initiative Lead, DD Workshops, Use-Case Strategy |

| Team Member | Role | Contribution |
|---|---|---|
| **Lena Müller** | Business Transformation (BT) | Use-Case Portfolio Management, Workshop Support |
| **Fabian Witte** | Corporate Audit (CA) | Use-Case Management, Workshop Support |
| **Andreas Schröder** | Legal (LEG) | Use-Case Management, Workshop Support |
| **Julian Keller** | Development Europe (DEU) | DD Platform Feedback, Use-Case Management |
| **Sebastian Klein** | Development Germany (DGE) | DD Platform Feedback, Use-Case Management |

*Our sincere thanks to all these colleagues for their commitment and enthusiasm in driving the AI agenda.*

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**Slide 15: Appendix**

**The full article on teamwork.rwe.com can be viewed on HERE**

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**Slide 16**

- RWE
- **Next level AI**

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**Slide 17**

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**Slide 18: NEXT STEPS: Accelerating Our AI Initiative to Unlock Efficiency and Innovation**

- **AI Upskilling**
    - o We will expand onboarding to DocumentDialogue and CopilotChat while tailoring workshops to evolving business needs, ensuring every team can leverage AI for daily efficiency.

- **Business Impact**
  - We will deploy prioritized AI Personas across critical workflows and unlock additional value as DocumentDialogue upgrades roll out, targeting measurable reductions in lead times and costs.

- **Next Level AI**
  - We will pilot next-generation solutions with DocumentDialogue and beyond, explore Microsoft Copilot and other cutting-edge technologies, and position OPEA as a leader in AI-driven transformation.