

# Billing & Revenue Overview

Period: Jul. 2023 - Jun. 2025 | Currency: USD | Synthetic Data

Year

All

Segment

All

Country

All

Total Invoiced

**1.38M**

Sum of invoice amounts

Total Collected

**\$995.87K**

Sum of payments received

Outstanding AR

**\$383.45K**

Unpaid invoice balance

AR 90+

**\$328.04K**

AR 90+ Amount

Collection Rate

**72.20%**

Collected / Invoiced

Open Disputes

**34**

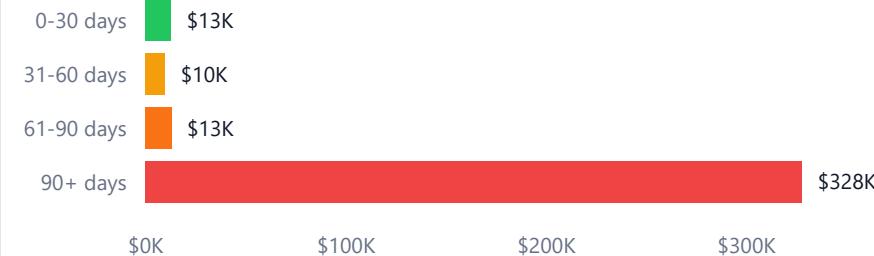
Invoices with Open Dispute

## Invoiced vs Collected (Monthly)



## Overdue Accounts Receivable by Aging Bucket

Excludes current invoices



## Top Customers with AR 90+

Customer Name	Overdue Balance	Aging Bucket	Country	Segment
Company 118	\$28,462	90+ days	Romania	Enterprise
Company 77	\$21,674	90+ days	UK	Enterprise
Company 82	\$17,823	90+ days	Netherlands	Enterprise
Company 59	\$16,936	90+ days	Spain	Enterprise
Company 56	\$12,657	90+ days	Poland	Enterprise
Company 31	\$12,236	90+ days	Netherlands	Enterprise
Company 114	\$8,492	90+ days	Italy	Enterprise
Company 16	\$8,018	90+ days	France	Enterprise
Company 14	\$7,776	90+ days	Poland	Enterprise
Company 98	\$7,738	90+ days	Poland	Mid-Market

## Dispute Overview

Open Disputes

**34**

Count of disputes still open

Avg Resolutions Days

**29**

Closed disputes only

## Key Observations

- Collections consistently lag invoicing, indicating delayed customer payments rather than timing differences.
- The sustained gap between invoiced and collected amounts explains the low overall collection rate.
- Overdue AR is heavily concentrated in the 90+ bucket, pointing to prolonged non-collection and elevated cash risk.
- High-risk overdue balances are driven primarily by Enterprise customers across multiple regions.
- Open disputes and long resolution times continue to block collections.