



ANDRE PEIXOTO

PROFESSIONAL PROFILE

I consider myself an avid self-taught person, extremely motivated to constantly develop my skills and to participate in the continuous collective development. I like to be part of teams of motivated professionals who want to find new solutions to make life more interesting and enjoyable. Enthusiast of Agile and continuous improvement mindsets.

EDUCATION

Rocketseat

GoStack Bootcamp - TypeScript, Node.js, React, React Native. currently attending (Aug, 2020).

Faculdades Integradas Toledo

Master of Business Administration (MBA) in Business Management, 2013.

Universidade Estadual do Norte do Paraná

Bachelor in Biological Sciences, 2010.

CONTACT



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SKILLS

- **Interpersonal:** Effective communication (written and spoken), Responsibility, Reliability, Consciousness, Problem solving, Decision making.
- **Processes:** Customer Support, Sales, Business Analysis and Management, Process Improvement, Research.
- **Technical:** Windows and Linux Operating Systems, Productivity Software, Web-design and Web-development (HTML, CSS, JavaScript, Node.js);
- **Languages:** Portuguese (native) and English (fluent).

PROFESSIONAL EXPERIENCE

PEQUENOS ANIMAIS (Pres. Prudente),

Business consultant

JUL 2019 - PRESENT

- I work with management in financial and business analysis, seeking greater return on investment, as well as assisting decision making.

CALENGGLISH IDIOMAS, (Pres. Prudente),

ESL (English as Second Language) Teacher

AUG 2019 - PRESENT

- I have been teaching English to beginners, intermediate and advanced students (teenagers and adults), both in groups and VIP.

IGREJA BATISTA PRUDENTINA, (Pres. Prudente),

Ministries Coordinator

JUL 2017 - JUL 2019; PRESENT (volunteer coordinator: Media Ministry)

- I have coordinated, among others, the ministries of Education, Youth, Couples, and Communication.
- I currently work as a volunteer coordinator of the Media Ministry, which involves sound operation, streaming of services and classes, monthly newsletters and web-master activities (I've developed the institution's website, now available at igrejaprudentina.net).

PROFESSIONAL EXPERIENCE

BOLOS BOLADOS, Co-owner

JUL 2015 – PRESENT

- Co-owner with my wife, a Nutritionist and very talented Cake Designer, in this venture that we started together. Working now as a business consultant, back in its beginning I was responsible for financial, sales and marketing management.

IBM (Hortolandia, SP), Bid Support Specialist (bilingual)

NOV 2014 – JUL 2015

- I've supported Sales Representatives, while managing pricing software, elaborating price sheets, analyzing agreements and preparing contracts.
- I've also worked along with Project Managers and Technical Specialists, assisting in the development of service solutions aimed at sales success.

IBM (Hortolandia, SP), Customer Support Representative (bilingual)

APR 2014 – OCT 2014 (promotion to Bid Support Specialist)

- I've coordinated the *hardware return process* between Sales Representatives and IBM plants in the USA (along with cancellation of software services), handling logistics activities with several partner operators;
- I've ministered remote training in the transition of the Reverse Logistics process, until then carried out by our team, to a team located in the Philippines (Manila).

ARIZONA HOMESTEAD LONG TERM CARE SOLUTIONS LLC.

(Tucson, AZ, USA), Business Management Intern

FEB 2012 – APR 2012 (overseas internship – 2 months)

- I've provided support for purchasing and logistics operations at nursing homes,
- I have also collaborated with marketing and management teams, participating as a listener in the company's business meetings and initiatives to seek partnerships and investments.

PEQUENOS ANIMAIS (Pres. Prudente), Admin. Assistant; Admin. Manager

AUG 2011 – JUL 2013 (moved cities)

- I've developed several initiatives in the IT area for the company, with regard to its internal network (internal communication, scheduling systems, implementation of G-suite); and system management;
- I have also worked on the company's brand strengthening, improving and modernizing its marketing actions and its digital presence;
- I've performed Business Management (buying and selling, billing, budget) and logistics coordination, always aiming at best practices, process improvement, a pleasant work environment and an excellent customer experience.