

Andrés Martínez

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ABOUT ME

I'm a Full-stack engineer with a strong foundation across the entire stack. I excel at React, TypeScript, Effect.ts and AI. I'm obsessed with top tier interfaces and making software delightful to use. I take high ownership of the development lifecycle and thrive in environments that encourage agency. I seek an energetic team that wants to build a fantastic product in Fintech or AI infrastructure.

EXPERIENCE

Senior Full-stack & AI Engineer

Qubika

Uruguay

2022-Present

- Led a team of one data scientist and one engineer to build an AI agent that analyzes meetings in real-time, surfacing insights in the UI with p95 latency < 2.5s. This involved using LangChain/LangGraph, Langfuse for evals/observability and AWS (ALB, ECS, S3, SQS, RDS). Designed the architecture to handle burst and high-throughput workloads.
- It now generates ~30% of new plans and eliminates manual data entry for financial advisors. Subscription upselling on AI features increased ~16% first month. I delivered demos/marketing materials for sales and an internal tech talk for our engineers showcasing the build process.
- Increased team's AI generated merged PRs to 20/month by onboarding colleagues to Claude Code and proper codebase setup: proper prompting & planning, CLAUDE.md, skills, subagents, docs/diagrams, etc.

Full-stack Engineer II

Qubika

- Worked in a high-pace early startup with a small founding team, shipping quick iterations across the subscription product and partnering closely with founders/product to figure out the roadmap.
- Led billing/checkout redesign by migrating our custom checkout to Stripe Checkout on a branded custom domain, increasing conversion ~24% by improving trust and subscription self-management for our customers.
- Simplified onboarding funnel by removing upfront steps and enabling “lazy” account setup after first use, reducing friction to core value and contributing to ~1.8x faster growth combined with checkout improvements.

SKILLS

Web: TypeScript, React, Next.js, Effect.ts

AI: Python, LangChain, LangGraph, Langfuse, AWS Bedrock

Cloud: AWS, Postgres/MongoDB, ChromaDB/Pinecone

EDUCATION

ORT University, Uruguay

Information Systems Technology

2023

LANGUAGES

Spanish: Native

English: Highly proficient