Andrés Martínez

Montevideo, Uruguay

LinkedIn | GitHub | andresmarpz@gmail.com

ABOUT ME

Senior Full-stack engineer with deep web and server architecture experience. For the past two years, I've worked as an applied AI engineer building agents with LangChain/LangGraph. Strong AWS fundamentals. I excel in high growth, high-expectation teams, mostly in the Fintech industry.

EXPERIENCE

Senior Full-stack & AI Engineer   *Uruguay*
Qubika   *2022-2026*

- Led a team of one data scientist and one engineer to build an AI agent that analyzes meetings in real-time, surfacing insights in the UI with p95 latency < 2.5s. This involved using LangChain/LangGraph, Langfuse for evals/observability and AWS (ALB, ECS, S3, SQS, RDS). Designed the architecture to handle burst and high-throughput workloads.
- Today the AI Scribe generates 30% of new plans and eliminates manual data entry for financial advisors. I delivered demos and marketing materials, and gave an internal tech talk. I lead efforts to grow our AI engineering studio's knowledge and training programs.

Full-stack Engineer II
Qubika

- Led billing/checkout redesign by migrating our custom checkout to Stripe Checkout on a branded custom domain, increasing conversion 18% by improving trust and subscription self-management for our customers.
- Simplified onboarding funnel by removing upfront steps and enabling "lazy" account setup after first use, reducing friction to core value and contributing to 1.8× faster growth combined with checkout improvements.

SKILLS

Web: TypeScript, React, Next.js, Effect.ts
AI: Python, LangChain, LangGraph, Langfuse, AWS Bedrock
Cloud: AWS (ECS/Fargate, S3, Lambda, Bedrock), Postgres/MongoDB, ChromaDB/Pinecone

EDUCATION

ORT University, Uruguay   *2023*
Information Systems Technology

LANGUAGES

Spanish: Native
English: Highly proficient