

ANDREW BEGLEY



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EDUCATION

Bachelor of Commerce, Smith School of Business, Queen's University, Canada **2015 – 2019**

- Academics: Cumulative GPA of 3.81 (1st Class Honours Equivalent), Dean's List Scholarship.
- Exchange: University of Otago, Dunedin, New Zealand (Fall 2017).

PROFESSIONAL EXPERIENCE

Co-founder and CEO, Wyndo Holdings Ltd. (<https://heywyndo.co.uk/>), Newcastle, England **2019 – Present**

- Created a scalable platform to automate insurance brokers using machine vision and prescriptive analytics.
- Managed a team of software engineers and developed a patentable process for trained text extraction.
- Raised over \$30,000 and have taken part in 2 accelerators in Canada and the UK.

Licensed Insurance Broker, Merit Insurance Brokers, Toronto, Canada **2015 – 2019**

- Managed personal business while at university and built relationships with clients/underwriters.
- Obtained client growth of +50% year-over-year and had a retention rate of 100%.
- Designed digital process that eliminated 80+ hours/month of labor and developed a model to rate property risk.

Managing Consultant, Queen's Business Consulting, Kingston, Canada **2018**

- Lead a team of 4 consultants to solve a business development problem within a local company.
- Designed a digital marketing campaign, replaced legacy CRM software, and strengthened auxiliary revenues.
- Recommendation was implemented immediately with a projected ROI of 90%.

EXTRACURRICULAR EXPERIENCE

International Competitor, Queen's Case Competition Union, Kingston, Canada **2016 – 2019**

- Globally represented Queen's University by solving business issues for international firms.
- Consulted SABIC (subsidiary of Saudi Aramco) on manufacturing processes and public image. We designed a strategy for just-in-time delivery and a scaled Pan-European marketing campaign. Received 1st/20 universities.
- Dedicated 150+ hours/year towards training to develop critical thinking, presentation, and team skills.

Co-Founder, Cheers, Hamilton, Canada **2015**

- Created a volunteer program that educated and provided role models for adolescent males in the community.
- Taught topics such as feminism, goal setting, financial planning, and ran social activities to create belonging.
- Grew to 20+ weekly attendees and raised over \$500 for local charities.

ADDITIONAL INFORMATION

- Case Competitions: 1st – ICCM (Netherlands, 2019), 1st – BBICC (Serbia, 2018), 1st – CIBCC (Thailand, 2017).
 - Professional Achievement: Youngest broker (19 years old) at the firm to pass the RIBO exam and receive license.
 - Personal Achievement: Highest peak climbed was Acatenango, Guatemala (2.47mi).
 - **Programming**: Working knowledge of SQL.
Improving my understanding of HTML, CSS, and JS.
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