

# Some New and Easy Ways to Describe, Compare, and Evaluate Products and Assessors.

## With a Dash (?) of DISTATIS

Hervé Abdi

[www.utd.edu/~herve](http://www.utd.edu/~herve)



SPISE-2007

**SPISE 2007**  
Summer Program In Sensory Evaluation  
26-27, JULY, HOCHIMINH CITY, VIETNAM



# THANKS !

## Colleagues, friends, accomplices, current and former students

- Dominique Valentin,
- Sylvie Chollet
- Krystel Chrea
- Betty Edelman
- Joseph Dunlop
- Nils Pénard



- Abdi H., Valentin, D., Chollet, V., & Chrea, C. (2007). DISTATIS for sorting tasks...
- Abdi H., & Valentin, D (2007). STATIS
- Abdi H., & Valentin, D (2007). Multiple correspondence analysis
- Abdi H. (2007).  $R_V$  coefficient.
- Abdi H., Valentin, D., O'Toole, A.J., & Edelman, B. (2005). DISTATIS

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SOURCES: You can get them (and more) from:  
[www.utdallas.edu/~herve](http://www.utdallas.edu/~herve)



**Outline:**

**Standard Profile**

**3 New Ways**

**A Common Statistical Structure**

**One Tool Can Do it All**

**DISTATIS**

# Conventional Profiling

4-step process:

1. Panel selection
2. Development of a lexicon for appearance, odor, flavor, texture, mouth feel and after-taste
3. Training
4. Ratings of the products

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**SLIDE FROM DOMINIQUE VALENTIN'S  
PRE-SYMPOSIUM TALK**

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# Conventional Profiling

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Provide

- Reliable, repeatable, detailed results
- Use very well trained assessors

But

- Takes a long time
- Cost a lot!

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# Classical Profiling: Assessors

Well trained and selected

- ⇒ reliable, repeatable, ≈equivalent
- ⇒ no *strong* need to compare them
- ⇒ drop them from the busy maps

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## CLASSICAL PROFILING: ASSESSORS



SO CLASSIC PROFILING  
IS A GREAT TOOL BUT EXPANSIVE

CAN WE FIND  
ALTERNATIVE  
FASTER & CHEAPER METHODS  
(UNLIKELY TO BE BETTER ON TOP!)?

# New Profiling Methods: Assessors

Not trained nor selected

- ⇒ reliable, repeatable, ≈equivalent??
- ⇒ *strong* need to compare them
- ⇒ give them a map



## NEW PROFILING: ASSESSORS

# THREE NEW TECHNIQUES GOOD FOR PROVIDING PRODUCT INFORMATION (LESS STRONG FOR DESCRIPTION)

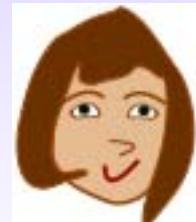
1. SORTING TASK + VOCABULARY
2. PROJECTIVE MAPPING / NAPPING
3. FLASH PROFILING

**DISCLAIMER:**  
I AM NOT THE AUTHOR OF ANY OF THEM  
I LIKE THEM ALL!

**USE THREE (COMPLETELY FAKED)  
EXAMPLES**

**DISCLAIMER:**  
**NO REAL ASSESSOR WAS HARMED IN  
THESE EXPERIMENTS!**

# THE BIG GROUP OF FICTITIOUS ASSESSORS



# THE FICTITIOUS BEERS



A



# FIRST TECHNIQUE SORTING PLUS LABELING

Later this morning: Talk of  
Bruno Patris *et al.*  
for a real example

## Not Really New!

The original idea came from a *lot* of places  
Some pioneers here

Psycholinguistics: G.A. Miller (1964)

Social psychology: Rosenberg (1970)

Anthropology: Ramsey (1970)

etc ...

# Eleven Assessors for the sorting task

1



2



3



4



5



6



7

8

9

10

11

6F/ 5M

- LET'S START WITH ASSESSOR 1  
FIRST WE SORT  
THEN WE TALK





## Assessors

can make as many or as few  
categories as they wish

## STEP 1: SORTING THE BEERS







Light  
Lemon  
Spice

1



Sweet  
Honey  
Coffee

2



Light  
Lemon  
Spice

3



Alcohol  
Spice

4



## STEP 2: GENERATE ATTRIBUTES/DESCRIPTORS FOR THE GROUPS OF BEERS



- WHAT DO WE DO  
WITH THE DATA NOW?



- FIRST: THE BEERS



TWO BEERS ARE  
EITHER  
IN THE SAME GROUP  
OR NOT

1



1



2



3

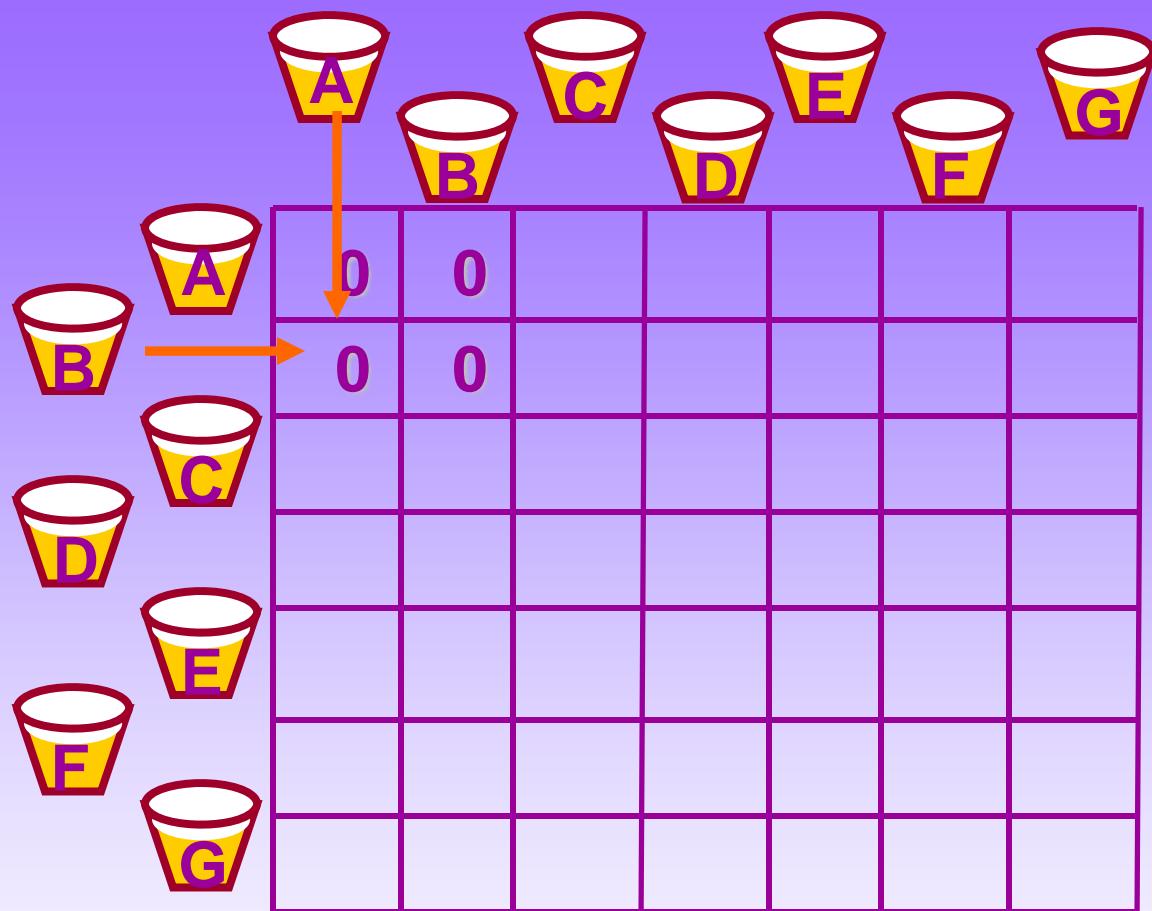


4





ASSESSOR # 1



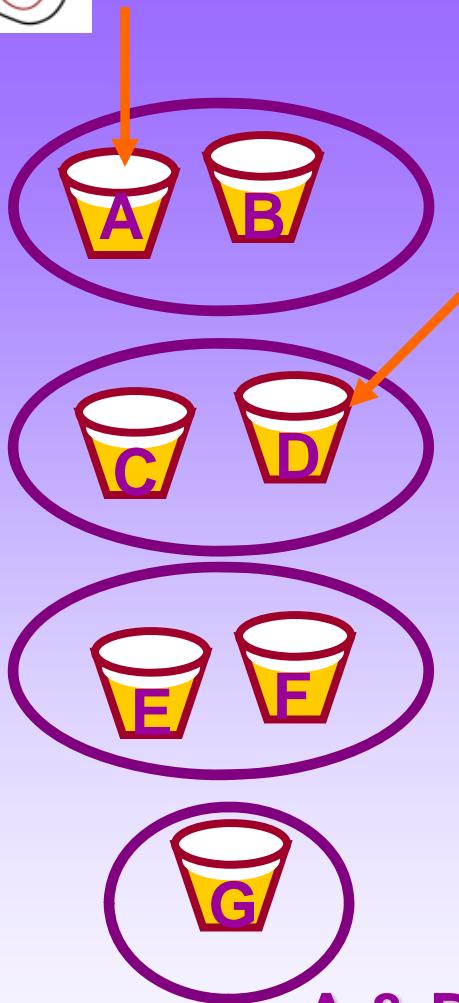
A & B are as close as could be.      So  $d(A, B) = 0$

## CODING SORTING: FROM PILES TO NUMBERS

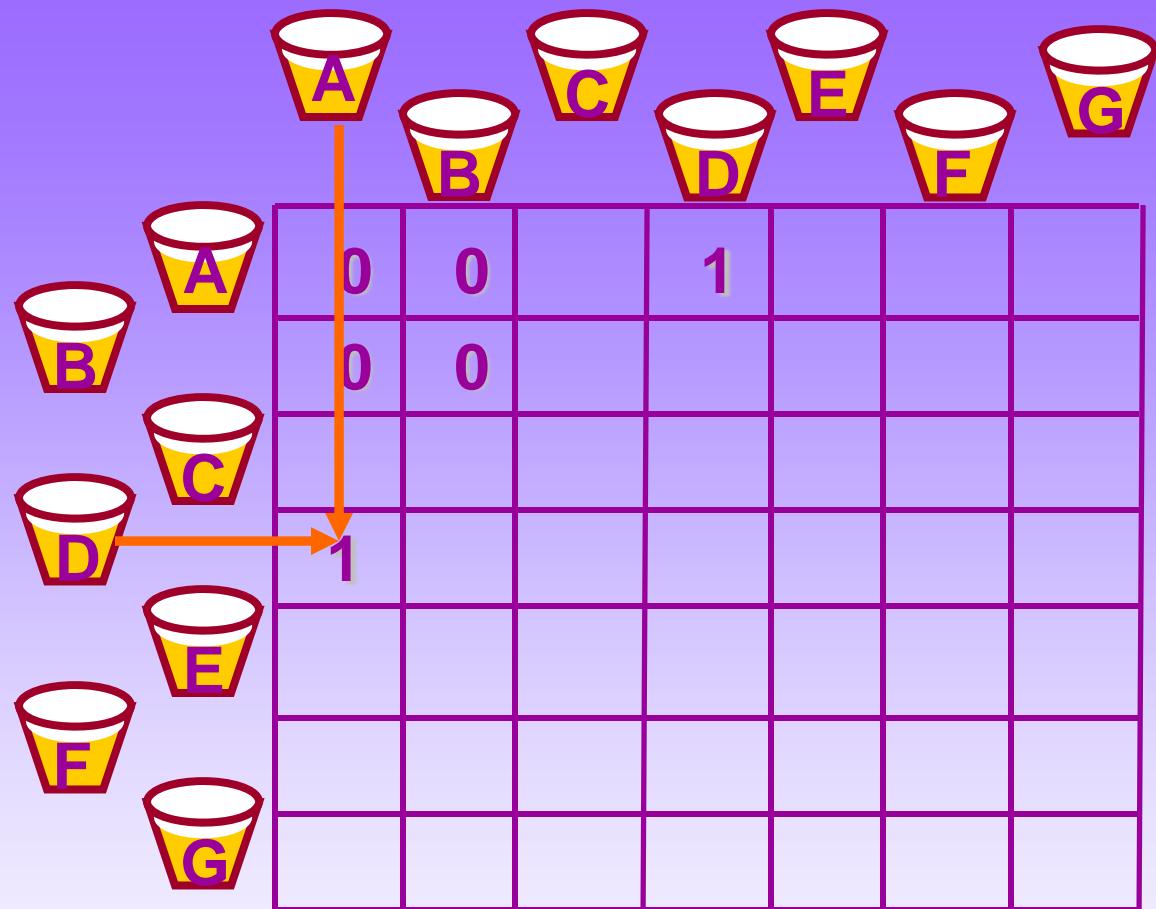




ASSESSOR # 1



BEERS



A & D are as different as could be. So  $d(A,B) = 1$

## CODING SORTING: FROM PILES TO NUMBERS





ASSESSOR # 1



	A	B	C	D	E	F	G
A	0	0	1	1	1	1	1
B	0	0	1	1	1	1	1
C	1	1	0	0	1	1	1
D	1	1	0	0	1	1	1
E	1	1	1	1	0	0	1
F	1	1	1	1	0	0	1
G	1	1	1	1	1	1	0

Come on Everybody!



# A Distance? (cultural interlude)

Definition:

$$d(i,j) \geq 0$$

$$d(i,i) = 0$$

$d(i,j) \geq 0$   $d(i,k) + d(k,j)$  [triangle inequality]

G.A. Miller (1964):

Number of times  
two things are *not* together  
is a distance.

- WHAT ABOUT THE ATTRIBUTES



- PUT THEM INTO A TABLE TOO





## ASSESSOR # 1 ATTRIBUTE TABLE

## ATTRIBUTE

	Alcohol	Coffee	Heavy	Honey	Lemon	Light	Spice	Sweet
BEERS								
A					1	1	1	
B					1	1	1	
C	1			1				1
D	1			1				1
E	1		1	1				1
F	1		1	1				1
G	1						1	

- TWO DATA TABLES

BEERS

BEERS

Distance 0/1

D

ATTRIBUTES

BEERS

Association 0/1

A

SO FOR ASSESSOR 1. WE HAVE:



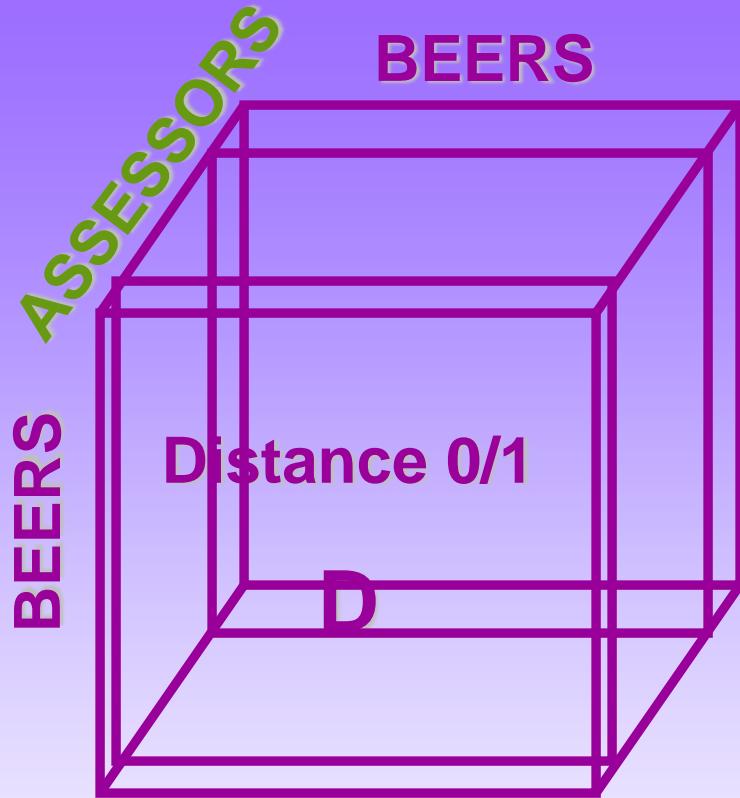
- CUBES AND RECTANGLES

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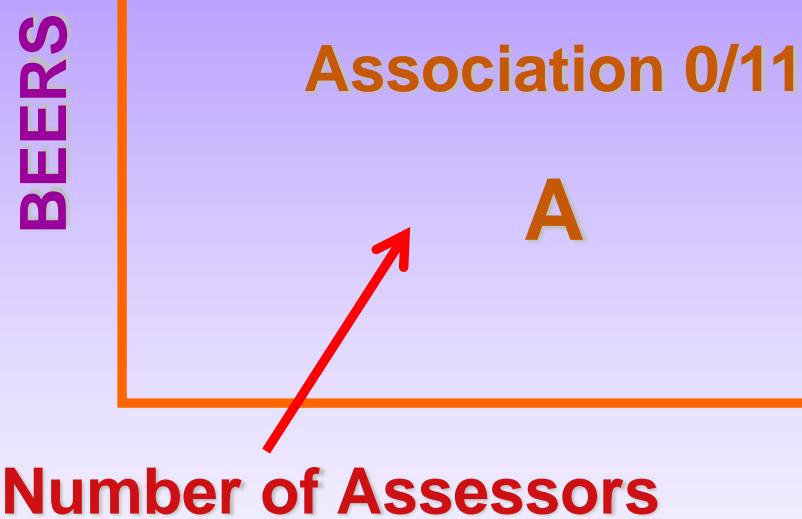
PUT ALL THE ASSESSORS TOGETHER



# ONE DATA CUBE & ONE DATA TABLE



ALL THE ATTRIBUTES



Who Used The Attribute for the Beer

SO FOR 11 ASSESSORS. WE HAVE:



# BUT THE ORIGINAL DATA TABLES LOOKED LIKE THIS

		Assessors										
		1	2	3	4	5	6	7	8	9	10	11
Beer		—	—	—	—	—	—	—	—	—	—	—
A		1	1	1	1	1	1	1	1	1	1	1
B		1	2	1	1	1	1	1	1	1	1	2
C		2	3	2	2	2	3	2	2	2	2	3
D		2	3	2	2	2	3	3	2	3	3	3
E		3	4	2	3	2	3	4	3	3	3	4
F		3	4	3	3	2	3	4	4	3	3	4
G		4	4	1	3	3	2	5	4	1	1	5

# AND THIS

### Assessors

# SECOND TECHNIQUE PROJECTIVE MAPPING TABLECLOTH ANALYSIS NAPPING®

➔ Later this morning: Talk of  
Lucie Perrin *et al.*  
for a real example

Quite New!

Two Independent Origins

Projective mapping: Risvik *et al.* (1994, 1997)

Tablecloth a.k.a. Napping: Pagès (2005)

etc ...

# Seven Assessors for projective mapping / napping

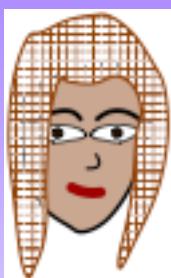
1



2



3



4



5



6



7

4F/ 3M

PLACE THE BEERS  
ON THE TABLECOTH  
TO SHOW HOW THE  
BEERS ARE RELATED  
TO EACH OTHER



STEP 1: POSITIONING THE BEERS

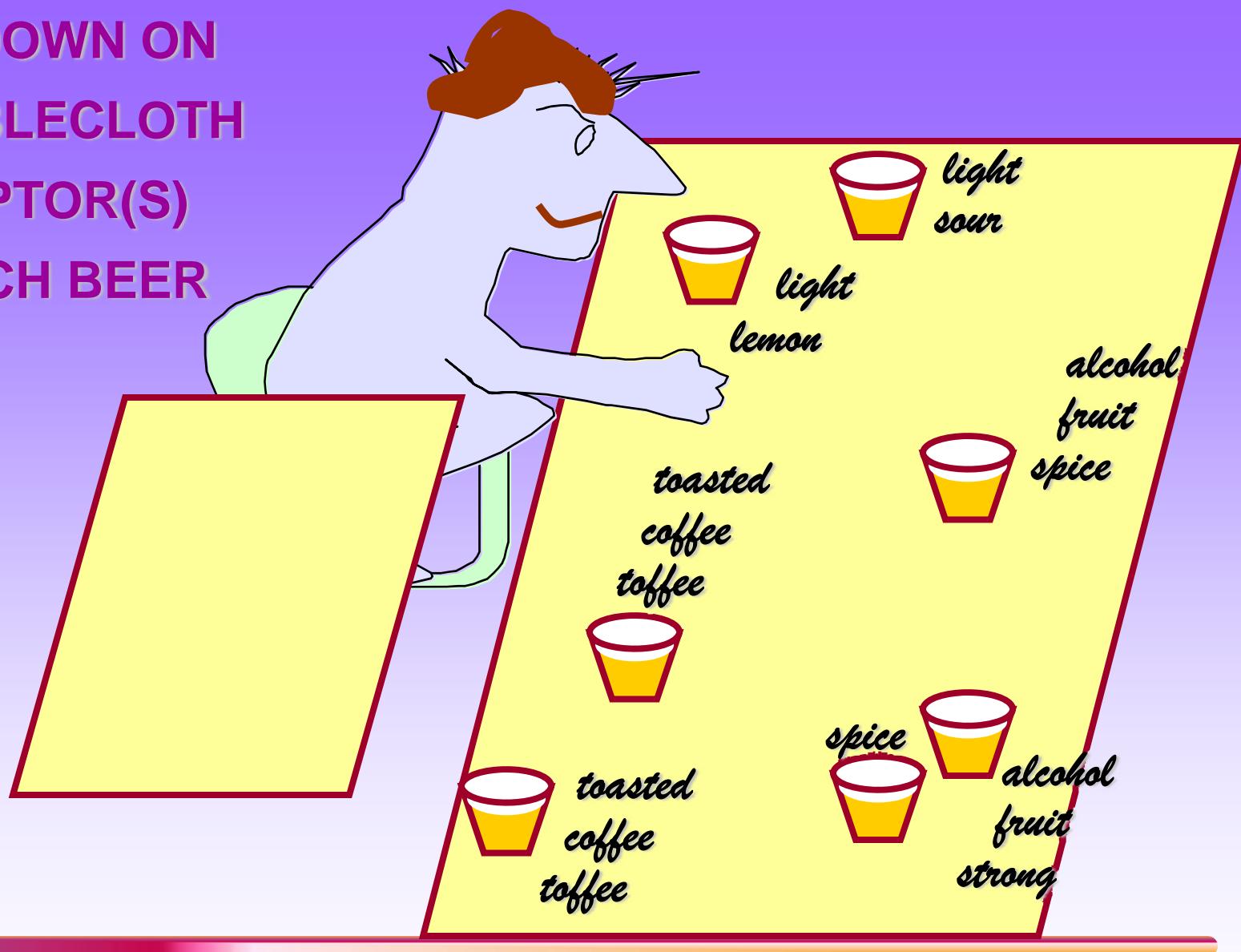




## STEP 1: POSITIONING THE BEERS



WRITE DOWN ON  
THE TABLECLOTH  
DESCRIPTOR(S)  
FOR EACH BEER



STEP 2: COLLECTING & POSITIONING  
ATTRIBUTES



- WHAT DO WE DO  
WITH THE DATA NOW?

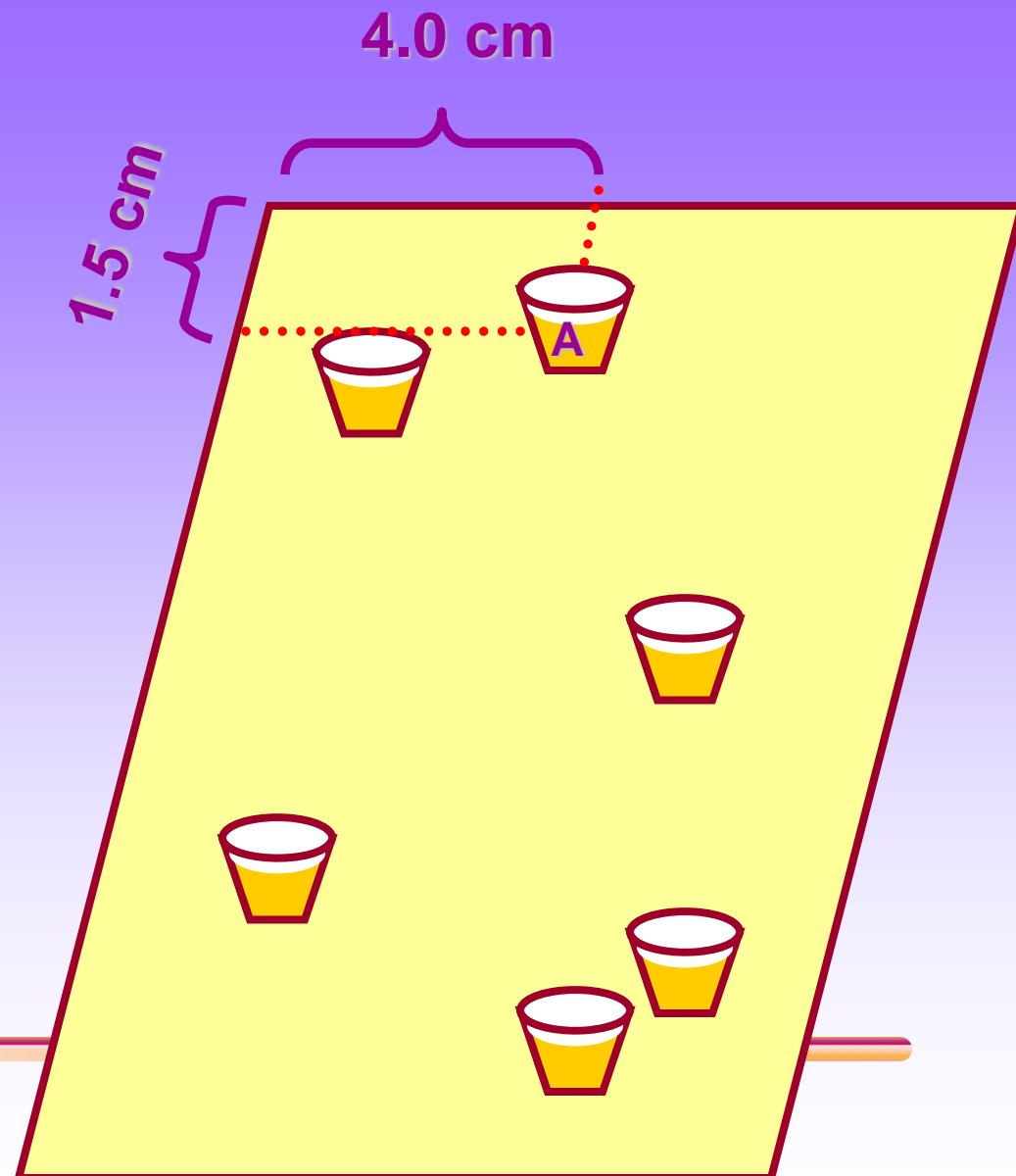


- FIRST: THE BEERS



# DIMENSIONS

D1	D2
A 1.5	4.0



- Positions of the Beers for Assessor 1

Beer	D1	D2
A	1.5	4.0
B	2.5	2.0
C	8.0	1.5
D	6.0	3.0
E	7.5	7.5
F	5.5	8.5
G	4.5	6.5

KEEP ON TILL WE GET





ASSESSOR # 1

Beer D1 D2

A 1.5 4.0

B 2.5 2.0

C 8.0 1.5

D 6.0 3.0

E 7.5 7.5

F 5.5 8.5

G 4.5 6.5



From the coordinates (and Pythagorean theorem) we get  
an Euclidean Distance (could have measured directly)



- WHAT ABOUT THE ATTRIBUTES



- PUT THEM INTO A TABLE TOO





## ASSESSOR # 1 ATTRIBUTE TABLE

### ATTRIBUTE

	alcohol	coffee	fruity	lemon	light	sour	spicy	strong	sweet	toasted	toffee
A					1	1					
B				1	1						
C	1								1	1	
D	1								1	1	
E	1		1					1	1		
F	1		1					1	1		
G	1		1				1				

- TWO DATA TABLES

BEERS

BEERS

Distance

D

ATTRIBUTES

BEERS

Association 0/1

A

SO FOR ASSESSOR 1. WE HAVE:



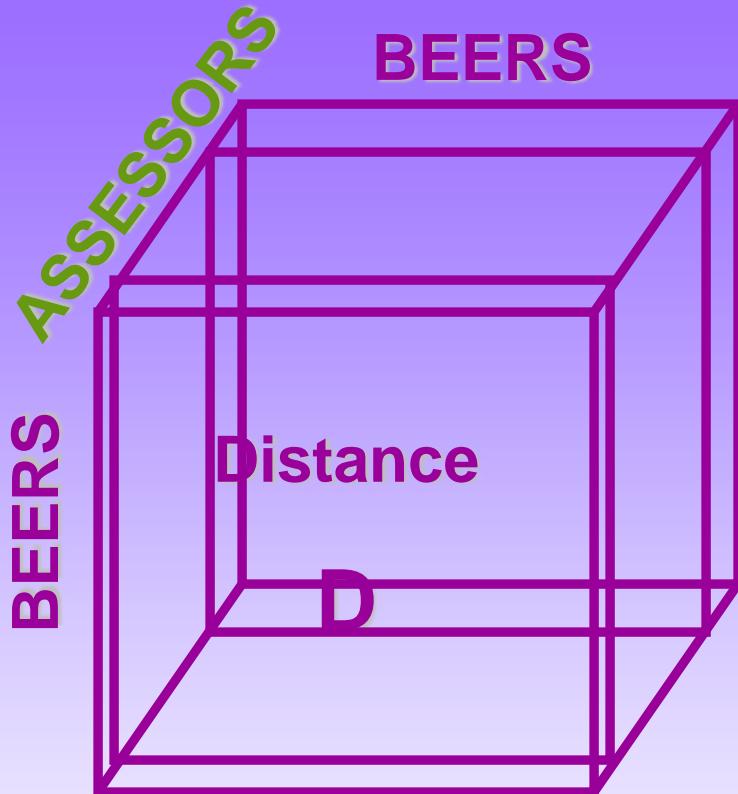
- CUBES AND RECTANGLES

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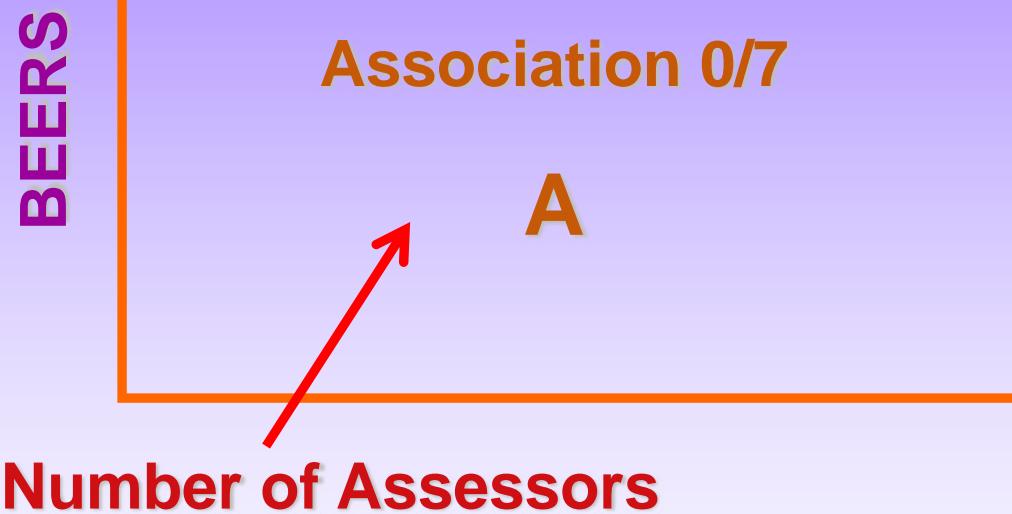
PUT ALL THE ASSESSORS TOGETHER



# ONE DATA CUBE & ONE DATA TABLE



ALL THE ATTRIBUTES



Who Used The Attribute for the Beer

SO FOR 7 ASSESSORS. WE HAVE:



# BUT THE ORIGINAL DATA TABLES LOOKED LIKE THIS

	Assessor 1		Assessor 2		Assessor 3		Assessor 4		Assessor 5		Assessor 6		Assessor 7	
	Dimension		Dimension		Dimension		Dimension		Dimension		Dimension		Dimension	
Beer	D1	D2												
A	1.5	4.0	1.0	5.0	6.5	2.0	1.0	2.0	8.5	5.0	1.5	5.0	5.0	1.5
B	2.5	2.0	2.5	3.0	8.5	1.0	2.0	3.0	6.5	3.5	1.0	3.0	5.5	1.5
C	8.0	1.5	6.5	5.5	6.0	5.5	7.0	2.5	2.5	3.0	8.0	1.5	0.5	5.5
D	6.0	3.0	8.0	1.0	9.0	6.5	8.0	3.0	1.0	1.5	7.0	2.0	1.0	6.0
E	7.5	7.5	7.0	9.0	3.0	8.0	7.0	5.5	3.5	6.5	8.5	5.5	9.0	8.5
F	5.5	8.5	8.0	8.5	3.5	6.0	9.0	9.0	1.5	8.5	7.0	4.5	8.0	8.0
G	4.5	6.5	4.0	8.0	1.5	3.5	2.0	7.0	6.0	9.0	5.5	6.0	9.0	2.5

# AND THIS

Beer	Assessor 1	Assessor 2	Assessor 3	Assessor 4	Assessor 5	Assessor 6	Assessor 7
A	light	citrus	light	floral	dentist	light	sour
	sour		sour	spicy	citrus	floral	
			lemon		light		
B	light	floral	light	floral	citrus	light	sour
	lemon		spicy	spicy	light	floral	
			lemon				
C	toffee	sweet	toasted	sweet	coffee	sweet	toffee
	coffee	toasted	honey	toasted		strong	
	toasted		coffee			honey	
D	toffee	sweet	toasted	sweet	toffee	sweet	toffee
	coffee	honey	honey	toasted		strong	
	toasted					honey	
E	alcohol	heavy	alcohol	fruity	alcohol	sweet	alcohol
	fruity	sweet	sweet	sweet	sweet	strong	sweet
	strong	alcohol	strong			fruity	
	sweet						
F	alcohol	strong	alcohol	fruity	alcohol	sweet	alcohol
	fruity	fruity	sweet	alcohol	sweet	strong	sweet
	strong	alcohol	strong		fruity	fruity	
	sweet						
G	alcohol	spice	alcohol	dentist	alcohol	sweet	alcohol
	fruity	alcohol	spicy	alcohol	dentist	strong	spicy
	spicy					dentist	

# THIRD FLASH PROFILING

➔ For a real example  
with Vietnamese data:  
Blancher *et al.* (2007). FQP.

Quite New Also!

Dairou & Siefferman (2002)  
etc ...

# Definition

Flash Profile (FP) is a sensory descriptive method derived from Free Choice Profiling where each subject chooses and uses his/her own words to evaluate the whole product set comparatively.



Describe rapidly the sensory properties of a product set

Dairou V. and Siefferman J.M (2002) A comparison of 14 jams characterized by conventional profile and a quick original method, the Flash Profile. *Journal of food science*, 67,826-834

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**SLIDE FROM DOMINIQUE VALENTIN'S  
PRE-SYMPOSIUM TALK**

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# Methodology: Three Steps

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**Preliminary session (30 mn to 1h):** each assessor write down a first list of descriptors

**Inter-session:** each assessor read the descriptors written by other assessors

**Main Session (2 to 3 h):** comparative evaluation of the set of products for each generated descriptor

# Principle: Rank the beers for each attribute

Descriptor:



Descriptor: Fruity



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# Six (trained) Assessors for the Flash Profiling Task

1



2



3



4



5



6



3F/ 3M

- Acid
  - Acidic
  - Alcohol
  - Bitter
  - cereal
  - Citrus
  - Clove
  - Coriander
  - Honey
  - Hop
  - Floral
  - Fruity
  - Lemon
  - Malt
  - Ripe fruit
  - Sour
  - Spice
  - Sweet
- 

## FLASH: THE LIST OF ATTRIBUTES



# ASSESSOR # 1'S ATTRIBUTE LIST

1



ALCOHOL  
MALT  
FRUITY  
BITTER  
SPICE  
HOP

---





**Assessor 1.**

**Rank the beers**

**According to each attribute**

---

## **STEP 1: RANKING THE BEERS**



# Assessor 1.

Descriptor: Alcohol



Descriptor: Hop



- WHAT DO WE DO  
WITH THE DATA NOW?



- FIRST: THE BEERS



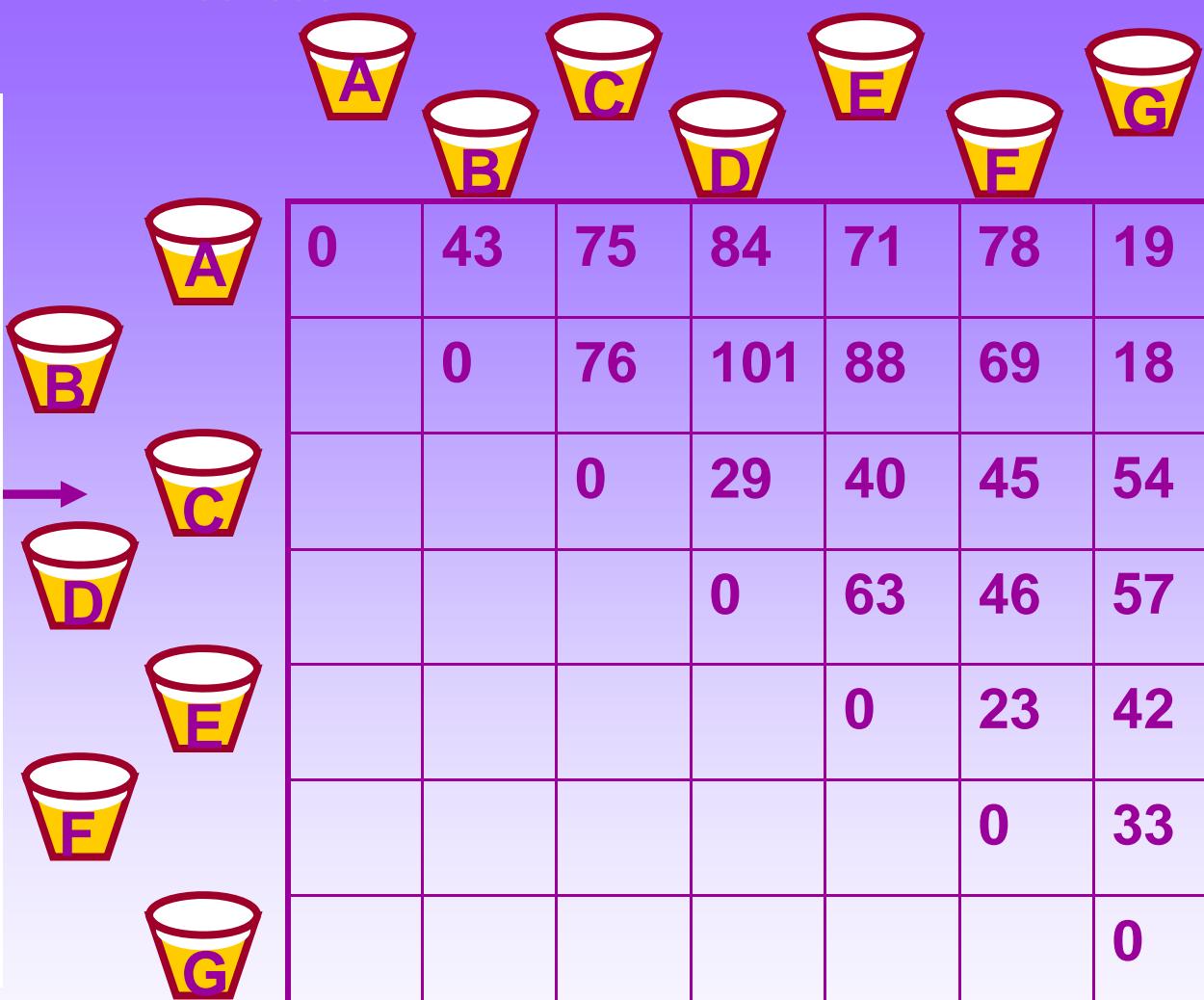
# ASSESSOR 1 RANKED THE BEERS

	Attributes					
Attribute #	1	2	3	4	5	6
A	1	1	3	1	5	4
B	2	5	1	4	7	7
C	3	6	4	6	1	2
D	6	7	5	2	2	1
E	5	2	7	7	4	3
F	7	4	6	5	3	6
G	4	3	3	3	6	5





ASSESSOR # 1



From the ranks (and Pythagorean theorem) we get an Euclidean Distance



- WHAT ABOUT THE ATTRIBUTES



- PUT THEM INTO A TABLE TOO



# ASSESSOR 1 RANKED 7 BEERS FOR SIX ATTRIBUTES

		Attributes						
		Attribute #	1	2	3	4	5	6
Assessor 1	A	1	1	3	1	5	4	
	B	2	5	1	4	7	7	
	C	3	6	4	6	1	2	
	D	6	7	5	2	2	1	
	E	5	2	7	7	4	3	
	F	7	4	6	5	3	6	
	G	4	3	3	3	6	5	

The rank matrix is an Association Matrix



- TWO DATA TABLES

BEERS

BEERS

Distance

D

ATTRIBUTES

BEERS

Association

A

SO FOR ASSESSOR 1. WE HAVE:



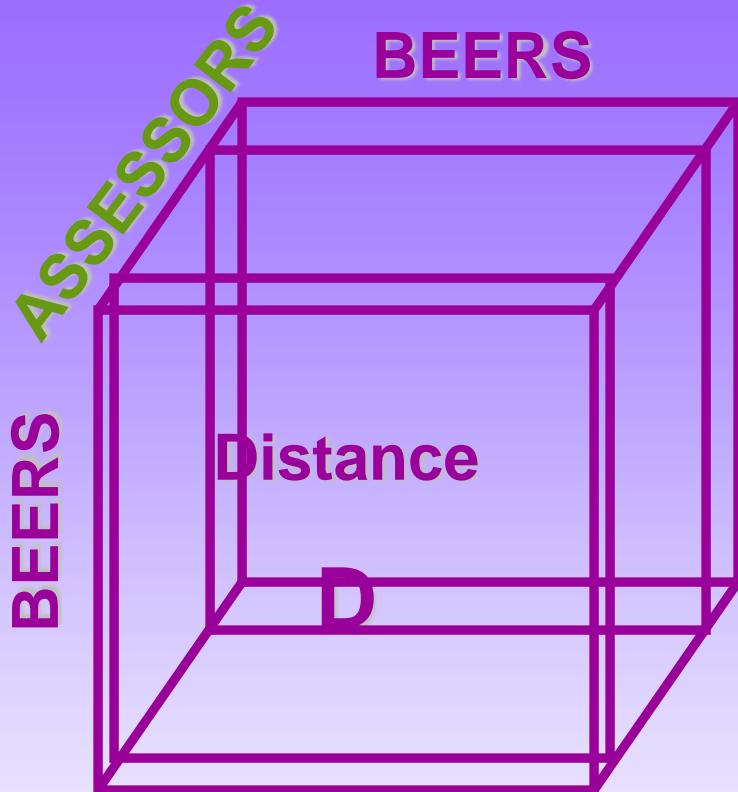
- CUBES AND RECTANGLES

---

PUT ALL THE ASSESSORS TOGETHER



# ONE DATA CUBE & ONE DATA TABLE



ALL THE ATTRIBUTES OF  
ALL THE ASSESSORS

BEERS

Association 1-7

A

Rank Given For a Beer/Attribute

By an Assessor

SO FOR 6 ASSESSORS. WE HAVE:



# BUT THE ORIGINAL DATA TABLES LOOKED LIKE THIS

Beer Ranking According To Attributes

	Assessors					
	1	2	3	4	5	6
	Attributes	Attributes	Attributes	Attributes	Attributes	Attributes
Attribute #	1 2 3 4 5 6	1 2 3 4 5	1 2 3 4 5 6	1 2 3 4 5 6 7	1 2 3 4 5	1 2 3 4 5 6 7
A	1 1 3 1 5 4	2 7 4 5 7	6 3 6 1 7 1	2 1 1 1 6 7 4	1 3 1 1 5	3 7 1 6 5 3 1
B	2 5 1 4 7 7	1 6 5 2 6	7 7 7 2 6 3	1 5 3 2 7 6 7	5 7 2 2 1	5 6 4 7 7 2 2
C	3 6 4 6 1 2	5 1 7 7 1	2 1 3 3 1 6	4 6 7 5 1 3 2	7 2 3 7 7	7 1 6 1 1 7 5
D	6 7 5 2 2 1	6 2 6 1 3	1 2 5 5 4 7	3 3 6 6 2 4 1	6 3 5 6 2	6 2 7 2 2 6 3
E	5 2 7 7 4 3	4 3 1 6 2	3 5 2 6 2 6	7 7 4 3 5 1 3	4 5 6 5 6	1 3 2 5 3 5 6
F	7 4 6 5 3 6	7 5 2 4 4	4 6 1 7 6 5	6 4 5 7 3 2 6	3 6 7 4 4	4 4 5 3 4 4 7
G	4 3 3 3 6 5	3 4 3 2 5	5 4 4 4 3 2	5 2 2 4 4 5 5	2 4 4 3 3	2 5 3 4 6 1 4

# AND THIS

Attributes Chosen By The Assessors

Attribute #	Assessors					
	1	2	3	4	5	6
1	alcohol	alcohol	coriander	ripe fruit	toasted cereal	malt
2	malt	citrus	lemon	bitter	clove	citrus
3	fruity	cereal	honey	sweet	alcohol	coriander
4	bitter	bitter	alcohol	alcohol	sweet	coriander
5	spice	floral	acid	coriander	bitter	hop
6	hop		sweet	honey		sweet
7				hop		alcohol

LOOK LIKE  
SORTING  
NAPPING  
FLASH PROFILING

CREATE

THE SAME STRUCTURE

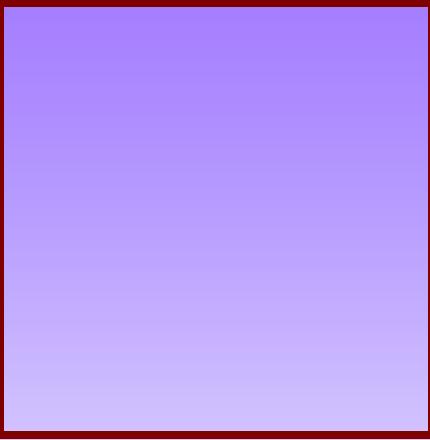
A CUBE  
AND A RECTANGLE

# HOW TO ANALYZE THAT

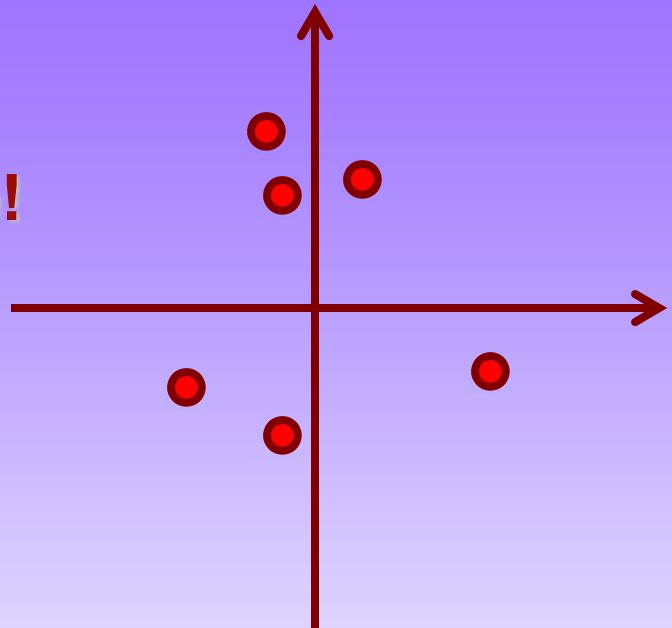
LET'S GO FOR AN  
EUCLIDEAN TOUR TO GET  
IDEAS

# THE EUCLIDEAN WORLD IS BEAUTIFUL IT WORKS WITH THE PYTHAGOREAN THEOREM!

- Means, Variance, Inertia are *natural* (cosines and contributions).
- We love to minimize sum of squares (and the eigenworld is *magic*).
- Good routines means very large data sets.
- Easy Duality
- Generalizes beautifully (masses, weights, ...)
- And if it is multivariate normal we are *in Paradise!*



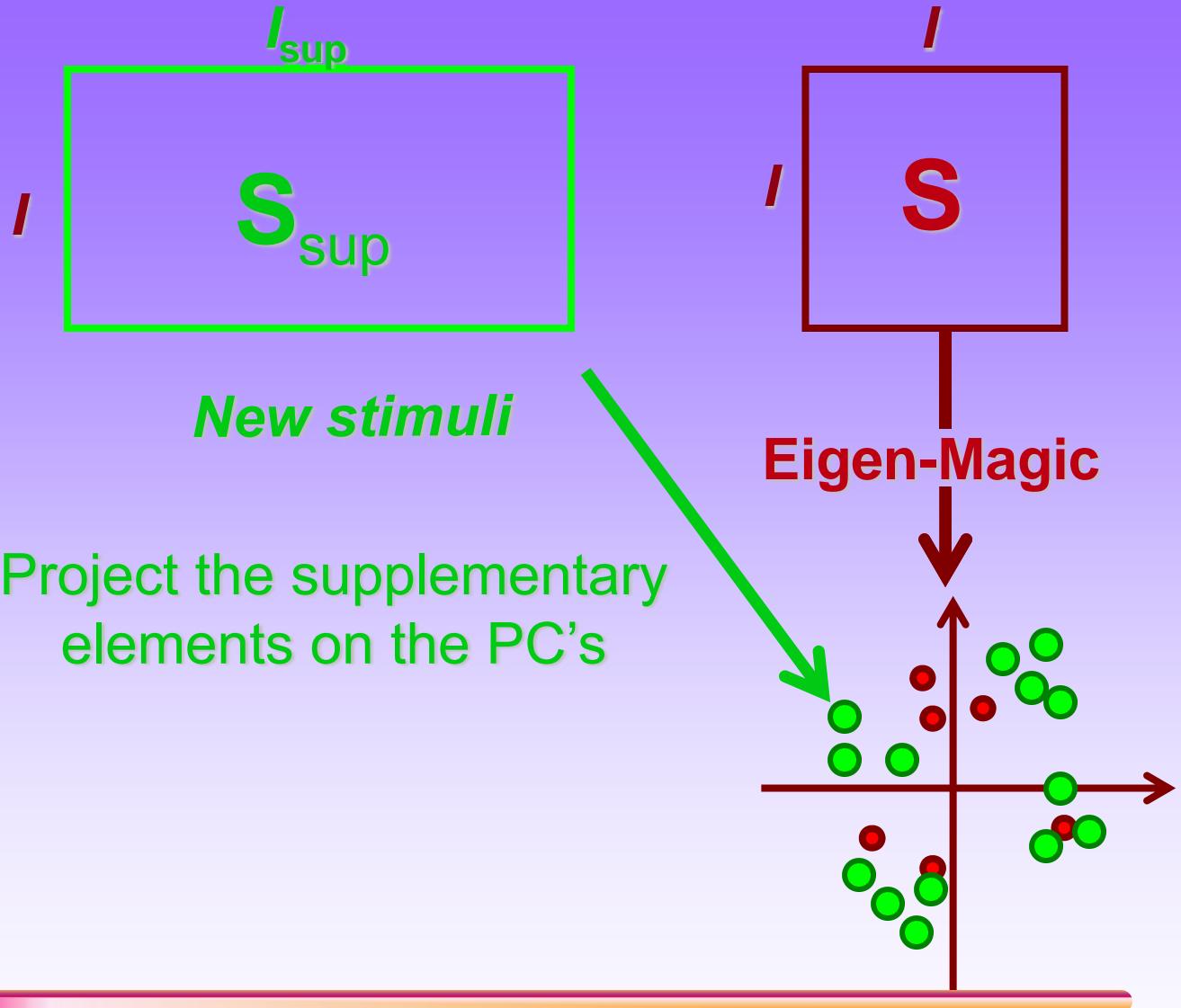
Eigen-Magic here!



- $I$  by  $I$  (similarity) data sets: MDS

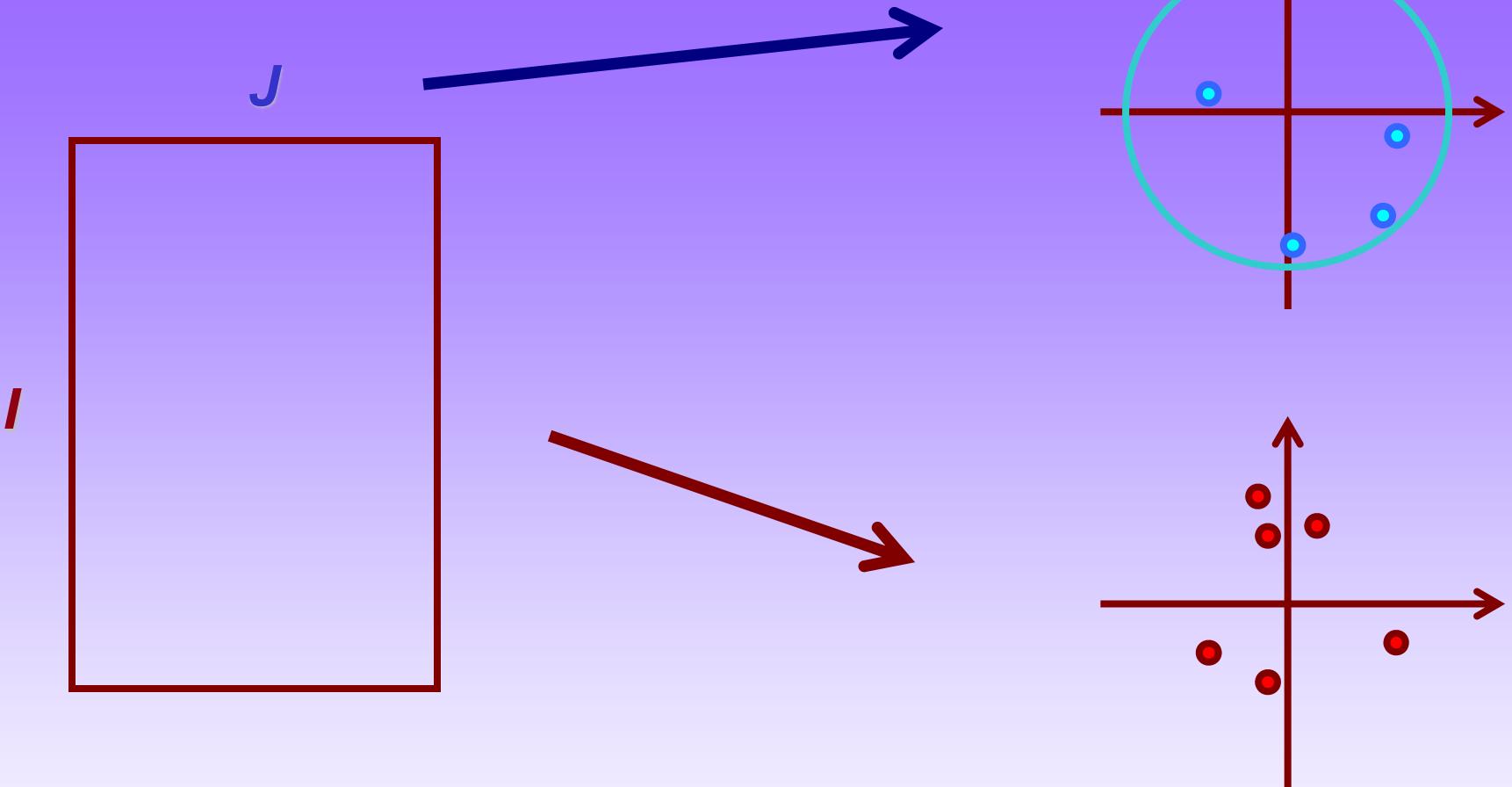
The beauty of Euclidean ...





Refresher: Supplementary (illustrative) elements:  
*e.g., “testing set”*

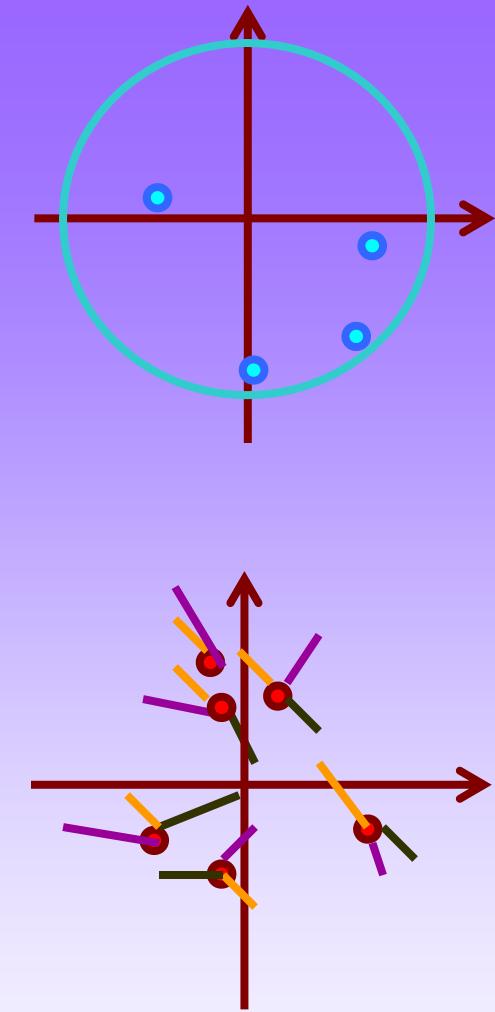
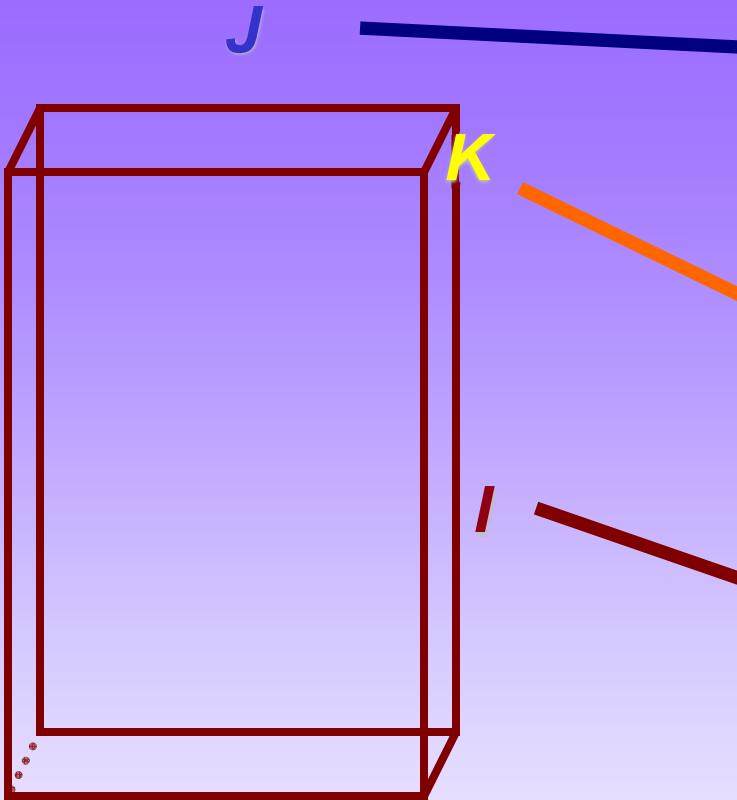




- $I$  by  $J$  data sets: PCA, CA, Biplots, etc.

The beauty of Euclidean ...

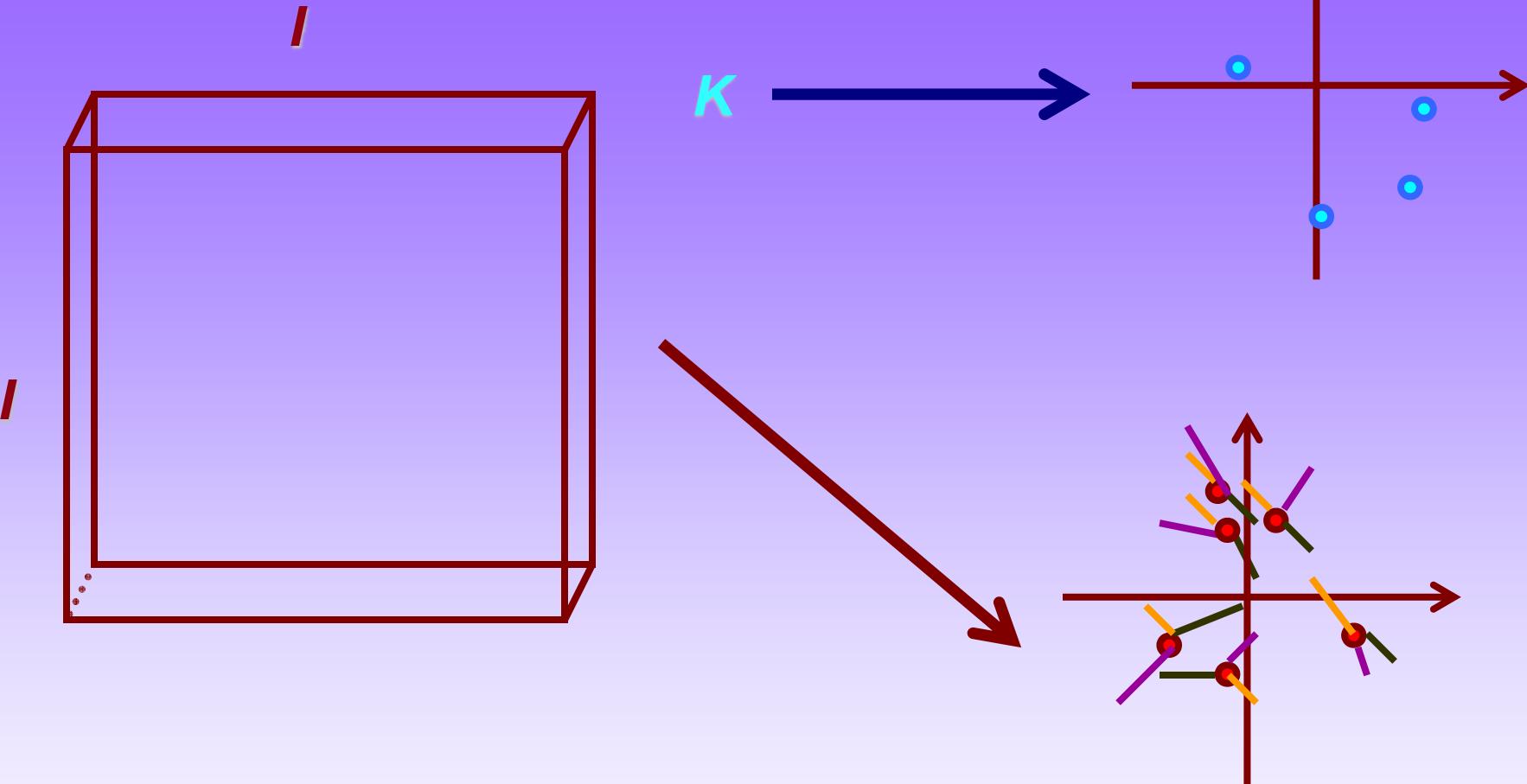




- $I$  by  $J$  by  $K$  data sets: MFA, STATIS Tucker- $n$  etc.

The beauty of Euclide ...



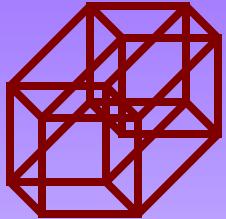


- $I$  by  $I$  by  $K$  data sets:  
Procrustean family, DISTATIS .

The beauty of Euclide ...



# THE EUCLIDEAN WORLD IS *NOT ALWAYS BEAUTIFUL*



It works with the Pythagorean theorem!

- It is made of *dimensions*,
- And we are good only for 2, maybe 3 D.
- Sum of squares are sensitive to outliers  
(not that big of a deal: Robust approaches)..
- May not be a good *model* of human similarity

# Refresher PCA and Distance Metric Multidimensional Scaling (Torgerson 1958)

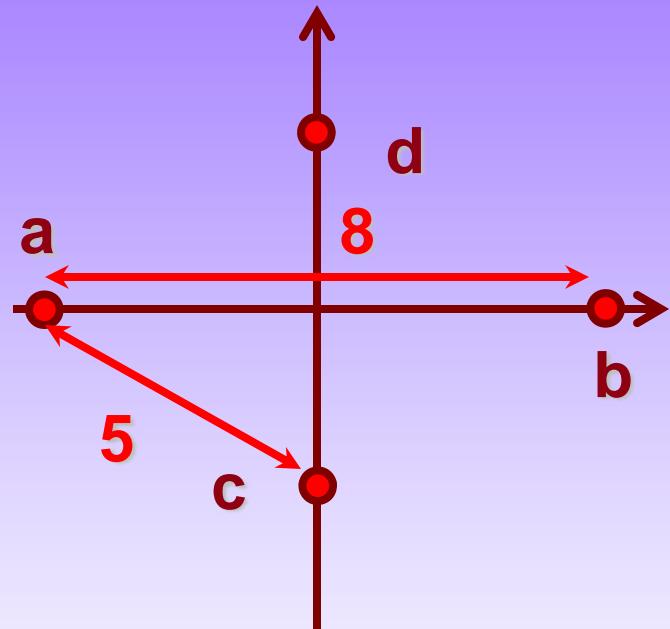
# Representing a distance matrix as a map: MDS

	a	b	c	d
a	0	8	5	5
b	8	0	5	5
c	5	5	0	6
d	5	5	6	0

Some



Magic



$$d(a,a) = 0$$

$$d(a,b) > 0$$

$$d(a,c) \geq d(a,b) + d(b,c)$$

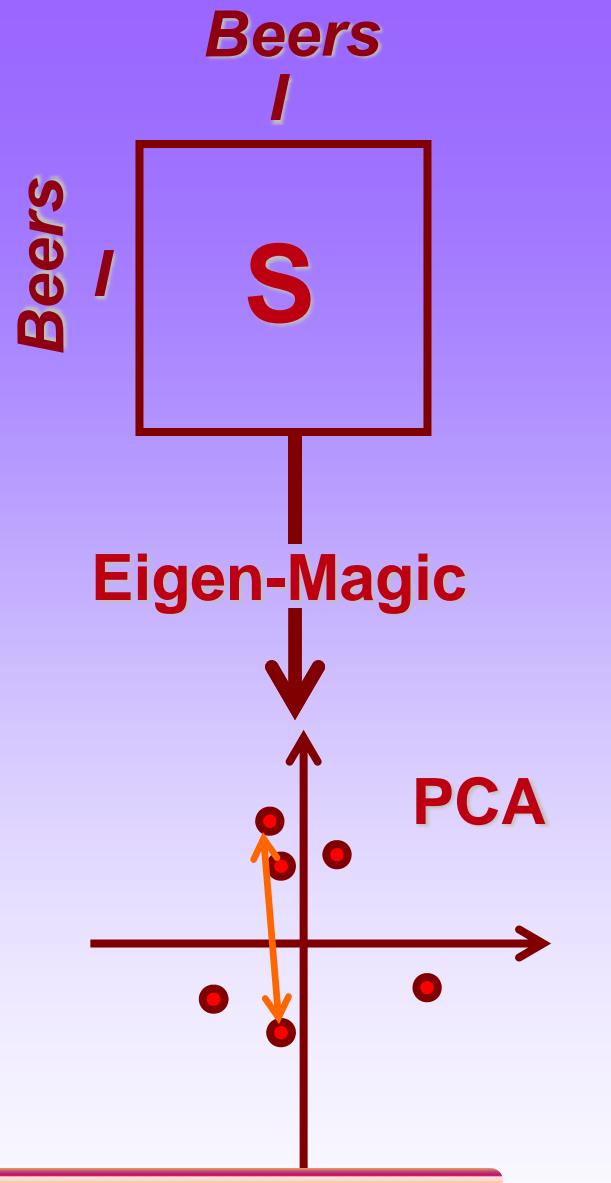
# How to do it?

## A PCA to MDS refresher



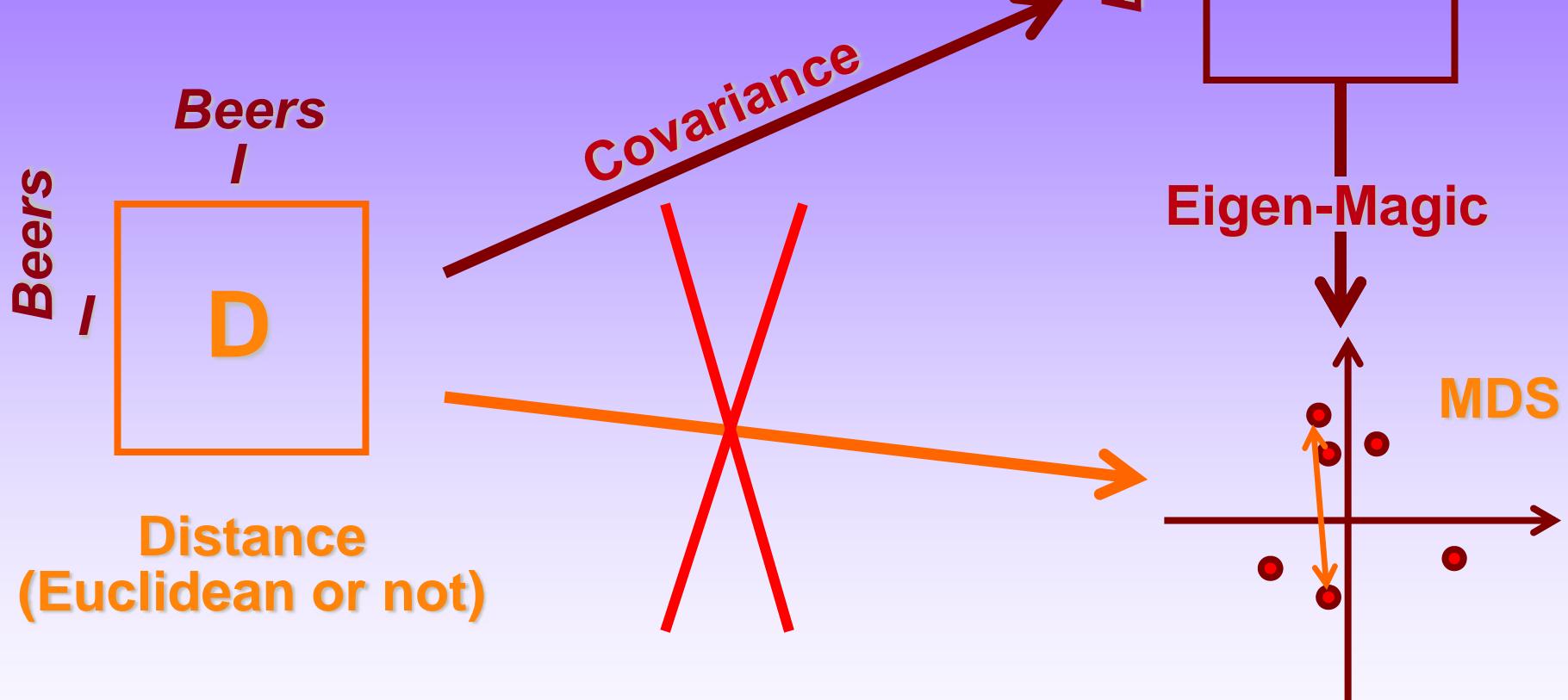


Covariance



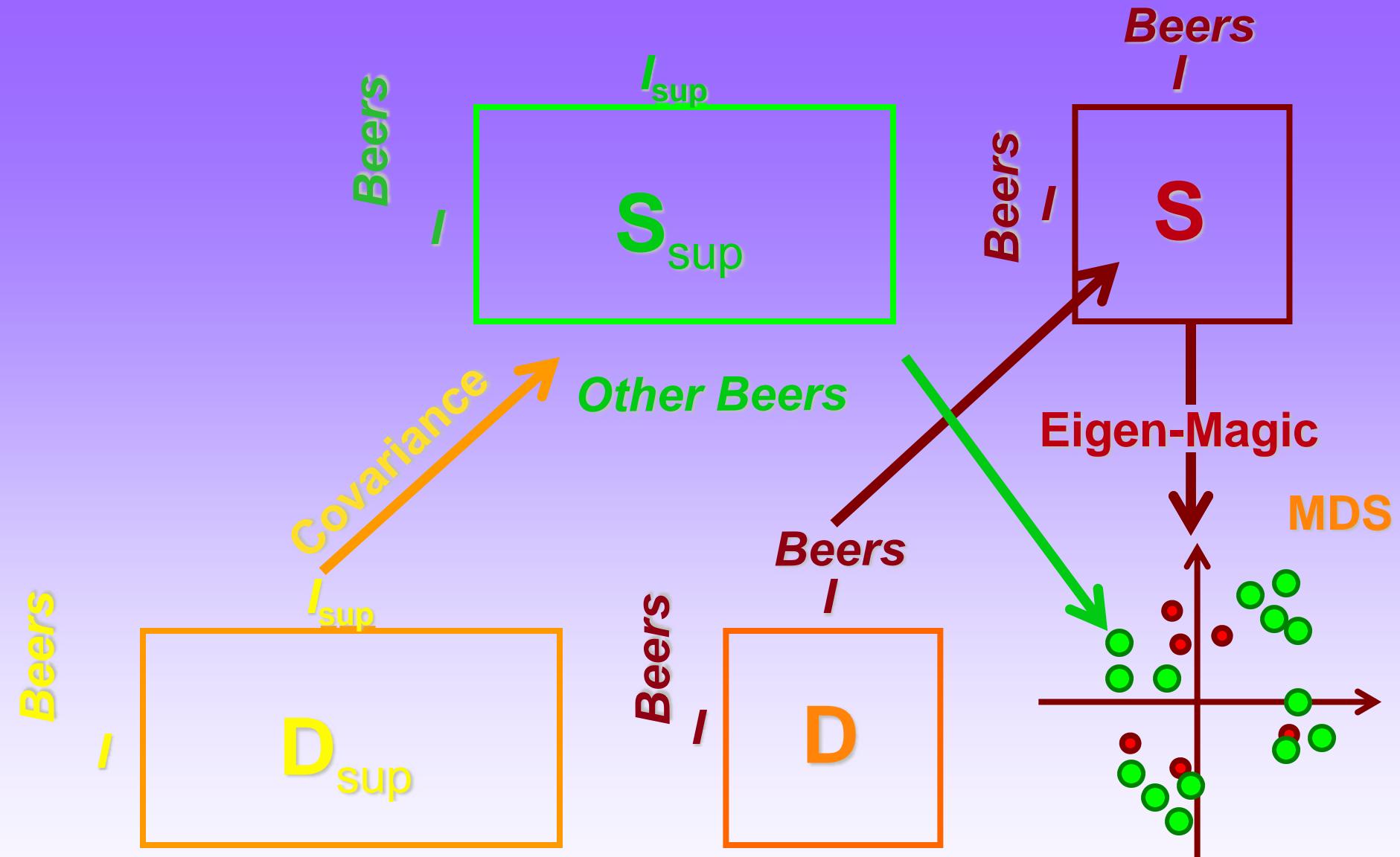
From PCA to MDS: 1 PCA ...





... From (metric) MDS to PCA ... to MDS





*Other faces*

... Projecting Supplementary Elements for MDS





**With a formula:**

$$s_{i,j} = d_{i,j} - (d_{i,+} - d_{+,+}) - (d_{+,j} - d_{+,+})$$

**With matrices:**

$$\mathbf{S} = -0.5 \mathbf{\Xi} \mathbf{D} \mathbf{\Xi}^T \text{ with } \mathbf{\Xi} = \mathbf{I} - \frac{1}{n} \mathbf{m} \mathbf{m}^T \text{ and } \mathbf{m}^T \mathbf{1} = 1$$

Transforms the Distances into Covariance



# Whites, Rosés, and Reds

## An example of MDS plus projection

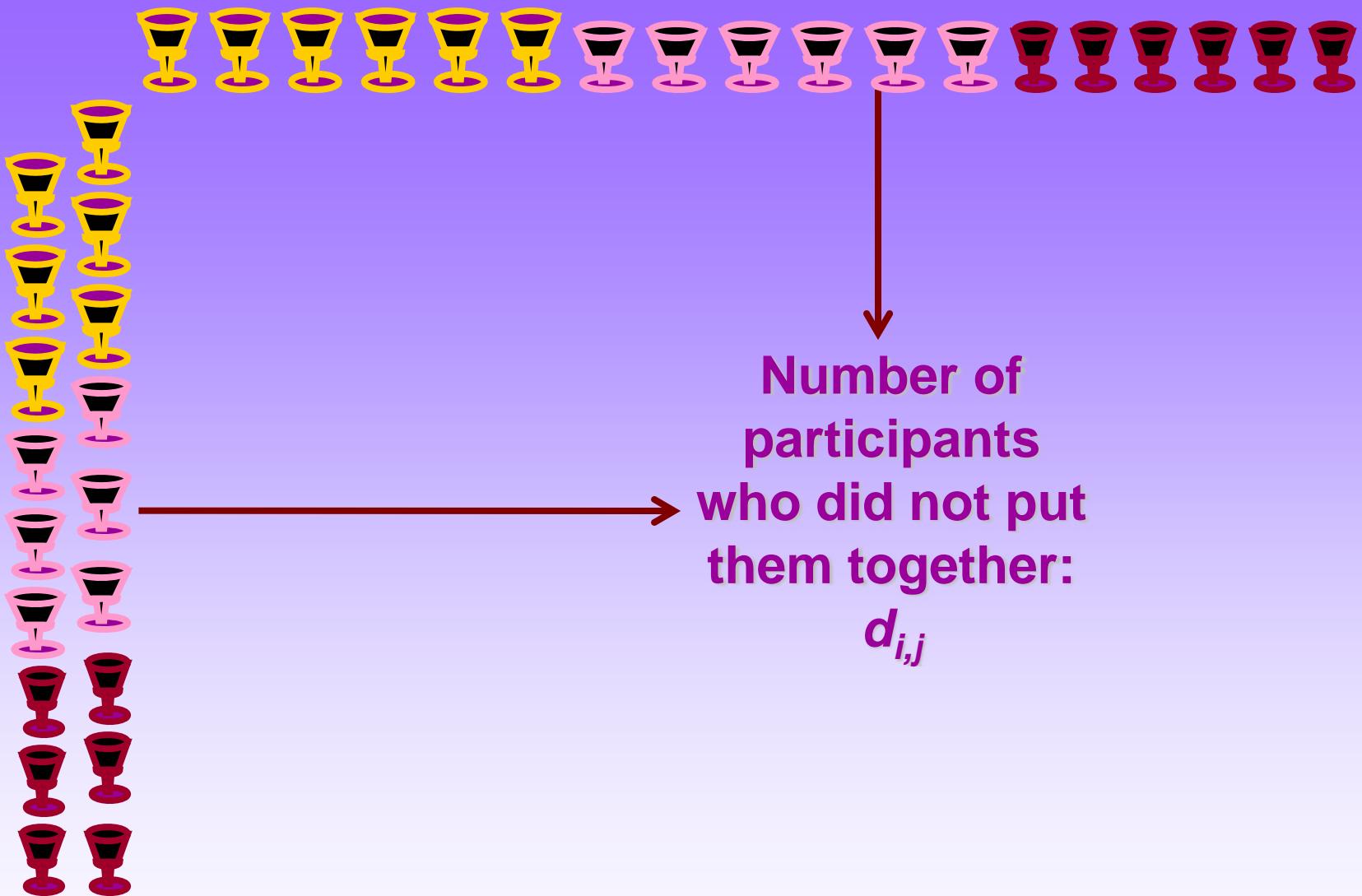
Cultural Interlude and Wine Break:  
Connaisseurs & Novices  
(Data courtoisie of Dominique Valentin)

**TASK:**  
**Sort**  
**18 Wines**  
**into**  
**3 groups**  
**(Red, White, Rosé)**









Remember: This is a distance matrix,



# A Sensory Evaluation Break

15 “Connaisseurs” (from a questionnaire)

## Connaisseurs

Bandol

Ventoux

Aligote

Clairet

Provence

Chablis

Rhone  
Macon

Bordeaux

Corbiere  
Beaujolais

Muscadet

Corse

Saumur

Sylvaner  
Bergerac

Cabernet

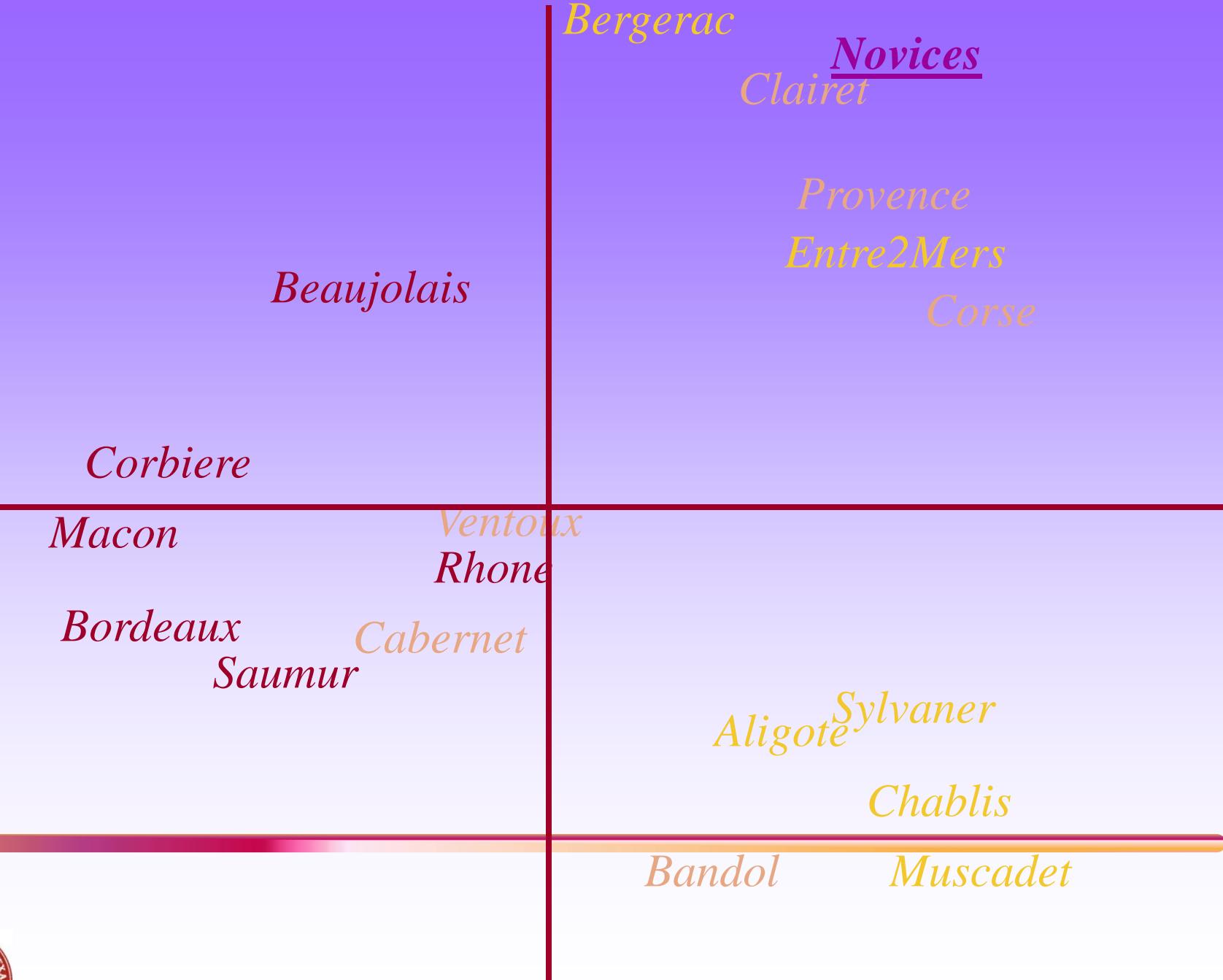
Entre2Mers



# A Sensory Evaluation Break

9 “Novices”

(from the same questionnaire)



# Connaisseurs and Novices

Can we predict the novice space  
from the connaisseur space?

Projection ...

Bandol

## Connaisseurs+Novices (sup)

Ventoux

Aligoté

Clairet

Provence

Chablis

*Provence  
Chablis*

*Bordeaux  
Mâcon*

Rhône  
Mâcon

Bordeaux

*Ventoux  
Aligoté*

*Bordeaux  
Mâcon*

*Beaujolais  
Cla*

*Saumur  
Corbière*

Corbière  
Beaujolais

Corse

*Entre2Mers  
Bergerac*

*Sylvaner*

Saumur

Sylvaner  
Bergerac

Cabernet

Entre2Mers



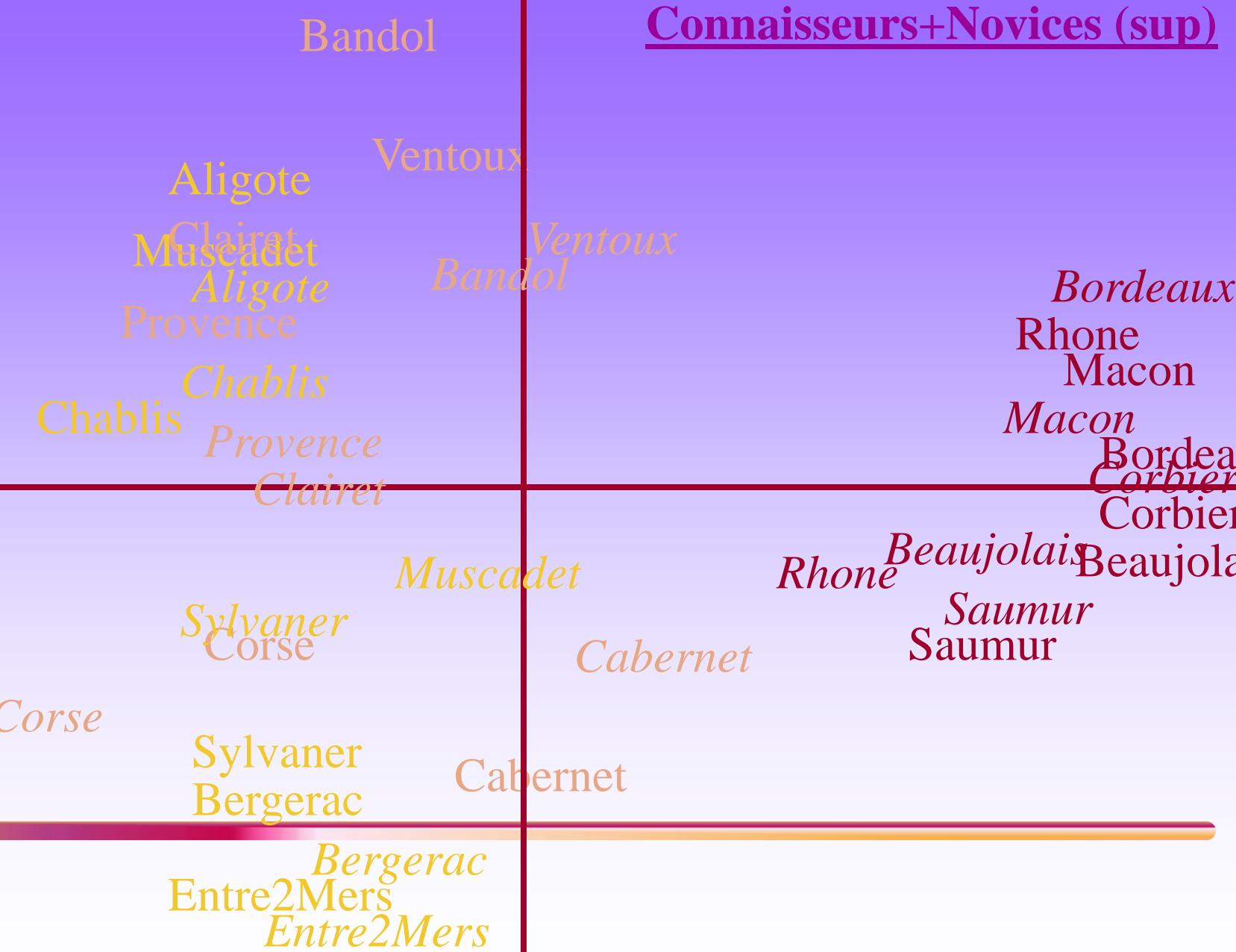
# Connaisseurs and Novices

Unbalanced design!  
The novice space seems to  
collapse

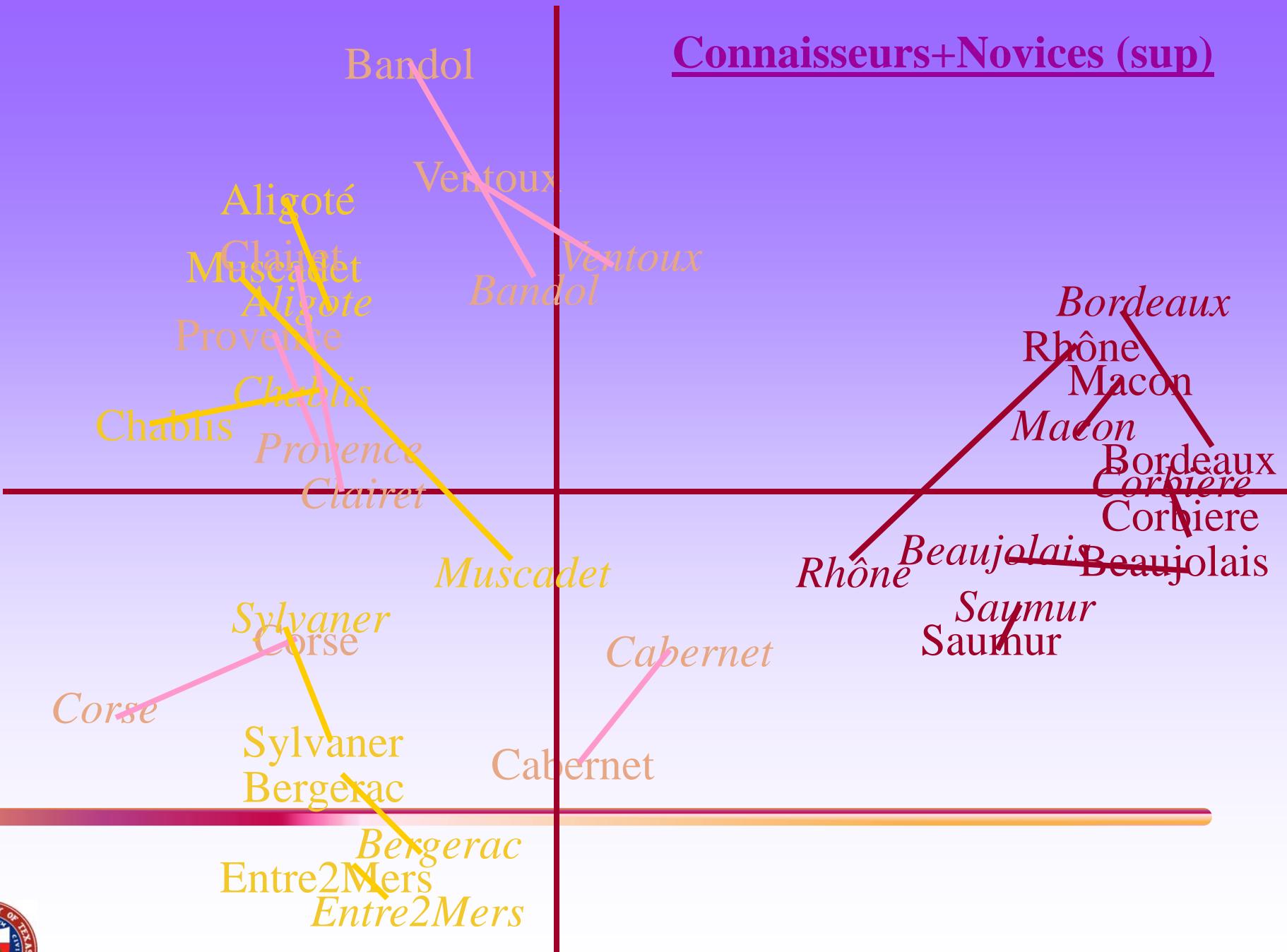
# Connaisseurs and Novices Problem!

Solution: Normalize the space  
(kind of Z-scores).

For stat-buffs: Divide by the first eigenvalue  
(*cf.* Multiple Factor Analysis)



## Connaisseurs+Novices (sup)



So What do we know as this point?

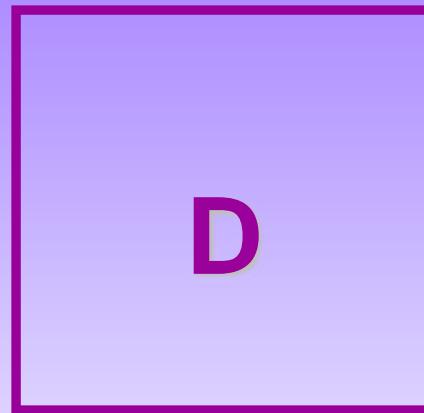
1. How to transform a distance into a cross product matrix (covariance)
2. How to normalize covariance matrices (kind of Z-scores)
3. How to project illustrative/supplementary observations

WE ARE NOW READY FOR DISTATIS!

# HOW TO ANALYZE A CUBE OF DISTANCE

## A PICTURE TOUR OF DISTATIS

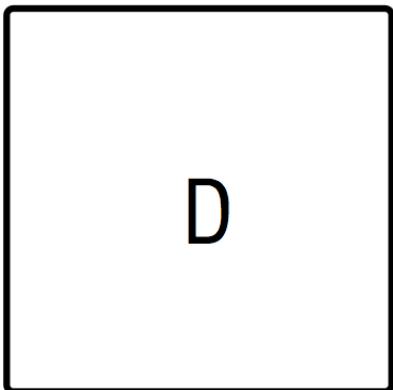




ONE ASSESSOR GIVES A DISTANCE MATRIX



## DISTANCE



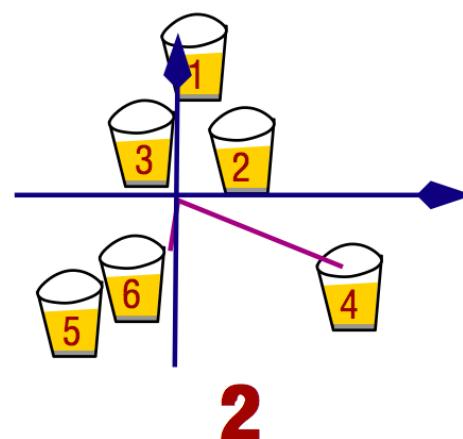
## COVARIANCE

$\tilde{S}$

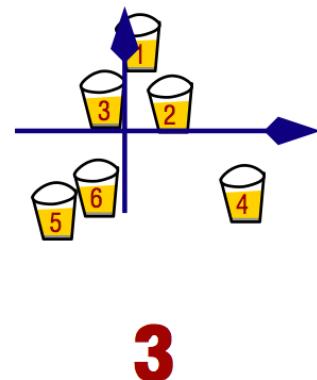


## NORMED COVARIANCE

$S$



2



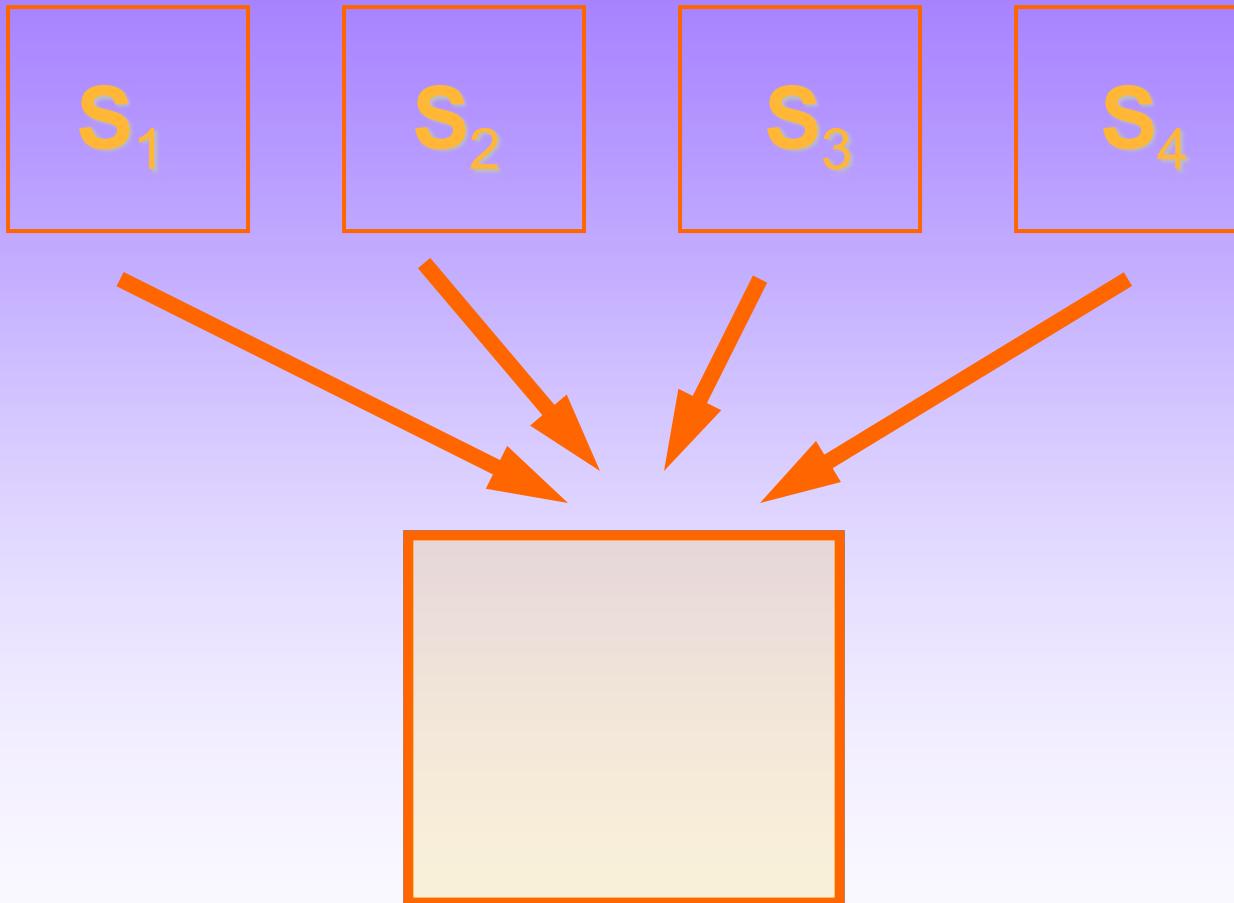
3



We have one S matrix per participant

What to do with these covariance matrices?

Find the best *compromise*



Compromise

- To find the compromise:  
Mix them up!
- This means: find an optimal linear combination of the **S** matrices
- *Optimal?*
- Studies close to a common pattern should be weighted the most

---

How to find a compromise



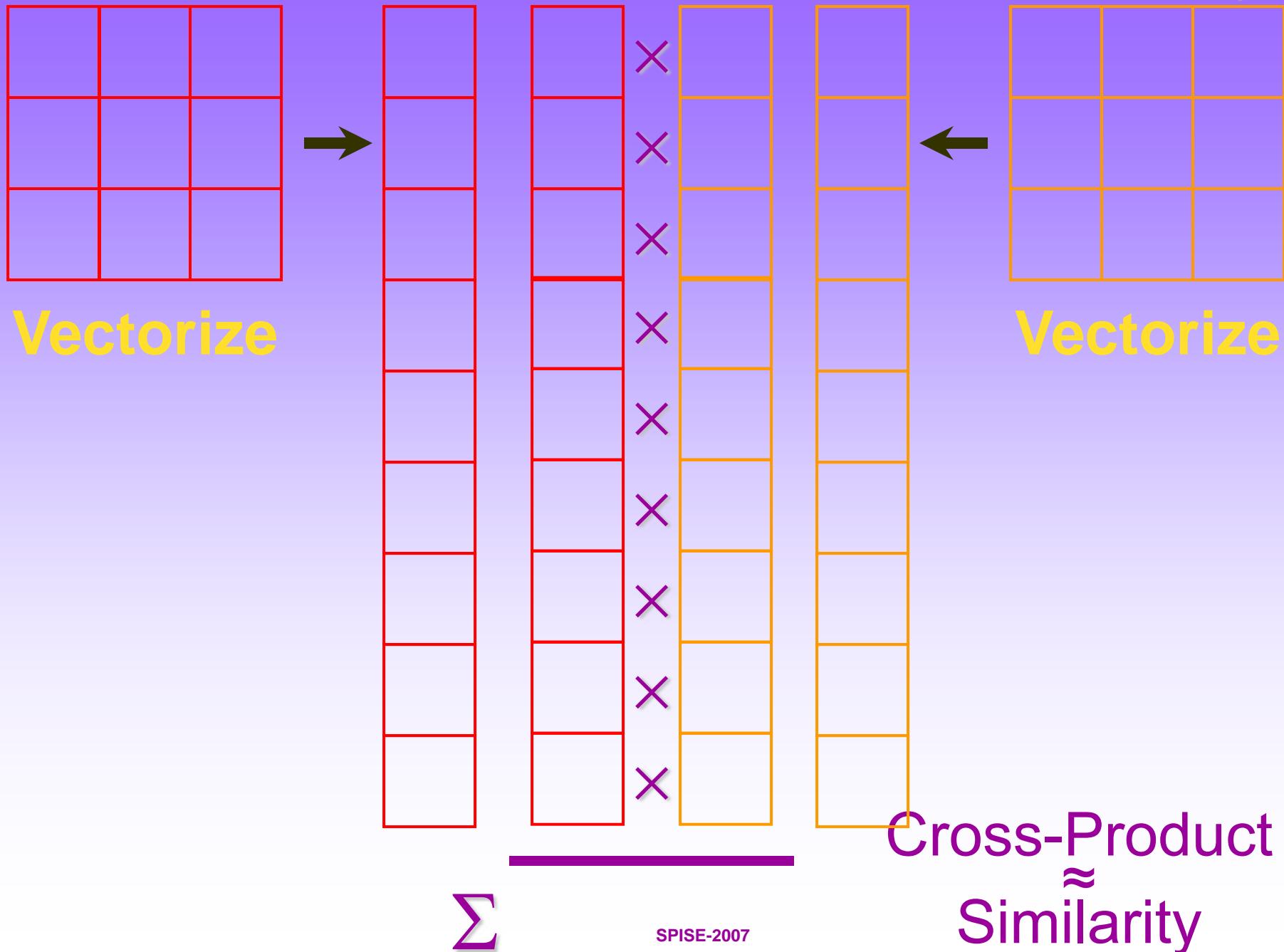
- Look at the between respondent structure:
  - Need a coefficient of similarity between the **S** matrices  
(for “*connaisseurs*”: semi-positive matrices)
- 
- This is the  $R_V$  coefficient

---

How to find the compromise?



# Evaluating the Similarity of Two Matrices with $R_V$



$$\text{Cross-Product} = \sum x_i \times y_i$$

Problem: Cross-Product has “x by y” unit

Solution: Normalize!



Unitless Number: This is  $R_V$

# The $R_V$ Coefficient:

## Computation

$$R_V = \frac{\sum x_i \times y_i}{\sqrt{(\sum x_i^2) \times (\sum y_i^2)}}$$

$R_V$  is a “cosine” between “vectorized” matrices.

Kind of correlation.

Tricky part: here it is a squared cosine  $0 \leq R_V \leq 1$

$R_V$  Formally:  
X and Y are 2 positive definite matrices

$$R_V = \frac{\text{trace}\{X^T Y\}}{\sqrt{[\text{trace}\{X^T X\}] \times [\text{trace}\{Y^T Y\}]}}$$

$R_V$  is a “cosine” between psd matrices.

$$\text{psd} \Rightarrow 0 \leq R_V \leq 1$$

$R_V$  Formally (alternative version)  
X and Y are 2 positive definite matrices

$$R_V = \frac{\langle \mathbf{X}^T \mathbf{Y} \rangle}{\|\mathbf{X}^T \mathbf{X}\| \times \|\mathbf{Y}^T \mathbf{Y}\|}$$

$\langle , \rangle$ : scalar product;  $\| \|$ : norm

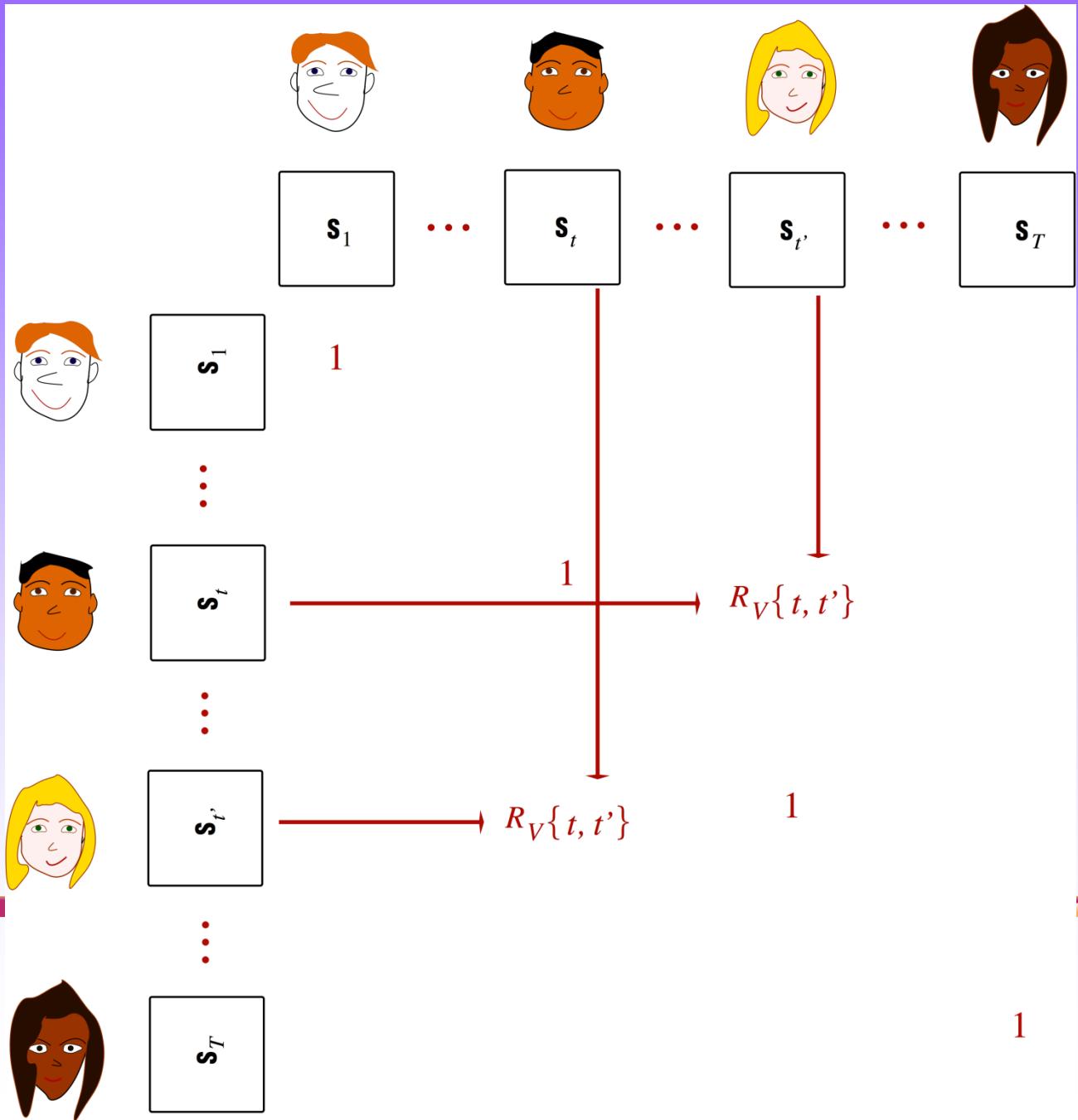
$R_V$  is a “cosine” between psd matrices.

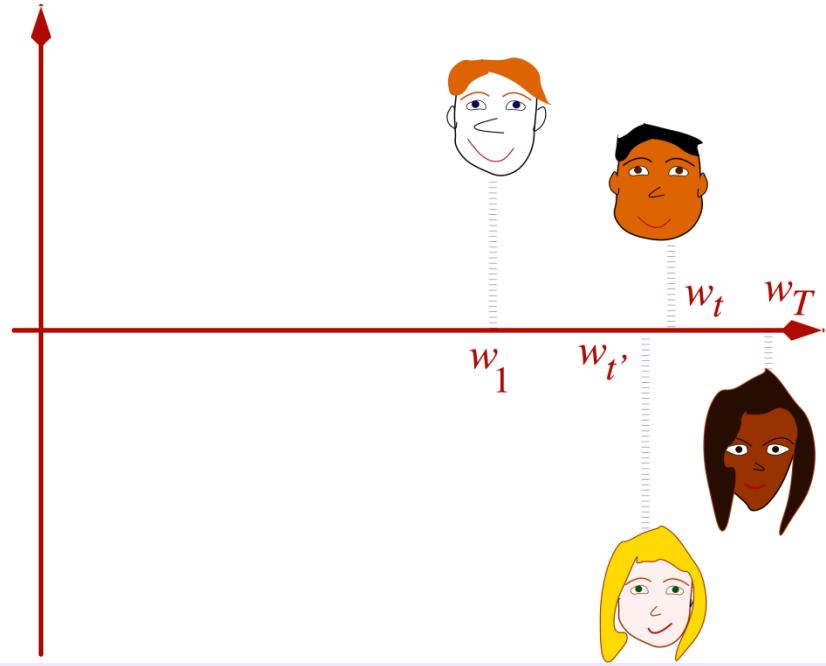
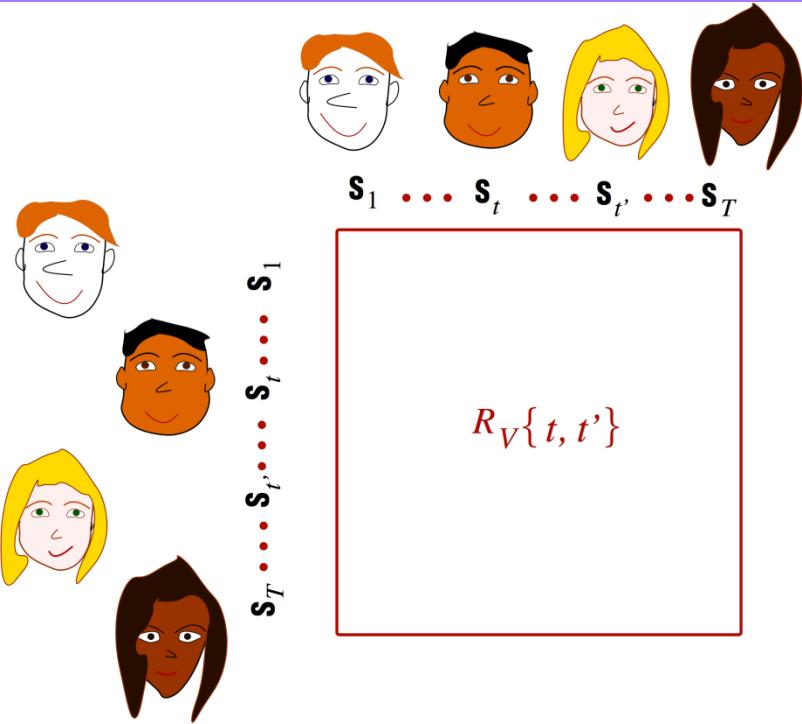
psd  $\Rightarrow 0 \leq R_V \leq 1$

$R_V$  Computational:  
X and Y are 2 matrices

$$R_V = \frac{\text{vec}(X)^T \text{vec}(Y)}{\sqrt{[\text{vec}(X)^T \text{vec}(X)] \times [\text{vec}(Y)^T \text{vec}(Y)]}}$$

$R_V$  is a “cosine” between vectorized matrices





## PCA of the participants ( $R_V$ matrix)



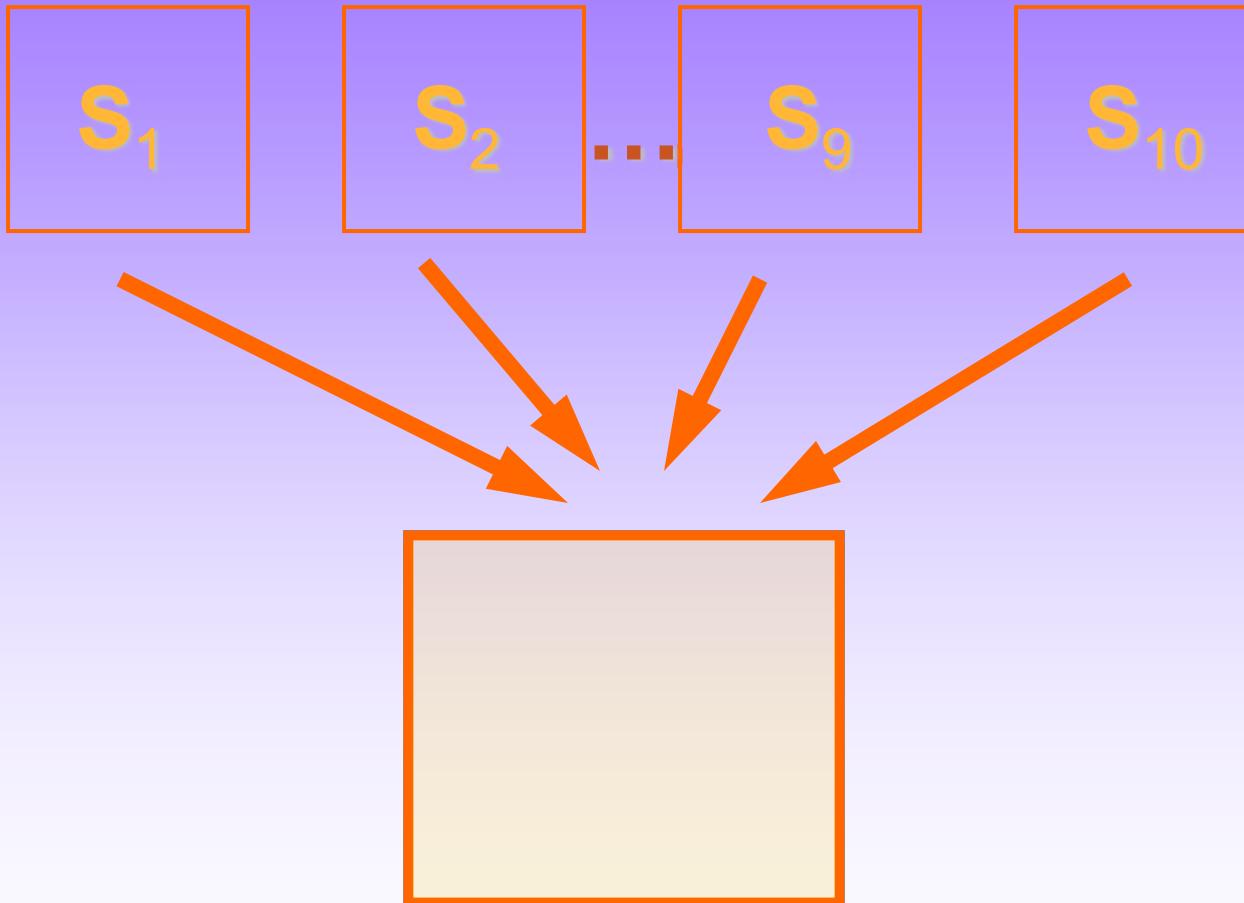
- A good linear combination has weights summing to 1.
- So: rescale the projections into weights with a sum of 1

---

Transform the projections to get the  $\alpha_t$

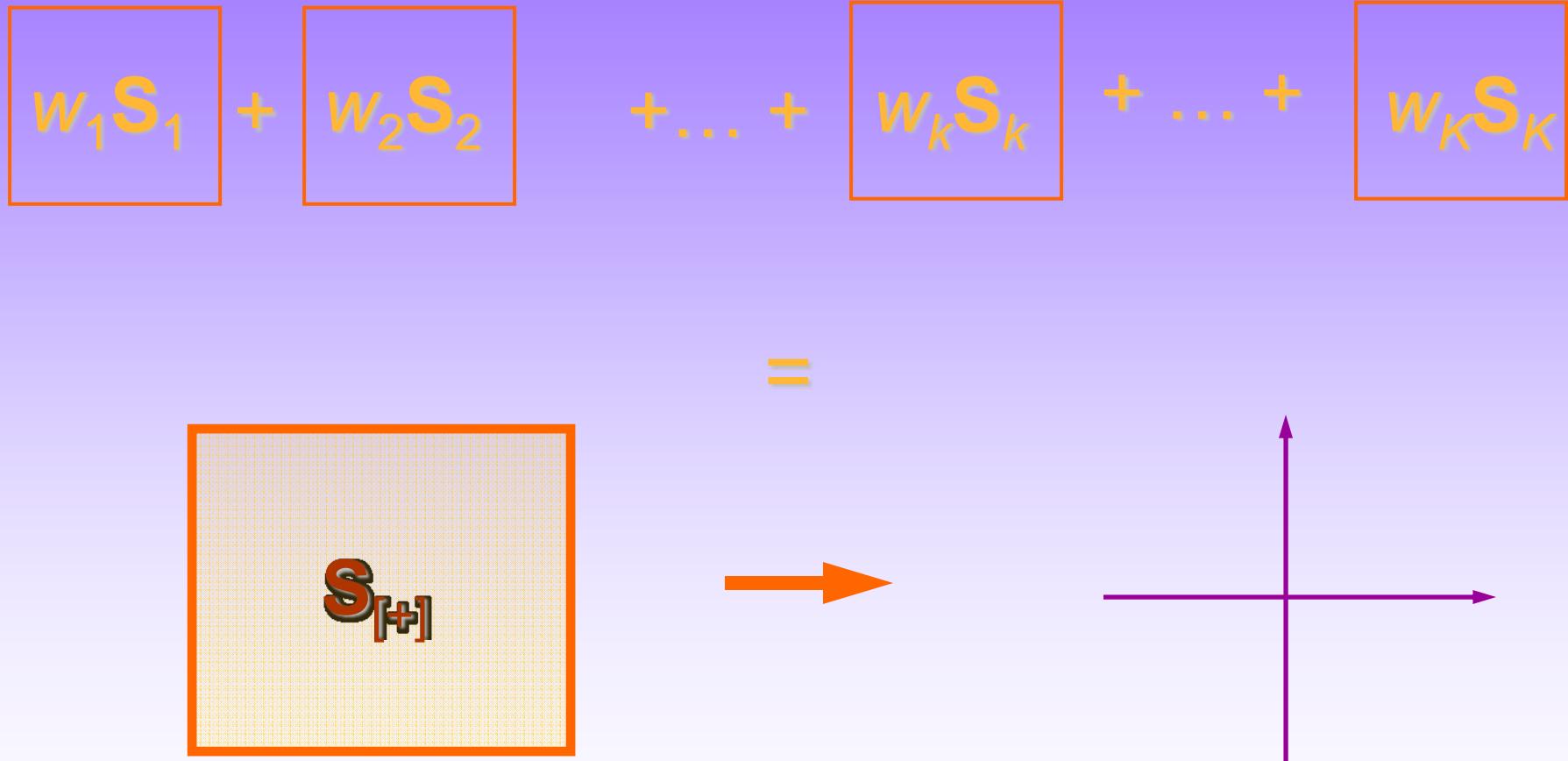


Combine the S matrices to get  
the *compromise*



Compromise

# Combine the studies: Compute the Compromise



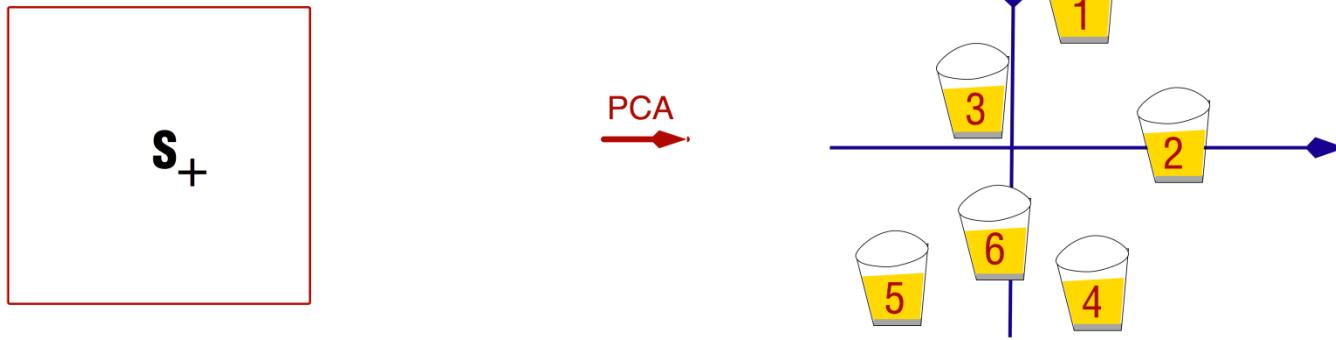
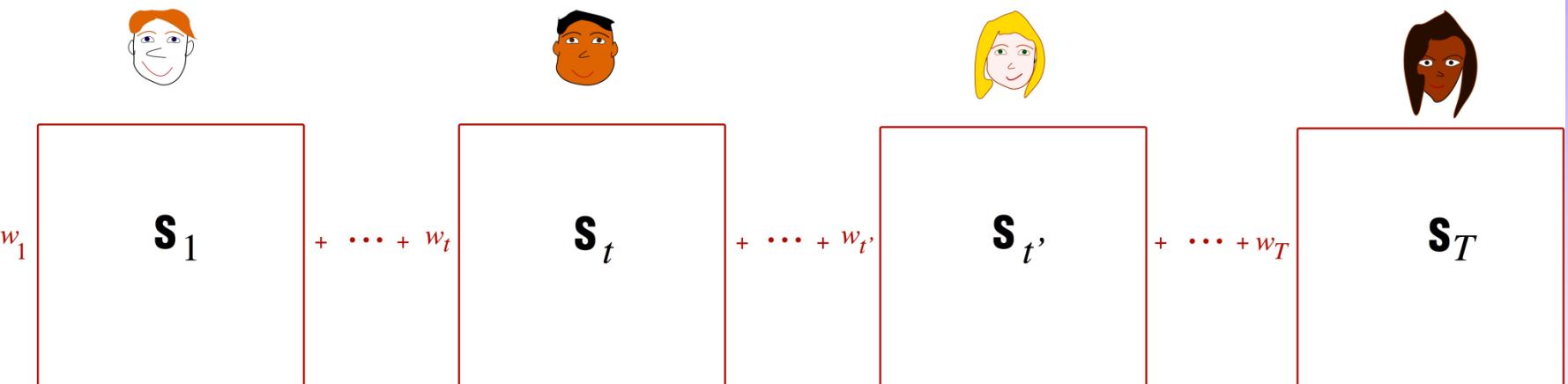
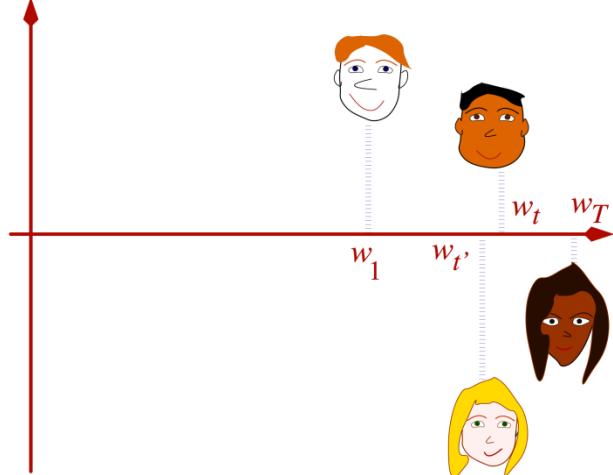
Compromise

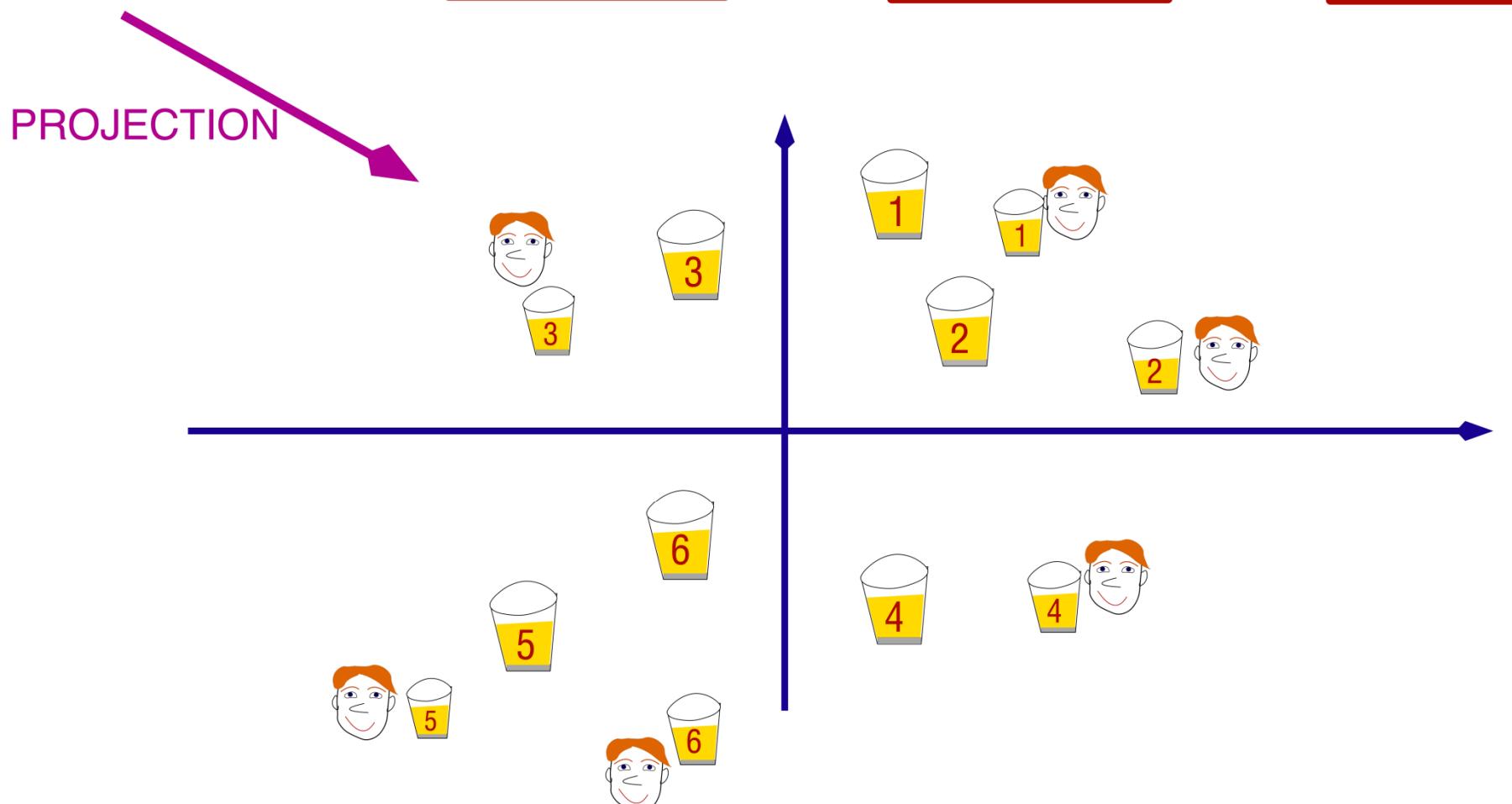
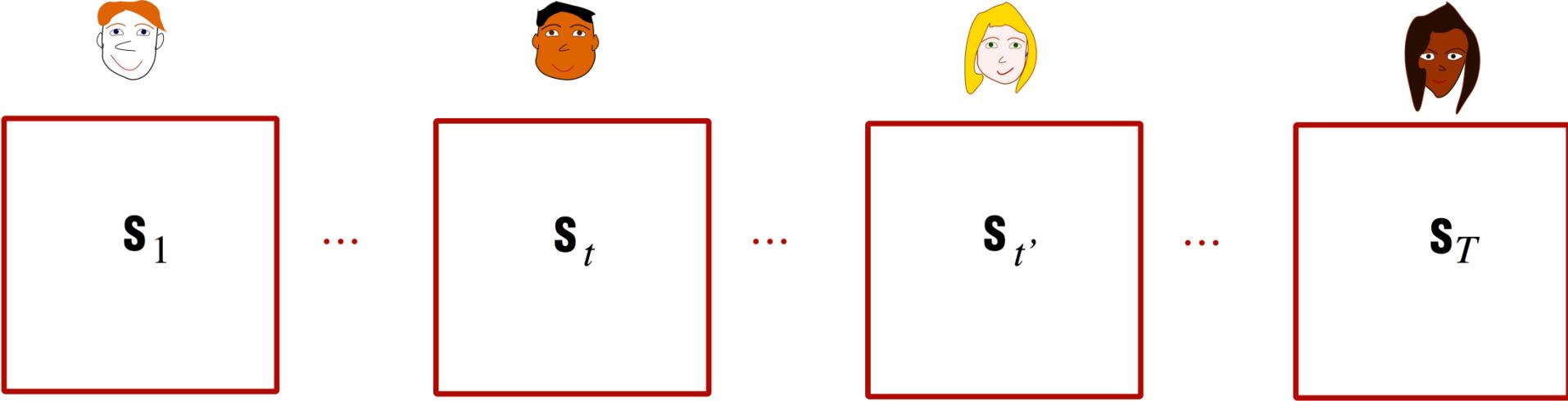
- Quality of the compromise:
- Percentage of explained variance
- Ratio of first eigenvalue to total

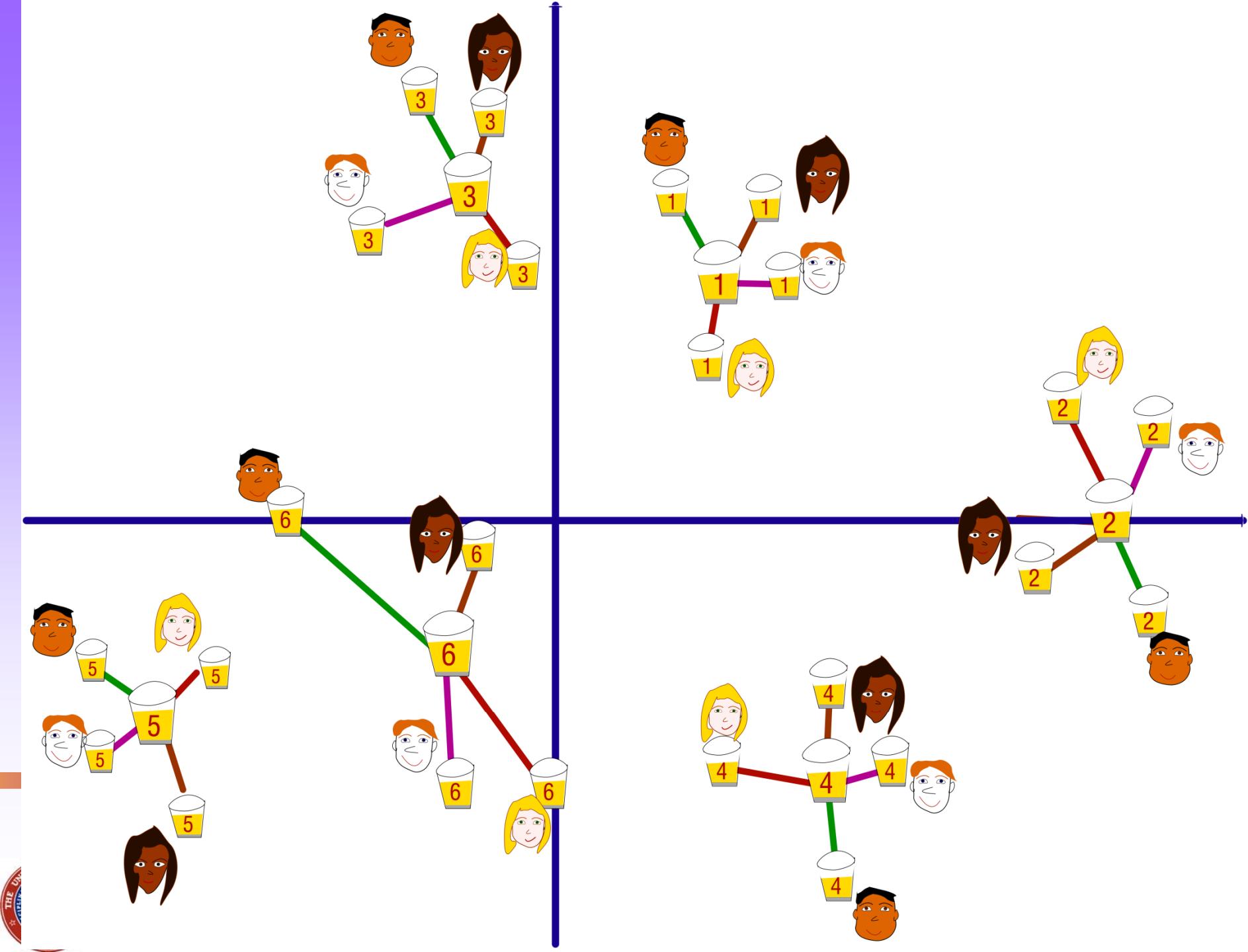
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How Good is the compromise?









PROJECTING ATTRIBUTES

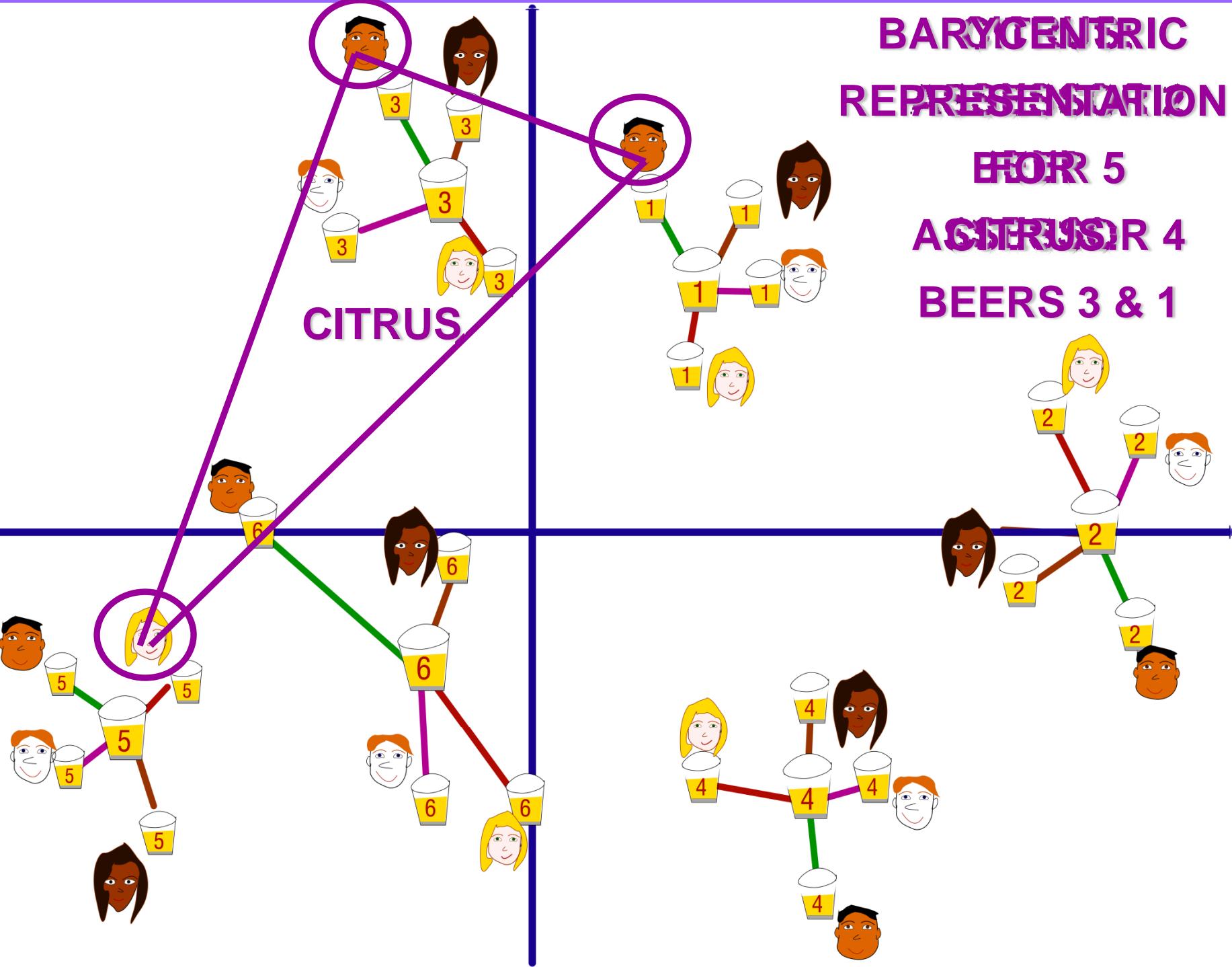
GOOD OLD MEANS  
(CALL THEM BARYCENTERS)

# BARYCENTRIC REPRESENTATION

ERROR 5

ASTERISK 4

BEERS 3 & 1



THE EARTH IS ROUND:  $p < .05$   
*cf.* J. Cohen (1994)

Or the magic of the significance  
level for publication

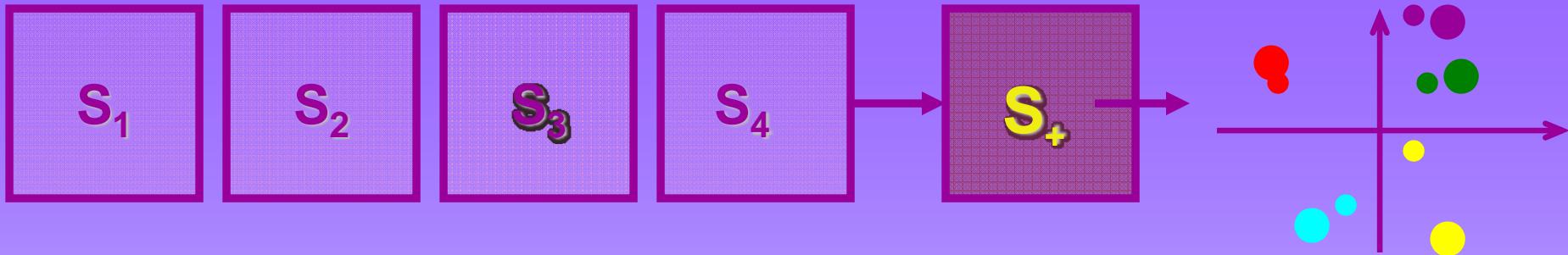
HOW STABLE ARE THE RESULTS?

CONFIDENCE INTERVALS FOR THE  
PRODUCTS

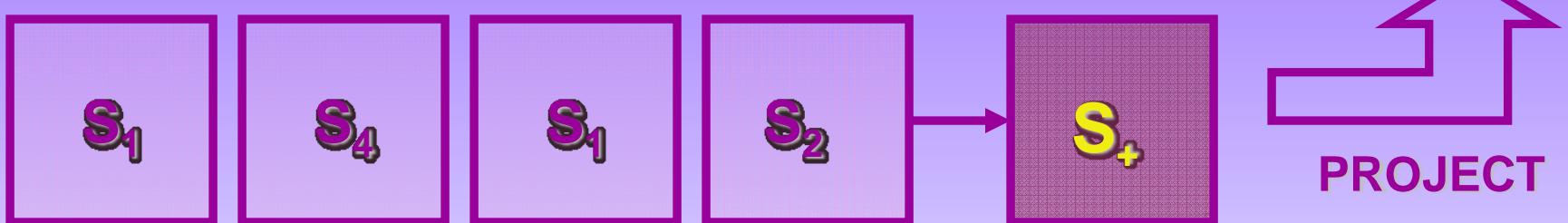
(SEE ALSO LÊ *et al.*, In FQP for SIMILAR IDEAS)

USE CROSS-VALIDATION  
TO CREATE CONFIDENCE INTERVALS

BOOTSTRAP HERE

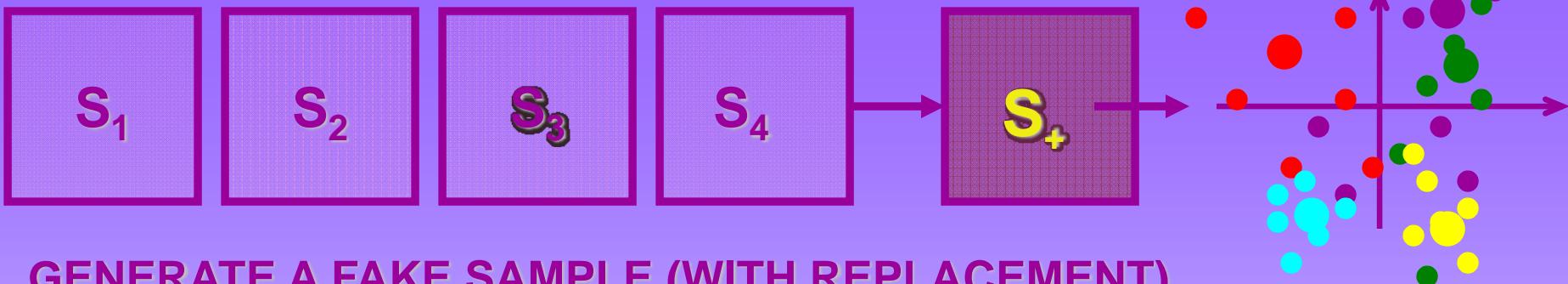


GENERATE A FAKE SAMPLE (WITH REPLACEMENT)



KEEP ON DOING THAT A LOT

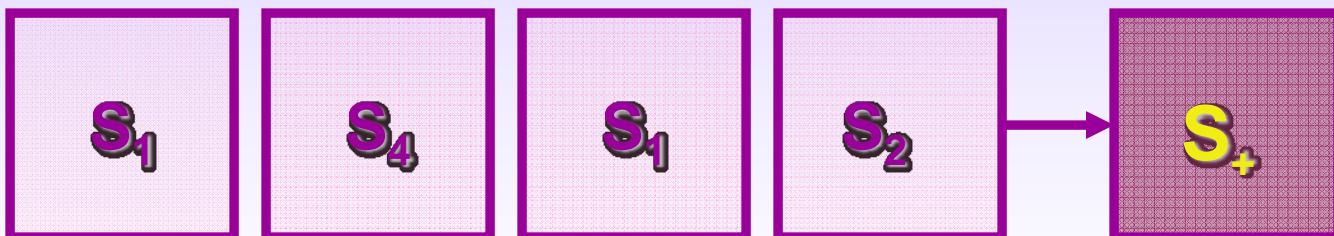
BOOTSTRAP



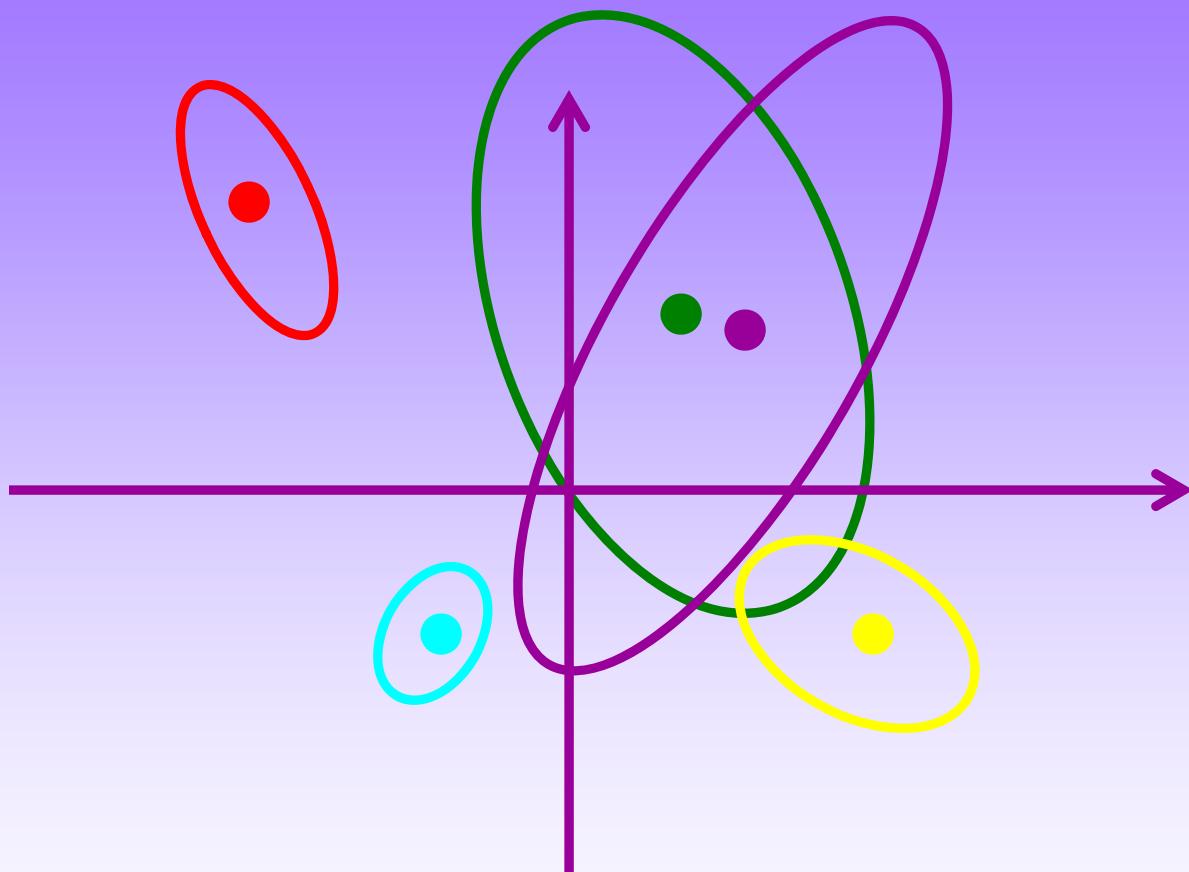
**GENERATE A FAKE SAMPLE (WITH REPLACEMENT)**



1,000 times



REPLACE THE DOTS  
BY 95% ELLIPSOIDS



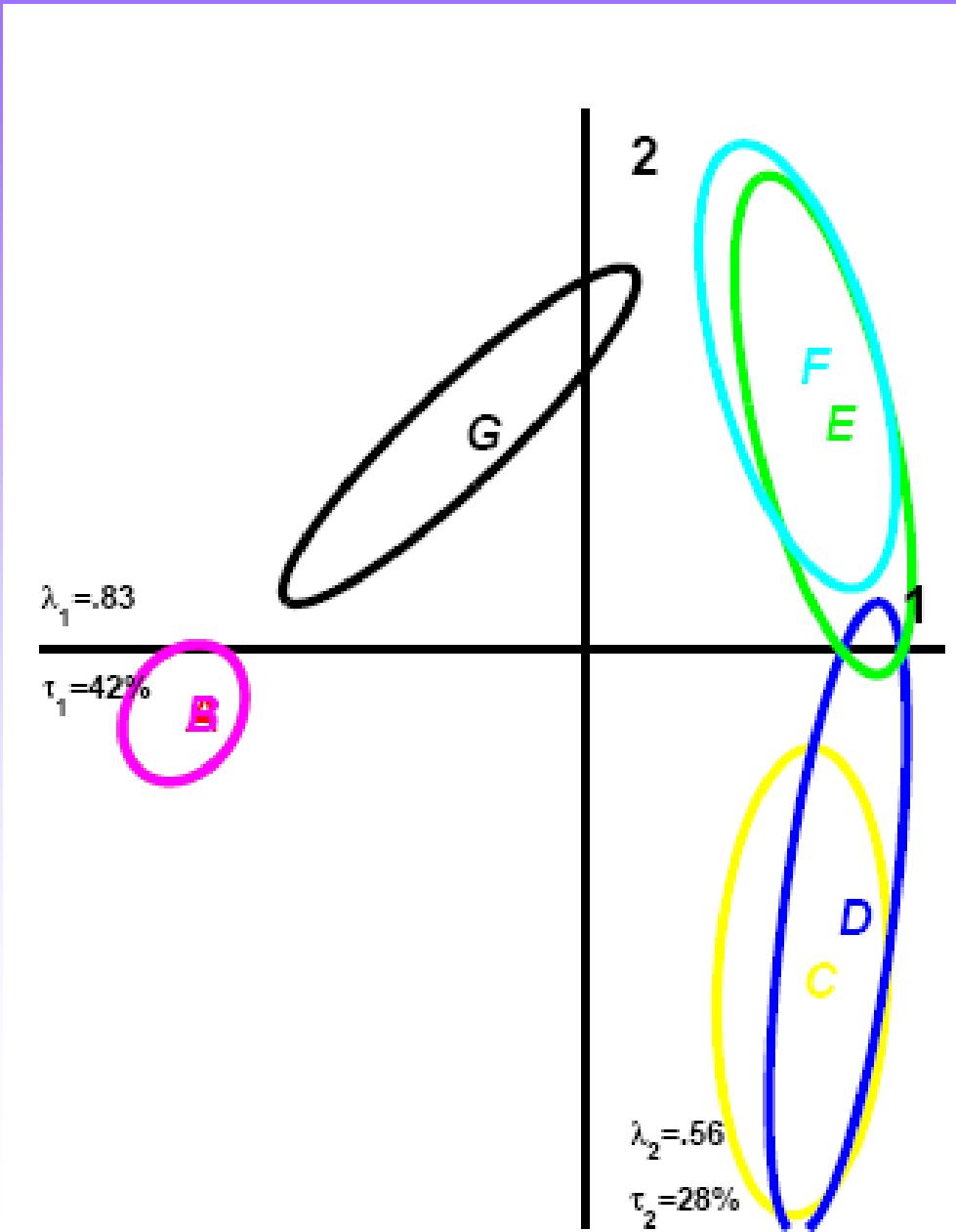
And you have your  $p < .05$

# ARE YOU STILL AWAKE?

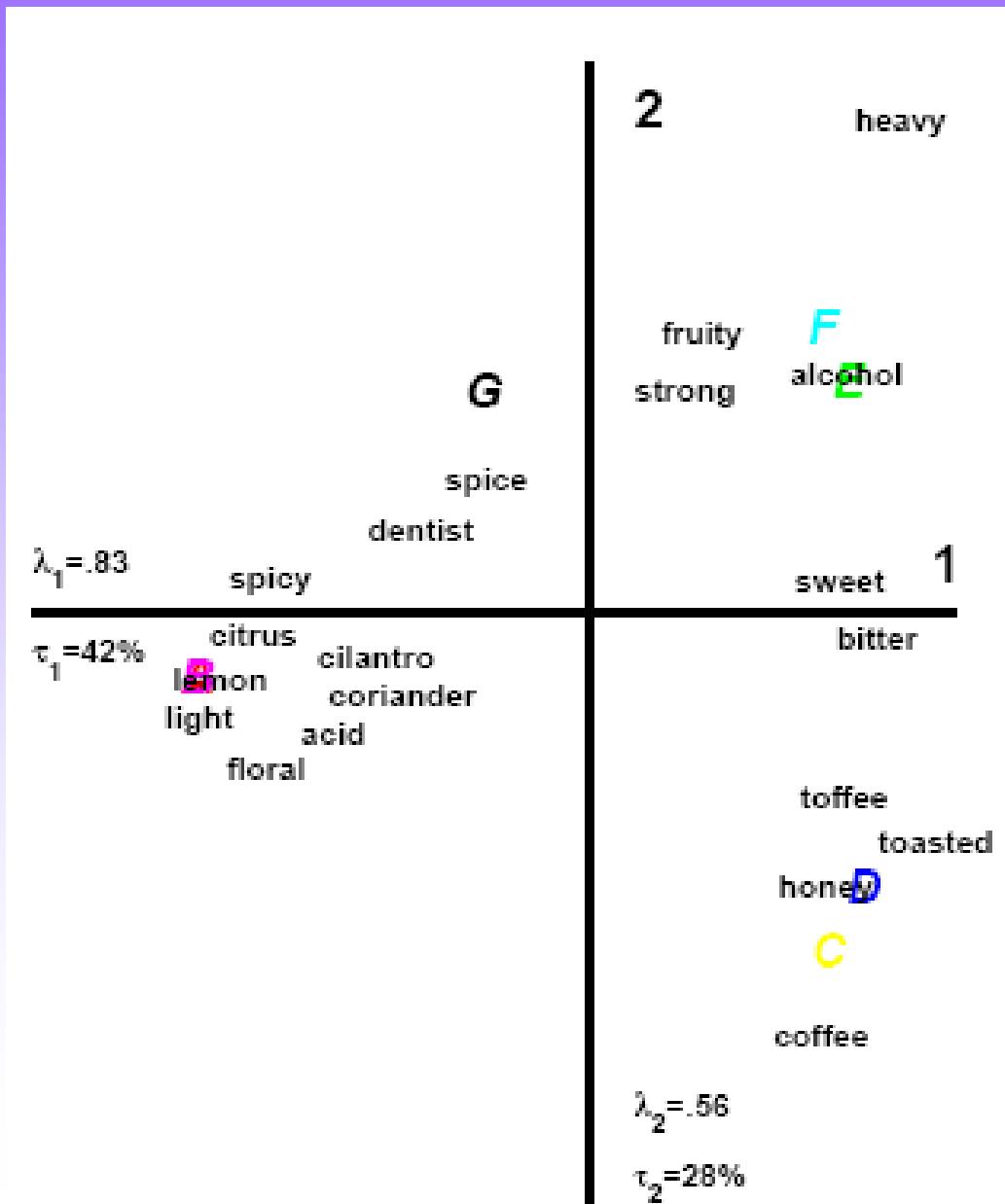
Time To Get Back To The Beers

Remember  
the beers, the sorting, the napping, the flashing?

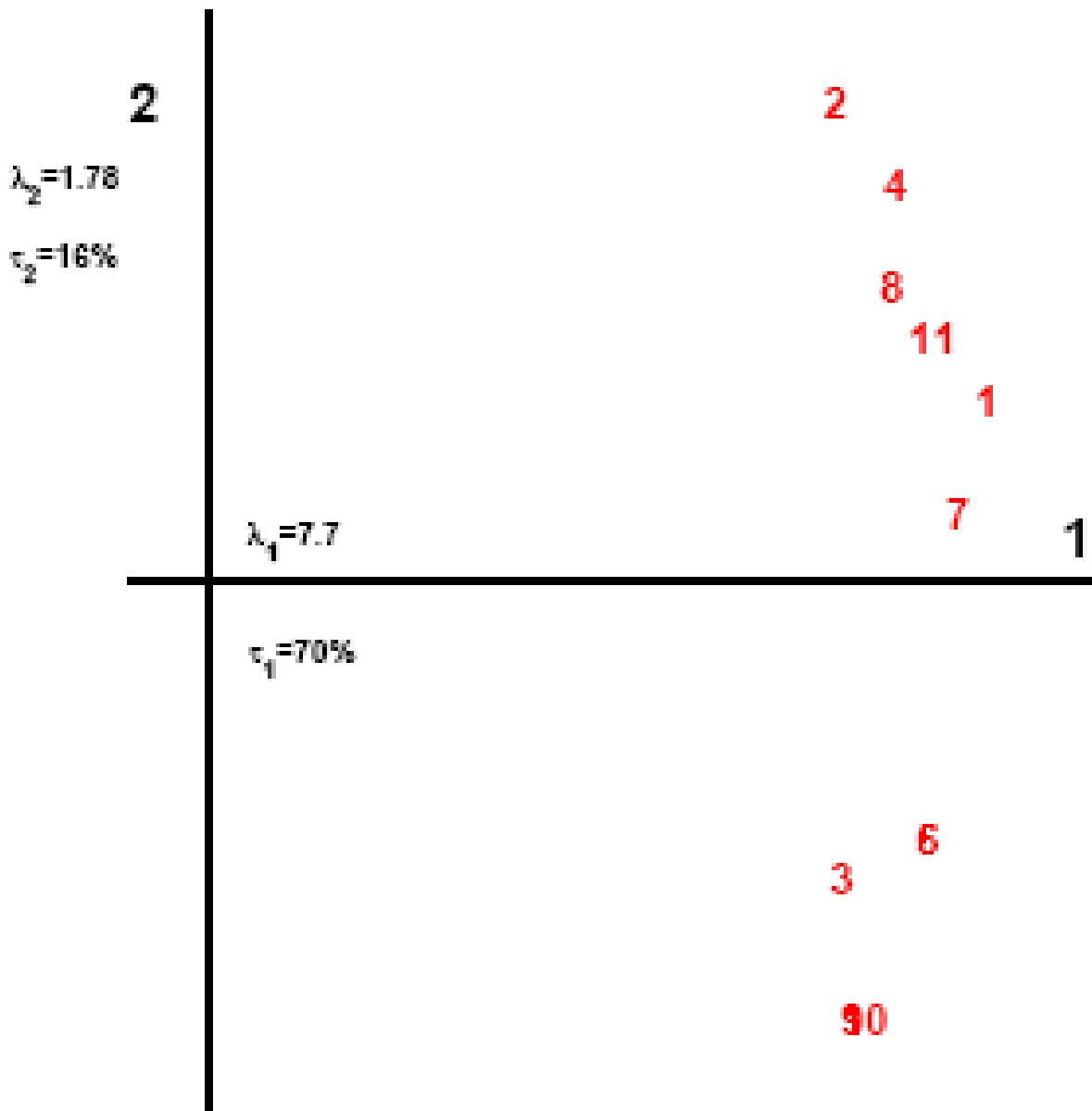
# SORTING: THE BEERS WITH CONFIDENCE



# SORTING: THE BEERS WITH ATTRIBUTE

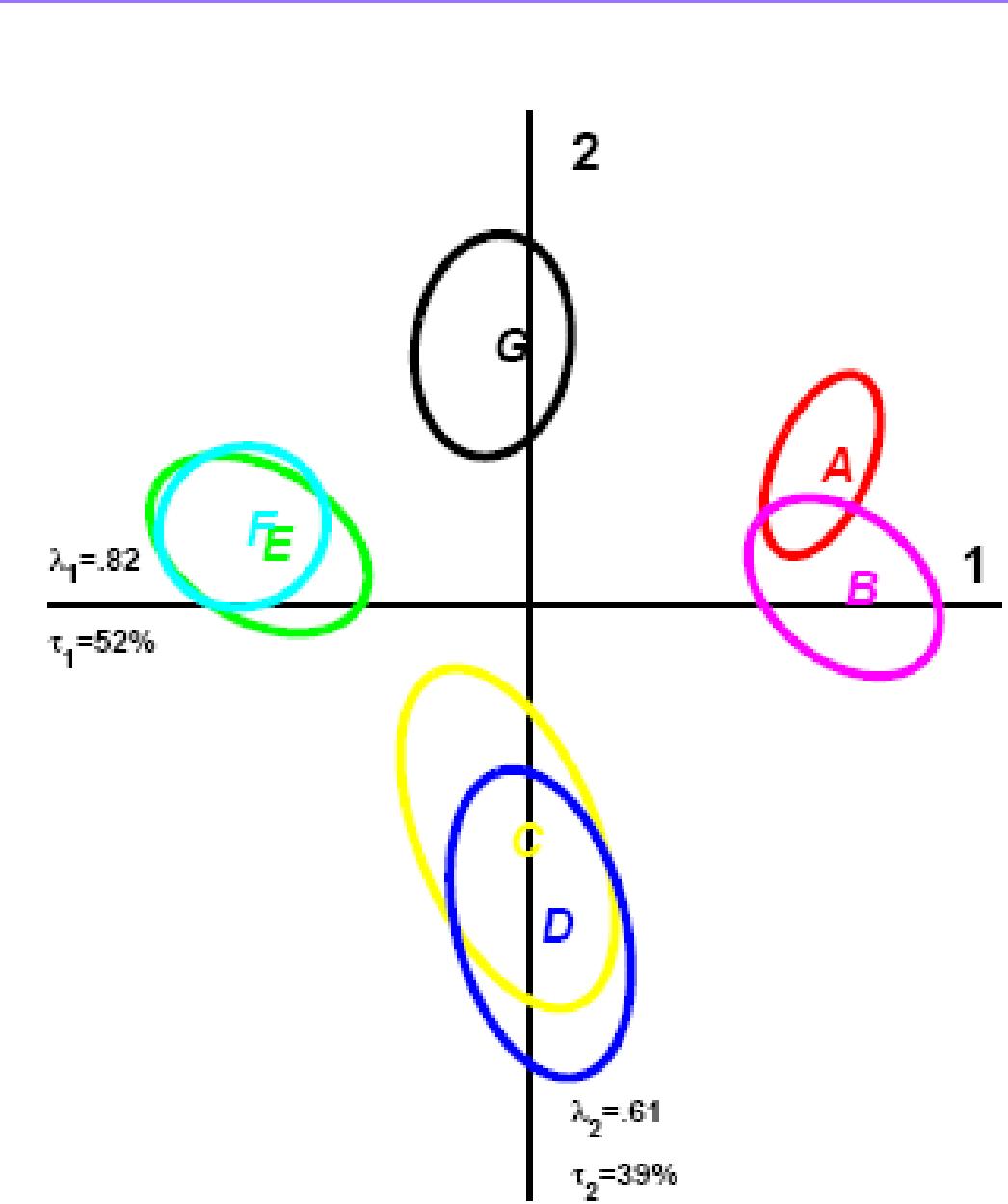


# SORTING: THE ASSESSORS

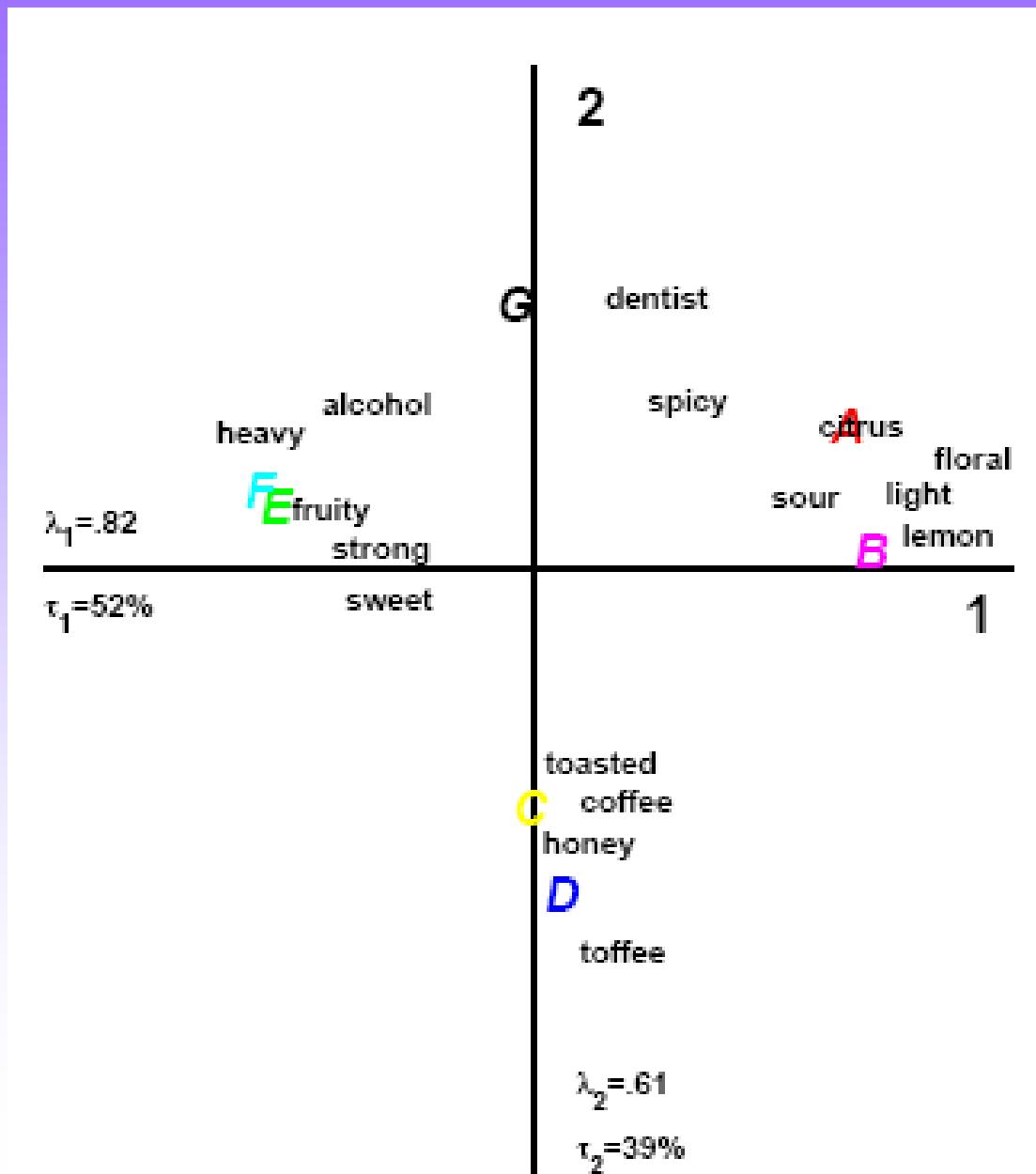


# PREFERENCE MAPPING / NAPPING (7 ASSESSORS SORTED 7 BEERS)

# NAPPING: THE BEERS WITH CONFIDENCE



# NAPPING: THE BEERS WITH ATTRIBUTE



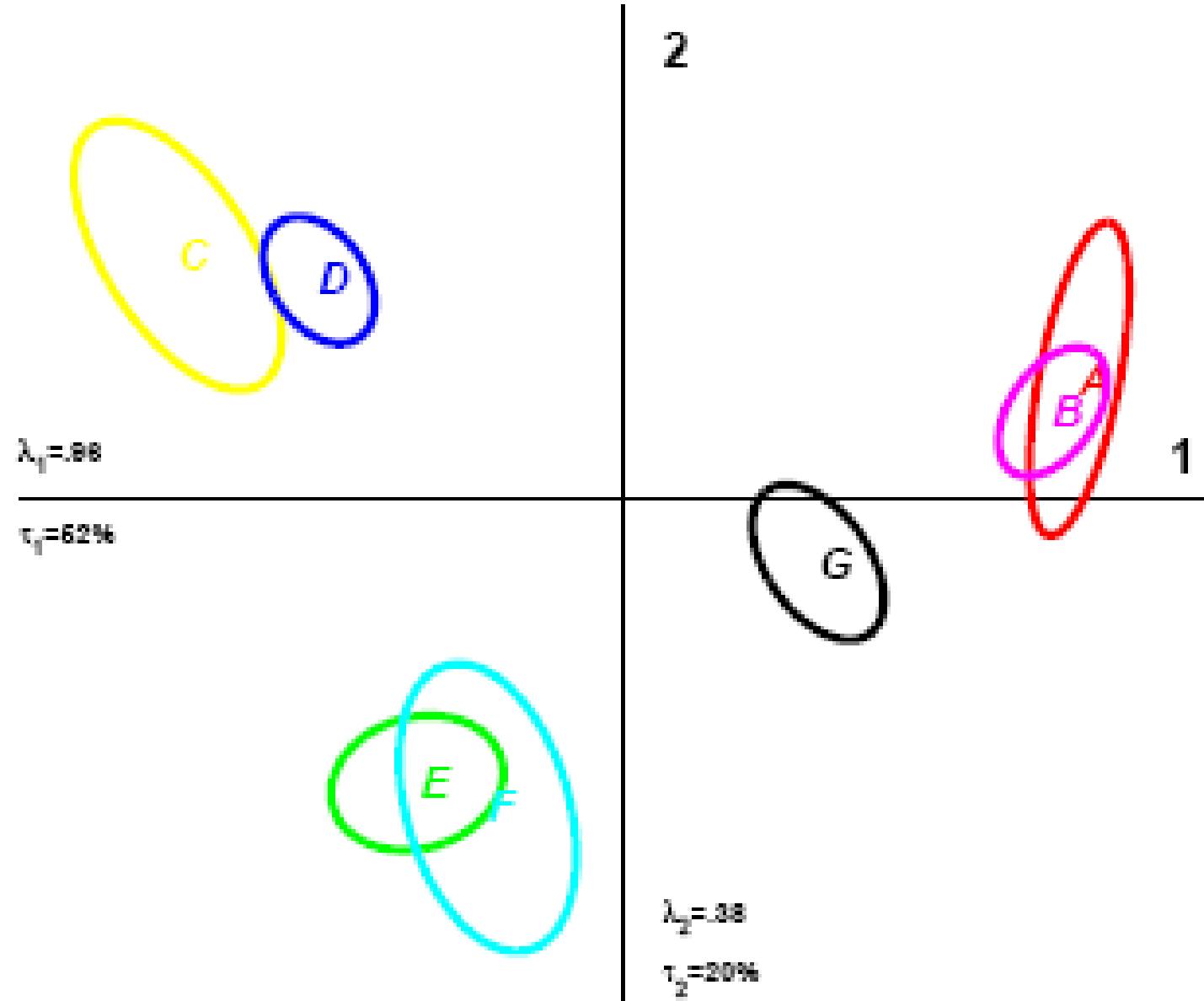
# NAPPING: THE ASSESSORS



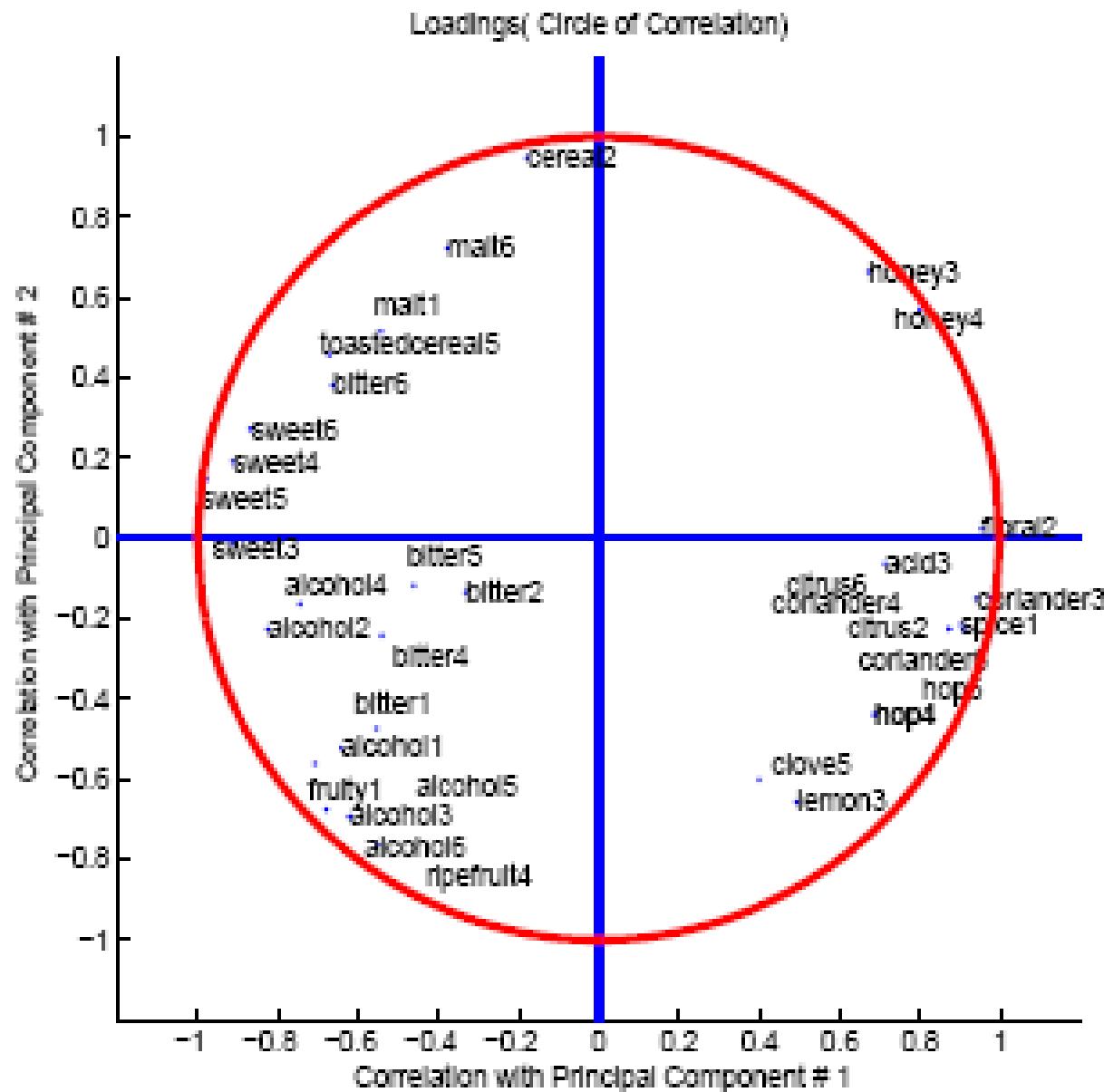
# **FLASH PROFILING**

## **(6 ASSESSORS EVALUATED 7 BEERS)**

# FLASH: THE BEERS WITH CONFIDENCE



# FLASH: THE BEERS WITH ATTRIBUTE



# FLASH: THE ASSESSORS



# TIME TO CONCLUDE NEW TECHNIQUES FOR PROFILING

FOR THESE TECHNIQUES IT IS IMPORTANT  
TO HAVE MAPS OF THE ASSESSORS ALSO

HAVING THE SAME TOOL TO ANALYZE WILL  
MAKE COMPARISONS EASIER

OBVIOUS ALTERNATIVES TO DISTATIS  
MULTIPLE FACTOR ANALYSIS  
GENERAL PROCRUSTEAN ANALYSIS

- Variation of STATIS
  - Incorporate features of MFA.
  - Close to Generalized Procrustean (but does not need iterations).
  - Close to INDSCAL and ALSCAL.
  - To develop more: DISTATIS and MCA
  - Open question: Sampling distribution of  $R_V$  for sorting, napping & flash profiling?
- 

## DISTATIS vs. THE WORLD



# THANK YOU

Your Turn:  
Time for Questions and  
Comments

