

ACME INC. - 2023 ANNUAL REPORT

Revenue: \$41.2M (+12% YoY)

Operating Margin: 18.4%

Key Markets: North America (55%), EMEA (27%), Asia-Pacific (18%)

Major Highlights:

- Launched AI-powered logistics product.
- Reduced churn by 4.2% in enterprise segment.
- Increased headcount from 132 to 178 FTEs.

Risks:

- Reliance on 3 key enterprise clients (43% of total revenue).
- Exposure to semiconductor supply chain volatility.