# **ANDREW COURT**

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Portfolio Website: <a href="https://portfolio-andrewcourt.netlify.app/">https://portfolio-andrewcourt.netlify.app/</a>

### MY STORY

With dual degrees in Computer Science and Psychology, I merge technical expertise with insightful psychological understanding to create robust, user-friendly software. My experience as a personal trainer and entrepreneur has honed my ability to manage multiple priorities and deliver tailored solutions. Proficient in full stack development, I specialize in crafting scalable applications using modern JavaScript frameworks and libraries, with a strong focus on UI/UX to enhance user experiences and drive technological innovation.

# **KEY SKILLS**

- Full Stack Development (MERN stack)
- Frontend Development (HTML/CSS & Bootstrap)
- JavaScript & Frameworks (React, Node.js)
- Python | Java
- Database Management (MongoDB)

- Version Control (Git/GitHub)
- Object-Oriented Programming (OOP)
- Software Development Lifecycle (SDLC)
- API Integration
- Microsoft Office Suite (Word, PowerPoint, Excel)

#### **WORK EXPERIENCE**

**Personal Trainer** – Private Training, Wilmington, NC

04/2020 - Present

- o In 2020, I made the leap from corporate gyms to establish my private training business, providing personalized fitness solutions. My clients range from high school athletes striving for peak performance to business professionals enhancing their well-being. Each plan is meticulously crafted to address unique needs, incorporating motivations, past injuries, and specific objectives.
- Starting from zero clients in 2016, I employed proactive cold-calling and personal introductions at gyms, rapidly gaining momentum. Within 2 months, I cultivated a loyal base of 26 clients through word-of-mouth referrals, solidifying my reputation for achieving results.
- During the onset of COVID-19 and while pursuing a B.S. in Computer Science, I transitioned to private personal training with a smaller clientele of 12, enabling me to focus on my studies while still providing exceptional care and attention to my clients.

# Client Experience Agent - Stitch Fix, Remote

10/2020 - 04/2021

- Supported myself through school by taking on this role, gaining valuable insights into online customer interactions and operational dynamics.
- Deescalated customer dissatisfaction scenarios, resolving technical issues using Zendesk,
  Microsoft Suite, and Slack.
- Maintained a 97% customer satisfaction rating while overseeing account management and processing client payments.
- Collaborated with team managers to develop and implement training plans for new hires, ensuring alignment with organizational standards and objectives.

# Owner/Operator - Top Lawn Landscaping, Fayetteville, NC

05/2013 - 05/2019

- Founded Top Lawn Landscaping in 2013 to support myself through school, starting from scratch and growing the business to manage 24 bi-weekly properties at its peak. Through relentless doorto-door marketing, strategic flyers, and word-of-mouth referrals, I quickly established a loyal client base.
- Each weekend, I commuted two hours to Fayetteville, working from sun up to sun down Friday through Sunday, ensuring every property received meticulous care. As demand grew, I expanded services and achieved a consistent 30% annual revenue growth over five years. By the third year, I consistently exceeded performance targets, demonstrating sustained business success through proactive client engagement and effective marketing strategies.

# **EDUCATION**

**University of North Carolina Wilmington**Bachelor of Science, Computer Science

Wilmington, NC December 2023

**University of North Carolina Wilmington**Bachelor of Arts, Psychology

Wilmington, NC