

Andrew Crane

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Skills

HTML5 - CSS - ANGULAR - NODE - MONGO
BOOTSTRAP - LESS - MANDRILL - EXPRESS - PASSPORT
PUBLIC SPEAKING - SALES TRAINING - TEAM LEADING

Experience

Freelance Web Developer – Salt Lake City, UT

Aug 2015 – Present

- Currently developing an official company website for *Insight Food Sales*, Anaheim CA.
 - The site serves as a user customizable portfolio for the company.
 - Includes employee login with an employee dashboard and capacity for sharing market data internally.

Student / Software Engineer - Provo, UT

May 2015 – Aug 2015

Personal Project

- Developed UtahPianoTuning.com – a lead generating site with an e-commerce aspect for authorized users.
 - Utilized custom Angular Directives, Google Maps API, Bootstrap, Stripe
 - Educates piano owners about care for their pianos and for them to request professional services.
 - Registered Piano Technicians are notified of requests generated for their service area and are able to purchase the leads once logged in.

Group Project

- Worked for hire on a team of 5 to build DevKitten.com
 - Internal management software for DevMountain that allows different user types to create, read, update and/or delete the school's curriculum. It also serves as a customized calendar and scheduling app for its users.
 - Gained valuable experience developing the full stack with a team of the top students in our class developing an app to meet our client's specs, which lead to our product being purchased and implemented by the client.
 - It is the first student project to be used or purchased by the school.

Key Accounts Manager – Phoenix, Arizona

July 2010 – May 2015

Insight Food Sales / Mattson Marketing Solutions – Western States Food Brokerage

- Oversee and advise on all account activities in the Western US, specific to three manufacturers that accounted for 35% of the company's revenue.
- Identify opportunities for growth of product lines and set measurable goals to accomplish the overall objective.
 - Lead to a 38.5% increase in sales of baked goods from 2013 to 2014. \$935K to \$1.295M
- Development of marketing materials, training team members on products and interpersonal presentation skills.

Regional Store Manager, MyComfort, Alpine Utah,

2007-2010

Education

DevMountain – Web Development Bootcamp, May 2015 – Aug 2015

Weber State University – Business Administration, 2007 – Present

Randy Potter School of Piano Technology – Piano Technician, 2005 – 2006