



## IMPORTER OF RECORD, CUSTOMS COMPLIANCE & CROSS-BORDER TAX SPECIALISTS <sup>x</sup>

We offer a hassle-free door-to-door solution for the deployment of IT equipment



### TECH SPECIALISTS

High-Value, high-risk in our safe hands.



### HANDS-ON SERVICE

Pro-active service team working hard to ship & clear your goods.



### INSTANT, ACCURATE QUOTES

Quote, transact and track on our client portal.



### 200 LOCATIONS

One point of contact.



### COMPLIANCE EXPERTS

Complete compliance reviews for every shipment including licence & permit applications.



### VALUE ADDED SERVICES

Fully financed global imports.  
End-to-end liability cover.  
Tax recovery & efficiency.

## OUR SIMPLE PROCESS <sup>x</sup>

1

Receive an accurate, instant and detailed quote including duties & taxes (30 seconds).

2

Detailed compliance review before your goods are shipped – less than 24hr approval time into most countries.

3

Document preparation and international shipping – same day pick-up available for time sensitive shipments.

4

Predictable, efficient and 100% transparent customs clearance (1 – 7 days).

5

White glove & professional local delivery.

## TRANSACTION TYPES <sup>x</sup>

1. Shipping to a country where you/your client do not have a local registration/entity.
2. Shipping to a foreign data centre or point of presence where the data centre will not act as an Importer of Record.
3. Selling equipment on a central purchase order with delivery required to multiple foreign destinations.
4. Selling hardware to a foreign entity who requires delivery on DDP terms or where the foreign client is unable or unwilling to act as the Importer of Record/consignee.
5. Shipping equipment to a foreign country to support a service offering (i.e. hardware as a service).
6. Shipping equipment to a foreign customer under a service or leasing agreement whereby the equipment is provided at no value.
7. Proof of concept or temporary imports.
8. Repair & maintenance shipments.

## WHY USE A SPECIALIST IOR? <sup>x</sup>

1. Bulk discounts on centralised, local procurement from your own vendor.
2. Shorter hardware lead times when procuring centrally from one vendor.
3. No local entity is required at destination when importing.
4. No loss of control over your transaction when using a foreign channel partner.
5. Configure/stage goods centrally prior to deployment.
6. Avoid transfer pricing and permanent establishment complexities.

## 200+ DESTINATIONS

Afghanistan	Cambodia	Ethiopia	Iraq	Malta	Paraguay	Suriname
Albania	Cameroon	Estonia	Ireland	Martinique	Peru	Svalbard
American Samoa	Canada	Fiji	Isle of Man	Mauritania	Philippines	Swaziland
Angola	Caribbean	Finland	Israel	Mauritius	Poland	Sweden
Anguilla	Netherlands	France	Italy	Mayotte	Portugal	Switzerland
Antigua	Cayman Islands	French Antilles	Jamaica	Melilla	Puerto Rico	Taiwan
Argentina	Central African Republic	French Guiana	Japan	Mexico	Qatar	Tanzania
Armenia	Ceuta	Gabon	Jersey	Moldova	Reunion island	Thailand
Australia	Chad	Gambia	Jordan	Monaco	Romania	Togo
Austria	Chile	Gaza (Palestine)	Kazakhstan	Mongolia	Russia	Trinidad & Tobago
Azerbaijan	China	Georgia	Kenya	Montenegro	Rwanda	Tunisia
Bahamas	Colombia	Germany	Kosovo	Morocco	Saint Barthelemy	Turkey
Bahrain	Congo	Ghana	Kuwait	Mozambique	Saint Martin (French part)	Turks and Caicos
Bangladesh (Limited)	Costa Rica	Gibraltar	Kyrgyzstan	Myanmar	Saudi Arabia	Uganda
Barbados	Cote D Ivoire	Greece	Laos	Namibia	Senegal	Ukraine
Belarus	Croatia	Greenland	Latvia	Netherlands	Serbia	United Arab Emirates
Belgium	Curacao	Grenada	Lebanon	New Caledonia	Seychelles	United Kingdom
Belize	Cyprus	Guadeloupe	Lesotho	New Zealand	Sierra Leone	United States
Benin	Czech Republic	Guam	Liberia	Nicaragua	Singapore	Uruguay
Bhutan	Democratic Republic of Congo	Guatemala	Libya	Niger	Slovakia	US Virgin Islands
Bolivia	Denmark	Guernsey	Liechtenstein	Nigeria	Slovenia	Uzbekistan
Bonaire	Djibouti	Guinea	Lithuania	Northern Cyprus	Solomon Islands	Vanuatu
Bosnia and Herzegovina	Dominica	Guyana	Luxembourg	Northern Ireland	South Africa	Venezuela
Botswana	Dominican Republic	Haiti	Macau	Northern Mariana Islands	South Korea	Vietnam
Brazil	Ecuador	Honduras	Macedonia	Norway	Spain	West Bank (Palestine)
Brunei	El Salvador	Hong Kong	Madagascar	Oman	Sri Lanka	Zambia
Bulgaria		Hungary	Malawi	Pakistan	St Helena	Zimbabwe
Burkina Faso		Iceland	Malaysia	Panama	St Kitts Nevis	
		India	Maldives	Papua New Guinea	St Lucia	
		Indonesia	Mali			