

Andrew Junbeom Park

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EDUCATION

University of New South Wales

Bachelor of Commerce (Finance) and Computer Science

Sydney, NSW

February 2020 - Present

- Weighted Average Mark: 80.13
- Academic Awards: Dean's Honours List | School of Computer Science and Engineering
- Organisations: UNSW Computer Science and Engineering Society | *Careers*, UNSW Engineering Society | *Consultant*, UNSW Microfinance Consulting Group | *Consultant*

WORK EXPERIENCE

Accenture Australia

Strategy & Consulting Intern

Sydney, NSW

August 2021 - December 2021

- Maximised technology synergy for 4 different financial service clients undergoing acquisition processes through working closely with senior consultants and managers to develop technology roadmaps, blueprint initiatives and costing models.
- Built internal growth strategies for Accenture to hire more diverse and higher quality applicants which was later pitched to a board of managing directors.

Telstra

Sales and Service Consultant

Sydney, NSW

March 2021 - May 2021

- Utilised effective sales strategies to meet team KPIs such as SPS of \$15,253, NPS of 73.33, sales targets, and performance metrics through effective communication and delivery of goods and services to clients.
- Pitched client tailored technological solutions to clients and provided customer support through remediating customer accounts and queries to maintain strong relationships across external and internal stakeholders.

KPMG

Audit Work Experience

Sydney, NSW

November 2017

- Developed research and analysis skills to support audit of high-risk accounts for 5 KPMG clients to identify mispricing and gain insight into audit operations.
- Mentored by KPMG managers and directors to learn client and industry research and help maintain customer relations and gain insight into business operations through data analysis.

PERSONAL PROJECTS AND HACKATHONS

Accenture STEM Leaders Hackathon

Full Stack Developer

Sydney, NSW

July 2021 - August 2021

- Built a serverless application in one month by using AWS Cloud, which was connected to a NoSQL database and ReactJS front end.
- Collaborated as a team of 5 engineering students to develop an innovative online collaborative education platform which earned 2nd place in the Boardroom Pitch across 50 participants.

Twitter Consumer Sentiment Analysis

Backend Developer

Sydney, NSW

April 2021 - June 2021

- Built a natural language processing program to assign programmatic meaning to unstructured bodies of text for any language on Twitter to determine consumer sentiment for companies such as Woolworths, Coles etc.
- Utilised Azure Cognitive Services and Python to analyse over 500 tweets from 300+ users.

HackMelbourne Hackathon

Finalist and Sponsor Favourite

Sydney, NSW

April 2021

- Developed a website over the course of 3 days through learning JavaScript and CSS to target individuals and communities seeking mental well-being or social activities.
- Competed across NSW and won finalist and sponsor favourite prize.

EXTRA-CURRICULARS

Real Skills Education

Vice President Partnerships

Sydney, NSW

October 2020 - August 2021

- Led the external relations portfolios' strategies and operations of a not-for-profit STEM society to professionally develop 1000+ students and managed the Executive Team, Board of Managers, and Coordinators.
- Secured intervarsity sponsors including Canva, PricewaterhouseCoopers and Commonwealth Bank, increasing funding by 130% and client engagement by 153% from the previous year.

UNSW Investing for Charity

Leading Trainee Analyst

Sydney, NSW

June 2021 - August 2021

- Developed proficiency in creating various financial models and valuation techniques such as DCFs, comparables, and multiples for ASX200 to lead a stock pitch to present to corporate judges.

- Spearheaded a multi-disciplinary 4-member team to conduct charity and equity analysis on various not-for-profit organisations such as Cancer Council across a span of 3 months to achieve 1st place out of 40 students.

OTHER EXTRA-CURRICULARS

Case Competitions

- *Future IM/Pact National Investment Competition | States*
- *Investing for Charity Trainee Analyst Case Competition | 1st Place*
- *Transurban Case Competition | 2nd Place*
- *L'OREAL Case Competition | Finalist*

SKILLS & INTERESTS

Skills: AWS,, Linux, Python, C, JavaScript, HTML, CSS, React, Node.js, Figma, Microsoft Excel, Microsoft Powerpoint, Microsoft Word

Languages: Fluent Korean