## Preventing "Panic Selling"

Natural Language Processing Model for Twitter Reviews

By Andrew Levinton

#### **Business Problem**

- Analyze tweets from twitter to gain insight of sentiment.
- Determine which features of tweets best show to predict if tweets are positive, negative, or neutral.
- Optimize tracking positive and negative sentiment for companies.
- Minimize negative sentiment for companies to prevent decline in stock market value.

#### The Data

Two datasets from the website data.world's crowdflower:

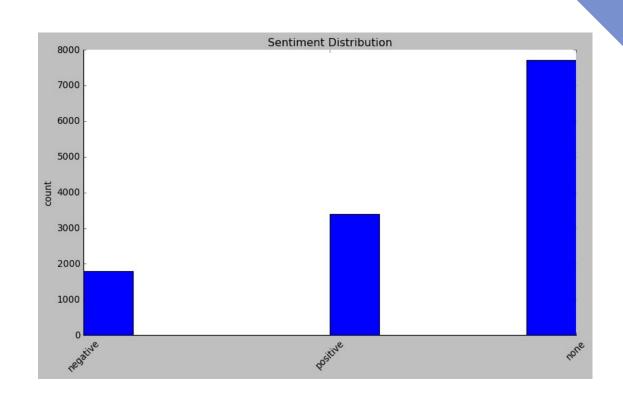
- Brands and Product Emotions Judge Emotion About Brands and Products
- Apple Twitter Sentiment
- 12,896 tweets

#### Class Imbalance

Neutral - 7706

Positive - 3401

Negative - 1789



### **Data Preprocessing**

#### **Text Before Cleaning:**

"RT @LaurieShook: I'm looking forward to the #SMCDallas pre #SXSW party Wed., and hoping I'll win an #iPad resulting from my shameless promotion. #ChevySMC"

#### Text After Cleaning:

"im look forward smcdallas pre party wed hop ill win result shameless promotion chevysmc"

#### Negative

#### Positive

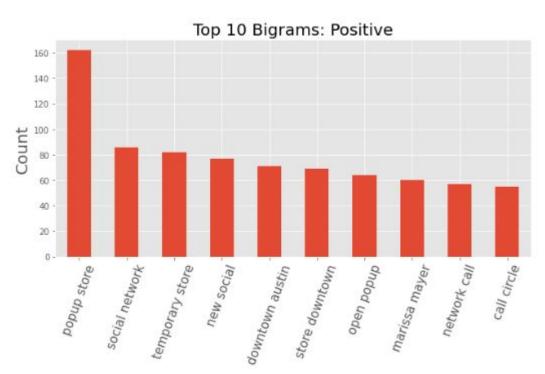
#### Neutral

```
yet.
buy
good fel
product service
use thank remains the population of the population
```

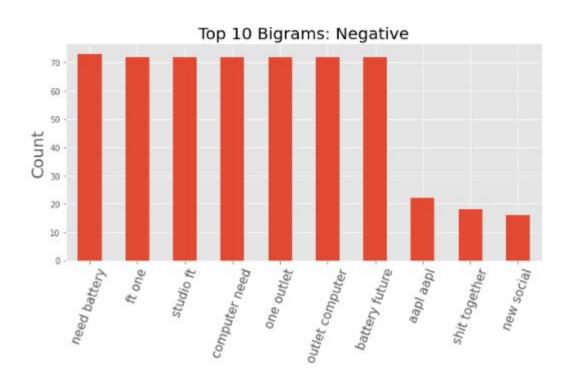
```
maris, people or think — with a set of the control of the control
```

```
match
come
people
misplace
future, studio
more stage
future
future, studio
more stage
future, st
```

### **Findings**



### **Findings**



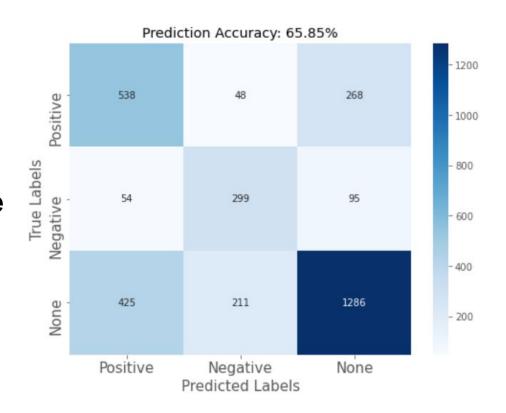
### **Modeling Process**



### **Model Performance**

#### The model correctly identified:

- 63% of the actual **positive** instances
- 67% of the actual **negative** instances
- 67% of the actual **neutral** instances



#### Recommendations

- Maintain innovation!
- Add in more popup stores
- Quickly address potential battery issues
- Manage public relations(store protest/anger)
- Improve customer service

#### **Future Work**

- Increase the data sample and find one that is more balanced
- Look at tweets by product

# Thank you!

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