## **EDUCATION**

## COLUMBIA BUSINESS SCHOOL

New York, NY

MBA, Media & Technology, May 2026

2024 - 2026

Member: Venture Capital Club, Technology Club, Forté Fellows, Rugby Football Club, Follies

Leadership: Career Management Center Fellow; VP of Alumni, Media Management Association; Band Leader, Juranimal cover band

**GMAT: 750** 

#### UNIVERSITY OF MICHIGAN | STEPHEN M. ROSS SCHOOL OF BUSINESS

Ann Arbor, MI

2017 - 2021

**BBA**, Emphasis in Finance Minor: Performing Arts Management and Entrepreneurship

Honors: magna cum laude

## **EXPERIENCE**

## MADISON SOUARE GARDEN ENTERTAINMENT

New York, NY

2025

Corporate Development Student Associate (Summer 2025)

- Created business development materials for Sphere's international expansion, preparing investment overviews and market opportunity decks for 30+ markets; work reviewed by MSG Executive Chairman and CFO
- Conducted due diligence of sports tech startups and investment funds, researched emerging industry themes and authored internal white papers framing potential venture investments and new business verticals aligned with MSGE growth
- Wrote monthly newsletters on sports PE, sports tech, and entertainment investment trends; distributed to MSG executives to guide strategic planning
- Evaluated strategic investment and acquisition opportunities, supporting board-level presentations and investment decisions

#### SONY MUSIC ENTERTAINMENT

New York, NY

Senior Analyst, Strategy & Investments (2024)

2021 - 2024

- Developed complex financial models for M&A opportunities across Sony's Music, Pictures, and Interactive Entertainment segments, presenting proposals totaling \$1B+ in transaction value to the C-suite, including the COO, CFO, and President
- Evaluated 150+ startups across music, tech, and gaming, collaborating with partner VC firms and start-up accelerator programs to assess strategic alignment and identify high-potential venture funding opportunities
- Led cross-functional teams across Sony Music's labels, global affiliates, and portfolio companies to perform technical and financial evaluations, ensuring strategic alignment between potential investments and internal operational needs
- Managed follow-on investment and facilitated formation of joint venture between Sony Music and D36 label, bridging South Asian diaspora and Western music markets for cross-cultural collaborations
- Designated 'Gen Z Committee' member, initiating artist collaborations via Sony Immersive Music Studios and emerging platforms like Fortnite; drove engagement for Iniko's single 'Jericho,' reaching 154M Spotify plays and 39M YouTube views

# Analyst, Strategy & Investments (2022 - 2024)

- Assessed strategic value and financial impact in partnerships, minority stakes, artist deals, and M&A; presented findings to senior management, resulting in 10+ closed deals and \$600M+ in investments that diversified Sony's portfolio and expanded artist reach
- Pioneered the business plan for Santa Anna Label Group, securing executive approval and launching in January 2023, which generated \$75M+ in annual revenue and led to investments in other labels, including Drake's OVO Sound
- Constructed Tableau dashboards utilizing SQL to track Spotify data and wrote more than 50 monthly reports to showcase Sony Music artists' success to senior management and other stakeholders

## Analyst, Corporate Strategy (2021 - 2022)

- Only junior member in core team of 12, handpicked by SVPs from applicant pool of more than 1000 to bypass Finance Rotation Program and join the team directly
- Liaised with SVP of Corporate Strategy, COO, and CFO to develop mid-range and long-term strategies, including geographic expansion and high-growth-genre investments; captured 1%+ market share and drove 10% annual revenue growth

# PRIMARY WAVE ENTERTAINMENT

New York, NY

Financial Due Diligence Intern (Summer 2018, Spring 2020)

2018, 2020

- Conducted in-depth due diligence and financial analysis for \$105M+ in music rights catalog acquisitions
- Authored 60-page market overview of the music industry, educating investors for a \$520M Private Placement Memorandum

# ADDITIONAL INFORMATION

Technical Skills: Advanced Excel modeling, Bloomberg Terminal, FactSet, Capital IQ, Tableau, Pitchbook, AI prompting Volunteer Work: Volunteer of Big Brothers Big Sisters of New York City mentorship program; paired with underprivileged juniors in high school to teach professional development, promote exploration of passions and plan for college

*Interests*: Drummer with 16+ years of experience and drummer for Sweet Police rock band, performing at venues across NYC; Soccer player and fan of FC Barcelona and international soccer, avid fan of Michigan and SF 49ers football