



JOHN SMITH

12340 NE 115TH PL

KIRKLAND, WA US

Est ID: 1e8d3780-7aee-44c5-99cc-67df37e5bd37

Date: 6/16/2022

Sales: Sarah Carter

12340 NE 115th PI - Asphalt / Parking Lot Construction

12340 NE 115th PI, Kirkland, WA 98033, USA

Email: carters@transblue.org

Phone: 12532458544

Mrs. XXXXX,

It was very nice to meet you and learn about your [insert type of project here]. With more than 20 years of experience in [type of work], I believe Transblue is a perfect fit. First, Transblue understands how to build, communicate, and deliver the project you expect. With our team of designers and installers, Transblue provides an unparalleled construction process and work that far exceeds that of our competitors. We have constructed over 1,000 similar projects and installed over 1 million sq. ft. of XXXXX. More importantly, Transblue has an uncompromising dedication to service and quality. We do not cut corners; we do not take short cuts. Our goal is to deliver projects that look incredible when completed but also incredible 10 to 20 years down the road. Most importantly, we take our work seriously. We understand and respect your investment in your property, and we will work with you to ensure that investment provides returns for years to come.

At Transblue, we care about your project just as if it were our own. It is this belief in doing what's right that distinguishes us from other contractors. In 2017, 2018, and 2019, Transblue won the Angie's List "Super Service Award" for outstanding customer service and project execution – an award bestowed only upon 1% of all contractors nationwide. Transblue is a proud member of the BBB and in 2019, the BBB named Transblue the 2019 "Torch Award" winner, an award recognizing Transblue's dedication to integrity and ethical business practices. We are also a "Top-Rated Contractor" on HomeAdvisor and Thumbtack and are background-check qualified. In 2019, Transblue was also named the best Hardscape Business in Seattle.

When you work with Transblue, a portion of all profits are put right back into the community. Last year, for example, Transblue provided free snow services to the Lynnwood Food Bank, Mountlake Terrace Food Bank, and Next Steps Pregnancy Clinic. We also provide free lawn care for elders in our community, Westgate Chapel, and Silver Creek Church. We are the keynote speaker sponsor for Dawson's Place, a child advocacy center for victims of physical and sexual abuse. We also support the New Heart Foundation, an organization helping men and women throughout Washington overcome drug/alcohol addiction. Every dollar you spend with Transblue will make our neighborhoods better.

Now that you know a little bit more about us, we hope that you would partner with a company that truly cares about your project, your community, and helping all of us live in a better place. Thank you for the opportunity to provide you with a comprehensive proposal.

Very Truly Yours,

David Wescott Transblue

Testing			\$2750.0
50 up to	Covered Patio Structure - Wood - TB20049	Install a covered patio structure. Posts will be pressure treated appearance grade lumber, framing will be standard framing, roofing will be 30 yr. arc. Interior ceiling will be exposed rafters. Fascia will cedar and stained.	\$ 2750

Total: \$2750

Terms and Conditions

- The scope of work, terms, conditions, and exclusions described herein are expressly accepted and will be referred to as "The Contract." Contractor and Client expressly agree that the Contract may only be modified by written agreement mutually agreed to by the parties.
- Contractor will not change, add, or reduce the scope of work except by written change order. Client agrees to pay all costs attributable to a change order within ten (10) days of invoice.
- Transblue may use subcontractors to perform some or all of the Contract work.
- All material costs are bulk priced unless stated otherwise. Client acknowledges that material costs may increase if material amounts are reduced for any reason.
- Pictures provided in proposals are illustrative, only, and may not represent Client's unique scope of work.
- Either party may cancel the Contract within three (3) days of acceptance. If Client terminates the Contract at any point after three (3) days, Client will be liable for all costs already incurred by Contractor, including all subcontractor and administrative costs, as well as an early termination penalty equal to ten percent (10%) of the Contract price.
- Payments are to be made as follows: 50% down, 30% mid-project and 20% upon substantial completion.

- If Client alleges improper, defective, or incomplete construction (a “Claim”), Client may submit a Claim to Contractor, in writing, within sixty (60) days after substantial completion. No Claim(s) will be considered submitted if any amount Contractor claims is owing remains outstanding. If Client fails to submit a Claim in the time specified, the Claim will be deemed conclusively waived. Within thirty (30) days after written notification of a Claim, Contractor will accept all, part, or deny the Claim and propose a resolution for any accepted Claim (the “Accepted Claim”). Unless otherwise agreed to by the parties, Contractor will then have sixty (60) days to perform the work as required under the Accepted Claim.
- Payment must be within ten (10) days from invoice. Late payments will accrue interest at 2.5% per month. Client is also responsible for all collection costs incurred by Contractor.
- If a dispute arises, the exclusive jurisdiction is Snohomish County Superior Court. The most prevailing party is entitled to its reasonable attorney fees and costs.