

... Intro on slides...

### Herdin experiment:

I have a bag of 3 marbles.

{ w/prob  $\frac{1}{2}$  1 is red & 2 are blue  
w/prob  $\frac{1}{2}$  2 are red & 1 is blue

Your task: determine if the bag is  
majority red (MR) or majority-blue (MB)

Rules: you come up 1 at a time and  
pull a marble out, look at it without  
showing it to anyone else, and then  
put it back in the bag. At which  
point you make a guess of whether the  
bag is MB or MR.

Note: you hear all the guesses of those  
ahead of you, but don't see their  
marbles.

Let's try it a few times

Q: What was the decision rule used by

— the first person?

... the second person?

... etc.?

Q: Does the class know the correct answer?

Let's do some analysis...

To maximize chance of winning (being right)  
each person chooses

$$MB \Leftrightarrow \Pr(MB \mid \text{what has been announced}) > \frac{1}{2}$$

For the 1<sup>st</sup> person

$$\Pr(MB) = \Pr(MR) = \frac{1}{2} \quad \text{a priori}$$

$$\& \Pr(\underbrace{\text{pull Blue}}_B \mid MB) = \Pr(\underbrace{\text{pull Red}}_R \mid MR) = \frac{2}{3}$$

$$\Rightarrow \Pr(B) = \Pr(MB) \Pr(B \mid MB) + \Pr(MR) \Pr(B \mid MR) = \frac{1}{2}$$

$$\begin{aligned} \text{so } \Pr(MB \mid B) &= \frac{\Pr(MB \cap B)}{\Pr(B)} \\ &= \frac{\Pr(MB) \Pr(B \mid MB)}{\Pr(B)} \end{aligned}$$

Q: What's this called?

A: Bayes' Rule

$$= \frac{1}{2} \cdot \frac{2}{3} = \underline{\underline{\frac{2}{3}}}$$

$$\frac{1}{2} = \frac{1}{3}$$

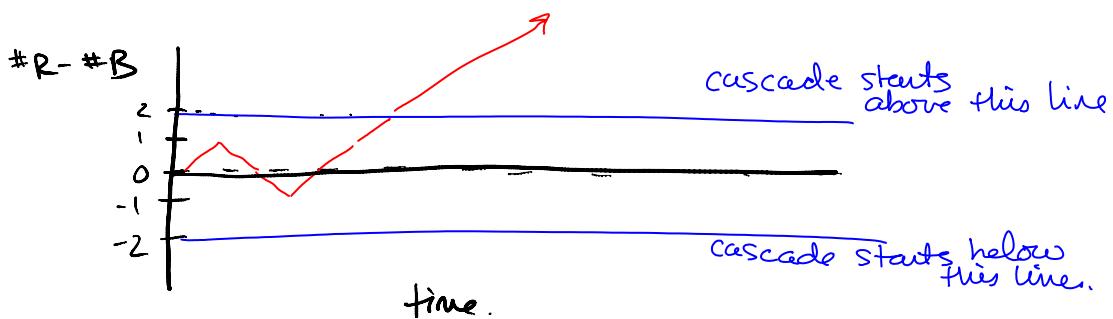
That's nothing unexpected, but what if we look at the 3<sup>rd</sup> student.

Suppose they saw B,B, and then pulled a R... what should they guess?

$$\begin{aligned}\Pr(MB | B, B, R) &= \frac{\Pr(MB) \Pr(B, B, R | MB)}{\Pr(R, B, R)} \\ &= \frac{\frac{1}{2} \cdot \left(\frac{2}{3} \cdot \frac{2}{3} \cdot \frac{1}{3}\right)}{\Pr(MB) \Pr(B, B, R | MB) + \Pr(MR) \Pr(B, B, R | MR)} \\ &= \frac{\frac{1}{2} \cdot \frac{4}{27}}{\frac{1}{2} \cdot \frac{4}{27} + \frac{1}{2} \cdot \left(\frac{1}{3} \cdot \frac{1}{3} \cdot \frac{2}{3}\right)} = \frac{\frac{4}{27} \cdot \frac{1}{2}}{\frac{1}{9}} \\ &= \frac{2}{3}\end{aligned}$$

⇒ says B despite seeing R!

⇒ Everyone in the future says B regardless of what they see !!



That was a very simple example of a

Cascade... you can look in the book for some generalizations of it.

What we're going to do, since our focus is on networks is to investigate cascading behavior in a network setting.

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see PPT for examples

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As usual, will look at a very simple model of this to see what we can learn ...

### A Network Coordination Game

Let's consider a scenario with 2 products (A & B) and a population of  $n$  people connected with some social network graph  $G$ .

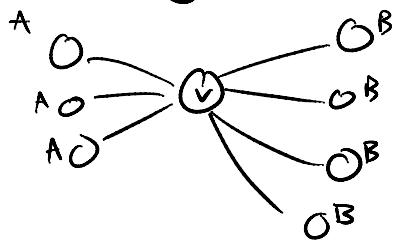
We'll look at 1 component, so that we can assume it's connected.

At time 0 everyone is using product B. Then at time one a few people switch to a new product, A.

The question is, will this change cause a cascade?

i.e. cause everyone to switch from B  $\rightarrow$  A?

### Decision Making Model:



v has  $e(v)$  neighbors.

$pe(v)$  are using A

$(1-p)e(v)$  are using B

A has "value" a

B has "value" b

def: v choose A  $\Leftrightarrow pe(v)a \geq (1-p)e(v)b$

i.e. "value" of choosing A is  
larger than "value" of choosing B

(think VHS vs DVD)

Notice  $pe(v)a \geq (1-p)e(v)b$

$\Leftrightarrow pe(v)(a+b) \geq e(v)b$

$\Leftrightarrow p \geq \frac{b}{a+b} := g$

$g$  small  $\Rightarrow$  A is "better"  
so you're convinced  
by only a small  
# of friends using A

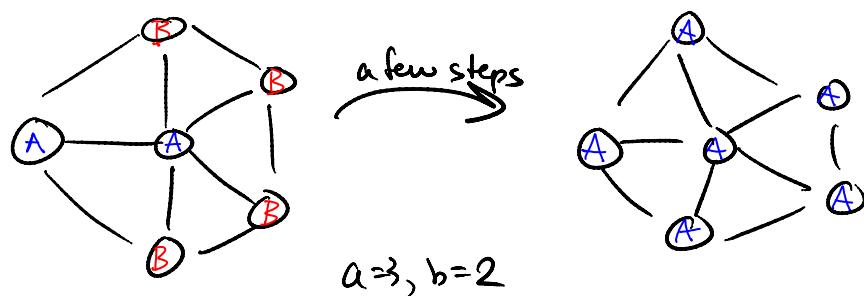
$g$  large  $\Rightarrow$  B is "better" so  
you need a lot of  
friends to choose B  
before you do.

Now, our question is :

Q: What are the "equilibria" choices for product adoption.

A: Two obvious ones : all A or all B  
but others are also possible ...

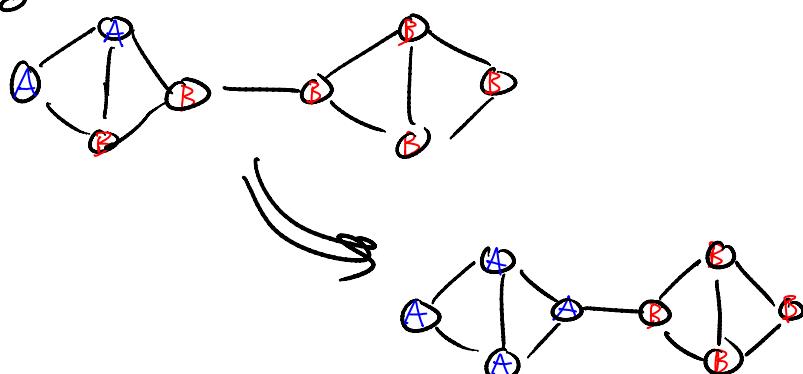
Ex:



Idea: as soon as two nodes fix decisions as A (maybe they are completely convinced A is better) a cascade follows.

Q: Will cascades always take over the whole graph?

A: No



Clusters limit the spread!

Thm: Consider a set of adopters of A w/  
threshold  $g$  for nodes to adopt A.

A complete cascade will not follow

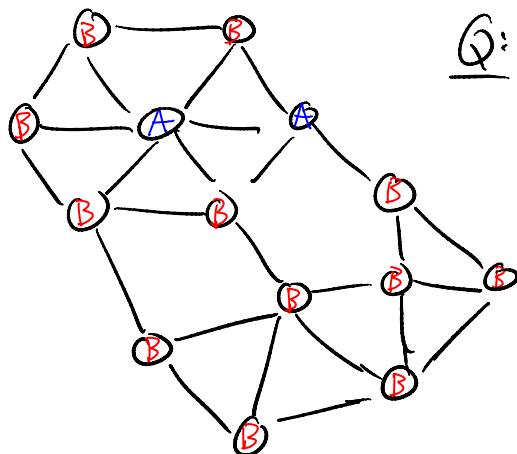
$\Leftrightarrow$  the remaining network contains  
a cluster of density greater than

$1-g$

(<sup>cluster has density = d iff each node has d fraction of its neighbors in the set.</sup>)

(in example above Thm, clusters have density  $2/3$ )

Ex:



Q: Will the cascade  
become complete?

A: No.

Pf: The proof has 2 parts

- i) Clusters prevent cascades
- ii) Only clusters prevent cascades.

Part i) Consider a cluster w/ density  $\geq 1-g$ .

We will argue that the cascade will

not lead to any node in the cluster switching from  $B \Rightarrow A$ .

Q: Why?

A: Consider the first one to change...  
by definition it has  $\geq 1-g$  fraction of nodes in the cluster and by assumption none of these are using  $A$ . So, it must have  $< g$  fraction using  $A$ ... and so it can never swap to  $A$ .

part ii) Suppose a cascade stopped before everyone switches to  $A$ .

Then the set of remaining nodes using  $B$  must be a set of nodes w/ density  $> 1-g$  because every node has  $\geq 1-g$  fraction of its neighbors in the set (otherwise it would have switched to  $A$ ).

□

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So, that was 1 simple "Network cascade" example. There are many other variations that are interesting to consider.

In the book, you'll see discussion of  
node dependent thresholds  
& a few other interesting modifications.

& a few other interesting modifications

One key limitation of all of this though is our deterministic model of choice...

clearly that's not realistic

It turns out that it's much harder (but not impossible) to study probabilistic models of  
cascades/epidemics.

Thanks!