# **Summary of Task**

Care Health, a large patient-centric clinic network, is opening a new clinic in Cleveland, Ohio. They prioritize accurate referrals to in-network specialists within the region for their vulnerable patient population.

```
In []: # %load '../src/config.py'
import pymysql
import pandas as pd
import sqlalchemy
from sqlalchemy import create_engine
connection_string = 'mysql+pymysql://root:@localhost:3306/carehealth'
engine = create_engine(connection_string)
```

# Load specialists from insurance company into a dataframe

```
df_json = pd.read_json('../data/raw/example_json')
         df_json.info()
         df_json.head(10)
        <class 'pandas.core.frame.DataFrame'>
        RangeIndex: 2000 entries, 0 to 1999
        Data columns (total 7 columns):
             Column
                            Non-Null Count Dtype
         0
             npi
                            2000 non-null
                                              int64
                                              obiect
         1
             first_name
                            2000 non-null
                            2000 non-null
         2
             last_name
                                              object
             specialty_1 2000 non-null
                                              object
         3
         4
             specialty_2 2000 non-null
                                              object
                            2000 non-null
                                              obiect
             address
             phone
                            2000 non-null
                                              int64
        dtypes: int64(2), object(5)
        memory usage: 109.5+ KB
Out[]:
                     npi first_name
                                       last_name
                                                              specialty_1
                                                                                specialty_2
                                                                                                        address
                                                                                                                        phone
                                                                                             4712 W 103rd St, Oak
            1154529105 Muhammad
                                                                                                                  7085982448
                                                                            Internal Medicine
                                                              Nephrology
                                             Omer
                                                                                               Lawn, IL 60453, US
                                                                                                836 W Wellington
                                                    Radiology - Diagnostic
             1396791281
                               Myron Kirshenbaum
                                                                                                                  7732967821
                                                                                                  Ave, Chicago, IL
                                                               Radiology
                                                                                                       60657, US
                                                                                                   909 Walnut St,
          2 1720076706
                                Jack
                                             Jallo
                                                     Neurological Surgery
                                                                                                  Philadelphia, PA
                                                                                                                   2155033321
                                                                                                       19107, US
                                                           Obstetrics and
                                                                                                 26900 Cedar Rd,
                                                                                    Urology
            1154386324
                             Howard
                                          Goldman
                                                     Gynecology - Female
                                                                                                  Beachwood, OH
                                                                                                                  2168393000
                                                            Pelvic Medi...
                                                                                                       44122, US
                                                                                               1901 W Harrison St,
            1295709228
                              Robert
                                                                                                                  3128644641
                                                               Podiatrist
                                                                                               Chicago, IL 60612,
                                           Laveau
                                                                                                             US
                                                                                             1725 W Harrison St #
            1902192404
                               Deana
                                           Shenaq
                                                          Plastic Surgery
                                                                                                  425, Chicago, IL
                                                                                                                  3125633000
                                                                                                       60612, US
                                                                          Internal Medicine -
                                                                                                  3737 Market St,
            1851553432
                                Mary
                                          Porteous
                                                             Pulmonology
                                                                                Critical Care
                                                                                                  Philadelphia, PA
                                                                                                                  2153498310
                                                                                   Medicine
                                                                                                       19104, US
                                                                                                   2160 S 1st Ave,
             1922171990
                                                                                                                  7082168563
                             Norman
                                        Weinzweig
                                                          Plastic Surgery
                                                                                  Specialist Forest Park, IL 60130,
                                                                                                             US
                                                                                             8333 Naab Rd # 250,
         8 1265424543
                                 Eric
                                             Potts
                                                     Neurological Surgery
                                                                                                  Indianapolis, IN
                                                                                                                  3173961300
                                                                                                       46260, US
                                                                                                   2160 S 1st Ave,
                                                                                              Maywood, IL 60153,
            1497732747
                                                           Rheumatology
                                                                                                                  8885847888
                              Rodney
                                           Tehrani
                                                                            Internal Medicine
```

# Load validated data from call center into a dataframe

```
In [ ]: df_excel = pd.read_excel('../data/raw/example_manual_validation.xlsx')
    df_excel.info()
    df_excel.head(10)
```

US

> <class 'pandas.core.frame.DataFrame'> RangeIndex: 10646 entries, 0 to 10645 Data columns (total 25 columns):

Column Non-Null Count Dtype # 0 STATUS 10646 non-null object attempts 1 10646 non-null int64 2 agentid 10646 non-null object 3 phonenumber 10646 non-null int64 4 callplacedtimePST 10646 non-null datetime64[ns] 5 length 10646 non-null int64 6 experimentid 10646 non-null int64 7 id 10646 non-null int64 8 npi 10646 non-null int64 9 FirstName 10646 non-null object 10 LastName 10646 non-null object 11 specialty1 10646 non-null object 12 specialty2 5989 non-null object 13 gender float64 0 non-null 14 address 10646 non-null object 15 state 10646 non-null object 16 zone 10646 non-null object 17 phonescore 10641 non-null object 18 addressscore 5752 non-null object 19 phoneinput 1060 non-null object 20 addressinput 1501 non-null object 10627 non-null object 21 acceptingnewpatients 22 notes 5927 non-null object 23 WrapupCategory\_Name 10646 non-null object 24 WrapupCode\_Name 10646 non-null object

dtypes: datetime64[ns](1), float64(1), int64(6), object(17)

memory usage: 2.0+ MB

	ory asage	e: 2.0+ ME	,							
	STATUS	attempts	agentid	phonenumber	callplacedtimePST	length	experimentid	id	npi	FirstName
0	U	1	TDimaano	2199322300	2019-07-01 05:01:27.977	468	1005	4	1326011628	Dilawer
1	U	1	TDimaano	2198364473	2019-07-01 05:10:39.320	168	1005	5	1568481182	Samer
2	1	2	TDimaano	3174976666	2019-07-01 05:14:49.310	317	1005	7	1043486343	Faheem
3	U	1	TDimaano	2156636067	2019-07-01 05:21:15.733	737	1005	10	1871749424	Philip
4	U	2	Jlbanez	2168447260	2019-07-01 05:25:13.947	355	1005	12	1720318355	Hesham
5	U	2	HYco	8568216360	2019-07-01 05:27:27.823	216	1005	13	1588608731	Joseph
6	U	1	Jlbanez	3179448660	2019-07-01 05:31:39.213	460	1005	16	1285947416	Khaled
7	U	2	НҮсо	8003219999	2019-07-01 05:31:46.897	207	1005	14	1790746162	Jack
8	U	2	TDimaano	2157622551	2019-07-01 05:34:16.797	59	1005	17	1972543155	Mark
9	U	1	НҮсо	3174528717	2019-07-01 05:35:53.003	64	1005	20	1285693994	Tarick

10 rows × 25 columns

# Sanity check the data

- 1. Missing values
- 2. Check for duplicates
- 3. Overview of distributions of values in each column

```
In [ ]: # Missing values
        df_excel.isnull().sum()
```

```
Out[]: STATUS
                                   0
                                   0
        attempts
                                   0
        agentid
        phonenumber
                                   0
        callplacedtimePST
                                   0
        length
                                   0
        experimentid
                                   0
        id
                                   0
                                   0
        npi
        FirstName
                                   0
        LastName
                                   0
        specialty1
                                   0
        specialty2
                                4657
                               10646
        gender
        address
                                   0
        state
                                   0
                                   0
        zone
        phonescore
                                   5
        addressscore
                                4894
        phoneinput
                                9586
        addressinput
                                9145
        acceptingnewpatients
                                19
                                4719
        WrapupCategory_Name
                                   0
        WrapupCode_Name
                                   0
        dtype: int64
In [ ]: # Check for duplicates
        df_excel.duplicated().sum()
Out[]: 0
In [ ]: # Distributions of values in each column
        for i in df_excel.select_dtypes(include='object'):
            print(i)
            print(df_excel[i].value_counts())
            print('----')
```

```
STATUS
STATUS
U
    7689
Α
    1398
C
    1297
Ι
     262
Name: count, dtype: int64
agentid
agentid
TDimaano
            3716
JIbanez
            3558
RMonoy
            2401
HYco
             816
qbonganay
              154
cicadmin
              1
Name: count, dtype: int64
FirstName
FirstName
Michael
           288
David
           226
James
           181
Robert
           177
John
           164
Melinda
           1
Tim
0ssama
             1
Garrett
             1
             1
Noorani
Name: count, Length: 2331, dtype: int64
LastName
LastName
Patel
               58
Shah
               36
Smith
               35
Khan
Mehta
                30
                . .
Byun
                1
                1
Reisman
Renston
                1
Byron
Papanicolaou
               1
Name: count, Length: 4728, dtype: int64
specialty1
specialty1
                                            1046
Pulmonology
Cardiology
                                            1003
Psychiatry and Neurology - Psychiatry
                                             803
                                             598
Gastroenterology
Psychiatry and Neurology - Neurology
                                             460
                                            . . .
Dentist - Periodontics
                                               1
Pain Medicine - Interventional
                                               1
Physical Therapist - Orthopedic
                                               1
Preventive Medicine - Sports Medicine
                                               1
Psychiatry and Neurology - Pain Medicine
Name: count, Length: 98, dtype: int64
specialty2
specialty2
                                              2038
Internal Medicine
Internal Medicine - Critical Care Medicine
                                               647
Hematology and Oncology
Obstetrics and Gynecology
                                               224
Interventional Cardiology
                                               218
Otolaryngology - Facial Plastic Surgery
                                                 1
Physical Therapist
                                                 1
Colon and Rectal Surgery
                                                 1
                                                 1
Family Medicine - Addiction Medicine
                                                 1
Radiology - Nuclear Radiology
Name: count, Length: 128, dtype: int64
address
address
3400 Civic Center Blvd, Philadelphia, PA 19104, US
                                                             278
3400 Spruce St, Philadelphia, PA 19104, US
                                                             231
51 N 39th St, Philadelphia, PA 19104, US
                                                             146
9500 Euclid Ave, Cleveland, OH 44195, US
                                                             145
1901 W Harrison St, Chicago, IL 60612, US
                                                             140
1 Trans Am Plaza Dr # 460, Oakbrook Terrace, IL 60181, US
                                                               1
235 Plain St # 201, Providence, RI 02905, US
                                                               1
10000 Ann's Choice Way, Warminster, PA 18974, US
                                                               1
5735 Ridge Ave # 102, Philadelphia, PA 19128, US
                                                               1
```

```
8324 Skokie Blvd, Skokie, IL 60077, US
Name: count, Length: 2815, dtype: int64
state
state
      3501
PΑ
ΙL
      3011
OΗ
      1279
ΙN
      1206
ΜI
      1098
NJ
      273
RΙ
       271
MA
Name: count, dtype: int64
zone
zone
EST
       7635
CST
       3011
Name: count, dtype: int64
phonescore
phonescore
True 2
           3928
N/A 1
           1568
True 1
           1389
N/A 2
           1331
False 1
           1073
False 4
            381
False 3
            366
False 2
            359
False 5
             98
N/A 3
             75
N/A 4
             73
Name: count, dtype: int64
addressscore
addressscore
True 1
           3210
False 1
           2377
True 2
           165
Name: count, dtype: int64
phoneinput
phoneinput
                       10
2158937246
12158937246
                        9
                        7
3179440980
                        7
2156627300
2156622737
                        7
2154568242 option 4
                       1
2483984081
                        1
2164443666
                        1
                        1
7655295300
2488582270
                        1
Name: count, Length: 646, dtype: int64
addressinput
addressinput
3400 Civic Center Blvd, Philadelphia, PA 19104, USA
                                                        25
11100 Euclid Avenue Cleveland, OH 44106
                                                        10
132 S 10th St #480, Philadelphia, PA 19107, USA
                                                        10
3400 Civic Center Blvd, Philadelphia, PA 19104, US
                                                         8
908 N Elm St #404, Hinsdale, IL 60521, USA
                                                         8
51 N 39th St #240, Philadelphia, PA 19104, USA
                                                         1
3737 Market St 10 FL, Philadelphia, PA 19104, US
9500 Euclid Ave #J1-5, Cleveland, OH 44195, US
                                                         1
26900 Cedar Rd # 325S, Beachwood, OH 44122,
                                                         1
115 Fulton St #202, Pontiac, MI 48341
                                                         1
Name: count, Length: 984, dtype: int64
acceptingnewpatients
acceptingnewpatients
N/A 2
                       5842
True
                       4024
False
                        449
                        209
N/A 1
No Answer
                         96
 I doubt
                          5
undefined
                          1
                          1
Provider not there
Name: count, dtype: int64
notes
notes
RM: 2nd call.
148
```

file: ///Users/and rewwint/Documents/PROJECTS/ribbon/Q2FyZSBIZWFsdGgrYWtzZGtm/notebooks/CareHealth-CLE-INN.html

```
70
TN - leave a message
57
JI; 2nd call- VM
RM: 2nd call.
50
RM: Contact says doctor is not there and she is not sure if the doctor is part of their company and provide
d a corporate number 3179603535
JI; office contact transferred 2x but when i reached radiologist department contact said there's no provide
r by that name and the address is correct but its is a hospital
RM: Accepting new patients - only for high risk
JI; dialed 3x, out of service
JI; Contact provided other practice locations which is 3909 Orange Pl #3200, Beachwood, OH 44122, US and
3999 Richmond Rd, Beachwood, OH 44122, US.Also provided Direct Phone number 2168445025
Name: count, Length: 2511, dtype: int64
WrapupCategory_Name
WrapupCategory_Name
Success
RBN Busy
                3841
RBN No Answer
                 862
                  95
Failure
                  58
Escalate
Skipped
                  13
Ambiguous
                  2
Name: count, dtype: int64
WrapupCode_Name
WrapupCode_Name
Answering Machine/Voicemail
                              3841
True
                               3016
False
                               2772
RBN No Answer
                               862
Hung - Up
                                95
Escalate
                                 58
Ambiguous - Agent Logout
```

# Explore the data (EDA)

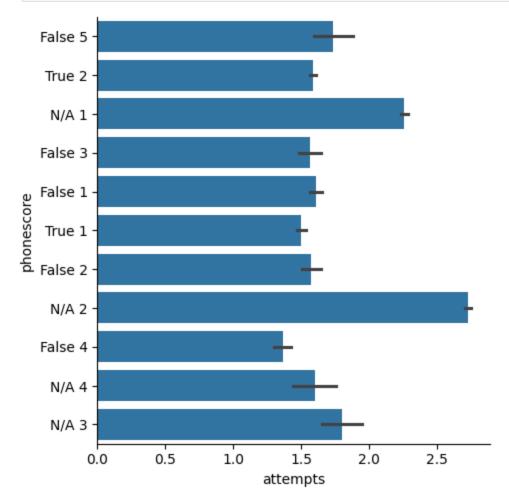
Name: count, dtype: int64

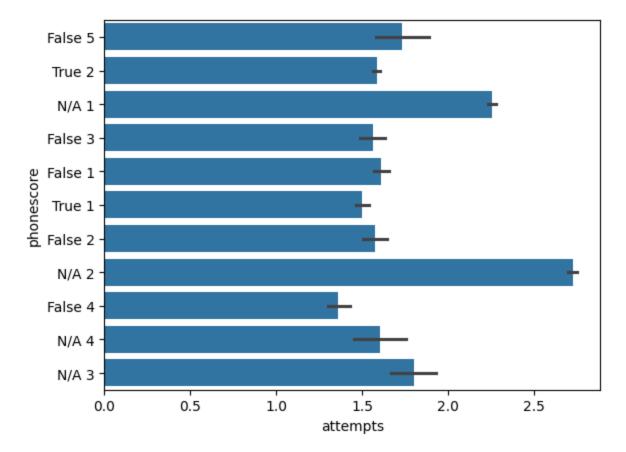
In [ ]:	df_excel.describe().T							
Out[]:		count	mean	min	25%	50%	75	
	attempts	10646.0	1.812136	1.0	1.0	2.0	1	
	phonenumber	10646.0	4322816851.843791	2018042800.0	2163632586.0	3135813244.0	708216900	
	callplacedtimePST	10646	2019-07-21 23:12:24.239269120	2019-07-01 05:01:27.977000	2019-07-11 07:11:16.212250112	2019-07-22 06:29:01.093500160	2019-07- 12:18:30.1395000	
	length	10646.0	179.605016	2.0	71.0	130.0	23	
	experimentid	10646.0	1005.0	1005.0	1005.0	1005.0	100	
	id	10646.0	3532.310351	1.0	1732.0	3529.5	5299	
	npi	10646.0	1504906806.798798	1003009358.0	1255505608.0	1508889217.0	175054808	
	gender	0.0	NaN	NaN	NaN	NaN	N	

In [ ]: df\_excel.describe(include='object').T

Out[]:

```
count unique
                                                                             top
                                                                                   freq
              STATUS 10646
                                                                               U
                                                                                  7689
                                    4
              agentid 10646
                                                                        TDimaano
                                    6
                                                                                  3716
            FirstName 10646
                                 2331
                                                                         Michael
                                                                                   288
            LastName 10646
                                4728
                                                                            Patel
                                                                                    58
                                                                     Pulmonology 1046
            specialty1 10646
                                  98
                        5989
                                  128
                                                                                  2038
            specialty2
                                                                 Internal Medicine
              address 10646
                                      3400 Civic Center Blvd, Philadelphia, PA 19104...
                                                                                   278
                 state 10646
                                    8
                                                                              PA
                                                                                  3501
                 zone 10646
                                    2
                                                                             EST 7635
           phonescore
                       10641
                                   11
                                                                           True 2 3928
                                                                           True 1 3210
         addressscore
                        5752
                                    3
           phoneinput
                        1060
                                 646
                                                                     2158937246
                                                                                     10
                                 984 3400 Civic Center Blvd, Philadelphia, PA 19104...
         addressinput
                         1501
                                                                                    25
 acceptingnewpatients
                       10627
                                    8
                                                                            N/A 2 5842
                        5927
                                 2511
                                                                     RM: 2nd call.
                                                                                   148
                                    7
                                                                         Success
WrapupCategory_Name
                       10646
                                                                                  5775
                                    7
                                                       Answering Machine/Voicemail 3841
   WrapupCode_Name 10646
```





# Investigate the payer provided data

```
In [ ]: # Missing values
        df_json.isnull().sum()
Out[]: npi
                        0
                        0
         first_name
         last_name
                        0
         specialty_1
         specialty_2
                        0
                        0
         address
         phone
                        0
         dtype: int64
In [ ]: df_json.duplicated().sum()
Out[]: 0
```

1. Transform coma separated address into a single columns with street, city, state, and zip code

Clean and transform the data from local insurance providers

- 2. Based on state and zip code range, filter Care Health's network of specialists in target region
- 3. Extract column relivant columns from the JSON data

```
df_json[['street', 'city', 'state', 'zip', 'country']] = df_json['address'].str.split(',', expand=True)
 df_json['state'] = df_json['state'].astype(str).str.strip()
 df_json[['state', 'zip']] = df_json['state'].str.split(' ', expand=True)
df_json = df_json[['npi', 'first_name', 'last_name', 'specialty_1', 'specialty_2', 'phone', 'address', 'c.
 df_json.to_sql('payer_provider', engine, if_exists='replace')
 df_json.info()
 df_json.head(5)
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 2000 entries, 0 to 1999
Data columns (total 10 columns):
     Column
                  Non-Null Count Dtype
                   2000 non-null
 0
     npi
                                   int64
     first_name
                  2000 non-null
                                   object
     last_name
                  2000 non-null object
3
     specialty_1 2000 non-null object
     specialty_2 2000 non-null object
 4
 5
                  2000 non-null int64
     phone
                                 object
    address
                  2000 non-null
 7
                  2000 non-null
                                   object
     city
8
                  2000 non-null
                                   object
     state
                  1988 non-null
9
                                   object
     zip
dtypes: int64(2), object(8)
memory usage: 156.4+ KB
```

```
Out[]:
                                    npi first_name
                                                                    last_name
                                                                                         specialty_1 specialty_2
                                                                                                                                               phone
                                                                                                                                                                   address
                                                                                                                                                                                                city state
                                                                                                                                                                                                                          zip
                                                                                                                                                                     4712 W
                                                                                                                                                                  103rd St,
                                                                                                                      Internal
                                                                                                                                     7085982448
                 0 1154529105 Muhammad
                                                                                                                                                                Oak Lawn,
                                                                                                                                                                                                              IL 60453
                                                                             Omer
                                                                                          Nephrology
                                                                                                                                                                                       Oak Lawn
                                                                                                                     Medicine
                                                                                                                                                                 IL 60453,
                                                                                                                                                                           US
                                                                                                                                                                      836 W
                                                                                           Radiology -
                                                                                                                                                                Wellington
                 1 1396791281
                                                     Myron Kirshenbaum
                                                                                            Diagnostic
                                                                                                                                      7732967821
                                                                                                                                                                          Ave,
                                                                                                                                                                                         Chicago
                                                                                                                                                                                                              IL 60657
                                                                                             Radiology
                                                                                                                                                               Chicago, IL
                                                                                                                                                               60657, US
                                                                                                                                                               909 Walnut
                                                                                         Neurological
                                                                                                                                       2155033321 Philadelphia,
                 2 1720076706
                                                        Jack
                                                                               Jallo
                                                                                                                                                                                   Philadelphia
                                                                                                                                                                                                             PA 19107
                                                                                                Surgery
                                                                                                                                                                 PA 19107,
                                                                                                                                                                            US
                                                                                            Obstetrics
                                                                                                                                                                      26900
                                                                                                      and
                                                                                                                                                                 Cedar Rd,
                                                                                          Gynecology
                 3 1154386324
                                                                                                                      Urology 2168393000
                                                                                                                                                                                                             OH 44122
                                                   Howard
                                                                        Goldman
                                                                                                                                                             Beachwood,
                                                                                                                                                                                    Beachwood
                                                                                               - Female
                                                                                                                                                                OH 44122,
                                                                                                   Pelvic
                                                                                                                                                                            US
                                                                                                  Medi...
                                                                                                                                                                     1901 W
                                                                                                                                                              Harrison St,
                 4 1295709228
                                                                                                                                      3128644641
                                                                                                                                                                                                              IL 60612
                                                    Robert
                                                                           Laveau
                                                                                             Podiatrist
                                                                                                                                                                                         Chicago
                                                                                                                                                               Chicago, IL
                                                                                                                                                                60612, US
In [ ]: df_json.duplicated().sum()
Out[]: 0
In [ ]: |df_excel = pd.read_excel('../data/raw/example_manual_validation.xlsx')
                df_excel['acceptingnewpatients'] = df_excel['acceptingnewpatients'].astype(str).str.strip().replace('I doul
                df_excel['address'] = df_excel['address'].astype(str).str.strip()
                df_excel[['street', 'city', 'state_zip', 'country', 'blank']] = df_excel['address'].str.split(',', expand='
                df_excel['state_zip'] = df_excel['state_zip'].astype(str).str.strip()
                df_excel[['state_extracted', 'zip', 'blank']] = df_excel['state_zip'].str.split(' ', expand=True)
df_excel = df_excel[['npi', 'acceptingnewpatients', 'attempts', 'FirstName', 'LastName', 'specialty1', 'speci
                df_excel.to_sql('validated_provider', engine, if_exists='replace')
                df_excel.info()
                df_excel.head(10)
              <class 'pandas.core.frame.DataFrame'>
              RangeIndex: 10646 entries, 0 to 10645
              Data columns (total 16 columns):
               #
                       Column
                                                                   Non-Null Count Dtype
               0
                                                                   10646 non-null int64
                       npi
                1
                       acceptingnewpatients 10646 non-null object
                2
                       attempts
                                                                   10646 non-null int64
                3
                       FirstName
                                                                   10646 non-null object
                4
                       LastName
                                                                   10646 non-null object
                5
                       specialty1
                                                                   10646 non-null object
                       specialty2
                                                                   5989 non-null
                                                                                                  object
                7
                        phonenumber
                                                                   10646 non-null int64
                8
                                                                   10641 non-null object
                       phonescore
                9
                       address
                                                                   10646 non-null object
                10
                       addressscore
                                                                   5752 non-null
                                                                                                  object
                11
                       state
                                                                   10646 non-null object
                12
                                                                   10646 non-null object
                       city
                13 zip
                                                                   10588 non-null object
                       zone
                                                                   10646 non-null object
                15 callplacedtimePST
                                                                   10646 non-null datetime64[ns]
              dtypes: datetime64[ns](1), int64(3), object(12)
              memory usage: 1.3+ MB
```

Out[]: npi acceptingnewpatients attempts FirstName LastName specialty1 specialty2 phonenumber p Psychiatry and 1326011628 N/A 1 Dilawer Neurology -2199322300 Abbas NaN Neurology Interventional **1** 1568481182 N/A 1 Samer Abbas Cardiology 2198364473 Cardiology Internal Medicine -Pulmonology **2** 1043486343 N/A 2 Faheem Abbasi 3174976666 Critical Care Medicine 1871749424 Philip Abbosh Urology 2156636067 True 1 NaN Psychiatry and 4 1720318355 Hesham 2168447260 True 2 Abboud Neurology -NaN Neurology Orthopaedic Orthopaedic Surgery - Adult 1588608731 2 8568216360 True Joseph Abboud Surgery Reconstructive Internal 1285947416 N/A 2 Khaled Abdeljawad Gastroenterology 3179448660 Medicine Orthopaedic Orthopaedic 1790746162 True Jack Abboudi 8003219999 Surgery - Hand Surgery Dermatology - MOHS-1972543155 N/A 2 2 Mark Abdelmalek Dermatology 2157622551 Micrographic Surgery Podiatrist - Foot 9 1285693994 3174528717 True 1 Tarick Abdo and Ankle NaN Surgery In [ ]: query = ''' **SELECT** b.index AS payer\_index, IF(b.address <> a.address, 0, 1) AS address\_match, IF(a.phonenumber <> b.phone, 0, 1) AS phone\_match, IF(specialty1 <> specialty\_1, 0, 1) AS specialty\_1\_match, IF(specialty2 <> specialty\_2, 0, 1) AS specialty\_2\_match, IF(a.phonescore = 'TRUE 1' OR a.phonescore = 'TRUE 2', 1, 0) AS phone\_accessible, IF(a.addressscore = 'TRUE 1' OR a.addressscore = 'TRUE 2', 1, 0) AS address\_accessible, IF(a.acceptingnewpatients = 'True', 1, 0) AS accepting\_new\_patients, IF(a.acceptingnewpatients = 'False', 1, 0) AS not\_accepting\_new\_patients, b.address AS payer\_address, a.\* **FROM** validated\_provider AS a **JOIN** payer\_provider AS b ON a.npi = b.npi ORDER BY payer\_index, a.npi, callplacedtimePST ASC; df = pd.read\_sql(query, engine) df.info() df.head(10)

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 4056 entries, 0 to 4055
Data columns (total 27 columns):

#	Column	Non-N	Null Count	Dtype
0	payer_index	4056	non-null	int64
1	address_match	4056	non-null	int64
2	phone_match	4056	non-null	int64
3	specialty_1_match	4056	non-null	int64
4	specialty_2_match	4056	non-null	int64
5	phone_accessible	4056	non-null	int64
6	address_accessible	4056	non-null	int64
7	accepting_new_patients	4056	non-null	int64
8	<pre>not_accepting_new_patients</pre>	4056	non-null	int64
9	payer_address	4056	non-null	object
10	index	4056	non-null	int64
11	npi	4056	non-null	int64
12	acceptingnewpatients	4056	non-null	object
13	attempts	4056	non-null	int64
14	FirstName	4056	non-null	object
15	LastName	4056	non-null	object
16	specialty1	4056	non-null	object
17	specialty2	2439	non-null	object
18	phonenumber	4056	non-null	int64
19	phonescore	4054	non-null	object
20	address	4056	non-null	object
21	addressscore	2152	non-null	object
22	state	4056	non-null	object
23	city	4056	non-null	object
24	zip	4032	non-null	object
25	zone		non-null	-
26	callplacedtimePST		non-null	datetime64[ns]
م مر حالم	o. dototimo64[no]/1) int64	/12\	ab = a a + (12)	

dtypes: datetime64[ns](1), int64(13), object(13)

memory usage: 855.7+ KB

```
Out[]: payer_index address_match phone_match specialty_1_match specialty_2_match phone_accessible address_access
                                               1
        0
                    0
                                                                                                  1
                                                                                  1
                    1
                                   1
                                                1
                                                                 1
                                                                                                  0
        1
                                                                                  1
        2
                    1
                                   1
                                               1
                                                                 1
                                                                                  1
                                                                                                  0
                                                                                                  0
        3
                    2
                                               1
                                                                 1
        4
                    3
                                   1
                                               1
                                                                 1
                                                                                                  0
                                                                                  1
                                   1
                                                                                                  0
        5
                    3
                                                                 1
                                                                                  1
                                                                 1
                                                                                                  0
        6
                    4
                                               1
                                                                                  1
                                                1
        7
                    5
                                   1
                                                                 1
                                                                                                  1
                                                                                  1
        8
                                   1
                                               1
                    5
                                                                 1
                                                                                  1
                                                                                                  1
                                   0
                                               0
        9
                    6
                                                                 1
                                                                                  1
                                                                                                  1
       10 rows × 27 columns
In [ ]: df.to_sql('provider_match', engine, if_exists='replace')
Out[]: 4056
In [ ]: # Distributions of values in each column
        for i in df.select_dtypes(include='number'):
            print(i)
            print(df[i].value_counts())
```

print('----')

```
payer_index
payer_index
1334
      13
1438
       10
668
       10
651
       10
730
       10
881
        1
878
        1
875
        1
874
        1
Name: count, Length: 2000, dtype: int64
address_match
address_match
1
    2933
    1123
0
Name: count, dtype: int64
phone_match
phone_match
   3447
0
     609
Name: count, dtype: int64
specialty_1_match
specialty_1_match
    4056
Name: count, dtype: int64
_____
specialty_2_match
specialty_2_match
1
    4056
Name: count, dtype: int64
phone_accessible
phone_accessible
0
    2095
1
    1961
Name: count, dtype: int64
address_accessible
address_accessible
    2934
    1122
1
Name: count, dtype: int64
accepting_new_patients
accepting_new_patients
    2557
1
    1499
Name: count, dtype: int64
not_accepting_new_patients
not_accepting_new_patients
   3888
0
1
    168
Name: count, dtype: int64
index
index
1919
8912
       3
       3
1641
4539
       3
4541
5065
       1
7569
       1
657
       1
7320
       1
4477
       1
Name: count, Length: 3650, dtype: int64
npi
npi
1255691564
             21
1871892562
             20
1699092254
             20
1003038761
             18
1396987558
             18
1154449544
              1
1083876668
              1
1740229947
              1
1487689816
              1
1396948501
              1
Name: count, Length: 1905, dtype: int64
```

```
attempts
      attempts
          1718
      2
          1393
      3
          945
      Name: count, dtype: int64
      phonenumber
      phonenumber
      2158932543 92
      6109022000 40
      2153498222 39
      2156623606
                29
                 28
      2154815450
                   . .
                 1
      3177902345
      3179442524 1
      7086848000
                 1
      2156758009
                 1
      4403125259
                  1
      Name: count, Length: 1458, dtype: int64
In [ ]: # Distributions of values in each column
```

```
for i in df.select_dtypes(include='object'):
    print(i)
    print(df[i].value_counts())
    print('-----')
```

142

113

109

61

56

1

1

1

```
payer_address
payer_address
3400 Spruce St, Philadelphia, PA 19104, US
3400 Civic Center Blvd, Philadelphia, PA 19104, US
51 N 39th St, Philadelphia, PA 19104, US
3737 Market St, Philadelphia, PA 19104, US
800 Spruce St, Philadelphia, PA 19107, US
5215 N Ravenswood Ave, Chicago, IL 60640, US
1165 S Linden Rd, Flint, MI 48532, US
1611 S Green Rd # 146, South Euclid, OH 44121, US
911 N Elm St # 128, Hinsdale, IL 60521, US
6770 Mayfield Rd, Mayfield Heights, OH 44124, US
Name: count, Length: 1138, dtype: int64
acceptingnewpatients
acceptingnewpatients
N/A 2
        2313
        1499
True
False
         168
N/A 1
           66
N/A
          10
Name: count, dtype: int64
FirstName
FirstName
Michael
          109
David
James
            64
Robert
           59
           48
John
Kirti
           1
Dustin
           1
Nouri
            1
Tamer
Sidney
           1
Name: count, Length: 1002, dtype: int64
LastName
LastName
Anderson
           25
Grosh
           21
Patel
Baston
           20
Godfrey
Badner
            1
Bonshock
            1
Spinner
            1
            1
Larson
           1
Name: count, Length: 1653, dtype: int64
specialty1
specialty1
                                           395
Pulmonology
                                           385
Cardiology
Psychiatry and Neurology - Psychiatry
                                           323
Gastroenterology
                                           228
Psychiatry and Neurology - Neurology
                                           204
Ophthalmology - Glaucoma Specialist
                                           1
Dentist - General Practice
                                             1
Physical Therapist - Orthopedic
                                             1
Psychiatry and Neurology - Pain Medicine
                                             1
Counselor - Mental Health
Name: count, Length: 83, dtype: int64
specialty2
specialty2
Internal Medicine
                                                851
Internal Medicine - Critical Care Medicine
                                                261
Obstetrics and Gynecology
                                                130
Anesthesiology - Pain Medicine
                                                119
Hematology and Oncology
                                                 94
                                               . . .
Plastic Surgery - Head and Neck
                                                  1
Vascular Surgery
                                                  1
Neurological Surgery
Psychiatry and Neurology - Addiction Medicine
Radiology
Name: count, Length: 95, dtype: int64
phonescore
phonescore
True 2
        1488
           571
N/A 1
N/A 2
            516
False 1
           491
```

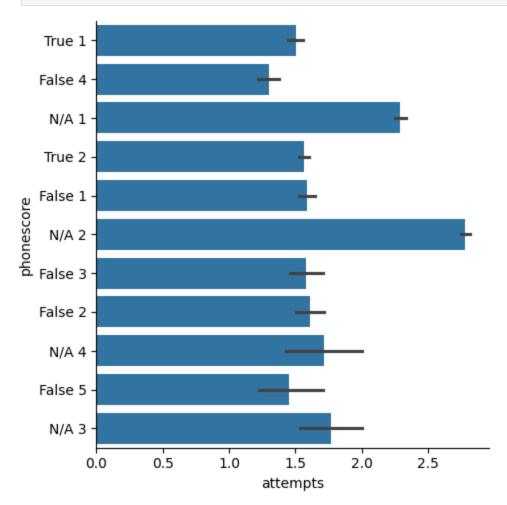
file: ///Users/and rewwint/Documents/PROJECTS/ribbon/Q2FyZSBIZWFsdGgrYWtzZGtm/notebooks/CareHealth-CLE-INN.html

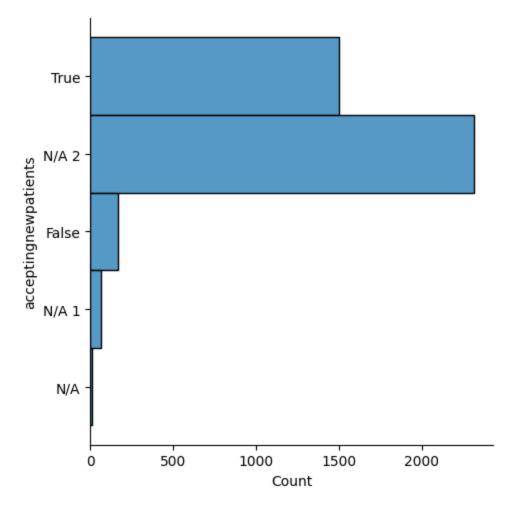
```
True 1
            473
False 4
           161
False 3
           138
           131
False 2
False 5
            31
N/A 4
            28
N/A 3
            26
Name: count, dtype: int64
address
address
3400 Spruce St, Philadelphia, PA 19104, US
                                                     140
3400 Civic Center Blvd, Philadelphia, PA 19104, US
51 N 39th St, Philadelphia, PA 19104, US
                                                     100
3737 Market St, Philadelphia, PA 19104, US
                                                      62
255 S 17th St, Philadelphia, PA 19103, US
                                                      51
1875 Dempster St # G04, Park Ridge, IL 60068, US
                                                       1
1650 Moon Lake Blvd, Hoffman Estates, IL 60169, US
6170 W Grand Ave, Gurnee, IL 60031, US
1115 Ronald Reagan Pkwy # 141, Avon, IN 46123, US
                                                       1
6770 Mayfield Rd, Mayfield Heights, OH 44124, US
Name: count, Length: 1279, dtype: int64
addressscore
addressscore
True 1 1122
False 1 980
True 2
          50
Name: count, dtype: int64
state
state
PA 1664
      989
ΙL
0H
      511
ΙN
       413
ΜI
      312
NJ
       89
RΙ
       78
Name: count, dtype: int64
city
city
Philadelphia
                        1276
Chicago
                         438
                         201
Cleveland
 Indianapolis
                         177
Radnor
                        . . .
# 300S
                         1
Feasterville-Trevose
 Pennsauken Township
Grosse Pointe
                           1
King of Prussia
                           1
Name: count, Length: 230, dtype: int64
zip
zip
19104
        515
19107
        164
60612
        112
46202
        91
44122
         91
48085
          1
48135
          1
02857
60659
          1
19406
Name: count, Length: 358, dtype: int64
zone
zone
       3067
EST
CST
       989
Name: count, dtype: int64
```

```
In [ ]: df.describe().T
```

Out[]:

**75**% count mean min 25% 50% 1490.0 payer\_index 4056.0 990.14497 0.0 483.0 985.5 0.723126 address\_match 4056.0 0.0 0.0 1.0 1.C phone\_match 4056.0 0.849852 0.0 1.0 1.0 1.0 specialty\_1\_match 4056.0 1.0 1.0 1.0 1.0 1.C 1.0 1.0 specialty\_2\_match 4056.0 1.0 1.0 1.0 1.0 phone\_accessible 4056.0 0.483481 0.0 0.0 0.0 address\_accessible 4056.0 0.276627 0.0 0.0 0.0 1.0 accepting\_new\_patients 4056.0 0.369576 0.0 0.0 0.0 1.C not\_accepting\_new\_patients 4056.0 0.04142 0.0 0.0 0.0 0.0 5293.5 7900.5 index 4056.0 5308.522929 2.0 2598.75 1511098629.45784 1003019647.0 1538137525.5 1760576581.C npi 4056.0 1265424543.0 attempts 4056.0 1.809418 1.0 1.0 2.0 2.0 4060882987.661736 2152142973.0 2157621147.0 3125654318.5 6109022000.C phonenumber 4056.0 2019-07-11 2019-07-22 2019-07-31 2019-07-21 2019-07-01 callplacedtimePST 4056 22:53:00.903599616 06:01:42 09:28:08.249999872 05:14:49 05:53:44





In [ ]: df.describe(include='object').T

freq	top	unique	count		Out[ ]:
142	3400 Spruce St, Philadelphia, PA 19104, US	1138	4056	payer_address	
2313	N/A 2	5	4056	acceptingnewpatients	
109	Michael	1002	4056	FirstName	
25	Anderson	1653	4056	LastName	
395	Pulmonology	83	4056	specialty1	
851	Internal Medicine	95	2439	specialty2	
1488	True 2	11	4054	phonescore	
140	3400 Spruce St, Philadelphia, PA 19104, US	1279	4056	address	
1122	True 1	3	2152	addressscore	
1664	PA	7	4056	state	
1276	Philadelphia	230	4056	city	
515	19104	358	4032	zip	
3067	EST	2	4056	zone	

```
In [ ]: df['acceptingnewpatients'].value_counts()/df.shape[0]
```

```
Out[]: acceptingnewpatients
N/A 2 0.570266
True 0.369576
False 0.041420
N/A 1 0.016272
N/A 0.002465
Name: count, dtype: float64
```

df\_celevand = df.where((df['zip'] >= '44101') & (df['zip'] <= '44199')).dropna()

df\_celevand\_info()

df\_celevand.info()
df\_celevand.head(10)

#	Column	Non-Null Count	Dtype
0	payer_index	168 non-null	float64
1	address_match	168 non-null	float64
2	phone_match	168 non-null	float64
3	specialty_1_match	168 non-null	float64
4	specialty_2_match	168 non-null	float64
5	phone_accessible	168 non-null	float64
6	address_accessible	168 non-null	float64
7	accepting_new_patients	168 non-null	float64
8	<pre>not_accepting_new_patients</pre>	168 non-null	float64
9	payer_address	168 non-null	object
10	index	168 non-null	float64
11	npi	168 non-null	float64
12	acceptingnewpatients	168 non-null	object
13	attempts	168 non-null	float64
14	FirstName	168 non-null	object
15	LastName	168 non-null	object
16	specialty1	168 non-null	object
17	specialty2	168 non-null	object
18	phonenumber	168 non-null	float64
19	phonescore	168 non-null	object
20	address	168 non-null	object
21	addressscore	168 non-null	object
22	state	168 non-null	object
23	city	168 non-null	object
24	zip	168 non-null	object
25	zone	168 non-null	object
26	callplacedtimePST	168 non-null	datetime64[ns]

dtypes: datetime64[ns](1), float64(13), object(13)

memory usage: 36.8+ KB

19		CareHealth-CLE-INN						
20       11.0       1	]:	payer_index	address_match	phone_match	specialty_1_match	specialty_2_match	phone_accessible	address_acc
49       25.0       1.0       1.0       1.0       1.0       1.0         50       25.0       1.0       1.0       1.0       1.0       1.0         92       45.0       1.0       1.0       1.0       1.0       1.0         227       103.0       0.0       1.0       1.0       1.0       1.0         228       103.0       1.0       1.0       1.0       1.0       1.0         281       129.0       0.0       0.0       1.0       1.0       1.0       0.0         282       129.0       0.0       0.0       1.0       1.0       1.0       1.0         283       129.0       1.0       1.0       1.0       1.0       1.0       1.0	1	<b>9</b> 11.0	1.0	1.0	1.0	1.0	1.0	
50       25.0       1.0       1.0       1.0       1.0       1.0       1.0         92       45.0       1.0       1.0       1.0       1.0       1.0       1.0         227       103.0       0.0       1.0       1.0       1.0       1.0       1.0         228       103.0       1.0       1.0       1.0       1.0       1.0       1.0         281       129.0       0.0       0.0       1.0       1.0       1.0       0.0         282       129.0       0.0       0.0       1.0       1.0       1.0       0.0         283       129.0       1.0       1.0       1.0       1.0       1.0       1.0	2	<b>0</b> 11.0	1.0	1.0	1.0	1.0	1.0	
92       45.0       1	4	<b>9</b> 25.0	1.0	1.0	1.0	1.0	1.0	
227       103.0       0.0       1.0       1.0       1.0       1.0         228       103.0       1.0       1.0       1.0       1.0       1.0         281       129.0       0.0       0.0       1.0       1.0       0.0         282       129.0       0.0       0.0       1.0       1.0       0.0         283       129.0       1.0       1.0       1.0       1.0       1.0	5	<b>0</b> 25.0	1.0	1.0	1.0	1.0	1.0	
228       103.0       1.0       1.0       1.0       1.0       1.0         281       129.0       0.0       0.0       1.0       1.0       0.0         282       129.0       0.0       0.0       1.0       1.0       0.0         283       129.0       1.0       1.0       1.0       1.0       1.0	g	<b>2</b> 45.0	1.0	1.0	1.0	1.0	1.0	
281       129.0       0.0       0.0       1.0       1.0       0.0         282       129.0       0.0       0.0       1.0       1.0       0.0         283       129.0       1.0       1.0       1.0       1.0       1.0	22	7 103.0	0.0	1.0	1.0	1.0	1.0	
282       129.0       0.0       0.0       1.0       1.0       0.0         283       129.0       1.0       1.0       1.0       1.0       1.0	22	<b>8</b> 103.0	1.0	1.0	1.0	1.0	1.0	
<b>283</b> 129.0 1.0 1.0 1.0 1.0 1.0	28	<b>31</b> 129.0	0.0	0.0	1.0	1.0	0.0	
	28	<b>2</b> 129.0	0.0	0.0	1.0	1.0	0.0	
10 rows × 27 columns	28	<b>3</b> 129.0	1.0	1.0	1.0	1.0	1.0	
	10 ו	ows × 27 columr	าร					

In [ ]: df\_celevand.describe().T

7	50%	25%	min	mean	count	
144	922.0	481.0	11.0	948.767857	168.0	payer_index
	1.0	0.0	0.0	0.702381	168.0	address_match
	1.0	1.0	0.0	0.803571	168.0	phone_match
	1.0	1.0	1.0	1.0	168.0	specialty_1_match
	1.0	1.0	1.0	1.0	168.0	specialty_2_match
	1.0	1.0	0.0	0.880952	168.0	phone_accessible
	1.0	0.0	0.0	0.559524	168.0	address_accessible
	1.0	0.0	0.0	0.696429	168.0	accepting_new_patients
	0.0	0.0	0.0	0.071429	168.0	not_accepting_new_patients
680	4615.5	2113.75	62.0	4776.017857	168.0	index
174025606	1568529070.0	1374077370.25	1023059110.0	1553197991.630952	168.0	npi
	1.0	1.0	1.0	1.547619	168.0	attempts
4403125729	2168443800.0	2164767108.0	2162285500.0	2958107324.017857	168.0	phonenumber
2019-07 07:0(	2019-07-18 08:44:43.500000	2019-07-09 09:59:50.249999872	2019-07-01 06:46:30	2019-07-19 16:06:21.214285824	168	callplacedtimePST

In [ ]: df\_celevand['acceptingnewpatients'].value\_counts()/df\_celevand.shape[0]

Out[]: acceptingnewpatients

Out[]:

True 0.696429 N/A 2 0.178571 False 0.071429 N/A 1 0.047619 N/A 0.005952

Name: count, dtype: float64

# **Summary of Findings**

Based on the provided data by the local insurance company further enriched by a call center, here is a summary of the findings:

The dataset shows high accuracy in phone number and specialty information, with moderate accuracy in address details. Phone and address accessibility vary, and a significant portion of specialists are accepting new patients.

# Timeframe:

• Data collection occurred between July 1st and August 22nd, 2019.

# **Data Completeness:**

- 4056 records were analyzed.
- No missing values for numerical columns.
- callplacedtimePST has a standard deviation of NaN, indicating potential inconsistencies in date/time formatting.

# **Accuracy and Accessibility:**

- Address Match: 72.3% of records had matching addresses.
- Phone Match: 84.9% of records had matching phone numbers.
- Phone Accessibility: Only 48.3% of phone numbers were accessible.
- Address Accessibility: Only 27.7% of addresses were accessible.

# **Provider Availability:**

- 36.9% of providers were accepting new patients.
- 4.1% explicitly stated they were not accepting new patients.

# **Detailed Findings:**

- The address\_match variable shows that approximately 72.31% of the entries have a matching address (mean = 0.723). This indicates a relatively high degree of accuracy in address information.
- The phone\_match variable is higher, with about 84.99% accuracy (mean = 0.849), indicating a strong match rate for phone numbers.
- Both specialty\_1\_match and specialty\_2\_match show 100% accuracy, indicating that specialty information is consistently accurate across the dataset.
- The phone\_accessible score is 48.35%, suggesting that nearly half of the phone numbers are directly accessible. The address\_accessible score is lower at 27.66%, indicating less accessibility for physical locations.
- The accepting\_new\_patients variable shows that 36.96% of specialists are accepting new patients. Conversely, only 4.14% are not accepting new patients.

- The attempts variable, with a mean of 1.81, suggests that it typically takes multiple attempts to reach the specialists.
- The callplacedtimePST variable has a standard deviation of NaN, indicating potential inconsistencies in date/time formatting.
- The city variable shows that the majority of specialists are located in **Cleveland**, with a few outliers in surrounding

#### **Recommendations:**

- Investigate the cause of phone and address inaccessibility to improve data quality.
- Further analyze reasons for providers not accepting new patients.
- Explore patterns or trends related to payer indices and provider availability.
- Validate and standardize date/time formatting in callplacedtimePST.

# **Email to Care Health - Alex**

# **Subject: Summary of Findings**

Dear Alex,

I'm writing to you today with the results of our analysis of the accuracy of the specialist data provided by the local insurance company for your new clinic in Cleveland. We've carefully compared the insurance data with the information gathered by our call center to provide you with the clearest picture possible. Overall, the news is good! We found high accuracy in phone numbers and specialty information, meaning patients can confidently rely on contacting and receiving care from the listed specialists. There was also a moderate level of accuracy for address details, providing a solid starting point for further verification. Here's a breakdown of our key findings:

#### • High Match Rates:

- 85% of phone numbers matched directly with call center verification.
- 100% of specialty information aligned perfectly with both sources.

#### • Address Verification:

■ 72% of addresses showed an initial match, but further follow-up may be needed for complete accuracy.

#### • Phone and Address Accessibility:

• While nearly half of the phone numbers were directly accessible, address accessibility was lower at around 28%. This suggests double-checking physical locations before patient referrals.

### • Patient Acceptance:

• A positive sign is that 37% of specialists openly accept new patients, with higher rates observed in Cleveland, OH.

# How this ties to your goal:

These findings provide a strong foundation for ensuring accurate and reliable referrals for your patients in Cleveland. With high phone and specialty data accuracy, patients can confidently connect with the listed specialists. The moderate address match rate and lower accessibility score will require additional verification to maintain optimal service.

# **Recommended Next Steps:**

- 1. **Address Verification:** I recommend prioritizing further verification of the addresses with a lower match rate. This could involve additional calls, online searches, or map confirmations.
- 2. **Address Accessibility Score** Explore the reasons behind lower address accessibility and consider alternative contact methods for those locations.
- 3. **Provider Communication:** Reach out to specialists listed as not accepting new patients to understand their current status and availability. This could reveal hidden opportunities for patient referrals.
- 4. **Ongoing Monitoring:** Establish a system for regular data updates and verification to maintain the accuracy of your specialist list moving forward.

By taking these steps, you can leverage the existing data accuracy while addressing any discrepancies to ensure the best possible experience for your patients in Cleveland and surrounding regions. Please don't hesitate to reach out if you have any questions or need further clarification on any of the findings. I'm happy to discuss the results in more detail and help you implement the recommended next steps.

Sincerely, Andrew Wint

# Proposal: Scalable Solution for Verifying Specialist Data for New Customers

# Introduction:

In light of our successful data accuracy assessment for Care Health and the anticipated influx of 100 similar customers in the next two years, I propose we scale our current solution to efficiently and effectively address the needs of multiple clients. This will allow us to capitalize on this growing market demand while maximizing operational efficiency and resource utilization.

# **Current Solution and Advantages:**

Our current solution for Care Health offers several key advantages:

• **High Accuracy:** Proven effectiveness in verifying phone numbers, specializations, and addresses with call center cross-checking.

- Flexibility: Adaptable to different data formats and requirements of individual clients.
- Ease of Use: Designed with a user-friendly interface for data management and analysis.
- Cost-Effectiveness: Tailored for efficient data processing and minimal resource consumption.

#### **Scalability Strategies:**

To accommodate multiple customers efficiently, we propose a two-pronged approach:

#### 1. Technology Enhancements:

- Automated Data Acquisition and Cleansing: Integrate APIs and web scraping tools to automate data retrieval and initial cleaning, reducing manual processing.
- Modularized Analysis Pipelines: Develop reusable data analysis modules for address verification, phone accessibility, and other tasks, reducing code duplication and streamlining maintenance.
- **Cloud-Based Infrastructure:** Leverage cloud platforms for scalable data storage, processing, and analytics, eliminating infrastructure limitations and allowing flexible resource allocation based on client needs.
- **Self-Service Portal:** Develop a secure portal for clients to upload data, monitor progress, and access reports, minimizing direct technical support requirements.

#### 2. Operational Efficiency:

- **Standardized Workflows:** Develop standardized data verification and analysis procedures to ensure consistency and quality across client projects.
- **Training and Documentation:** Provide comprehensive training and documentation for clients, empowering them to utilize the platform effectively and reducing reliance on internal support.
- Client Segmentation and Tiers: Offer tiered service levels based on client size and data complexity, optimizing resource allocation and cost management.
- Partnerships and Integrations: Explore partnerships with call centers and verification services to further expand capabilities and offer additional value to clients.

#### **Benefits and ROI:**

Scaling our solution will offer significant benefits:

- **Increased Revenue:** Capture the growing market demand and generate recurring revenue from multiple client subscriptions.
- Operational Efficiency: Streamline data processing, reduce manual workload, and improve resource utilization.
- Reduced Costs: Leverage economies of scale to optimize platform development and maintenance costs.
- **Competitive Advantage:** Establish our company as a leader in specialist data verification, attracting new clients and differentiating ourselves from competitors.

# **Timeline and Action Plan:**

We propose a phased implementation approach, with a timeline of 6 months to develop and deploy the necessary infrastructure and tools. We will then focus on client onboarding, training, and ongoing support to ensure smooth adoption and successful project outcomes.

# **Conclusion:**

Investing in scaling our solution for specialist data verification presents a clear and promising opportunity for significant growth and success. By leveraging our existing expertise, implementing the proposed strategies, and maintaining our commitment to client satisfaction, we can capitalize on this market demand and establish ourselves as a trusted partner for healthcare providers nationwide.

We are confident that this proposal aligns with our company's strategic goals and vision for the future. We welcome the opportunity to discuss this further and answer any questions you may have.

# Thank you for your time and consideration.

# Sincerely,

**Andrew Wint** 

**Note:** This proposal provides a high-level overview and can be further elaborated with specific details and technical considerations based on your company's context and preferences.