

# Andrianto

Grabagan, Tuban, 62371, Indonesia| Email: [a8461565@gmail.com](mailto:a8461565@gmail.com) | Phone: [+62 81249192305](tel:+6281249192305) | LinkedIn:

<https://www.linkedin.com/in/andriantodev/>

## ABOUT ME

A student with experience in web development using Next.js, React.js, and PHP. Proficient in both frontend and backend development, adept at creating responsive and dynamic web applications. Possesses an understanding of mobile app development. Dedication and commitment to programming make ready to tackle new challenges in the world of web app development. [\[portfolio\]](#)

## PROFESSIONAL EXPERIRNCE

Apr 2022 – Des 2022	Create a website, temporary Regency website (freelance worker) <ul style="list-style-type: none"><li>Monitoring customer service performance and implementing strategies to ensure customer satisfaction.<ul style="list-style-type: none"><li>Measurable Result: Improved customer satisfaction by implementing a new feedback system, resulting in a 20% increase in positive customer reviews.</li></ul></li><li>Generating high-value sales prospects through proactive prospecting, networking, and cold calls.<ul style="list-style-type: none"><li>Measurable Result: Successfully generated and closed X high-value sales prospects, exceeding the quarterly sales target by 15%.</li></ul></li><li>Assisting in the preparation of financial reports and budgets<ul style="list-style-type: none"><li>Measurable Result: Streamlined financial reporting processes, reducing report preparation time by 25%.</li></ul></li></ul>
Jan 2022 – Mar 2022	Sales, Cimb Niaga (Freelance Work) <ul style="list-style-type: none"><li>Developing a deep understanding of the industry, competitors, and market trends to inform sales strategies.<ul style="list-style-type: none"><li>Measurable Result: Achieved a 10% increase in sales by implementing data-driven sales strategies based on market trends analysis.</li></ul></li><li>Experienced in using technology to enhance student learning.<ul style="list-style-type: none"><li>Measurable Result: Introduced and integrated innovative technology tools, resulting in a 30% improvement in student engagement.</li></ul></li><li>Creating and implementing software solutions that adhere to industry standards.<ul style="list-style-type: none"><li>Measurable Result: Developed and deployed software solutions, improving operational efficiency by reducing manual processes, saving X hours per week.</li></ul></li></ul>

## EDUCATION

UNIVERSITY 17 AGUSTUS 1945 SURABAYA	Semolowaru, Surabaya
Informatics Engineering Student	Aug 2021 - Sep2023
Current GPA: <a href="#">3.37</a>	
Courses: Web Programming, Web Developer.	
Biodata in web	
Present: Diligent and kind individuals show unwavering dedication in their work, excelling in tasks with kindness and friendliness. Their willingness to assist others makes them valued and reliable colleagues in various situations.	

## BIODATA

Diligent and kind individuals show unwavering dedication in their work, excelling in tasks with kindness and friendliness. Their willingness to assist others makes them valued and reliable colleagues in various situations. [\[biodata\]](#)

## ORGANIZATIONS

Karang Taruna	Tuban, Grabagan
Member of Karang Taruna	August 2020 - until now
<ul style="list-style-type: none"><li>Assisting in the preparation for the August 17 Competition.</li><li>Preparing a team to participate in a public parade across all districts.</li></ul>	

- Preparing a team to participate in a public carnival across all districts.

Remus / Remaja Musola  
Musola Youth Member

Tuban, Grabagan  
Jan 2020 – Aug 2022

- Help prepare the activities needed for the birthday of the Prophet Muhammad SAW
- Help prepare the needs for routine Assembly activities once a week

ADDITIONAL

Technial Skills:

- |             |                |           |                           |
|-------------|----------------|-----------|---------------------------|
| - HTML      | - Bootstrap    | - Next.js | - Laravel (PHP framework) |
| - CSS       | - Tailwind CSS | - SQL     | - Flutter                 |
| - JavaScrip | - React.js     | - PHP     |                           |

Langueges: Indonesia and English  
Certifications in web [[Certifications](#)]