## PREDICT USED CAR PRICE





Capstone project

#### PROBLEM STATEMENT

Due to the reduction of COE quota, we had seen an increase in the COE premium. As a result, more buyers are turning to the used car market. But the prices for a particular make and model can have a lot of difference in the used car market due to the a few reasons like:

- How old is the car
- Mileage
- Number of owners etc

For this project, we would like to train a model to predict the price of the car so as to let buyers have a guide on how much is the car that they are looking at and work within their budget.

## Work flow

Sourcing for dataset

Understand the dataset and perform data cleaning

Exploratory Data Analysis Data pre processing and Feature Engineering

Model selection and training

Tuning of hyperparameters

#### Using the data that scrape from <u>find & buy used cars for sale in singapore - stcars</u>

	0	1	2	3	4
make_model	MERCEDES-BENZ C-CLASS C200K (COE TILL 10/2028)	NISSAN X-TRAIL 2.0A PREMIUM 7-SEATER SUNROOF	NISSAN ELGRAND 2.5A HIGHWAY STAR	MERCEDES-BENZ CLS-CLASS CLS450 MILD HYBRID AMG	TOYOTA HARRIER 2.4A G (COE TILL 09/2029)
Price	\$63,800	\$81,800	\$88,000	\$367,988	\$58,500
Registration Date	19-Dec-2008	21-Mar-2017	03-Aug-2016	30-Oct-2020	23-Sep-2009
COE Remaining	7yrs 5mths 13days	5yrs 10mths 2days	5yrs 2mths 15days	9yrs 5mths 11days	8yrs 4mths 4days
Manufactured	2008	2016	2016	2020	2008
Mileage	165,000 km	74,000 km	82,225 km	652 km	174,000 km
No. of Owners	4	1	1	1	5
Transmission	Auto	Auto	Auto	Auto	Auto
Engine Capacity	1,796 cc	1,997 cc	2,488 cc	2,999 cc	2,362 cc
fuel_type	NaN	NaN	NaN	Petrol-Electric	NaN
COE	\$32,279	\$53,300	\$57,501	\$32,801	\$37,941
OMV	\$43,106	\$23,955	\$34,974	\$83,552	\$27,778
Paper Value	\$24,081	\$50,286	\$60,687	\$122,808	\$31,694
Depreciation	\$8,550 / year	\$11,810 / year	\$12,950 / year	\$32,440 / year	\$7,000 / year
Туре	Luxury Sedan	SUV	MPV	Luxury Sedan	SUV

- Consist of 11,251 rows and 15 features:
  - make\_model make and model of the car
  - 2. Price price of the car (our label)
  - 3. Registration Date first registration date of the car
  - 4. COE Remaining remaining COE of the car
  - 5. Manufactured year the car is manufactured
  - 6. Mileage mileage of the car in km
  - 7. No. of Owners car is owned by how many owner before

- 8. Transmission auto or manual gear
- 9. Engine Capacity engine capacity of the car in c.c
- 10. fuel\_type petrol, diesel, petrol electric
- 11.COE COE premium paid for the car when first registered
- 12. OMV open market value of the car
- 13. Paper Value the amount you get if the car is deregistered
- 14. Depreciation how much the car depreciate per year
- 15. Type type of the car (luxury sedan, MPV, SUV etc)

o Features that could be important:

"Registration Date"

"COE Remaining"

"OMV"

"Depreciation"

## Questions to ask ourself

- Exploratory Data Analysis:
  - I. How each features will affect the price
  - II. The mean price of each car make
  - III. The age distribution of the cars advertised
  - IV. Is "green" car getting more popular

## Questions to ask ourself

- Machine Learning (Supervised Regression Model):
  - Are we going to create or remove any features that may affect the model performance
  - II. How are we going to deal with the outliers and missing values
  - III. What to do if the feature distribution is skewed
  - IV. Which encoding method to use for categorical features
  - V. How many baseline models are we going to train and perform hyperparameter tuning

### **CHALLENGES**



Doing web scrapping to get the dataset

Cleaning the dataset as it is a raw data

Choosing encoding method for "make\_model" as there are many variables inside

Model selection and hyperparameters tuning

# QUESTION?