

Account Tracking

All Salespeople

Expected Amount	Sales	Active Opportunities	Losses	Wins
\$1,276K	\$355K	160	5 Loss Rate: 33%	10 Win Rate: 67%

Use Options Below to Filter

Close Date

01/10/2017 to 31/10/2017

Salesperson

All

Group Oppo..

All

Billing Coun..

All

Product

All

Industry

All

Click to See/Hide List of Accounts

Account's Size Including Losses | by Amount

★ Click an account to filter

Ligula Donec Luctus Ltd	Sapien PC	Sed	Donec	Et Nunc			Risus	
United Oil & Gas Corp.		At			Id	Id		Orci In
Et Netus Corporation				Nisl			A	
Enim Limited								
Mauris Eu Elit								

Opportunities | by Close Date and Total Amount

Win | Loss | Active

★ Click a bubble to filter

Active

Loss

Win

9 Oct19 Oct29 Oct

Opportunities

★ Click to go to Salesforce opportunity

Close Date	Name (Opportuniti..	
26/10/2017	Ligula Donec Luctus ..	\$300,000
21/10/2017	Sed Pharetra PC 3	\$200,000
21/10/2017	Porttitor Scelerisqu..	\$150,000
27/10/2017	Et Nunc Incorporate..	\$150,000

Tooltip - Opportunities by Close Date and Total Amount

Win | Loss | Active Click to go to the Salesforce opportunity

		Group Opportunities		
		Active	Loss	Win
Ligula Donec Luctus Ltd 10	\$300,000.00			
Sed Pharetra PC 3	\$200,000.00			
United Oil Refinery Generators	\$120,000.00			
Enim Limited 2	\$150,000.00			
Et Netus Corporation 12	\$150,000.00			
Et Nunc Incorporated 9	\$150,000.00			
Imperdiet Ornare In PC 10	\$150,000.00			
Porttitor Scelerisque Incorporate..	\$150,000.00			
Risus Morbi Metus LLP 15	\$150,000.00			
Sapient PC 10	\$150,000.00			
Tristique Incorporated 6	\$150,000.00			
Congue A Institute 5	\$120,000.00			
Hendrerit Donec Corporation 12	\$120,000.00			
Iaculis Quis Pede Industries 4	\$120,000.00			
Mauris Eu Elit Foundation 12	\$120,000.00			
Sagittis Felis Donec PC 8	\$120,000.00			
Sed Libero Industries 1	\$120,000.00			
Vel Arcu Curabitur Limited 14	\$120,000.00			
Velit Quisque LLP 4	\$120,000.00			
Adipiscing Lacus LLP 7	\$100,000.00			
Aliquet Incorporated 4	\$100,000.00			
At Auctor Associates 5	\$100,000.00			
Congue A Institute 6	\$100,000.00			
Cum Ltd 15	\$100,000.00			
Dignissim Lacus Company 4	\$100,000.00			
Donec Foundation 10	\$100,000.00			
Feugiat Metus Company 7	\$100,000.00			
Id Institute 5	\$100,000.00			
Id Sapient Cras Corporation 5	\$100,000.00			
Lorem Vitae LLP 4	\$100,000.00			
Magna Limited 10	\$100,000.00			
Mauris Eu Elit Foundation 13	\$100,000.00			
Orci In Consequat Corp. 14	\$100,000.00			
Quis Massa Mauris LLC 7	\$100,000.00			

Tooltip - Opportunities by Close Date and Total Amount[Win](#) | [Loss](#) | [Active](#) Click to go to the Salesforce opportunity

Sed Libero Industries 2	\$100,000.00			
United Oil SLA	\$100,000.00			
Commodo Tincidunt Inc. 14	\$85,000.00			
Eget Lacus Foundation 12	\$85,000.00			
Eu Company 5	\$85,000.00			
Ipsum Ltd 6	\$85,000.00			
Litora Limited 1	\$85,000.00			
Nam Ac LLP 4	\$85,000.00			
Nisl Nulla Eu Incorporated 11	\$85,000.00			
Rhoncus Limited 13	\$85,000.00			
Semper Tellus PC 3	\$85,000.00			
Ultricies Company 4	\$85,000.00			
A Odio Semper Consulting 4	\$75,000.00			
Donec Foundation 12	\$75,000.00			
Eu Limited 9	\$75,000.00			
Maecenas Libero LLP 12	\$75,000.00			
Nunc Id Consulting 7	\$75,000.00			
Scelerisque Lorem Corporation 10	\$75,000.00			
Tempor Erat Neque LLP 5	\$75,000.00			
Vestibulum Mauris Magna LLC 5	\$75,000.00			
A Enim Consulting 12	\$50,000.00			
Curabitur Dictum Phasellus Indus..	\$50,000.00			
Enim Limited 3	\$50,000.00			
Et Netus Corporation 13	\$50,000.00			
Eu Corp. 13	\$50,000.00			
Felis Industries 9	\$50,000.00			
Felis Nulla Tempor Inc. 11	\$50,000.00			
Grand Hotels Emergency Generat..	\$50,000.00			
Ligula Donec Luctus Ltd 11	\$50,000.00			
Nec Tempus Corp. 13	\$50,000.00			
Neque Morbi Quis LLP 15	\$50,000.00			
Neque Pellentesque Massa Assoc..	\$50,000.00			
Odio Vel Est Inc. 13	\$50,000.00			
Pede Corp. 8	\$50,000.00			

Group Opportunities

- Active
- Loss
- Win

Tooltip - Opportunities by Close Date and Total Amount

Win | Loss | Active Click to go to the Salesforce opportunity

		Group Opportunities		
		Active	Loss	Win
Pede Inc. 10	\$50,000.00			
Penatibus LLC 15	\$50,000.00			
Sapien PC 11	\$50,000.00			
Vel Mauris Integer LLC 1	\$50,000.00			
Ac Turpis Egestas Limited 14	\$40,000.00			
Auctor Nunc Nulla Associates 14	\$40,000.00			
Dui PC 8	\$40,000.00			
Euismod Industries 7	\$40,000.00			
Feugiat Sed LLC 4	\$40,000.00			
Lacus Pede Sagittis Corp. 5	\$40,000.00			
Laoreet Posuere Limited 12	\$40,000.00			
Ligula Aenean PC 2	\$40,000.00			
Lorem Semper Corporation 8	\$40,000.00			
Mi Ltd 13	\$40,000.00			
Vitae Mauris Associates 9	\$40,000.00			
Convallis Est Vitae Limited 2	\$35,000.00			
Et Netus Corporation 10	\$35,000.00			
Nec Orci Donec PC 14	\$35,000.00			
Nulla Consulting 1	\$35,000.00			
Nulla Corporation 1	\$35,000.00			
Nunc Commodore Limited 13	\$35,000.00			
Porttitor Interdum Sed Company ..	\$35,000.00			
Sodales Inc. 3	\$35,000.00			
Vulputate Eu Corp. 3	\$35,000.00			
Aenean Corp. 9	\$30,000.00			
Augue Sed Company 7	\$30,000.00			
Commodo Hendrerit LLC 14	\$30,000.00			
Dapibus Consulting 14	\$30,000.00			
Diam Industries 2	\$30,000.00			
Feugiat Metus Associates 11	\$30,000.00			
Inceptos Hymenaeos Mauris Ass..	\$30,000.00			
Integer Mollis Integer Corp. 6	\$30,000.00			
Leo Morbi Neque Associates 3	\$30,000.00			
Mauris Molestie Pharetra Compa..	\$30,000.00			

Tooltip - Opportunities by Close Date and Total Amount
[Win](#) | [Loss](#) | [Active](#) Click to go to the Salesforce opportunity

Nec Orci Donec PC 13	\$30,000.00			
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Nunc On	15	\$25,000.00		
Nunc Commod	12	\$30,000.00		
Ornare In	9	\$30,000.00		
Quis Incorporated	2	\$30,000.00		
A Enim Consulting	13	\$25,000.00		
Aliquam Ultrices Iaculis Corporat..		\$25,000.00		
Blandit Enim Institute	5	\$25,000.00		
Enim Limited	4	\$25,000.00		
Et Netus Et Associates	10	\$25,000.00		
Felis Industries	10	\$25,000.00		
Lobortis Augue Corporation	11	\$25,000.00		
Luctus Incorporated	10	\$25,000.00		
Mauris Ltd	6	\$25,000.00		
Neque Morbi Quis LLP	1	\$25,000.00		
Penatibus LLC	1	\$25,000.00		
Vehicula Risus Associates	6	\$25,000.00		
Viverra Donec Tempus Industries..		\$25,000.00		
Commodo Tincidunt Inc.	15	\$20,000.00		
Congue Institute	2	\$20,000.00		
Convallis Est Vitae Limited	3	\$20,000.00		
Enim Limited	1	\$20,000.00		
Et Netus Corporation	11	\$20,000.00		
Eu Corp.	12	\$20,000.00		
GenePoint Lab Generators		\$20,000.00		
In Tincidunt Incorporated	2	\$20,000.00		
Ligula Donec Luctus Ltd	9	\$20,000.00		
Lobortis Foundation	15	\$20,000.00		
Neque In Associates	9	\$20,000.00		
Nunc Corp.	8	\$20,000.00		
Porttitor Interdum Sed Company ..		\$20,000.00		
Sed Eu Limited	12	\$20,000.00		
Sem Consequat Limited	15	\$20,000.00		
Vel Inc.	13	\$20,000.00		
Vestibulum Nec Foundation	4	\$20,000.00		

Group Opportunities

Active

Loss

Win

Tooltip - Opportunities by Close Date and Total Amount

Win | Loss | Active Click to go to the Salesforce opportunity

Group Opportunities

- Active
- Loss
- Win

Eu Limited 8	\$15,000.00			
Hendrerit Donec Corporation 11	\$15,000.00			
Interdum Corporation 5	\$15,000.00			
Interdum Industries 8	\$15,000.00			
Ligula Aenean PC 3	\$15,000.00			
Lorem Semper Corporation 9	\$15,000.00			
Mauris Eu Elit Foundation 11	\$15,000.00			
Ut Incorporated 5	\$15,000.00			
Vel Arcu Curabitur Limited 13	\$15,000.00			
A Odio Semper Consulting 3	\$10,000.00			
Donec Foundation 11	\$10,000.00			
Hendrerit Id Ante Limited 2	\$10,000.00			
Mauris Eu Elit Foundation 14	\$10,000.00			
Nulla Facilisis Suspendisse Inc. 4	\$10,000.00			
Risus At LLP 4	\$10,000.00			
Sagittis Lobortis Mauris Corpora..	\$10,000.00			
Scelerisque Lorem Corporation 9	\$10,000.00			
Ac Mattis Foundation 11	\$5,000.00			
Aliquam Ultrices Iaculis Corporat..	\$5,000.00			
Dapibus Consulting 13	\$5,000.00			
Donec Foundation 13	\$5,000.00			
Dui Suspendisse Ac Institute 7	\$5,000.00			
Eu Limited 10	\$5,000.00			
Felis Industries 11	\$5,000.00			
Grand Hotels Generator Installat..	\$5,000.00			
Integer Mollis Integer Corp. 5	\$5,000.00			
Lectus Rutrum Urna Corporation 8	\$5,000.00			
Litora Limited 15	\$5,000.00			
Luctus Incorporated 11	\$5,000.00			
Magnis Dis Parturient Limited 13	\$5,000.00			
Nec Orci Donec PC 12	\$5,000.00			
Neque LLC 7	\$5,000.00			
Neque Non Quam Ltd 10	\$5,000.00			
Neque Nullam Nisl Corp. 12	\$5,000.00			

Tooltip - Opportunities by Close Date and Total Amount

Win | Loss | Active Click to go to the Salesforce opportunity

Risus Nunc Incorporated 15	\$5,000.00			
Semper Tellus PC 2	\$5,000.00			
United Oil Standby Generators	\$5,000.00			
Viverra Donec Tempus Industries..	\$5,000.00			

Group Opportunities

- Active
- Loss
- Win