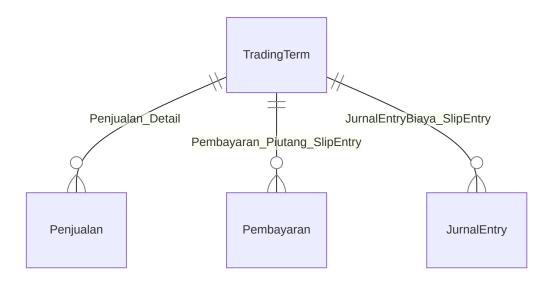
# **Trading Term SAP**

Modul Trading Term SAP

#### Keterangan

## Alur Kerja

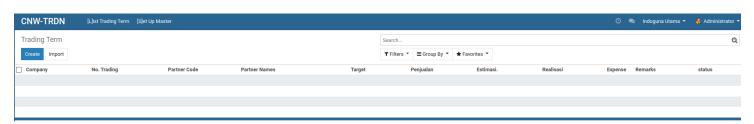


## **Cara Input**

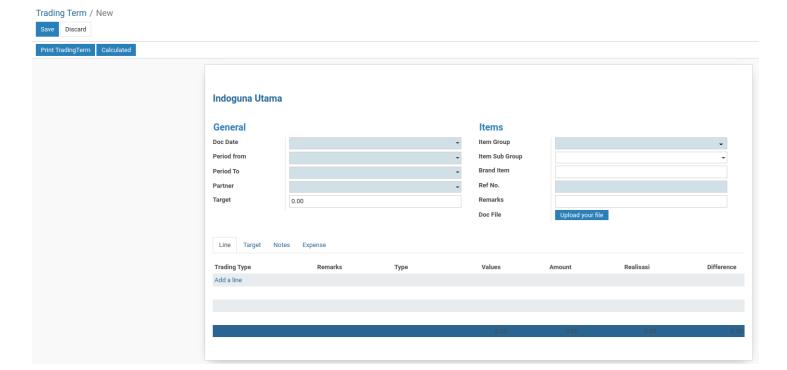
### **Sales**

1. Sales Input Trading term sesuai dengan kontrak customer

### **TRDM -> List Trading Term**



Klik Create



#### General

1. Docdate: Tanggal Trading Termnya

2. Period From : Tanggal mulai trading term

3. Period To: Tanggal berakhirnya Trading Term

4. Partner: Customer di SAP

5. Target: Target Penjualan dalam kontrak trading term

#### Item

1. Item Group: group barang yang dikenakan

2. item sub Group : Sub Group barang yang dikenakan (optional)

3. Brand: Merk barang yang dikenakan oleh trading term tersebut (optional)

4. Ref : Nomor referensi ( Nomor kontrak )

5. Doc File: File Kontrak

#### Line

1. Trading Type : Tipe jenis trading nya

2. Remarks : Keterangan tambahan

3. Type:

Nominal : Nilai jenis biayanya

o Percent : Persentase dari nilai target.

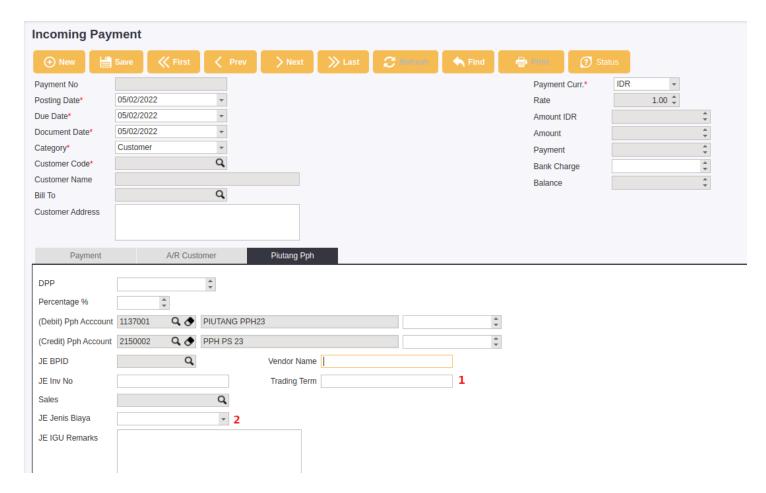
4. Values : nilai yang dihitung dari type diatas

5. Amount : nilai estimasi trading term, dihitung dari target dan values

- 6. Realisasi : Nilai realisasi dari accounting selama periode trading.
- 7. Difference: Amount Realisasi

## **Accounting**

Saat menerima tagihan trading term, pihak AR / Accounting input di SAP incoming Payment, dengan mengisi nomor trading term dan jenis biayanya sesuai arahan dari pihak Sales



- 1. Nomor Trading Term
- 2. Jenis Biaya Trading term

Trading Term Name Detail	Item Parent
B2B	B2B
FASILITAS SCP	B2B
OISUPFEE	B2B
PEMAKAIAN FASILITAS SCF	B2B
PEMAKAIAN FASILITAS SCP	B2B
JASA MANAGEMENT	B2B
CONDITIONAL REBATE	Conditional Rebate
SELISIH BUYING INCOME	Conditional Rebate
VOLUME INCENTIVE	Conditional Rebate
BARANG RUSAK	Damage Allowance
DAMAGE ALLOWANCE	Damage Allowance
DG ALLOWANCE	Damage Allowance
PENGGANTIAN BARANG RUSAK	Damage Allowance
BIAYA DELIVERY	DC Fee
DC ALLOWANCE	DC Fee
DC FEE	DC Fee
SIR TRANSPORTASI	DC Fee
TRANSPORTASI	DC Fee
XDOCK	DC Fee
CROSS DOCKING	DC Fee
ANNIVERSARY	Event
CONTRIBUTION ANNIVERSARY	Event
DISCOUNT HICARD	Event
DISCOUNT 0V0	Event
DISCOUNT TOKO BARU	Event
DISCOUNT LEBARAN	Event
EVENT DISCOUNT CNY	Event
GRAND OPENING DISCOUNT	Event
KONTRIBUSI RELAUNCH	Event
KONTRIBUSI TOKO BARU	Event
NEW STORE DISCOUNT	Event
NEW STORE OPENING	Event
NEW STORE SUPPORT	Event
OPENING NEW STORE	Event
RELAUNCH	Event
REMODELING	Event
RETRO MONTHLY	Event
RETRO YEARLY	Event
SEASONAL	Event

Sesuai dengan daftar diatas berdasarkan inputan dari sales.