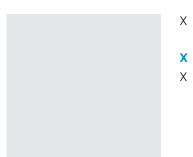


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National President's Report



MJipps

Marcus Dripps

APA National President

'Pull quote.'

 $\mathbf{6}$

CEO's Report



Year one of our new strategic plan is complete. The subtle shift in strategic objectives based on member feedback has seen a renewed focus on the APA being the 'voice' of the profession, for the profession. I encourage all members and stakeholders of physiotherapy to view the plan on the APA website (physiotherapy.asn.au/strategicplan).

Throughout 2015, a conscious effort was made on structuring our resources to ensure that the organisation is aligned to deliver on the agreed member strategy over the next three years. Additional resources in the area of policy and advocacy, greater synergy between clinical groups and geographical entities, further refinement in our member servicing capabilities and an increased focus on external relationships are the features of the new APA.

International appeal

The APA's global leadership position continued to flourish with critical engagement on the international stage. Our influence at the World Confederation for Physical Therapy (WCPT) strengthened with the appointment of past APA president Melissa Locke, APAM, FACP, to the WCPT Board of Directors. Melissa joined international advocate and the chair of the WCPT Asia Western Pacific region, APA Honoured Member Gillian Webb, in flying the Australian flag.

In June, the APA signed a Memorandum of Understanding with the Japanese Physical Therapy Association, which boasts more than 70,000 active members, in an effort to cultivate the cross pollination of knowledge, resources and expertise. We have regional agreements with our equivalents in New Zealand, Singapore, Hong Kong and now Japan, all aimed at promoting harmony within the profession across the Asia Western Pacific region.

Also on the international front in 2015, we delivered professional development courses in Beijing that were well received by Chinese rehabilitation physicians and therapists.

This has led to a burgeoning appetite for Australian physiotherapy knowledge, expertise and content in one of the biggest economies in the world.

Informing practice

Research, the backbone of the profession, underpins evidence-based practice.

Throughout 2015, the APA offered a number of avenues for members to access the knowledge to influence their practice.

Always a highlight in the Australian physiotherapy calendar, the biennial APA Physiotherapy Conference offering on the Gold Coast was no exception. For what was widely commented on as the best APA conference ever, I acknowledge the hard work of the conference organising committee and all our scientific committees for delivering a contemporary, interactive and thought-provoking experience for the profession.

The APA is a foundation partner of the Physiotherapy Evidence Database (PEDro), which contains more than 33,000 randomised trials, systematic reviews and clinical practice guidelines in physiotherapy. We are proud that our continued support is contributing towards keeping this global resource for practising physiotherapists robust and free to access.

The Physiotherapy Research Foundation (PRF) promotes, encourages and supports research that advances physiotherapy knowledge and practice. To this end, the PRF awards seeding grants (for new researchers) and tagged grants, as well as university prizes to encourage academic excellence. We will continue the work

carried out in 2015 to grow PRF funds to foster further research.

In 2015 Journal of Physiotherapy became the highest ranked core physiotherapy journal in the world, based on the impact factor measurement. Essentially an indication of a journal's prestige, our journal's impact factor underwent a massive jump—from 2.894 to 3.708—meaning it is publishing quality research and attaining wider reach through the open access model for editorials and original research papers. From 2016, all content is fully open access, which promises to build on the impressive metrics already achieved.

In the public eye

Following in the footsteps of *InPractice 2025*, we commissioned the *InPublic 2025* report to look at the role of the public physiotherapy service in the health system over the next decade. *InPublic 2025* identifies eight strategic drivers that will significantly influence the future of public physiotherapy, and seven key features that will characterise the successful service of the future. This represents a coherent and streamlined approach to the various issues characterising the public health sector within a physiotherapy-specific context. This report provides a roadmap that the public sector can use to help strategically plan its services, and the APA can use to frame its support.

Note on financials

The APA continues its track record of strong financial results with a 2015 operating surplus of \$583,609, (\$124,303 after tax). This result continues the recent period of financial stability that has resulted in a healthy financial position. The financial statements show a tax expense of \$459,306; however, I would like to assure all members that this expense was an accounting entry only and not real expenditure incurred.

As a member organisation, the majority of the APA's net surplus is not taxable. We do, however, have some deductible expenses that can be offset if we were to generate taxable profits in the future. These deductions therefore represent a possible future tax benefit, and historically this benefit has been recorded as an asset in our balance sheet. Given the uncertainty as to whether we will ever need to use these deductions, we have decided to write back this asset—hence the tax expense of \$459,306 shown this year. Our auditors agree with this approach.

Although we have written back this asset in our accounts, the tax benefit remains available should we need to offset it against any taxable profits in future tax returns.

Thank you

To National President Marcus Dripps and the Board of Directors who have shown courage and tenacity in striving to achieve a member-centric organisation, thank you for your support. To the 65 staff around the country that make the organisation operate on a day-to-day basis, our success in 2015 is due to your tireless work for APA members. Well done

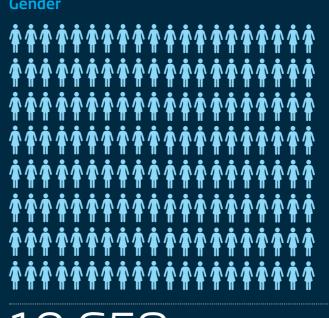
I look forward to a bigger and better year for the APA in 2016.

Cris MassisAPA Chief Executive Officer

'Essentially an indication of a journal's prestige, our journal's impact factor underwent a massive jump—from 2.894 to 3.708—meaning it is publishing quality research and attaining wider reach through the open access model for editorials and original research papers.'

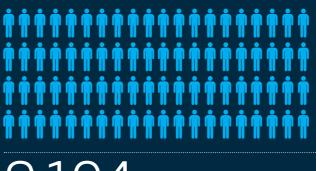
2015 Annual Report AUSTRALIAN PHYSIOTHERAPY ASSOCIATION 2015 in review

The physiotherapy profession at a glance



19,658

Female physiotherapists



9,104

Male physiotheranists







5,384

Data source: Physiotherapy Board of Australia

APA: growing in strength

Member numbers continue to rise 2011: 2012: 2013: 2014: 2015: 12,506 13,566 14,674 16,725 19,105 Member state of origin

29,2% 25.0% 20.3%



12.3% 8,4%



1.6%

0.5%

0.2%

2.5%

Member status Full time 37.3% Student 21.7% Miscellaneous 6.0% Part time Graduate 13.0% (1-4 years) 20.0% Retired

The career treatment

The Jobs4physios platform launched in August, connecting job seekers with employers and offering a host of employment-related resources.

1.9%



2,218 45



for jobs

Answering the call

The APA Member Service Centre handled nearly



representing a



Of these calls:









Fostering partnerships

Total APA partners:



3 new partners on board:

2 national partnership

1. Physitrack

- 2. Biothermored
- 3. dorsaVi

re-signings:

1. HESTA

2. Biothermored

3. Maurice

APA marketing campaigns: SKINS and

sponsorships for

2 new partner

Thermoskin for the I ♥ My Physio campaign Blackburn

Spartan for the 2016 Back to School program

Advancing knowledge

The APA provides high-quality resources, research and professional development opportunities to keep members' skills current and relevant.

PD registration members

Member Value Webinars

cpd4physios online courses

Face-to-face events

9,876

3,886

18,742

PD activities

Free Member Value Webinars | cpd4physios

Courses/workshops

Lectures

189

Most popular

Member Value Webinars



Clinical assessment and management of whiplash



Specific physiotherapy for low back pain—a biopsychosocial approach

cpd4physios



Ankylosing spondylitis— Module 1: differential diagnosis and assessment



Connecting the profession

The Connect theme of the APA Conference 2015 did just that for what was universally acknowledged as the best APA conference yet.

Total number of delegates

1,662

International delegates

Sessions

144

Number of speakers

504

Exhibitors

Total number of pre-conference workshops

Registration for pre-conference workshops

of delegates surveyed agreed or strongly agreed that the sessions were of a high standard

















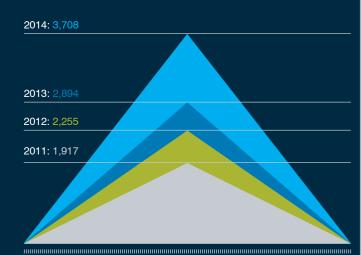


Our number 1 journal

The mission of the **Journal of Physiotherapy**, the official journal of the Australian Physiotherapy Association, is to publish significant research which has important implications for physiotherapy practice.

Having an impact

The Impact Factor (IF) is a measure of a journal's influence and is indicative of its prestige and standing. Each year's result is released mid-year the following year, and the 2015 results showed that Journal of Physiotherapy's IF took a massive jump:



Journal of Physiotherapy ranks number 1 in the world among core physiotherapy journals, number 2 (of 64) in the 'rehabilitation' category, and number 4 (of 72) in the 'orthopaedic' category.

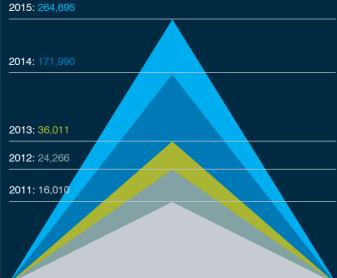
Number of original research papers submitted

215



Reaching far and wide

There was a 54% increase in the number of papers downloaded:



Most downloaded papers:



Physiotherapy management of patella tendinopathy (jumper's knee)



Current evidence does not support the use of Kinesio Taping in clinical practice: a systematic review



Kinesio Taping does not decrease swelling in acute, lateral ankle sprain of athletes: a randomised trial

JoP was accessed* in 102 countries: Europe 33% North America 22% ANZ 19% Asia 16% ROW 10% Data source: Science Direct

The foundation of our research

The Physiotherapy Research Foundation (PRF) supports the physiotherapy profession by promoting, encouraging and supporting research that advances physiotherapy knowledge and practice.



Number of grant applications received in 2015





Number of grant applications awarded in 2015



The PRF aims to boost the careers of new researchers through seeding grants

5 seeding grants worth a total of:

\$49,394

three valued at:
\$10,000
one at:
\$9,974

one at: \$9,420

support research in key areas through tagged grants

3 tagged grants worth a total of 5 seeding grants worth a total of:

\$29,534

one for \$10,000 one at:

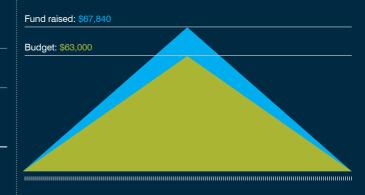
one at: \$9,420

and encourage academic excellence through our university prizes

¢1 250

9 university prizes—total value of

Funds raised in 2015 \$67,840



By the end of 2015, the PRF had issued:



or an average of 7,7 grants per yea

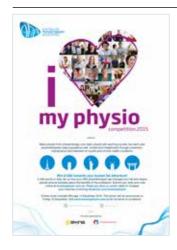
Total value of grant funding issued since the PRF commenced:



or an average of \$50,385 per annum

I ♥ My Physio

All Australians were invited to share their stories of how their lives were improved through the work and support of their physiotherapist.



149

incredible stories

1,624

Media reach



4.3_M

people

Web



15,000

Social media



640,000

mentions

Email



20,000 sends

Tradies National Health Month

The August campaign to raise public awareness about the physical and mental health of one of Australia's most at-risk populations achieved over 100 pieces of coverage.

TV features, including national coverage on Channel 7's Sunrise



radio features with key campaign spokespeople



increase on 2014

print articles. including features in Melbourne's major metropolitan paper The Herald Sun

1 76%

increase on 2014

including both trade and



online pieces

increase on 2014

TV coverage reaching a total of 666,714 people



people

Print articles reaching a total of 3.4 million people



Radio features reaching a total of 1.8 million people



Online articles reaching a total of 9.2 million people



Total campaign reach of over:



Media

The APA continued to increase the profile of the profession and raise awareness of the benefits of physiotherapy through key messaging in mainstream media and various other channels.



Reach of

Australians

media articles

Partnerships

The APA proudly partnered with the Bluearth Foundation and Movember Foundation for 2 new consumer campaigns

Move More Sit Less

addressing the serious health dangers associated with increasingly sedentary lives



MOVEmber

challenging all Australians to get moving every day in November for men's health









Governance

The Australian Physiotherapy Association is a not-for-profit company limited by guarantee. Subject to the Corporations Act, the APA operates under a Constitution, which was last amended in April 2013. The APA Constitution is available at physiotherapy.asn.au.

The APA Board of Directors has responsibility for the control and direction of the affairs of the Association. All members of the Board are elected by the National Advisory Council. Board members serve a two-year term, and may serve no more than four consecutive years on the Board except in circumstances where Board members are elected to the position of president or vice president.

The Board is supported in its governance function by the National Advisory Council, Branch Councils, National Group committees, the Australian College of Physiotherapists, the Journal of Physiotherapy Editorial Board, the National Professional Standards Panel, and the Physiotherapy Research Foundation.

National Advisory Council

National Advisory Council Chair

Tracy Spencer, APAM

National Group representatives

Acupuncture and Dry Needling

Anne Sammells, APAM

Animal

Katrina Varcoe-Cocks, APAM

Aquatic

Dianna Howell, APAM

Business

Scott Willis, APAM

Cardiorespiratory

Ruth Dentice, APAM, FACP

Continence and Women's Health

Marlena Calo, APAM

Educators

Sara Carroll, APAM

Gerontology

Doreen Demos, APAM

Leadership and Management

Debbie Schulz, APAM

Musculoskeletal

Judith Henderson, APAM

Neurology

Natalie Fini, APAM

Occupational Health

Michael Roberts, APAM

Paediatric

Jan Redman, APAM

Sports

Ross Clifford, APAM

Branch representatives

Australian Capital Territory

Phil Cossens, APAM

New South Wales

Ian Starkey, APAM

Queensland

Richard Newsham-West, APAM

Northern Territory

Karen Schneider, APAM

South Australia

Catherine Shepherd, APAM

Tasmania

Robyn Sheppard, APAM

Victoria

Bruce Cohen, APAM

Western Australia

Tim Barnwell, APAM

Other representatives

Aboriginal and Torres Strait Islander

Marilyn Morgan, APAM

Australian College of Physiotherapists

Quentin Scott, APAM, FACP

Rural Members Network

Dan Mahony, APAM

Students

Josh Pryor

Branch presidents

Australian Capital Territory

Sean Moran, APAM

New South Wales

Cameron Elliott, APAM

Queensland

Richard Newsham-West, APAM

South Australia

Paul Wilcock, APAM

Tasmania

Maree Webber, APAM

Victoria

Mark Round, APAM

Western Australia

Rahul Madan, APAM

National Group & Network chairs

Acupuncture and Dry Needling

Christopher Perrey, APAM

Animal

Helen Nicholson, APAM

Aquatic

Ross Piper, APAM

Business

Scott Willis, APAM

Cancer, Palliative Care and Lymphoedema

Tanya Trevena, APAM

Cardiorespiratory

Selina Parry, APAM

Continence and Women's Health

Heather Pierce, APAM

Educators

Sara Carroll, APAM

Emergency Department

Katherine Maka, APAM

Gerontology

Rik Dawson, APAM

Leadership and Management

Debbie Schulz, APAM

Musculoskeletal

James Debenham, APAM

Neurology

Melissa Birnbaum, APAM

Occupational Health

Greg Borman, APAM

Orthopaedic

Brett Baxter, APAM

Paediatric

Julianne Pegler, APAM

Pain

Lester Jones, APAM

Sports

Holly Brasher, APAM

Entity chairs

Australian College of Physiotherapists

Michael Ryan, APAM, FACP (President)

Journal of Physiotherapy

Robert Herbert, APAM

National Professional Standards Panel

Clare Delany, APAM

Physiotherapy Research Foundation

Marcus Dripps, APAM

Advisory committee chairs

Indigenous Health Committee

Marilyn Morgan, APAM

Insurance Education CommitteeAustralian Physiotherapy Association

Titling Advisory Network

Australian Physiotherapy Association

Directors' Report

The directors present their report on the Australian Physiotherapy Association (APA) and controlled entities for the year ended 31 December 2015. The names of directors in office and their relevant qualifications, experience and special responsibilities at the date of this report are as follows.



Marcus Dripps, APAM National President RPhty

Marcus Dripps is a physiotherapist based in Geelong, Victoria. He is the CEO of Corio Bay Health Group, the largest multidisciplinary sports medicine group in regional Victoria. He continues to be an active clinician, and has a clinical interest in occupational health and adolescent sporting injuries. He has business interests in health information technology and clinical education.

Marcus has been a member of the Board of Directors of the Australian Physiotherapy Association since 2007, and has been National President since 2013. He is a clinical advisor to the Transport Accident Commission and Worksafe Victoria, and chairs the Ministerial Advisory Committee on Allied Health.

Marcus has been a member of the Board of Directors at Barwon Health, the public health service in the Geelong region, since 2008. He chairs their Primary Care and Population Health group.

Special responsibilities:

- · Chair, Board of Directors
- PRF Management Committee, Director and Corporate Trustee



Phil Calvert, APAM National Vice President BAppSci(Physio), MPhty, GradCert(Mgt), GAICD

Phil Calvert graduated from the University of South Australia with a Bachelor of Applied Science (Physiotherapy) degree in 1997. He has also completed a Master of Physiotherapy degree and a Graduate Certificate in Health Service Management from Flinders University.

Phil currently works as Regional Manager of Physiotherapy for the Women's and Children's Hospital, Adelaide, which is the tertiary paediatric and women's health service for South Australia and the Northern Territory. He consults in private paediatric practice in Adelaide and holds an adjunct lecturer appointment with the University of South Australia.

With experience as a South Australian branch councillor and treasurer for the APA, Phil has also been a member of the National Advisory Council. He is a member of both the Paediatric and the Physiotherapy in Leadership and Management national groups.

In 2014, Phil was elected as a National Vice President of the APA.

Special responsibilities:

- Vice Chair, Board of Directors
- Chair, Nominations and Remunerations Committee



Shane Patman, APAM National Vice President BAppSc(Physio), MSc, PhD, GradCertUniTeaching, GAICD, FACP

Shane Patman is a Specialist Cardiorespiratory Physiotherapist (as awarded by the Australian College of Physiotherapists in 2009) and works as an associate professor coordinating the cardiorespiratory stream within the School of Physiotherapy at The University of Notre Dame Australia.

Shane joined the Board of Directors in 2009. He is the immediate past chairperson of the APA Cardiorespiratory group and was the group's representative to the National Advisory Council from 2003 to 2008.

Since 2011, Shane has been the inaugural president of the International Confederation of Cardiorespiratory Physical Therapists, a World Confederation for Physical Therapy subgroup. Additionally, he was the deputy chair of the Accreditation Committee of the Australian Physiotherapy Council from 2013 to 2015.

Shane commenced a second term as APA Vice President in 2015.

Special responsibilities:

- Vice Chair, Board of Directors
- PRF Management Committee, Director and Corporate Trustee



Jenny Aiken, APAM BAppSc(Phtv), GAID

Jenny Aiken is currently the manager of Strategic and Public Sector Relations at Lifecare Australia, which is a national provider of physiotherapy services and a subsidiary of Health Networks Australia Pty Ltd. She is a Titled APA Sports Physiotherapist who has spent the majority of her career in private practice and more than 10 years in healthcare management.

Jenny is now interested in the governance of healthcare and is currently a member of the Advisory Board for Macquarie University's Doctor of Physiotherapy, and is an Honorary Fellow of Macquarie University. She is a member of the Physiotherapy Council of NSW, chair of Inner West Sydney Medicare Local and a Director with the Australian Physiotherapy Association.

Previous roles have included chair of the Central Sydney Allied Health Network and National Advisory Council representative for the APA Business group.

Special responsibilities:

Audit and Risk Committee



Elaine Farrelly BComm, MA, CA, FAICD

Elaine Farrelly has more than 25 years' business experience with national and global organisations at both executive and board levels. Elaine's past roles have spanned a broad range of industries including healthcare, telecommunications, property development, media and non-profit sectors.

Elaine is skilled in the development and commercial assessment of new business opportunities and has extensive experience in start-up and high-growth organisations. She has worked with KPMG, Optus, ICI (now Orica) and Fairfax, and currently holds the role of Global Finance Director for the Movember Foundation, which raises and invests more than \$80 million annually.

Elaine's past board roles include chairman of the Global Movember Foundation, director of ARMB Mt Buller/Mt Stirling and non-executive director of Archicentre Limited. She has also chaired a number of finance, audit and risk committees.

Elaine is a Chartered Accountant, a Fellow of the Australian Institute of Company Directors and holds a Bachelor of Commerce and a Master of Arts.

Special responsibilities:

Audit and Risk Committee



Louise McCann MMgmt, FAICD, FAIM, FRSA

Louise McCann holds a Master of Management (Macquarie University Graduate School of Management) and has more than 25 years' experience in the media, publishing, market research, and technology sectors in Australia, Asia Pacific and abroad.

She is currently a non-executive director of ASX-listed Macquarie Media Limited, where she is a member of the Audit and Risk Committee and chairman of the Remuneration and Nominations Committee; she is also a non-executive director of Grant Thornton Australia Limited, Credit Union Australia Limited, University of Notre Dame Australia, Chartered Accountants Australia and New Zealand. Louise was formerly a non-executive director with ASX-listed iiNet.

Louise has experience as the former CEO for Asia, Hall & Partners, a global brand and communication research company, and also as a chairman and CEO at Research International (ANZ). She was the CEO of OzTAM Pty Ltd and has served as the industry president and vice president for the Association of Market and Social Research Organisations, as a director for the International Advertising Associations Australian Chapter and as a non-executive director of The Brain Bank.

Louise has held senior executive positions with the Ten Network, Dawson Magazines and senior production positions with the Australian Broadcasting Corporation.

Special responsibilities:

· Chair, Audit and Risk Committee



Darren Rivett, APAM BAppSc(Phty), MAppSc(ManipPhty), PhD, GradDipManipTher, MAICD

Darren Rivett is a Titled APA Musculoskeletal Physiotherapist who, as Head of the School of Health Sciences, The University of Newcastle, manages programs covering 11 professions including physiotherapy, occupational therapy and medical radiation science.

Darren led the development, implementation and quality review processes of the new Discipline of Physiotherapy and the inaugural physiotherapy program at The University of Newcastle from 2001 to 2007. He lectured and was a clinical educator at undergraduate and postgraduate levels at the University of Sydney (1986–1992) and the University of Otago in New Zealand (1994–2001). Darren was also the principal of two private practices in Sydney from 1984 to 1993.

Subsequent to his term as national chairperson for the APA Musculoskeletal group (2007–2011), Darren was the group's international delegate in 2012. With involvement in numerous professional committees and boards in Australia and internationally over 25 years, Darren brings invaluable experience from membership of the APA Governance Review Task Group (2010–2011), and the Standards Committee of the International Federation of Orthopaedic Manipulative Physical Therapysts (2006–2011), a World Confederation for Physical Therapy subgroup.

Special responsibilities:

Nominations and Remuneration Committee



Katie Vine, APAM BAppSc(Phty), MSportsPhty, GradCertSportsPhty, GDipESPhty

Katie Vine works in the emergency and orthopaedic departments at Canberra Hospital as an extended scope of practice physiotherapist. She has recently completed a Graduate Diploma in Extended Scope Physiotherapy and holds a Graduate Certificate and Master of Sports Physiotherapy from La Trobe University. In addition to her clinical role, Katie continues to advocate for extended scope of physiotherapy roles across Australia. She has been involved in local and national research investigating and implementing extended scope physiotherapy roles and was a lead-site project officer for the Health Workforce Australia Expanded Scope of Practice Project.

Katie's APA involvement stretches back to 2002 when she became active as a Charles Sturt University Student group member. She transitioned onto the ACT Branch Council where her representative roles continued up to 2007, at which time she was appointed ACT vice president and professional development coordinator. Throughout 2010–12, as well as being elected as branch president, Katie was also ACT chair of the APA Emergency Department Network.

Katie was awarded the APA Award for Professional Excellence each year between 2008 and 2012. She has displayed a commitment to, and passion for, physiotherapy and the APA throughout her career.

Special responsibilities:

• Nominations and Remunerations Committee

Directors meeting attendance

		Meetings attended	Meetings total
Darren John BEALES	Director (resigned 31/12/2014)	-	-
Jenny AIKEN	Director (appointed 01/01/2015)	7	7
Phil Grayson CALVERT	Director	7	7
Marcus James DRIPPS	Director	6	7
Liisa LAAKSO	Director (resigned 31/12/2014)	-	-
Elaine FARRELLY	Independent Director (appointed 01/01/2015)	6	7
Louise MCCANN	Independent Director	7	7
Shane Michael PATMAN	Director	6	7
Darren Anthony RIVETT	Director	7	7
Katie VINE	Director	6	7

All directors except those that are non-member directors hold tertiary qualifications in physiotherapy and are members of the Australian Physiotherapy Association.

Stephen Wight, GAICD, CA is an independent member of the Audit and Risk Committee.

Company secretary

Craig Maltman, BBus, CPA was appointed the company secretary of the Australian Physiotherapy Association on 1 January 2013.

Objectives of the Australian Physiotherapy Association

The Australian Physiotherapy Association is a not-for-profit company limited by guarantee. The APA is bound by the terms of its Constitution, part two of which outlines the objectives of the Association.

The objectives are broad and permit the Association to engage in a wide range of activities focused on members, member services, advocacy, education and quality.

A strategic plan prepared for the period 2015–17 outlines four strategic objectives to be addressed during the life of the plan:

Quality

The APA will provide members with access to the highest quality knowledge, resources and research that keeps members' skills current and relevant. We will remain the organisation of choice for quality professional development products and services.

Voice

The APA will continue to advocate for physiotherapy to have a broader role in healthcare. Key audiences need to know that physiotherapy can make a contribution to the health and wellbeing of the community.

Community

The APA will position the physiotherapy brand to all consumers, other health professionals and the community.

Capability

The APA will continually evolve to build the success and sustainability of the profession. We will create and maintain a compelling member value proposition that is contemporary, relevant and scalable.

Strategy for achieving objectives

The APA prepared a series of operational plans to help deliver the objectives of the organisation. The operational plans provided the strategic backbone of activity throughout 2015. The plans highlighted the following goals:

1. Offer a 'lifelong learning' pathway for all physiotherapists across all levels from student to 2. Showcase current clinical thinking and physiotherapy best practice via lectures, courses and 3. Facilitate access to relevant research that promotes and empowers quality practice Quality 4. Ensure the *Journal of Physiotherapy* remains the premier 'open source' journal Work with the academic sector to promote quality clinical placement experiences across 6. Use our professional indemnity insurance partners to educate and inform the profession on risk management for all physiotherapy settings. 1. Advocate for prescribing rights for Australian physiotherapists 2. Advocate for appropriate funding to support consumers of physiotherapy services 3. Strengthen relationships with key decision-makers at all levels of government 4. Be the voice and 'go to' organisation regarding physiotherapy-related issues 5. Align the profession on key strategic issues by continually engaging with the Physiotherapy Board of Australia, the Australian Physiotherapy Council, the Council of Physiotherapy Deans of Australia and New Zealand, and the World Confederation for Physical Therapy Voice 6. Provide regular and high-profile commentary on societal issues related to physiotherapy such as exercise, obesity, pain, wellness and ageing 7. In conjunction with the Australian College of Physiotherapists, advocate for the registration of specialist physiotherapists. 1. Raise awareness of the benefits of physiotherapy 2. Focus on consumer-centred health and wellbeing messages 3. Utilise mainstream media and pop culture to promote physiotherapy to all markets 4. Recruit ambassadors to highlight the positive impact of physiotherapy on health and Community 5. Partner with like-minded organisations and consumers to showcase physiotherapists as community leaders 6. Contribute to closing the gap in life expectancy between Aboriginal and Torres Strait Islander peoples and other Australians. 1. Continue to provide a suite of flexible and relevant member services with an attractive pricing structure to meet the needs of a diverse profession Embrace technology and its application to member services and physiotherapy practice Support and grow the profession in developing countries within the Asia Western Pacific Capability 4. Attract and retain the right people across our governance, staff and volunteer structures 5. Continue to invest in innovative volunteer engagement, leadership development and 6. Create sustainable non-member revenue streams to build capacity for future investment into the profession 7. Foster a culture of innovation and entrepreneurship in everything that we do.

ABN 89 004 265 150

29

Key performance indicators and actions were documented in each operational plan, ensuring alignment and accountability.

In addition to the operational plans, individual performance plans were agreed to by each staff member, highlighting performance and behavioural expectations. These individual performance plans were prepared in April, reviewed in July and a final appraisal took place in December.

To ensure continued strategic alignment and focus, the organisational scorecard continued in 2015.

Objectives of the Physiotherapy Research Foundation

The objectives of the Physiotherapy Research Foundation are to advance, foster and develop the science of physiotherapy through quality research.

Result

The consolidated surplus for the year after income tax was \$124,303 (2014 surplus: \$96,404). The surplus includes activities of branches and national groups of the Association, and the controlled entities, Australian Physiotherapy Services Pty Ltd, Physiotherapy Research Foundation Pty Ltd and Physiotherapy Australia Pty Ltd (together, the 'Group').

As at 31 December 2015 the directors reviewed the quantum of tax losses accruing to its non-member-based activities, which are subject to income tax, and concluded that, owing to a review of the specific deductibility criteria set out in relation to non-member expenses, it was unlikely that the Group will generate future assessable income that would utilise those losses. As a consequence, all deferred tax assets previously recorded in respect of these losses, including any temporary deductible difference positions, were written down to nil.

The above described change is an accounting change only. Past carry-forward tax losses remain available to the APA to offset against any tax profits, in the annual determination of tax payable.

Review of operations and future developments

The Association provided leadership and unified representation of the physiotherapy profession while ensuring its development

through the provision of services to enhance the reputation, effectiveness and success of APA members.

The Association continued to contribute to the health of the community through education and health promotion, and by assisting physiotherapists to provide preventative and therapeutic management.

These activities played an integral part in achieving the APA's strategic objectives. They provided clarity and guidance for all staff and clearly demonstrated the organisation's commitment to providing opportunities for professional success by positioning the APA as a leader in health policy debate. The underlying benefit of these activities reinforces the APA's commitment to increasing the value of APA membership.

Members' quarantee

Australian Physiotherapy Association is a company limited by guarantee. The 19,105 members (2014: 16,725) of the Association have each undertaken to contribute the sum of 50 cents in the event of the Association being wound up. If the company were wound up, members would be liable to contribute \$9,553 (2014: \$8,363).

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 29.

Signed in accordance with a resolution of the Board of Directors.

Marcus James Dripps

Director

Director

Shane Patman

12 April 2016

Auditor's independence declaration

Under section 307C of the Corporations Act 2001 to the directors of the Australian Physiotherapy Association and controlled entities



I declare that, to the best of my knowledge and belief, during the year ended 31 December 2015 there have been:

- no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- no contraventions of any applicable code of professional conduct in relation to the audit.

William Buck William Buck Audit [Vic] Pty Ltd

ABN 59 116 151 136

N.S. Benbow

Director

12 April 2016

CHARTERED ACCOUNTANTS & ADVISORS

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Statement of profit and loss and other comprehensive income

for the year ended 31 December 2015

	Notes Consolida 20	cted Consolidated 2015 2014 \$
Revenue	13,915,7	700 11,491,716
Interest received	134,4	91,538
Other income	78,5	559 75,888
Total revenue	3 14,128,7	700 11,659,142
Cost of sales	37,2	240 31,553
Conference & professional development	2,787,8	1,684,467
Employee cost	5,905,0	5,516,133
Professional services	252,4	136,898
Public relations	186,6	685 203,927
Marketing expense	519,0	069 364,425
Information technology expense	405,9	969 334,518
Travel & meeting expense	603,2	289 455,633
Publication expense	798, ⁻	148 750,545
Subscriptions	229,7	733 190,016
Membership renewal expense	69,0	034 154,041
PRF grant expense	74,5	569 69,581
Rent	542,5	532 523,626
Light & power	72,4	72,636
Insurance	32,4	470 34,321
Repairs & maintenance	42,6	673 27,004
Depreciation & amortisation expense	385,9	972 430,617
Finance costs	166,6	678 124,932
Administration expense	137,4	470 141,637
Impairment of land & buildings		- 107,700
Other expenses	295,7	788 214,193
Total expenses	13,545,0	11,568,403
Surplus before income tax expense	583,6	90,739
Income tax (expense)/benefit	5 (459,3	06) 5,665
Surplus attributable to the members	124,3	96,404
Total comprehensive income for the year attributable to the members		202
attributable to the illellibers	124,3	303 96,404

The above statement of comprehensive income should be read in conjunction with the accompanying notes.

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Statement of financial position

for the year ended 31 December 2015	Notes	Consolidated 2015 \$	Consolidated 2014
Current assets			
Cash & cash equivalents	6	5,796,362	6,050,482
Financial assets	7	2,170,307	904,509
Trade & other receivables	8	2,066,098	2,143,024
Inventories	9	18,569	27,609
Other current assets	10	3,171,433	2,771,104
Total current assets		13,222,769	11,896,728
Non-current assets			
Property, plant & equipment	11	4,232,892	4,442,063
Intangible assets	12	82,351	66,825
Investment property	13	690,000	670,000
Deferred tax assets	14	-	459,306
Total non-current assets		5,005,243	5,638,194
Total assets		18,228,012	17,534,922
Current liabilities			
Trade and other payables	15	3,488,283	3,288,435
GST payable	16	490,265	380,652
Short-term provisions	17	651,117	620,521
Short-term provisions Other current liabilities	17 18	651,117 6,967,895	620,521 6,854,480
Other current liabilities		6,967,895	6,854,480
Other current liabilities Total current liabilities		6,967,895	6,854,480
Other current liabilities Total current liabilities Non-current liabilities	18	6,967,895 11,597,560	6,854,480 11,144,088
Other current liabilities Total current liabilities Non-current liabilities Long-term provisions	18 17	6,967,895 11,597,560 304,627	6,854,480 11,144,088 189,312
Other current liabilities Total current liabilities Non-current liabilities Long-term provisions Other non-current liabilities	18 17	6,967,895 11,597,560 304,627 26,677	6,854,480 11,144,088 189,312 26,677
Other current liabilities Total current liabilities Non-current liabilities Long-term provisions Other non-current liabilities Total non-current liabilities	18 17	6,967,895 11,597,560 304,627 26,677 331,304	6,854,480 11,144,088 189,312 26,677 215,989
Other current liabilities Total current liabilities Non-current liabilities Long-term provisions Other non-current liabilities Total non-current liabilities Total liabilities	18 17	6,967,895 11,597,560 304,627 26,677 331,304 11,928,864	6,854,480 11,144,088 189,312 26,677 215,989 11,360,077
Other current liabilities Total current liabilities Non-current liabilities Long-term provisions Other non-current liabilities Total non-current liabilities Total liabilities Net assets	18 17	6,967,895 11,597,560 304,627 26,677 331,304 11,928,864	6,854,480 11,144,088 189,312 26,677 215,989 11,360,077

The above statement of financial position should be read in conjunction with the accompanying notes.

Statement of changes in equity

for the year ended 31 December 2015	Notes	Accumulated	Total
		Surplus	

Consolidated balance at 1 January 2014	6,078,441	6,078,441
Comprehensive income		
Surplus attributable to members	96,404	96,404
Balance at 31 December 2014	6,174,845	6,174,845
Comprehensive income		
Surplus attributable to members	124,303	124,303
Total comprehensive income	124,303	124,303
Consolidated balance at 31 December 2015	6,299,148	6,299,148

The above statement of changes in equity should be read in conjunction with the accompanying notes.

Statement of cash flows

Statement of Cash Hows			
for the year ended 31 December 2015	Notes	Consolidated 2015	Consolidated 2014 \$
Cash flows from operating activities			
Receipts from members/customers		14,916,062	12,609,397
Payments to suppliers/employees		(13,795,119)	(10,281,648)
Interest received		82,626	78,963
Interest & other costs of finance paid		-	(19,556)
Net cash provided by operating activities		1,203,569	2,387,156
Cash flows from investing activities			
Receipts from/(payments for) maturity investments		(1,265,362)	787,083
Proceeds from sale of investment property		-	709,710
Payments for plant & equipment		(133,508)	(34,539)
Payments for intangible assets		(58,819)	(32,797)
Net cash provided by (used in) investing activities		(1,457,689)	1,429,457
Cash flows from financing activities			
Repayments of borrowings		-	(325,000)
Net cash used in financing activities			(325,000)
Net increase (decrease) in cash held		(254,120)	3,491,613
Cash at the beginning of the financial year		6,050,482	2,558,869
Cash at the end of the financial year	6	5,796,362	6,050,482

The above statement of cash flows should be read in conjunction with the accompanying notes.

Financials

Notes to the forming part of the financial statements

Note 1—Summary of significant accounting policies

The principal accounting policies adopted in the preparation of the financial report are set out below. These policies have been consistently applied, unless otherwise stated.

A. Basis of preparation

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards - Reduced Disclosure Requirements of the Australian Accounting Standard Board (AASB) and the Corporations Act 2001.

The company is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless otherwise stated.

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities

The amounts presented in the financial statements have been rounded to the nearest dollar.

The financial statements were authorised for issue on 11 April 2016 by the directors of the company.

B. Statement of compliance

The financial report complies with Australian Accounting Standards, which include Australian equivalents to International Financial Reporting Standards (AIFRS). A statement of compliance with International Financial Reporting Standards cannot be made due to the Australian Physiotherapy Association applying the not-for-profit sector specific requirements contained in the AIFRS and RDR.

C. Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to Australian Physiotherapy Association and that it can be reliably measured.

Member fees and subscriptions

The subscription year runs from 1 January to 31 December. Subscriptions are payable annually in advance. Only those membership fees and subscription payments that are attributable to the current financial year are recognised as revenue. Fees and subscription payments that relate to future periods are shown in the *Statement of financial position* as subscriptions and fees in advance under the heading of *Other current liabilities*.

Insurance premiums

Insurance premiums received from members are not recognised as income as they are received by the company in its capacity as an agent for the insurer.

Interes

Recognised as interest accrues, taking into account the yield on the financial asset

Income from investments

Revenue is recognised in the period in which it is earned.

Other income

Revenue from the sale of goods is recognised upon the delivery of the goods to the customers. Revenue from the rendering of services is recognised upon the delivery of the service to the customers.

D. Income tax

In assessing its income tax liability, Australian Physiotherapy Association applies the principles of mutuality to its revenues and expenses.

Revenue in the form of member receipts represents mutual income and is not subject to income tax. Expenses associated with such mutual activities are not tax deductible for income tax purposes.

All other receipts and payments of Australian Physiotherapy

Association are assessable.

The income tax expense (revenue) for the year comprises current income tax expense (income) and deferred tax expense (income).

Current income tax expense charged to profit or loss is the tax payable on taxable income calculated using applicable income tax rates enacted, or substantially enacted, as at the end of the reporting period.

Current tax liabilities (assets) are therefore measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Deferred tax assets and liabilities are ascertained based on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets also result where amounts have been fully expensed but future tax deductions are available. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates enacted or substantively enacted at the end of the reporting period. Their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where a legally enforceable right of set-off exists, the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities, where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future periods in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

Tax consolidation

Australian Physiotherapy Association and its wholly owned Australian subsidiaries have formed an income tax consolidated group under tax consolidation legislation. Each entity in the Group recognises its own current and deferred tax assets and liabilities. Such taxes are measured using the 'stand-alone taxpayer'

approach to allocation. Current tax liabilities (assets) and deferred tax assets arising from unused tax losses and tax credits in the subsidiaries are immediately transferred to the head entity. The Group notified the Australian Taxation Office that it had formed an Income tax consolidated group to apply from 1 January 2003.

E. Impairment of assets

At the end of each reporting period, the Group reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash generating unit to which the asset belongs.

Where the future economic benefits of the asset are not primarily dependent upon the asset's ability to generate net cash inflows and when the company would, if deprived of the asset, replace its remaining future economic benefits, value in use is determined on the depreciated replacement cost of an asset.

Where an impairment loss on a revalued asset is identified, this is debited against the revaluation surplus in respect of the same class of asset to the extent that the impairment loss does not exceed the amount in the revaluation surplus for that same class of asset.

F. Receivables

The terms of trade are 30 days from invoice date. Receivables are recognised and carried at original invoice amount less any allowance for any uncollectible amounts. An estimate for doubtful debts is made when collection of the full amount is no longer probable. Bad debts are written off when identified.

G. Payables

Trade creditors represent liabilities for goods and services provided to the consolidated entity prior to the end of the financial year and which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

H. Employee benefits

Short-term employee benefits

Short-term employee benefits are expensed as the related service is provided, and are recognised for the amount expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognised.

Long-term employee benefits

The liabilities for long service leave and annual leave that are not expected to be settled wholly within 12 months after the end

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of the period in which the employees render the related service are measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may satisfy any vesting requirements. Those cash flows are discounted using market yields on corporate bonds with terms to maturity that match the expected timing of cash flows attributable to employee benefits.

I. Property, plant and equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

Property

Freehold land and buildings are shown at their fair value (being the amount for which an asset could be exchanged between knowledgeable willing parties in an arm's length transaction), based on periodic but at least triennial valuations by external independent valuers, less subsequent depreciation for buildings.

Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset.

Increases in the carrying amount arising on revaluation of land and buildings are credited to a revaluation reserve in equity. Decreases that offset previous increases of the same asset are charged against fair value reserves directly in equity; all other decreases are charged to the income statement. Each year the difference between depreciation based on the revalued carrying amount of the asset charged to the income statement and depreciation based on the asset's original cost is transferred from the revaluation reserve to accumulated surplus.

Plant and equipment

Plant and equipment are measured on the cost basis less depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows which will be received from the assets employment and subsequent disposal. The expected net cash flows have not been discounted to their present values in determining recoverable amounts.

Depreciation

The depreciable amount of all fixed assets including building and capitalised lease assets, but excluding freehold land, is depreciated on a straight line basis over their useful lives to the economic entity commencing from when the asset is held ready for use.

The depreciation rates for each class of depreciable assets are:

Class of fixed assets	Depreciation method	Depreciation rate
Buildings	Straight line	2%
Leasehold improvements	Straight line	16%
Plant & equipment	Straight line	10–20%
Office furniture & equipment	Straight line	10–25%
Artworks	Straight line	2.5%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

An asset's carrying value is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the income statement. When revalued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to accumulated surplus.

J. Leases

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the period in which they are incurred.

K. Derivative financial instruments

It is not current Australian Physiotherapy Association policy to enter into foreign exchange contracts to hedge commitments.

L. Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables in the statement of financial position are shown inclusive of GST. Cash flows are presented in the statement of cash flows on a gross basis except for the GST component of investing and financial activities which are disclosed as operating cash flows.

M. Provisions

Provisions are recognised when the entity has a legal or constructive obligations as a result of past events, for which it is probable that an outflow of econmic benefits will result and that outflow can be reliably measured.

Provisions recognised represent the best estimate of the amounts required to settle the obligation at the end of the reporting period.

N. Comparative figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

When the Group applies an accounting policy retrospectively, makes a retrospective restatement or reclassifies items in its financial statements, a statement of financial position as at the beginning of the earliest comparative period will be disclosed.

O. Inventories

Inventories are measured at the lower of cost and current replacement cost

Inventories acquired at no cost, or for nominal consideration are valued at the current replacement cost as at the date of acquisition.

P. Financial instruments

Initial recognition and measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is the equivalent to the date that the Group commits itself to either the purchase or sale of the asset (ie, trade date accounting is adopted).

Financial instruments are initially measured at fair value plus transactions costs, except where the instrument is classified 'at fair value through profit or loss', in which case transaction costs are expensed to profit or loss immediately.

Financial instruments are subsequently measured at either of fair value, amortised cost using the effective interest rate method, or cost. Fair value represents the amount for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

Amortised cost is calculated as:

- (a) the amount at which the financial asset or financial liability is measured at initial recognition;
- (b) less principal repayments;
- (c) plus or minus the cumulative amortisation of the difference, if any, between the amount initially recognised and the maturity amount calculated using the effective interest method; and
- (d) less any reduction for impairment.

The effective interest method is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that exactly discounts estimated future cash payments or receipts (including fees, transaction costs and

other premiums or discounts) through the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying value with a consequential recognition of an income or expense in profit or loss.

The Group does not designate any interests in subsidiaries, associates or joint venture entities as being subject to the requirements of accounting standards specifically applicable to financial instruments.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost.

Loans and receivables are included in current assets, except for those which are not expected to mature within 12 months after the end of the reporting period. (All other loans and receivables are classified as non-current assets.)

Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the company's intention to hold these investments to maturity. They are subsequently measured at amortised cost.

Held-to-maturity investments are included in non-current assets, except for those which are expected to be realised within 12 months after the end of the reporting period, which will be classified as current assets.

If during the period the company sold or reclassified more than an insignificant amount of the held-to-maturity investments before maturity, the entire held-to-maturity investments category would be tainted and reclassified as available-for-sale.

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets, principally equity securities, that are either designated as available-for-sale or not classified as any other category. After initial recognition, fair value movements are recognised in other comprehensive income through the available-for-sale reserve in equity. Cumulative gain or loss previously reported in the available-for-sale reserve is recognised in profit or loss when the asset is derecognised or impaired.

Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost. Fees payable on the establishment of loan facilities are recognised as transaction costs of the loan.

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Borrowings are classified as current liabilities unless the company has an unconditional right to defer settlement of the liability for at least 12 months after the reporting date.

Fair value

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine fair value for all unlisted securities, including recent arm's length transactions, reference to similar instruments and option pricing models.

Impairment

At the end of each reporting period, the Group assesses whether there is objective evidence that a financial instrument has been impaired.

A financial asset (or a group of financial assets) is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events (a 'loss event') having occurred, which has an impact on the estimated future cash flows of the financial asset(s).

In the case of available-for-sale financial assets, a significant or prolonged decline in the market value of the instrument is considered to constitute a loss event. Impairment losses are recognised in profit or loss immediately. Also, any cumulative decline in fair value previously recognised in other comprehensive income is reclassified to profit or loss at this point.

In the case of financial assets carried at amortised cost, loss events may include: indications that the debtors or a group of debtors are experiencing significant financial difficulty, default or delinquency in interest or principal payments; indications that they will enter bankruptcy or other financial reorganisation; and changes in arrears or economic conditions that correlate with defaults.

For financial assets carried at amortised cost (including loans and receivables) a separate allowance account is used to reduce the carrying amount of financial assets impaired by credit losses.

After having taken all possible measures of recovery, if management establishes that the carrying amount cannot be recovered by any means, at that point the written-off amounts are charged to the allowance account or the carrying amount of impaired financial assets is reduced directly if no impairment amount was previously recognised in the allowance accounts.

When the terms of financial assets that would otherwise have been past due or impaired have been renegotiated, the company recognises the impairment for such financial assets by taking into account the original terms as if the terms have not been renegotiated so that the loss events that have occurred are duly considered.

Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another

party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expired. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed is recognised in profit or loss.

Q. Intangible assets

Software

Software is recorded at cost. Software has a finite life and is carried at cost less any accumulated amortisation and impairment losses. It has an estimated useful life of between one and three years. It is assessed annually for impairment.

The amortisation rates for each class of intangible assets are:

Class of intangible assets	Amortisation method	Amortisation rate
Membership database	Straight line	25%
Membership website	Straight line	33.3%
Computer software	Straight line	25%

R. Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the statement of financial position.

S. Critical accounting estimates and judgements

The directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company.

Key estimates—impairment

The directors assess impairment at each reporting date by evaluating conditions specific to the company that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined. Value in use calculations performed in assessing recoverable amounts incorporate a number of key estimates.

Key judgements—doubtful debts provision

The directors assess the recoverability of all accounts receivable at the end of the reporting period. All amounts that are identified at the end of the reporting period as unlikely to be recovered are included in the provision for impairment of receivables.

Key judgements—long service leave

The calculation of the provision for long service leave requires

judgements to be made in relation to the probability of providing and or paying employees long service leave entitlements in future periods. These judgements are made based on historical information available and past experiences within the company.

Key estimates—useful lives

The estimation of the useful lives of assets has been based on historical experience. The condition of each asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

Key estimates—fair value assessments of land and buildings and investment property

The estimation of the fair values of investment properties are done at each reporting date using observable data on recent transactions and rental yields for similar properties. Real estate investments do not have quoted prices and when appropriate the directors use professional appraisals performed by independent, professionally-qualified property valuers to base their estimates.

Key judgements—revenue recognition for insurance premium income

The directors have assessed that the Group acts as an agent in-relation to its activity for billing its members insurance income, which is charged in-turn to the Group by a third party insurer. As explained in the revenue accounting policy, such revenues are recognised net of costs to reflect the commission income attributable to the Group for its role as an agent. In assessing its status as an agent, the Directors considered that the role of the delivery of the insurance policies, the record-keeping of the insurance policies and the processing of claims and renewals is fundamentally carried out by the insurer, and not by the Group.

Key judgements—de-recognition of tax losses

As at 31 December 2015 the Directors reviewed the quantum of tax losses accruing to its non-member based activities, which are subject to income tax and concluded that, owing to a review of the specific deductibility criteria set out in-relation to non-member expenses, that it was unlikely that the Group will generate future assessable income that would utilise those losses. As a consequence, all deferred tax assets previously recorded in-respect of these losses, including any temporary deductible difference positions, were written down to nil. A reconciliation of the effect of this adjustment is set out in Notes 5 and 14 to the financial statements.

The above described change is an accounting change only. Past carry-forward tax losses remain available to the APA to offset against any tax profits, in the annual determination of tax payable.

T. Current and non-current classification

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is current when: it is expected to be realised or intended to be sold or consumed in normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is current when: it is expected to be settled in normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

Deferred tax assets and liabilities are always classified as non-current.

U. Fair value measurement

When an asset or liability, financial or non-financial, is measured at fair value for recognition or disclosure purposes, the fair value is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date; and assumes that the transaction will take place either: in the principal market; or in the absence of a principal market, in the most advantageous market.

Fair value is measured using the assumptions that market participants would use when pricing the asset or liability, assuming they act in their economic best interest. For non-financial assets, the fair value measurement is based on its highest and best use. Valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, are used, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

V. Principles of consolidation

These are the financial statements of the Australian Physiotherapy Association (the 'company', the 'Association' or 'APA') and its controlled entities as described in Note 20 (collectively, the 'Group' or the 'consolidated group'). A controlled entity is any entity over which the company is exposed to, or has rights, to variable returns from its involvement with that entity and has the ability to affect those returns through its power over that entity. All controlled entities have a reporting date of 31 December and accounting policies that are harmonised with that of the company.

All transactions and balances within the Group are eliminated on consolidation, including any unrealised gains or losses arising on transactions between Group entities. During the year there were no changes in the composition of entities that consolidated into the Group.

Note 2—Parent information

The following information has been extracted from the books and records of the parent and has been prepared in accordance with Australian Accounting Standards.

Statement of financial position

Statement of financial position	2015	2014
	\$	\$
Assets		
Current assets	12,105,377	10,824,280
Total Assets	17,110,620	16,462,474
Liabilities		
Current liabilities	11,480,732	11,033,050
Total Liabilities	11,812,036	11,249,039
Equity		
Accumulated surplus	5,298,584	5,213,435
Total Equity	5,298,584	5,213,435

Statement of comprehensive income

Total surplus attributable to the members	85,149	81,085
Total comprehensive income	85,149	81,085

Guarantees

Australian Physiotherapy Association has not entered into any guarantees, in the current or previous financial year, in relation to the debts of its subsidiaries or controlled entities.

Contingent liabilities

A bank guarantee is held in relation to the leased premises located in New South Wales and Queensland. The value of the bank guarantee is \$154,973 and will be released upon termination of the lease agreement.

Contractual commitments

As at 31 December 2015 Australian Physiotherapy Association had not entered into any contractual commitments for the acquisition of property, plant and equipment.

2015

\$

2014

\$

Note 3—Revenue

Revenue from operating activities Members' subscriptions 8,266,227 7,183,186 Advertising income 754,743 726,888 Sales of merchandise 67,169 53,726 Commissions, sponsorships & endorsements 347,013 406,224 Professional development & conferences 4,130,274 2,826,441 Donations received 67,840 59,368 Interest from financial institutions 134,441 91,538 Rent 58,123 49,304 20,000 20,000 Investment property revaluation 6,584 Investment revaluation 436 Sundry 282,434 235,883 Total revenue 14,128,700 11,659,142

Note 4—Surplus before income tax expenses	Consolidated 2015	Consolidated 2014
Surplus before income tax expense has been determined after:	\$	\$
(a) Expenses:		
Cost of sales of merchandise	37,240	31,553
Professional development & conferences	2,787,800	1,684,467
Employee benefits	5,737,011	5,415,471
Auditors remuneration		
— audit of financial report	28,000	27,800
Depreciation on non-current assets		
— buildings, plant & equipment	342,679	355,192
Amortisation on intangible assets		
— software	43,293	75,425
Bad and doubtful debts		
— trade debtors	_	-
Borrowing costs		
— financial institutions	_	19,556
Rental expense on operating leases		
— minimum lease payments	433,220	402,090
(b) Revenue and net gains:		
Net gain on disposal of non-current assets		
— investment property	_	9,710

Note 5—Taxation	Consolidated 2015 \$	Consolidated 2014 \$
(a) The components of income tax expense/(benefit) comprise:		
Incone tax expense/(benefit)	(94,687)	91,747
Over provision of tax in prior years	(106,744)	(97,412)
Write back of deferred tax asset	660,737	-
	459,306	(5,665)
(b) The prima facie tax on profit/(loss) before income tax is reconciled to the income tax expense as follows:		
Prima facie tax payable on profit before income tax		
at 30% (2014: 30%)	175,083	27,222
Add tax effect of permanent differences:		
— Member expenses	3,411,769	3,921,307
Less tax effect of permanent differences:		
— Member income	(3,669,793)	(3,852,185)
— Exempt profit/(loss) from other members of consolidated group	(11,746)	(4,597)
Less tax effect of over provision in prior years	(106,744)	(97,412)
Subtotal	(201,431)	(5,665)
Write back of deferred tax asset	660,737	_
Income tax expense/(benefit) attributable to entity	459,306	(5,665)

Note 6—Cash and cash equivalents	Consolidated 2015 \$	Consolidated 2014 \$
Cash on hand	4,000	4,000
Cash at bank	5,792,362	6,046,482
	5,796,362	6,050,482

Note 7—Financial assets

Fixed interest term deposits	1,403,285	181,883
Held to maturity investments comprise:		
	2,170,307	904,509
Held in managed fund - at fair value	767,022	722,626
Held to maturity investments - at amortised cost	1,403,285	181,883

Note 8—Trade and other receivables

Trade debtors	1,975,556	2,109,481
Less provision for impairment of receivables	(5,000)	(5,000)
	1,970,556	2,104,481
Other debtors	95,542	38,543
	2,066,098	2,143,024
Reconciliation of the provision for impairment of receivables		
Opening balance	5,000	5,000
Charge for the year	-	-
Written off	-	-
Closing balance	5,000	5,000

Note 9—Inventories

Stock of merchandise at cost	18,569	27,609
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Note 10—Other assets

Current

	3,171,433	2,771,104
Prepaid members' insurance premium	2,630,469	2,324,025
Prepayments	540,964	447,079

Note 11—Property, plant and equipment	Consolidated 2015 \$	Consolidated 2014 \$
Land & buildings at independent valuation in 2014	3,850,000	3,850,000
Less accumulated depreciation	(53,000)	=
	3,797,000	3,850,000
Total land & buildings	3,797,000	3,850,000
Plant & equipment at cost	597,382	543,338
Less accumulated depreciation	(485,740)	(369,748)
	111,642	173,590
Office furniture & equipment at cost	1,243,432	1,594,115
Less accumulated depreciation	(928,810)	(1,185,576)
	314,622	408,539
Artwork at cost	13,167	13,167
Less accumulated depreciation	(4,089)	(3,783)
	9,078	9,384
Medallion at cost	550	550
Total equipment	435,892	592,063
Total property, plant & equipment	4,232,892	4,442,063

(a) Valuation of land and buildings

The value of land and buildings is based on valuation assessed by Charter Keck Cramer as per their report dated 4 December 2014.

(b) Movements in carrying amounts

Movements in the carrying amounts of property, plant and equipment between the beginning and the end of the current financial year.

Land and Buildings

Balance at the beginning of the year	3,850,000	4,015,960
Impairment	_	(107,700)
Depreciation expense	(53,000)	(58,260)
Carrying amount at the end of the year	3,797,000	3,850,000
Equipment		
Balance at the beginning of the year	592,063	854,456
Additions	133,508	34,539
Depreciation expense	(289,679)	(296,932)
Carrying amount at the end of the year	435,892	592,063
Total		
Balance at the beginning of the year	4,442,063	4,870,416
Additions	133,508	34,539
Impairment	-	(107,700)
Depreciation expense	(342,679)	(355,192)
Carrying amount at the end of the year	4,232,892	4,442,063

Note 12—Intangible assets	Consolidated 2015 \$	Consolidated 2014 \$
Website at cost	34,861	34,861
Less accumulated amortisation	(20,804)	(9,184)
	14,057	25,677
Membership database at cost	54,627	24,627
Less accumulated amortisation	(28,021)	(14,357)
	26,606	10,270
Computer software at cost	84,575	56,119
Less accumulated amortisation	(42,887)	(25,241)
	41,688	30,878
Total intangible assets	82,351	66,825
Movements in carrying amounts		
Opening balance	66,825	109,453
Additions	58,819	32,797
Amortisation charge	(43,293)	(75,425)
Closing balance	82,351	66,825

Note 13—Investment property

Properties at independent valuation in 2015	690,000	670,000

The value of investment property is based on valuation assessed by Charter Keck Cramer as at 15 December 2015.

Note 14—Deferred tax assets

Non-current Service Se		
Deferred tax assets	-	459,306
	_	459,306
Reconciliation of the movement in deferred tax assets		
Opening balance	459,306	453,641
Amount charged to profit & loss	94,687	(91,747)
Over provision in prior years	106,744	97,412
De-recognition of tax losses	(660,737)	-
Closing balance	-	459,306

Note 15—Trade and other payables

	3,488,283	3,288,435
Other creditors & accruals	172,723	210,431
Members' insurance premium payable	2,580,516	2,324,025
Trade creditors	735,044	753,979

All trade and other payables are non-interest bearing unsecured and payable at their maturity which is within 60 day terms.

Note 16—GST payable	Consolidated	Consolidated
	2015	2014
	\$	\$
	490,265	380,652
Note 17—Provisions		
Note 17—Provisions		

Note 17—I Tovisions		
Current		
Annual leave	306,117	327,550
Long service leave	345,000	292,971
	651,117	620,521
Non-current		
Annual leave	72,735	-
Long service leave	132,324	114,800
Make-good	99,568	74,512
	304,627	189,312
Total number of employees at year end was	62	53
Reconciliation of the movement in provisions		
Opening balance	809,833	679,108
Provision accrued	450,128	449,906
Amounts used	(304,217)	(319,181)
Closing balance	955,744	809,833

Note 18—Other liabilities

Current		
Members' subscriptions in advance	6,557,932	6,528,794
Course fees in advance	397,290	314,167
Commissions & endorsements in advance	12,673	11,519
	6,967,895	6,854,480
Non-current	6,967,895	6,854,480
Non-current Trust Funds – New South Wales	6,967,895 26,677	6,854,480 26,677

Note 19—Related party transactions

During the year, no related party transaction was recorded.

Honorariums paid to the directors are disclosed in note 21 as key management personnel compensation.

Note 20—Controlled entities

Name:

Parent entity	Principal activity	Place of incorporation	% Owned	% Owned
Australian Physiotherapy Association		Australia	-	-
Controlled entities:				
Physiotherapy Australia Pty Ltd	Dormant	Australia	100	100
Australian Physiotherapy Services Pty Ltd	Dormant	Australia	100	100
Physiotherapy Research Foundation Pty Ltd	Managing Physiotherapy Research Foundation	Australia	100	100

The shares in the above companies are held by members of the Board of Directors on behalf of the Australian Physiotherapy Association.

Note 21—Key management personnel compensation

Consolidated Consolidated 2015 2014 \$

Total \$431,766 \$420,764

Key management personnel are those persons having authority and or otherwise) of the responsibility for planning, directing and controlling the activities of includes remuner the entity, directly or indirectly, including any director (whether executive paid to directors.

or otherwise) of that entity. Key management personnel compensation includes remuneration of the CEO and reimbursements and honoraria paid to directors.

Note 22—Contingent assets and liabilities

A bank guarantee is held in relation to the leased premises located in New South Wales and Queensland. The value of the bank guarantee is \$154,973 and will be released upon termination of the lease agreement. The company had no other contingent assets and liabilities as at 31 December 2015 and 31 December 2014.

Note 23—Capital and leasing commitments

Operational leases

Property address	Terms	Ex	piry date
		1,218,738	1,375,404
— Longer than 5 years		_	_
— Longer than 1 year but not longer than 5 years		790,275	952,386
— Not longer than 1 year		428,463	423,018
Payable:		\$	\$
Non-cancellable operating leases contracted for but not capitalised in the account	ounts.	Consolidated 2015	Consolidated 2014

Property address	Terms	Expiry date
Office 2, Ground Floor, 174 Hampden Road, Nedlands, WA	5 years	20 July 2018
Freeway Office Park, Building 6C, 2728 Logan Road, Eight Miles Plain, QLD	6.4 years	30 November 2019
Unit 8, 15 Fullarton Road, Kent Town, SA	5 years	30 June 2017
Unit 5, Gateway Business Park, 63-79 Parramatta Road, Silverwater, NSW	2.5 years	30 June 2016

Note 24—Events after the reporting period

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the company, the results of those operations, or the state of affairs of the company in future financial years.

Note 25—Company details

The registered office of the company is:

Australian Physiotherapy Association Level 1, 1175 Toorak Road Camberwell, Vic 3124 ABN 89 004 265 150



2015 Annual Report AUSTRALIAN PHYSIOTHERAPY ASSOCIATION **Directors' declaration** The directors of the Australian Physiotherapy Association declare that: 1. The financial statements and notes, as set out on pages 31 to 46, are in accordance with the Corporations Act 2001 and: comply with Australian Accounting Standards - Reduced Disclosure Requirements; and give a true and fair view of the financial position as at 31 December 2015 and of the performance for the year ended on that date of the Association and the consolidated aroup: 2. In the directors' opinion there are reasonable grounds to believe

Independent auditor's report to the members of Australian Physiotherapy Association and controlled entities



Report on the financial report

We have audited the accompanying consolidated financial report comprising the Australian Physiotherapy Association (the Company) and the entities it controlled at the year's end or from time to time during the financial year (the consolidated entity). The consolidated financial report comprises the consolidated statement of financial position as at 31 December 2015, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Directors' responsibility for the financial report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards -Reduced Disclosure Regime and the Corporations Act 2001, and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives and true and fair view in order to design audit procedures that are appropriate in the

circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001.

Auditor's opinion

In our opinion the financial report of the consolidated entity is in accordance with the Corporations Act 2001, including:

- a. giving a true and fair view of the consolidated entity's financial position as at 31 December 2015 and of its performance for the year ended on that date; and
- b. complying with Australian Accounting Standards -Reduced Disclosure Regime and the Corporations Regulations 2001.

Matters relating to the electronic presentation of the audited financial report

This auditor's report relates to the financial report of the Australian Physiotherapy Association for the year ended 31 December 2015 included on the Australian Physiotherapy Association's website. The Company's directors are responsible for the integrity of the Australian Physiotherapy Association's website. We have not been engaged to report on the integrity of the Australian Physiotherapy Association's website. The auditor's report refers only to the financial report. It does not provide an opinion on any other information which may have been hyperlinked to/from these statements. If users of this report are concerned with the inherent risks arising from electronic data communications, they are advised to refer to the hard copy of the audited financial report to confirm the information included in the audited financial report presented on this website.

CHARTERED ACCOUNTANTS & ADVISORS

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Hawthorn Office Level1, 465 Auburn Road Hawthorn East VIC 3123

PO Box 185, Toorak VIC 3142 Telephone: +61 3 9824 8555 williambuck.com

William Buck William Buck Audit [Vic] Pty Ltd

ABN 59 116 151 136

Director Level 1, 465 Auburn Road, Hawthorn East

12 April 2016

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Marcus James Dripps

that the Association will be able to pay its debts as and when

Director

The declaration is made in accordance with a resolution of the Board

they become due and payable.

12 April 2016

of Directors.

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2015 Annual Report AUSTRALIAN PHYSIOTHERAPY ASSOCIATION

The Physiotherapy Research Foundation

The Frigorotic apy Research Foundation			
Financial statements for the year ended			
B1 December 2015	Notes	2015	2014
		\$	\$
Income statement			
Income			
Donations	1	97,840	89,368
Interest		4,563	10,037
Managed fund distributions		51,815	12,575
Total income		154,218	111,980
Expenditure			
Grants		74,569	71,531
Public relations		1,800	_
Administration		39,131	31,714
Total expenditure		115,500	103,245
Operating surplus/(deficit)		38,718	8,735
Investment revaluation		436	6,584
Balance sheet Current assets			
Cash at bank		164,493	167,939
GST receivable		640	243
Other assets	2	952,899	904,509
Total current assets		1,118,032	1,072,691
Total assets		1,118,032	1,072,691
Current liabilities			
Payables		117,468	111,281
Total liabilities		117,468	111,281
Net assets		1,000,564	961,410
Equity			
Accumulated surplus		1,000,564	961,410
Total equity		1,000,564	961,410
Notes to accounts			
1 Donations			
APA members		60,350	48,443
Australian Physiotherapy Association		30,000	30,000
Others		7.400	10.005

Other

2 Other assets at 31 December 2015 include: Term Deposit-National Australia Bank 104,888 101,643 Term Deposit-Trust Company of Australia 80,989 80,240 Managed Fund-Mason Stevens Pty Ltd 767,022 722,626 952,899 904,509

The financial statements of the Physiotherapy Research Foundation were consolidated into the financial statements of the Australian Physiotherapy Association and controlled entities.

Notes

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97,840

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