

[1] See solution manual.

[2] (a) (B)artender chooses  $x$ , (C)ustomer chooses  $y=0$  = not buy or  $1$  = buy; with

$$u_B(x, 0) = -cx \quad u_B(x, 1) = p - cx \quad u_C(x, 0) = 0 \quad u_C(x, 1) = vx - p$$

Note that for B:  $x=0$  str. dominates any  $x \in (0, 1]$ ,  $u_B(0, y) > u_B(x, y) \quad \forall x \in (0, 1]$  for  $y=0$  or  $1$  (buy or not buy). Given  $x=0$ , C wouldn't buy  $y=0$ . The unique IESDS outcome hence unique NE (no other NE pure or mixed)

(b) For any finite repetitions, as there is unique NE in the stage game and there IS an explicit final game; the game unravels: no threats... no carrots/sticks... punishments are possible: The unique SPNE is the  $(x, y) = (0, 0)$  play after any history; and it is the eqm. outcome.

(c). Consider the grim-trigger strategies: B:  $x=1$  at the first period and after any history will all  $(x, y) = (1, 1)$  being played all along. Otherwise  $x=0$ . And symmetrically for C;  $y=1$  at the first period & after all histories composed of all  $(1, 1) = (x, y)$ . Otherwise  $y=0$ .

Check that these constitute SPNE;

- After histories when cooperation is broken, play of  $(0, 0)$  forever after any history is surely NE.
- For a history with cooperation so far (all  $(x, y) = (1, 1)$  play so far);

(B)artender checks the one-shot deviation

$$\begin{aligned} & \text{at } x=1 \\ & (p - cx) \frac{1}{1-\delta} \geq p + \delta \frac{1}{1-\delta} \cdot 0 \end{aligned}$$

deviate to  $x=0$   
all  $(0, 0)$  afterwards.

$$\Rightarrow p - cx \geq (1-\delta)p \quad \boxed{p \geq \frac{cx}{\delta} = \frac{c}{\delta}}$$

(Note that we checked deviation to  $x=0$ , as it is the best deviation; any deviation will trigger  $(x, y) = (0, 0)$  forever anyways; the best is to be the most beneficial one shot deviation  $x=0$ .)

(C) deviation;

$$\begin{aligned} & \text{at } y=1 \\ & (vx - p) \frac{1}{1-\delta} \geq 0 + \delta \frac{1}{1-\delta} \cdot 0 \end{aligned} \Rightarrow \boxed{vx - p \geq 0}$$

Hence for

$$\boxed{v \geq p \geq \frac{c}{\delta}} \quad \exists \text{ SPNE where the eqm path is } (x, y) = (1, 1) \text{ ever after. Ever after}$$

[3] (a)  $u_A(a, b) = b^2 + b - ab$ , maximizing it over  $a$ ; FOC  $\Rightarrow -b \leq 0$  means that 2

$u_A(\cdot)$  is decreasing in " $a$ " for all  $b$ ; hence  $a=0$  maximizes  $u_A$  for all  $b$ .

$BR_A(b) = 0 \quad \forall b$  ( $0$  is dominant for  $A$ )

Similarly for  $B$ ; hence unique NE =  $(a=0, b=0)$

Is  $(u_A(0,0), u_B(0,0)) = (0,0)$  pareto optimal? Is there  $(a,b)$  with

$u_A(a,b) > 0$   $u_B(a,b) > 0$ ; take  $a=b=1$   $u_A = 1 = u_B > 0$

Hence, not P.O.

(b) Consider the grim trigger strategies with effort level =  $k$ , unless somebody has cheated and not supplied  $k$  effort in the past, in which case effort is set to  $0$ .

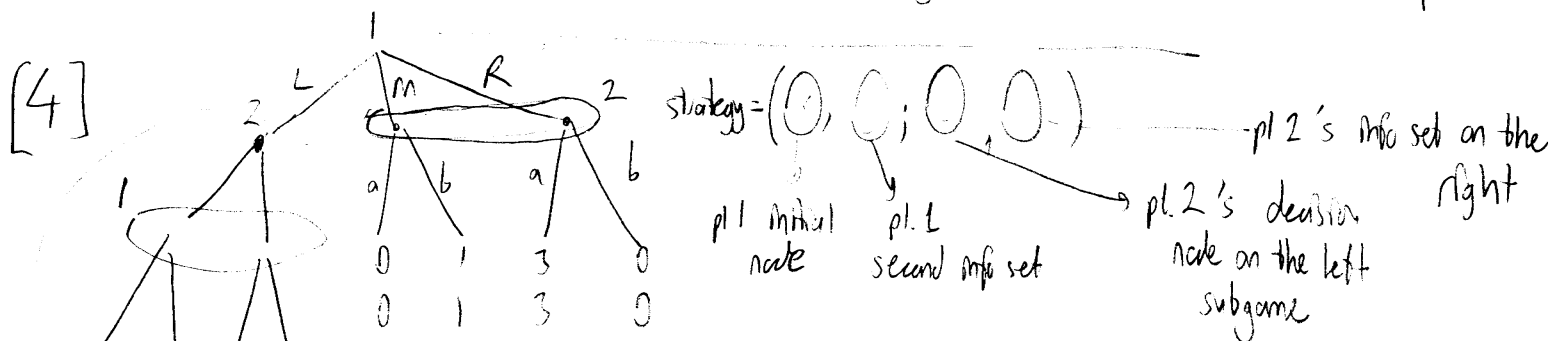
By one-shot deviation principle;

$$\frac{\text{set } a=k}{(k^2+k-k \cdot k) \frac{1}{1-\delta}} \geq \frac{\text{deviate to } a=0}{k^2+k-0 \cdot k + \delta \cdot 0 + \delta^2 \cdot 0 + \dots}$$

$$\Rightarrow k/(1-\delta) \geq k^2+k \quad \left( \frac{1}{1-\delta} - 1 \right) \geq k \quad \frac{1-1+\delta}{1-\delta} \geq k \quad \boxed{\frac{\delta}{1-\delta} \geq k}$$

If this holds, effort of  $k$  by each player is supplied on the eqm path each period, forever.

(c)  $\delta \uparrow$  means  $k \uparrow$  in  $\frac{\delta}{1-\delta} = k$  hence the more patient the players are, the higher the maximum effort level they could maintain in an eqm.



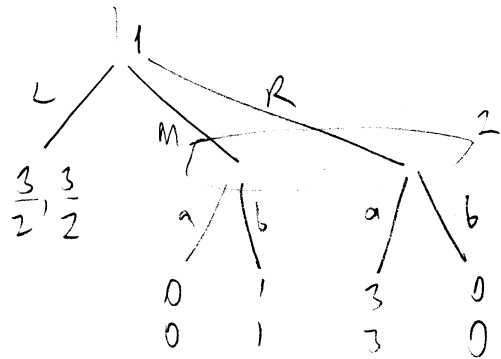
$\rightarrow$  there has to be Nash eqm in this single subgame (other than the whole game itself.)

Hence player 1  $\rightarrow \frac{1}{2}x + \frac{1}{2}y$ , player 2  $\rightarrow \frac{1}{2}l + \frac{1}{2}r$

And each player gets " $\frac{3}{2}$ " payoff in this subgame.

in this subgame. (unique NE)

	$\frac{1}{2}$	$\frac{1}{2}$
$\frac{1}{2}$	2, 1	1, 2
$\frac{1}{2}$	2, 2	2, 1



→ this is not a subgame, however;

m	0, 0	1, 1
R	3, 3	0, 0

Player 1 R, Player 2 a gives  $(3, 3) > (\frac{3}{2}, \frac{3}{2})$

Hence  $(\text{Player 1} = R, \frac{1}{2}x + \frac{1}{2}y)$   $\text{Player 2} = (\frac{1}{2}l + \frac{1}{2}r, a)$  is SPNE

Given player 1's strategy, player 2 is definitely maximizing in the big game.

Given pl. 2 strategy, player 1

Also, the only subgame has NE play with  $(\frac{1}{2}x + \frac{1}{2}y, \frac{1}{2}l + \frac{1}{2}r)$  ✓

Second SPNE:

$(\text{Player 1} = L, \frac{1}{2}x + \frac{1}{2}y)$   $\text{Player 2} = (\frac{1}{2}l + \frac{1}{2}r, b)$

Notice that, given player 2 plays b, indeed player 1 plays L  $(\frac{3}{2} > 1)$

Most importantly; player 2 playing b is sequentially rational if he assumes player 1 would have played m if he had to play M or R. (It is not a separate subgame.)

[5] With the one-shot deviation principle, we need to check on each history, whether it would pay to deviate today only, given the opponent's strategy (tit-for-tat) and given you're going to play according to your original strategy tomorrow onwards (tit-for-tat). There are 4 types of histories as the play today depends on yesterday's play being (C,C), (C,D), (D,C) or (D,D).

(1) At a history where last period play is (C,C)  $\Rightarrow$   $\frac{\text{play C}}{1-\delta} \geq \text{deviate} \Rightarrow \text{play D}$

$$\frac{1}{1-\delta} \geq 2 + \delta(-1) + \delta^2(2) + \delta^3(-1) + \dots$$

DC      CD      DC

$$\frac{1}{1-\delta} \geq 2(1+\delta^2+\delta^4+\dots) - \delta(1+\delta^2+\dots)$$

$$\frac{1}{1-\delta} \geq \frac{2}{1-\delta^2} - \frac{\delta}{1-\delta^2} \Rightarrow 1+\delta \geq 2-\delta \Rightarrow \boxed{\delta \geq \frac{1}{2}}$$

(2) Last period play is (C,D)  $\Rightarrow$   $\frac{\text{play D}}{1-\delta} \geq \text{deviate} \Rightarrow \text{play C}$

$$2 + \delta(-1) + \delta^2(2) + \dots \geq \frac{1}{1-\delta} \Rightarrow \boxed{\delta \leq \frac{1}{2}}$$

opposite inequality in (1)

(3) Last period play is (D,C)  $\Rightarrow$   $\frac{\text{play C}}{1-\delta} \geq \text{deviate} \Rightarrow \text{play D}$

$$-1 + \delta(2) + \delta^2(-1) + \dots \geq 0 + \delta(0) + \dots$$

$$\frac{-1}{1-\delta^2} + \frac{2\delta}{1-\delta^2} \geq 0 \Rightarrow 2\delta - 1 \geq 0 \Rightarrow \boxed{\delta \geq \frac{1}{2}}$$

(4) Last period play is (D,D)  $\Rightarrow$   $\frac{\text{play D}}{1-\delta} \geq \text{deviate} \Rightarrow \text{play C}$

$$0 \geq -1 + \delta(2) + \delta^2(-1) + \dots$$

opposite inequality in (3)

$$\Rightarrow \boxed{\delta \leq \frac{1}{2}}$$

Hence tit-for-tat for both players is SPNE only when  $\delta = \frac{1}{2}$  exactly.