

Answers to HW 7

1. The buyer value distribution is given by $F(v) = v^{0.5}$. There are two buyers in a first-price auction.

- (a) Compute the expected revenue of the auction at reservation price 0.
- (b) Compute the expected revenue of the auction at any reservation price r .
- (c) From (b), find the optimal reservation price r . Verify the second-order condition for all the solutions you get from the first-order condition.
- (d) Find the optimal reservation price from the solution of the following equation

$$x = \frac{1 - F(x)}{f(x)}.$$

2. The buyer value distribution is given by $F(v) = \frac{1+0.5v}{2}, v \in [0, 2]$. There are two buyers in a first-price auction.

- (a) Compute the expected revenue of the auction at reservation price 0.
- (b) Compute the expected revenue of the auction at any reservation price r .
- (c) From (b), find the optimal reservation price r . Verify the second-order condition for all the solutions you get from the first-order condition.
- (d) Find the optimal reservation price from the solution of the following equation

$$x = \frac{1 - F(x)}{f(x)}.$$

3. The buyer value distribution is given by $F(v) = e^{v-1}, v \in [0, 1]$. There are two buyers in a first-price auction.

- (a) Compute the expected revenue of the auction at reservation price 0.
- (b) Compute the expected revenue of the auction at any reservation price r .
- (c) From (b), find the optimal reservation price r . Verify the second-order condition for all the solutions you get from the first-order condition.
- (d) Find the optimal reservation price from the solution of the following equation

$$x = \frac{1 - F(x)}{f(x)}.$$

4. The buyer value distribution is given by $F(v) = v, v \in [0, 1]$. There are N buyers in a first-price auction.

- (a) Compute the expected revenue of the auction at reservation price 0.
- (b) Compute the expected revenue of the auction at any reservation price r .
- (c) From (b), find the optimal reservation price r . Verify the second-order condition for all the solutions you get from the first-order condition.
- (d) Find the optimal reservation price from the solution of the following equation

$$x = \frac{1 - F(x)}{f(x)}.$$

(e) If $N \rightarrow \infty$, what is the limit of the seller's revenue. How do you interpret the result?

Answers:

Let $F(v)$ $v \in [0, \beta]$ be the value distribution of the buyers. After double-checking, it is ok to use the formula

$$R = \int_r^\beta b(v) dF^2(v)$$

to compute the revenue of the first-price auction with two buyers and the reservation price r . This should give you the same revenue computed from the alternative formula

$$R = \int_r^\beta J(v) dF^2(v) = 2 \int_r^\beta (vf(v) + F(v) - 1)F(v)dv.$$

Both formulas are used in the following.

1. (a) The equilibrium bidding strategy is

$$b(v) = v - \frac{1}{v^{0.5}} \int_0^v x^{0.5} dx = \frac{1}{1.5v^{0.5}} v^{1.5} = v - \frac{2}{3}v = \frac{1}{3}v.$$

Hence the revenue is given by

$$\int_0^1 \frac{1}{3}v dF^2(v) = \int_0^1 \frac{1}{3}v dv = \frac{1}{6}.$$

- (b) For any reservation price r , we have

$$b(v) = v - \frac{1}{v^{0.5}} \int_r^v x^{0.5} dx = \frac{1}{3}v + \frac{2r^{1.5}}{3v^{0.5}}.$$

Hence the revenue is

$$\begin{aligned} 2 \int_r^1 (xf(x) + F(x) - 1)F(x)dx &= 2 \int_r^1 \left(\frac{1}{2}x^{\frac{1}{2}} + x^{\frac{1}{2}} - 1\right)x^{\frac{1}{2}}dx \\ &= \frac{4}{3}r^{\frac{3}{2}} - \frac{3}{2}r^2 + \frac{1}{6}. \end{aligned}$$

This is the same as computing it from

$$\int_r^1 b(v) dF^2(v) = \int_r^1 \left(\frac{1}{3}v + \frac{2r^{\frac{3}{2}}}{3v^{\frac{1}{2}}}\right)dv = \frac{4}{3}r^{\frac{3}{2}} - \frac{3}{2}r^2 + \frac{1}{6}.$$

- (c) Taking the derivative of the revenue with respect r , we get

$$2r^{0.5} - 3r = 0,$$

and we get the optimal $r^* = \frac{4}{9}$. The second-order condition is easily checked.

- (d) We can also find the optimal reservation price from the equation

$$r - \frac{1 - F(r)}{f(r)} = 0,$$

or

$$\begin{aligned} v - \frac{1 - v^{0.5}}{0.5v^{-0.5}} &= 0, \\ 1.5v^{0.5} - 1 &= 0, \end{aligned}$$

and we get the same answer.

2. (a) We have the equilibrium bidding strategy

$$\begin{aligned} b(v) &= v - \frac{2}{1 + \frac{1}{2}v} \int_0^v \frac{1 + \frac{1}{2}x}{2} dx = v - \frac{v(v+4)}{2(v+2)} \\ &= v - \frac{v}{2} \left(1 + \frac{2}{v+2}\right) = \frac{v}{2} - \frac{v}{v+2}. \end{aligned}$$

We have the revenue

$$R = \int_0^2 \left(\frac{v}{2} - \frac{v}{v+2}\right) d\left(\frac{1 + \frac{1}{2}x}{2}\right)^2 = 2 \int_0^2 \left(\frac{v}{2} - \frac{v}{v+2}\right) \left(\frac{1 + \frac{1}{2}v}{2}\right) \frac{1}{4} dv = \frac{1}{6}.$$

(b) We have the bidding strategy

$$\begin{aligned} b(v) &= v - \frac{2}{1 + \frac{1}{2}v} \int_r^v \frac{1 + \frac{1}{2}x}{2} dx \\ &= v + \frac{2}{\frac{1}{2}v + 1} \left(\frac{1}{8}r^2 + \frac{1}{2}r - \frac{1}{8}v^2 - \frac{1}{2}v\right) \end{aligned}$$

The revenue is

$$\begin{aligned} R &= 2 \int_r^2 \left(v + \frac{2}{\frac{1}{2}v + 1} \left(\frac{1}{8}r^2 + \frac{1}{2}r - \frac{1}{8}v^2 - \frac{1}{2}v\right)\right) \left(\frac{1 + \frac{1}{2}v}{2}\right) \frac{1}{4} dv \\ &= -\frac{1}{12}r^3 - \frac{1}{8}r^2 + \frac{1}{2}r + \frac{1}{6}. \end{aligned}$$

(c) Taking the derivative of the revenue with respect to r , we get the equation

$$-\frac{1}{4}r^2 - \frac{1}{4}r + \frac{1}{2} = 0,$$

and we get the optimal reservation price $r^* = 1$.

(d) We can also compute the optimal reservation price by the following equation

$$r - \frac{1 - \frac{1 + \frac{1}{2}v}{2}}{\frac{1}{4}} = 0,$$

and we get the same solution $r^* = 1$.

3.

(a) We have the bidding strategy

$$b(v) = v - \frac{1}{e^{v-1}} \int_0^v e^{x-1} dx = v - 1 + e^{-v}.$$

The revenue is

$$\int_0^1 (v-1+e^{-v}) de^{2(v-1)} = 2 \int_0^1 (v-1+e^{-v}) e^{2(v-1)} dv = 2e^{-1} - \frac{1}{2}e^{-2} - \frac{1}{2} = 0.16809.$$

(b) We have the bidding strategy

$$b(v) = v - \frac{1}{e^{v-1}} \int_r^v e^{x-1} dx = v + \frac{1}{e^{v-1}} (e^{r-1} - e^{v-1}) = v - 1 + e^{r-v}.$$

The revenue is

$$\begin{aligned} R &= \int_r^1 (v - 1 + e^{r-v}) de^{2(v-1)} = 2 \int_r^1 (v - 1 + e^{r-v}) e^{2(v-1)} dv \\ &= 2e^{r-1} - \frac{1}{2}e^{2r-2} - re^{2r-2} - \frac{1}{2}. \end{aligned}$$

(c) Taking the derivative of the revenue with respect to r , we get the first-order condition

$$2e^{r-1} - 2e^{2r-2} - 2re^{2r-2} = 0,$$

or

$$2 - 2e^{r-1} - 2re^{r-1} = 0$$

We get the optimal reservation price $r^* = 0.55715$.

(d) We can also compute the optimal reservation price by the equation

$$r - \frac{1 - e^{r-1}}{e^{r-1}} = 0,$$

or

$$re^{r-1} + e^{r-1} - 1 = 0,$$

which is the same equation, with the same solution.

4.

(a) For N buyers, we use the formula

$$\begin{aligned} b(v) &= v - \frac{1}{F(v)^{N-1}} \int_0^v F(x)^{N-1} dx \\ &= v - \frac{1}{v^{N-1}} \int_0^v x^{N-1} dx = \frac{N-1}{N}v. \end{aligned}$$

The revenue is

$$\int_0^1 \frac{N-1}{N} v dx^N = \frac{N-1}{N} \int_0^1 N v^N dx = \frac{N-1}{N+1}.$$

(b) When the reservation price is r , we have the formula

$$\begin{aligned} b(v) &= v - \frac{1}{F(v)^{N-1}} \int_r^v F(x)^{N-1} dx \\ &= v - \frac{1}{v^{N-1}} \int_r^v x^{N-1} dx = \frac{N-1}{N} v + \frac{r^N}{N v^{N-1}}. \end{aligned} \quad (1)$$

The revenue is given by

$$\begin{aligned} &N \int_r^1 \left(\frac{N-1}{N} v + \frac{r^N}{N v^{N-1}} \right) v^{N-1} dv \\ &= \int_r^1 ((N-1)v^N + r^N) dv = r^N(1-r) + \frac{N-1}{N+1}(1-r^{N+1}). \end{aligned}$$

The derivative with respect to r is given by

$$\begin{aligned} -r^N + N r^{N-1}(1-r) - (N-1)r^N &= 0 \\ r^{N-1}(1-r) - r^N &= 0, \end{aligned}$$

or

$$1-r=r,$$

and we get the optimal reservation price $r^* = 0.5$.

(d) The optimal reservation price can be solved by the following equation

$$r - \frac{1-r}{1} = 2r - 1 = 0,$$

and we get $r^* = 0.5$.

(e) When $N \rightarrow \infty$, the seller revenue for $r = 0$ is

$$\frac{N-1}{N+1} \rightarrow 1,$$

This means that the seller gets the highest possible revenue.