

POS City

All

CRS IATA Name

☐ AE GLOBAL BUSINESS TRAVEL

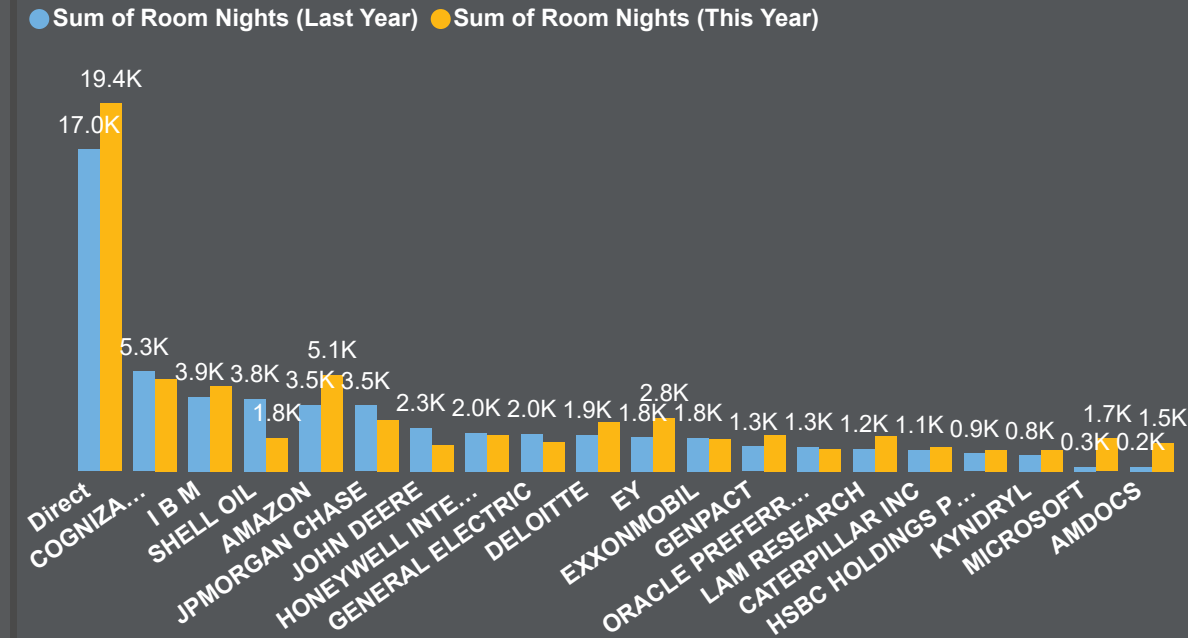
☐ BCD TRAVEL

☐ CWT

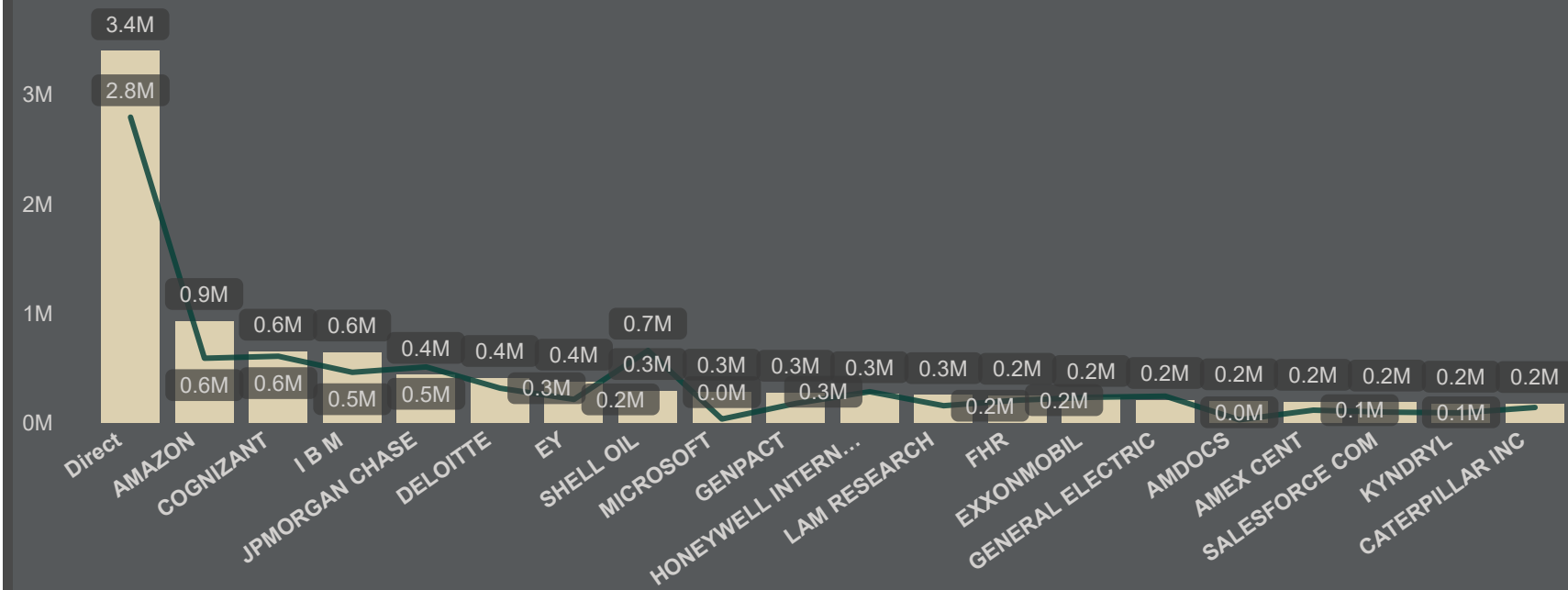
☐ FCM TRAVEL SOLUTIONS (IN...

Affiliate Client Name	Total Room Nights (This Year)	Total Room Nights (Last Year)	% Change Room Nights
Direct	19403	16977	14.29%
AMAZON	5070	3520	44.03%
COGNIZANT	4865	5270	-7.69%
I B M	4509	3935	14.59%
EY	2830	1794	57.75%
JPMORGAN CHASE	2712	3477	-22.00%
DELOITTE	2601	1904	36.61%
GENPACT	1938	1311	47.83%
HONEYWELL INTERNATIONAL	1923	2047	-6.06%
LAM RESEARCH	1875	1178	59.17%
SHELL OIL	1776	3808	-53.36%
MICROSOFT	1739	255	581.96%
EXXONMOBIL	1692	1783	-5.10%
GENERAL ELECTRIC	1572	1989	-20.97%
AMDOCS	1489	221	573.76%
Total	62159	55953	11.09%

Top 20 This year v/s Last year Room Nights



Top 20 This year v/s Last year Room Revenue



Affiliate Client Name	Total Room Revenue (This Year)	Total Room Revenue (Last Year)	% Change Room Revenue
Direct	33,98,581.63	27,90,225.30	21.80%
AMAZON	9,29,439.87	5,88,504.82	57.93%
COGNIZANT	6,49,294.00	6,06,750.04	7.01%
I B M	6,41,673.34	4,59,892.71	39.53%
JPMORGAN CHASE	4,37,508.04	5,09,066.78	-14.06%
DELOITTE	4,09,156.95	3,14,836.63	29.96%
EY	3,75,736.94	2,12,674.87	76.67%
SHELL OIL	2,90,026.14	6,58,827.73	-55.98%
MICROSOFT	2,84,118.37	33,221.50	755.22%
GENPACT	2,74,269.91	1,75,532.74	56.25%
HONEYWELL INTERNATIONAL	2,61,118.49	2,82,829.58	-7.68%
LAM RESEARCH	2,52,340.07	1,54,830.71	62.98%
FHR	2,46,561.01	2,05,509.43	19.98%
EXXONMOBIL	2,26,851.36	2,32,041.98	-2.24%
GENERAL ELECTRIC	2,08,040.42	2,42,121.95	-14.08%
Total	98,03,218.83	79,32,264.72	23.59%

POS City

All

Sum of Room Nights (Last Year)

92K

Sum of Room Nights (This Year)

102K

CRS IATA Name

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AE GLOBAL BUSINESS TRA...

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BCD TRAVEL

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FCM TRAVEL SOLUTIONS (I...

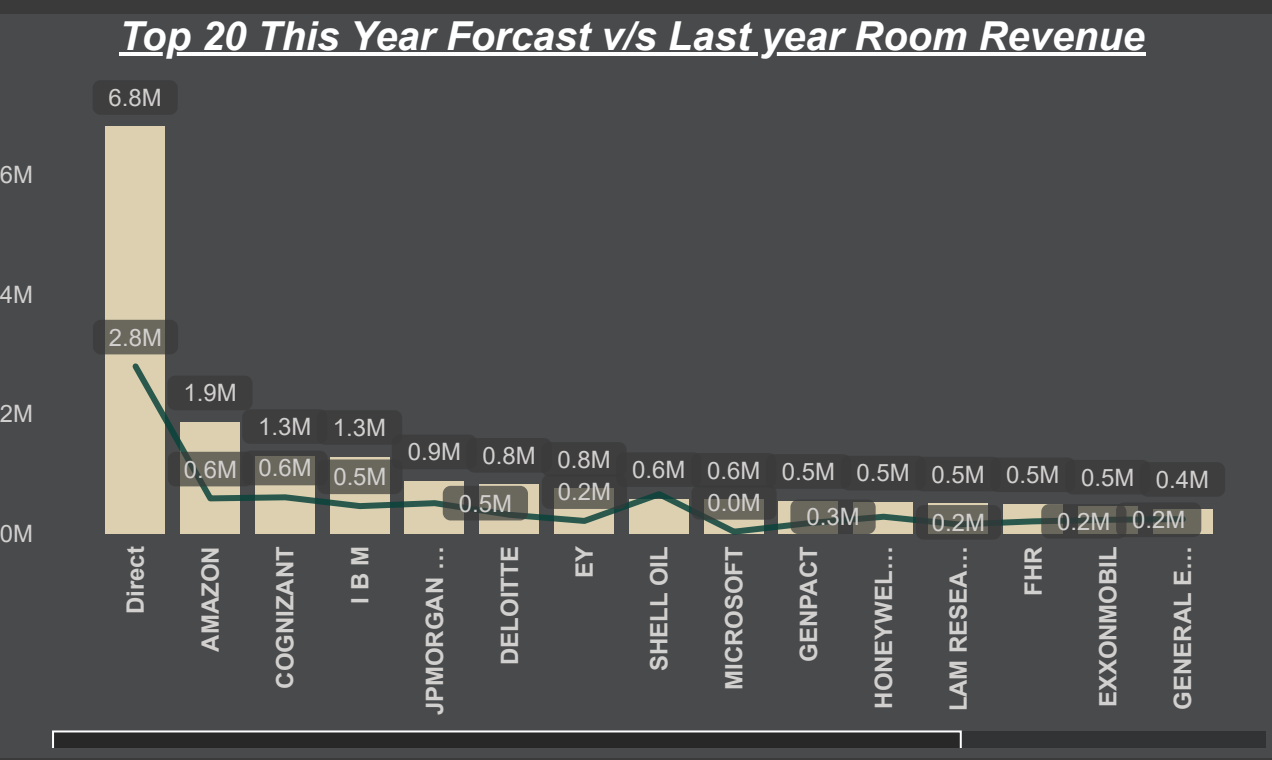
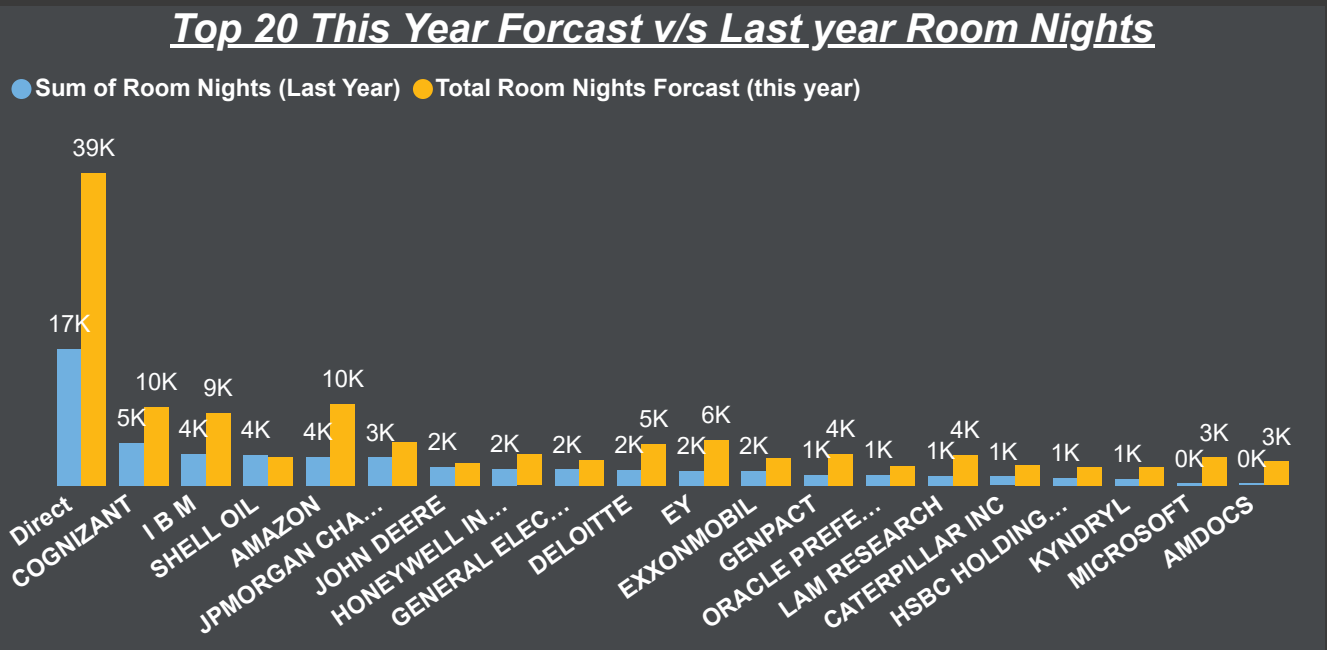
Total Room Revenue (Last Year)

13.30M

Total Room Revenue (This Year)

15.89M

Affiliate Client Name	Total Room Nights (Last Year)	Total Room Nights Forecast (this year)
AMAZON	3520	10,140.00
AMDOCS	221	2,978.00
CATERPILLAR INC	1114	2,592.00
COGNIZANT	5270	9,730.00
DELOITTE	1904	5,202.00
Direct	16977	38,806.00
EXXONMOBIL	1783	3,384.00
EY	1794	5,660.00
GENERAL ELECTRIC	1989	3,144.00
GENPACT	1311	3,876.00
HONEYWELL	2047	3,846.00
INTERNATIONAL		
HSBC HOLDINGS PLC	948	2,240.00
I B M	3935	9,018.00
Total	55953	1,24,318.00



Affiliate Client Name	Total Room Revenue (Last Year)	Total Room Revenue forecast (This Year)
Direct	27,90,225.30	67,97,163.25
AMAZON	5,88,504.82	18,58,879.74
COGNIZANT	6,06,750.04	12,98,588.00
I B M	4,59,892.71	12,83,346.68
JPMORGAN CHASE	5,09,066.78	8,75,016.09
DELOITTE	3,14,836.63	8,18,313.90
EY	2,12,674.87	7,51,473.88
SHELL OIL	6,58,827.73	5,80,052.28
MICROSOFT	33,221.50	5,68,236.73
GENPACT	1,75,532.74	5,48,539.81
HONEYWELL	2,82,829.58	5,22,236.98
INTERNATIONAL		
LAM RESEARCH	1,54,830.71	5,04,680.14
FHR	2,05,509.43	4,93,122.02
EXXONMOBIL	2,32,041.98	4,53,702.71
GENERAL ELECTRIC	2,42,121.95	4,16,080.84
AMDOCS	26,063.32	3,02,717.88
Total	79,32,264.72	1,96,06,437.66

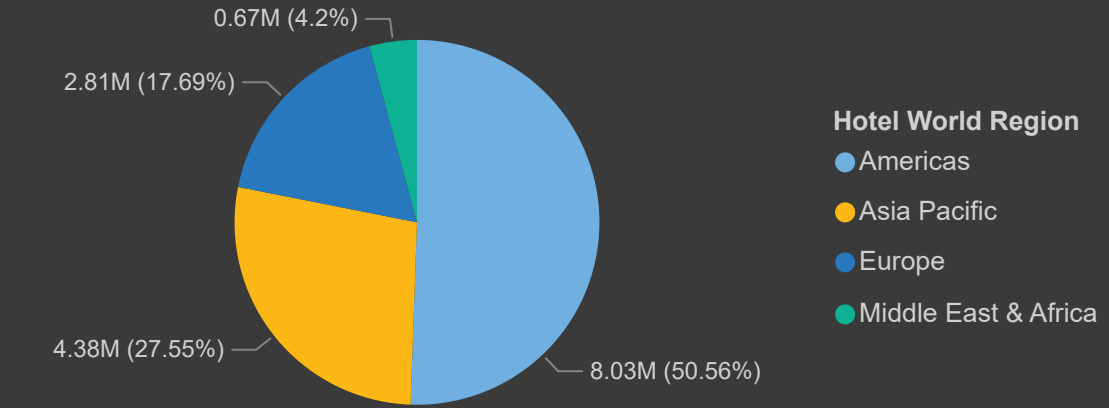
Hotel Market

All

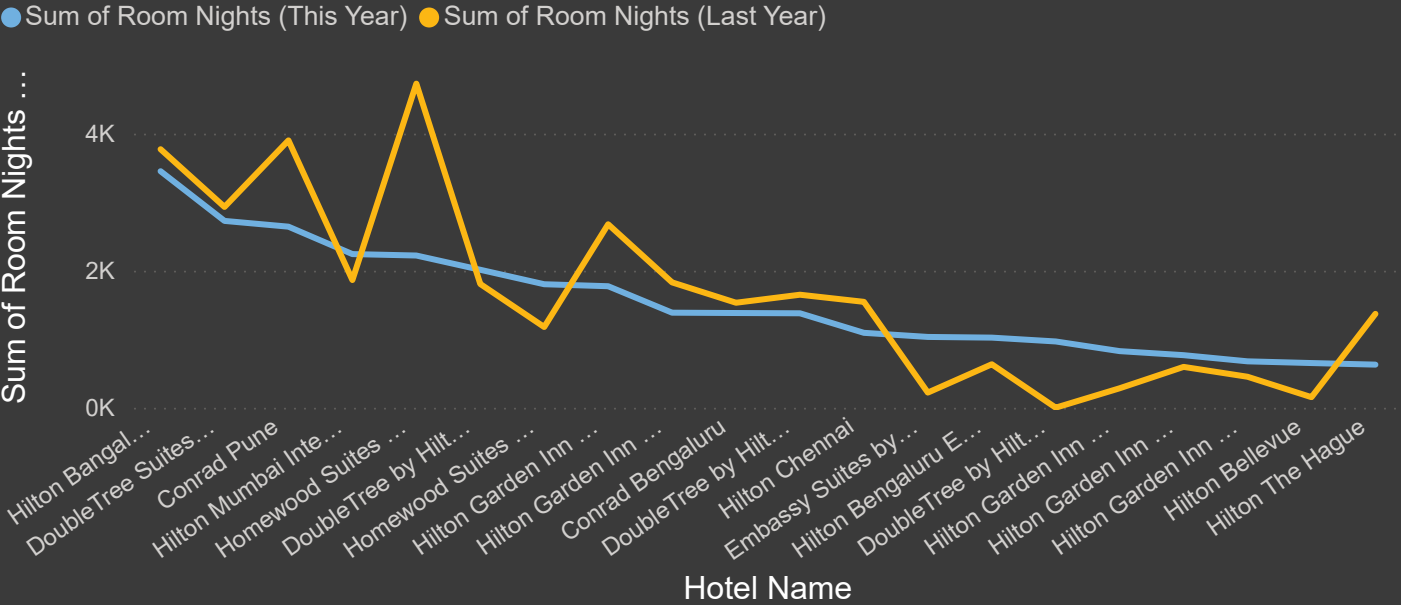
Stay Country/Region

All

Sum of Room Revenue (This Year) by Hotel World Region



Sum of Room Nights (This Year) and Sum of Room Nights (Last Year) by Hotel Name



Sum of Room Revenue (This Year) and Sum of Room Revenue (Last Year) by Hotel Name

