



Muntaha Nazir Dar
Sales Officer

Experienced Sales Officer with a proven track record of exceeding targets and driving revenue growth. Adept at building strong client relationships and identifying new business opportunities.

Contact Information

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Core Skills

- Sales Strategy
- Client Relationship Management
- Lead Generation
- Negotiation
- Market Analysis

About Me

My name is **Muntaha Nazir Dar**, a highly motivated and results-driven Sales Officer with extensive experience working across multiple companies in both B2B and B2C environments. Over the years, I have developed a strong passion for understanding market trends, customer behavior, and competitive positioning to help drive consistent revenue growth. My journey in the sales industry has allowed me to work with diverse teams and clients, giving me valuable exposure to various sectors including retail, travel, and services.

I pride myself on being a strategic thinker with strong interpersonal and communication skills, capable of identifying client needs and offering effective, customized solutions. I have a proven record of exceeding sales targets, closing high-value deals, and contributing to company profitability through innovative sales strategies and persistent follow-ups. My adaptability and willingness to learn have helped me stay relevant in the fast-paced and evolving sales landscape.

Beyond numbers, I am a strong believer in relationship-based selling, where trust, reliability, and consistent service build long-term client loyalty. I thrive in performance-driven environments, and I'm always keen on taking new challenges that push my limits and expand my professional capabilities. I am now seeking opportunities where I can further apply my expertise, contribute to organizational goals, and grow as a valuable part of a forward-thinking team.

Skills

Professional Skills	Soft Skills
Sales Strategy	Develop and implement effective sales strategies to achieve revenue targets.
Client Relationship Management	Build and maintain strong relationships with clients to ensure satisfaction and loyalty.
Lead Generation	Identify and qualify potential leads through various channels.
Negotiation	Negotiate contracts and close deals to maximize profitability.
Market Analysis	Analyze market trends and competitor activities to identify opportunities and threats.
Professional Skills	Soft Skills
Communication	Excellent verbal and written communication skills to effectively interact with clients and colleagues.
Problem-solving	Strong analytical and problem-solving abilities to address client challenges and find solutions.
Adaptability	Ability to adapt to changing market conditions and client needs.
Teamwork	Collaborative team player with a focus on achieving common goals.
Time Management	Effective time management skills to prioritize tasks and meet deadlines.

Experience

- Sales Officer at Tech Solutions Inc.
2018 - Present
- Sales Associate at Retail Giant Co.
2016 - 2018

Education

- Master of Business Administration (MBA)
Business School, 2016
- Bachelor of Science in Marketing
University of Marketing, 2014

Declaration: I hereby declare that the information provided above is true and accurate to the best of my knowledge.



