



Muntaha Nazir Dar

Sales Officer & Reservation Manger

Experienced Sales Officer with a proven track record of exceeding targets and driving revenue growth. Adept at building strong client relationships and identifying new business opportunities.

Contact Information

Phone	+91-8492935928
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Location	AlwaKadal, Soura, Srinagar, Jammu & Kashmir

Core Skills

Sales Strategy

Client Relationship Management

Lead Generation

Negotiation

Market Analysis



About Me

My name is **Muntaha Nazir Dar**, a highly motivated and results-driven Sales Officer with extensive experience working across multiple companies in both B2B and B2C environments. Over the years, I have developed a strong passion for understanding market trends, customer behavior, and competitive positioning to help drive consistent revenue growth. My journey in the sales industry has allowed me to work with diverse teams and clients, giving me valuable exposure to various sectors including retail, travel, and services.

I pride myself on being a strategic thinker with strong interpersonal and communication skills, capable of identifying client needs and offering effective, customized solutions. I have a proven record of exceeding sales targets, closing high-value deals, and contributing to company profitability through innovative sales strategies and persistent follow-ups. My adaptability and willingness to learn have helped me stay relevant in the fast-paced and evolving sales landscape.

Beyond numbers, I am a strong believer in relationship-based selling, where trust, reliability, and consistent service build long-term client loyalty. I thrive in performance-driven environments, and I'm always keen on taking new challenges that push my limits and expand my professional capabilities. I am now seeking opportunities where I can further apply my expertise, contribute to organizational goals, and grow as a valuable part of a forward-thinking team.

Skills

Professional Skills

Soft Skills

Sales StrategyDevelop and implement effective sales strategies to achieve revenue targets.

Client Relationship ManagementBuild and maintain strong relationships with clients to ensure satisfaction and loyalty.

Lead GenerationIdentify and qualify potential leads through various channels.

NegotiationNegotiate contracts and close deals to maximize profitability.

Market AnalysisAnalyze market trends and competitor activities to identify opportunities and threats.

Professional Skills

Soft Skills

CommunicationExcellent verbal and written communication skills to effectively interact with clients and colleagues.

Problem-solvingStrong analytical and problem-solving abilities to address client challenges and find solutions.

AdaptabilityAbility to adapt to changing market conditions and client needs.

TeamworkCollaborative team player with a focus on achieving common goals.

Time ManagementEffective time management skills to prioritize tasks and meet deadlines.

Experience



Maharib Travels

2025 - Present



Telacious Tour & Travels

2025



Eden Resorts & Spa

2024-2025



Jolly Holidays

2023

Education



Bachelor Of Arts (BA)

Womans College, Nawa Kadal, 2025



11th Plus 12th Standard

Govt Girls Higher Secondary, Soura (2021)



10th Standard

Royal House Academy, 2019

Declaration: I hereby declare that the information provided above is true and accurate to the best of my knowledge.

Muntaha Nazir Dar