# nyc\_airbnb

#### INTRODUCTION

Predicting pricing is one of the more common uses of machine learning. Whether it is predicting the cost of flights in the near future or estimating the current market value of a home, there are many applications for these types of prediction algorithms.

In this report, we will discuss the methods and processes for building an algorithm that will predict the nightly costs of airbnb rentals in New York City. This data set is available on Kaggle and contains airbnb listings in New York City from 2019.

The data set includes information about the name of the listing and host, neighborhood, neighborhood group (borough), latitude, longitude, room type, minimum length of stay, number of reviews, reviews per month, date of last review, lists per host, and availability of the listing over the past 365 days.

The goal of this project is to be able to accurately predict the nightly rate of an airbnb listing in New York City in 2019 given its features. In order to do so, we will explore the data set, wrangle any features to accommodate our use cases, build a variety of models optimized to minimize our loss function (Root Mean Squared Error or RMSE), and lastly discuss our results, limitations, and future improvements.

## METHODS/ANALYSIS

The first step in our analysis is to import the data set and examine the data.

```
if(!require(tidyverse)) install.packages("tidyverse", repos = "http://cran.us.r-project.org")
## Loading required package: tidyverse
## -- Attaching packages ------ tidyverse 1.3.1 --
## v ggplot2 3.3.5
                    v purrr
                             0.3.4
## v tibble 3.1.6
                    v dplyr
                             1.0.7
## v tidyr
         1.1.4
                    v stringr 1.4.0
## v readr
           2.1.1
                    v forcats 0.5.1
## -- Conflicts ----- tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag() masks stats::lag()
if(!require(caret)) install.packages("caret", repos = "http://cran.us.r-project.org")
## Loading required package: caret
## Loading required package: lattice
## Attaching package: 'caret'
```

```
## The following object is masked from 'package:purrr':
##
       lift
##
if(!require(data.table)) install.packages("data.table", repos = "http://cran.us.r-project.org")
## Loading required package: data.table
## Attaching package: 'data.table'
## The following objects are masked from 'package:dplyr':
##
##
       between, first, last
## The following object is masked from 'package:purrr':
##
##
       transpose
if(!require(recosystem)) install.packages("recosystem", repos = "http://cran.us.r-project.org")
## Loading required package: recosystem
library(tidyverse)
library(caret)
library(data.table)
library(recosystem)
# This data set was imported from Kaggle. It is available at:
# https://www.kaggle.com/dgomonov/new-york-city-airbnb-open-data
airbnb_nyc <- read_csv("./airbnb_nyc.csv")</pre>
## Warning: One or more parsing issues, see 'problems()' for details
## Rows: 38277 Columns: 18
## -- Column specification -----
## Delimiter: ","
         (5): name, host_name, neighbourhood_group, neighbourhood, room_type
## chr
## dbl
       (11): id, host_id, latitude, longitude, price, minimum_nights, number_o...
## lgl
        (1): license
## date (1): last_review
## i Use 'spec()' to retrieve the full column specification for this data.
## i Specify the column types or set 'show_col_types = FALSE' to quiet this message.
airbnb_nyc %>% as_tibble()
```

```
## # A tibble: 38,277 x 18
##
                       id name
                                                          <chr>
##
      <dbl> <chr>
                         <dbl> <chr>
                                          <chr>
##
   1 2595 Skylit Midt~
                          2845 Jennifer
                                          Manhattan
                                                                            40.8
                                                          Midtown
##
      3831 Whole flr w~
                          4869 LisaRoxan~ Brooklyn
                                                          Bedford-Stuy~
                                                                            40.7
##
   3 5121 BlissArtsSp~
                                          Brooklyn
                                                          Bedford-Stuy~
                          7356 Garon
                                                                            40.7
   4 5136 Spacious Br~
                                          Brooklyn
                                                          Sunset Park
##
                          7378 Rebecca
                                                                            40.7
   5 5178 Large Furni~
##
                          8967 Shunichi
                                          Manhattan
                                                          Midtown
                                                                            40.8
##
   6 5203 Cozy Clean ~
                          7490 MaryEllen
                                         Manhattan
                                                          Upper West S~
                                                                            40.8
   7 5803 Lovely Room~
##
                          9744 Laurie
                                          Brooklyn
                                                          South Slope
                                                                            40.7
   8 6848 Only 2 stop~
                         15991 Allen & I~ Brooklyn
                                                          Williamsburg
                                                                            40.7
   9 6872 Uptown Sanc~
                         16104 Kae
                                          Manhattan
                                                          East Harlem
                                                                            40.8
##
## 10 6990 UES Beautif~
                         16800 Cvn
                                          Manhattan
                                                          East Harlem
                                                                            40.8
## # ... with 38,267 more rows, and 11 more variables: longitude <dbl>,
      room_type <chr>, price <dbl>, minimum_nights <dbl>,
## #
      number_of_reviews <dbl>, last_review <date>, reviews_per_month <dbl>,
## #
      calculated_host_listings_count <dbl>, availability_365 <dbl>,
## #
      number_of_reviews_ltm <dbl>, license <lgl>
```

## glimpse(airbnb\_nyc)

```
## Rows: 38,277
## Columns: 18
## $ id
                                   <dbl> 2595, 3831, 5121, 5136, 5178, 5203, 580~
                                   <chr> "Skylit Midtown Castle", "Whole flr w/p~
## $ name
## $ host id
                                   <dbl> 2845, 4869, 7356, 7378, 8967, 7490, 974~
                                   <chr> "Jennifer", "LisaRoxanne", "Garon", "Re~
## $ host_name
## $ neighbourhood_group
                                   <chr> "Manhattan", "Brooklyn", "Brooklyn", "B~
## $ neighbourhood
                                   <chr> "Midtown", "Bedford-Stuyvesant", "Bedfo~
                                   <dbl> 40.75356, 40.68494, 40.68535, 40.66265,~
## $ latitude
## $ longitude
                                   <dbl> -73.98559, -73.95765, -73.95512, -73.99~
## $ room_type
                                   <chr> "Entire home/apt", "Entire home/apt", "~
## $ price
                                   <dbl> 150, 75, 60, 275, 68, 75, 98, 89, 65, 6~
                                   <dbl> 30, 1, 30, 5, 2, 2, 4, 30, 30, 30, 27, ~
## $ minimum_nights
## $ number of reviews
                                   <dbl> 48, 409, 50, 2, 507, 118, 204, 181, 0, ~
## $ last review
                                   <date> 2019-11-04, 2021-10-22, 2016-06-05, 20~
## $ reviews per month
                                   <dbl> 0.33, 4.86, 0.52, 0.02, 3.68, 0.87, 1.4~
## $ calculated_host_listings_count <dbl> 3, 1, 2, 1, 1, 1, 3, 1, 2, 1, 2, 2, 2, ~
                                   <dbl> 338, 194, 365, 123, 192, 0, 322, 179, 3~
## $ availability_365
## $ number_of_reviews_ltm
                                   <dbl> 0, 32, 0, 1, 33, 0, 23, 1, 0, 1, 0, 42,~
## $ license
```

We see that we have 38,277 rows as well as 18 columns which include listing name, host name, neighborhood, neighborhood group, and room type in addition to many other features.

The most important rule in real estate is "location, location, location" so it is safe to assume that neighborhood or neighborhood group will have some effect on our pricing.

We can also see that there are some "NA" values in our data set. For the "reviews\_per\_month" column, for our purposes we may assume that they are zero if the current value is "NA." However, there is a chance for some newly introduced inaccuracy if the NA were to be a result of a clerical error.

```
airbnb_nyc$reviews_per_month[is.na(airbnb_nyc$reviews_per_month)] <- 0
```

We also see some "NA" values for the title field. For this field we can substitute the value to be an empty string. However, there is still the same risk of it being a clerical error.

```
airbnb_nyc$name[is.na(airbnb_nyc$name)] <- ""
```

Next, we see that the "license" field is "NA" for almost all of the rows. Therefore, we will remove this column since it cannot be used in our models.

```
airbnb_nyc <- subset(airbnb_nyc, select = -c(license, name, host_name))</pre>
```

We can also see that some listings have yet to be rated; therefore, some listings have the last reviewed date as "NA." To combat this, we will substitute an absurd date (Jan 1, 1900) to fill in the missing dates.

```
airbnb_nyc$last_review[is.na(airbnb_nyc$last_review)] <- as.Date('1900-01-01', format="%Y-%m-%d")
```

After doing so, we can convert the date objects to be a more useful form for us: days since review.

```
airbnb_nyc <- airbnb_nyc %>%
  mutate(last_review = as.numeric(
    difftime(as.Date('2022-03-31', format="%Y-%m-%d"), airbnb_nyc$last_review, units = "days")
))
names(airbnb_nyc)[names(airbnb_nyc) == "last_review"] <- "days_since_review"
head(airbnb_nyc)</pre>
```

```
## # A tibble: 6 x 15
        id host_id neighbourhood_group neighbourhood latitude longitude room_type
##
##
            <dbl> <chr>
                                       <chr>
                                                         <dbl>
                                                                   <dbl> <chr>
     <dbl>
## 1 2595
              2845 Manhattan
                                       Midtown
                                                          40.8
                                                                   -74.0 Entire ho~
## 2 3831
              4869 Brooklyn
                                       Bedford-Stuyv~
                                                                   -74.0 Entire ho~
                                                          40.7
## 3 5121
             7356 Brooklyn
                                       Bedford-Stuyv~
                                                          40.7
                                                                   -74.0 Private r~
## 4 5136
             7378 Brooklyn
                                       Sunset Park
                                                          40.7
                                                                   -74.0 Entire ho~
## 5 5178
              8967 Manhattan
                                       Midtown
                                                          40.8
                                                                   -74.0 Private r~
## 6 5203
              7490 Manhattan
                                       Upper West Si~
                                                          40.8
                                                                   -74.0 Private r~
## # ... with 8 more variables: price <dbl>, minimum_nights <dbl>,
      number_of_reviews <dbl>, days_since_review <dbl>, reviews_per_month <dbl>,
## #
## #
      calculated_host_listings_count <dbl>, availability_365 <dbl>,
## #
      number of reviews ltm <dbl>
```

Looking at the column names, we see that the column with the different boroughs of New York City is named "neighbourhood\_group." To make this title more accurate, we will rename it to "borough."

```
names(airbnb_nyc)[names(airbnb_nyc) == "neighbourhood_group"] <- "borough"
head(airbnb_nyc)</pre>
```

```
## 1
     2595
             2845 Manhattan Midtown
                                                   40.8
                                                             -74.0 Entire ho~
                                                                                150
## 2 3831
             4869 Brooklyn Bedford-Stuyvesant
                                                   40.7
                                                             -74.0 Entire ho~
                                                                                75
                                                             -74.0 Private r~
## 3 5121
             7356 Brooklyn Bedford-Stuyvesant
                                                   40.7
                                                                                60
             7378 Brooklyn Sunset Park
                                                                                275
## 4 5136
                                                   40.7
                                                             -74.0 Entire ho~
## 5 5178
             8967 Manhattan Midtown
                                                    40.8
                                                             -74.0 Private r~
                                                                                68
## 6 5203
             7490 Manhattan Upper West Side
                                                   40.8
                                                             -74.0 Private r~
                                                                                75
## # ... with 7 more variables: minimum nights <dbl>, number of reviews <dbl>,
      days_since_review <dbl>, reviews_per_month <dbl>,
## #
       calculated host listings count <dbl>, availability 365 <dbl>,
## #
       number_of_reviews_ltm <dbl>
```

We also see that there is a column called "neighbourhood." Although this is minor, we should "Americanize" the spelling to "neighborhood."

```
names(airbnb_nyc) [names(airbnb_nyc) == "neighbourhood"] <- "neighborhood"
head(airbnb_nyc)</pre>
```

```
## # A tibble: 6 x 15
        id host_id borough
                                               latitude longitude room_type price
##
                            neighborhood
##
     <dbl>
           <dbl> <chr>
                             <chr>
                                                  <dbl>
                                                            <dbl> <chr>
                                                                             <dbl>
## 1 2595
             2845 Manhattan Midtown
                                                   40.8
                                                            -74.0 Entire ho~
                                                                               150
## 2 3831
             4869 Brooklyn Bedford-Stuyvesant
                                                   40.7
                                                            -74.0 Entire ho~
                                                                                75
             7356 Brooklyn Bedford-Stuyvesant
## 3 5121
                                                   40.7
                                                            -74.0 Private r~
                                                                                60
## 4 5136
             7378 Brooklyn Sunset Park
                                                   40.7
                                                            -74.0 Entire ho~
                                                                               275
## 5 5178
             8967 Manhattan Midtown
                                                   40.8
                                                            -74.0 Private r~
                                                                                68
                                                            -74.0 Private r~
## 6 5203
             7490 Manhattan Upper West Side
                                                   40.8
                                                                                75
## # ... with 7 more variables: minimum_nights <dbl>, number_of_reviews <dbl>,
      days_since_review <dbl>, reviews_per_month <dbl>,
## #
      calculated host listings count <dbl>, availability 365 <dbl>,
## #
      number_of_reviews_ltm <dbl>
```

Examining the types of the features, we see that neighborhood, neighborhood group, and room type are represented as "characters" when they are factors. Let's convert those types to factors

```
airbnb_nyc$neighborhood <- as.factor(airbnb_nyc$neighborhood)
airbnb_nyc$borough <- as.factor(airbnb_nyc$borough)
airbnb_nyc$room_type <- as.factor(airbnb_nyc$room_type)</pre>
```

We will now examine the data set once more.

```
# Let's explore the features and classes once more
glimpse(airbnb_nyc)
```

```
## Rows: 38,277
## Columns: 15
## $ id
                                   <dbl> 2595, 3831, 5121, 5136, 5178, 5203, 580~
## $ host id
                                   <dbl> 2845, 4869, 7356, 7378, 8967, 7490, 974~
                                   <fct> Manhattan, Brooklyn, Brooklyn~
## $ borough
                                   <fct> "Midtown", "Bedford-Stuyvesant", "Bedfo~
## $ neighborhood
                                   <dbl> 40.75356, 40.68494, 40.68535, 40.66265,~
## $ latitude
## $ longitude
                                   <dbl> -73.98559, -73.95765, -73.95512, -73.99~
                                   <fct> Entire home/apt, Entire home/apt, Priva~
## $ room_type
```

We can see that now all the field types are as expected!

Let's now explore how many unique listings, hosts, neighborhoods, boroughs, and room types there are.

We see that there are 38,277 unique listings, 25,904 hosts, 222 neighborhoods, 5 neighborhood groups, and 4 room types.

Now let's explore the most expensive airbnb listings.

```
# Let's now look at the most expensive airbnbs.
airbnb_nyc %>% arrange(-price)
```

```
## # A tibble: 38,277 x 15
##
                host_id borough
                                   neighborhood latitude longitude room_type price
            id
##
         <dbl>
                   <dbl> <fct>
                                   <fct>
                                                    <dbl>
                                                              <dbl> <fct>
                                                                               <dbl>
   1 13925864 58480311 Queens
                                                     40.8
                                                              -73.9 Entire h~ 10000
##
                                   Long Island ~
##
   2 22436899 72390391 Manhattan Upper West S~
                                                     40.8
                                                              -74.0 Entire h~ 10000
##
   3 22985168 71733378 Queens
                                                     40.8
                                                              -73.9 Entire h~ 10000
                                   Astoria
##
  4 31219800 172226912 Manhattan Murray Hill
                                                     40.7
                                                              -74.0 Shared r~ 10000
## 5 38993493 298338860 Manhattan Midtown
                                                     40.7
                                                              -74.0 Private ~ 10000
##
   6 38993556 298338860 Manhattan Midtown
                                                     40.7
                                                              -74.0 Private ~ 10000
##
  7 38993616 298338860 Manhattan Midtown
                                                     40.7
                                                              -74.0 Private ~ 10000
  8 38993679 298338860 Manhattan Midtown
                                                     40.8
                                                              -74.0 Private ~ 10000
## 9 39100961 220229838 Manhattan Midtown
                                                     40.8
                                                              -74.0 Private ~ 10000
## 10 39574087 266741420 Manhattan Lower East S~
                                                     40.7
                                                              -74.0 Private ~ 10000
## # ... with 38,267 more rows, and 7 more variables: minimum nights <dbl>,
      number_of_reviews <dbl>, days_since_review <dbl>, reviews_per_month <dbl>,
## #
       calculated_host_listings_count <dbl>, availability_365 <dbl>,
       number_of_reviews_ltm <dbl>
## #
```

We see that there are some listings that are \$10,000 per night. While these figures would be absurd in most cities, it is totally possible in New York City.

Now let's explore the least expensive listings.

# # Now let's look at the least expensive airbnbs. airbnb\_nyc %>% arrange(price)

```
## # A tibble: 38,277 x 15
##
            id
                 host_id borough
                                   neighborhood latitude longitude room_type price
##
                   <dbl> <fct>
         <dbl>
                                    <fct>
                                                     <dbl>
                                                               <dbl> <fct>
                                                                                <dbl>
##
   1 40560656 273324213 Brooklyn Williamsburg
                                                      40.7
                                                               -74.0 Hotel ro~
                                                                                    0
                                                      40.7
##
   2 41740615 268417148 Manhattan Midtown
                                                               -74.0 Hotel ro~
                                                                                    0
##
   3 41740622 269311462 Manhattan Upper East S~
                                                      40.8
                                                               -74.0 Hotel ro~
                                                                                    0
   4 41792753 197053492 Manhattan Financial Di~
                                                      40.7
                                                               -74.0 Hotel ro~
                                                                                    0
  5 42065543 307634016 Manhattan Midtown
                                                      40.7
                                                               -74.0 Hotel ro~
                                                                                    0
##
   6 42065545 310429455 Manhattan Midtown
                                                      40.8
                                                               -74.0 Hotel ro~
                                                                                    0
##
  7 42065547 308721299 Manhattan Hell's Kitch~
                                                      40.8
                                                               -74.0 Hotel ro~
                                                                                    0
  8 42065555 309714886 Brooklyn Williamsburg
                                                      40.7
                                                               -74.0 Hotel ro~
                                                                                    0
## 9 42065562 307633956 Manhattan Financial Di~
                                                      40.7
                                                               -74.0 Hotel ro~
                                                                                    0
## 10 42065563 309772430 Bronx
                                   Mott Haven
                                                      40.8
                                                               -73.9 Hotel ro~
## # ... with 38,267 more rows, and 7 more variables: minimum_nights <dbl>,
       number of reviews <dbl>, days since review <dbl>, reviews per month <dbl>,
       calculated_host_listings_count <dbl>, availability_365 <dbl>,
## #
## #
       number of reviews ltm <dbl>
```

We see that some listings have a nightly rate of \$0. Although it is possible for a listing to be very cheap, it is improbable at best that a listing is offering a free night's stay. Let's remove these data points from our data set.

```
airbnb_nyc <- airbnb_nyc %>%
filter(price > 0) %>%
arrange(price)
```

Let us now explore the least expensive listings after filtering out the invalid listings.

```
airbnb_nyc %>% arrange(price)
```

```
## # A tibble: 38,241 x 15
##
                 host_id borough
                                    neighborhood latitude longitude room_type price
            id
##
         <dbl>
                   <dbl> <fct>
                                    <fct>
                                                     <dbl>
                                                               <dbl> <fct>
##
   1 15932054 103392673 Queens
                                    Astoria
                                                      40.8
                                                               -73.9 Private ~
                                                                                   10
   2 16181190 103392673 Queens
                                    Astoria
                                                      40.8
                                                               -73.9 Private ~
                                                                                   10
##
   3 17952277 62685070 Brooklyn Bushwick
                                                      40.7
                                                               -73.9 Private ~
                                                                                   10
   4 26602421 200007278 Manhattan Chelsea
                                                      40.8
                                                               -74.0 Entire h~
                                                                                   10
  5 39340742 302174650 Queens
                                    Flushing
                                                      40.8
                                                               -73.8 Entire h~
                                                                                   10
  6 47922647 33620899 Queens
                                    Woodside
                                                      40.7
                                                               -73.9 Entire h~
                                                                                   10
##
   7 49409612 24641078 Manhattan Upper East S~
                                                      40.8
                                                               -74.0 Entire h~
                                                                                   10
##
   8 50444487 24641078 Manhattan Upper East S~
                                                      40.8
                                                               -74.0 Entire h~
                                                                                   10
  9 51824986 258335548 Manhattan Harlem
                                                      40.8
                                                               -74.0 Entire h~
                                                                                   10
## 10 21044649 151547086 Bronx
                                   Norwood
                                                      40.9
                                                               -73.9 Private ~
                                                                                   11
## # ... with 38,231 more rows, and 7 more variables: minimum_nights <dbl>,
## #
       number_of_reviews <dbl>, days_since_review <dbl>, reviews_per_month <dbl>,
## #
       calculated_host_listings_count <dbl>, availability_365 <dbl>,
## #
       number_of_reviews_ltm <dbl>
```

These figures make more sense!

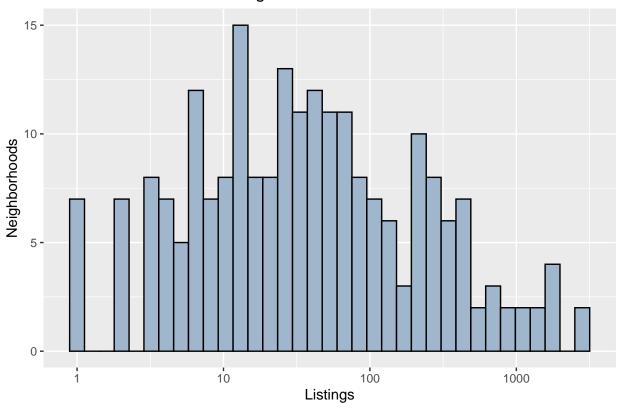
Next, we should examine the distribution of listings across the most important factors. For our use case, the biggest factors will most likely be the neighborhood, availability over the past 365 days, and the room type.

In real estate, the neighborhood holds the greatest impact on price. In pricing short-term rentals, there are vastly different price ranges for private rooms versus hotel rooms. Moreover, depending on how often the rental has been rented in the past year, the price will be "market adjusted" to be more competitive.

Let's examine the distribution of listings across neighborhoods.

```
airbnb_nyc %>%
  group_by(neighborhood) %>%
  summarize(n_listings = n()) %>%
  ggplot(aes(n_listings))+
  geom_histogram(fill = "slategray3", color = "black", bins = 35) +
  scale_x_log10()+
  ggtitle("Neighborhood Distribution")+
  xlab("Listings")+
  ylab("Neighborhoods")+
  theme(plot.title = element_text(hjust = 0.5))
```

## **Neighborhood Distribution**



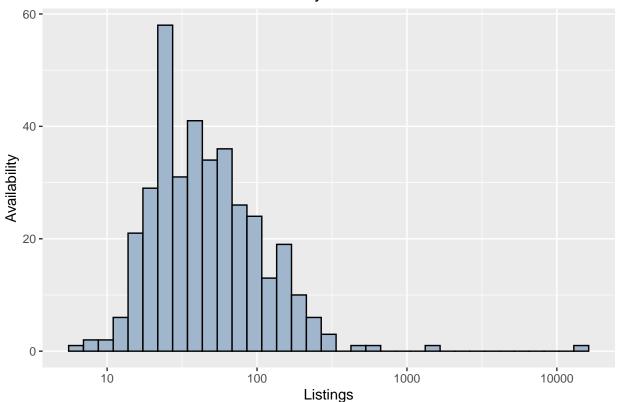
We see an approximately normal distribution.

Next, let's examine the distribution of listings across various availabilities over the past 365 days.

```
airbnb_nyc %>%
group_by(availability_365) %>%
summarize(n_listings = n()) %>%
```

```
ggplot(aes(n_listings))+
geom_histogram(fill = "slategray3", color = "black", bins = 35) +
scale_x_log10()+
ggtitle("Availability Distribution")+
xlab("Listings")+
ylab("Availability")+
theme(plot.title = element_text(hjust = 0.5))
```

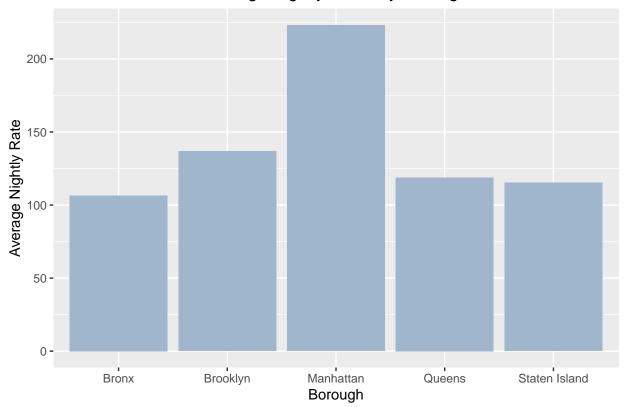
# **Availability Distribution**



Once again, we see an approximately normal distribution of listings across availabilities! Next, we will examine the average nightly rate for each of the boroughs.

```
airbnb_nyc %>%
  group_by(borough) %>%
  summarize(avg_nightly_rate = mean(price)) %>%
  ggplot(aes(borough, avg_nightly_rate)) +
  geom_bar(stat="identity", fill = "slategray3") +
  ggtitle("Average Nightly Rates by Borough") +
  xlab("Borough") +
  ylab("Average Nightly Rate") +
  theme(plot.title = element_text(hjust = 0.5))
```





We see that the most expensive borough is Manhattan which makes sense. We see that the least expensive borough is the Bronx which also makes sense.

Now let's examine the most expensive neighborhoods.

```
airbnb_nyc %>%
  group_by(neighborhood) %>%
  summarize(avg_nightly_rate = mean(price), listing_count = n()) %>%
  arrange(-avg_nightly_rate)
```

```
## # A tibble: 222 x 3
##
      neighborhood
                          avg_nightly_rate listing_count
      <fct>
##
                                      <dbl>
                                                     <int>
##
    1 Jamaica Estates
                                       917.
                                                        29
    2 Fort Wadsworth
##
                                       800
                                                         1
                                       482.
    3 Tribeca
                                                       141
##
##
    4 Riverdale
                                       407.
                                                         9
    5 Flatiron District
                                                        73
##
                                       402.
##
    6 Briarwood
                                       394.
                                                        31
##
    7 Theater District
                                       394.
                                                       273
##
    8 Midtown
                                       365.
                                                      1626
    9 SoHo
                                       304.
                                                       250
## 10 Greenwich Village
                                       304.
                                                       234
## # ... with 212 more rows
```

We see that Jamaica Estates in Queens is listed as the most expensive neighborhood in New York which doesn't sounds right. This leads us to believe that there are outliers that we need to remove.

As mentioned, the biggest two factors in price will be room type and borough. Knowing how vastly different the price ranges can be for various boroughs and room types, we should clip the outliers for each of the filtered borough and room type subcategories.

To make our code shorter, we will define a function that will handle the outlier identification for us given a specific subcategory.

```
find_outliers <- function(listing_group) {
  lower_percentile <- 0.25
  upper_percentile <- 0.75
  lower_bound <- quantile(listing_group$price, lower_percentile)
  upper_bound <- quantile(listing_group$price, upper_percentile)
  outliers <- listing_group %>%
    filter(price > upper_bound | price < lower_bound)
  outliers
}</pre>
```

Next, we will filter by borough and room type and then clip the upper and lower outliers.

```
shared_rooms <- airbnb_nyc %>%
 filter(room_type == "Shared room")
shared_bronx_rooms <- shared_rooms %>%
 filter(borough == "Bronx")
# Let's first check the dimensions to make sure this is a valid subcategory.
dim(shared_bronx_rooms)
## [1] 29 15
outliers <- find_outliers(shared_bronx_rooms)</pre>
airbnb_nyc <- anti_join(airbnb_nyc, outliers)</pre>
## Joining, by = c("id", "host_id", "borough", "neighborhood", "latitude", "longitude", "room_type", "p.
shared_brooklyn_rooms <- shared_rooms %>%
 filter(borough == "Brooklyn")
dim(shared_brooklyn_rooms)
## [1] 189 15
outliers <- find outliers(shared brooklyn rooms)
airbnb_nyc <- anti_join(airbnb_nyc, outliers)</pre>
## Joining, by = c("id", "host_id", "borough", "neighborhood", "latitude", "longitude", "room_type", "p.
```

```
shared manhattan rooms <- shared rooms %>%
 filter(borough == "Manhattan")
dim(shared_manhattan_rooms)
## [1] 244 15
outliers <- find_outliers(shared_manhattan_rooms)</pre>
airbnb_nyc <- anti_join(airbnb_nyc, outliers)</pre>
## Joining, by = c("id", "host_id", "borough", "neighborhood", "latitude", "longitude", "room_type", "p
shared_queens_rooms <- shared_rooms %>%
 filter(borough == "Queens")
dim(shared_queens_rooms)
## [1] 109 15
outliers <- find_outliers(shared_queens_rooms)</pre>
airbnb_nyc <- anti_join(airbnb_nyc, outliers)</pre>
## Joining, by = c("id", "host_id", "borough", "neighborhood", "latitude", "longitude", "room_type", "p.
shared_si_rooms <- shared_rooms %>%
 filter(borough == "Staten Island")
dim(shared_si_rooms)
## [1] 1 15
outliers <- find_outliers(shared_si_rooms)</pre>
airbnb_nyc <- anti_join(airbnb_nyc, outliers)</pre>
## Joining, by = c("id", "host_id", "borough", "neighborhood", "latitude", "longitude", "room_type", "p.
######################################
######################################
private_rooms <- airbnb_nyc %>%
 filter(room_type == "Private room")
```

```
private_bronx_rooms <- private_rooms %>%
 filter(borough == "Bronx")
dim(private_bronx_rooms)
## [1] 634 15
outliers <- find outliers(private bronx rooms)</pre>
airbnb_nyc <- anti_join(airbnb_nyc, outliers)</pre>
## Joining, by = c("id", "host_id", "borough", "neighborhood", "latitude", "longitude", "room_type", "p.
private_brooklyn_rooms <- private_rooms %>%
 filter(borough == "Brooklyn")
dim(private_brooklyn_rooms)
## [1] 6989
            15
outliers <- find_outliers(private_brooklyn_rooms)</pre>
airbnb_nyc <- anti_join(airbnb_nyc, outliers)</pre>
## Joining, by = c("id", "host_id", "borough", "neighborhood", "latitude", "longitude", "room_type", "p
private_manhattan_rooms <- private_rooms %>%
 filter(borough == "Manhattan")
dim(private manhattan rooms)
## [1] 6158
            15
outliers <- find_outliers(private_manhattan_rooms)</pre>
airbnb_nyc <- anti_join(airbnb_nyc, outliers)</pre>
## Joining, by = c("id", "host_id", "borough", "neighborhood", "latitude", "longitude", "room_type", "p
private_queens_rooms <- private_rooms %>%
 filter(borough == "Queens")
dim(private_queens_rooms)
```

## [1] 3149

15

```
outliers <- find_outliers(private_queens_rooms)</pre>
airbnb_nyc <- anti_join(airbnb_nyc, outliers)</pre>
## Joining, by = c("id", "host_id", "borough", "neighborhood", "latitude", "longitude", "room_type", "p.
private_si_rooms <- private_rooms %>%
 filter(borough == "Staten Island")
dim(private_si_rooms)
## [1] 168 15
outliers <- find_outliers(private_si_rooms)</pre>
airbnb_nyc <- anti_join(airbnb_nyc, outliers)</pre>
## Joining, by = c("id", "host_id", "borough", "neighborhood", "latitude", "longitude", "room_type", "p.
entire_place <- airbnb_nyc %>%
 filter(room_type == "Entire home/apt")
entire_bronx_place <- entire_place %>%
 filter(borough == "Bronx")
dim(entire_bronx_place)
## [1] 440 15
outliers <- find_outliers(entire_bronx_place)</pre>
airbnb_nyc <- anti_join(airbnb_nyc, outliers)</pre>
## Joining, by = c("id", "host_id", "borough", "neighborhood", "latitude", "longitude", "room_type", "p
entire_brooklyn_place <- entire_place %>%
 filter(borough == "Brooklyn")
dim(entire_brooklyn_place)
```

## [1] 7529

15

```
outliers <- find_outliers(entire_brooklyn_place)</pre>
airbnb_nyc <- anti_join(airbnb_nyc, outliers)</pre>
## Joining, by = c("id", "host_id", "borough", "neighborhood", "latitude", "longitude", "room_type", "p
entire_manhattan_place <- entire_place %>%
 filter(borough == "Manhattan")
dim(entire_manhattan_place)
## [1] 10188
outliers <- find_outliers(entire_manhattan_place)</pre>
airbnb_nyc <- anti_join(airbnb_nyc, outliers)</pre>
## Joining, by = c("id", "host_id", "borough", "neighborhood", "latitude", "longitude", "room_type", "p.
entire_queens_place <- entire_place %>%
 filter(borough == "Queens")
dim(entire_queens_place)
## [1] 2056 15
outliers <- find_outliers(entire_queens_place)</pre>
airbnb_nyc <- anti_join(airbnb_nyc, outliers)</pre>
## Joining, by = c("id", "host_id", "borough", "neighborhood", "latitude", "longitude", "room_type", "p
entire_si_place <- entire_place %>%
 filter(borough == "Staten Island")
dim(entire_si_place)
## [1] 184 15
outliers <- find_outliers(entire_si_place)</pre>
airbnb_nyc <- anti_join(airbnb_nyc, outliers)</pre>
## Joining, by = c("id", "host_id", "borough", "neighborhood", "latitude", "longitude", "room_type", "p.
```

```
hotel_room <- airbnb_nyc %>%
 filter(room_type == "Hotel room")
bronx_hotel <- hotel_room %>%
 filter(borough == "Bronx")
dim(bronx_hotel)
## [1] 0 15
# There doesn't look to be any hotels in the Bronx
brooklyn_hotel <- hotel_room %>%
 filter(borough == "Brooklyn")
dim(brooklyn_hotel)
## [1] 5 15
outliers <- find_outliers(brooklyn_hotel)</pre>
airbnb_nyc <- anti_join(airbnb_nyc, outliers)</pre>
## Joining, by = c("id", "host_id", "borough", "neighborhood", "latitude", "longitude", "room_type", "p
######################################
manhattan_hotel <- hotel_room %>%
 filter(borough == "Manhattan")
dim(manhattan_hotel)
## [1] 160 15
outliers <- find_outliers(manhattan_hotel)</pre>
airbnb_nyc <- anti_join(airbnb_nyc, outliers)</pre>
## Joining, by = c("id", "host_id", "borough", "neighborhood", "latitude", "longitude", "room_type", "p.
queens_hotel <- hotel_room %>%
 filter(borough == "Queens")
dim(queens_hotel)
```

```
## [1] 9 15
```

```
outliers <- find_outliers(queens_hotel)
airbnb_nyc <- anti_join(airbnb_nyc, outliers)

## Joining, by = c("id", "host_id", "borough", "neighborhood", "latitude", "longitude", "room_type", "p.</pre>
```

```
## [1] 0 15
```

Now that the outliers have been removed, we are now ready to split our data sets into the training, test, and validation sets.

```
set.seed(1, sample.kind="Rounding")

## Warning in set.seed(1, sample.kind = "Rounding"): non-uniform 'Rounding' sampler

## used

test_index <- createDataPartition(y = airbnb_nyc$price, times = 1, p = 0.1, list = FALSE)
airbnb_train <- airbnb_nyc[-test_index,]
validation <- airbnb_nyc[test_index,]

set.seed(1, sample.kind="Rounding")

## Warning in set.seed(1, sample.kind = "Rounding"): non-uniform 'Rounding' sampler

## used

test_index <- createDataPartition(y = airbnb_train$price, times = 1, p = 0.1, list = FALSE)
train_set <- airbnb_train[-test_index,]
test_set <- airbnb_train[test_index,]</pre>
```

Next, we need to make sure our test and validation sets contain the same factors that we will be building our models on: neighborhood, room type, and availability over the past 365 days.

```
test_set <- test_set %>%
  semi_join(train_set, by = "neighborhood") %>%
  semi_join(train_set, by = "room_type")%>%
  semi_join(train_set, by = "availability_365")

validation <- validation %>%
  semi_join(train_set, by = "neighborhood") %>%
  semi_join(train_set, by = "room_type") %>%
  semi_join(train_set, by = "availability_365")
```

For our modeling, we will use least squared estimates and incorporate the three key factors that would most likely impact pricing: neighborhood, availability from the past 365 days, and room type. Next, we will build a model using matrix factorization.

The first model we will build is the "mean model" where we will predict all of the test set prices to be the mean of the training set prices. This will be our "benchmark" model.

Next, we will build our first least squared estimates model with the neighborhood effects or bias factored in. Then we will build another model with the neighborhood and availability effects incorporated. Lastly, we will build a model with the neighborhood, availability, and room type effects incorporated.

Then, we incorporate regularization to see if we could tune our models to be even more accurate.

Following this, we will build our matrix factorization model.

Lastly, we will test all of our models once more on our validation set.

To measure the performance of our models, we will use root mean squared error as our loss function. The function for calculating the RMSE is as shown below.

```
RMSE <- function(true_price, predicted_price){
  sqrt(mean((true_price - predicted_price)^2))
}</pre>
```

#### RESULTS

Let's first start off with our mean model. We will predict the mean of the training set prices for all of the listings in the training set.

In validating our models, we will first test on our test set.

```
mu_hat <- mean(train_set$price)
naive_rmse <- RMSE(test_set$price, mu_hat)</pre>
```

Let's now visualize the results in a chart.

## 1 Mean Model 60.1709

```
results <- tibble(Model_Type = "Mean Model", RMSE = naive_rmse) %>%
  mutate(RMSE = sprintf("%0.4f", RMSE))
results

## # A tibble: 1 x 2
## Model_Type RMSE
## <chr> <chr>
```

We see an RMSE of 60.1709. This isn't too bad of an error for a listing that is priced in the thousands but a terrible one for a listing that's in the tens. Let's see if we can get this number down.

We will now build our first model incorporating the neighborhood effects and visualize the results.

```
mu <- mean(train_set$price)
bi_avgs <- train_set %>%
   group_by(neighborhood) %>%
   summarize(b_i = mean(price - mu))

bi_predictions <- mu + test_set %>%
   left_join(bi_avgs, by = "neighborhood") %>%
```

```
pull(b_i)
bi_rmse <- RMSE(test_set$price, bi_predictions)</pre>
# Let's visualize the results in a table
results <- tibble(Model_Type = c(
  "Mean Model",
  "Neighborhood Model"
), RMSE = c(
 naive_rmse,
 bi_rmse
)) %>%
 mutate(RMSE = sprintf("%0.4f", RMSE))
results
## # A tibble: 2 x 2
##
    Model_Type
                        RMSE
     <chr>
                        <chr>>
## 1 Mean Model
                        60.1709
## 2 Neighborhood Model 52.2709
```

We see our RMSE drop to 52.2709! Let's see if we can get that number even lower once we incorporate the availability over the past 365 days.

```
bu_avgs <- train_set %>%
  left_join(bi_avgs, by = "neighborhood") %>%
  group_by(availability_365) %>%
  summarize(b_u = mean(price - mu - b_i))
bu_predictions <- test_set %>%
  left_join(bi_avgs, by = "neighborhood") %>%
  left_join(bu_avgs, by = "availability_365") %>%
  mutate(pred = mu + b_i + b_u) %>%
 pull(pred)
bu_rmse <- RMSE(test_set$price, bu_predictions)</pre>
# Let's once again visualize the results in a table
results <- tibble(Model_Type = c(</pre>
 "Mean Model",
  "Neighborhood Model",
 "Neighborhood & Availability 365 Model"
), RMSE = c(
 naive_rmse,
 bi_rmse,
 bu_rmse
)) %>%
  mutate(RMSE = sprintf("%0.4f", RMSE))
```

We see our RMSE drop even further to 52.8127. Now let's see how room type affects our predictions.

```
by avgs <- train set %>%
  left_join(bi_avgs, by = "neighborhood") %>%
  left_join(bu_avgs, by = "availability_365") %>%
  group_by(room_type) %>%
  summarize(b \ v = mean(price - mu - b i - b u))
bv_predictions <- test_set %>%
  left_join(bi_avgs, by = "neighborhood") %>%
  left_join(bu_avgs, by = "availability_365") %>%
  left_join(bv_avgs, by = "room_type") %>%
  mutate(pred = mu + b_i + b_u + b_v) \%
  pull(pred)
bv_rmse <- RMSE(test_set$price, bv_predictions)</pre>
# Let's once again visualize the results in a table
results <- tibble(Model_Type = c(
  "Mean Model",
  "Neighborhood Model",
  "Neighborhood & Availability 365 Model",
  "Neighborhood, Availability 365, & Room Type Model"
), RMSE = c(
 naive_rmse,
 bi rmse,
 bu_rmse,
 bv_rmse
)) %>%
 mutate(RMSE = sprintf("%0.4f", RMSE))
results
## # A tibble: 4 x 2
##
    Model_Type
                                                        RMSE
##
     <chr>
                                                        <chr>>
## 1 Mean Model
                                                        60.1709
## 2 Neighborhood Model
                                                        52.2709
## 3 Neighborhood & Availability 365 Model
                                                        52.8127
```

We can see a great improvement with our RMSE dropping to 34.2903.

## 4 Neighborhood, Availability 365, & Room Type Model 34.2903

Next we will tune our models to refine our accuracy even further.

First, we will tune our neighborhood and availability effects model. To do so, we need to find the lambda value which minimizes our RMSE.

```
lambdas <- seq(0, 100, 1)
RMSES <- sapply(lambdas, function(1){
  train_mean <- mean(train_set$price)

bi <- train_set %>%
    group_by(neighborhood) %>%
    summarize(bi = sum(price - train_mean)/(n() + 1))

bu <- train_set %>%
```

```
left_join(bi, by='neighborhood') %>%
  group_by(availability_365) %>%
  summarize(bu = sum(price - bi - train_mean)/(n() + 1))

predictions <- test_set %>%
  left_join(bi, by = "neighborhood") %>%
  left_join(bu, by = "availability_365") %>%
  mutate(pred = train_mean + bi + bu) %>%
  .$pred

return(RMSE(predictions, test_set$price))
})

na_model_lambda <- lambdas[which.min(RMSES)]
na_model_lambda</pre>
```

## ## [1] 13

We see that a lambda of 13 minimizes our RMSE. Let's now incorporate this lambda into our model and revisit its performance.

```
b_i <- train_set %>%
  group by (neighborhood) %>%
 summarize(b_i = sum(price - mu)/(n() + na_model_lambda))
b u <- train set %>%
  left_join(b_i, by = "neighborhood") %>%
  group_by(availability_365) %>%
  summarize(b_u = sum(price - b_i - mu)/(n() + na_model_lambda))
bu_predictions <- test_set %>%
  left_join(b_i, by = "neighborhood") %>%
  left_join(b_u, by = "availability_365") %>%
  mutate(predictions = mu + b_i + b_u) %>%
  .$predictions
bu_reg_rmse <- RMSE(test_set$price, bu_predictions)</pre>
results <- tibble(Model_Type = c(
 "Mean Model",
  "Neighborhood Model",
 "Neighborhood & Availability 365 Model",
 "Neighborhood, Availability 365, & Room Type Model",
 "Neighborhood, Availability 365 Model w/ Reg"
), RMSE = c(
 naive_rmse,
  bi_rmse,
  bu_rmse,
 bv_rmse,
 bu_reg_rmse
)) %>%
 mutate(RMSE = sprintf("%0.4f", RMSE))
results
```

## # A tibble: 5 x 2

We see a slight improvement in performance from our original model to achieve an RMSE of 52.1545.

Let's now tune our neighborhood, availability, and room type effects model. We will once again find the lambda that minimizes our RMSE.

```
lambdas \leftarrow seq(0, 100, 1)
RMSES <- sapply(lambdas, function(1){</pre>
  train_mean <- mean(train_set$price)</pre>
  bi <- train_set %>%
    group_by(neighborhood) %>%
    summarize(bi = sum(price - train_mean)/(n() + 1))
  bu <- train_set %>%
    left_join(bi, by='neighborhood') %>%
    group_by(availability_365) %>%
    summarize(bu = sum(price - bi - train_mean)/(n() + 1))
  br <- train set %>%
    left_join(bi, by = "neighborhood") %>%
    left_join(bu, by = "availability_365") %>%
    group_by(room_type) %>%
    summarize(br = sum(price - bi - bu - train_mean)/(n() + 1))
  predictions <- test_set %>%
    left_join(bi, by = "neighborhood") %>%
    left_join(bu, by = "availability_365") %>%
    left_join(br, by = "room_type") %>%
    mutate(pred = train_mean + bi + bu + br) %>%
    .$pred
  return(RMSE(predictions, test_set$price))
})
nar_model_lambda <- lambdas[which.min(RMSES)]</pre>
nar model lambda
```

## [1] 70

We see a lambda of 70 minimizes our RMSE. Let's now rebuild our model with the lambda incorporated.

```
b_i <- train_set %>%
  group_by(neighborhood) %>%
  summarize(b_i = sum(price - mu)/(n() + nar_model_lambda))
b_u <- train_set %>%
```

```
left_join(b_i, by = "neighborhood") %>%
  group_by(availability_365) %>%
  summarize(b_u = sum(price - b_i - mu)/(n() + nar_model_lambda))
b_r <- train_set %>%
  left_join(b_i, by = "neighborhood") %>%
  left_join(b_u, by = "availability_365") %>%
  group_by(room_type) %>%
  summarize(b_r = sum(price - b_i - b_u - mu)/(n() + nar_model_lambda))
bv_predictions <- test_set %>%
  left_join(b_i, by = "neighborhood") %>%
  left_join(b_u, by = "availability_365") %>%
  left_join(b_r, by = "room_type") %>%
  mutate(predictions = mu + b_i + b_u + b_r) %>%
  .$predictions
bv_reg_rmse <- RMSE(test_set$price, bv_predictions)</pre>
# Let's visualize the results once more.
results <- tibble(Model_Type = c(
  "Mean Model",
  "Neighborhood Model",
  "Neighborhood & Availability 365 Model",
  "Neighborhood, Availability 365, & Room Type Model",
  "Neighborhood, Availability 365 Model w/ Reg",
  "Neighborhood, Availability 365, & Room Type w/ Reg"
), RMSE = c(
  naive_rmse,
  bi_rmse,
 bu_rmse,
  bv_rmse,
  bu_reg_rmse,
  bv_reg_rmse
)) %>%
  mutate(RMSE = sprintf("%0.4f", RMSE))
results
## # A tibble: 6 x 2
                                                         RMSE
##
    Model_Type
     <chr>>
##
                                                         <chr>>
## 1 Mean Model
                                                         60.1709
## 2 Neighborhood Model
                                                         52.2709
## 3 Neighborhood & Availability 365 Model
                                                         52.8127
## 4 Neighborhood, Availability 365, & Room Type Model
                                                         34.2903
## 5 Neighborhood, Availability 365 Model w/ Reg
                                                         52.1545
```

We see a significant improvement to 30.9987 which is around a 10% improvement compared to the performance of our original model.

## 6 Neighborhood, Availability 365, & Room Type w/ Reg 30.9987

Lastly, we will build a model with matrix factorization. To build our model, we will be using the "recosystem" library.

```
set.seed(1, sample.kind="Rounding")
## Warning in set.seed(1, sample.kind = "Rounding"): non-uniform 'Rounding' sampler
## used
train_reco <- with(train_set, data_memory(user_index = neighborhood, item_index = room_type, rating = p</pre>
test_reco <- with(test_set, data_memory(user_index = neighborhood, item_index = room_type, rating = pri
r <- Reco()
para_reco <- r$tune(train_reco, opts = list(dim = c(20, 30),</pre>
                                             costp_12 = c(0.01, 0.1),
                                             costq_12 = c(0.01, 0.1),
                                             lrate = c(0.01, 0.1),
                                             nthread = 4,
                                             niter = 10))
r$train(train_reco, opts = c(para_reco$min, nthread = 4, niter = 30))
## iter
             tr_rmse
                               obj
##
      0
             37.1414
                       2.2264e+07
##
      1
             38.4475
                       2.3830e+07
##
      2
             34.1038
                       1.8810e+07
##
      3
             32.8935
                       1.7516e+07
##
      4
             32.2435
                       1.6844e+07
##
      5
             31.7052
                       1.6294e+07
##
      6
             31.1552
                       1.5745e+07
##
      7
             30.8911
                       1.5484e+07
##
      8
             30.4718
                      1.5073e+07
##
      9
             30.2449
                       1.4854e+07
##
     10
             29.8979
                       1.4519e+07
##
                       1.4352e+07
     11
             29.7188
##
     12
             29.4548
                      1.4098e+07
##
     13
             29.1820
                       1.3847e+07
##
     14
             29.0579
                       1.3731e+07
##
     15
             28.9560
                       1.3637e+07
##
     16
             28.7895
                       1.3484e+07
##
     17
             28.6631
                       1.3369e+07
##
     18
             28.4848
                       1.3204e+07
##
     19
             28.4589
                       1.3183e+07
##
     20
             28.3380
                       1.3074e+07
##
             28.2692
                       1.3012e+07
     21
##
     22
             28.1821
                       1.2934e+07
##
     23
             28.1069
                       1.2865e+07
##
     24
             28.0107
                       1.2779e+07
             27.9444
##
     25
                       1.2721e+07
##
     26
             27.8777
                       1.2661e+07
##
     27
             27.8237
                       1.2614e+07
##
     28
                       1.2613e+07
             27.8236
##
     29
             27.7705
                       1.2566e+07
results_reco <- r$predict(test_reco, out_memory())</pre>
```

```
factorization_rmse <- RMSE(results_reco, test_set$price)</pre>
# Let's visualize the results.
results <- tibble(Model_Type = c(
  "Mean Model",
  "Neighborhood Model",
 "Neighborhood & Availability 365 Model",
  "Neighborhood, Availability 365, & Room Type Model",
  "Neighborhood, Availability 365 Model w/ Reg",
  "Neighborhood, Availability 365, & Room Type w/ Reg",
  "Matrix Factorization"
), RMSE = c(
 naive_rmse,
  bi_rmse,
  bu_rmse,
  bv_rmse,
  bu_reg_rmse,
  bv_reg_rmse,
  factorization_rmse
)) %>%
  mutate(RMSE = sprintf("%0.4f", RMSE))
```

```
## # A tibble: 7 x 2
    Model_Type
                                                         RMSE
##
     <chr>>
                                                         <chr>
## 1 Mean Model
                                                         60.1709
## 2 Neighborhood Model
                                                         52.2709
## 3 Neighborhood & Availability 365 Model
                                                         52.8127
## 4 Neighborhood, Availability 365, & Room Type Model
                                                         34.2903
## 5 Neighborhood, Availability 365 Model w/ Reg
                                                         52.1545
## 6 Neighborhood, Availability 365, & Room Type w/ Reg 30.9987
## 7 Matrix Factorization
                                                         28.6495
```

We see a significant improvement in our model to achieve an RMSE under 30!

Let's now retest our models on our validation set to further analyze their efficacy.

As a benchmark, we will start with our mean model

```
## # A tibble: 1 x 2
## Model_Type Validation_RMSE
## <chr> <chr>
## 1 Mean Model 61.40009
```

We see an RMSE of 61.40009, not too far off from the value for the test set.

Let's now build our neighborhood effects model.

```
bi <- train_set %>%
  group_by(neighborhood) %>%
  summarize(b i = mean(price - train mean))
bi_prediction <- train_mean + validation %>%
  left_join(bi, by = "neighborhood") %>%
  .$b_i
bi_rmse_validation <- RMSE(validation$price, bi_prediction)</pre>
results <- tibble(Model_Type = c(
  "Mean Model",
  "Neighborhood Model"
),
Validation_RMSE = c(
 validation_mean_model,
 bi_rmse_validation
)) %>%
  mutate(Validation_RMSE = sprintf("%0.5f", Validation_RMSE))
results
## # A tibble: 2 x 2
##
    Model_Type
                        Validation_RMSE
##
     <chr>>
                        <chr>
## 1 Mean Model
                        61.40009
```

We see an RMSE of 52.68041 - slightly worse than how our model did on the test set.

Now let's examine our neighborhood and availability effects model.

## 2 Neighborhood Model 52.68041

```
bi <- train_set %>%
 group_by(neighborhood) %>%
 summarize(b_i = mean(price - train_mean))
bu <- train_set %>%
 left_join(bi, by = "neighborhood") %>%
  group_by(availability_365) %>%
  summarize(b_u = mean(price - train_mean - b_i))
bu_prediction <- validation %>%
 left_join(bi, by = "neighborhood") %>%
  left_join(bu, by = "availability_365") %>%
  mutate(predictions = train_mean + b_i + b_u) %>%
  .$predictions
bu_rmse_validation <- RMSE(validation$price, bu_prediction)</pre>
results <- tibble(Model_Type = c(
  "Mean Model",
  "Neighborhood Model",
 "Neighborhood & Availability 365 Model"
Validation RMSE = c(
 validation_mean_model,
  bi_rmse_validation,
  bu_rmse_validation
```

We achieved an RMSE of 52.53051 - slightly better than the performance on the test set.

Now let's test our neighborhood, availability, & room type model.

```
bi <- train set %>%
  group_by(neighborhood) %>%
  summarize(b_i = mean(price - train_mean))
bu <- train_set %>%
 left join(bi, by = "neighborhood") %>%
  group by(availability 365) %>%
  summarize(b_u = mean(price - train_mean - b_i))
br <- train set %>%
  left_join(bi, by = "neighborhood") %>%
  left_join(bu, by = "availability_365") %>%
  group_by(room_type) %>%
  summarize(b_r = mean(price - train_mean - b_i - b_u))
bv_prediction <- validation %>%
  left_join(bi, by = "neighborhood") %>%
  left_join(bu, by = "availability_365") %>%
  left_join(br, by = "room_type") %>%
 mutate(predictions = train_mean + b_i + b_u + b_r) %>%
  .$predictions
bv_val_rmse <- RMSE(validation$price, bv_prediction)</pre>
results <- tibble(Model_Type = c(
  "Mean Model",
  "Neighborhood Model",
  "Neighborhood & Availability 365 Model",
  "Neighborhood, Availability 365, & Room Type Model"
),
Validation_RMSE = c(
 validation_mean_model,
  bi_rmse_validation,
 bu_rmse_validation,
  bv_val_rmse
)) %>%
  mutate(Validation_RMSE = sprintf("%0.5f", Validation_RMSE))
results
```

```
## 2 Neighborhood Model 52.68041
## 3 Neighborhood & Availability 365 Model 52.53051
## 4 Neighborhood, Availability 365, & Room Type Model 34.61761
```

We see an RMSE of 34.61761 - slightly worse than the test set's RMSE.

Now let's see how our regularized neighborhood and availability model does.

```
b_i <- train_set %>%
  group_by(neighborhood) %>%
  summarize(b_i = sum(price - mu)/(n() + na_model_lambda))
b_u <- train_set %>%
  left_join(b_i, by = "neighborhood") %>%
  group by (availability 365) %>%
  summarize(b_u = sum(price - b_i - mu)/(n() + na_model_lambda))
bu_val_predictions <- validation %>%
  left_join(b_i, by = "neighborhood") %>%
  left_join(b_u, by = "availability_365") %>%
  mutate(predictions = mu + b_i + b_u) %>%
  .$predictions
bu_val_reg_rmse <- RMSE(validation$price, bu_val_predictions)</pre>
results <- tibble(Model_Type = c(
  "Mean Model",
  "Neighborhood Model",
 "Neighborhood & Availability 365 Model",
 "Neighborhood, Availability 365, & Room Type Model",
 "Neighborhood & Availability 365 Model w/ Reg"
),
Validation RMSE = c(
  validation_mean_model,
  bi_rmse_validation,
  bu_rmse_validation,
  bv_val_rmse,
  bu_val_reg_rmse
)) %>%
  mutate(Validation_RMSE = sprintf("%0.5f", Validation_RMSE))
results
```

We achieve an RMSE of 52.37774 - slight worse than our test set RMSE.

Now let's see how our regularized neighborhood, availability, and room type model performs.

```
b_i <- train_set %>%
  group_by(neighborhood) %>%
  summarize(b_i = sum(price - mu)/(n() + nar_model_lambda))
b_u <- train_set %>%
  left_join(b_i, by = "neighborhood") %>%
  group_by(availability_365) %>%
  summarize(b_u = sum(price - b_i - mu)/(n() + nar_model_lambda))
b v <- train set %>%
  left_join(b_i, by = "neighborhood") %>%
  left_join(b_u, by = "availability_365") %>%
  group_by(room_type) %>%
  summarize(b_v = sum(price - b_i - b_u - mu)/(n() + nar_model_lambda))
bv_val_predictions <- validation %>%
  left_join(b_i, by = "neighborhood") %>%
  left_join(b_u, by = "availability_365") %>%
  left_join(b_v, by = "room_type") %>%
  mutate(predictions = mu + b_i + b_u + b_v) %>%
  .$predictions
bv_val_reg_rmse <- RMSE(validation$price, bv_val_predictions)</pre>
results <- tibble(Model_Type = c(
  "Mean Model",
  "Neighborhood Model",
  "Neighborhood & Availability 365 Model",
  "Neighborhood, Availability 365, & Room Type Model",
  "Neighborhood, Availability 365 Model w/ Reg",
  "Neighborhood, Availability 365, & Room Type w/ Reg"
), Validation_RMSE = c(
 validation_mean_model,
  bi_rmse_validation,
  bu_rmse_validation,
  bv_val_rmse,
  bu_val_reg_rmse,
 bv_val_reg_rmse
)) %>%
 mutate(Validation_RMSE = sprintf("%0.4f", Validation_RMSE))
results
## # A tibble: 6 x 2
    Model_Type
                                                         Validation_RMSE
##
     <chr>>
                                                         <chr>>
## 1 Mean Model
                                                         61.4001
## 2 Neighborhood Model
                                                         52.6804
## 3 Neighborhood & Availability 365 Model
                                                         52.5305
## 4 Neighborhood, Availability 365, & Room Type Model 34.6176
## 5 Neighborhood, Availability 365 Model w/ Reg
## 6 Neighborhood, Availability 365, & Room Type w/ Reg 31.8404
```

We achieved an RMSE of 31.8404 - slightly worse than on the test set.

Lastly, let's see how our matrix factorization model does on our validation set.

```
val_reco <- with(validation, data_memory(</pre>
 user_index = neighborhood,
 item_index = room_type,
 rating = price))
results_reco <- r$predict(val_reco, out_memory())</pre>
factorization_val_rmse <- RMSE(results_reco, validation$price)</pre>
results <- tibble(Model_Type = c(
  "Mean Model",
  "Neighborhood Model",
  "Neighborhood & Availability 365 Model",
  "Neighborhood, Availability 365, & Room Type Model",
  "Neighborhood, Availability 365 Model w/ Reg",
  "Neighborhood, Availability 365, & Room Type w/ Reg",
  "Matrix Factorization"
), Validation_RMSE = c(
  validation_mean_model,
  bi_rmse_validation,
  bu_rmse_validation,
  bv_val_rmse,
  bu_val_reg_rmse,
  bv_val_reg_rmse,
 factorization_val_rmse
)) %>%
 mutate(Validation_RMSE = sprintf("%0.4f", Validation_RMSE))
results
```

```
## # A tibble: 7 x 2
    Model_Type
                                                         Validation_RMSE
##
    <chr>
                                                         <chr>
## 1 Mean Model
                                                         61.4001
## 2 Neighborhood Model
                                                         52.6804
## 3 Neighborhood & Availability 365 Model
                                                         52.5305
## 4 Neighborhood, Availability 365, & Room Type Model 34.6176
## 5 Neighborhood, Availability 365 Model w/ Reg
                                                         52.3777
## 6 Neighborhood, Availability 365, & Room Type w/ Reg 31.8404
## 7 Matrix Factorization
                                                         28.9615
```

We were still able to achieve an RMSE under 30!

Now let's compare the RMSEs of the models on the test and validation sets.

```
results <- tibble(Model_Type = c(
    "Mean Model",
    "Neighborhood Model",
    "Neighborhood & Availability 365 Model",
    "Neighborhood, Availability 365, & Room Type Model",
    "Neighborhood, Availability 365 Model w/ Reg",
    "Neighborhood, Availability 365, & Room Type w/ Reg",
    "Matrix Factorization"
),
RMSE = c(</pre>
```

```
naive_rmse,
  bi_rmse,
  bu rmse,
  by rmse,
  bu_reg_rmse,
  bv_reg_rmse,
 factorization_rmse
),
Validation RMSE = c(
  validation_mean_model,
  bi_rmse_validation,
  bu_rmse_validation,
  bv_val_rmse,
  bu_val_reg_rmse,
  bv_val_reg_rmse,
 factorization_val_rmse
)) %>%
  mutate(Validation_RMSE = sprintf("%0.5f", Validation_RMSE))
results
```

```
## # A tibble: 7 x 3
##
    Model_Type
                                                         RMSE Validation_RMSE
##
     <chr>>
                                                         <dbl> <chr>
## 1 Mean Model
                                                         60.2 61.40009
## 2 Neighborhood Model
                                                         52.3 52.68041
## 3 Neighborhood & Availability 365 Model
                                                         52.8 52.53051
## 4 Neighborhood, Availability 365, & Room Type Model
                                                         34.3 34.61761
## 5 Neighborhood, Availability 365 Model w/ Reg
                                                         52.2 52.37774
## 6 Neighborhood, Availability 365, & Room Type w/ Reg 31.0 31.84040
## 7 Matrix Factorization
                                                         28.6 28.96151
```

## results %>% knitr::kable()

Model_Type	RMSE	Validation_RMSE
Mean Model	60.17093	61.40009
Neighborhood Model	52.27090	52.68041
Neighborhood & Availability 365 Model	52.81267	52.53051
Neighborhood, Availability 365, & Room Type Model	34.29026	34.61761
Neighborhood, Availability 365 Model w/ Reg	52.15447	52.37774
Neighborhood, Availability 365, & Room Type w/ Reg	30.99868	31.84040
Matrix Factorization	28.64953	28.96151

We see our models performed similarly on both the test and validation sets. The matrix factorization models gave us the lowest RMSE when tested on the validation set.

Considering the wide range of prices available in our listings, it is remarkable that we are able to achieve an RMSE under 30.

#### CONCLUSION

In determining the price of an airbnb, the most significant factors are its location, room type, and availability. The importance of location goes without saying. For room type, the price range for a shared room versus

for a hotel room are vastly different. As for availability, the more vacant a rental is, the likelier the landlord is to reduce the price. The more popular the rental is, the price is likely to be higher.

Price prediction systems are a large subset of real world machine learning uses. The particular tool we've built above could be helpful in suggesting a price to the author of a new listing, indicating to a potential renter that the price is a good deal, or suggesting to a landlord to alter their prices based on the current market.

Some limitations are with the representation of different neighborhoods in our data set. Some neighborhoods are simplier more popular for short-term rentals over others. Therefore, for less popular neighborhoods it may be difficult to accurately predict a listing's price.

One way to improve the accuracy of our algorithm would be via ensembling with other models. Another method could be via incorporating other factors into our models such as minimum nights or number of reviews.