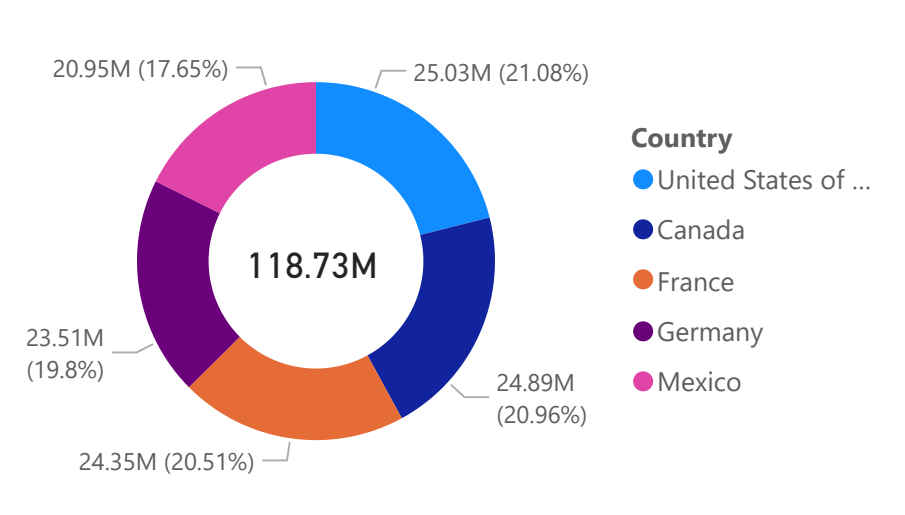
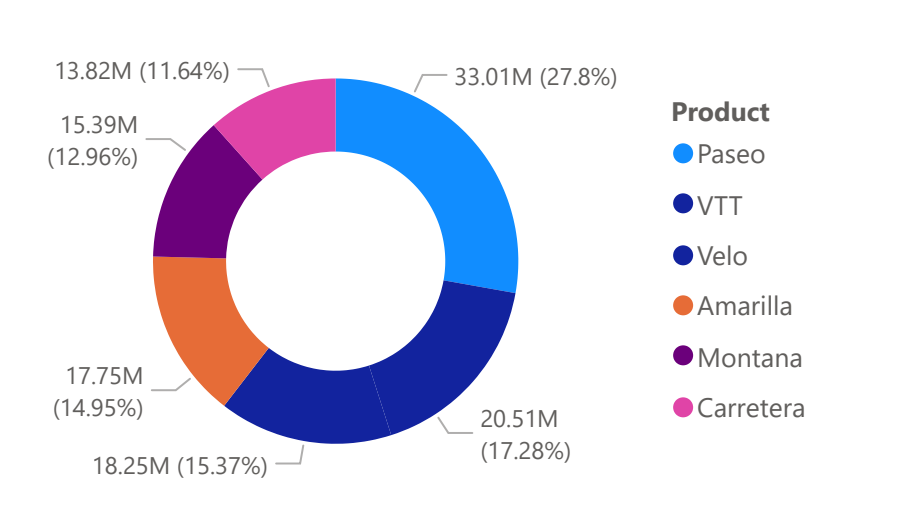


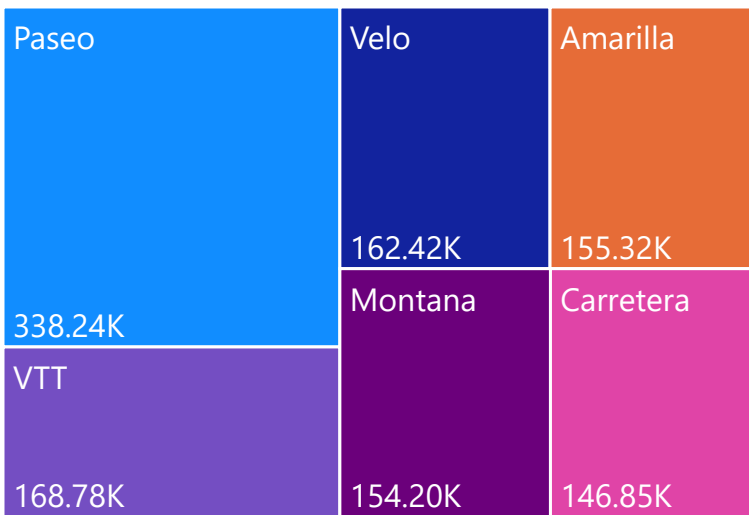
Country Wise Sales



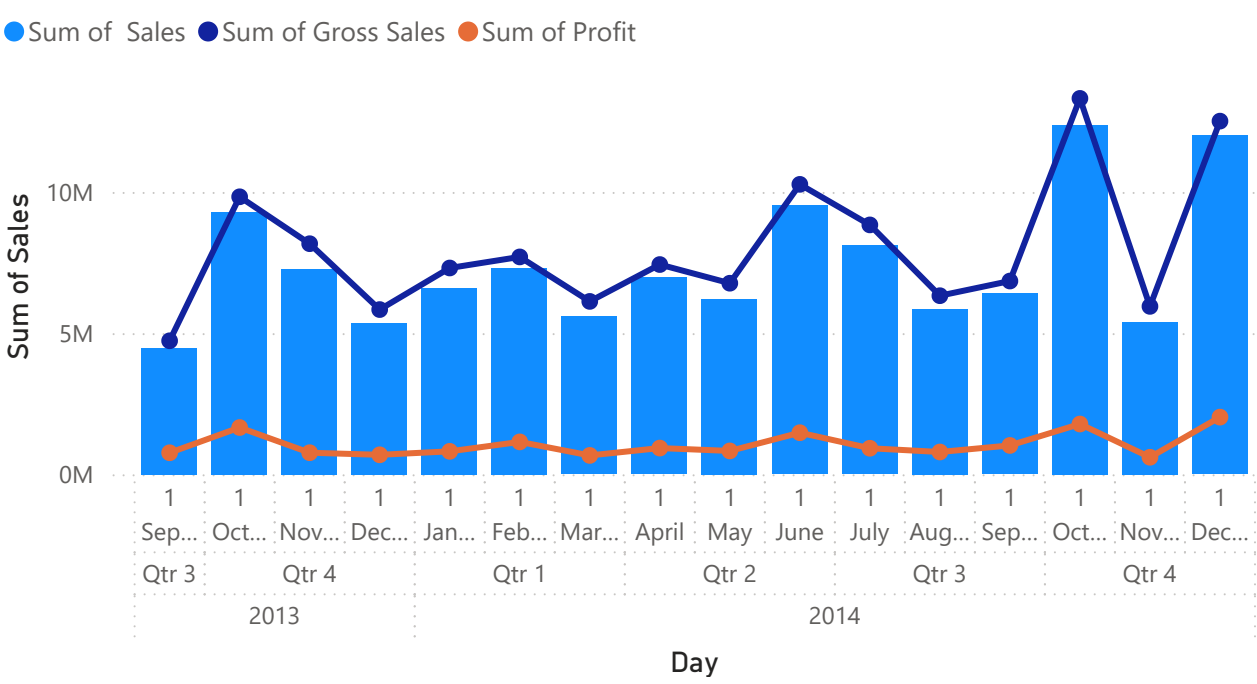
Product Wise Sales



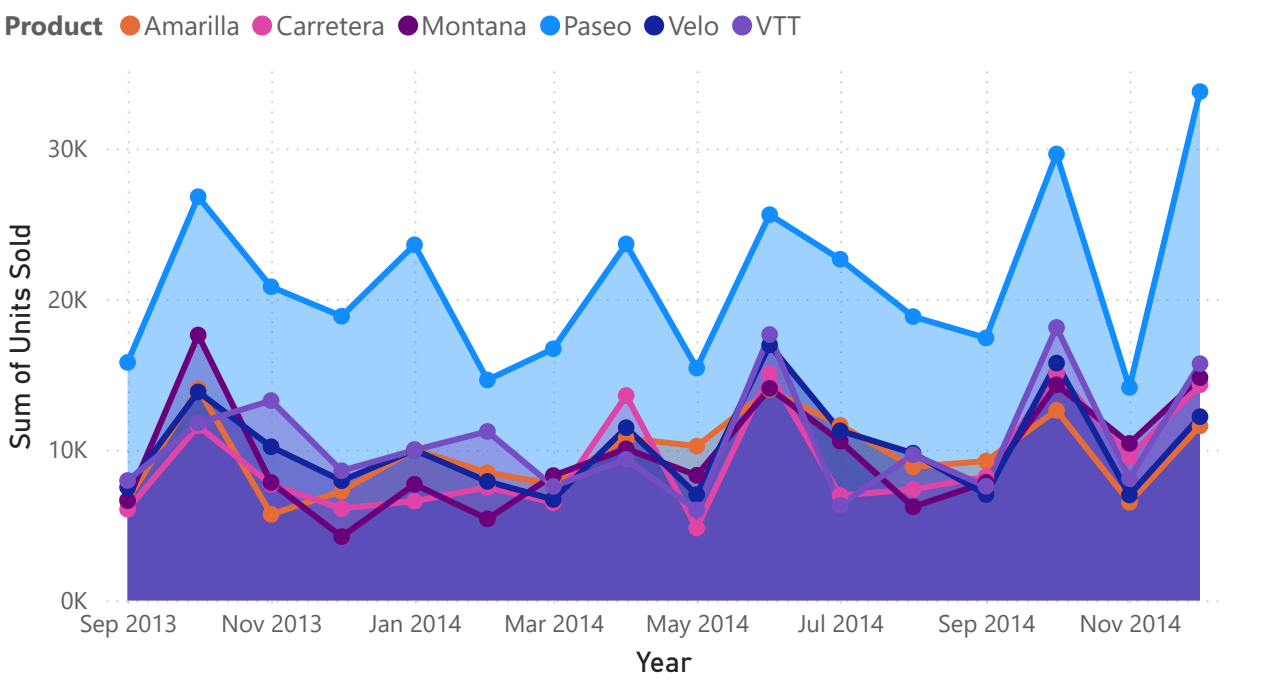
Units Sold by Product



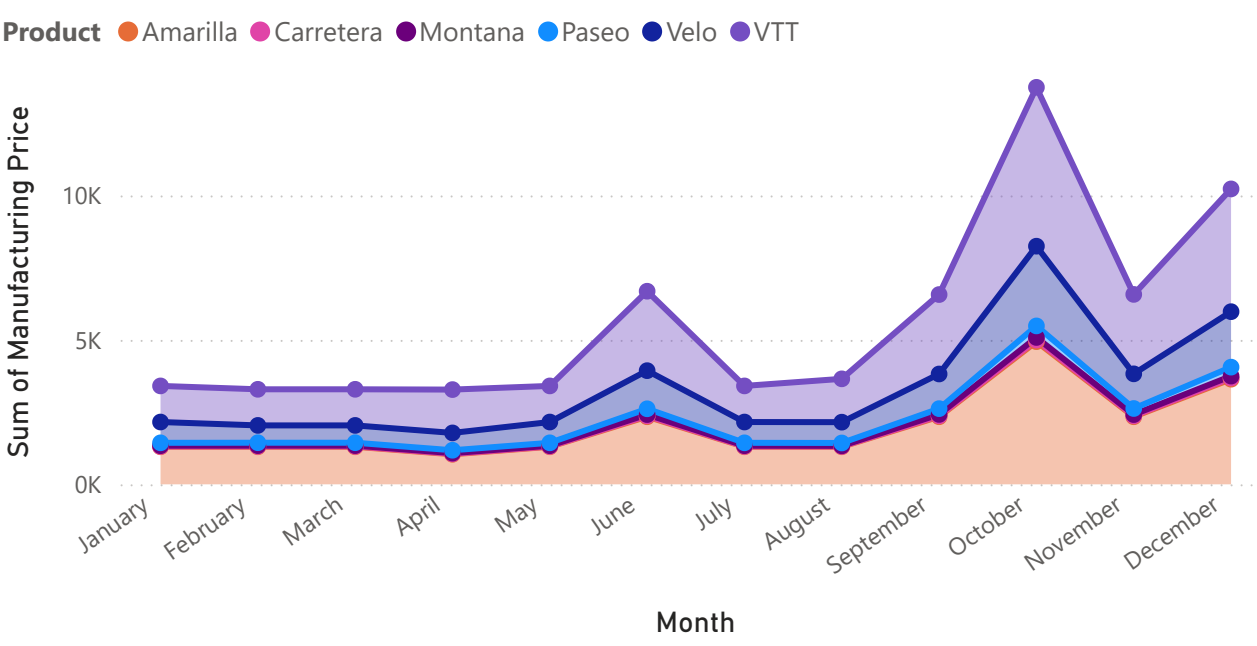
Sales vs Gross Sales vs Profit



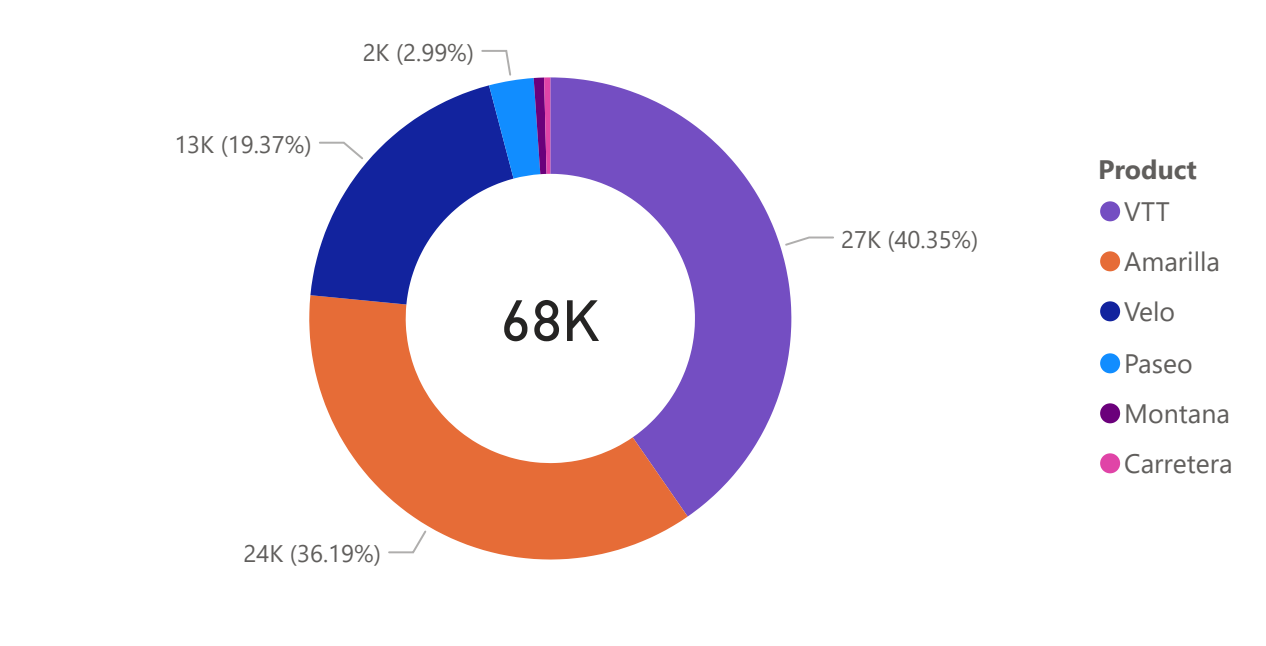
Units Sold Over Time



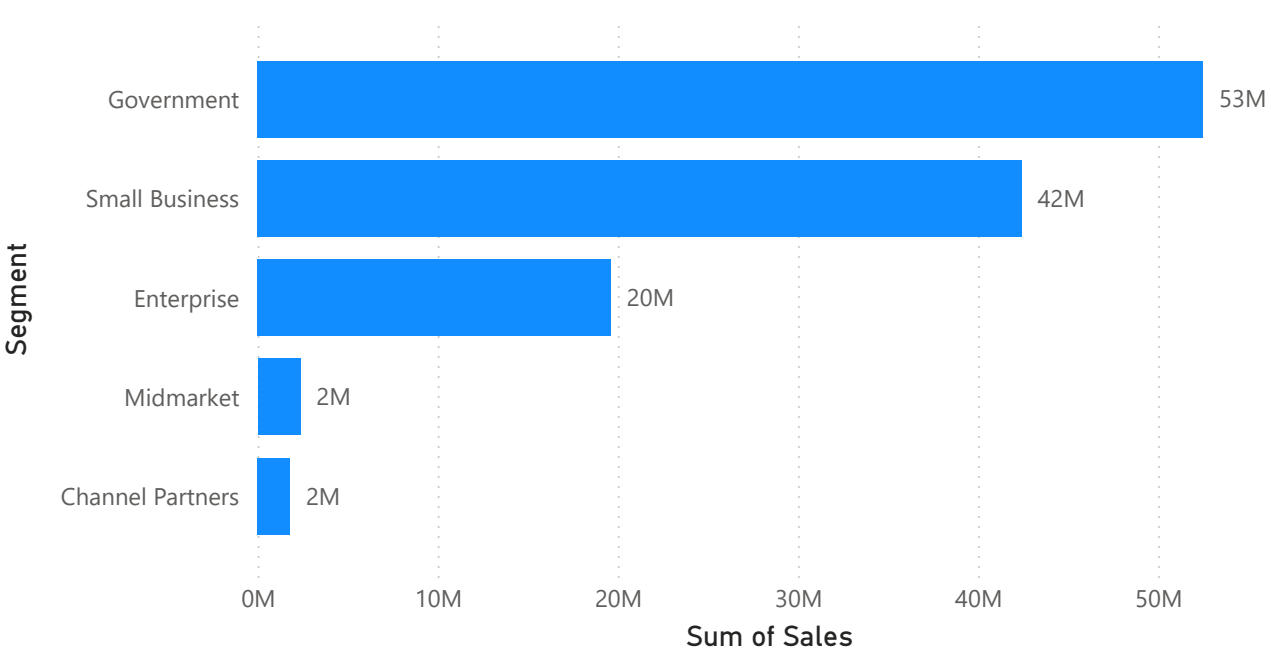
Manufacturing Price Over Months



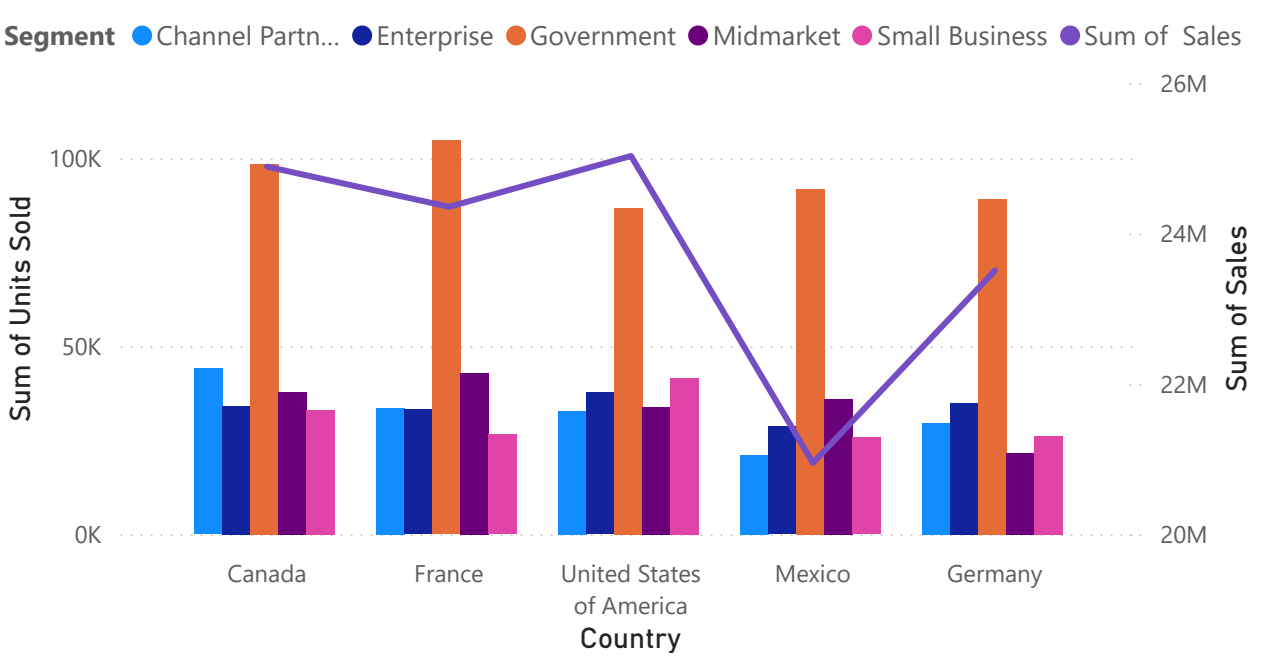
Manufacturing Price by Product



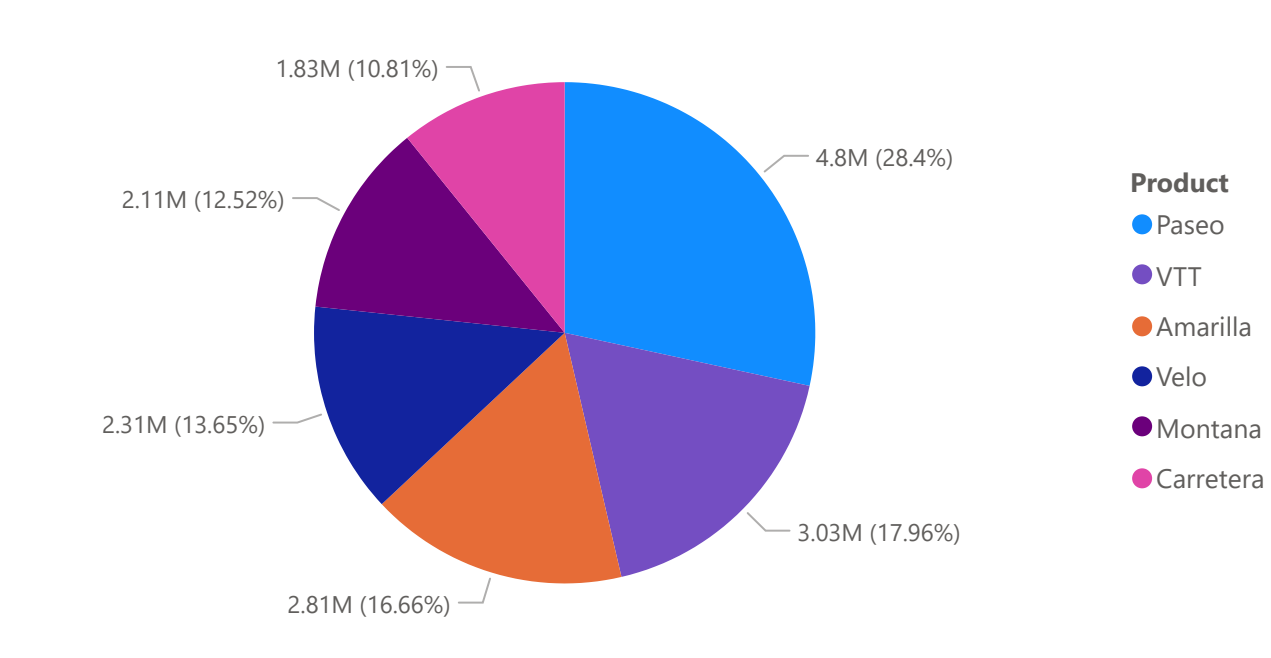
Sales by Segment



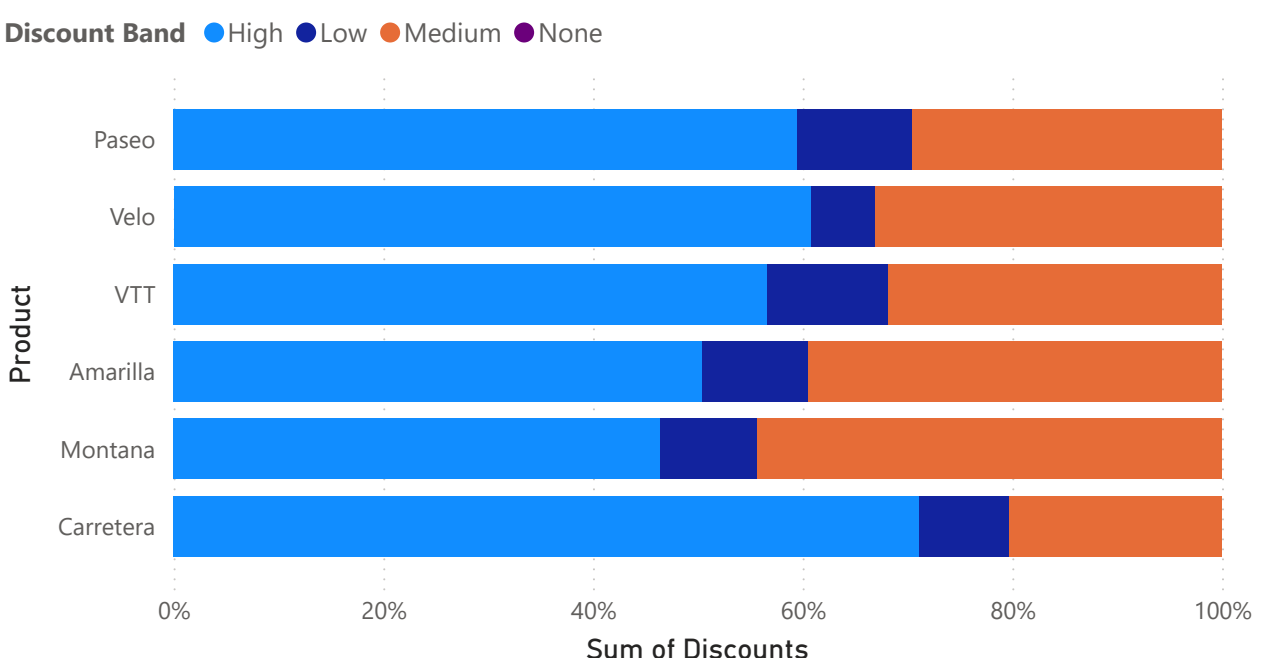
Units Sold & Sum of Sales by Country and Segment



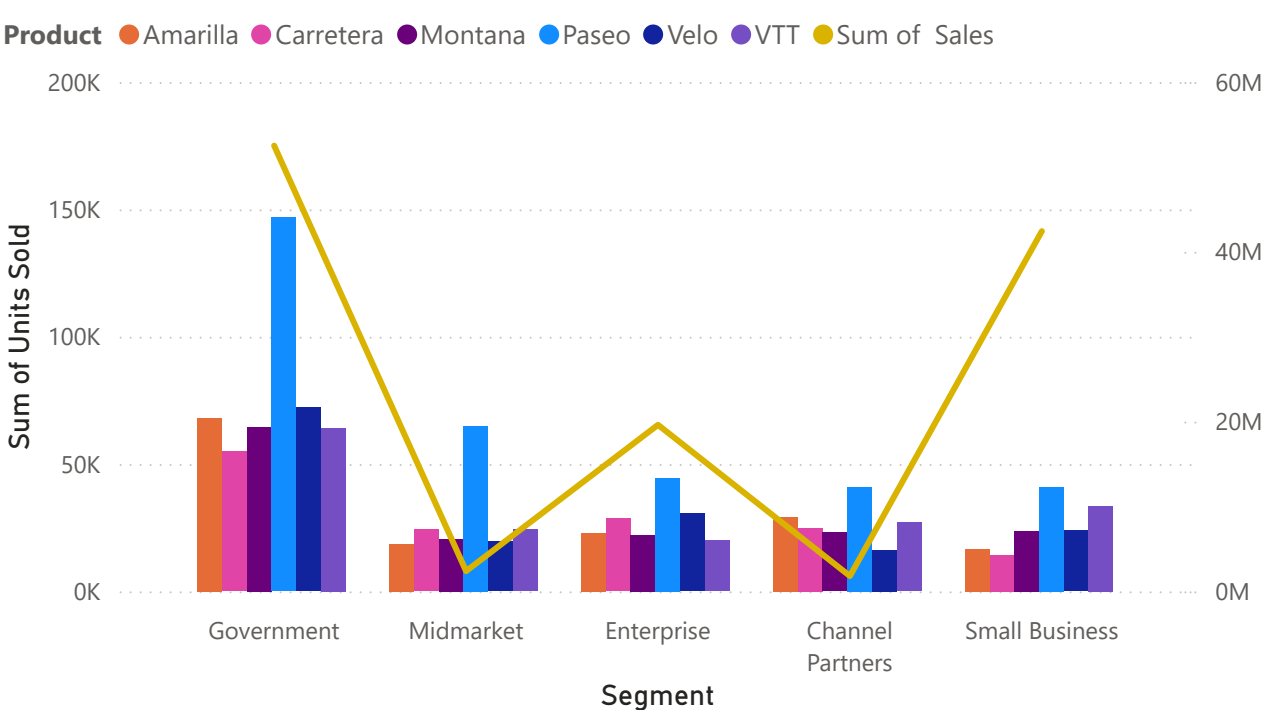
Profit by Product



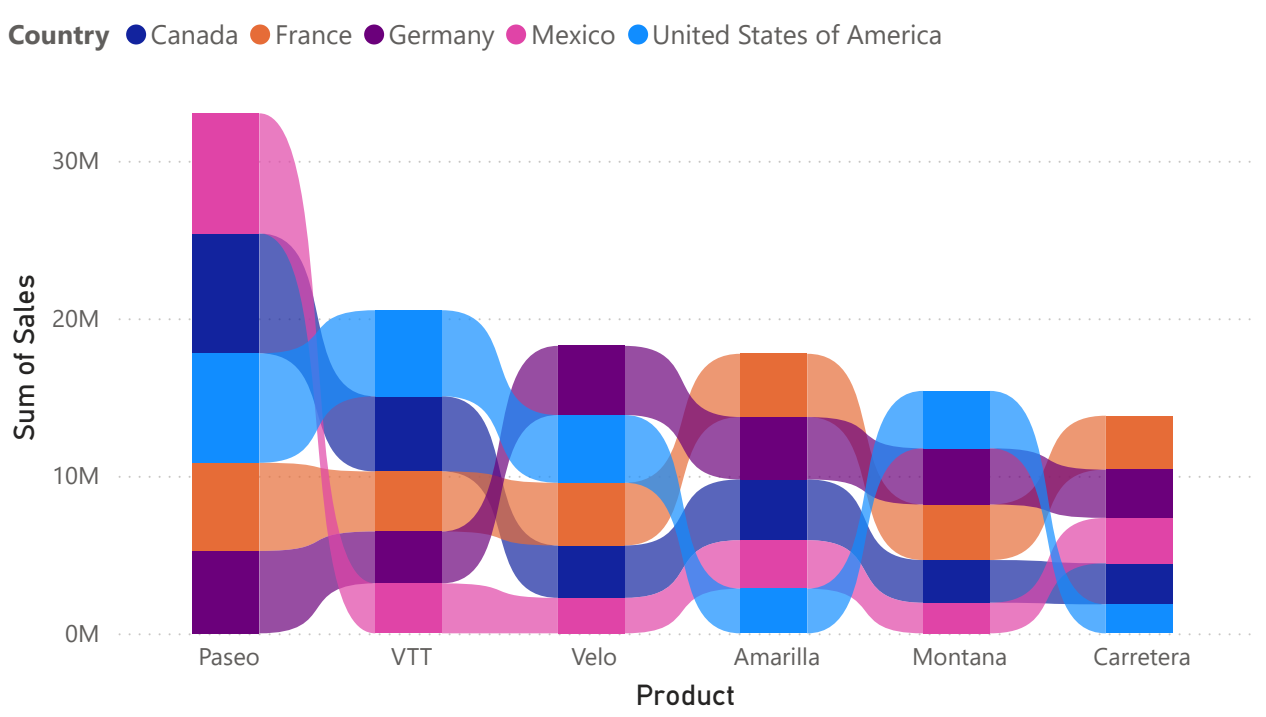
Discounts by Product and Discount Band



Units Sold & Sum of Sales by Segment & Product



Sum of Sales by Product and Country



Key Influencers - Profit Increment

Report Date: 05/03/2025

Report By: Sanket Angchekar

Key influencers Top segments

What influences Profit to Increase ?

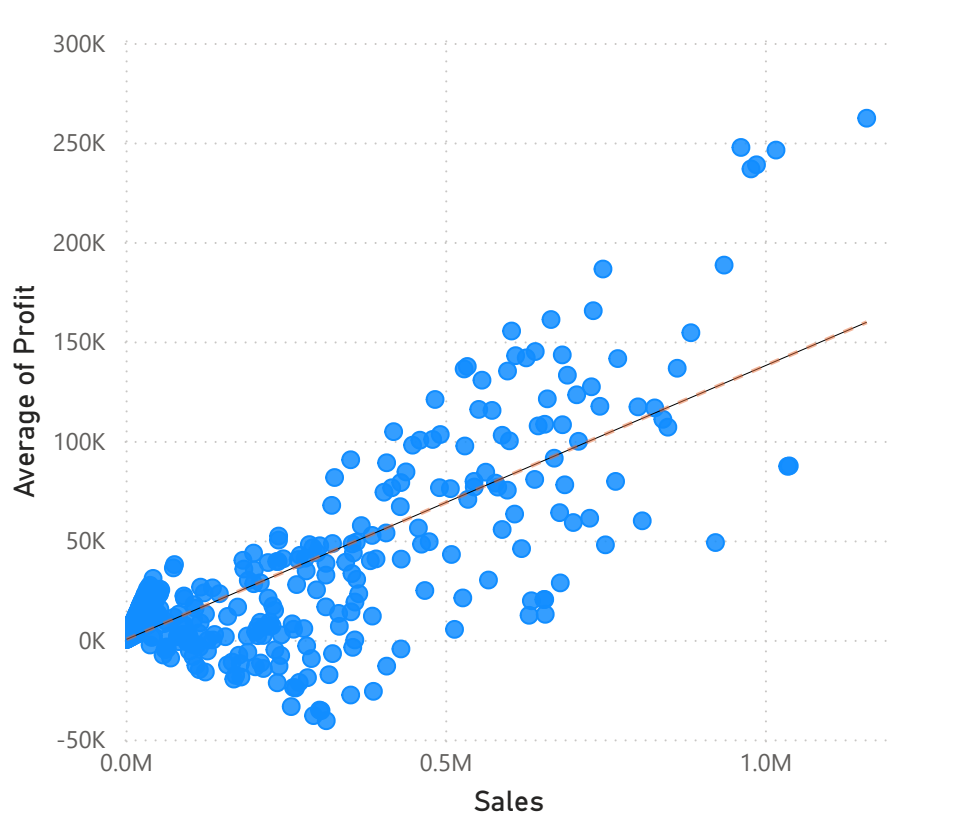
When...

Sum of Sales goes up
236557.20

...the average of Profit
increases by

35.01K

← On average when Sum of Sales increases, Profit also increases.



Key influencers Top segments

What influences Profit to Increase ?

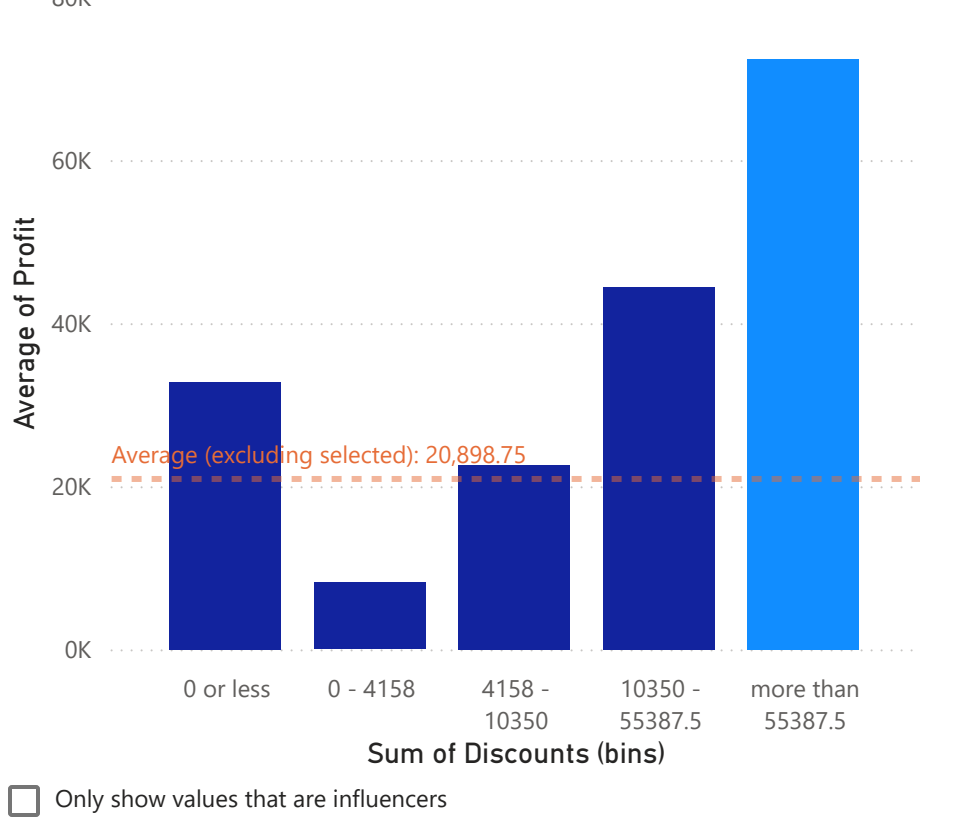
When...

Sum of Discounts is more
than 55387.5

...the average of Profit
increases by

51.47K

← Profit is more likely to increase when Sum of Discounts is more than 55387.5 than otherwise (on average).



Key influencers Top segments

What influences Profit to Increase ?

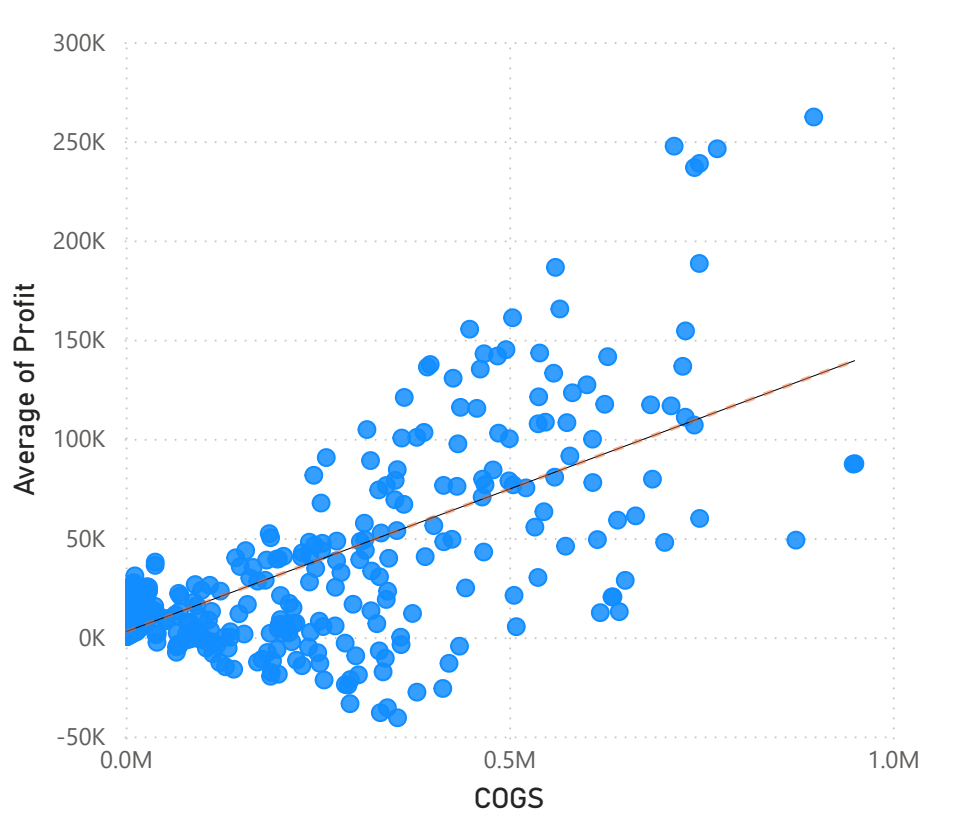
When...

Sum of COGS goes up
203719.84

...the average of Profit
increases by

31.78K

← On average when Sum of COGS increases, Profit also increases.



Key influencers Top segments

What influences Profit to Increase ?

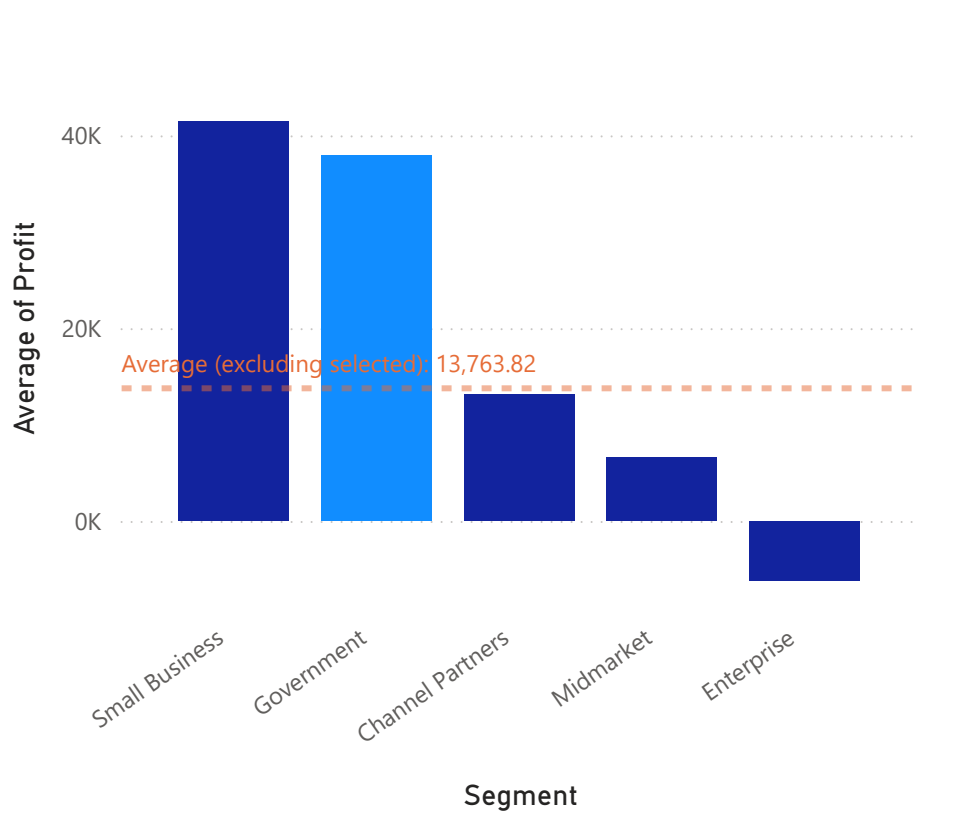
When...

Segment is Government

...the average of Profit
increases by

24.2K

← Profit is more likely to increase when Segment is Government than otherwise (on average).



Key influencers Top segments

What influences Profit to Increase ?

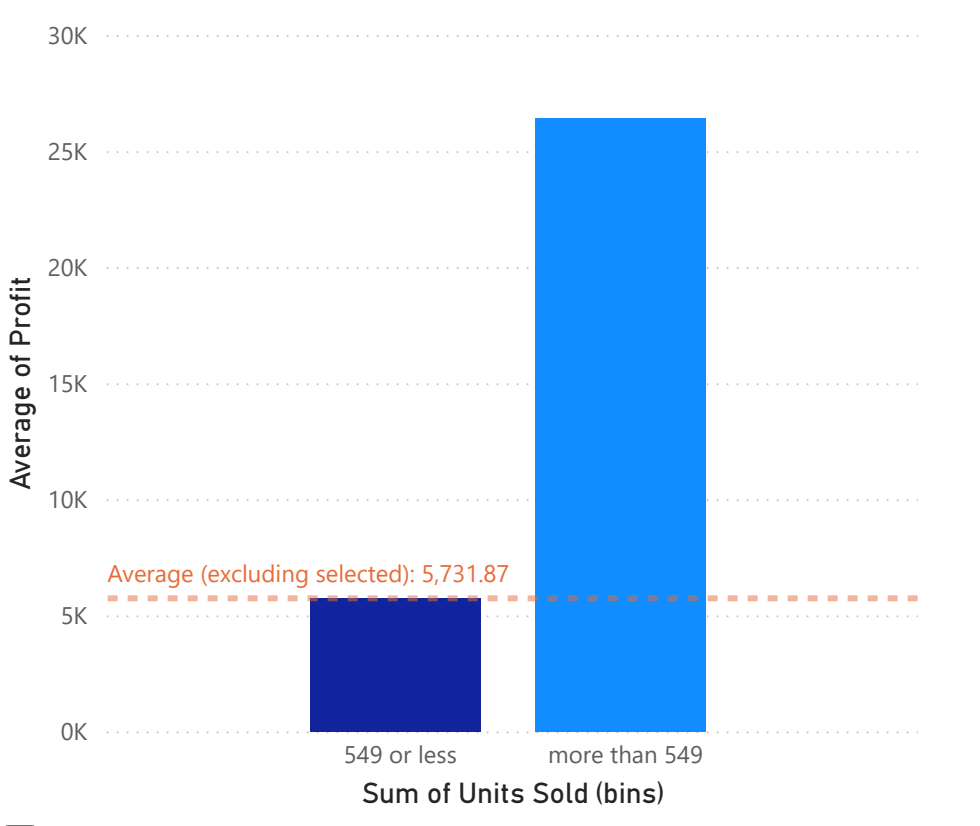
When...

Sum of Units Sold is more
than 549

...the average of Profit
increases by

20.71K

← Profit is more likely to increase when Sum of Units Sold is more than 549 than otherwise (on average).



Key Influencers - Sales Decrement

Key influencers Top segments

What influences Sum of Sales to Decrease ?

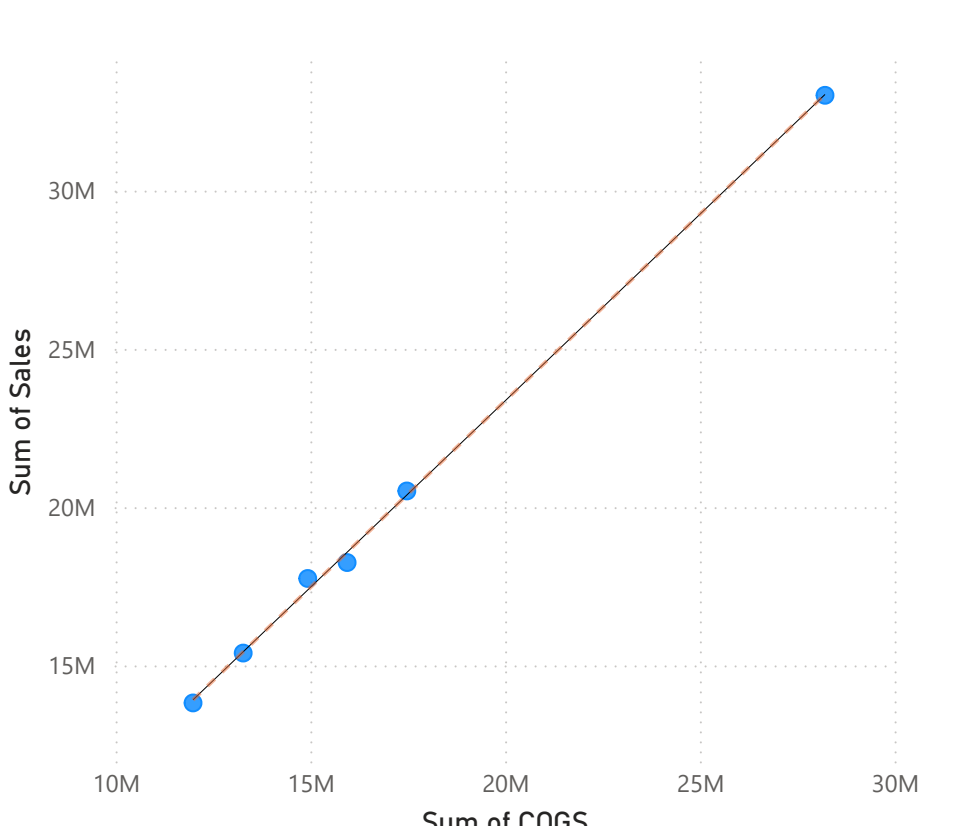
When...

Sum of COGS goes down
5328238.05

...the average of Sum of
Sales decreases by

6.02M

← On average when Sum of COGS decreases, Sum of Sales also decreases.



Key influencers Top segments

What influences Sum of Sales to Decrease ?

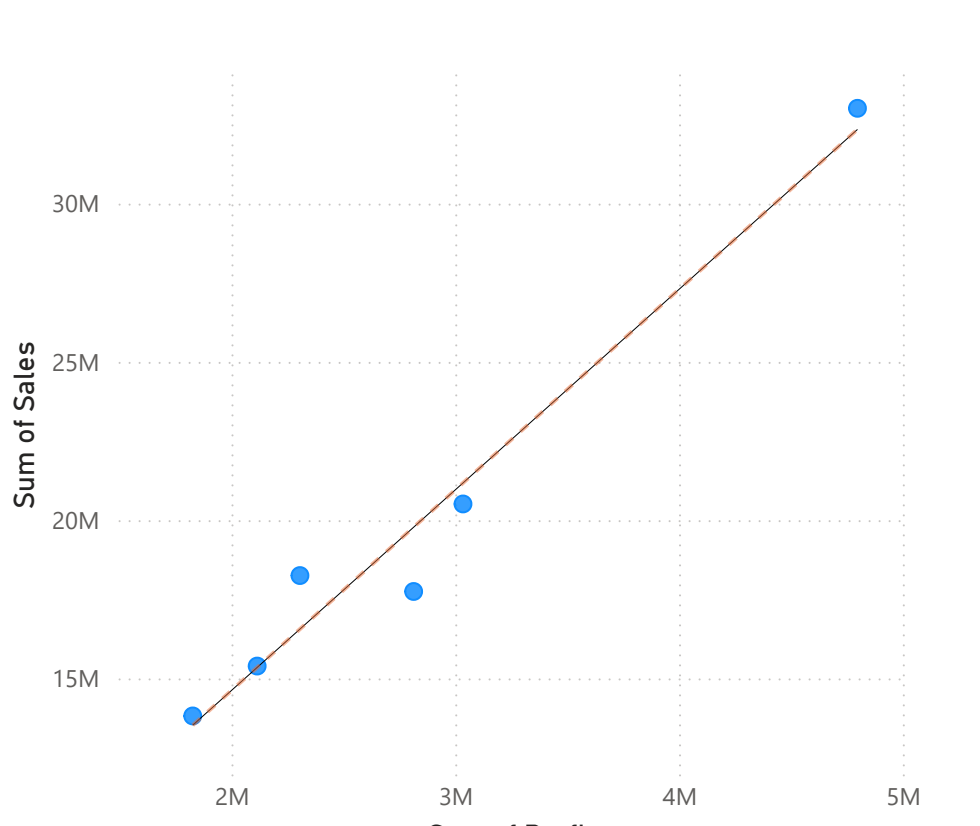
When...

Sum of Profit goes down
975042.56

...the average of Sum of
Sales decreases by

5.51M

← On average when Sum of Profit decreases, Sum of Sales also decreases.



Key influencers Top segments

What influences Sales to Decrease ?

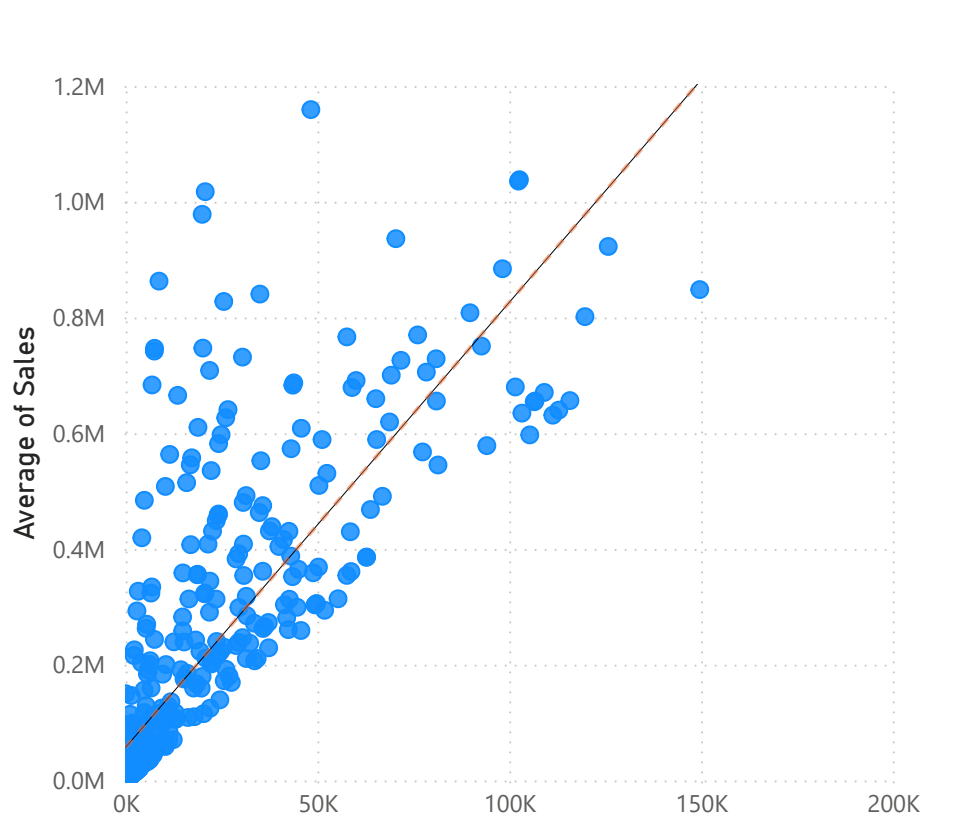
When...

Sum of Discounts goes
down 22946.52

...the average of Sales
decreases by

205.8K

← On average when Sum of Discounts decreases, Sales also decreases.



Decomposition Trees

Report Date: 05/03/2025
Report By: Sanket Angchekar

