

## Job Stimulation

Identify which product category contributes the most to total sales.

Row Labels	Sum of Sales
Central	448284.7
East	592171.49
South	357105.12
West	526776.57
<b>Grand Total</b>	<b>1924337.88</b>

Determine the product that has generated the highest sales and profit.

Row Labels	Sum of Sales	Sum of Profit
Canon imageCLASS 2200 Advanced Copier	13999.96	6719.98
Fellowes PB500 Electric Punch Plastic Comb Binding Machine with Manual Bind	8134.34	3050.38
Canon PC1060 Personal Laser Copier	6719.90	2267.97
Hewlett Packard LaserJet 3310 Copier	6239.90	2183.96
LogitechÂ Z-906 Speaker sys - home theater - 5.1-CH	4289.87	1715.95
Plantronics Savi W720 Multi-Device Wireless Headset System	3797.55	1670.92
Ibico EPK-21 Electric Binding System	4535.98	1644.29
Canon PC940 Copier	3149.93	1480.47
LogitechÂ P710e Mobile Speakerphone	7467.21	1418.77
Canon Image Class D660 Copier	2999.95	1379.98
Fellowes PB300 Plastic Comb Binding Machine	3724.70	1257.09
GBC DocuBind 200 Manual Binding Machine	3031.06	1136.65
GBC DocuBind P400 Electric Binding System	3266.38	1061.57
Canon Imageclass D680 Copier / Fax	3359.95	1049.99
Razer Tiamat Over Ear 7.1 Surround Sound PC Gaming Headset	2399.88	1031.95
Sanyo Counter Height Refrigerator with Crisper, 3.6 Cubic Foot, Stainless Steel/Black	3281.40	918.79
Standard Rollaway File with Lock	3423.61	890.14
Okidata MB760 Printer	7834.40	881.37
Sharp AL-1530CS Digital Copier	2399.95	869.98

Find out which city has the highest number of orders.

Row Labels	Sum of Sales
United States, Los Angeles, California	175851.34
United States, Seattle, Washington	119540.74
United States, San Francisco, California	112669.09
United States, San Diego, California	47521.03
United States, Denver, Colorado	12198.79
United States, Phoenix, Arizona	11000.26
United States, North Las Vegas, Nevada	9801.00
United States, Anaheim, California	7986.87
United States, Fresno, California	7888.53
United States, Sacramento, California	7311.28
United States, Tucson, Arizona	6313.02
United States, San Jose, California	6071.23
United States, Oakland, California	5964.42
United States, Springfield, Oregon	5761.27
United States, Brentwood, California	5090.11
United States, Louisville, Colorado	5070.42
United States, Long Beach, California	4933.83
United States, Great Falls, Montana	4605.58
United States, Santa Barbara, California	4289.23

Identify customers who have contributed the most to total revenue.

Row Labels	Sum of Sales
RaymondBuch@gmail.com	14345.28
KenLonsdale@gmail.com	8472.39
EdwardHooks@gmail.com	7447.77
JaneWaco@gmail.com	7391.53
KarenFerguson@gmail.com	7182.77
NickCrebassa@gmail.com	6734.23
ClayLudtke@gmail.com	6069.64
YanaSorensen@gmail.com	5754.17
NoraPreis@gmail.com	5564.60
WilliamBrown@gmail.com	5523.05
RickWilson@gmail.com	5347.87
FredHopkins@gmail.com	5054.48
DennisPardue@gmail.com	4941.68
MaxJones@gmail.com	4909.71
TamaraWillingham@gmail.com	4907.67
RobertMarley@gmail.com	4881.13
KeithHerrera@gmail.com	4809.70
MaribethSchnelling@gmail.com	4468.34
AlanDominguez@gmail.com	4353.34

Calculate the average number of items purchased per order.

Row Labels	Count of Product Name	Count of Order ID
WilliamBrown@gmail.com	24	24
ArthurPrichep@gmail.com	23	23
RickWilson@gmail.com	19	19
GregGuthrie@gmail.com	17	17
ZuschussCarroll@gmail.com	16	16
DarrinSayre@gmail.com	16	16
SallyHughsby@gmail.com	15	15
RubenDartt@gmail.com	15	15
SanjitChand@gmail.com	15	15
LenaCacioppo@gmail.com	15	15
LenaCreighton@gmail.com	15	15
EdwardHooks@gmail.com	15	15
AriannelIrving@gmail.com	15	15
ClayLudtke@gmail.com	15	15
KeithHerrera@gmail.com	14	14
LaurelBeltran@gmail.com	14	14
StevenCartwright@gmail.com	14	14
DamalaKotsonis@gmail.com	14	14
KunstMiller@gmail.com	13	13

List the top 5 most sold products.

Row Labels	Sum of Sales
Canon imageCLASS 2200 Advanced Copier	13999.96
High Speed Automatic Electric Letter Opener	13100.24
Global Troy Executive Leather Low-Back Tilter	10019.60
Fellowes PB500 Electric Punch Plastic Comb Binding Machine with Manual Bind	8134.34
GuestStacker Chair with Chrome Finish Legs	8030.02