

# WHO ARE WE

duMonde is one of Australia's most progressive boutique Training and Consulting firms with a strong pedigree of working with Government & Industry to enhance productivity and competitiveness. We are now established as a market-leading provider of Strategic Planning, Sales, Marketing and Management Advisory related professional services across multiple sectors of the Australian market.

With operations throughout Australia, duMonde consultants and trainers leverage their years of international business experience working with clients big and small, to build the capabilities they need to create competitive advantage and achieve outstanding operational results.

Key to this success is duMonde's investment in a practitioner-based approach to professional services delivery, which is built upon the formal transfer of real-life knowledge and practical business experience from our team to the client.

## OUR VISION

Our vision is to be Australia's premier Training & Consulting firm, focused on the delivery of the best and most innovative Strategy, Sales, Marketing & Management Advisory Services.

## OUR MISSION

To stay growth focused and results-driven — by building long term customer partnerships through the provision of high quality, practical, responsive and value-for-money solutions, in highly specialised subject matters, critical to building industry competitiveness and generating growth.

## CORE VALUES



### EXCELLENCE

We strive to achieve absolute excellence for all our clients in terms of interaction, service, deliverables and outcomes.



### RESULTS FOCUSED

We are determined to ensure our clients are completely satisfied with the result of our engagement and are consequently equipped with implementable and measurable outcomes on completion.



### INNOVATION

We apply leadership, creativity, coupled with our unique problem solving skills in the development of highly innovative solutions for our customers.



### ENTREPRENEURIALISM

We employ a team of highly creative problem solvers, generating unique solutions for our clients. At duMonde, we pride ourselves on providing the catalyst for change and continuous improvement, inspiring our Clients to “do things differently”.



### ENJOYMENT

The duMonde team thrives on building excellent long-term relationships with our clients, gaining immense satisfaction through collaboratively generating outstanding results.