

CONSULTING&MANAGEMENT ADVISORYSERVICES



Strategic Planning Services

duMonde is a leading provider of strategic planning services, applying our unique capabilities we effectively assist clients in implementing integrated strategy and business planning processes.

Services Offered Include:

- ▶ Strategic Reviews
- ▶ Balanced Scorecard Development
- ▶ Strategy and Business Plan Development
- ▶ A range of enablers and support services



Sales & Marketing Services

duMonde understands the importance of business capture, CRM and bid management processes; augmenting our clients business winning capabilities through resource, process, systems and support infrastructure optimization.

Services Offered Include:

- ▶ Independent Bid Reviews (6-Hats)
- ▶ Sales, Marketing & Presentations Support Services
- ▶ Pitch & Tender Writing Support Services
- ▶ BD Opportunities Pipeline Development



Management Advisory Services

duMonde's provides a cost-effective mechanism for our clients to regularly access our industry leading expertise in support of strategy implementation, corporate governance and operational management.

Services Offered Include:

- ▶ Leadership and Management Mentoring
- ▶ Customer Relationship Management Support Services
- ▶ Governance and Business Sustainability Planning & Support
- ▶ Monthly Advisory Board Services
- ▶ Export Facilitation & Skills Development
- ▶ Operational Framework
- ▶ Global Supply Chain Programs
- ▶ Business Process Outsourcing Solutions



Training Solutions

duMonde is a preferred provider of specialist training services to both Government and Industry. Our aim is to deliver efficient, cost effective, flexible training solutions specific to organizational needs.

- ▶ Successful Strategic Planning
- ▶ Successful Exporting
- ▶ Successful Marketing & Presentation
- ▶ Successful Business Winning
- ▶ Successful Tradeshow/Missions, Events & Exhibitions
- ▶ Compelling Value Propositions
- ▶ Fair Trade Agreements
- ▶ Successful Tendering
- ▶ Doing Business in Defence