

# TRAININGSOLUTIONS & CAPABILITYPARTNERSHIPS

duMonde recognises that companies struggle with insufficient depth of skill and capability within their businesses. By establishing Training Capability Partnerships (TCP) with our clients, duMonde effectively identify, prioritise, source and deliver valuable targeted training solutions.

Each year, our goal is to prioritise our Training offerings on the basis of those areas which we see as being the most common skills and capability gaps across our Australian client-base.

Our current Course Portfolio includes:



## **Successfully Doing Business in Defence**

Assisting company's growth and presence in the Defence & Aerospace sector.



## **Successful Business Winning**

Improve your return on investment at tradeshow, industry events and exhibitions.



## **Successful Exporting**

Confidently access and pursue exporting opportunities in the global marketplace.



## **Fair Trade Agreements**

Practical & implementable training on Free Trade Agreements with China, Japan, & Korea.



## **Strategic Planning for SME's**

Focused on fundamental setting of meaningful strategic directions relevant for your business.



## **Successful Tendering**

Enhance business tendering processes, and new business winning opportunities.



## **Further areas of expertise...**

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| ▶ Leadership & People Management  | ▶ Customer Relationship & Stakeholder Management |
| ▶ Project Management & Program Implementation (Includes Scheduling, EVMS, EACs) | ▶ Negotiations & Influencing                     |
| ▶ Change Management & Process Improvement                                       | ▶ Integrated Logistics Solutions                 |
| ▶ Business Acumen & Financial Awareness   | ▶ Systems Engineering                            |
| ▶ Quality Management, Control & Compliance                                      | ▶ APQP, FMEA, Design Reviews                     |