Martin Nikolov

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🎂 **Date of birth**: 02/06/1994

♂ **Gender:** Male

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WORK EXPERIENCE

Application developer. at Alkaloid AD Macedonia [10/2023 –]

- Working in the digitalization department with a focus on SAP Process Integration (PI/PO). Utilizing SAP Integration Builder (IB) and Enterprise Service Repository (ESR) in a RedHat-based Java environment. Tasks include configuring and maintaining integration interfaces, adapting ABAP code to manage dynamic endpoints (especially in environments with multiple test systems), and contributing to company-wide initiatives involving CRM, serialization, and AI implementation.

Junior SAP XI/PO/PI. at A1 Telekom Austria Group [03/2022 – 09/2023]

- Contributed to the multinational OneSAP EuroConversion project by developing and configuring SAP PI/PO XI interfaces across various communication channels. Designed and implemented JSON-to-XML Java converters, created operation and message mappings, and managed transports across all system layers (DEV, TEST, PRD) on NetWeaver 7.5.

Data mining and Zoho CRM at Keri Systems Inc., Freelance remote work [09/2021 – 02/2023]

- Performed data mining across several internal systems at Keri and structured the information into Zoho CRM for improved sales and support operations. Created and organized CRM records, and optimized database workflows using custom CRM automations.

E-Mail Marketing Campaigns specialist at Influencers Club, Freelance remote work [04/2021 – 08/2021]

- Managed email marketing campaigns for clients such as OneMoreActive and LesGems. Responsibilities included lead generation, contact list building, campaign copywriting, and performance tracking using tools like Lemlist and Mailchimp

Technical Assistant at PowerView Dooel, Skopje [01/2021 – 03/2021]

- Assisted in the installation and configuration of smart building systems, including video surveillance and access control. Prepared and tested devices for deployment and provided first-line technical support.

Substitute teacher of Mathematics in High school and Primary school at the territory of Manipaculity of Sveti Nikole [11/2015 – 2020]

- Worked as a substitute mathematics teacher in both primary and secondary schools across Sveti Nikole. Delivered math lessons tailored to various age groups and adapted teaching methods to meet student needs and school curricula.

EDUCATION AND TRAINING

SAP: BIT500 SAP Java Process Integration
[2022]

SAP : ERP, PI/PO, Adapters, S/4Hana
[2022]

Selenium QA: Automation Software Tester at SEMOS Education Center
[2021]

Java SE8 Fundamentals: at SEMOS Education Center
[2021]

ISTQB Software Testing Foundation: Manual Software Tester at SEMOS Education Center
[2021]

Telecom Talent Program: Quality Assurance – Seavus Education and Development Center
[03/ 2021 – 06/2021]

Master degree: Specialist in security engineering MSI "Gavrilo Romanovich Derzhavin" – Sveti Nikole
[2016 – 2018]
Bachelor of Business Informatics University of " Goce Delchev" - Shtip, Faculty of computerscience
[2012 – 2016]

ERASMUS + Student of Universety "1 DECEMBRIE 1918" Alba Iulia – Romania
[02/2015 – 07/2015]

CERTIFICATE: *PL-300: Microsoft Power BI Data Analyst*
CERTIFICATE: Contemporary and creative learning methods and techniques
CERTIFICATE: Working with students with specific requirements in education
CERTIFICATE: ISTQB Software Testing Foundation
CERTIFICATE: JAVA SE8 Fundamentals

LANGUAGE SKILLS

Mother tongue(s):

Macedonian

English

LISTENING: C2 **READING:** C1 **WRITING:** C1

SPOKEN PRODUCTION: B2 **SPOKEN INTERACTION:** B2

SKILLS

Digital: Advanced Microsft Office / Java – beginner/ SQL – beginner/ HTML, CSS & JavaScript

Team-work oriented / Organizational and coordination skills / Self-organized / Good presenting skills / Motivated / Good communication skills / Decision-making

DRIVING LICENCE

Driving Licence: **B**