

Job Match Scoring Report

Candidate: Antonio Gutierrez Amaranto **Position:** Remote Virtual Assistant – Sales Support onuses
Company: UZ Marketing **Date:** 2025-11-14 **Report Generated:** 2025-11-15 04:34

Overall Match Score: 79.8% - STRONG FIT [EXCELLENT]

#####— 79.8%

Recommendation

STRONG FIT

Apply with confidence. Emphasize your key strengths.

Dimensional Analysis

1. Technical Skills Match: 100% [EXCELLENT]

Weight: 30% | **Contribution to Global Score:** 30.0%

#####— 100% - Excellent

Analysis: 0/0 technical skills matched

2. Experience Depth & Relevance: 91.0% [EXCELLENT]

Weight: 25% | **Contribution to Global Score:** 22.8%

#####— 91.0% - Excellent

Analysis: 5+ years with 6 quantifiable achievements

- **Years of Experience:** 5+ years
 - **Quantifiable Achievements:** 6
 - **Years Score:** 100%
 - **Responsibility Level:** 70%
 - **Impact Score:** 100%
-

3. Domain Knowledge: 50.0% [WARNING]

Weight: 20% | **Contribution to Global Score:** 10.0%

#####— 50.0% - Moderate

Analysis: 1/2 domain areas matched

[+] **Relevant Domains:** - E-Commerce

4. Soft Skills & Cultural Fit: 100.0% [EXCELLENT]

Weight: 15% | **Contribution to Global Score:** 15.0%

100.0% - Excellent

Analysis: 2/2 soft skills demonstrated

[+] **Demonstrated Soft Skills:** - Leadership - Stakeholder

5. Achievement Quality: 20.0% [NEEDS IMPROVEMENT]

Weight: 10% | **Contribution to Global Score:** 2.0%

20.0% - Weak

Analysis: 0 high-quality achievements mapped to 16 requirements

- **High Quality Matches:** 0
 - **Medium Quality Matches:** 0
 - **Low Quality Matches:** 16
 - **Total Requirements:** 16
-

Key Strengths for This Role

1. Technical Skills

Strong match in 0 key technical areas

Evidence:

2. Experience

5+ years with proven track record

Evidence: 6 quantifiable achievements

3. Domain Knowledge

Relevant industry experience

Evidence: e-commerce

Actionable Recommendations

1. [GOOD] [Medium Priority] Strengthen your achievement examples

Add more quantifiable metrics to your experience

2. [NEEDS IMPROVEMENT] [High Priority] Prepare specific examples

Ready 2-3 stories highlighting:

Detailed Requirement Matching

Match Level	Requirement	Evidence
[WARNING] Weak	Living in Latin America (LATAM)	No direct evidence, transferable skills applicable
[WARNING] Weak	Fluent English (written and spoken)	No direct evidence, transferable skills applicable
[WARNING] Weak	Confident speaking with customers on the phone	No direct evidence, transferable skills applicable
[WARNING] Weak	Strong organization and time management skills	No direct evidence, transferable skills applicable
[WARNING] Weak	Comfortable with Google Workspace / Microsoft Offi...	No direct evidence, transferable skills applicable
[WARNING] Weak	Experience in sales support, telemarketing, custom...	No direct evidence, transferable skills applicable
[WARNING] Weak	Make warm calls to past and existing customers	No direct evidence, transferable skills applicable
[WARNING] Weak	Build and maintain strong relationships with clien...	No direct evidence, transferable skills applicable
[WARNING] Weak	Follow up on quotes, pending orders, and leads	No direct evidence, transferable skills applicable
[WARNING] Weak	Work with clear KPIs and weekly/monthly goals (cal...	No direct evidence, transferable skills applicable
[WARNING] Weak	Hit sales target	No direct evidence, transferable skills applicable
[WARNING] Weak	Compensation & Bonuses	No direct evidence, transferable skills applicable
[WARNING] Weak	Competitive base salary in USD	No direct evidence, transferable skills applicable
[WARNING] Weak	Performance-based bonuses for hitting KPIs and sal...	No direct evidence, transferable skills applicable
[WARNING] Weak	Extra earning potential when you consistently achi...	No direct evidence, transferable skills applicable
[WARNING] Weak	We want someone who is motivated by results and ex...	No direct evidence, transferable skills applicable

Next Steps

[+] Recommended Actions:

1. **Apply within 24-48 hours** - This is a strong match
2. **Preparation time:** 2-3 hours recommended
3. **Focus areas:** Review the strengths above and prepare specific examples
4. **Cover letter:** Emphasize key achievements that align with requirements

About This Report

This report was generated automatically by the **Advanced CV Personalization & Scoring System**.

Scoring Methodology: - Multi-dimensional analysis across 5 key areas - Weighted scoring based on importance of each dimension - Evidence-based matching using candidate's actual achievements - Transparent calculation with detailed breakdowns

Confidence Level: This scoring is based on keyword matching and achievement mapping. Individual job requirements may vary, and human judgment should be used to complement this analysis.

Generated on 2025-11-15 at 04:34:34