

# Job Match Scoring Report

**Candidate:** Antonio Gutierrez Amaranto **Position:** Business Development Manager **Company:** Teilur Talent **Date:** 2025-11-10 **Report Generated:** 2025-11-12 18:06

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**Overall Match Score: 83.7% - STRONG FIT [EXCELLENT]**

#####- 83.7%

## Recommendation

### STRONG FIT

Apply with confidence. Emphasize your key strengths.

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## Dimensional Analysis

### 1. Technical Skills Match: 100.0% [EXCELLENT]

**Weight:** 30% | **Contribution to Global Score:** 30.0%

##### 100.0% - Excellent

**Analysis:** 1/1 technical skills matched

[+] **Matched Skills:** - sql

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### 2. Experience Depth & Relevance: 91.0% [EXCELLENT]

**Weight:** 25% | **Contribution to Global Score:** 22.8%

#####- 91.0% - Excellent

**Analysis:** 5+ years with 6 quantifiable achievements

- **Years of Experience:** 5+ years
  - **Quantifiable Achievements:** 6
  - **Years Score:** 100%
  - **Responsibility Level:** 70%
  - **Impact Score:** 100%
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### 3. Domain Knowledge: 66.7% [GOOD]

**Weight:** 20% | **Contribution to Global Score:** 13.3%

#####- 66.7% - Good

**Analysis:** 2/3 domain areas matched

[+] **Relevant Domains:** - Technology - E-Commerce

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#### 4. Soft Skills & Cultural Fit: 80.0% [EXCELLENT]

Weight: 15% | Contribution to Global Score: 12.0%

#####– 80.0% - Strong

Analysis: 4/5 soft skills demonstrated

[+] **Demonstrated Soft Skills:** - Leadership - Collaboration - Training - Communication

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#### 5. Achievement Quality: 55.6% [GOOD]

Weight: 10% | Contribution to Global Score: 5.6%

#####— 55.6% - Good

Analysis: 4 high-quality achievements mapped to 9 requirements

- **High Quality Matches:** 4
  - **Medium Quality Matches:** 0
  - **Low Quality Matches:** 5
  - **Total Requirements:** 9
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### Key Strengths for This Role

#### 1. Technical Skills

Strong match in 1 key technical areas

*Evidence:* sql

#### 2. Experience

5+ years with proven track record

*Evidence:* 6 quantifiable achievements

#### 3. Domain Knowledge

Relevant industry experience

*Evidence:* technology, e-commerce

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### Actionable Recommendations

#### 1. [GOOD] [Medium Priority] Strengthen your achievement examples

Add more quantifiable metrics to your experience

#### 2. [NEEDS IMPROVEMENT] [High Priority] Prepare specific examples

Ready 2-3 stories highlighting: sql

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## Detailed Requirement Matching

Match Level	Requirement	Evidence
[WARNING] Weak	Proven experience in business development or partn...	No direct evidence, transferable skills applicable
[GOOD] Moderate	Identify, recruit, and onboard new partners focuse...	Built 20+ SQL stored procedures, improving query performance...
[WARNING] Weak	Develop and implement a partner enablement strateg...	No direct evidence, transferable skills applicable
[GOOD] Moderate	Create targeted value propositions for different p...	Built 20+ SQL stored procedures, improving query performance...
[WARNING] Weak	Establish and manage partner-specific revenue targ...	No direct evidence, transferable skills applicable
[WARNING] Weak	Collaborate with regional sales teams to align goa...	No direct evidence, transferable skills applicable
[GOOD] Moderate	Represent the company at industry events and partn...	Built 20+ SQL stored procedures, improving query performance...
[GOOD] Moderate	Provide market intelligence and feedback to produc...	Built 20+ SQL stored procedures, improving query performance...
[WARNING] Weak	Design and deliver partner training programs and c...	No direct evidence, transferable skills applicable

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## Next Steps

### [+] Recommended Actions:

1. **Apply within 24-48 hours** - This is a strong match
2. **Preparation time:** 2-3 hours recommended
3. **Focus areas:** Review the strengths above and prepare specific examples
4. **Cover letter:** Emphasize key achievements that align with requirements

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## About This Report

This report was generated automatically by the **Advanced CV Personalization & Scoring System**.

**Scoring Methodology:** - **Multi-dimensional analysis** across 5 key areas - **Weighted scoring** based on importance of each dimension - **Evidence-based matching** using candidate's actual achievements - **Transparent calculation** with detailed breakdowns

**Confidence Level:** This scoring is based on keyword matching and achievement mapping. Individual job requirements may vary, and human judgment should be used to complement this analysis.

*Generated on 2025-11-12 at 18:06:40*