

# Job Match Scoring Report

**Candidate:** Antonio Gutierrez Amaranto **Position:** Business Development Manager **Company:** Teilur  
**Talent Date:** 2025-11-10 **Report Generated:** 2025-11-12 18:06

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**Overall Match Score: 83.7% - STRONG FIT [EXCELLENT]**

#####-- 83.7%

## Recommendation

**STRONG FIT**

Apply with confidence. Emphasize your key strengths.

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## Dimensional Analysis

**1. Technical Skills Match: 100.0% [EXCELLENT]**

**Weight:** 30% | **Contribution to Global Score:** 30.0%

#####-- 100.0% - Excellent

**Analysis:** 1/1 technical skills matched

[+] **Matched Skills:** - sql

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**2. Experience Depth & Relevance: 91.0% [EXCELLENT]**

**Weight:** 25% | **Contribution to Global Score:** 22.8%

#####-- 91.0% - Excellent

**Analysis:** 5+ years with 6 quantifiable achievements

- **Years of Experience:** 5+ years
  - **Quantifiable Achievements:** 6
  - **Years Score:** 100%
  - **Responsibility Level:** 70%
  - **Impact Score:** 100%
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**3. Domain Knowledge: 66.7% [GOOD]**

**Weight:** 20% | **Contribution to Global Score:** 13.3%

#####-- 66.7% - Good

**Analysis:** 2/3 domain areas matched

[+] **Relevant Domains:** - Technology - E-Commerce

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#### **4. Soft Skills & Cultural Fit: 80.0% [EXCELLENT]**

**Weight:** 15% | **Contribution to Global Score:** 12.0%

#####— 80.0% - Strong

**Analysis:** 4/5 soft skills demonstrated

[+] **Demonstrated Soft Skills:** - Leadership - Collaboration - Training - Communication

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#### **5. Achievement Quality: 55.6% [GOOD]**

**Weight:** 10% | **Contribution to Global Score:** 5.6%

#####— 55.6% - Good

**Analysis:** 4 high-quality achievements mapped to 9 requirements

- **High Quality Matches:** 4
  - **Medium Quality Matches:** 0
  - **Low Quality Matches:** 5
  - **Total Requirements:** 9
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### **Key Strengths for This Role**

#### **1. Technical Skills**

**Strong match in 1 key technical areas**

*Evidence:* sql

#### **2. Experience**

**5+ years with proven track record**

*Evidence:* 6 quantifiable achievements

#### **3. Domain Knowledge**

**Relevant industry experience**

*Evidence:* technology, e-commerce

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### **Actionable Recommendations**

#### **1. [GOOD] [Medium Priority] Strengthen your achievement examples**

Add more quantifiable metrics to your experience

#### **2. [NEEDS IMPROVEMENT] [High Priority] Prepare specific examples**

Ready 2-3 stories highlighting: sql

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## Detailed Requirement Matching

Match Level	Requirement	Evidence
[WARNING] Weak	Proven experience in business development or partn...	No direct evidence, transferable skills applicable
[GOOD] Moderate	Identify, recruit, and onboard new partners focuse...	Built 20+ SQL stored procedures, improving query performance...
[WARNING] Weak	Develop and implement a partner enablement strateg...	No direct evidence, transferable skills applicable
[GOOD] Moderate	Create targeted value propositions for different p...	Built 20+ SQL stored procedures, improving query performance...
[WARNING] Weak	Establish and manage partner-specific revenue targ...	No direct evidence, transferable skills applicable
[WARNING] Weak	Collaborate with regional sales teams to align goa...	No direct evidence, transferable skills applicable
[GOOD] Moderate	Represent the company at industry events and partn...	Built 20+ SQL stored procedures, improving query performance...
[GOOD] Moderate	Provide market intelligence and feedback to produc...	Built 20+ SQL stored procedures, improving query performance...
[WARNING] Weak	Design and deliver partner training programs and c...	No direct evidence, transferable skills applicable

## Next Steps

### [+] Recommended Actions:

- 1. Apply within 24-48 hours** - This is a strong match
- 2. Preparation time:** 2-3 hours recommended
- 3. Focus areas:** Review the strengths above and prepare specific examples
- 4. Cover letter:** Emphasize key achievements that align with requirements

## About This Report

This report was generated automatically by the **Advanced CV Personalization & Scoring System**.

**Scoring Methodology:** - **Multi-dimensional analysis** across 5 key areas - **Weighted scoring** based on importance of each dimension - **Evidence-based matching** using candidate's actual achievements - **Transparent calculation** with detailed breakdowns

**Confidence Level:** This scoring is based on keyword matching and achievement mapping. Individual job requirements may vary, and human judgment should be used to complement this analysis.

*Generated on 2025-11-12 at 18:06:40*