



# **Salesforce Deployment Guide**

Installing and configuring the adapter in Salesforce

**Document Control** 

Submitted by

**Eureka Digitization and Automation Services** 

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Sr. No.	Type of Information	Document Data
1.	Document Title	Salesforce Deployment Guide
2.	Document Code	EDAS_SDG_V1.0
3.	Date of Release	16 <sup>th</sup> August 2021
4.	Next Review On	1 <sup>st</sup> Mar 2022
5.	Document Approver	Wilson Nadar
6.	Document Owner	Kaustubh K. Domale
7.	Document Author(s)	Kaustubh K. Domale
8.	Document Classification	Internal

# **Document Reviewer**

Sr. No.	Document Reviewer	Reviewer Designation	Reviewers E-mail ID
1	Jaswinder Singh	СТО	<u>Jaswinder.singh@edas.tech</u>

# **Document Change History**

Version	Revision Date	Nature of Change	Date of Approval
1.0	16 <sup>th</sup> Aug 2021	Initial release	16 <sup>th</sup> Aug 2021





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# 1. INSTALLING THE ADAPTER IN SALESFORCE

Complete the procedures below to install and configure the Open CTI VAANI Adapter for Salesforce in your Salesforce environment.

#### 1.1 PREREQUISITES

- You have installed and configured Web Services.
- You have set up SSL for web server. For more information, see Configure SSL.

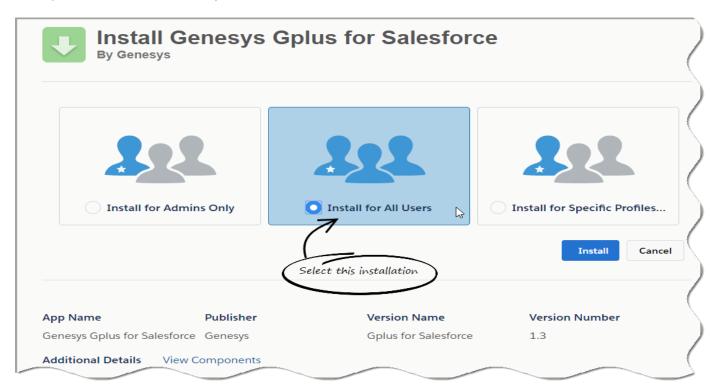
#### 1.2 START

1. Open the following URL to install the latest Open CTI Adapter for Salesforce package in Salesforce:

https://login.salesforce.com/packaging/installPackage.apexp?p0=04t41000000bSXh

If you're not logged in, Salesforce prompts for your username and password.

2. Now you should see the **Install Open CTI Adapter for Salesforce** page. Select an installation type. Generally, you should select **Grant access to all users**, but if you want to limit access to the adapter to specific profiles, then you can choose **Install for Specific Profiles**Click **Install**.

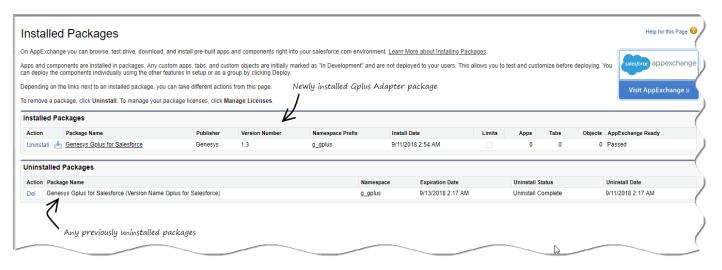


3. When you see the "Installation Complete!" message, click **Done**.





You should be redirected to the Installed Packages page, with "Genesys Gplus for Salesforce" included in the list.



#### **END**



#### 2. CONFIGURING THE ADAPTER IN SALESFORCE

Complete this procedure to define your call centre in Salesforce. The call centre was created when you installed the Gplus Adapter for Salesforce package.

#### 2.1 START

- 1. If you haven't already, login to Salesforce and go to Setup > Build > Customize > Call Center > Call Centers. Or, you can search for "Call Centers" in the Search All Setup field and select the "Call Centers" result. You should see the Introducing Salesforce CRM Call Center page. Note: You must have administrator privileges.
- You can select Don't show me this page again if you want to hide the page in the future, and click Continue.
- 3. On the All Call Centers page, click Edit next to the Genesys Gplus for Salesforce entry.
- 4. In the CTI Adapter URL field, replace GWS\_HOST:GWS\_PORT with the correct host and port for your installation of Web Services.

For example: https://198.51.100.23:8090/ui/crm-adapter/index.html?crm=salesforce

If you're enabling single sign-on in the adapter, add the authType=saml parameter to the CTI Adapter URL.

For example: https://198.51.100.23:8090/ui/crm-adapter/ index.html?crm=salesforce&authType=saml

You should leave the other options at their default values so the adapter works correctly in Salesforce.

#### Call Center Edit Help for this Page Genesys Gplus for Salesforce All Call Centers » Genesys Gplus for Salesforce Call Center Edit Save Cancel General Information = Required Information InternalName GenesysGplusForSalesforce Display Name Genesys Gplus for Salesforc CTI Adapter URL https://198.51.100.23:8090/ui Use CTI API true Softphone Height 400 Softphone Width 200 Save Cancel

Help for this Page 1



- 5. Click Save.
- 6. Click Manage Call Centre Users and then click Add users.

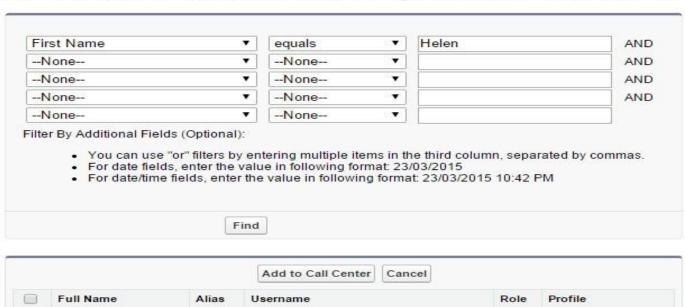


7. On the **Search for New Users** page, you can enter search criteria to find users. Select the ones you want to be able to use the adapter and click **Add to Call Centre**.

# Genesys Gplus for Salesforce: Search for New Users

All Call Centers » Genesys Gplus for Salesforce » Manage Users » Search for New Users

Set the search criteria below and then click Search to find salesforce.com users who should be enabled as call center agents. Users already enabled as call center agents are excluded from the search results.



hjackson@genesysmail.com

Your selected users are added to the list. You can remove a user on this page at any time.

hjack

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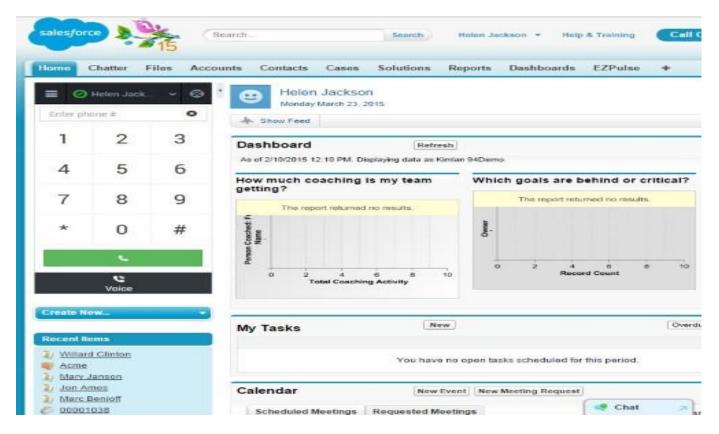
Standard User

Jackson, Helen





8. To access the adapter in Salesforce Classic, look for it in the left pane of your browser; in Salesforce Console, click the **Phone** button in the bottom right corner.

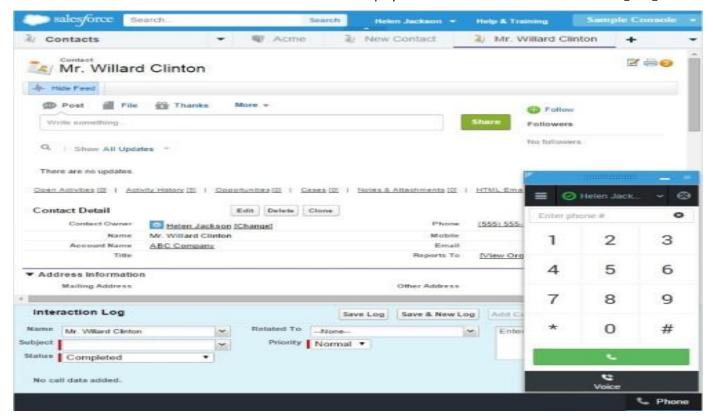


The adapter in Salesforce Classic.



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The adapter in Salesforce Console.

#### **END**



# 3. CONFIGURING SCREEN POPS IN SALESFORCE

When an agent receives an external call, the adapter can initiate a screen pop that causes Salesforce to show an appropriate record for the caller. To set up this functionality in Salesforce, login and go to Setup > Customize > Call Center > SoftPhone Layouts to create a SoftPhone Layout. Check out the Salesforce documentation for details about configuration.

In general, there are a couple of things to consider when you set up a SoftPhone Layout for the adapter:

- The Gplus Adapter for Salesforce ignores the SoftPhone Layout settings that control call-related fields. Instead, the adapter gets this information from <u>Toast and case data</u> you configure in the Genesys environment.
- Make sure you configure the Screen Pop Settings in the "CTI 2.0 or Higher Settings" section. These settings control whether the screen pop opens in a new window, tab, or Visualforce page.

See Screen pop for more information about configuring screen pops in your Genesys environment.