

Question 1 ———?

- (i) Management is a factor of production and an economic resource. Management is responsible for ensuring that labor and capital are effectively used to increase productivity. Management accounts for over half of the annual increase in productivity. This increase includes improvements made through the use of knowledge and the application of technology in present time.
- (ii) External factors that affect an organisation may be political, economic, social or technological. The same internal factors that lead to an organization's success inevitably characterize that organization's relationship to the external environment in these broad areas. Leaders who can learn and communicate what they've learned within their organizations also can learn from the org's external environment and communicate successfully with it.
- (iii) Management by Objectives (MBO), is a management concept framework popularized by management consultants based on a need to manage business based on its needs and goals.

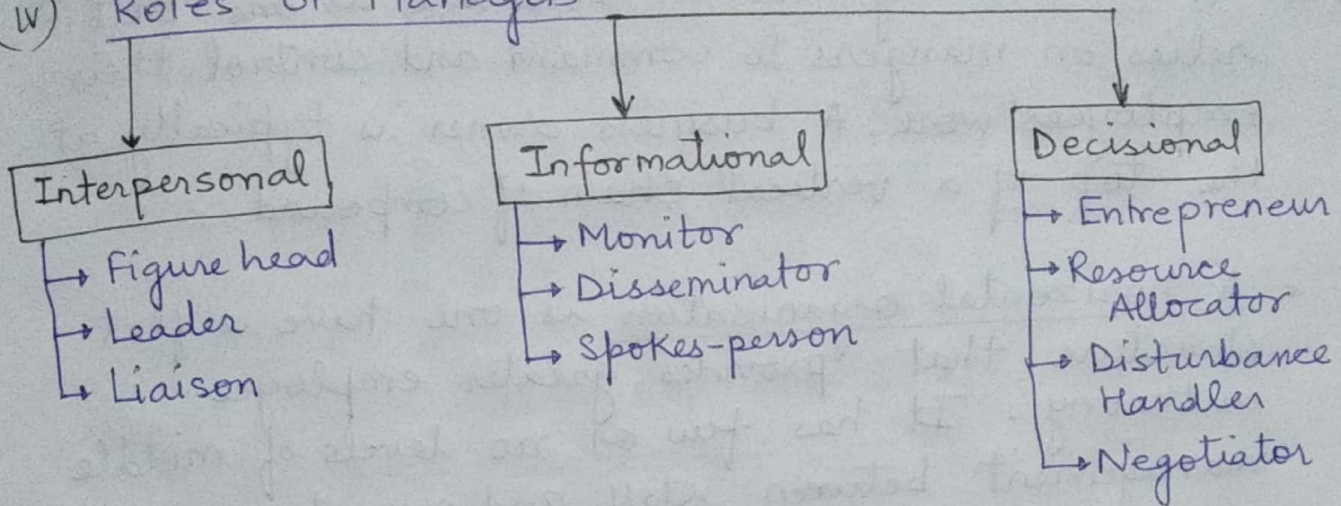
Characteristics:

- Goal orientation
- Participation
- Key Result areas
- Finance

- Systems Approach
- Optimization of resources
- Simplicity & Dynamism.



## (iv) Roles of Managers



(v). Mission is developed from vision by adding specificity and gives statement for the reasons of the existence of the organisation, including the business scope and operations.

• Goals: Further addition of details in Mission with proper refinement results to the goals. These are more specific and focuses in organization.

• Objectives are more specific than goals, it seeks the results. These are the statement of the required results. A very specific objective is derived from a goal.

(vi) Product	Services
→ Tangible	→ Intangible
→ storage can be inventoried.	→ Storage cannot be inventoried.
→ Low contact customers	→ High contact customers.
→ Capital Intensive	→ Labour intensive
→ Quality is Measurable	→ Quality is non-measurable



(vii) • A vertical organization structure is one that relies on managers to command and control their employees' work. A business owner is typically at the top of a vertical chain of command.

- A horizontal organisation is one that has a flat structure that provides greater employee autonomy. It has few or no levels of middle management between staff and executives.

(viii) • Effectiveness: It is the ability to set appropriate objectives and achieve them in the given time frame.

- Efficiency: It is related to the achievement of objectives optimally, i.e., using least resources.

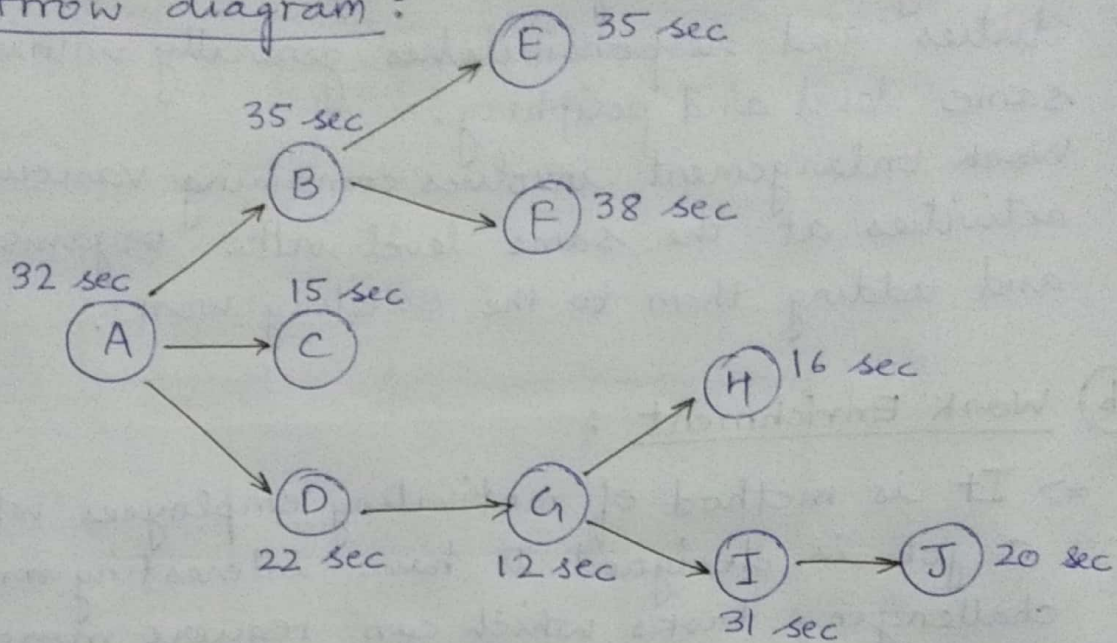
Resources	Product
Intangible	Tangible
Storage cannot be inventoried	Storage can be inventoried
High contact customers	Low contact customers
Labour intensive	Capital intensive
Quality is measurable	Quality is measurable



Q.2) —————?

Sol<sup>n</sup>: (a) Required output = 500 units/day  
 Working hours = 7.5 hours work day

Arrow diagram:



$$\text{Maximum Production} = \frac{75 \times 60 \times 60}{38}$$

$$= 710 \text{ units}$$

$$\text{Required cycle Time, } C = \frac{7.5 \times 60 \times 60}{500}$$

$$= 54 \text{ sec/unit}$$

Theoretical minimum no. of work stations,  $N_t$

$$N_t = \frac{\text{Sum of task time}}{\text{cycle time}}$$

$$= \frac{256}{54} = 4.74 \text{ or } 5$$



(b)

Task	Followers	Time (sec)
A	8	32
D	4	22
G	3	12
B	2	35
I	1	31
F	0	38
E	0	35
J	0	20
H	0	16
C	0	15

Now, from Arrow Diagram :

station 1

$$A(54-32=22)$$

$$C(22-15=7)$$

$$\text{Idle} = 7$$

station 2

$$D(54-22=32)$$

$$G(32-12=20)$$

$$H(20-16=4)$$

$$\text{Idle} = 4$$

station 3

$$B(54-35=19)$$

$$\text{Idle} = 19$$

station 4

~~$$E(54-38=16)$$~~

$$I(54-31=23)$$

$$J(23-20=3)$$

$$\text{Idle} = 3$$

station 5

$$F(54-38=16)$$

$$\text{Idle} = 16$$

station 6

$$E(54-35=19)$$

$$\text{Idle} = 19$$



- (c) The line is not perfectly balanced, as all the workers would not complete their assigned work (Task) at the same time (since, idle times are different for all work stations).

$$\text{Utilization} = \frac{\text{Minimum no. of work stations}}{\text{Actual no. of work stations}} \times 100$$

$$= \frac{5}{6} \times 100$$

$$= 83.33\%$$

No. of work stations used = 6.

(d)

St. 1	St. 2	St. 3	St. 4	St. 5
A(54-32) = 22	B(54-35) = 19	F(54-38) = 16	E(54-35) = 19	I(54-31) = 23
D(22-22) = 0	C(19-15) = 4	G(16-12) = 4	H(19-16) = 3	J(23-20) = 3
—	—	—	—	—

So, Idle time are in order

$$\textcircled{1} < \textcircled{4} = \textcircled{5} < \textcircled{2} = \textcircled{3}$$

This is also not a perfectly balanced line as Idle time of  $\textcircled{2}, \textcircled{3}, \textcircled{4}, \textcircled{5} \neq 0$

But, These can be used as it has lowest idle time compared to other permutations.



Q.3) —————?

Sol<sup>n</sup>: Let  $x$  be no. of units produced  
then,

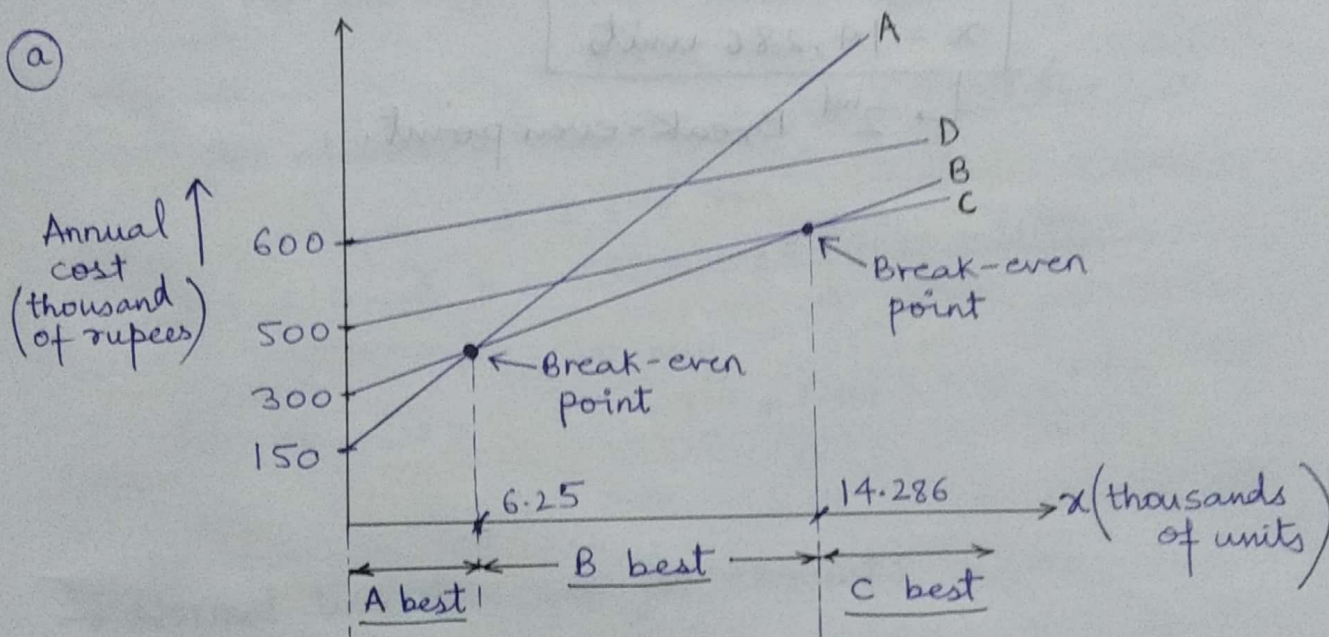
$$\text{Total cost of A} = 150000 + 62x$$

$$\text{" " " B} = 300000 + 38x$$

$$\text{" " " C} = 500000 + 24x$$

$$\text{" " " D} = 600000 + 30x$$

(a)

(b) Here,  $x = 15000$  units

$$\text{then, Total cost of A} = 150000 + 62(15000) = \text{Rs } 945,000$$

$$\text{" " " B} = 300000 + 38(15000) = \text{Rs } 600,000$$

$$\text{" " " C} = 500000 + 24(15000) = \text{Rs } 410,000$$

$$\text{" " " D} = 600000 + 30(15000) = \text{Rs } 510,000$$

Hence, If the expected demand is 15,000 units per year then, Location C is the best location.

(c) For Break-even (first) point.

$$\Rightarrow \text{Total cost of A} = \text{Total cost of B}$$



$$\Rightarrow 150000 + 62x = 300000 + 38x$$

$$\Rightarrow \boxed{x = 6250 \text{ units}}$$

↳ 1<sup>st</sup> Break-even point.

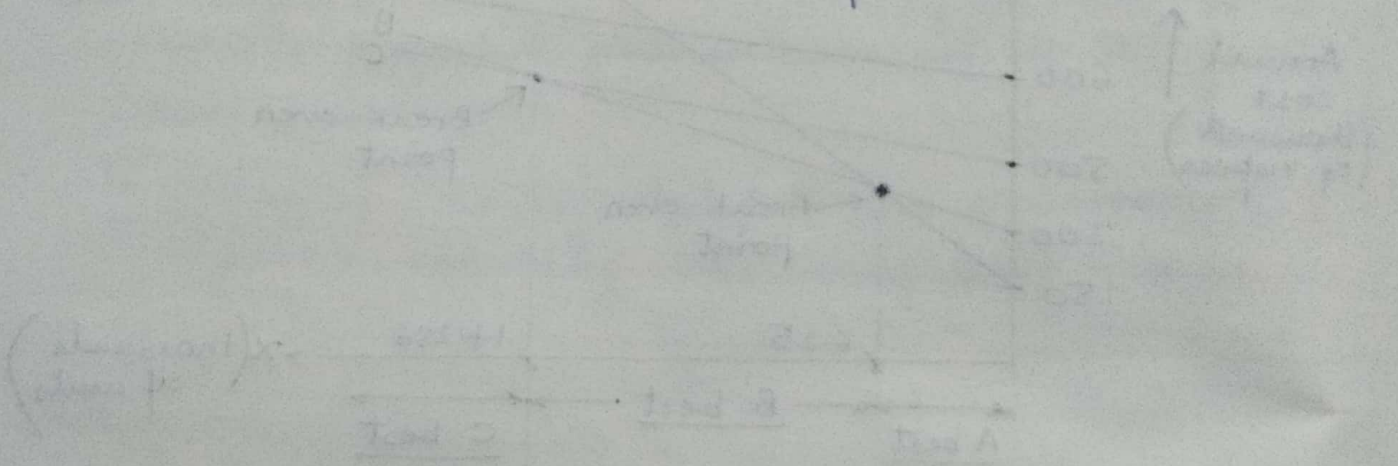
• for 2<sup>nd</sup> Break-even point :

$$\Rightarrow \text{Total cost of B} = \text{Total cost of C}$$

$$\Rightarrow 300000 + 38x = 500000 + 24x$$

$$\boxed{x = 14,286 \text{ units}}$$

↳ 2<sup>nd</sup> Break-even point.





Q. 4) —————?

Sol<sup>n</sup>: First of all deleting the 2<sup>nd</sup> observation of element 3, (because This may be due to business interruptions, conferences with the boss or mistakes of an unusual nature as this is nonrecurring observations).

→ Average time of each job element:

$$\text{For element 1} = \frac{1.51 + 1.63 + 1.48 + 1.55 + 1.72}{5}$$

$$= 1.578 \text{ min.}$$

$$\text{For element 2} = \frac{2.46 + 2.34 + 2.33 + 2.36 + 2.30}{5}$$

$$= 2.358 \text{ min.}$$

$$\text{For element 3} = \frac{1.79 + 1.84 + 1.78 + 1.77}{4}$$

$$= 1.795 \text{ min.}$$

$$\text{For element 4} = \frac{1.25 + 1.11 + 1.40 + 1.15 + 1.29}{5}$$

$$= 1.24 \text{ min.}$$

→ Normal time for each job element:

$$\text{For element 1} = (\text{Avg. time}) \times (\text{PR})$$

$$= 1.578 \times 1 = 1.578 \text{ min.}$$

$$\text{For element 2} = 2.358 \times 0.9 = 2.122 \text{ min.}$$

$$\text{For element 3} = 1.795 \times 0.95 = 1.705 \text{ min.}$$

$$\text{For element 4} = 1.24 \times 1.15 = 1.426 \text{ min.}$$

Hence,

$$\text{Total estimated Normal time} = \underline{6.831 \text{ min.}} \quad \underline{\text{Ans}}$$



- (b) Here,  $z = 1.96$  (for 95% confidence)  
 $A = 0.05$  (Acceptable error level)

No. of total observations  $= 5 \times 4 = 20$

No. of observations having  
 $PR \geq 100 = 10$   
 (idle observations)

So,

estimated value of sample  
 proportion,  $p = \frac{10}{20} = 0.5$

Hence,

required sample size,  $n = \frac{z^2 p(1-p)}{A^2}$

$$\Rightarrow n = \frac{(1.96)^2 0.5 \times 0.5}{(0.05)^2}$$

$$n = 384.16 \text{ or } 385 \text{ observations } \underline{\text{Ans}}$$



Q.5) (A) ————?

(a) Work Enlargement :

⇒ It means increasing the scope of a job through extending the range of its job duties and responsibilities generally within the same level and periphery.

Work Enlargement involves combining various activities at the same level in the organisation and adding them to the existing work.

(b) Work Enrichment :

⇒ It is method of motivating employees where a job is designed to have interesting and challenging tasks which can require more skill & can increase pay.



Q.5) —————?

Sol<sup>n</sup>:

Binary weights	$2^{11}$	$2^{10}$	$2^9$	$2^8$	$2^7$	$2^6$	$2^5$	$2^4$	$2^3$	$2^2$	$2^1$	$2^0$	Parts	Deci- mal Equiv- alents	Ranks
	2048	1024	512	256	128	64	32	16	8	4	2	1			
M/c	1	2	3	4	5	6	7	8	9	10	11	12			
1		1		1		1		1			1			1362	4
2		1		1		1		1			1			1362	5
3				1		1								320	6
4	1		1				1		1					2600	1
5	1		1				1		1					2600	2
6	1		1				1		1					2600	3
7					1					1		1		133	7
8					1					1		1		133	8

Now, Rearrange the rows according to their Ranks such that M/c (s) becomes of order 4-5-6-1-2-3-7-8



we get,

Parts m/c	1	2	3	4	5	6	7	8	9	10	11	12	Binary weights
4	1		1				1		1				$2^7 = 128$
5	1		1				1		1				$2^6 = 64$
6	1		1				1		1				$2^5 = 32$
1		1		1		1		1			1		$2^4 = 16$
2		1		1		1		1			1		$2^3 = 8$
3				1		1							$2^2 = 4$
7					1					1		1	$2^1 = 2$
8					1					1		1	$2^0 = 1$
Decimal eq. (DE)	224	24	224	28	3	28	224	24	224	3	24	3	
Ranks	1	7	2	5	10	6	3	8	4	11	9	12	

Now, Rearrange the columns according to their Ranks such that part's order become

1-3-7-9-4-6-2-8-11-5-10-12



We get,

M/c \ Parts	1	3	7	9	4	6	2	8	11	5	10	12
4	1	1	1	1								
5	1	1	1	1								
6	1	1	1	1								
1					1	1	1	1	1			
2					1	1	1	1	1			
3					1	1						
7										1	1	1
8										1	1	1

⇒ There are the required cells.