

# Company Overview

## Stock Name

- Business description:
  - High level summary
  - What the product is
  - What are they known for
  - What is the company values/direction
  - blah blah blah
- Management team
  - Names, positions, years of experience, professional/academic background
    - Chairs, CEOs, founders, presidents, etc
- Segmented revenue
  - Revenue broken down by platform
  - Revenue broken down by other specific, relevant, and insightful metrics
- Key suppliers & Customers
  - Self explanatory

## Performance and Stock Analysis

- Key stats (current fiscal year; for any of these, if the company has held a consistently high value, it might be wise to state a range instead of a given fiscal year)
  - revenue
  - ebitda
  - revenue growth FY YOY
  - ebitda growth FY YOY
  - gross margin
  - ebitda margin
  - net income
  - 5-year revenue
- Figures
  - 5 year Revenue, EBITDA, Net Income graph
  - Perhaps 5 year stock price graph
  - perhaps a returns graph might be beneficial
- Key stock statistics/features
  - ticker symbol
  - last price traded
  - mkt cap
  - size of company by market cap
  - larger shareholder
  - how much the management team holds
  - any other relevant information, this is not used in calculating target price.

## Business Model

- Relevant processes within the industry
- How the company fits into the industry

- Competitor business models if relevant

## Industry Outlook

### Specific Industry

- Global Industry outlook
  - discuss how other firms/companies operate within the space
  - industry sales globally
  - global industry market cap increases
  - any projections
  - any other relevant global wide industry information
  - maybe include a graph of the growth market cap/size over 30(?) years
  - causes of industry growth
    - advancement in tangential industries
    - sales increases in industries which act as consumers for the company
    - and others
- Industry trends
  - self explanatory

### Competition and comparable businesses

- table of comparable business PE ratios and market caps, maybe other things would be beneficial too but not quite sure right now
- Points of Difference
  - define the company again if it is beneficial
  - recall the business model sections.
  - if the industry trends affect the company
    - Also include tangential industries or consumer market trends that could affect
  - obviously if there's smtg the company does better
  - discuss industry competitors
  - maybe show the market share
- Global Market share graph historical bar chart
- Company history within the market
- Historical actual comparable competitors
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## Investment Thesis

This part will be mostly unique for each company and I will have to originally write every single thing  
Effective positioning of the company

- Specific attributes that contribute to making the company a good investment on a subjective level
- How industry trends are affecting the company(hopefully positively)


Will serve me well to use graphs and figures to aid the discussions here

## Valuation

### Comparables Analysis




- Stats/characteristics of competitor companies
  - Market Cap
  - Enterprise Value
  - EV/revenue
    - LTM and NTM
  - EV/EBITDA
    - LTM and NTM
  - EV/EBIT
    - LTM
  - Pricing Multiples
    - P/EPS LTM
    - P/Tang BV LTM
    - NTM P/E
  - MAX, MEDIAN, MEAN, MIN table of each category/value(column)
  - Final line includes the chosen stock's values of the above categories
- Analysis of analysis
  - How were comparable companies chosen
  - Additional comments on the comparison of values such as multiples
  - Putting each value into context. For example, a high relative multiple could be justified if the competitors are incomparable in certain aspects.
  - What do the relative scale of the multiples generated tell us about the companies
- Comparables output table
  - Multiple, Implied Enterprise Value, Implied Equity Value, implied share price(top column names)
  - Low, median, mean, high for all of them(2nd level column names)
    - LTM EV / Revenues
    - LTM EV / EBITDA
    - LTM EV / EBIT
    - NTM EV / Revenue
    - NTM EV/ EBITDA
      - The below three categories POSSIBLY may not generate an implied enterprise value and that is fine
    - LTM P/ EPS
    - NTM P / E
    - LTM P / TangBV
  - High, Median, Mean, Low
    - (Mean Equity Value Across Multiples) Equity Value
    - Price Per Share
- Conclusion
  - Analysing the comparables analysis
    - Is it trading at a premium based on median implied share price
    - Is the data from comparable analysis valuable? Are the chosen companies truly comparable? (this question should be asked for all valuation method)

#### Discounted cash flows

-  CFAC Discount Cash Flow Model Blueprint

- Historical analysis
  - Any major revenue growths
  - Financial statement value changes
  - EBITDA growth?
  - Causes of historical growth
  - Are these historical growths fair to assume for the future by their nature?
- Projection assumptions and commentary
  - Is a potential future recession going to stunt the growth?
  - Is the demand going to increase?
  - What estimated growth rate do we estimate for each year

#### Discounted cash flows II

- Discount rate calculation
  -  CFAC Discount Cash Flow Model Blueprint
- Sensitivity analysis
  -  CFAC Discount Cash Flow Model Blueprint
- Valuation
  -  CFAC Discount Cash Flow Model Blueprint
- Analysis and commentary
  - Why you use certain measuring techniques like WACC for non-constant debt levels
  - What the measured values are used for, for example what the WACC is used to discount
  - Calculating the equity value using PV of cash flows and current TV
  - Calculating intrinsic share price based on equity value and outstanding shares
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## Internal and External Considerations

#### Catalysts and Risks

- Catalysts (Multiple)
  - Evaluation (not sure if this should be empirical or our own estimates)
    - Likelihood (%)
    - Impact (%)
- Risks
  - External
    - ER1
    - ER2...
  - Internal
    - IR1
    - IR2...
- Graph summary of each risk with likelihood y axis and impact x axis.
  - Color separate between internal and external risks

## Recommendation

Target buy/sell price and estimated profit \$(and %)

- Indicative Valuation Range (Bar graph with a dotted line down the target price, cutting down the DCF and Analyst Targets or whatever valuation methods you value most
  - Comparable analysis
  - DCF
  - Valuation Average
  - 52 Week Range
  - Analyst Targets
- Price Target
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Valuation Summary		
Analysis	Price	Weight(how much you value that valuation method)
Comparables		
DCF		
Street Consensus		
Average		

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- Analyst Ratings

	3 Months Ago	1 month ago	Current
Buy			
Overweight			
Hold			
Sell			

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## Appendix