Tran Xuan Nam

Hanoi | Portfolio | Phone: (+84) 788447439 | Gmail: trxuannam1301@gmail.com

EDUCATION

National Economics University

Oct 2020 - Oct 2024 (expected)

- Major: Insurance Faculty
- GPA: 3.6/4.0
- Achievement: AGRIBANK Agricultural Insurance Group Enterprise Scholarship 2022

WORK EXPERIENCE

Haki Fashion Company - Marketing Staff

Jun 2022 - Sep 2022

<u>https://haki.net.vn/</u> - A company specializing in kids' clothes

- Researched and analyzed Sendo and Shopee markets driving a 15% increase in product visibility and 8% sales growth in the first quarter.
- Enhanced product listings with engaging content leading to a 12% increase in click-through rates and 10% boost in conversion rates

DEUSTHETEAM - Cross-border E-commerce Analyst

Nov 2022 - Jun 2023

- Conducted research about the market and popular products through online platforms
- Created content for items on Amazon, Etsy,...

Inception Agency - Digital Marketing Executive

Jun 2023 - Sep 2023

<u>https://inceptionagency.vn/</u> - A company operating in Digital Marketing and e-commerce platforms

- Conducted research about the market, products and competitors to identify the potential
- Generated Marketing plans, proposed and executed strategies based on existing analysis
- Made reports on the progress and effectiveness of the campaign

EXTRA-CURRICULAR ACTIVITIES

Event Department of Insurance Faculty

Sep 2021 - Present

Leader of Team-building for freshmen K64

Oct 2022

• Planned and organized events such as: created program ideas, timelines, content, games,... with the number of parameters used by about 80% of the number of freshman K64 and 90% of positive feedback after the program

Other Event

Volunteer of 1st Hanoi Techcombank's Marathon race

September 2022

• Guiding race for contestants

SKILLS & INTERESTS

Skills: Google Suite, Adobe Suite, Photography

Languages: English