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Started on Sunday, 18 April 2021, 12:51 AM

State Finished

Completed on Sunday, 18 April 2021, 12:53 AM

Time taken 1 min 34 secs

Grade 30 out of 30 (100%)

Question **1**

Correct

Mark 30 out of 30

In a business

Directions: You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

Play 0:00 / 13:47

41. What does the woman propose?

- ☐ A. Hiring more employees
- ☐ B. Opening new stores
- ☐ C. Reducing a sales price
- ☒ D. Creating a new product ✓

42. What does the man say he will do?

- ☒ A. Conduct market research ✓
- ☐ B. Provide some samples
- ☐ C. Advertise a position
- ☐ D. Enter a competition

43. What does the woman plan to do this afternoon?

- ☒ A. Explain a project ✓
- ☐ B. Interview an expert
- ☐ C. Purchase merchandise samples
- ☐ D. Approve a plan

44. What does the company design?

- ☐ A. Office furniture
- ☐ B. Cameras
- ☒ C. Printers ✓
- ☐ D. Kitchen appliances

45. What does the woman tell the man?

- ☐ A. The company is expanding
- ☐ B. The company's competitors are not doing well
- ☒ C. A new model needs to be developed ✓
- ☐ D. The clear Picture model is no longer being sold

46. What is a requirement for the new product?

- ☐ A. It should run quietly
- ☐ B. It should be lightweight
- ☐ C. It should have multiple uses
- ☒ D. It should be designed for home offices ✓

47. What type of business does the man have?

- ☐ A. Automobile sales
- ☒ B. Driveway construction ✓
- ☐ C. Garbage removal
- ☐ D. Garbage removal

48. What does the man tell the woman to do?

- ☐ A. Park her car on the street
- ☐ B. Drive to another location
- ☐ C. Call another company
- ☒ D. Obtain a permit for the work ✓

49. When did the woman expect the work to be started?

- ☐ A. Tomorrow
 - ☐ B. Later this week
 - ☒ C. Next week ✓
 - ☐ D. Next month
-

50. What is the purpose of the woman's call?

- ☐ A. She wants to upgrade her heating system
- ☐ B. She wants to find out a price
- ☒ C. She wants to sell a product ✓
- ☐ D. She wants to have a filter repaired

51. What will be different for the next 90 days?

- ☐ A. The cost of repair job
- ☒ B. The cost of some filters ✓
- ☐ C. The time required for repairs
- ☐ D. The time required for delivering parts

52. What does the man say he will do?

- ☐ A. Provide an estimate of cost
 - ☐ B. Read some information about filters
 - ☐ C. Have another worker help the woman
 - ☒ D. Speak with the maintenance staff ✓
-

53. Who requested the changes in the budget proposal?

- ☐ A. The printing company
- ☐ B. The accounting office
- ☒ C. The board of directors ✓

- ☐ D. The supply department

54. Why was it necessary to change the budget proposal?

- ☒ A. Fuel prices rose ✓
- ☐ B. Annual fees needed to be included
- ☐ C. Printing costs increased
- ☐ D. New bank statements were just received

55. When will the annual report be sent to the printer?

- ☐ A. On Monday
- ☐ B. On Tuesday
- ☐ C. On Wednesday
- ☒ D. On Thursday ✓

56. Why is the man concerned?

- ☐ A. Some boxes have been packed incorrectly
- ☒ B. Shipping costs are too high ✓
- ☐ C. A meeting has been postponed
- ☐ D. The woman's report is late

57. What does the man hope to do?

- ☐ A. Develop a new system for paying suppliers
- ☐ B. Arrange for inventory to be checked
- ☐ C. Ship some materials by the end of the week
- ☒ D. Convince the managers of the need for a change ✓

58. What will the woman probably do next?

- ☒ A. Make a list ✓
- ☐ B. Take a break

- ☐ C. Order some boxes
 - ☐ D. Pay a bill
-

59. What product is the man looking for?

- ☐ A. A camera
- ☐ B. A refrigerator
- ☒ C. A coffeemaker ✓
- ☐ D. A toaster oven

60. What is the problem?

- ☐ A. The store is closing
- ☐ B. An appliance is damaged
- ☒ C. An item is sold out ✓
- ☐ D. The product is too expensive

61. What does the woman suggest the man do?

- ☐ A. Return the product
 - ☒ B. Visit another store ✓
 - ☐ C. Buy another model
 - ☐ D. Speak with a manager
-

62. What is the man preparing?

- ☐ A. A sales plan
- ☐ B. A research proposal
- ☐ C. A client invoice
- ☒ D. A financial summary ✓

63. What does the woman say she will do?

- ☐ A. Confirm an appointment

- ☐ B. Prepare a presentation
- ☒ C. Deliver a document ✓
- ☐ D. Speak with the president

64. What does the man plan to do tomorrow?

- ☒ A. Attend a meeting ✓
 - ☐ B. Telephone a colleague
 - ☐ C. Send a package
 - ☐ D. Request some information
-

65. Why is the woman asking for assistance?

- ☐ A. She cannot locate an office
- ☐ B. She did not bring her passport
- ☒ C. She cannot open a door ✓
- ☐ D. She was not given an address

66. What did Wendrell & Associates send the woman?

- ☒ A. A security pass ✓
- ☐ B. A customer survey
- ☐ C. A meeting agenda
- ☐ D. A floor plan

67. What will happen at 7:30 P.M.?

- ☐ A. A repair person will arrive
 - ☐ B. A security alarm will be activated
 - ☐ C. A meeting will begin
 - ☒ D. An entrance will be closed ✓
-

68. Why is the woman calling?

- ☒ A. To replace an order ✓
- ☐ B. To request technical assistance
- ☐ C. To inquire about shipping rates
- ☐ D. To discuss sales results

69. What information does the man request?

- ☐ A. Sales figures
- ☒ B. Model numbers ✓
- ☐ C. A store address
- ☐ D. Product names

70. What does the man like about the new computer system?

- ☐ A. It can be updated easily
- ☐ B. It has a large storage capacity
- ☐ C. It does not take long to install
- ☒ D. It processes orders quickly ✓