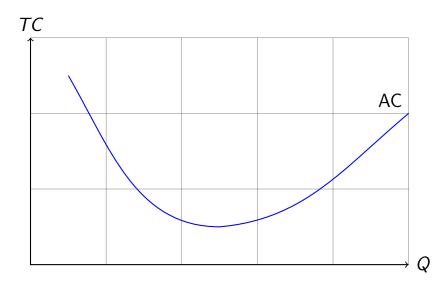
#### Monopoly-competition

Rob Hayward

December 9, 2014

# Average Costs



The average cost curve is U shaped because

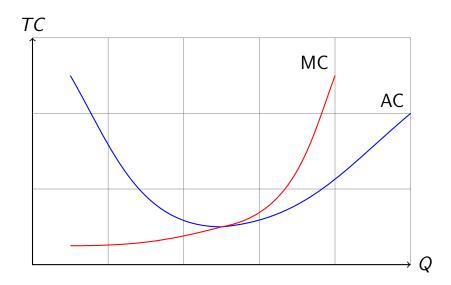
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- Average costs eventually rise because of diseconomies of scale in the long-run

# Marginal costs



#### The average cost curve is U shaped because

■ The marginal cost is the cost of one more unit of output

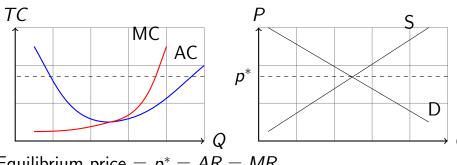
- The marginal cost is the cost of one more unit of output
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- The marginal cost is above the average cost while the average cost is rising
- The marginal cost cuts the average cost at the lowest point on the average cost

### Perfect Competition

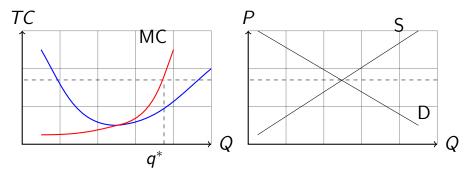
In a perfectly competitive market, the marginal cost curve is the firm supply curve



Equilibrium price =  $p^* = AR = MR$ 

#### Profit maximisation

Profit maximised at MR = MC



Profit-maximising output moves along the MC curve

Rob Hayward ()

## Profits and supply

Costs include normal profits

$$\pi = TR - TC$$

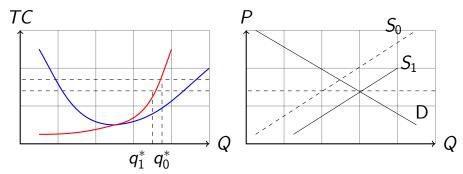
Profit per unit sold (average profit)

$$\frac{\pi}{Q} = AR - AC$$

Where there are *super-normal profits* new firms will enter the industry.

## Supply increase

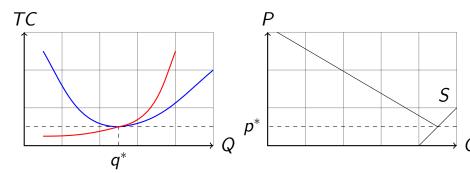
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# Long-run Equilibrium



Long-run equilibrium when price is equal to the minimum on the average cost curve.

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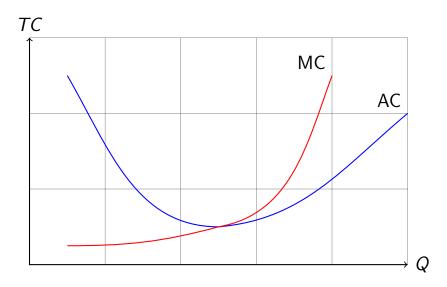
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- Patents or unique product
- Access to customers or materials
- First-mover advantage
- Threats
- Agreements

# Monopoly firm



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Consider a large number of market stalls

■ Each firm takes the market price

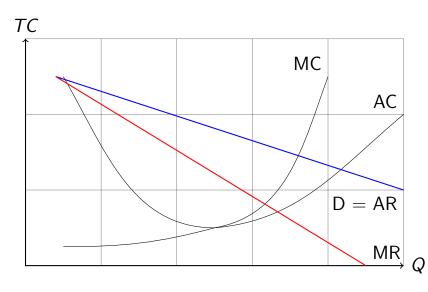
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- One monopolist buys all the small market traders
- The monopolist manages market stalls to maximise profits
- $\blacksquare$  MR = MC
- Reduce output to the point where there is *unit elasticity*

# Monopoly firm

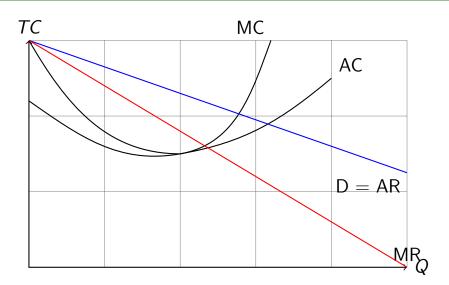


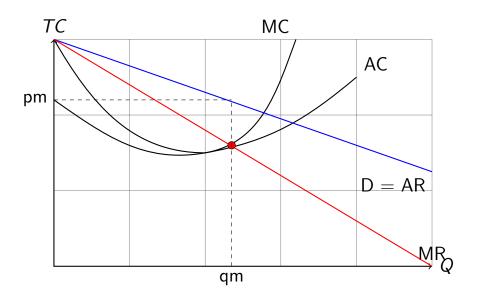
Rob Hayward () Monopoly-competition December 9, 2014

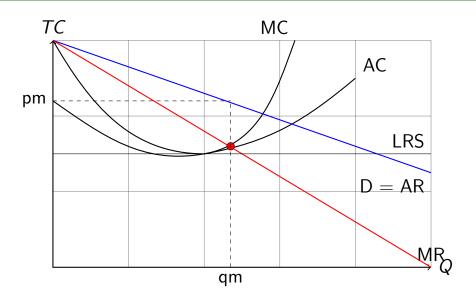
### Average revenue and marginal revenue

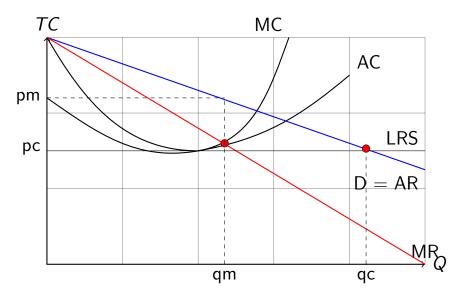
The marginal revenue will be below the average revenue

Р	Q	TR (P*Q)	AR (TR/Q)	$MR (\Delta TR/\Delta Q)$
5	1	5	5	5
4	2	8	4	3
3	3	9	3	1
2	4	8	2	-1









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- Economies of scale

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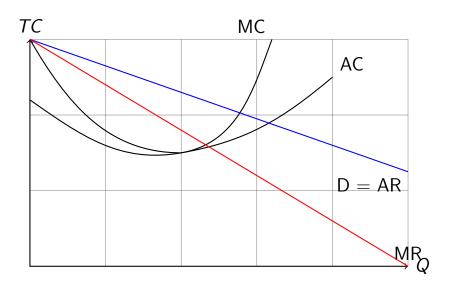
- Specialisation
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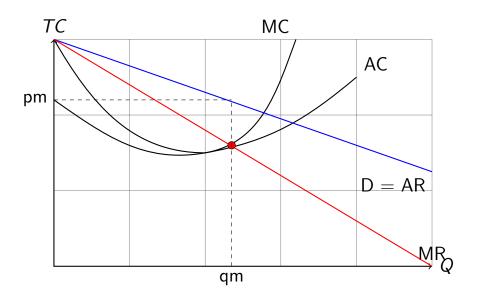
If the cost curve shifts lower after the take-over, it is possible that more can be supplied at a lower price.

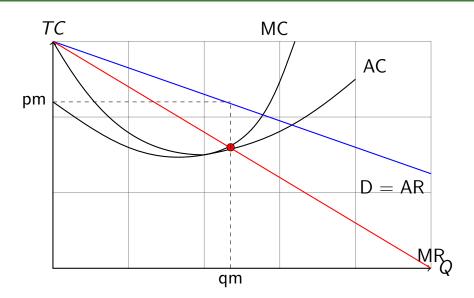
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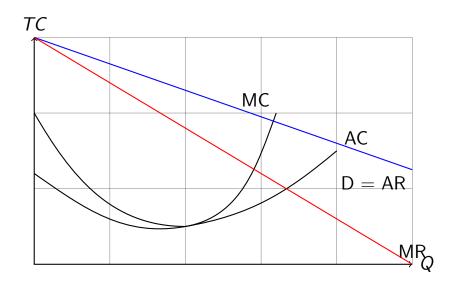
- Specialisation
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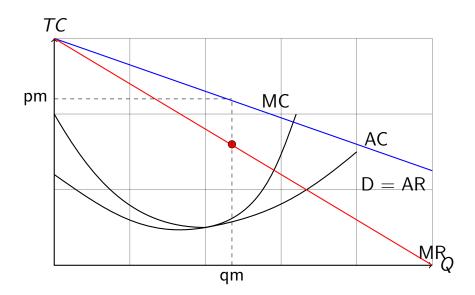
If the cost curve shifts lower after the take-over, it is possible that more can be supplied at a lower price. Monopoly may be able to use super-normal profits for Research and Development (improve products and lower costs)

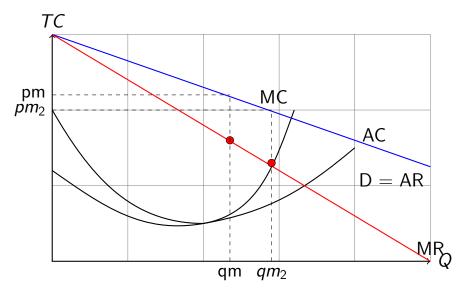












It is also possible to regulate

Rob Hayward ()

#### It is also possible to regulate

Monopolies commission in UK can prevent mergers that generate too much market power

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- Regulator can set prices and determine output (OFCOM, OFWAT)

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- Regulator can set prices and determine output (OFCOM, OFWAT)
- Public ownership (agency and political issues)

■ Charge different prices to different customers

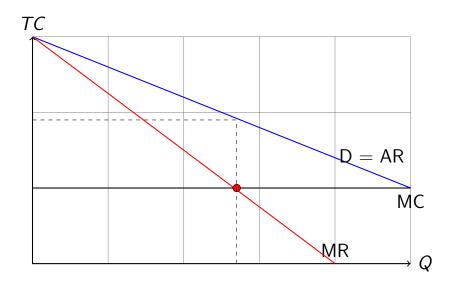
- Charge different prices to different customers
- Higher price for those with less elastic demand

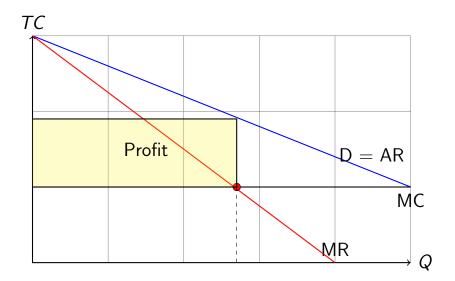
- Charge different prices to different customers
- Higher price for those with less elastic demand
- This will increase the revenue and profits of the firm

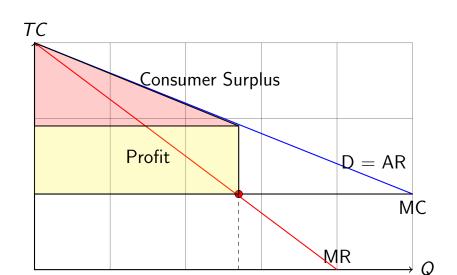
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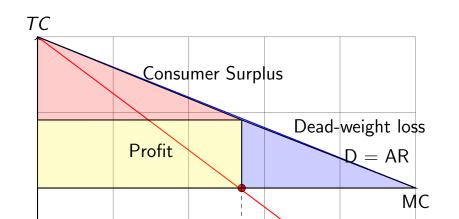
- Charge different prices to different customers
- Higher price for those with less elastic demand
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- Ethical issues
- Branding issues











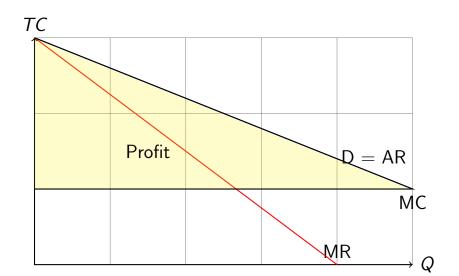
22 / 29

MR

#### Perfect Price Discrimination



#### Perfect Price Discrimination



23 / 29

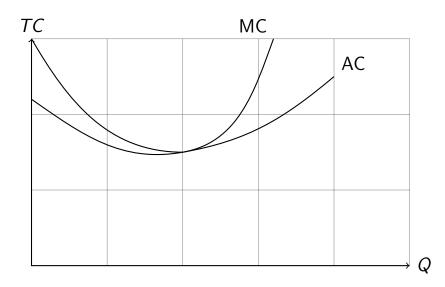
Monopolistic competition A combination of monopoly and competition

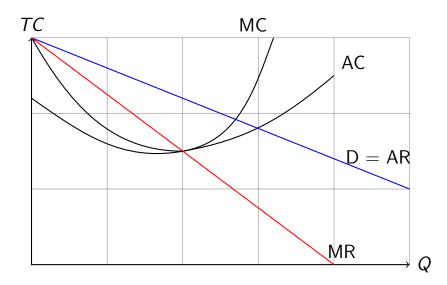
■ There are no significant barriers to entry

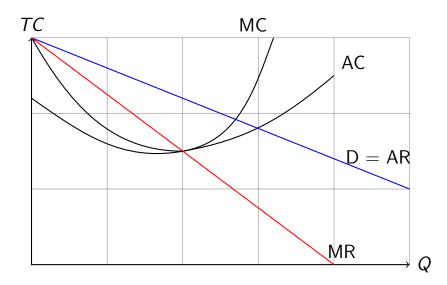
- There are no significant barriers to entry
- However, there is pricing power so firms face a downward sloping demand curve

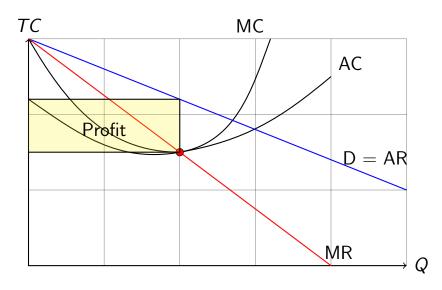
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- However, there is pricing power so firms face a downward sloping demand curve
- There is *product differentiation*
- Restaurants, game makers, Cinemas . . .

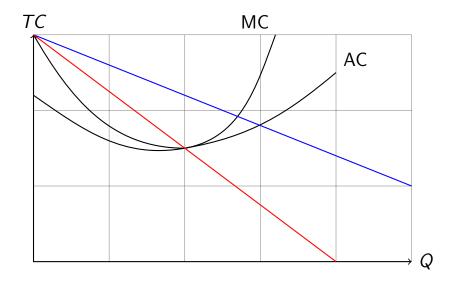


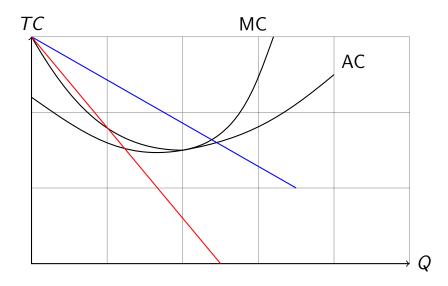




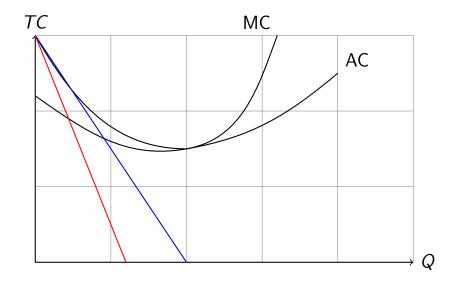


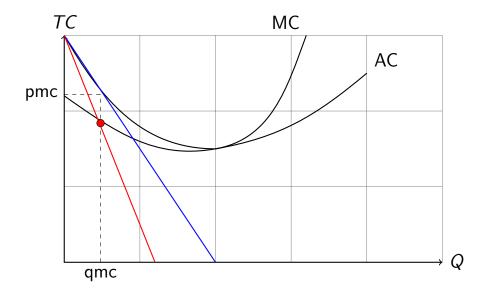
25 / 29

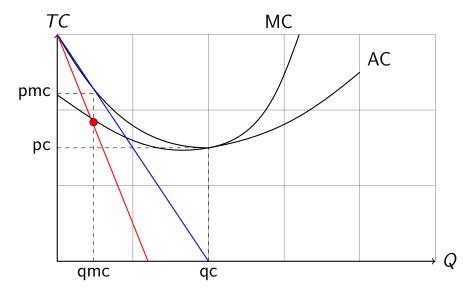




27 / 29







# Difference Perfect competition and monopolistic competition

■ There is spare capacity in monopolistic competition

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- There is spare capacity in monopolistic competition
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- Price is above marginal cost in monopolistic competition