Oligopoly

Rob Hayward

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Imperfect competition

There are two broad categories of imperfect competition

Imperfect competition

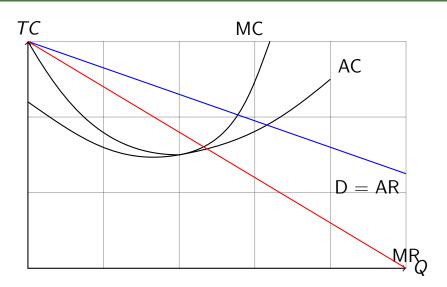
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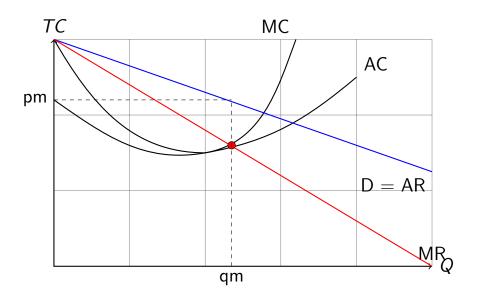
■ Monopolistic competition: where there is *product* differentiation. There tend to be lots of small companies because there are no barriers to entry

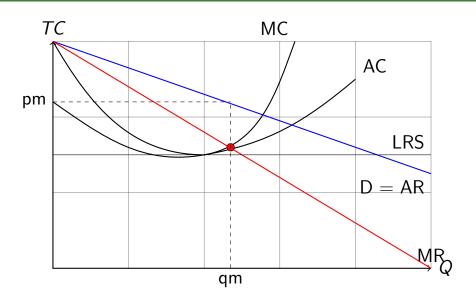
Imperfect competition

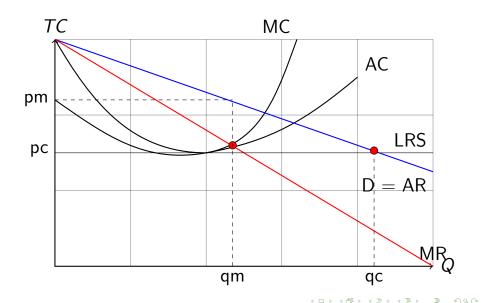
There are two broad categories of imperfect competition

- Monopolistic competition: where there is product differentiation. There tend to be lots of small companies because there are no barriers to entry
- Oligopoly: where there is price discrimination and some barriers to entry. There tend to be a few large companies









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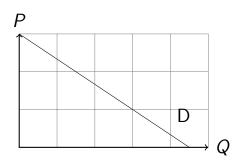
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- More complicated analysis.
- Use of *game theory*

Q	Р	TR ($P \times Q$
0	120	0
20	100	2000
40	80	3200
60	60	3600
80	40	3200
100	20	2000
120	0	0



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 - profit is 3600 (1800 each)

Cartels

OPEC

Cartels

- OPEC
- LCD display

Cartels

- OPEC
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- England football shirts

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- total output 90, price 30, profit 2700 (1500 1200 split)

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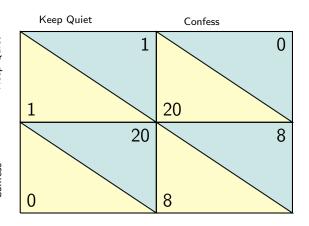
- Output effect (if price is above marginal cost, selling more will raise profit)
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At the extreme as number of firms tends to infinity, output effect dominates and there is perfect competition.

Prisoners' dilemma 1

Prisoner B

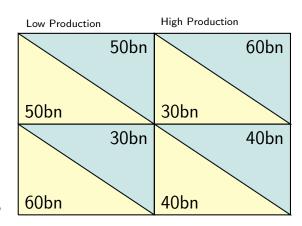
Prisoner A



Prisoners' dilemma 2

Saudi Arabia

Low Production High Production



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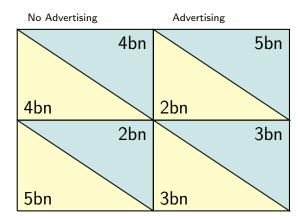
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Prisoners' dilemma 3



Advertising No Advertising

Firm A



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- The auction of G3 networks

Two firms facing a market demand curve can set quantity or price.

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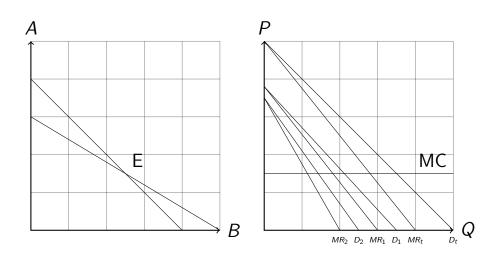
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- Reaction function is the output of firm A given the output of firm B
- Nash equilibrium shows the optimal decision of each firm give the action of the rival

Cournot model



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- MC is the Nash equilibrium

Sequential moves

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 - Increased investment and output can lower costs through economies of scale
 - Increased costs will not be faced by rival

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■ Retail price maintenance

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- Retail price maintenance
 - De Beers/Jeans

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- Predatory pricing

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 - Gillet-printers

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