

# Nonlinear Relationships

EC 320: Introduction to Econometrics

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Fall 2019

# Prologue

# Housekeeping

## Final Exam

Review lecture this Wednesday.

- Come prepared with questions.

**Exam:** Tuesday, December 10 at 10:15am in Chapman 220.

Office hours TBA for Monday, December 9.

## Problem Set 5

Due Saturday, December 7 by 11:59pm.

- I will post the key immediately after.

# Nonlinear Relationships

# Can We Do Better?

$$(\text{Life Expectancy})_i = 53.96 + 8 \times 10^{-4} \cdot \text{GDP}_i$$



# Nonlinear Relationships

Many economic relationships are **nonlinear**.

- *e.g.*, most production functions, profit, diminishing marginal utility, tax revenue as a function of the tax rate, *etc.*

## The flexibility of OLS

OLS can accommodate many, but not all, nonlinear relationships.

- Underlying model must be linear-in-parameters.
- Nonlinear transformations of variables are okay.
- Modeling some nonlinear relationships requires advanced estimation techniques, such as *maximum likelihood*.<sup>†</sup>

<sup>†</sup> Beyond the scope of this class.

# Linearity

**Linear-in-parameters:** Parameters enter model as a weighted sum, where the weights are functions of the variables.

- One of the assumptions required for the unbiasedness of OLS.

**Linear-in-variables:** Variables enter the model as a weighted sum, where the weights are functions of the parameters.

- Not required for the unbiasedness of OLS.

The standard linear regression model satisfies both properties:

$$Y_i = \beta_0 + \beta_1 X_{1i} + \beta_2 X_{2i} + \cdots + \beta_k X_{ki} + u_i$$

# Linearity

Which of the following is **linear-in-parameters**, **linear-in-variables**, or **neither**?

1.  $Y_i = \beta_0 + \beta_1 X_i + \beta_2 X_i^2 + \cdots + \beta_k X_i^k + u_i$

2.  $Y_i = \beta_0 X_i^{\beta_1} v_i$

3.  $Y_i = \beta_0 + \beta_1 \beta_2 X_i + u_i$

Model 1 is **linear-in-parameters**, but not linear-in-variables.

Model 2 is **neither**.

Model 3 is **linear-in-variables**, but not linear-in-parameters.



# We're Going to Take Logs

The natural log is the inverse function for the exponential function:

$$\log(e^x) = x \text{ for } x > 0.$$

## (Natural) Log Rules

1. Product rule:  $\log(AB) = \log(A) + \log(B)$ .
2. Quotient rule:  $\log(A/B) = \log(A) - \log(B)$ .
3. Power rule:  $\log(A^B) = B \cdot \log(A)$ .
4. Derivative:  $f(x) = \log(x) \Rightarrow f'(x) = \frac{1}{x}$ .
5.  $\log(e) = 1$ ,  $\log(1) = 0$ , and  $\log(x)$  is undefined for  $x \leq 0$ .

# Log-Linear Model

## Nonlinear Model

$$Y_i = \alpha e^{\beta_1 X_i} v_i$$

- $Y > 0$ ,  $X$  is continuous, and  $v_i$  is a multiplicative error term.
- Cannot estimate parameters with OLS directly.

## Logarithmic Transformation

$$\log(Y_i) = \log(\alpha) + \beta_1 X_i + \log(v_i)$$

- Redefine  $\log(\alpha) \equiv \beta_0$  and  $\log(v_i) \equiv u_i$ .

## Transformed (Linear) Model

$$\log(Y_i) = \beta_0 + \beta_1 X_i + u_i$$

- Can estimate with OLS, but coefficient interpretation changes.

# Log-Linear Model

## Regression Model

$$\log(Y_i) = \beta_0 + \beta_1 X_i + u_i$$

## Interpretation

- A one-unit increase in the explanatory variable increases the outcome variable by approximately  $\beta_1 \times 100$  percent, on average.
- *Example:* If  $\log(\hat{P}ay_i) = 2.9 + 0.03 \cdot School_i$ , then an additional year of schooling increases pay by approximately 3 percent, on average.

# Log-Linear Model

## Derivation

Consider the log-linear model

$$\log(Y) = \beta_0 + \beta_1 X + u$$

and differentiate

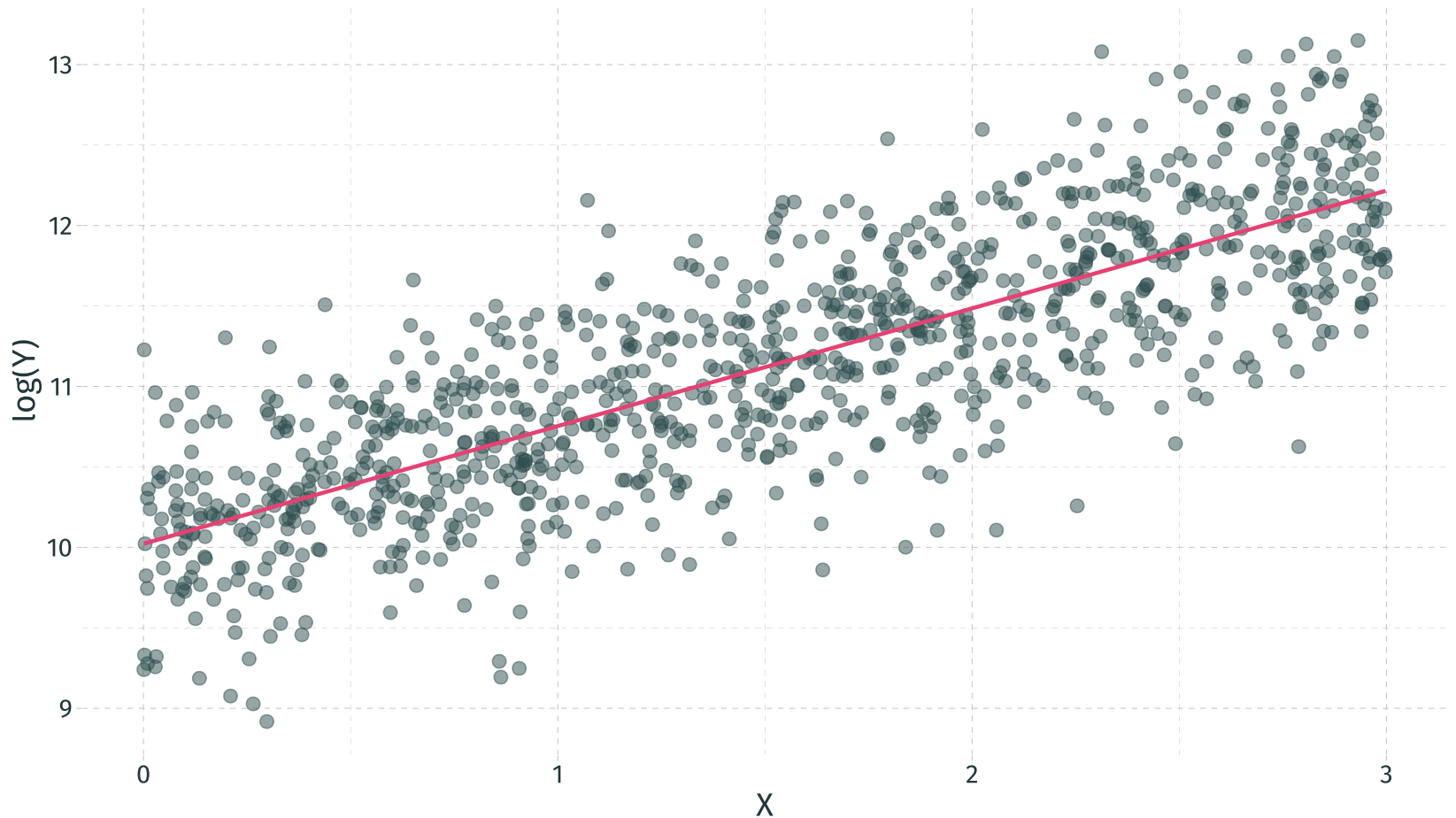
$$\frac{dY}{Y} = \beta_1 dX$$

A marginal (small) change in  $X$  (i.e.,  $dX$ ) leads to a  $\beta_1 dX$  **proportionate change** in  $Y$ .

- Multiply by 100 to get the **percentage change** in  $Y$ .

# Log-Linear Example

$$\log(\hat{Y}_i) = 10.02 + 0.73 \cdot X_i$$



# Log-Linear Model

**Note:** If you have a log-linear model with a binary indicator variable, the interpretation of the coefficient on that variable changes.

Consider

$$\log(Y_i) = \beta_0 + \beta_1 X_i + u_i$$

for binary variable  $X$ .

Interpretation of  $\beta_1$ :

- When  $X$  changes from 0 to 1,  $Y$  will increase by  $100 \times e^{\beta_1} - 1$  percent.
- When  $X$  changes from 1 to 0,  $Y$  will decrease by  $100 \times e^{-\beta_1} - 1$  percent.

# Log-Linear Example

Binary explanatory variable: `trained`

- `trained = 1` if employee received training.
- `trained = 0` if employee did not receive training.

```
lm(log(productivity) ~ trained, data = df2) %>% tidy()
```

```
#> # A tibble: 2 x 5
#>   term          estimate std.error statistic  p.value
#>   <chr>          <dbl>    <dbl>    <dbl>    <dbl>
#> 1 (Intercept)    9.94      0.0446    223.    0.
#> 2 trained        0.557     0.0631     8.83 4.72e-18
```

**Q:** How do we interpret the coefficient on `trained`?

**A<sub>1</sub>:** Trained workers 64.2 percent more productive than untrained workers.

**A<sub>2</sub>:** Untrained workers 21.08 percent less productive than trained workers.

# Log-Log Model

## Nonlinear Model

$$Y_i = \alpha X_i^{\beta_1} v_i$$

- $Y > 0$ ,  $X > 0$ , and  $v_i$  is a multiplicative error term.
- Cannot estimate parameters with OLS directly.

## Logarithmic Transformation

$$\log(Y_i) = \log(\alpha) + \beta_1 \log(X_i) + \log(v_i)$$

- Redefine  $\log(\alpha) \equiv \beta_0$  and  $\log(v_i) \equiv u_i$ .

## Transformed (Linear) Model

$$\log(Y_i) = \beta_0 + \beta_1 \log(X_i) + u_i$$

- *Can* estimate with OLS, but coefficient interpretation changes.



# Log-Log Model

## Regression Model

$$\log(Y_i) = \beta_0 + \beta_1 \log(X_i) + u_i$$

## Interpretation

- A one-percent increase in the explanatory variable leads to a  $\beta_1$ -percent change in the outcome variable, on average.
- Often interpreted as an elasticity.
- *Example:* If  $(\text{Quantity Demanded})_i = 0.45 - 0.31 \cdot \text{Income}_i$ , then each one-percent increase in income decreases quantity demanded by 0.31 percent.

# Log-Log Model

## Derivation

Consider the log-log model

$$\log(Y_i) = \beta_0 + \beta_1 \log(X_i) + u$$

and differentiate

$$\frac{dY}{Y} = \beta_1 \frac{dX}{X}$$

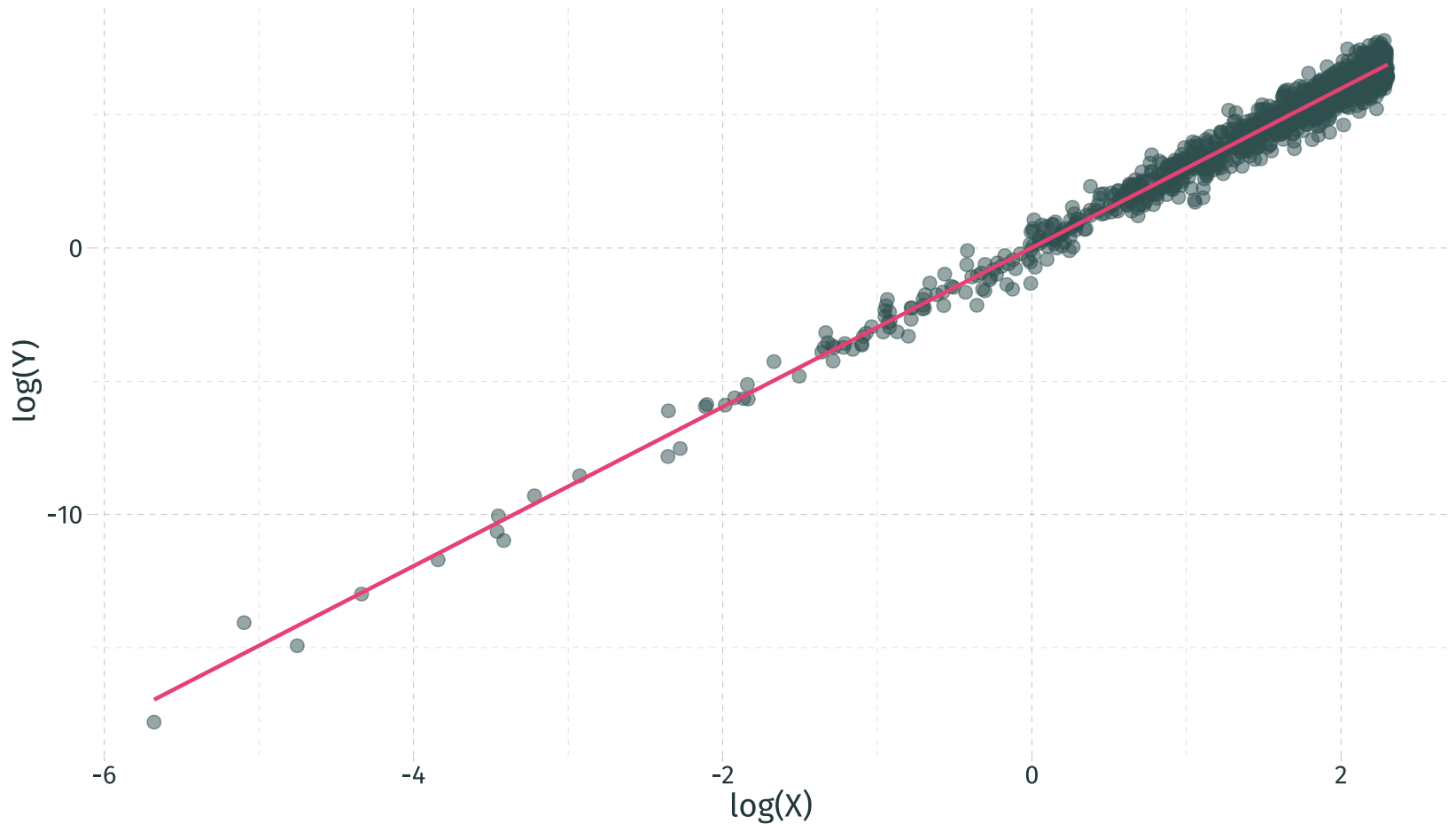
A one-percent increase in  $X$  leads to a  $\beta_1$ -percent increase in  $Y$ .

- Rearrange to show elasticity interpretation:

$$\frac{dY}{dX} \frac{X}{Y} = \beta_1$$

# Log-Log Example

$$\log(\hat{Y}_i) = 0.01 + 2.99 \cdot \log(X_i)$$



# Linear-Log Model

## Nonlinear Model

$$e^{Y_i} = \alpha X_i^{\beta_1} v_i$$

- $X > 0$  and  $v_i$  is a multiplicative error term.
- Cannot estimate parameters with OLS directly.

## Logarithmic Transformation

$$Y_i = \log(\alpha) + \beta_1 \log(X_i) + \log(v_i)$$

- Redefine  $\log(\alpha) \equiv \beta_0$  and  $\log(v_i) \equiv u_i$ .

## Transformed (Linear) Model

$$Y_i = \beta_0 + \beta_1 \log(X_i) + u_i$$

- *Can* estimate with OLS, but coefficient interpretation changes.

# Linear-Log Model

## Regression Model

$$Y_i = \beta_0 + \beta_1 \log(X_i) + u_i$$

## Interpretation

- A one-percent increase in the explanatory variable increases the outcome variable by approximately  $\beta_1 \div 100$ , on average.
- *Example:* If  $(\widehat{\text{Blood Pressure}})_i = 150 - 9.1 \log(\text{Income}_i)$ , then a one-percent increase in income decrease blood pressure by 0.091 points.

# Linear-Log Model

## Derivation

Consider the log-linear model

$$Y = \beta_0 + \beta_1 \log(X) + u$$

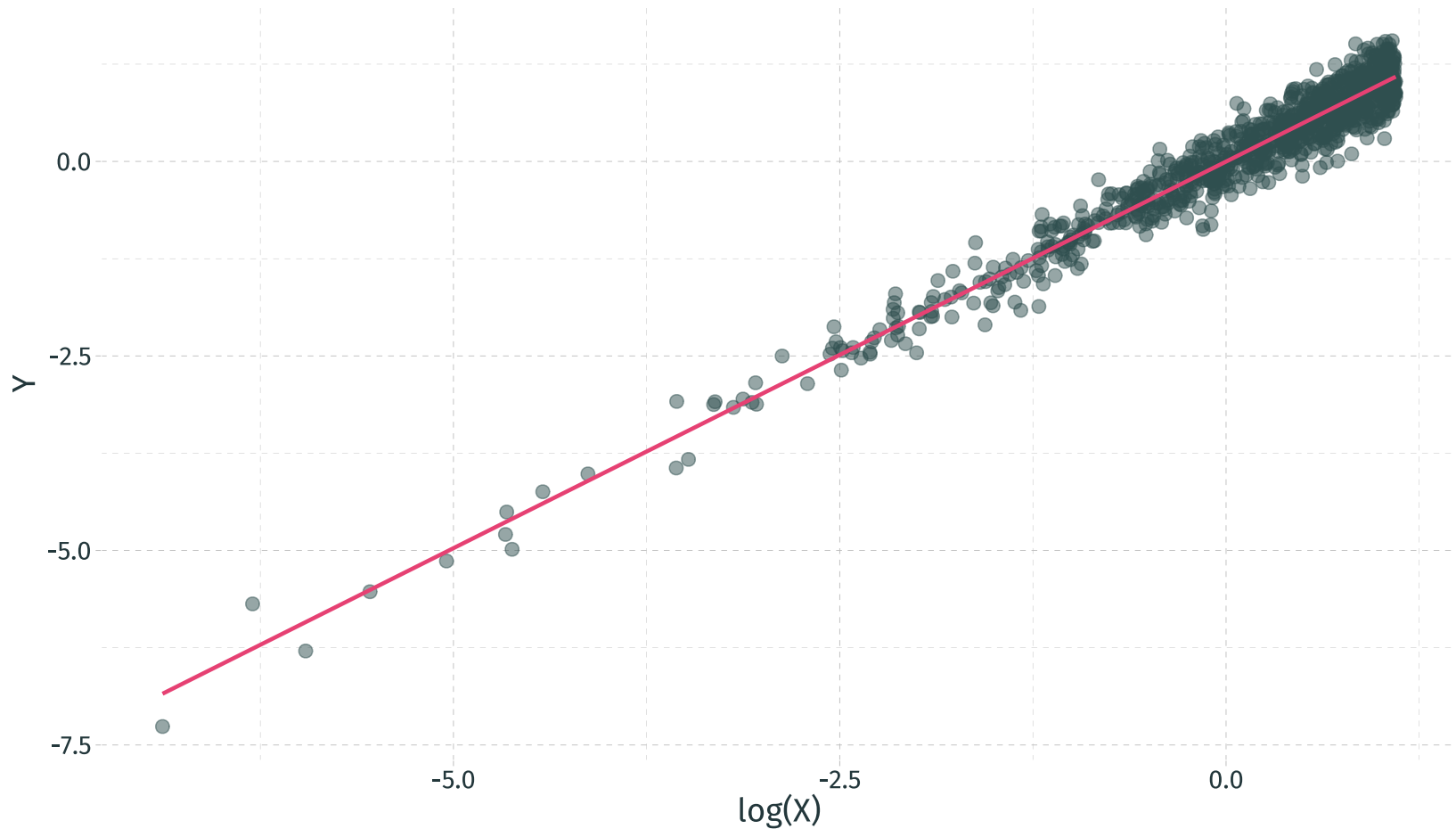
and differentiate

$$dY = \beta_1 \frac{dX}{X}$$

A one-percent increase in  $X$  leads to a  $\beta_1 \div 100$  **change** in  $Y$ .

# Linear-Log Example

$$\hat{Y}_i = 0 + 0.99 \cdot \log(X_i)$$



## (Approximate) Coefficient Interpretation

Model	$\beta_1$ Interpretation
<b>Level-level</b> $Y_i = \beta_0 + \beta_1 X_i + u_i$	$\Delta Y = \beta_1 \cdot \Delta X$ <i>A one-unit increase in <math>X</math> leads to a <math>\beta_1</math>-unit increase in <math>Y</math></i>
<b>Log-level</b> $\log(Y_i) = \beta_0 + \beta_1 X_i + u_i$	$\% \Delta Y = 100 \cdot \beta_1 \cdot \Delta X$ <i>A one-unit increase in <math>X</math> leads to a <math>\beta_1 \cdot 100</math>-percent increase in <math>Y</math></i>
<b>Log-log</b> $\log(Y_i) = \beta_0 + \beta_1 \log(X_i) + u_i$	$\% \Delta Y = \beta_1 \cdot \% \Delta X$ <i>A one-percent increase in <math>X</math> leads to a <math>\beta_1</math>-percent increase in <math>Y</math></i>
<b>Level-log</b> $Y_i = \beta_0 + \beta_1 \log(X_i) + u_i$	$\Delta Y = (\beta_1 \div 100) \cdot \% \Delta X$ <i>A one-percent increase in <math>X</math> leads to a <math>\beta_1 \div 100</math>-unit increase in <math>Y</math></i>



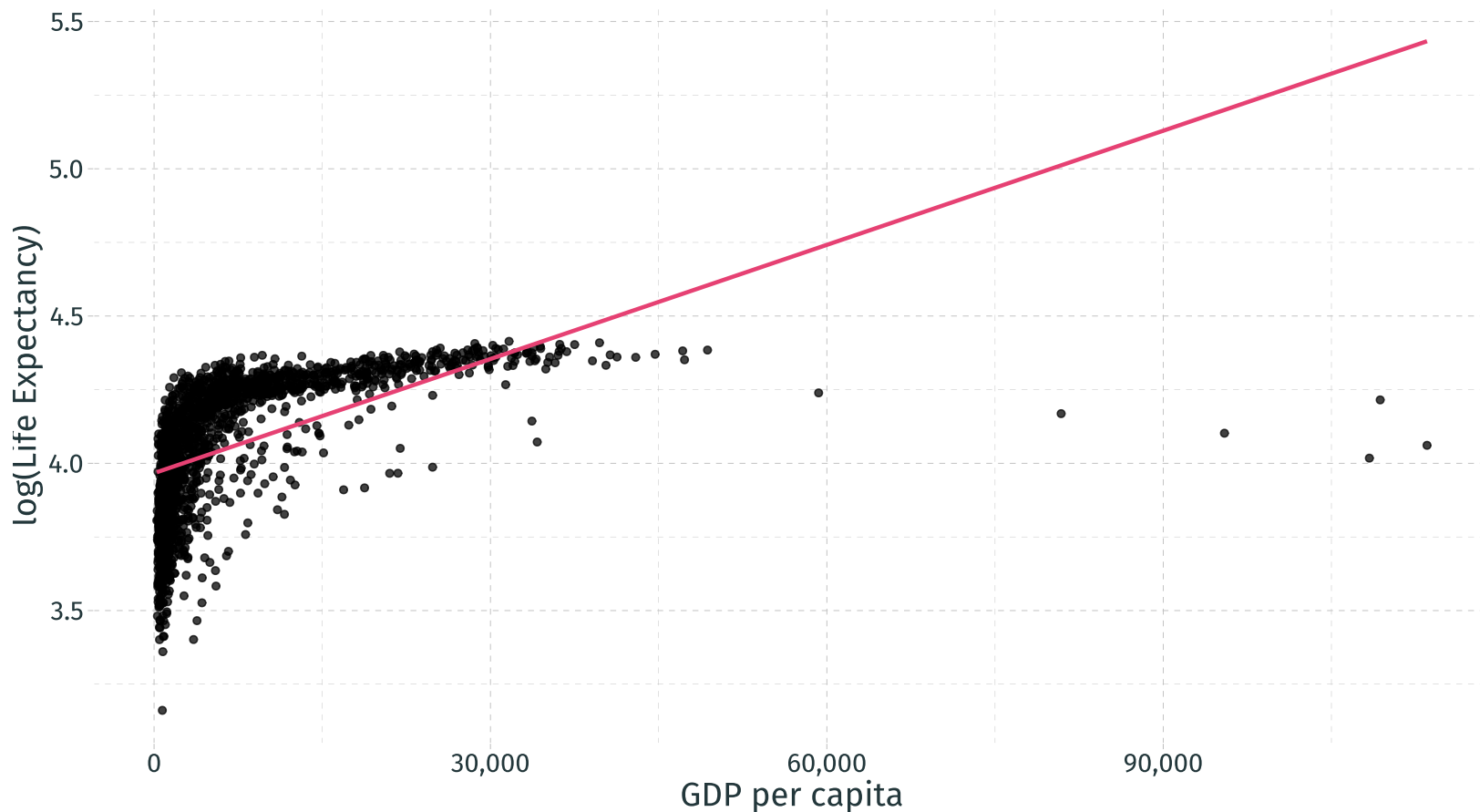
# Can We Do Better?

$$(\text{Life Expectancy})_i = 53.96 + 8 \times 10^{-4} \cdot \text{GDP}_i \quad R^2 = 0.34$$



# Can We Do Better?

$$\log(\text{Life Expectancy}_i) = 3.97 + 1.3 \times 10^{-5} \cdot \text{GDP}_i \quad R^2 = 0.3$$



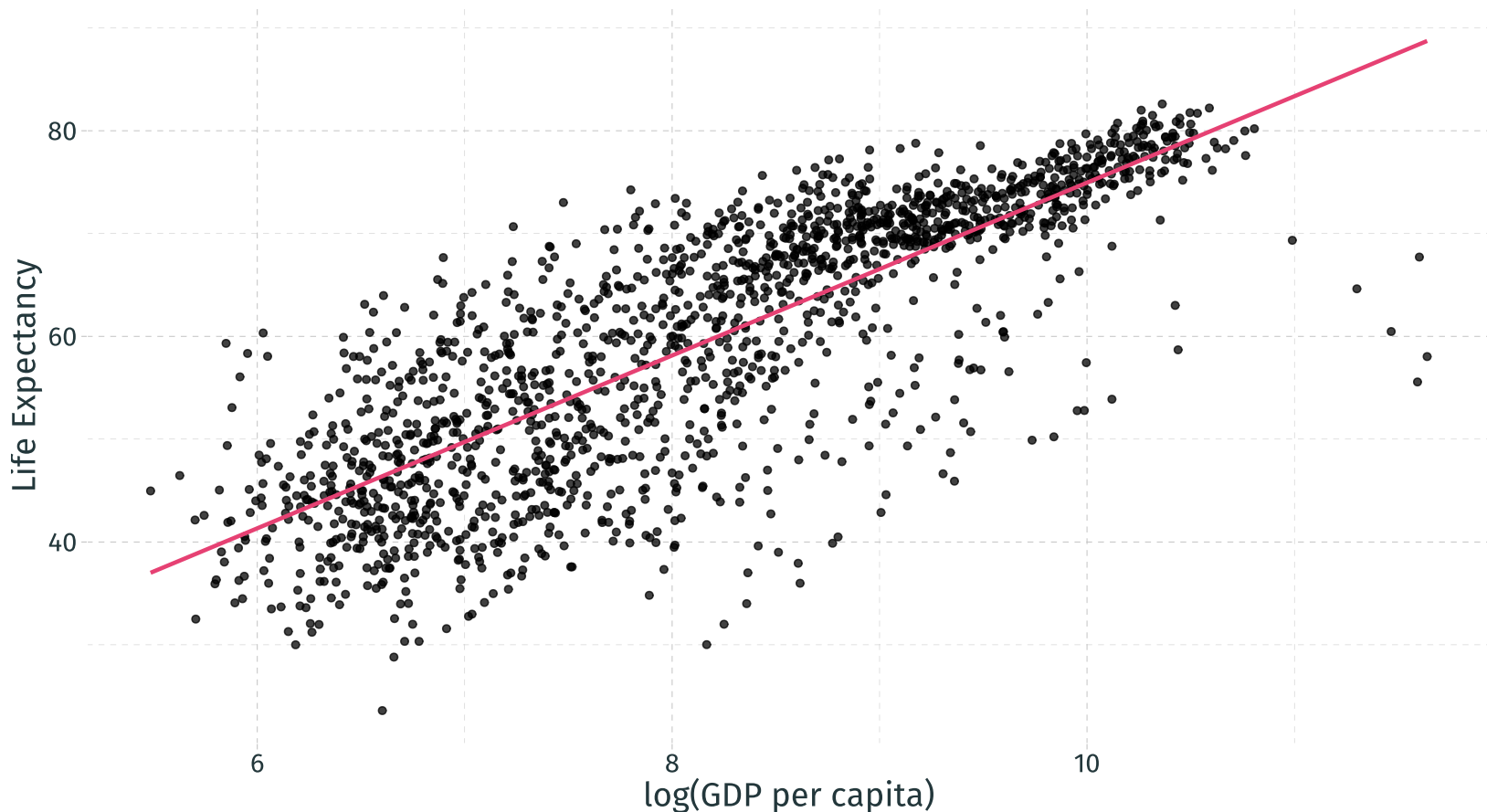
# Can We Do Better?

$$\log(\text{Life Expectancy}_i) = 2.86 + 0.15 \cdot \log(\text{GDP}_i) \quad R^2 = 0.61$$



# Can We Do Better?

$$(\text{Life Expectancy})_i = -9.1 + 8.41 \cdot \log(\text{GDP}_i) \quad R^2 = 0.65$$



# Practical Considerations

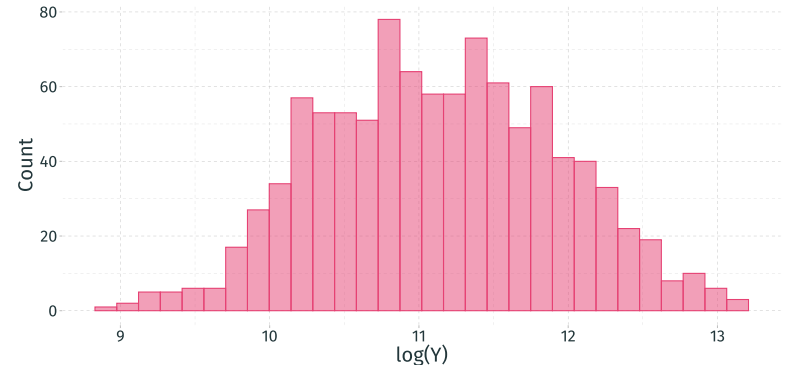
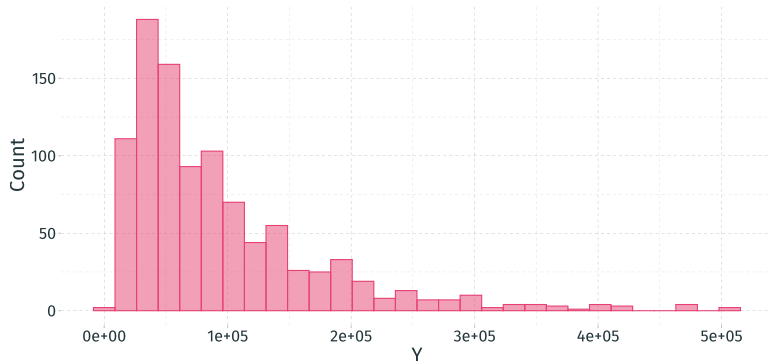
**Consideration 1:** Do your data take negative numbers or zeros as values?

```
log(0)
```

```
#> [1] -Inf
```

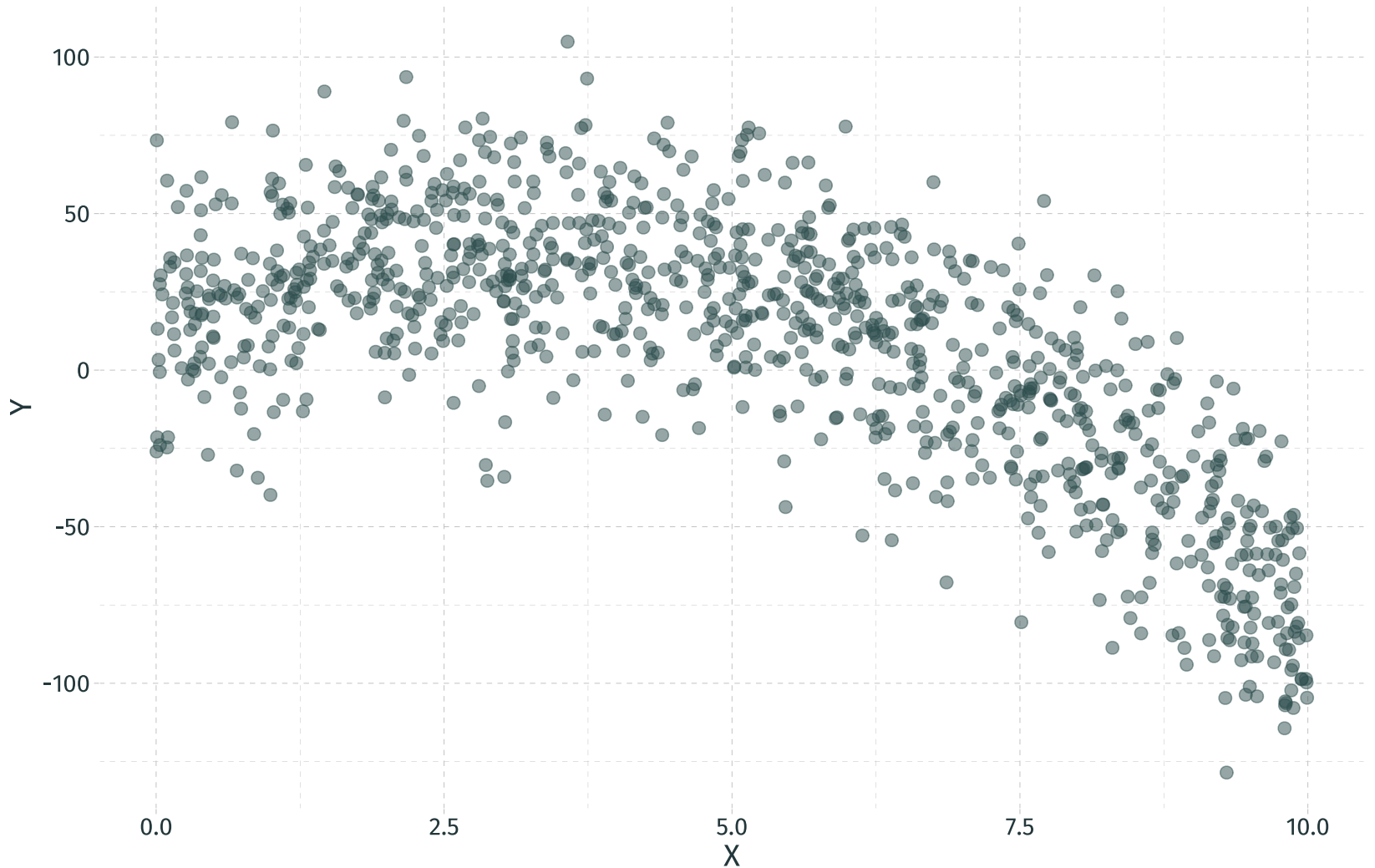
**Consideration 2:** What coefficient interpretation do you want? Unit change?  
Unit-free percent change?

**Consideration 3:** Are your data skewed?



# Quadratic Regression

# Quadratic Data



# Quadratic Regression

## Regression Model

$$Y_i = \beta_0 + \beta_1 X_i + \beta_2 X_i^2 + u_i$$

## Interpretation

Sign of  $\beta_2$  indicates whether the relationship is convex (+) or concave (-)

Sign of  $\beta_1$ ? 🤖

Partial derivative of  $Y$  with respect to  $X$  is the **marginal effect** of  $X$  on  $Y$ :

$$\frac{\partial Y}{\partial X} = \beta_1 + 2\beta_2 X$$

- Effect of  $X$  depends on the level of  $X$



# Quadratic Regression

```
lm(y ~ x + I(x^2), data = quad_df) %>% tidy()
```

```
#> # A tibble: 3 x 5
#>   term          estimate std.error statistic    p.value
#>   <chr>          <dbl>     <dbl>     <dbl>    <dbl>
#> 1 (Intercept)    13.2      2.26      5.81 8.30e- 9
#> 2 x              15.7      1.03     15.3 1.99e- 47
#> 3 I(x^2)         -2.50     0.0982    -25.4 2.46e-110
```

What is the marginal effect of  $X$  on  $Y$ ?

$$\frac{\partial Y}{\partial X} = \hat{\beta}_1 + 2\hat{\beta}_2 X = 15.69 + -4.99X$$

# Quadratic Regression

```
lm(y ~ x + I(x^2), data = quad_df) %>% tidy()
```

```
#> # A tibble: 3 x 5
#>   term          estimate std.error statistic    p.value
#>   <chr>          <dbl>     <dbl>     <dbl>    <dbl>
#> 1 (Intercept)    13.2      2.26      5.81 8.30e- 9
#> 2 x              15.7      1.03     15.3 1.99e- 47
#> 3 I(x^2)         -2.50     0.0982    -25.4 2.46e-110
```

What is the marginal effect of  $X$  on  $Y$  when  $X = 0$ ?

$$\left. \frac{\partial Y}{\partial X} \right|_{X=0} = \hat{\beta}_1 = 15.69$$

# Quadratic Regression

```
lm(y ~ x + I(x^2), data = quad_df) %>% tidy()
```

```
#> # A tibble: 3 x 5
```

#>	term	estimate	std.error	statistic	p.value
#>	<chr>	<dbl>	<dbl>	<dbl>	<dbl>
#> 1	(Intercept)	13.2	2.26	5.81	8.30e- 9
#> 2	x	15.7	1.03	15.3	1.99e- 47
#> 3	I(x^2)	-2.50	0.0982	-25.4	2.46e-110

What is the marginal effect of  $X$  on  $Y$  when  $X = 2$ ?

$$\left. \frac{\partial Y}{\partial X} \right|_{X=2} = \hat{\beta}_1 + 2\hat{\beta}_2 \cdot (2) = 15.69 - 9.99 = 5.71$$

# Quadratic Regression

```
lm(y ~ x + I(x^2), data = quad_df) %>% tidy()
```

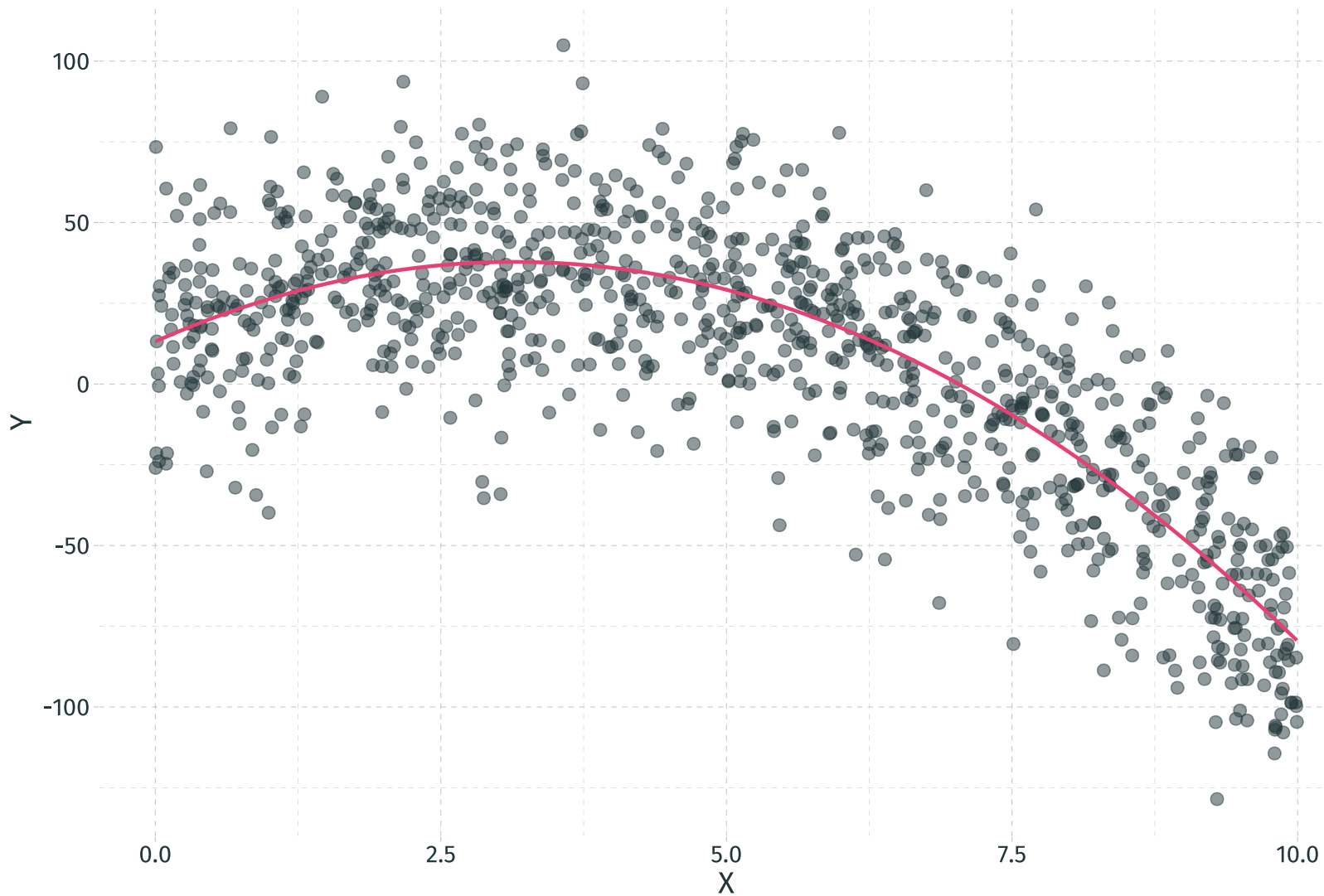
```
#> # A tibble: 3 x 5
```

#>	term	estimate	std.error	statistic	p.value
#>	<chr>	<dbl>	<dbl>	<dbl>	<dbl>
#> 1	(Intercept)	13.2	2.26	5.81	8.30e- 9
#> 2	x	15.7	1.03	15.3	1.99e- 47
#> 3	I(x^2)	-2.50	0.0982	-25.4	2.46e-110

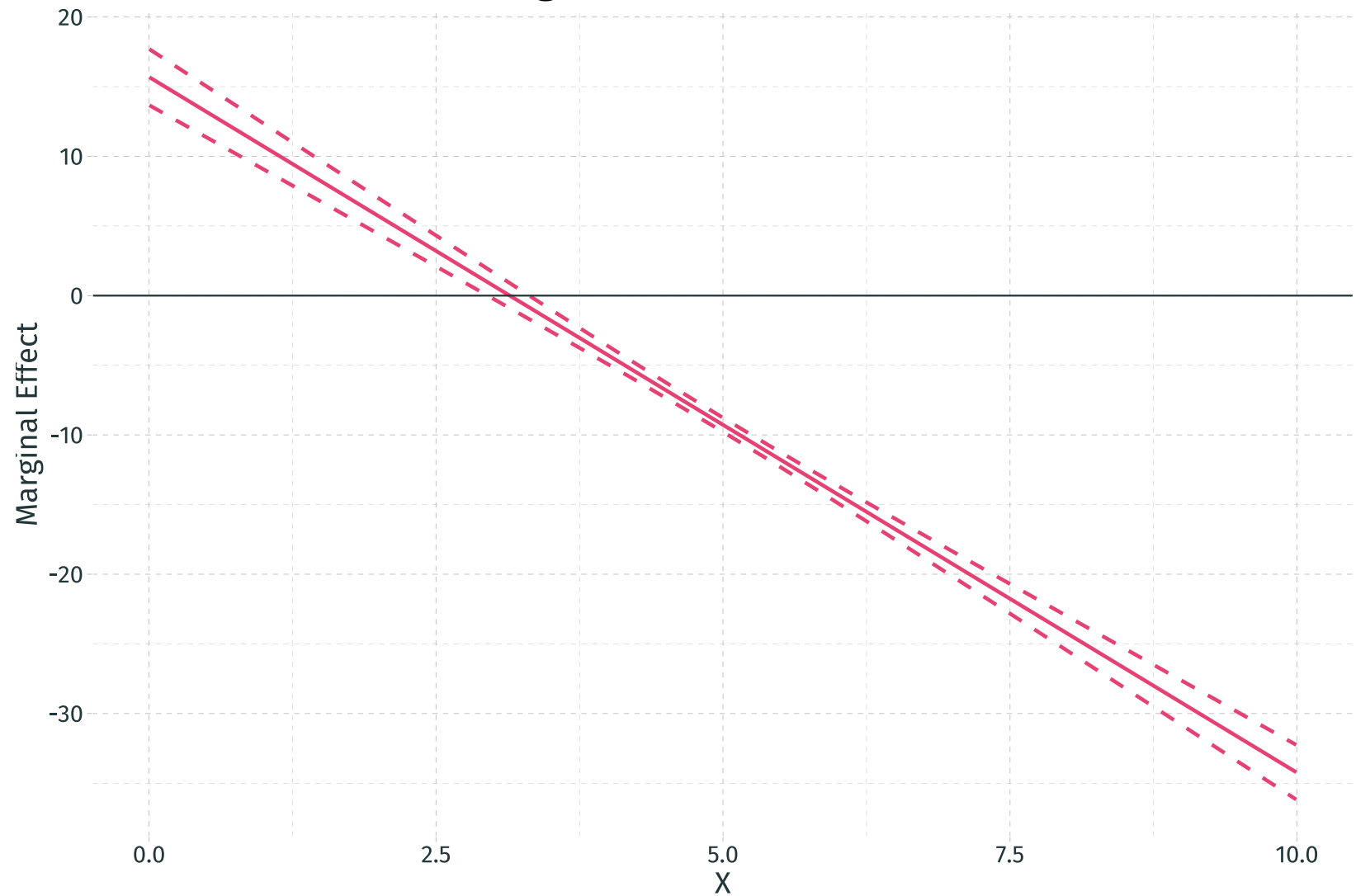
What is the marginal effect of  $X$  on  $Y$  when  $X = 7$ ?

$$\left. \frac{\partial Y}{\partial X} \right|_{X=7} = \hat{\beta}_1 + 2\hat{\beta}_2 \cdot (7) = 15.69 - 34.96 = -19.27$$

# Fitted Regression Line



# Marginal Effect of X on Y



# Quadratic Regression

**Where does the regression  $\hat{Y}_i = \hat{\beta}_0 + \hat{\beta}_1 X_i + \hat{\beta}_2 X_i^2$  turn?**

- In other words, where is the peak (valley) of the fitted relationship?

**Step 1:** Take the derivative and set equal to zero.

$$\frac{\partial Y}{\partial X} = \hat{\beta}_1 + 2\hat{\beta}_2 X = 0$$

**Step 2:** Solve for  $X$ .

$$X = -\frac{\hat{\beta}_1}{2\hat{\beta}_2}$$

**Example:** Peak of previous regression occurs at  $X = 3.14$ .

# Anscombe's Quartet



**Four "identical" regressions:** Intercept = 3, Slope = 0.5,  $R^2 = 0.67$

