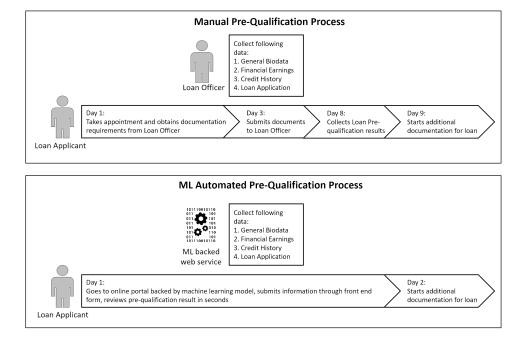
Loan Approval Model

A large bank wants to develop a new feature that its loan applicants can use. The typical process of loan applications is such that applicants submit a list of required documents and bank assesses the application and validates the candidate's status to pre-qualify for a credit line, post to which the actual process of credit evaluation starts. This pre-qualification process takes 7 business days and is a huge committment of time and resources from the bank. The objective is to mine and analyze past data of loan pre-qualification status and assess online, whether the applicant is likely to get his loan approved or not.



Data History

The data provided by the bank has 9 columns. The data dictionary is as given below:

- 1. Loan ID: Unique identifier for each loan application. Alphanumeric in nature.
- 2. Gender: Gender of the primary loan applicant. Encoded variable 1 stands for Male and 0 stands for Female.
- 3. Dependents: Total number of dependents (non-income generating) associated with the loan applicant, e.g., parents, spouse, children etc.
- 4. Self_Employed: Flag variable to report whether applicant is self-employed or not. 1 stands for self-employed and 0 stands for the opposite.
- 5. Applicant_Income: A floating point variable which denotes monthly income of the loan applicant in Rupees.
- 6. Loan_Amount: The amount of money the applicant desires to borrow from the bank. (Note that it is a floating point variable because it has added transaction overheads generated by application tracking tools.)
- 7. Loan_Amount_Term: The number of years in which the applicant expects to repay the loan amount.
- 8. Credit_History: Historic credit repayment standing of the loan applicant. Encoded variable 1 stands for Good, 0 stands for Bad.
- 9. Loan_Status: Final result of bank's 7-day manual pre-qualification process.

How to solve the problem?

Every problem that needs to be solved can be analyzed and broken down into sub-tasks and there could be a systematic approach to problem solving. Some of the generic steps to solving any problem are:

- 1. Determine the objective to be acheived and the desired outcome (Define the problem statement)
- 2. Analyze the available inputs and resources (Identification of what we have to work with data, environment, systems etc.)
- 3. Analyze various approaches and determine the most suitable one (Evaluate the best approach to acheive desired outcome)
- 4. Execute the approach and observe results (Execute the selected model and validate results with expected outcome)
- 5. Revisit approach with learning from initial results (Optimize and tune the model to get better results with each iteration)



When to use Machine Learning?

With respect to this specific problem,

- 1. The main objective is to come up with an automated, self-service tool that can help applicants perform instant pre-qualification process for a desired loan.
- 2. The resource given to us is a data set and some functional process know-how of how a pre-qualification is actually performed.
- 3. Based on above information, there could be one or more ways of how this problem can be solved. a. Predictable process: If the loan pre-qualification process is done strictly based on defined rules and is completely predictable by all points of data that are controlled, then a simple processing logic which has a series of rules for each qualifier can help determine whether an applicant qualifies or not. b. Unpredictable process: However, if there is an unpredictability involved in how the pre-qualification process is executed, a simple set of rules may not really help. Let us assume that some level of power is vested in the loan approving officer to take a personal decision whether to approve a loan or not. In this case, there is an unpredictability as each loan officer differs in perception and may or may not approve a specific loan. This unpredictability cannot be modeled by a set of known rules, however, this trend can be learned from the given data.

This is where Machine Learning and Data Sciences excels, in identifying patterns and trends in data which has at least some degree of variance due to unknown factors.

In the above problem, let us assume that there is some amount of uncertainty in the way the prequalification process is executed - owing to government subsidies, recommendations, schemes, loan approving officer's personal judgment etc. Let us try to identify a trend from the data using a classification model as the target variable 'Loan_Status' is a categorical variable with two possible values.

```
In [1]: import numpy as np
import pandas as pd

loan_data = pd.read_csv("https://raw.githubusercontent.com/colaberry/DS
in100days/master/data/loan_data.csv")
loan_data.head()
```

Out[1]:

		Loan_ID	Gender	Dependents	Self_Employed	Applicant_Income	Loan_Amount	Lı
(0	CL_344287	1	1	0	831.22	24469.23446	4
	1	CL_181239	0	1	0	545.44	12423.04443	6
	2	CL_95584	0	1	0	588.95	17892.76538	8
į	3	CL_902301	1	2	0	638.59	11802.11966	3
	4	CL_806736	0	2	0	642.69	10622.78327	7

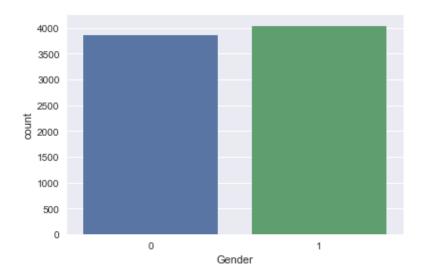
In [2]: # note that the describe method only shows stats of numerical features
loan_data.describe()

Out[2]:

	Gender	Dependents	Self_Employed	Applicant_Income	Loan_Amount	Loar
count	7901.000000	7901.000000	7901.000000	7901.000000	7.901000e+03	7901
mean	0.511328	1.992533	0.131882	43688.358072	9.380457e+05	7.287
std	0.499903	1.168064	0.338384	32077.567187	7.473524e+05	5.532
min	0.000000	0.000000	0.000000	501.650000	6.895370e+03	2.000
25%	0.000000	1.000000	0.000000	17468.920000	3.563922e+05	4.000
50%	1.000000	2.000000	0.000000	39759.550000	8.112410e+05	5.000

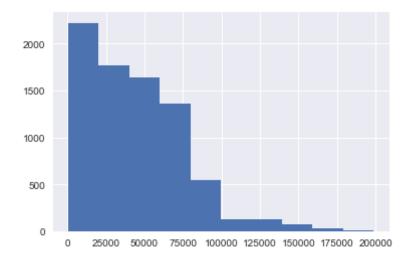
		Gender	Dependents	Self_Employed	Applicant_Income	Loan_Amount	Loar
	75%	1.000000	3.000000	0.000000	63725.870000	1.347018e+06	9.000
	max	1.000000	4.000000	1.000000	198822.630000	5.876457e+06	26.00

loan data.shape In [3]: Out[3]: (7901, 9) In [4]: print(loan_data['Gender'].value_counts(),"\n") print(loan_data['Self Employed'].value counts(),"\n") print(loan data['Credit History'].value counts(),"\n") 4040 3861 Name: Gender, dtype: int64 0 6859 1042 Name: Self_Employed, dtype: int64 0 3961 3940 Name: Credit History, dtype: int64 In [5]: import seaborn as sns import matplotlib.pyplot as plt %matplotlib inline sns.countplot(loan data['Gender'],label="Count") plt.show()



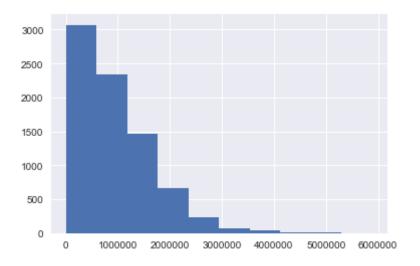
In [6]: loan_data['Applicant_Income'].hist()

Out[6]: <matplotlib.axes._subplots.AxesSubplot at 0x1635ff65748>



In [7]: loan_data['Loan_Amount'].hist()

Out[7]: <matplotlib.axes._subplots.AxesSubplot at 0x163600a1dd8>



In [8]: from sklearn.preprocessing import LabelEncoder

dataset.Loan_Status.unique()
loan_data['Loan_Status'] = LabelEncoder().fit_transform(loan_data['Loan_Status'])

print(loan_data.dtypes,loan_data.head())

```
Loan ID
                    object
Gender
                     int64
Dependents
                     int64
Self Employed
                     int64
Applicant Income
                   float64
Loan Amount
                   float64
Loan Amount Term
                     int64
Credit History
                     int64
Loan Status
                     int64
dtype: object
                  Loan ID Gender Dependents Self Employed Applican
t Income \
0 CL 344287
                              1
                                             0
                                                          831.22
1 CL 181239
                              1
                                             0
                                                          545.44
2 CL 95584
                                                          588.95
                  0
                              1
                                             0
3 CL_902301
                                                          638.59
```

```
      4
      CL_806736
      0
      2
      0
      642.69

      Loan_Amount
      Loan_Amount_Term
      Credit_History
      Loan_Status

      0
      24469.23446
      4
      0
      1

      1
      12423.04443
      6
      1
      0

      2
      17892.76538
      8
      1
      0

      3
      11802.11966
      3
      0
      1

      4
      10622.78327
      7
      0
      0
```

Note that "Approved" has been encoded as 0 and "Rejected" has been encoded as 1

```
In [9]: #Import models from scikit learn module:
        from sklearn.linear model import LogisticRegression
        from sklearn.model selection import KFold, cross val score, train test
        split #For K-fold cross validation
        #from sklearn.ensemble import RandomForestClassifier
        from sklearn import metrics
        model = LogisticRegression()
        X = loan data[['Gender', 'Dependents', 'Self Employed', 'Applicant Income'
        , 'Loan Amount', 'Loan Amount Term', 'Credit History']].values
        Y = loan data['Loan Status'].values
        X = X.reshape(X.shape[0],7)
        model.fit(X,Y)
        #Make predictions on training set:
        predictions = model.predict(X)
        #Print accuracy
        accuracy = metrics.accuracy score(predictions,Y)
        print ("Accuracy : %s" % "{0:.3%}".format(accuracy))
        Accuracy : 53.170%
```

```
In [10]: kfold = KFold(n splits=10, random state=7)
         model = LogisticRegression()
         results = cross_val_score(model, X, Y, cv=kfold)
         print(results.mean())
         0.531702219591
In [11]: from sklearn.tree import DecisionTreeClassifier
         from sklearn import tree
         #import graphviz
         X = loan data[['Gender', 'Dependents', 'Self Employed', 'Applicant Income'
         , 'Loan Amount', 'Loan Amount Term', 'Credit History']].values
         Y = loan data['Loan Status'].values
         \#X = X.reshape(X.shape[0],1)
         clf = tree.DecisionTreeClassifier()
         clf = clf.fit(X, Y)
         #dot data = tree.export graphviz(clf, out file=None)
         #graph = graphviz.Source(dot data)
         #graph.render("iris")
         #dot data = tree.export graphviz(clf, out file=None,
                                   feature names=None,
                                   class names=None,
                                   filled=True, rounded=True)
         #graph = graphviz.Source(dot data)
         #araph
In [12]: kfold = KFold(n splits=10, random state=7)
         model = tree.DecisionTreeClassifier()
         results = cross val score(model, X, Y, cv=kfold)
         print(results.mean())
         0.836000416073
```

Decision Tree Classifier seems to have better accuracy as compared to a Logistic Regression

Model

```
In [13]: def get_prediction(loan_info):
    return clf.predict(loan_info)

loan_input = loan_data[['Gender','Dependents','Self_Employed','Applican
t_Income','Loan_Amount','Loan_Amount_Term','Credit_History']].head(5)

In [14]: loan_data.head()
    print(get_prediction(loan_input))

[1 0 0 1 0]
```

Front End App to Test Classification

The above model can be deployed on a hosted server and a front end interface can be created, where input is captured from Bank's customers using a form. This data so captured is fed into the model and the output predicted by the model is displayed to the customers. The app below is:

- · Pre-deployed on Heroku
- · Front end created using Plotly's Dash
- Back end prediction is powered by the Decision Tree coded above

```
In [1]: # Importing libraries to display an iframe inside this notebook
    from IPython import display
    from IPython.display import IFrame

# URL where app is hosted and which needs to be embedded here
    url = 'https://colaberry-dsin100-classif.herokuapp.com/'

# Creating an iframe element to see the dash application created and de
    ployed at the URL
    IFrame(url, width=1600, height=600)
Out[1]:
```

Predicting Loan Status - Classifi

INSTRUCTION: Please feel free to update the loan input details. The information will be pr
Applicant's Gender
Male
Is the Applicant Self Employed?
No
Dependents
0
Applicant Income
30000.00
Loan Amount
100000.00
Loan Amount Term
10
Credit History
Good
Your credit is Approved